

**Strategic Report, Report of the Directors and
Financial Statements for the Year Ended 31 December 2017
for
IW Group Services (UK) Limited**



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for the Year Ended 31 December 2017

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IW Group Services (UK) Limited

Company Information

for the Year Ended 31 December 2017

DIRECTORS:

PDE Gibson
R Morris

REGISTERED OFFICE:

1 Burwood Place
London
W2 2UT

REGISTERED NUMBER:

02755077 (England and Wales)

AUDITORS:

KPMG
Chartered Accountants and Statutory Auditor
The Soloist Building
1 Lanyon Place
Belfast
BT1 3LP

IW Group Services (UK) Limited (Registered number: 02755077)

Strategic Report

for the Year Ended 31 December 2017

The directors present their strategic report for the year ended 31 December 2017.

PRINCIPAL ACTIVITY

The company's principal activity is the provision of management services to the IWG (UK) group of companies.

REVIEW OF BUSINESS

The results for the company show a pre-tax profit of £6,321,000 (2016: £8,556,000 profit) for the year and turnover of £19,020,000 (2016: £25,574,000).

PRINCIPAL RISKS AND UNCERTAINTIES

There are a number of risks and uncertainties which could have an impact on the company's long term performance. The company has a risk management structure in place to identify, manage and mitigate business risks. Risk assessment and evaluation is an essential part of the planning, budgeting and forecasting cycle.

The directors have identified that the principal risks and uncertainties affecting the company are an economic downturn in the market and exposure to movements in the property market. Further discussion of these risks and uncertainties, in the context of IWG plc group as a whole, is provided in the group's annual report which does not form part of this report.

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The objectives, policies and strategies applied by the company with respect to financial instruments are determined by IWG plc. Exposure to credit, interest rate and currency risk arise in the normal course of business. The principal financial instruments used by the company to finance its operations are cash and loans.

CREDIT RISK

A diversified customer base and requirement for customer deposits and payments in advance on workstation contracts minimises the company's exposure to customer credit risk.

Cash assets, borrowings and derivative financial instruments are only transacted with counterparties of sound credit ratings, and management does not expect any counterparty to fail to meet its obligations.

INTEREST RATE RISK

At 31 December 2017 there was £129,717,000 (2016: £143,512,000) of amounts on loan to parent and fellow subsidiary companies. Surplus cash balances are loaned to group companies at commercial rates of interest in order to achieve maximum interest returns.

FOREIGN CURRENCY RISK

The company's exposure to currency risk at a transactional level is minimal as the majority of day to day transactions are carried out in pounds sterling.

DERIVATIVE FINANCIAL INSTRUMENTS

There were no derivative financial instruments outstanding at 31 December 2017 or 31 December 2016.

Strategic Report

for the Year Ended 31 December 2017

EMPLOYEES

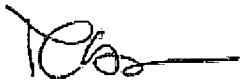
It is the company's policy to communicate with all employees and to encourage them to take a wider interest in the affairs of the company and the IWG plc group. This is done in a variety of ways including electronic media, in house journals, bulletins and briefing sessions.

The health and safety of employees is of paramount importance. Safety awareness is actively promoted in the working environment and is reviewed from time to time, in the light of good practice and developing legislation.

The company is committed to the principal of equal opportunity in employment, regardless of a person's race, creed, nationality, sex, age, marital status or disability. Employment policies are fair, equitable and consistent with the skills and abilities of the employees and the needs of the company's businesses. These policies ensure that everyone is accorded equal opportunity for recruitment, training and promotion. Where an employee becomes disabled whilst employed by the company every effort is made to allow that person to continue in employment.

The number of employees and their remuneration are set out in note 3 to the financial statements.

BY ORDER OF THE BOARD:



.....
PDE Gibson - Director

Date: 13 September 2018

IW Group Services (UK) Limited (Registered number: 02755077)

Report of the Directors

for the Year Ended 31 December 2017

The directors present their report with the financial statements of the company for the year ended 31 December 2017.

