House Builders Federation Limited

(a company limited by guarantee)

Annual report and accounts for the year ended 31 December 1999

Registered number: 2764757



BINDER HAMLYN

Directors' report

For the year ended 31 December 1999

The directors present their report and accounts for the year ended 31 December 1999.

Directors' Responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will
 continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors

| JR Humber | (resigned 9 March 2000) |
|--------------|---|
| R Bailey | (resigned 15 September 1999) |
| DJ Holland | (resigned 29 March 1999) |
| S Hill | (appointed 2 August 1999) |
| CH Gallagher | (resigned 29 March 1999) |
| WC Gair | (appointed 29 March 1999) |
| | R Bailey DJ Holland S Hill CH Gallagher |

Principal activity

The principal activity of the company is the provision of services for the House Builders Federation in connection with its function as a trade association.

Review of the business

The company operates within agreements with House Builders Federation and The Building Employers Confederation. The result for the year is shown on page 4.

1 House Builders Federation Limited

Directors' report

For the year ended 31 December 1999

Year 2000 issues

The company has instigated a programme to establish the scope of the risks posed to the company by the consequences of the Year 2000 date change and to address those risks. The company's objective is to ensure business continuity through the Year 2000 date change and for all systems to be compliant.

Auditors

The directors have by elective resolution dispensed with the obligation to hold an annual general meeting and accordingly Binder Hamlyn are deemed to be re-appointed for the ensuing year.

This report was approved by the Board on 20 MWW 2000.

Director

5 Chancery Lane Clifford's Inn London EC4A 1BU

Binder Hamlyn

Andersen Worldwide

17 Lansdowne Road Croydon CR9 2PL

Auditors' report

To the shareholders of House Builders Federation Limited

We have audited the accounts on pages 4 to 9 which have been prepared under the historical cost convention on the basis of the accounting policies set out on page 6.

Respective responsibilities of directors and auditors

As described on page 1, the company's directors are responsible for the preparation of the accounts in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the company's state of affairs at 31 December 1999 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

20 March 2000

Profit and loss account

For the year ended 31 December 1999

| | Notes | 1999 £ | 1998 £ |
|--|-------|-------------|-------------|
| Turnover | | 2,228,338 | 2,042,342 |
| Administrative expenses | | (2,615,219) | (2,392,414) |
| Other operating income | | 250,726 | 254,051 |
| Interest receivable and similar income | | 85,168 | 99,594 |
| (Loss)/profit on ordinary activities before taxation | 2 | (50,987) | 3,573 |
| Tax on profit on ordinary activities | 3 | (6,113) | (1,938) |
| (Loss)/profit for the financial year | 9 | (57,100) | 1,635 |

All of the above results derive from continuing activities and there were no acquisitions in either year.

Statement of recognised gains and losses

Except for the profit, as shown above, the company had no other recognised gains or losses during either year.

Balance sheet

as at 31 December 1999

| | Notes | 1999 £ | 1998 £ |
|---|-------|-----------|-----------|
| Fixed assets | | | |
| Tangible fixed assets | 4 | 5,026 | 6,946 |
| Investments | 5 | 8 | 8 |
| | | 5,034 | 6,954 |
| Current assets | | | |
| Debtors | 6 | 499,672 | 553,563 |
| Cash at bank and in hand | | 907,843 | 841,146 |
| | | 1,407,515 | 1,394,709 |
| Creditors: amounts falling due within one year | 7 | (576,725) | (508,739) |
| Net current assets | | 830,790 | 885,970 |
| Total assets less current liabilities | | 835,824 | 892,924 |
| Creditors: amounts falling due after more than one year | | | |
| Long term loan | 8 | (525,000) | (525,000) |
| Net assets | | 310,824 | 367,924 |
| Capital and reserves | | | |
| Profit and loss account | | 310,824 | 367,924 |
| Members' funds | 9 | 310,824 | 367,924 |

The accounts on pages 4 to 9 were approved by the Board on 20 Mull 2000



Notes to accounts

For the year ended 31 December 1999

1 Accounting policies

Basis of accounting

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

Fixed assets and depreciation

Fixed assets are stated at cost. Depreciation is calculated on the following bases:

Fixtures and fittings

10% per annum on cost

Computer equipment

25% per annum on cost

Cash flow statement

The company is exempt from the requirement of FRS1 to include a cash flow statement on the grounds that it is a small company.

Consolidation

The company and its subsidiary undertakings form a small group as defined by statute and, therefore, the company has availed itself of the exemption under section 248 of the Companies Act 1985 not to prepare group accounts.

Deferred taxation

Deferred taxation is provided on the liability method but only in so far as liabilities are expected to become payable in the foreseeable future.

Turnover

Turnover represents members' subscriptions and income under the HBF land levy.

