Registered number - 2797368

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1995



### REPORT OF THE DIRECTORS

### **Ownership**

Channel Four International Limited (the Company) is a wholly owned subsidiary of Channel Four Television Corporation (the Corporation).

### Principal activities

The Company manages the worldwide distribution and exploitation of film and programme rights acquired by the Corporation.

The Company has appointed sub-agents to sell television rights in certain territories. It liaises with, and accounts to, independent producers and third parties for their share of distribution income.

The Company pays fees to the Corporation for the rights which are licensed by the Corporation to the Company.

The Company plans to continue to operate on this basis in the future.

### Results and dividends

The directors consider the results for the year to be satisfactory.

The Company generated turnover of £14,329,000 in the year to 31 December 1995. £3,289,000 was payable to independent producers and third parties as their share of the distribution income. Direct costs of sales amounted to £2,944,000. £5,176,000 was payable to the Corporation for the rights which the Company manages. Amounts due to the Corporation from pre-sales amounted to £241,000. After other sales and administrative costs, the Company had a profit after tax for the period of £391,000 which has been transferred to reserves.

The directors do not recommend payment of a dividend.

#### **Directors**

The present directors of the Company who have served throughout the vear are:

Michael Grade:

Chairman

Colin Leventhal: David Scott

Managing Director Director of Finance

Bill Stephens

Director of Sales

Richard Hurst:

Director of Business Affairs

John Willis Non-executive director

Andy Barnes

Non-executive director

Each of the directors is an employee of the Corporation. None of the directors had any interests in the Company's shares.

### Directors' and officers' liability insurance

The directors consider that it is appropriate, with the increasing volume and complexity of legislation, that liability insurance should be available to directors and officers and a policy has been effected.

### **Employment policy**

The Company has no employees. Its activities are carried out by employees of the Corporation who are seconded to the Company.

Employment policies and procedures for employee involvement and consultation are set out in the annual report and financial statements of the Corporation.

### **Auditors**

Coopers & Lybrand have expressed their willingness to continue in office in accordance with Section 384 of the Companies Act 1985. A resolution proposing their reappointment as auditors will be put to the members at the Annual General Meeting.

By order of the Board Richard Hurst 20 March 1996

Company Secretary

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are required by UK company law to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss for that year.

The directors confirm that suitable accounting policies have been used and applied consistently and reasonable and prudent judgements and estimates have been made in the preparation of the financial statements for the year ended 31 December 1995. The directors also confirm that applicable accounting standards have been followed and that the financial statements have been prepared on the going concern basis.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the Company and hence for taking reasonable steps to prevent and detect fraud and other irregularities.

### REPORT OF THE AUDITORS TO THE MEMBERS OF CHANNEL FOUR INTERNATIONAL LIMITED

We have audited the financial statements on pages 5 to 11.

### Respective responsibilities of directors and auditors

As described on page 3 the Company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the Company's affairs at 31 December 1995 and of its profit and total recognised gains for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Coopers & Lybrand

Chartered Accountants and Registered Auditors

Joph & Stand

London

20 March 1996

### PROFIT AND LOSS ACCOUNT

Year to 31 December	Notes	<b>1995</b> £000	<b>1994</b> £000
Turnover	1	14,329	13,461
Cost of sales	2	(11,650)	(11,042)
		<u> </u>	
Gross profit		2,679	2,419
Administrative expenses		(2,077)	(1,855)
Profit on ordinary activities before taxation	3 and 4	602	564
Taxation	5	(211)	(174)
Retained profit for the year	8	391 =====	390 ====

### All activities are continuing.

The Company has no recognised gains or losses other than the profit for the year and therefore no statement of total recognised gains or losses is presented.

There is no difference between the profit on ordinary activities before taxation and the retained profit for the year stated above, and their historical cost equivalents.

The notes on pages 7 to 11 form part of these financial statements.

Report of the auditors - page 4.

### **BALANCE SHEET**

At 31 December	Notes	<b>1995</b> £000	<b>1994</b> £000
	110105	2000	2000
Current assets			
Debtors	6	3,576	3,104
Cash at bank		-	358
		<del></del>	
		3,576	3,462
Current liabilities			
Creditors	7	(2,630)	(2,907)
Net current assets		946	555
		<del>====</del>	====
Capital and reserves			
Called up share capital	10	1	1
Profit and loss account	8	945	554
			<u> </u>
Equity shareholders' funds		946	555
		===	=====

Michael Grade

David Scott

Chairman

Director of Finance

These financial statements were approved by the Board of Directors on 20 March 1996.