DIVIDENDS

The total distribution of dividends for the year ended 31 December 2017 was £11,750,000 (year ended 31 December 2016 - £Nil).

FUTURE DEVELOPMENTS

The directors are cautiously optimistic about future financial performance. The company continues to benefit from being part of the IWG plc group, which expects to continue to drive occupancy improvements through higher enquiries and conversion levels. Costs continue to be monitored closely and will be managed at a level which ensures they remain appropriate for forecast activity levels.

EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2017 to the date of this report.

PDE Gibson

R Morris

POLITICAL CONTRIBUTIONS

The company made no political contributions in either the year ended 31 December 2017 or the year ended 31 December 2016.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with FRS 101 Reduced Disclosure Framework.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records which disclose with reasonable accuracy at any time the assets, liabilities, financial position and profit or loss of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities. The directors are also responsible for preparing a Report of the Directors that complies with the requirements of the Companies Act 2006.

IW Group Services (UK) Limited (Registered number: 02755077)

Report of the Directors
for the Year Ended 31 December 2017

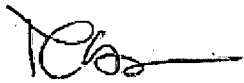
STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

The directors who held office at the date of approval of the Report of the Directors confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be re-appointed and KPMG will therefore continue in office.

BY ORDER OF THE BOARD:



.....
PDE Gibson - Director

Date: 13 September 2018



KPMG
Audit
The Soloist Building
1 Lanyon Place
Belfast BT1 3LP
Northern Ireland

Independent auditor's report to the members of IW Group Services (UK) Limited

1 Report on the audit of the financial statements

Opinion

We have audited the financial statements of IW Group Services (UK) Limited ('the Company') for the year ended 31 December 2017, which comprise the Profit and Loss Account and Other Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity and related notes, including the summary of significant accounting policies set out in note 1. The financial reporting framework that has been applied in their preparation is UK Law and FRS 101 *Reduced Disclosure Framework*.

In our opinion, the accompanying financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with FRS 101 *Reduced Disclosure Framework*; and
- have been properly prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with ethical requirements that are relevant to our audit of financial statements in the UK, including the Financial Reporting Council (FRC)'s Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We have nothing to report on going concern

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

Other information

The directors are responsible for the other information presented in the Annual Report together with the financial statements. The other information comprises the information included in the strategic report and Report of the Directors. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except as explicitly stated below, any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work we have not identified material misstatements in the other information.

Based solely on our work on the other information;

- we have not identified material misstatements in the Report of the Directors or the strategic report;
- in our opinion, the information given in the Report of the Directors and the strategic report is consistent with the financial statements;
- in our opinion, the Report of the Directors and the strategic report have been prepared in accordance with the Companies Act 2006.



Independent auditor's report to the members of IW Group Services (UK) Limited
(continued)

Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report on these matters/in regard to these matters.

2 Respective responsibilities and restrictions on use

Responsibilities of directors for the financial statements

As explained more fully in the directors' responsibilities statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities

The purpose of our audit work and to whom we owe our responsibilities

Our report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Tom McEvoy (Senior Statutory Auditor)
for and on behalf of KPMG
Chartered Accountants and Statutory Auditor
The Soloist Building
1 Lanyon Place
Belfast
BT1 3LP

Date: 13 September 2018

IW Group Services (UK) Limited (Registered number: 02755077)

Profit and Loss Account and Other Comprehensive Income
for the Year Ended 31 December 2017

	Notes	2017 £'000	2016 £'000
TURNOVER	2	19,020	25,574
Cost of sales		<u>1,355</u>	<u>(186)</u>
GROSS PROFIT		17,665	25,760
Administrative expenses		<u>11,497</u>	<u>17,920</u>
		6,168	7,840
Other operating income		<u>65</u>	<u>-</u>
OPERATING PROFIT		6,233	7,840
Exceptional items	4	<u>26</u>	<u>-</u>
		6,207	7,840
Interest receivable and similar income	5	132	717
Interest payable and similar expenses	6	<u>(18)</u>	<u>(1)</u>
PROFIT BEFORE TAXATION	7	6,321	8,556
Tax on profit	8	<u>(10)</u>	<u>10</u>
PROFIT FOR THE FINANCIAL YEAR		6,331	8,546
OTHER COMPREHENSIVE INCOME		<u>-</u>	<u>-</u>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		<u>6,331</u>	<u>8,546</u>

