(A CHARITABLE COMPANY LIMITED BY GUARANTEE)

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999

Registered Number: 2803242

Registered Charity Number: 1021367

SPAIN BROTHERS & CO MAIDSTONE CHARTERED ACCOUNTANTS



ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999

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Spain Brothers & Co. Chartered Accountants Maidstone.

COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 1999

Incorporated in England and Wales on 24 March 1993

CHAIRMAN

D E Barton

OTHER TRUSTEES

M Baker (appointed 8 October 1998)

J P Beavis

E R P Boorman

J R Latham (resigned 23 September 1998) Dr B Vasudaven (appointed 9 April 1998)

D Wade

D Wright(resigned 1st July 1999)

SECRETARY AND CHIEF EXECUTIVE

Ms K Chivers

REGISTERED OFFICE

The Village Centre

High Street Staplehurst Tonbridge Kent TN12 OBJ

PRINCIPAL BANKERS

National Westminster Bank plc

P O Box 166 161 High Street Rochester Kent ME1 1LR

INVESTMENT ADVISERS

Morgan Grenfell Investment

Management Limited (Charities Aid Foundation)

Kings Hill West Malling Kent ME19 4TA

AUDITORS

Spain Brothers & Co.

Falcon House 73 College Road Maidstone Kent ME15 6RW

COMPANY NUMBER

2803242

CHARITY NUMBER

1021367

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 MARCH 1999

The Trustees present their report, together with the audited financial statements, for the year ended 31 March 1999.

1. AIMS AND OBJECTIVES

- 1.1 In providing a Helicopter Emergency Medical Service in Kent the Trust aims to audit and review performance, as it seeks to improve the quality of service for the benefit of all those who may need the skills and professionalism of its specially trained crews.
- 1.2 In its 1998 Report the Trustees commented on the intention to extend from a five day service as soon as conditions allowed. This intention will be fulfilled in 2000 when 7 day operations are due to commence on 10 January.
- 1.3 The outcome of the investigation into the Air Ambulance crash on 26 July 1998 is still awaited but is expected prior to Christmas 1999.
- 1.4 Since 1998 the Trust has been involved in planning a major move for the Air Ambulance operation to purpose built accommodation which would encompass the service operation, administration of the charity, and the trading company.

 The accommodation will comprise a hangar, helipad, crew operations, mess facilities, changing accommodation, showers etc. The administrative offices of the Charity and the warehouse, shop and offices for the trading company will adjoin the operational premises. All other accommodation currently occupied by the Trust and its subsidiary will close early in 2000, and re-open at the new base in Marden on 3 April 2000.
- 1.5 To co-ordinate with the move to new premises the Trust's aim to replace its current helicopter will be achieved.

The eurocopter AS355F1 will be replaced by an Explorer MD902 one of the the new generation of helicopters.

This change will result in considerably higher costs for the Charity which will be met from a variety of new and established fundraising activities.

2. ORGANISATION

2.1 The new premises in Marden will relieve the enormous pressure on staff who manage in accommodation which is inadequate for the puposes of administering a growing charitable organisation.

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 MARCH 1999 (continued)

2.1 cont...

To meet the anticipated expansion of the Helicopter Emergency Medical Service (HEMS) a new team of crew members will be required, comprising of a range of specialists from ambulance, medical and nursing spheres. Recruitment to this team is underway.

To meet the financial needs of this growth the Trust is implementing its staffing strategy and will be appointing staff with administrative, computer and fundraising skills.

3. PRINCIPAL ACTIVITIES & POLICIES

- 3.1 The Trust continues to fund the service operation through a range of activities.
- 3.2 The next financial year will be a testing time for the Trust as it seeks to expand its fundraising income to meet the increased costs involved in leasing new premises and replacing the old generation helicopter with a new generation aircraft on order to be able to continue to provide the service the County has come to expect.

The current helicopter has served the people of Kent well but new regulations introduced Europe-wide will require higher standards for all HEMS operations, and in order to meet these it is necessary to introduce an instrument rated helicopter and pilot, particularly enabling night flight.

- 3.3 All activities are directed to meeting the aims and objectives of the Trust. In doing so the Trust has taken into account the changing needs of the service and the expansion of the role of HEMS operations throughout the UK.
- 3.4 No major policy changes have been made since the last report.