The notes on pages 7 to 11 form part of these financial statements.

Report of the auditors - page 4.

## PRINCIPAL ACCOUNTING POLICIES for the year ended 31 December 1995

### Basis of accounting

The financial statements have been prepared under the historical cost convention. The financial statements meet the requirements, in so far as they are applicable, of the Companies Act 1985 and of accounting standards currently in force.

### Accounting policies

A summary of the more important accounting policies, all of which have been applied consistently, is set out below.

### Sale of programme and film rights

Profit is recognised on contracts for the sale of rights of completed films and programmes as payments under the contracts become due.

### Investment income

Income due from investments in other programmes and films is recognised upon notification of that income.

### Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates prevailing at the balance sheet date. Any resultant gain or loss on exchange is shown as part of the profit or loss for the period.

### **Cashflow statement**

The Company is a wholly owned subsidiary of Channel Four Television Corporation and the cashflow of the Company is included in the consolidated cashflow statement of Channel Four Television Corporation. Consequently the Company is exempt under the terms of Financial Reporting Standard No 1 from publishing a cashflow statement.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 1995

### 1. Turnover

2.

Turnover, excluding value added tax, principally arises from the sale of and investment in programmes and films.

The geographical analysis of turnover is as follows:

	1995	1994
	£000	£000
USA	2,527	1,208
Rest of the world	7,588	7,514
	<del></del>	
Exports	10,115	8,722
UK sales and other income	4,214	4,739
	14,329	13,461
	<del></del>	====
Cost of sales		
	1995	1994
	£000	£000
Direct costs	2,944	1,539
Share of income due to independent producers		
and third parties	3,289	3,298
Rights payments due to Corporation	5,176	6,205
Pre-sales income due to Corporation	241	-
	11,650	11,042

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 1995

### 3. Remuneration of the directors and employees

The directors and staff of the Company are employees of, and are remunerated by, the Corporation, which renders a management charge to the Company for their services. Amounts applicable to the directors of the Company for service to the Company, including pension contributions, were:

	1995	1994
	£000	£000
Chairman	Nil	Nil
Highest paid director	89	82

Directors' aggregate emoluments (excluding pension contributions) for services to the Company were:

	<u>Number</u>	<u>Number</u>
£0 to £5,000	4	4
£10,001 to £15,000	-	1
£20,001 to £25,000	-	_
£30,001 to £35,000	-	_
£65,001 to £70,000	1	-
£70,001 to £75,000	-	2
£75,001 to £80,000	2	-
	7	7
	<u></u>	==

## 4. Fees in respect of services provided by the auditors were:

	<b>1995</b> £000	<b>1994</b> £000
Statutory audit	5	5 ==

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 1995

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-	Taxation
3	HOHREE

5.	Taxation		
		1995	1994
		£000	£000
	UK corporation tax @ 33%		
	Current year	219	207
	Prior year	(8)	(33)
	Double tax relief	(218)	(197)
		(7)	(23)
	Overseas taxation	218	197
		<del>211</del>	<del>174</del>
			===
6.	Debtors		
		1995	1994
		£000	£000
	Trade debtors	1,779	2,553
	Prepayments and accrued income	493	551
	Amounts owed by fellow subsidiary undertaking	418	-
	Amounts owed by parent undertaking	886	-
		3,576	3,104
~			<del></del> =
7.	Creditors - amounts payable within one year		
•		1995	1994
		£000	£000
	Trade creditors	47	89
	Accruals	2,581	1,977
	United Kingdom corporation tax	2	10
	Amounts owed to parent undertaking	-	831
		2,630	2,907
8.	Profit and loss account and shareholders' fur	ads	
		Profit and	Shareholders'
	los	ss account	funds
		£000	£000
	At 1 January 1995	554	1
	Profit for the year	391	-
	At 31 December 1995	945	1

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 1995

### 9. Ultimate parent company

The Company is a wholly owned subsidiary of Channel Four Television Corporation which is a body incorporated under the terms of the Broadcasting Act 1990.

Copies of the parent's financial statements may be obtained from The Secretary, Channel Four Television Corporation, 124 Horseferry Road, London SW1P 2TX.

### 10. Share capital

The authorised and allotted share capital consists of 1,000 ordinary shares of £1 each. All shares are fully paid.