#### REPORT AND ACCOUNTS FOR THE SEVEN MONTHS ENDED 30 APRIL 1999

**REGISTERED NO 2808801** 



#### REPORT AND ACCOUNTS FOR THE SEVEN MONTHS ENDED 30 APRIL 1999

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#### **DIRECTORS**

- IR Bodie
- J Durston (resigned 2 August 1999)
- S A Ashforth
- H Jansdorf (appointed 9 June 1999)
- T T Møller (appointed 9 June 1999)
- P Nørgaard (appointed 9 June 1999)
- D Y Maitland (appointed 9 June 1999)

#### **SECRETARY**

S A Ashforth

#### **REGISTERED OFFICE**

Hill House 1 Little New Street London EC4A 3TR

#### **AUDITORS**

Deloitte & Touche Chartered Accountants 39 George Street Edinburgh EH2 2HZ

#### REPORT OF THE DIRECTORS FOR THE SEVEN MONTHS ENDED 30 APRIL 1999

The Directors present their report and audited accounts for the seven months ended 30 April 1999.

#### **Business Review**

The profit after taxation for the seven months under review was £2,858,000. No dividend is to be paid. The results and future prospects are regarded as satisfactory.

#### **Principal Activities**

The principal activities of the company are the design, manufacture and printing of flexible packaging.

#### **Directors**

The names of the present directors appear on page 2.

#### **Directors' Shareholdings**

The interests of Directors in shares and options of Sidlaw Group plc required to be disclosed in the accounts were:

|                        | 30 Apr 1999<br>Options | 30 Sept 1998<br>Options |
|------------------------|------------------------|-------------------------|
| Ordinary Shares of 25p |                        | <b>.</b>                |
| S A Ashforth           | 16,579                 | 36,579                  |

The interests of J Durston and I R Bodie are disclosed in the financial statements of Sidlaw Group plc. Copies of the parent's consolidated financial statements may be obtained from the Secretary.

#### **Employee Involvement**

Employees are provided with information on matters of concern to them, principally through the management structure and notice boards. Views of employees are sought as appropriate through the management structure.

#### **Employment of Disabled Persons**

The company policy recognises the importance of, and provides for, equality of opportunity in all aspects of employment for disabled persons.

### REPORT OF THE DIRECTORS (contd) FOR THE SEVEN MONTHS ENDED 30 APRIL 1999

#### **Creditor Payment Policy**

It is the Company policy to pay its suppliers in accordance with the terms of trade which may be agreed at the time of order. At the period end, the amount owed to trade creditors by the Company was equivalent to 47 days of purchases from suppliers.

#### **Auditors**

The Company's auditors, PricewaterhouseCoopers, resigned during the year and Deloitte & Touche were appointed on 12 April 1999.

A resolution to re-appoint the auditors, Deloitte & Touche, will be proposed at the Annual General Meeting.

#### Millennium Compliance

Many computer systems express dates using only the last two digits of the year. These systems require modification or replacement to accommodate the year 2000 and beyond to avoid malfunctions and commercial disruption.

In response to this issue, the Company has carried out a thorough review of its computer systems and other equipment or processes controlled by computer technology and has identified those systems which require to be upgraded or replaced. Much of the additional work is encompassed within the Company's IT strategy and the introduction of SAP is central to that plan. The Company is also aware of the need for both suppliers and customers to be Millennium compliant and to that end has had regular communication on the subject.

This work is being co-ordinated by the central IT function who report regularly to the Senior Management Team and Audit Committee on the topic.

The cost of the work required specifically to correct this problem is not considered to be material and is being charged against profits as incurred.

By order of the Board

Stephen A Ashforth

Secretary

23 November 1999

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the group and company as at the end of the financial year and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## REPORT OF THE AUDITORS TO THE MEMBERS OF DANISCO FLEXIBLE LIMITED FOR THE SEVEN MONTHS ENDED 30 APRIL 1999

We have audited the financial statements on pages 7 to 17 which have been prepared under the accounting policies set out on pages 9 and 10.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 5, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **OPINION**

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 30 April 1999 and of its profit for the seven months then ended and have been properly prepared in accordance with the Companies Act 1985.