The notes on pages 11 to 18 form part of these financial statements

IW Group Services (UK) Limited (Registered number: 02755077)

Balance Sheet

31 December 2017

	Notes	2017 £'000	£'000	2016 £'000	£'000
FIXED ASSETS					
Tangible assets	10		661		1,334
CURRENT ASSETS					
Debtors	11	149,543		161,058	
Cash at bank		<u>1,009</u>		<u>720</u>	
		150,552		161,778	
CREDITORS					
Amounts falling due within one year	12	<u>150,437</u>		<u>156,917</u>	
NET CURRENT ASSETS			<u>115</u>		<u>4,861</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>776</u>		<u>6,195</u>
CAPITAL AND RESERVES					
Share Capital	13		-		-
Profit and loss account			<u>776</u>		<u>6,195</u>
SHAREHOLDER FUNDS			<u>776</u>		<u>6,195</u>

These financial statements were approved by the Board of Directors on 13 September 2018 and were signed on its behalf by:



.....
PDE Gibson - Director

The notes on pages 11 to 18 form part of these financial statements

IW Group Services (UK) Limited (Registered number: 02755077)

Statement of Changes in Equity
for the Year Ended 31 December 2017

	Profit and loss account £'000	Total equity £'000
Balance at 1 January 2016	(2,351)	(2,351)
Changes in equity		
Total comprehensive income	<u>8,546</u>	<u>8,546</u>
Balance at 31 December 2016	<u>6,195</u>	<u>6,195</u>
Changes in equity		
Dividends	(11,750)	(11,750)
Total comprehensive income	<u>6,331</u>	<u>6,331</u>
Balance at 31 December 2017	<u><u>776</u></u>	<u><u>776</u></u>

The notes on pages 11 to 18 form part of these financial statements

Notes to the Financial Statements
for the Year Ended 31 December 2017

1. ACCOUNTING POLICIES

Basis of preparation

IW Group Services (UK) Limited (the "Company") is a company incorporated and domiciled in the UK.

These financial statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS 101") as issued in September 2015.

In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of International Financial Reporting Standards as adopted by the EU ("Adopted IFRSs"), but makes the amendment where necessary in order to comply with the Companies Act 2006 and has set out below where advantage of the FRS 101 disclosure exemptions has been taken.

The Company's ultimate parent undertaking, IWG plc includes the Company in its consolidated financial statements. The consolidated financial statements of IWG plc are prepared in accordance with International Financial Reporting Standards as adopted by the EU and are available to the public and may be obtained from the Company's website www.iwgplc.com or from IWG plc registered office, 22 Grenville Street, St Helier, Jersey, JE4 8PX.

FRS101 - Reduced Disclosure Exemptions

In these financial statements, the company has applied the exemptions available under FRS 101 in respect of the following disclosures:

- A Cash Flow Statement and related notes;
- Comparative period reconciliations for share capital, and tangible fixed assets;
- Disclosures in respect of transactions with wholly owned subsidiaries;
- Disclosures in respect of capital management;
- Disclosures in respect of compensation of Key Management Personnel;
- Disclosure of transactions with a management entity that provides key management personnel services to the Company; and
- The effects of new but not yet effective IFRSs.

As the consolidated financial statements of IWG plc include the equivalent disclosures, the Company has also taken the exemptions under FRS 101 available in respect of the following disclosures:

- Certain disclosures required by IFRS 13 Fair Value Measurement and the disclosures required by IFRS 7 Financial Instrument Disclosures.

