## Company Registration No. 02776418

**Hays Healthcare Limited** 

**Annual Report and Financial Statements** 

For the year ended 30 June 2018

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# Annual Report and Financial Statements for the year ended 30 June 2018

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## Annual Report and Financial Statements for the year ended 30 June 2018

## Officers and professional advisers

#### **Directors**

J Harrington N Heap (resigned 10 July 2018) P Venables S Winfield (appointed 2 July 2018)

#### Secretary

Hays Nominees Limited

#### Registered office

250 Euston Road London NW1 2AF

#### Independent auditor

PricewaterhouseCoopers LLP ("PwC")
Chartered Accountants and Statutory Auditors
1 Embankment Place
London, WC2N 6RH

## Annual Report and Financial Statements for the year ended 30 June 2018

#### **Strategic Report**

The directors, in preparing this strategic report, have complied with Section 414C of the Companies Act 2006.

#### Principal activities

The Company's principal activity is the supply of healthcare professionals e.g. doctors, nurses, physiotherapists, occupational therapists and operating department practitioners.

The Company is domiciled in the United Kingdom.

#### **Business Review**

The performance of the business in the United Kingdom for the year ended 30 June 2018 has met the expectations of the directors.

#### Results

The profit before taxation for the year amounted to £1,384,000 (2017: £654,000).

The profit for the financial year amounted to £1,351,000 (2017: £525,000).

As at 30 June 2018 the Company had net assets of £7,970,000 (2017: £6,619,000).

#### **Future developments**

Trading conditions in the Healthcare market continued to be challenging during the year. However, the directors remain satisfied with the future prospects of the Company.

#### Key performance indicators

The key performance indicators for the Company are:

Net Fee Growth – Net fee growth is defined as the growth in gross profit. The year-on-year growth of the Company's net fees provide a measure of the business development and growth. In the year to 30 June 2018 net fees decreased by 27.1% (2017: Decreased by 23.3%).

Conversion Rate – The conversion rate is the profit before taxation stated as a percentage of net fees and measures how effective the Company is at controlling the costs and expenses associated with its normal operations and its level of investment in the future. In the year to 30 June 2018 the conversion rate increased from 14.3% to 41.6%.

#### Principal risks and uncertainties

#### Macro-economic environment

The Company has a close commercial relationship and dependence on the National Health Service and the national government policy on National Health Service spending has a direct influence on the Company's performance.

#### Competitive environment

In the United Kingdom the market for the provision of permanent and temporary recruitment in the healthcare sector is competitive and fragmented with a somewhat limited client base. This competitor risk manifests itself in increased competition both for clients and candidates and in pricing pressures.

## Annual Report and Financial Statements for the year ended 30 June 2018

### Strategic Report (continued)

#### Commercial relationships

The Company benefits from close commercial relationships with key clients in the public sectors, in particular the National Health Service and Ministry of Defence, and in the private sector.

#### Technology systems

The Company is reliant on a number of technology systems in providing its services to clients. These systems are housed in various data centres and the business continues to review and enhance its ability to cope with a data centre loss as a result of a significant event. The business is also reliant upon a number of important suppliers that provide critical information technology infrastructure.

#### Regulatory environment

In common with many other sectors, the specialist recruitment industry is now governed by an increased level of compliance within the United Kingdom. The Company is committed to meeting all of its regulatory responsibilities and the legal and compliance teams within the Hays group keep the business informed as to changes in legislation that may impact the Company, and provide training and compliance programmes in key areas.

Approved by the Board of Directors and signed by order of the board.

C Winters

For and on behalf of Hays Nominees Limited

Secretary

12 December 2018

## Annual Report and Financial Statements for the year ended 30 June 2018

### **Directors' Report**

The directors present their report and audited financial statements for Hays Healthcare Limited ('the Company') for the year ended 30 June 2018.

#### **Directors**

The names of the current directors and those who served during the year are set out on page 1.

#### **Directors' indemnities**

There were no Directors' indemnities during the year ended 30 June 2018 (2017: £nil).

#### Charitable and political donations

Donations to charitable and political organisations amounted to £nil (2017: £nil).

#### Financial risk management objectives and policies

The Company's activities expose it to a number of financial risks including credit risk, cash flow risk and liquidity risk.

#### Credit risk

The Company's principal financial assets are trade and other receivables. The Company's credit risk is primarily attributable amounts owed by other group companies. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows.

#### Cash flow risk

The Company managed its working capital requirements as required by funding from the Hays plc £210m revolving credit facility via Hays Specialist Recruitment Limited.

#### Liquidity risk

In order to maintain liquidity to ensure that sufficient funds are available for on-going operations and future developments, the Company uses a mixture of long-term and short-term debt finance.