**DELOITTE & TOUCHE** 

Chartered Accountants and Registered Auditors 39 George Street Edinburgh EH2 2HZ

14 December 1999

#### PROFIT AND LOSS ACCOUNT FOR THE SEVEN MONTHS ENDED 30 APRIL 1999

|   | Notes  | 7 months to<br>30 Apr 99<br>£'000 | Year to 30 Sept 98 £'000 |
|---|--------|-----------------------------------|--------------------------|
| Turnover Cost of Sales  | 1<br>2 | 63,364                            | 99,523                   |
| Cost of Sales   | 2      | (48,540)                          | (77,183)                 |
| Gross profit  |        | 14,824                            | 22,340                   |
| Other operating expenses  | 3      | (9,952)                           | (14,743)                 |
| Exceptional other operating expenses  | 3      | (1,878)                           | (1,075)                  |
| Operating profit  |        | 2,994                             | 6,522                    |
| Exceptional item Disposal of fixed assets   |        | -                                 | 672                      |
|   | •      | 2,994                             | 7,194                    |
| Interest  | 4      | (136)                             | (163)                    |
| <b>Profit on ordinary activities before taxation</b> Taxation                           | 6      | 2,858                             | 7,031                    |
| Profit on ordinary activities after taxation and retained profit for the financial year |        | 2,858                             | 7,031                    |

The Company has no recognised gains and losses other than those included in the gains and losses above and, therefore, no separate statement of total recognised gains and losses has been presented.

The results above relate entirely to continuing operations.

#### **BALANCE SHEET AT 30 APRIL 1999**

| Notes | 30 Apr 99<br>£'000      | 30 Sep 98<br>£'000  |
|-------|-------------------------|---|
|       |                         |   |
| 7     | -                       | 300   |
|       |                         | 47,106  |
| 9     | 165                     | 165   |
|       | 48,091                  | 47,571  |
|       |                         |   |
|       | •                       | 13,000  |
| 13    |                         | 16,451  |
|       | 1,373                   | 1,002   |
|       | 30,739                  | 30,453  |
|       |                         |   |
| 14    | 18,162<br>——            | 21,716  |
|       | 12,577                  | 8,737   |
| ·     | 60,668                  | 56,308  |
| 15    | 37,055                  | 35,553  |
| •     | 23,613                  | 20,755  |
| :     |                         |   |
| 17    | 15.719                  | 15,719  |
| 18    | •                       | 4,809   |
| 19    | 3,085                   | 227   |
| •     | 23,613                  | 20,755  |
|       | 7<br>8<br>9<br>12<br>13 | Notes         £'000           7         -           8         47,926           9         165           48,091         -           12         12,391           13         16,975           1,373         -           30,739         -           14         18,162           12,577         -           60,668         -           15         37,055           23,613         -           17         15,719           18         4,809           19         3,085 |

Approved by the Board, 23 November 1999

I R Bodie

} Director

#### PRINCIPAL ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom.

#### **BASIS OF ACCOUNTING**

The Company's accounts are prepared on the basis of historical cost convention.

#### TURNOVER

Turnover is stated net of sales taxes and allowances.

#### **DEPRECIATION**

Depreciation is applied on a straight-line basis over the estimated economic lives of the assets, less estimated residual values; for heritable freehold and long leasehold property, 2% per annum; for leasehold property over the period of the lease; for plant and machinery 7% to 10%; for other equipment 20%.

Accelerated rates are used when appropriate.

#### **STOCKS**

Raw materials are valued at the lower of actual cost on a FIFO basis and net realisable value. Work-in-progress and finished goods are stated at the lower of cost and net realisable value. For manufactured stocks, cost comprises material plus direct conversion costs and attributable overheads at normal output levels.

#### **DEFERRED TAX**

Deferred taxation is provided on timing differences, arising from the different treatment of items for accounts and taxation purposes, which are expected to reverse in the future, calculated at rates at which it is estimated that tax will arise.

#### LEASED ASSETS

Monetary assets obtained under finance leases and hire purchase contracts are capitalised at their fair value on acquisition and depreciation over their estimated useful lives. The finance charges are allocated over the period of the lease in proportion to the capital element outstanding.

Operating lease rentals are charged to income in equal annual amounts over the lease term.

#### FOREIGN CURRENCY TRANSLATION

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the period end or the contracted rates for the underlying transaction, whichever is appropriate. Differences on exchange are included in the profit and loss account.

#### PRINCIPAL ACCOUNTING POLICIES

#### **PENSIONS**

The cost of providing retirement pensions and related benefits is charged to the profit and loss account over the periods benefiting from the employees' services. The difference between the charge to the profit and loss account and the contributions paid to the schemes is shown as an asset or liability in the balance sheet.