The Company proposes to continue to adopt the reduced disclosure framework of FRS 101 in its next financial statements.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

Management have assessed that there are no estimates or judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities recognised in the financial statements.

Measurement Convention

The financial statements are prepared on the historical cost basis.

Going concern

The company's principal activity is the provision of business services to the IWG (UK) group of companies and future developments of the company are set out in the Report of the Directors on page 4. The directors believe the company's funding is likely to be sufficient to meet its day to day working capital requirements and that accordingly it is appropriate to prepare these financial statements on a going concern basis.

Turnover

Revenue from the provision of services to customers is measured at the fair value of consideration received or receivable (excluding sales taxes). Where rent free periods are granted to customers, rental income is spread on a straight-line basis over the length of the customer contract.

Notes to the Financial Statements - continued

for the Year Ended 31 December 2017

1. ACCOUNTING POLICIES - continued

Workstations

Workstation revenue is recognised when the provision of the service is rendered. Amounts invoiced in advance are deferred and recognised as revenue upon provision of the service.

Customer service income

Service income (including the rental of meeting rooms) is recognised as services are rendered. In circumstances where the Company acts as an agent for the sale and purchase of goods to customers, only the commission fee earned is recognised as revenue.

Management fees

Fees received for the provision of initial and subsequent services are recognised as revenue as the services are rendered. Fees charged for other services provided during the period of the agreement are recognised as revenue as the services are provided.

Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses.

Where parts of an item of tangible fixed assets have different useful lives, they are accounted for as separate items of tangible fixed assets.

Leases in which the Company assumes substantially all the risks and rewards of ownership of the leased asset are classified as finance leases. Where land and buildings are held under leases the accounting treatment of the land is considered separately from that of the buildings. Leased assets acquired by way of finance lease are stated at an amount equal to the lower of their fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and less accumulated impairment losses. Lease payments are accounted for as described below.

Depreciation is charged to the profit and loss account on a straight-line basis over the estimated useful lives of each part of an item of tangible fixed assets. Land is not depreciated. The estimated useful lives are as follows:

Fixtures and fittings - straight line over 5 to 10 years

Computer equipment - straight line over 3 years

Depreciation methods, useful lives and residual values are reviewed at each balance sheet date.

Taxation

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in previous years.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of goodwill; the initial recognition of assets or liabilities that affect neither accounting nor taxable profit other than in a business combination, and differences relating to investments in subsidiaries to the extent that they will not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable future taxable profits will be available against which the temporary difference can be utilised.

Notes to the Financial Statements - continued
for the Year Ended 31 December 2017

1. ACCOUNTING POLICIES - continued

Non-derivative financial instruments

Non-derivative financial instruments comprise trade and other debtors, cash and cash-equivalents, loans and borrowings, and trade and other creditors.

Trade and other debtors

Trade and other debtors are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses.

Trade and other creditors

Trade and other creditors are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method.

Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method, less any impairment losses.

Impairment excluding deferred tax assets

Financial assets (including trade and other debtors)

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. For financial instruments measured at cost less impairment an impairment is calculated as the difference between its carrying amount and the best estimate of the amount that the Company would receive for the asset if it were to be sold at the reporting date. Interest on the impaired asset continues to be recognised through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Non-financial assets

The carrying amounts of the Company's non-financial assets, other than deferred tax asset, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit").

An impairment loss is recognised if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the units, and then to reduce the carrying amounts of the other assets in the unit (group of units) on a pro rata basis.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Notes to the Financial Statements - continued
for the Year Ended 31 December 2017

1. ACCOUNTING POLICIES - continued

Provisions

Provisions

A provision is recognised in the balance sheet when the Company has a present legal or constructive obligation as a result of a past event, that can be reliably measured and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects risks specific to the liability.

Provision is made for onerous contracts to the extent that the unavoidable costs of meeting the obligations under a contract exceed the economic benefits expected to be delivered, discounted using an appropriate weighted average cost of capital.