#### **Dividends**

No dividend was paid during the current or prior year to the immediate parent company, Recruitment Solutions Group Limited.

#### Going concern

After making enquiries, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. The directors have considered the key areas of risk and uncertainty when making their assessment. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

Further details on the adoption of the going concern basis can be found in note 2 of the financial statements.

## Annual Report and Financial Statements for the year ended 30 June 2018

### **Directors' Report (continued)**

#### **Strategic Report**

The information that fulfils the requirement of Section 414C of the Companies Act 2006 is included in the Strategic Report. This includes a review of the development of the Company during the year, of its position at the end of the year and of the likely future development in its business.

#### Statement of disclosure of information to auditors

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the auditors are unaware; and
- the director has taken all the steps that they ought to have taken as a director in order to be made aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of section 418 of the Companies Act 2006.

#### **Independent Auditor**

The auditor PricewaterhouseCoopers LLP ("PwC") has expressed its willingness to continue in office as Auditors and is deemed to be re-appointed in accordance with section 487 of the Companies Act 2006.

Approved by the Board of Directors and signed by order of the board.

C Winters

For and on behalf of Hays Nominees Limited Secretary

(2 December 2018

## Annual Report and Financial Statements for the year ended 30 June 2018

### Statement of Directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- State whether applicable United Kingdom Accounting Standards, comprising FRS 101, have been followed, subject to any material departures disclosed and explained in the financial statements:
- · Make judgements and accounting estimates that are reasonable and prudent; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

## Annual Report and Financial Statements for the year ended 30 June 2018

## Independent Auditor's Report to the Members of Hays Healthcare Limited

#### Report on the financial statements

#### Our opinion

In our opinion, Hays Healthcare Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: the balance sheet as at 30 June 2018; the income statement, the statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material
  uncertainties that may cast significant doubt about the company's ability to continue to
  adopt the going concern basis of accounting for a period of at least twelve months from
  the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern.

#### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

## Annual Report and Financial Statements for the year ended 30 June 2018

## Independent Auditor's Report to the Members of Hays Healthcare Limited (continued)

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

#### Strategic Report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 30 June 2018 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

#### Responsibilities for the financial statements and the audit

#### Responsibilities of the directors for the financial statements

As explained more fully in the Statement of Directors' Responsibilities set out on page 6, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

## Annual Report and Financial Statements for the year ended 30 June 2018

## Independent Auditor's Report to the Members of Hays Healthcare Limited (continued)

#### Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### Other required reporting

#### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- · we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Darryl Phillips (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors

London

12 December 2018

## Income statement for the year ended 30 June 2018

	Note	2018 £'000	2017 £'000
Turnover	4	16,688	22,952
Cost of sales		(13,361)	(18,387)
Gross profit		3,327	4,565
Administrative expenses	5	(1,943)	(3,911)
Profit before taxation		1,384	654
Tax on profit	6	(33)	(129)
Profit for the financial year		1,351	525

Turnover and profit before taxation are all derived from continuing operations.

There were no other recognised gains or losses in the current or prior year other than as shown above. Therefore, no separate statement of comprehensive income has been presented.

## Balance sheet as at 30 June 2018

	Note	2018 £'000	2017 £'000
Non-current assets Property plant and equipment	8	7	16
Current assets Trade and other receivables	9	7,963	6,603
Total current assets		7,963	6,603
Total assets less current liabilities		7,970	6,619
Net assets		7,970	6,619
Equity Called up share capital Retained earnings	11	10 7,960	10 6,609
Total shareholders' funds		7,970	6,619

The financial statements of Hays Healthcare Limited (registered number 02776418) on pages 10 to 18 were approved by the Board of Directors and authorised for issue on \( \frac{1}{2} \) December 2018.

Signed on behalf of the Board of Directors

J Harrington

Director

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## Statement of changes in equity for the year ended 30 June 2018

	Called up share capital £'000	Retained earnings £'000	Total Shareholders' funds £'000
At 1 July 2017 Profit for the financial year	. 10	6,609 1,351	6,619 1,351
Total comprehensive income for the year		1,351	1,351
At 30 June 2018	10	7,960	7,970
	Called up share capital £'000	Retained earnings £'000	Total Shareholders' funds £'000
At 1 July 2016 Profit for the financial year	share capital	earnings	Shareholders' funds
	share capital £'000	earnings £'000 6,084	Shareholders' funds £'000

### Notes to the Financial Statements for the year ended 30 June 2018

#### 1. General information

Hays Healthcare Limited is a company incorporated in the United Kingdom under the Companies Act 2006.

The Company is a private company limited by shares and is registered in England and Wales. The address of the Company's registered office is shown on page 1.