#### **CASH FLOW STATEMENT**

The Company is a wholly-owned subsidiary of Sidlaw Group plc and the cash flows of the Company are included in the consolidated Group cash flow statement of Sidlaw Group plc. Consequently, the Company is exempt under the terms of Financial Reporting Standard No 1 from publishing a cash flow statement.

#### NOTES ON THE ACCOUNTS

#### 1) Turnover

Turnover is based on goods invoiced less returns and allowances and is stated net of value added tax. It is analysed on the basis of destination. All turnover originates in the UK.

|    | T                                   | 7 months to<br>30 Apr 99 | Year to<br>30 Sep 98 |
|----|-------------------------------------|--------------------------|----------------------|
|    | Geographical analysis               | £'000                    | £'000                |
|    | United Kingdom                      | 55,637                   | 84,275               |
|    | Europe                              | 6,404                    | 12,885               |
|    | Americas                            | 615                      | 1,535                |
|    | Other                               | 708                      | 828                  |
|    |                                     | 63,364                   | 99,523               |
| 2) | Cost of sales                       |                          |                      |
|    | Depreciation                        | 3,348                    | 3,777                |
|    | Operating lease rentals             |                          |                      |
|    | Land and buildings                  | 323                      | 310                  |
|    | Other costs                         | 44,869                   | 73,096               |
|    |                                     | 48,540                   | 77,183               |
| 3) | Other operating expenses            |                          |                      |
|    | Distribution costs                  | 1,878                    | 2,846                |
|    | Administration expenses             |                          |                      |
|    | Depreciation                        | 270                      | 405                  |
|    | Operating lease rentals – equipment | 356                      | 548                  |
|    | Hire of plant                       | 1                        | 2                    |
|    | Other expenses                      | 7,447                    | 10,942               |
|    |                                     | 8,074                    | 11,897               |
|    | Exceptional operating expenses      | 1,878                    | 1,075                |
|    |                                     | 11,830                   | 15,818               |
|    |                                     | =                        | =                    |

Auditors' remuneration is being met in full by the holding company.

Exceptional operating expenses of £1,878,000 disclosed in 1999 relates to an exceptional write down in the value of stocks and costs and expenses arising as a result of the acquisition of the share capital of Sidlaw Group plc by Danisco A/S.

The £1,075,000 disclosed in 1998 relates to the costs of the closure of a packaging factory at Accrington, Lancashire.

#### NOTES ON THE ACCOUNTS

| 4) | Interest  | 7 months to<br>30 Apr 99<br>£'000 | Year to<br>30 Sep 98<br>£'000 |
|----|---|-----------------------------------|-------------------------------|
|    | Payable on finance leases<br>Receivable   | 139<br>(3)                        | 167<br>(4)                    |
|    |   | 136                               | 163                           |
| 5) | Employees   | <del></del> -                     |                               |
|    | The average monthly number of employees during the seven months was 856 (1998 - 822).   |                                   |                               |
|    | Employee costs during the seven months amounted to: Wages and salaries Social security costs Other pension costs  | 13,155<br>1,097<br>810            | 20,385<br>1,704<br>1,092      |
|    |   | 15,062                            | 23,181                        |
|    | None of the Directors received any emoluments during the seven months (1998 - Nil).   |                                   |                               |
| 6) | Taxation  |                                   | 1                             |
|    | United Kingdom corporation tax at 31% (1998: 31%) Current seven months  | Nil                               | Nil                           |
|    | The taxation charge for the seven months has been eliminated as a result of the excess of tax allowances over depreciation, tax losses and other timing differences on which, in accordance with the company's accounting policy, no deferred taxation has been provided. |                                   |                               |
| 7) | Intangible Assets   |                                   | £'000                         |
|    | Cost at 30 April 1999 and 30 September 1998   |                                   | 600                           |
|    | Depreciation At 1 October 1997 Charge for seven months  |                                   | 300<br>300                    |
|    | At 30 April 1999  | •                                 | 600                           |
|    | Net book value  |                                   | -                             |