4. REVIEW OF ACTIVITIES

- 4.1 The financial returns demonstrate the increase in support for the work of the Trust from all areas of activity and the Trust wishes to congratulate its trading sudsidiary on its expanded Christmas sales.
- 4.2 Much of the year have been spent in planning and organising the Trust's move to new accommodation. A report will be made next year of the move.
- 4.3 The Trust is pleased to report that much has been achieved in the year arising from collaborative venture with the statutory ambulance service.

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 MARCH 1999 (continued)

- Despatch protocols have been updated but are as yet not implemented. Improvements in Despatch are anticipated as the long awaited introduction of KAAT personnel to man a HEMS desk will be achieved early in 2000. It is hoped to improve the present computer system used by the statutory ambulance service to identify the helicopter for the purposes of responding to appropriate incidents in the near future.
- 4.5 A great deal of work has been undertaken during the year towards introducing collaborative ventures with service providers outside the statutory ambulance service. This work is ongoing.
- 4.6 Computerisation of the operations room at the new headquarters is eagerly anticipated, so that operations can monitored and ongoing audit instituted.
- 4.7 Crew and staff training are high on the agenda in the move to the new headquarters.

 The appointment of a Unit Executive Officer who will take responsibility for day to day operational matters concerning the Air Ambulance will be a vital element in expanding the service.
- 4.8 As ever the Trust is indebted to its Supporters who provide the means to enable the service to continue.
- 4.9 The trust wishes to place on record its thanks to volunteers who assist in achieving its aim and objectives and to those who work in the Kent Air Ambulance Lottery.
- 4.1 The Board wishes to thank its staff without whom none of this work could be achieved, but especially the crews who serve on the Kent Air Ambulance for their life saving skills which they use each day in the service of others.

4. YEAR 2000

The trustees have considered the potential impact of "Year 2000" issues and, where possible, have sought assurances that risks to administration and operations will be mitigated.

5. TRUSTEES

The trustees who served during the year were as follows:

D E Barton J R Latham (resigned 23 September 1998)

J P Beavis D wad

E R P Boorman D Wright (resigned 1 July 1999)

M Baker (appointed 8 October 1998) Dr B Vasudaven (appointed 9 April 1998)

Messrs. J. Beavis and G. Boorman retire in accordance with the company's Articles of Association at the Annual General Meeting and, being eligible, offer themselves for re-election.

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 MARCH 1999 (continued)

6. TRUSTEES' RESPONSIBILITIES

Charity law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of its financial activities for that period. In preparing those financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to assume that the charity will continue in business.

The Trustees are responsible for taking such measures as they deem necessary to ensure that the charity will cope with the Year 2000 date change and that administration and operations will not be significantly affected.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Charities Act 1993. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

7. AUDITORS

The Trust's auditors, Spain Brothers & Co. have indicated their willingness to continue in office and a resolution for their re-appointment will be proposed at the forthcoming Annual General Meeting.

BY ORDER OF THE BOARD OF TRUSTEES

D.E. Barton

Chairman of Trustees

Ms K Chivers

Secretary and Chief Executive

Registered Office:

The Village Centre

High Street

Staplehurst

Kent TN12 OBJ

Date:

16-12-99.

REPORT OF THE AUDITORS TO THE TRUSTEES OF KENT AIR AMBULANCE TRUST AND SUBSIDIARY

We have audited the financial statements on pages 7 to 17 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on page 10.

RESPECTIVE RESPONSIBILITIES OF TRUSTEES AND AUDITORS

As described on page 5, the Trustees, who are also the directors of Kent Air Ambulance Trust for the purposes of company law, are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on the financial statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the charitable company and group as at 31 March 1999 and of its incoming resources and application of resources, including its income and expenditure, in the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Falcon House 73 College Road Maidstone Kent

Date: 16th December 1999

SPAIN BROTHERS & CO.

Spain Bother

Maidstone Chartered Accountants Registered Auditors

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 1999

	Notes	General Fund	Investment Fund	Total Funds 1999	Total Funds 1998
Incoming resources:	2	Tund	- A dild	1000	1770
Fund Raising Events	-	815,949	_	815,949	254,119
Donations 2 voice		452,348	_	452,348	183,283
Lottery Income		198,884	_	198,884	150,691
Legacies		230,361	_	230,361	189,359
Investment Income	!	73,317	_	73,317	38,191
Sponsored Events	!	45,610	_	45,610	21,422
Other income		1,800	_	1,800	2,350
Income from Subsidiary	3	39,214	_	39,214	16,715
	-				
Total incoming resources	I	1,857,483		1,857,483	856,130
Resources expended	:				
Direct Charitable Expenditure	4	352,662	-	352,662	319,298
Other expenditure	4 - 5		1		
Fund-raising and Publicity		191,661	-	191,661	118,629
Management and Administration		127,623	-	127,623	117,049
-					
Total resources expended		671,946	-	671,946	554,976
Net incoming resources		1,185,537	-	1,185,537	301,154
Unrealised Gains on	:			-	
Investments	7	-	28,990	28,990	119,909
Net movement in funds after taxation		1,185,537	28,990	1,214,527	421,063
Fund balances brought forward	l	867,297	198,636	1,065,933	646,791
Fund balances carried forward	;	£2,052,834	£227,626	£2,280,460	£1,067,854