The nature of the Company's operations and its principal activities are set out in the strategic report on pages 2-3.

These financial statements are presented in pounds sterling because that is the currency of the primary economic environment in which the Company operates.

#### 2. Significant accounting policies

#### Basis of accounting

The financial statements of Hays Healthcare Limited have been prepared in accordance with United Kingdom accounting standards, including Financial Reporting Standards 101 and Reduced Disclosure Framework (FRS 101) - The Financial reporting standard applicable in the United Kingdom and Republic of Ireland' and with the Companies Act 2006.

They have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards and Law.

The particular accounting policies adopted are described below and have been applied consistently in the current and preceding periods.

As permitted by FRS101, the Company has taken advantage of the disclosure exemptions available under that standard in relation to certain disclosures regarding the Company's capital, capital management, presentation of comparative information in respect of certain assets, presentation of a cash flow statement, certain related party transactions, financial instruments and the effect of future accounting standards not yet adopted.

Where relevant equivalent disclosures have been given in the financial statements of the group financial statements of Hays plc.

#### Going concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the review of the business on pages 2 to 5. The financial position of the Company, its cash flows and liquidity position are described in the Directors' Report. As stated under 'Cash Flow Risk', the Company will continue to use the group facilities to manage all future working capital requirements.

As set out above, the Company has sufficient financial resources which, together with internally generated cash flows, will continue to provide sufficient sources of liquidity to fund its current operations including its contractual and commercial commitments, its approved capital expenditure and any proposed dividends, and the Company is well placed to manage its business risks successfully. The directors confirm that they have considered the ability of the parent to provide this support.

After making enquiries, the directors have formed the judgment, at the time of approving the financial statements, that there is a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, the directors continue to adopt the going concern basis in preparing the financial statement.

## Notes to the Financial Statements for the year ended 30 June 2018 (continued)

#### 2. Significant accounting policies (continued)

#### **Turnover**

Turnover is measured at the fair value of the consideration received or receivable and represents amounts receivable for recruitment services supplied within the United Kingdom in the normal course of business, net of discounts, VAT and other sales related taxes.

The company recognises revenue when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the entity; and when specific criteria have been met for each of the company's activities, as described below. The company bases its estimate of return on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Turnover arising from the placement of permanent candidates is recognised at the time the candidate commences full-time employment. Provision is made for the expected cost of meeting obligations where employees do not work for the specified contractual period.

Turnover arising from temporary placements is recognised over the period that temporary staff are provided. Where the Company is acting as a principal, Turnover represents the amounts billed for the services of the temporary staff, including the salary costs of those staff.

Where the Company acts as principal in arrangements that invoice on behalf of other recruitment agencies, Turnover represents amounts invoiced and collected on behalf of other recruitment agencies including arrangements where no commission is directly receivable by the Company.

Where the Company is acting as an agent, Turnover represents commission receivable relating to the supply of temporary staff and does not include the salary costs of the temporary staff.

#### **Current and deferred taxation**

The tax expense comprises both current and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the Income Statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is provided in full on all temporary differences, at rates that are enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised only to the extent that it is probable that taxable profits will be available against which to offset the deductible temporary differences.

Temporary differences arise where there is a difference between the accounting carrying value in the balance sheet and the amount attributed to that asset or liability for tax purposes. Temporary differences arising from goodwill and, except in a business combination, the initial recognition of assets or liabilities that affect neither accounting profit nor taxable profit, are not provided for.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and associates except where the Company is able to control the reversal of temporary differences and it is probable that the temporary difference will not reverse in the foreseeable future.

#### Property, plant and equipment

Property, plant and equipment is recorded at cost, net of depreciation and any provision for impairment. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets, after they have been brought into use, at the following annual rates:

Plant and machinery Fixtures and fittings

At rates varying between 14% and 33% 20.0%

## Notes to the Financial Statements for the year ended 30 June 2018 (continued)

#### 2. Significant accounting policies (continued)

#### Leases

Leases where a significant portion of risks and rewards of ownership are retained by the lessor are classified as operating by the lessee.

Rentals payable under operating leases are charged to the Income Statement on a straight line basis over the lease term. Benefits received and receivable as an incentive to enter into an operating lease are recognised on a straight line basis over the lease term.

#### Retirement benefit costs

The Company participates in a defined contribution scheme that is operated by Hays Specialist Recruitment Limited, a group company, under which the amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the contributions payable in the year.

#### Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

#### Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

#### 3. Critical accounting judgements and key sources of estimation uncertainty

There were not any critical accounting judgements or key sources of estimation uncertainty in the current or prior year.

#### 4. Turnover

Turnover comprises amounts receivable for services supplied wholly within the UK and is stated net of allowances, credits and value added tax.