#### NOTES ON THE ACCOUNTS

| 8) | Tangible Assets          | Land and<br>buildings<br>£'000 | Plant and<br>Equipment<br>£'000 | Total<br>£'000 |
|----|--------------------------|--------------------------------|---------------------------------|----------------|
|    | Cost                     |                                |                                 |                |
|    | At 1 October 1998        | 8,806                          | 70,373                          | 79,179         |
|    | Additions                | -                              | 4,452                           | 4,452          |
|    | Disposals                |                                | (1,599)                         | (1,599)        |
|    | At 30 April 1999         | 8,806                          | 73,226                          | 82,032         |
|    | Aggregate depreciation   | -                              |                                 |                |
|    | At 1 October 1998        | 682                            | 31,391                          | 32,073         |
|    | Charges for seven months | 101                            | 3,517                           | 3,618          |
|    | Disposals                |                                | (1,585)                         | (1,585)        |
|    | At 30 April 1999         | 783                            | 33,323                          | 34,106         |
|    | Net book value           | <del></del>                    |                                 |                |
|    | At 30 April 1999         | 8,023                          | 39,903                          | 47,926         |
|    | At 30 September 1998     | 8,124                          | 38,982                          | 47,106         |
|    | Consisting of:           |                                |                                 | ;              |
|    | Long leasehold           | 1,537                          |                                 |                |
|    | Short leasehold          | 5                              |                                 |                |
|    | Freehold                 | 6,481                          |                                 |                |
|    |                          | 8,023                          |                                 |                |
|    |                          | ·                              |                                 |                |

The net book value of tangible assets includes an amount of £4,057,211 (1998-£4,292,546) in respect of assets held under finance leases and hire purchase contracts. The depreciation on these assets was £271,000 (1998 - £280,000).

| 9) | Investments   | 30 Apr 99<br>£'000 | 30 Sep 98<br>£'000 |
|----|---|--------------------|--------------------|
|    | Subsidiary undertakings:<br>Cost at 30 September 1998 and 30 April 1999 | 165                | 165                |

The Company has taken advantage of S228 Companies Act 1985, and has not therefore prepared group accounts as it is a subsidiary of a larger group.

#### NOTES ON THE ACCOUNTS

| 10) | Capital Commitments   |                                    | 30                               | Apr 99 3                          | 30 Sep 98<br>£'000                 |
|-----|---|------------------------------------|----------------------------------|-----------------------------------|------------------------------------|
|     | Contracted but not provided   |                                    | <del></del>                      | 3,072                             | 4,066                              |
| 11) | Commitments under Operating Leases  | Land & Bu<br>30 Apr<br>99<br>£'000 | ildings<br>30 Sep<br>98<br>£'000 | 30 Ap<br>9                        | r 30 Sep<br>9 98                   |
|     | Annual commitments under non-<br>cancellable operating leases expiring  | <b>45</b>                          |                                  | 0                                 | 0 00                               |
|     | Within 1 year Between 2-5 years After 5 years   | 65<br>60<br>469                    | 60<br>305                        | 36                                | 9 89<br>5 372<br>                  |
|     | -   | 594                                | 365                              | 46                                | 4 461                              |
| 10\ | Q4 . Iv   |                                    | <b>:</b>                         | 30 Apr 99<br>£'000                | 30 Sep 98<br>£'000                 |
| 12) | Stocks  |                                    |                                  |                                   | ,                                  |
|     | Raw materials Work in progress and finished goods   |                                    |                                  | 2,359<br>10,032                   | 3,010<br>9,990                     |
|     |   |                                    | <del></del>                      | 12,391                            | 13,000                             |
| 13) | Debtors   |                                    |                                  |                                   |                                    |
|     | Due within one year Trade debtors Prepayments and accrued income Other debtors Due from fellow subsidiary undertakings Due from parent undertaking Due after one year |                                    |                                  | 13,259<br>490<br>2,328<br>-<br>30 | 13,645<br>384<br>2,214<br>200<br>8 |
|     | Due from fellow subsidiary undertakings Due from parent undertaking   |                                    |                                  | 148<br>720                        | -<br>-                             |
|     |   |                                    | =                                | 16,975                            | 16,451                             |