CONTINUING OPERATIONS

None of the charity's activities were acquired or discontinued during the above two years.

TOTAL RECOGNISED GAINS AND LOSSES

The charity has no recognised gains or losses other than the net movement in funds for the year.

The notes on pages 14 to 21 form part of these financial statements.

CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 1999

	<u>Notes</u>	1	999	19	998
FIXED ASSETS					
Tangible Assets	6		24,880		11,055
Investments	7	j	528,997]	492,969
			553,877		504,024
CURRENT ASSETS					
Stocks	8	23,158		35,081	
Debtors	9	81,315		38,371	
Cash at Bank and in Hand	10	1,681,819		533,297	
		1,786,292		606,749	
CREDITORS					
Amounts falling due within one		[[
year	11	59,709		44,840	
NET CURRENT ASSETS			1,726,583		561,909
NET ASSETS			£2,280,460		£1,065,933
RESERVES					
General Fund	12		2,052,834		867,297
Investment Fund	12		227,626		198,636
			£2,280,460		£1,065,933

Approved by the Board of Trustees on 16 Occessor 1999 and signed on their behalf by

TRUSTEE

TRUSTEE

John P. Loans

The notes on pages 10 to 17 form part of these financial statements.

KENT AIR AMBULANCE TRUST

BALANCE SHEET AS AT 31 MARCH 1999

	<u>Notes</u>	19	999	1	998
FIXED ASSETS					
Tangible Assets	6		24,880		11,055
Investments	7		528,999		492,971
			553,879		504,026
CURRENT ASSETS					
Debtors	9	105,675		97,563	
Cash at Bank and in Hand	10	1,649,834		514,698	
		1,755,509		612,261	
<u>CREDITORS</u>					
Amounts falling due within one					
year	11	35,727		33,583	
•				,	
NET CURRENT ASSETS			1,719,782		578,678
NET_ASSETS			£2,273,661		£1,082,704
<u> </u>			02,575,551	E	= 21,002,701
<u>RESERVES</u>			ł		
General Fund	12		2,046,035		884,068
Investment Fund	12		227,626		198,636
	~~			1	
			£2,273,661		£1,082,704
					= 31,002,704

Approved by the Board of Trustees on 16 December 99 and signed on their behalf by

TRUSTEE

TRUSTEE

John P. Bearis

The notes on pages 10 to 17 form part of these financial statements.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999

1. ACCOUNTING POLICIES

Basis of Accounting

The financial statements have been prepared in accordance with applicable accounting standards and with the Statement of Recommended Practice, 'Accounting by Charities'.

The principal accounting policies adopted are described below:

Basis of Consolidation

The consolidated financial statements have been prepared for the charity and its wholly owned subsidiary. No profit and loss account is presented for Kent Air Ambulance Trust as permitted by section 230 of the Companies Act 1985. Intra-group charges are eliminated on consolidation and all incoming resources relate to external transactions only. Income from the subsidiary has been consolidated as a net figure on the statement of financial activities but in the balance sheet on a 'line by line' basis.

Depreciation

Depreciation is provided on all tangible fixed assets at annual rates calculated to write off the cost, less estimated residual value, of each asset evenly over its anticipated useful life as follows:

Fixtures and Fittings	20%	on written down value
Computer Equipment	25%	on written down value
Helicopter Equipment	20%	on written down value

Leased Assets

Operating lease rentals are charged to the profit and loss account as incurred.

Investments

Investments are included in the financial statements at their market value at the balance sheet date Unrealised gains and losses are added to or deducted from the investment reserve fund and are disclosed in the Statement of Financial Activities. Gains and losses are transferred to the General Fund when they are realised.

Income

Income from fund raising events, donations from individuals and organisations and legacies represent amounts received during the year.