Dilapidations

The terms of most building leases require the company to make good dilapidation or other damage occurring during the rental period. Due to the nature of the business, centres are maintained to a high standard. Provisions for dilapidations are only made when the company considers that it is likely that the premises will be vacated by the company and it is known that a dilapidation has occurred.

Employee Benefits

Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which the company pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an expense in the profit and loss account in the periods during which services are rendered by employees.

Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

2. TURNOVER

All results are derived from the provision of services to the IWG (UK) group of companies and from the provision of serviced offices and related services in the United Kingdom.

3. EMPLOYEES AND DIRECTORS

	2017	2016
	£'000	£'000
Wages and salaries	18,735	20,900
Social security costs	1,838	3,809
Other pension costs	<u>190</u>	<u>240</u>
	20,763	24,949
Recharged to other UK group companies	(16,212)	(16,678)
Included in administrative expenses	<u>4,551</u>	<u>8,271</u>

IW Group Services (UK) Limited (Registered number: 02755077)

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

3. EMPLOYEES AND DIRECTORS - continued

The average number of employees during the year was as follows:

	2017	2016
Operations	797	822
Sales	21	27
Administration	8	7
	<u>826</u>	<u>856</u>

IW Group Services (UK) Limited recharges payroll costs, in full, to the IWG (UK) group of companies at cost. The average number of persons employed by the Company during the year including directors, analysed by category, was as above.

	2017 £	2016 £
Directors' remuneration	442,719	511,006
Directors' pension contributions to money purchase schemes	<u>22,400</u>	<u>22,400</u>

Information regarding the highest paid director is as follows:

	2017 £	2016 £
Emoluments etc	442,719	511,006
Pension contributions to money purchase schemes	<u>22,400</u>	<u>22,400</u>

The two directors are also directors of other subsidiaries of the IWG (UK) group of companies. As it is not practicable to allocate his remuneration between services as director of each of these subsidiaries, details of PDE Gibson's remuneration are disclosed in the accounts of Regus Business Services Limited. Details of R Morris's remuneration are disclosed in these accounts.

4. EXCEPTIONAL ITEMS

	2017 £'000	2016 £'000
Exceptional items	<u>26</u>	<u>-</u>

An exceptional expense was recognised during the year of £27,000 in relation to the write-off of an intercompany loan receivable which was no longer deemed recoverable when the counterparty, Farnham Town Hall Exchange Centre Limited, was dissolved.

A gain on the disposal of fixed assets of £1,000 was also recognised during the year.

5. INTEREST RECEIVABLE AND SIMILAR INCOME

	2017 £'000	2016 £'000
Bank interest	-	1
Interest receivable from parent and fellow subsidiary undertakings	<u>132</u>	<u>716</u>
	<u>132</u>	<u>717</u>

Notes to the Financial Statements - continued
for the Year Ended 31 December 2017

6. INTEREST PAYABLE AND SIMILAR EXPENSES

	2017	2016
	£'000	£'000
Other interest payable	<u>18</u>	<u>1</u>

7. PROFIT BEFORE TAXATION

The profit before taxation is stated after charging:

	2017	2016
	£'000	£'000
Depreciation - owned assets	176	202
Auditors' remuneration: Audit of financial statements of group companies	314	266
Operating leases - other assets	47	33
Management fees	<u>2,619</u>	<u>2,407</u>

8. TAXATION

Analysis of tax expense

	2017	2016
	£'000	£'000
Current tax:		
Corporation tax - current year	<u>(10)</u>	<u>10</u>
Total tax expense in profit and loss account and other comprehensive income	<u>(10)</u>	<u>10</u>

Factors affecting the tax expense

The tax assessed for the year is higher (2016 - lower) than the standard rate of corporation tax in the UK. The difference is explained below:

	2017	2016
	£'000	£'000
Profit before income tax	<u>6,321</u>	<u>8,556</u>
Profit multiplied by the standard rate of corporation tax in the UK of 19.250% (2016 - 20%)	1,217	1,711
Effects of:		
Expenses not deductible for tax purposes	18	236
Depreciation in excess of capital allowances	27	39
Group relief received not paid for	(1,257)	(1,981)
Other timing differences	(10)	10
Income not taxable	5	(5)
Adjustments to prior year tax	<u>(10)</u>	<u>-</u>
Tax expense	<u>(10)</u>	<u>10</u>

Factors that may affect future and total tax charges

Reduction in the UK Corporation tax rate to 18% (effective 1 April 2020) was enacted on 26 October 2015. Finance Bill 2016 further reduced the 18% rate to 17% from 1 April 2020, following enactment on 15 September 2016. It is expected that this graduated fall in the main corporation tax rate will result in a reduction of the company's future tax charges.

The company has capital allowances at 31 December 2017 of £4,300,000 (2016: £1,051,000) and other short term timing differences of £37,000 (2016: £92,000) for which no deferred tax asset has been recognised, on the basis that there is uncertainty with regard to the timing of future taxable profits.

IW Group Services (UK) Limited (Registered number: 02755077)

Notes to the Financial Statements - continued
for the Year Ended 31 December 2017

9. DIVIDENDS

	2017	2016
	£'000	£'000
Final	<u>11,750</u>	<u>-</u>

10. TANGIBLE FIXED ASSETS

	Fixtures and fittings £'000	Computer equipment £'000	Totals £'000
COST			
At 1 January 2017	1,884	652	2,536
Additions	1,987	2	1,989
Disposals	(2,486)	-	(2,486)
Reclassification/transfer	<u>1</u>	<u>(1)</u>	<u>-</u>
At 31 December 2017	<u>1,386</u>	<u>653</u>	<u>2,039</u>
DEPRECIATION			
At 1 January 2017	579	623	1,202
Charge for year	<u>160</u>	<u>16</u>	<u>176</u>
At 31 December 2017	<u>739</u>	<u>639</u>	<u>1,378</u>
NET BOOK VALUE			
At 31 December 2017	<u>647</u>	<u>14</u>	<u>661</u>
At 31 December 2016	<u>1,305</u>	<u>29</u>	<u>1,334</u>

All tangible fixed assets are owned by the company.

11. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017	2016
	£'000	£'000
Trade debtors	6,132	829
Amounts owed by group undertakings	140,107	154,099
Other debtors	1,961	3,778
Corporation tax	1,077	1,067
Prepayments and accrued income	<u>266</u>	<u>1,285</u>
	<u>149,543</u>	<u>161,058</u>

12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017	2016
	£'000	£'000
Trade creditors	3,434	5,996
Customer deposits	92,153	88,113
Amounts owed to group undertakings	48,245	53,816
Social security and other taxes	562	674
VAT	2,981	3,396
Other creditors	46	350
Accruals and deferred income	<u>3,016</u>	<u>4,572</u>
	<u>150,437</u>	<u>156,917</u>



IW Group Services (UK) Limited (Registered number: 02755077)

Notes to the Financial Statements - continued *for the Year Ended 31 December 2017*

12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR - continued

The intercompany loans are guaranteed by floating charges over its assets, book debts, credit balances, interests in all shares, stocks, debentures, bonds, warrants, coupons or other securities and investments.

13. SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2017 £	2016 £
100	Ordinary	£1	<u>100</u>	<u>100</u>

14. ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary of Umbrella Holdings S.A.R.L, a company incorporated and registered in Luxembourg.

The largest group in which the results of the Company are consolidated is that headed by IWG plc, a company incorporated in Jersey. The smallest group in which they are consolidated is that headed by Regus plc incorporated in Jersey and registered and domiciled in Luxembourg. No other group financial statements include the results of the Company. The consolidated accounts of IWG plc and Regus plc are available to the public and may be obtained from their respective websites, www.iwgplc.com and www.regus.com.

15. EVENTS AFTER THE REPORTING PERIOD

There were no events since the balance sheet date that would require adjustment or disclosure in the financial statements.