#### NOTES ON THE ACCOUNTS

|     | ES ON THE ACCOUNTS   |          |           | 30 Apr 99<br>£'000 | 30 Sep 98<br>£'000 |
|-----|--|----------|-----------|--------------------|--------------------|
| 14) | Creditors due within one year                                |          |           |                    |                    |
|     | Bank overdrafts  |          |           | 8                  | 2,093              |
|     | Trade creditors  |          |           | 10,575             | 11,287             |
|     | Other taxes and social security                              |          |           | 1,195              | 1,918              |
|     | Capital creditors  |          |           | 76                 | 528                |
|     | Accruals and deferred income                                 |          |           | 3,054              | 2,693              |
|     | Finance leases Other creditors                               |          |           | 673<br>2,463       | 635<br>2,562       |
|     | Due to fellow subsidiary undertakings                        |          |           | 118                | 2,302              |
|     | Due to tenow superchary undertakings                         |          | -         | <del> </del>       | <u> </u>           |
|     |  |          | =         | 18,162             | 21,716             |
| 15) | Creditors due after one year                                 |          |           | 30 Apr 99<br>£'000 | 30 Sep 98<br>£'000 |
| 15) | Repayable 1 - 2 years  |          |           |                    |                    |
|     | Finance leases   |          |           | 721                | 690                |
|     | Due to fellow subsidiary undertakings                        |          |           | 20,235             | 21,137             |
|     | Due to parent undertaking                                    |          | _         | 14,824             | 12,001             |
|     |  |          | _         | 35,780             | 33,828             |
|     | Repayable 2 - 5 years Finance leases                         |          | -         | 1,275              | 1,725              |
|     | Total creditors due after one year                           |          | _         | 37,055             | 35,553             |
| 16) | <b>Deferred Taxation</b> At 1 October 1998 and 30 April 1999 |          | _         | Nil                | Nil                |
|     |  | Amount I | Provided  | Full Pot           | tential            |
|     |  |          | 30 Sep 98 | 30 Apr 99          | 30 Sep 98          |
|     |  | £'000    | £,000     | £'000              | £'000              |
|     | Asset timing differences                                     | -        | 880       | 3,896              | 4,699              |
|     | Taxation losses  | (12)     | (689)     | (12)               | (689)              |
|     | Other timing differences                                     | 128      | (191)     | 128                | (191)              |
|     |  | 116      |           | 4,012              | 3,819              |
|     | Offset against surplus ACT                                   | (116)    | -         | (539)              | ,                  |
|     |  |          | -         | 3,473              | 3,819              |
|     |  | ···      |           | ====               |                    |

#### NOTES ON THE ACCOUNTS

|     |   | 30 Apr 99<br>£'000 | 30 Sep 98<br>£'000 |
|-----|---|--------------------|--------------------|
| 17) | Share Capital<br>Authorised                                       | 2000               | 2 000              |
|     | 15,719,011 Ordinary shares of £1 each                             | 15,719             | 15,719             |
|     | Called-up and fully paid<br>15,719,011 Ordinary shares of £1 each | 15,719             | 15,719             |
| 18) | Special Reserve   |                    |                    |
|     | At 1 October 1998 and 30 April 1999                               | 4,809              | 4,809              |
| 19) | Profit and Loss Account   |                    |                    |
|     | At 1 October 1998   | 227                | (6,804)            |
|     | Retained profit for the period                                    | 2,858              | 7,031              |
|     | At 30 April 1999  | 3,085              | 227                |
| 20) |   |                    |                    |
| 20) | Reconciliation of Movements in<br>Equity Shareholders' Funds      |                    |                    |
|     | Opening equity shareholders' funds                                | 20,755             | 13,724             |
|     | Retained profit for the period                                    | 2,858              | 7,031              |
|     | Closing equity shareholder's funds                                | 23,613             | 20,755             |
|     |   |                    |                    |

#### 21) Pension Schemes

The parent company, Sidlaw Group plc, operates on a group basis, a defined benefit pension scheme for the majority of employees. During the period, Sidlaw Group plc merged its three defined benefit pension schemes for its UK employees into one.

The Scheme is administered by Trustees and its funds are separate from the Company. The fund is valued at least every three years by an independent qualified actuary and the total contributions are paid on the basis of this advice. The last actuarial valuations of the three schemes were as at 6 April 1998. The valuations used the projected unit method. The actuarial value of the assets in aggregate was £45.5 million, the actuarial value of which represented 4% in excess of the amount required to secure the accrued benefits calculated on the basis of service to the date of valuation, and projected pensionable earnings.

The principal actuarial assumption used in each valuation was that over the long term the annual rate of return on investments would exceed the annual rate of increase in pensionable remuneration by 3%.

#### NOTES ON THE ACCOUNTS

#### 22) Contingent Liabilities

The Company, as part of the Group banking arrangements, has guaranteed £nil (1998 - £315,000) of the borrowing of Sidlaw Group plc.

#### 23) Ultimate Parent Company

The Company's ultimate parent company is Danisco A/S, a company incorporated in Denmark. Copies of the group financial statements of Danisco A/S are available from Langebrogade 1, PO Box 17, DK-1001, Copenhagen K, Denmark.

#### 24) Related Party Transactions

In accordance with FRS8 'Related Party Disclosures' the Company has taken advantage of the exemptions not to disclose transactions with other Group companies as it is a wholly owned subsidiary of Danisco A/S.