#### 5. Administrative expenses

	2018 £'000	2017 £'000
Staff costs (note 7)	1,223	1,515
Depreciation of owned assets (note 8)	10	13
Management recharges arising through operating leases	63	91
Management charges from other group company	1,432	1,582
Other administrative expenses	427	710
Release of provision in relation to amounts owed by group companies	(1,212)	
	1,943	3,911

The fees payable to the Company's Auditors for the audit of the Company's annual financial statements, which amounted to £11,579 for the year ended 30 June 2018 (2017: £11,241), were borne and not recharged by a fellow group company for both the current and prior year. There were no non-audit fees in the current or prior year.

# Notes to the Financial Statements for the year ended 30 June 2018 (continued)

#### 6. Tax on Profit

The tax expense for the year	ar is comprised	l of the	following:
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	2018 £'000	2017 £'000
<u>Current tax:</u> Current tax in respect of the current year	(33)	(129)
Adjustments recognised in the current year in relation to	(/	(,
the current tax of prior years		-
Total income tax expense recognised in the current year		
relating to continuing operations	(33)	(129)
The tax on profit for the year can be reconciled to the accounting profit	as follows:	•
	2018 £'000	2017 £'000
Profit before taxation from continuing operations	1,384	654
Tax on profit calculated at 19% (2017: 19.75%)	(263)	(129)
·		(123)
Effect of items that are non-deductible in determining taxable profit	230	<del>_</del>
	(33)	(129)
Adjustments recognised in the current year in relation to the current tax of prior years		
Tax on profit recognised in the Income Statement relating to		
continuing operations	(33)	(129)
Information regarding directors and employees		
	2018	2017
	Number	Number
Average number of persons employed (including directors): Sales and marketing	20	27
Administration	10	12
	30	39
	=	
	2018	2017
Staff coats (including directors):	£'000	£'000
Staff costs (including directors): Wages and salaries	1,077	1,338
Social security costs	105	130
Other Pension costs	41	47
	1,223	1,515
	_ <del></del>	

The directors did not receive any remuneration as directors of the Company in the current or prior year in respect of qualifying services for the Company.

## Notes to the Financial Statements for the year ended 30 June 2018 (continued)

#### 8. Property plant and equipment

0.	Property plant and equipment	Plant and machinery £'000	Fixtures and fittings £'000	Total £'000
	Cost At 1 July 2017 Additions	45	23	68
	At 30 June 2018	45	23	68
	Accumulated depreciation At 1 July 2017 Charge for the year	36 5	16 5	52 10
	At 30 June 2018	41	21	62
	Net book value At 30 June 2018	4	2	6
	At 30 June 2017	9	7	16
9.	Trade and Other Receivables			
			2018 £'000	2017 £'000
	Amounts owed by other group companies Deferred tax (see note 10)		7,961 3	6,600 3
		•	7,964	6,603

Amounts owed by other group companies are repayable on demand. The Company does not charge interest on amounts owed by other group companies.

Included within amounts owed by other group companies is a corporation tax creditor of £33,000 (2017: £129,000). It is anticipated that this will be settled by group relief.

#### 10. Deferred tax asset

	2018 £'000	2017 £'000
At 1 <sup>st</sup> July and 30 <sup>th</sup> June	3	3
At 1 July and 50 Julie		

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the periods in which they reverse. The date enacted or substantively enacted for the relevant periods of reversal are: 19% from 1 April 2018 and 17% from 1 April 2020 in the UK.

#### 11. Called up share capital

	2018 £'000	2017 £'000
Called up, allotted and fully paid: 10,000 (2017:10,000) ordinary shares of £1 each	10	10

## Notes to the Financial Statements for the year ended 30 June 2018 (continued)

#### 12. Retirement benefit obligations

The Company participates in a defined contribution scheme that is operated by Hays Specialist Recruitment Limited, a group company. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the scheme and amounted to £41,000 (2017: £47,000).

#### 13. Related party transactions

The Company has taken advantage of the exemption granted under paragraph 8(k) of FRS101 not to disclose transactions entered into between two or more wholly owned subsidiaries of a group. Transactions entered into and trading balances outstanding that were owed to the Company at 30 June 2018 with other related parties was £nil (2017: £nil).

#### 14. Ultimate parent company

The Company's ultimate parent company and controlling entity is Hays plc, registered in England and Wales. The Company's immediate parent company is Recruitment Solutions Group Limited, registered in the Isle of Man. The smallest and largest group that prepares Group financial statements is Hays plc. Copies of the latest Annual Report and Financial Statements for Hays plc are available from the Company Secretary at Hays plc, 250 Euston Road, London NW1 2AF.