Income from investments and donations from lottery societies are recognised on an accruals basis.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999 (Continued)

1. ACCOUNTING POLICIES(continued)

Allocation of Costs

Expenditure, other than costs directly associated with the running of the air ambulance, are divided between Fund-raising and Publicity and Management and Administration.

Fund-raising expenditure represents the direct cost of fund-raising and includes the salaries and other direct costs of fund-raising and publicity staff. Costs related to promotional activities and payments to agents and consultants are also included within this category.

Other costs which are not directly attributable to either Fund-raising or Management are apportioned between the two categories.

2. INCOMING RESOURCES

Donations	<u>1999</u>	<u>1998</u>
Donations (not arising from events)	362,928	132,417
Collection Boxes	77,264	31,810
Payroll Giving	12,156	11,177
	£452,348	£175,404
Legacies	1999	<u>1998</u>
Legacies	160,650	158,235
In Memoriam	69,711	31,124
	£230,361	£189,359
Investment Income	1999	1998
Unit Trusts	12,068	16,228
Bank Deposit Interest	61,249	21,963
	£73,317	£38,191

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999 (Continued)

3. NET INCOME FROM TRADING ACTIVITIES OF SUBSIDIARY

The charity has one trading subsidiary, Kent Air Ambulance Appeal Limited. A summary of its trading results is shown below:

	<u>1999</u>	<u>1998</u>
Turnover	123,854	73,560
Cost of Sales	-74,680	-46,864
Gross Profit	49,174	26,696
Administrative Expenses	-10,842	-11,213
Interest Receivable	882	1,232
Consolidated income from Subsidiary	39,214	16,715
Management charge and interest paid to Kent Air Ambulance Trust	-15,645	-13,635
Donation made to Kent Air Ambulance Trust under Deed of Covenant	-5,825	_
Retained Profit/(Loss) for the Year	17,744	3,080
Retained Loss Brought Forward	-16,771	-19,851
Retained Loss Carried Forward	£973	-£16,771

4. ANALYSIS OF TOTAL RESOURCES EXPENDED

Direct Charitable Expenditure		
Air Ambulance running costs		
Air Ambulance Crew costs		
Depreciation of Helicopter Equipment		

<u>1999</u>	<u>1998</u>
306,707 42,213 3,742	275,981 43,317
£352,662	£319,298

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999 (Continued)

4. ANALYSIS OF TOTAL RESOURCES EXPENDED

	1999	1990
Fundraising and Publicity		! !
Salaries and National Insurance	108,462	66,278
Consultancy Fees	24,000	21,951
Advertising, Promotion and Publicity	54,885	23,294
Other costs	4,314	7,106
	£191,661	£118,629

	<u> 1999</u>	<u>1998</u>
Management and Administration		
Salaries and National Insurance	77,644	78,988
Professional Fees	3,026	2,400
Property Expenses	7,555	9,084
Depreciation	3,046	2,653
Other Costs	36,352	23,924
	£127,623	£117,049

Included in other costs is the cost of trustees' liability insurance (including professional indemnity cover) amounting to £1,106 (1998 - £1,108).

5. TOTAL RESOURCES EXPENDED

Total Resources Expended is stated after charging:

Auditor's Remuneration-as auditors
-other services

1999	1998
3,026	2,400
6,915	1,921

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999 (Continued)

5. TOTAL RESOURCES EXPENDED

Wages and Salaries
Social Security Costs

Staff Costs

<u>1999</u>	1998
156,957 13,977	119,822 9,116
£170,934	£128,938

The average number of employees, analysed by function was:

Management and Administration Fund-raising and Publicity

Number 1999	Number <u>1998</u>
7 7	6 5
14	11

No employee earned in excess of £40,000 per annum.

6. TANGIBLE FIXED ASSETS

Group and Company	Helicopter	Computer	Office	
	Equipment	Equipment	Equipment	TOTAL
<u>Cost</u>				
At 1 April 1998	-	9,637	6,552	16,189
Additions	18,710	1,903	-	20,613
Disposals	-		-	
At 31 March 1999	18,710	11,540	6,552	36,802
Depreciation				
At 1 April 1998	~	2,311	2,823	5,134
Provided in the year	3,742	2,307	739	6,788
Disposals		-	-	
At 31 March 1999	3,742	4,618	3,562	11,922
Net Book Value				
At 31 March 1999	£14,968	£6,922	£2,990	£24,880
At 31 March 1998	_	£7,326	£3,729	£11,055