Leased assets and hire purchase contracts

Assets held under finance leases and hire purchase contracts are capitalised and depreciated in accordance with the depreciation accounting policy or, in the case of leases, over the shorter of the lease period or the estimated useful life of the asset concerned. Future capital repayments are included as a liability. The total finance charge under finance leases is allocated to accounting periods during the lease term on a straight line basis.

Pension costs

The costs of the company's defined benefit pension arrangements are charged on a systematic basis allowing for the expected pension costs to be spread over the remaining service lives of the scheme members.

2 (Loss)/profit on ordinary activities before taxation

Is stated after charging:

| | 1999 | 1998 |
|--------------------------------|--------|--------|
| | £ | £ |
| Depreciation | 1,920 | 868 |
| Auditors' remuneration | 4,500 | 4,000 |
| Payments under operating lease | 87,612 | 59,212 |
| | | |

Notes to accounts (continued)

| 3 Taxation | | | |
|--|--------------------------|------------|--------------|
| | | 1999 | 1998 |
| | | £ | £ |
| UK Corporation tax 21% (1998: 21.7%) | | (4,044) | - |
| Adjustment in respect of prior year | | 10,157 | 1,938 |
| | | 6,113 | 1,938 |
| | | | |
| 4 Fixed assets | | | |
| | Fixtures and | Office | |
| | fittings | Machinery | Total |
| | £ | £ | £ |
| Cost | | | |
| 1 January 1999 and 31 December 1999 | 6,293 | 2,389 | 8,682 |
| Depreciation | | | |
| 1 January 1999 | 1,258 | 478 | 1,736 |
| Charge for the year | 1,392 | 528 | 1,920 |
| 31 December 1999 | 2,650 | 1,006 | 3,656 |
| Net book value | | | |
| 31 December 1999 | 3,643 | 1,383 | 5,026 |
| 31 December 1998 | 5,035 | 1,911 | 6,946 |
| | | | |
| | | | |
| | | | |
| 5 Investments | | | |
| | | 1999 | 1998 |
| | | £ | £ |
| Shares in subsidiary undertaking at cost | | 8 | 8 |
| Investments are a located the Callegian | | | |
| Investments comprise the following: | | | Shareholding |
| Subsidiary undertaking | Country of incorporation | Activity | % |
| House Builders Representatives Limited | England & Wales | Dormant | 100 |
| Housebuilder Publications Limited | England & Wales | Publishers | 100 |
| | | | |

Notes to accounts (continued)

6 Debtors

| o Desicis | | |
|--|---------|---------|
| | 1999 | 1998 |
| | £ | £ |
| Amounts owed by connected companies | 287,616 | 116,909 |
| Other debtors | 180,313 | 416,092 |
| Corporation tax | 4,044 | 562 |
| Prepayments and accrued income | 27,699 | 20,000 |
| | 499,672 | 553,563 |
| 7 Creditors: amounts falling due within one year | | |
| Trade creditors | 255,513 | 295,855 |
| Other creditors | 23,141 | 58,023 |
| Other taxes and social security | 86,073 | 66,236 |
| Accruals | 200,319 | 88,439 |
| Amounts owed to connected companies | 11,679 | 186 |
| | 576,725 | 508,739 |
| | | |

8 Long term loan

The long term loan represents an interest free loan of £525,000 from House Builders Representatives Limited, a subsidiary undertaking, being repayable upon the winding up of House Builders Federation Limited

9 Reconciliation of movements in members' funds

| (Loss)/profit for the year | (57,100) | 1,635 |
|----------------------------|----------|---------|
| Opening members' funds | 367,924 | 366,289 |
| Closing members' funds | 310,824 | 367,924 |

10 Particulars of employees

The average number of persons employed by the company in administrative duties was 34 (1998: 34). Their total remuneration was:

| Wages and salaries | 1,178,585 | 1,008,890 |
|-----------------------|-----------|-----------|
| Social security costs | 85,067 | 67,453 |
| Other pension costs | 74,033 | 42,667 |
| | 1,337,685 | 1,119,010 |

Notes to accounts (continued)

11 Directors' emoluments

| | 1999 | 1998 |
|------------------------------------|---------|----------------|
| | £ | £ |
| Directors' emoluments amounted to: | | |
| Salary and benefits in kind | 126,359 | <i>77,</i> 650 |
| Pension contribution | 14,026 | 5,794 |
| | 140,385 | 83,444 |

The number of directors who were accruing benefits under a defined benefit pension scheme was 2 (1998: 1).

12 Financial commitments

Operating leases

At 31 December 1999 the company had annual commitments under operating leases as follows:

| ட | х | р | 1 | .1 | v | |
|---|---|---|---|----|---|--|
| | | г | | | 1 | |

| Within one year | 10,709 | 2,045 |
|---------------------------|--------|--------|
| Between two to five years | 48,996 | 54,414 |
| | 59,705 | 56,459 |