Since the Balance Sheet date the Trustees have authorised capital expenditure in connection with the fitting out of new leasehold premises(currently under construction) of £15,036+VAT.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999 (Continued)

Group and Company	Shares In Group Undertaking	Quoted Investments	TOTAL
Market Value	Ondertaking	Investments	10111
At 1 April 1998	2	492,969	492,971
Purchases in year	_	7,038	7,038
Increase in Valuation	_	28,990	28,990
At 31 March 1999	£2	£528,997	£528,999
At 31 March 1998	£2	£492,969	£492,971
Quoted Investments includes the following 'Special Range	'Investments:		
		Cost	Market Value

	Cost	Value
<u>Unit Trusts</u> Charities Aid Foundation Income Fund	67,102	73,193
Charities Aid Foundation Balanced Growth Fund	266,542	455,803
	£333,644	£528,996

Movement on Investments		
Market value at beginning of year Purchases in year	492,971 7,038	
Market value at end of year	500,009 -528,999	
•		
Increase in value (note 12)	£28,990	

The investments in group undertakings are as follows:	Shares Held	Proportion of Nominal Value	Principal Activity
Kent Air Ambulance Appeal Limited	Ordinary	100%	Sale of Promotional Goods

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999

8. STOCKS

Goods for Resale

<u>1999</u>	
Company	<u>Group</u>
	600 150
	£23,158

199	08
<u>Company</u>	<u>Group</u>
	£35,081

9. DEBTORS

Amounts falling due within one year
Trade Debtors
Loans to Subsidiary Company
Current Account with Subsidiary
Other Debtors
Prepayments and Accrued Income

Amounts falling due after one year Loan to Subsidiary Company

<u>1999</u>		
Company	<u>Group</u>	
-	-	
32,000	-	
38,549	-	
5,825	51,244	
29,301	30,071	
105,675	81,315	
-	-	
£105,675	£81,315	

<u>1998</u>		
Company	<u>Group</u>	
1,350	1,350	
32,000	, <u>-</u>	
28,719	-	
702	702	
34,792	36,319	
97,563	38,371	
_	_	
£97,563	£38,371	

A loan of £15,000 advanced in 1995, a further loan of £17,000 advanced in 1997 and the current account balance of £46,737 are interest free and have no fixed date for repayment.

10. CASH AT BANK AND IN HAND

Bank Current Account
Bank Deposit Accounts
Investment Deposit Account
Petty Cash

	<u>199</u>	<u> </u>
	Company	<u>Group</u>
	-17,522	-40,564
ĺ	190,188	245,215
	1,476,968	1,476,968
į	200_	200
	f1 649 834	f1 681 819

ļ	<u>19</u>	<u> 18</u>
	Company	<u>Group</u>
	-9,636	-11,982
Ì	65,278	86,223
	458,891	458,891
İ	165	165
ĺ	£514,698	£533,297

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1999

(Continued)

11. CREDITORS	1999		<u>1998</u>	
Amounts falling due within one year	Company	<u>Group</u>	Company	<u>Group</u>
Trade Creditors	28,374	46,835	22,862	27,417
Other Taxation and Social Security	335	3,829	3,320	8,622
Accruals and Deferred Income	7,018	9,045	7,401	8,801
	£35,727	£59,709	£33,583	£44,840

12. RECONCILIATION OF MOVEMENTS IN FUNDS

Company	General Fund	Investment Fund	TOTAL
At 1 April 1998 Movement for the financial year	884,068 1,161,967	198,636 28,990	1,082,704 1,190,957
At 31 March 1999	£2,046,035	£227,626	£2,273,661
	General	Investment	

<u>Group</u>	General Fund	Investment Fund	TOTAL
At 1 April 1998 Movement for the financial year	867,297 1,185,537	198,636 28,990	1,065,933 1,214,527
At 31 March 1999	£2,052,834	£227,626	£2,280,460

There were no restricted funds at the beginning or end of the year. All donations received which were specific to the families of the aircrew killed in the accident on 26th July 1998 have been passed to them. All donations and funds raised to enable the air ambulance to resume flying after the accident have been credited to the General Fund.

13. FINANCIAL COMMITMENTS

At the balance sheet date, the company's commitments under operating leases to pay rentals during the next year were as follows:

	Vehicles	Buildings	Helicopter
Operating Leases which expire: - Within One Year - Within Two to Five Years	-	6,050	290,064 -
		£6.050	£290.064

Motor

Land and

Future commitments in respect of land and buildings are expected to be c.£20,000 p.a. from 2000