Report and Financial Statements

30 September 2003

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#### **COMPANY INFORMATION**

**Directors** B M Drinkwater

KA Drinkwater H H Davies M T Cass C E Stone W A Ashurst

Secretary SEA Standing

Company Number 2754921

Business Address 12 Deer Park Road

South Wimbledon London SW19 3FB

Registered Office Sanctuary House

45-53 Sinclair Road London W14 0NS

**Auditors** Baker Tilly

Chartered Accountants 2 Bloomsbury Street London WC1B 3ST

Bankers HSBC Republic Bank (UK) Limited

31 Hill Street London W1J 5LS

# Bravado International Group Limited Contents For the year ended 30 September 2003

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#### **Directors Report**

For the year ended 30 September 2003

The directors present their report and financial statements for the year ended 30 September 2003.

#### Principal activities

The principal activity of the company continued to be that of merchandisers of licensed products.

#### Review of the business

The results for the year and the financial position at the year end were considered satisfactory by the directors. The directors believe that the company is soundly based to take advantage of opportunities arising in the foreseeable future.

#### Results and dividends

The results for the year are set out on page 4.

#### Directors and their interests

The following directors have held office during the year:

B M Drinkwater

K A Drinkwater

C E Stone

H H Davies

M T Cass

W A Ashurst (appointed 2 January 2003)

The shareholdings of the directors in the ultimate parent company, The Sanctuary Group plc were as follows:

#### No. of ordinary shares of 12.5p each

20 Cantomban 2002

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	30 September 2003	30 September 2002
BM Drinkwater	1,690,609	1,690,609
KA Drinkwater	425,828	425,828
CE Stone	113,382	113,382
HH Davis	830,516	830,516
MT Cass	60,000	-
WA Ashurst	-	-

The directors held no other shares in any of the other group companies

#### Bravado International Group Limited Directors Report For the year ended 30 September 2003

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors

A resolution to re-appoint Baker Tilly as auditors will be put to the members at the annual general meeting.

On behalf of the Board

CE Stone **Director** 

19 January 2004

## Independent auditors' report to the members of Bravado International Group Limited

For the year ended 30 September 2003

We have audited the financial statements on pages 4 to 14.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinion we have formed.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities on page 2.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company and other members of the group is not disclosed.

We read other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the Directors' Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 30 September 2003 and of the company's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BAKER TILLY Registered Auditor Chartered Accountants 2 Bloomsbury Street London WC1B 3ST

19 January 2004

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#### Bravado International Group Limited Profit and Loss Account For the year ended 30 September 2003

		2003	2002
	Notes	£	Restated £
Turnover	2	12,946,059	8,611,828
Cost of sales		(11,484,012)	(6,555,301)
Gross Profit		1,462,047	2,056,527
Administrative expenses Other operating expenses		(2,330,506) 1,016,632	(1,794,307) 340,110
Operating profit	3	148,173	602,330
Other interest receivable & similar income Interest payable & similar charges	4	39,090 (13,969)	61,384 (67,555)
Profit on ordinary activities before taxation		173,294	596,159
Tax on profit on ordinary activities	5	(43,958)	(8,288)
Profit on ordinary activities after taxation	13	129,336	587,871

The profit and loss account has been prepared on the basis that all operations are continuing operations.

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the year ended 30 September 2003

	2003	2002 Restated £
	£	
Profit for the financial year	129,336	(512,129)
Total recognised gains and losses relating to the year	129,336	(512,129)
Prior year adjustment (note 11)	-	1,100,000
Total gains and losses recognised since last annual report	129,336	587,871

#### Bravado International Group Limited Balance Sheet For the year ended 30 September 2003

		2003	2002
	Notes	£	Restated £
Fixed assets			
Tangible assets	6	335,739	341,450
Current assets			
Stock	7	155,758	73,195
Debtors	8	7,276,958	4,812,831
Cash at bank and in hand		4,114,301	-
		11,547,017	4,886,026
Creditors: amounts falling due within one year	9	(5,004,883)	(2,212,122)
Net current assets		6,542,134	2,673,904
Total assets less current liabilities		6,877,873	3,015,354
Creditors: amounts falling due after more than			
one year	10	(4,492,214)	(759,031)
		2,385,659	2,256,323
Capital and reserves		<del></del>	
Called up share capital	12	100	100
Profit and loss account	13	2,385,559	2,256,223
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Equity shareholders' funds	14	2,385,659	2,256,323
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The financial statements were approved by the Board on 19 January 2004

CE Stone Director

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#### Notes to the Financial Statements

For the year ended 30 September 2003

#### 1. ACCOUNTING POLICIES

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over their expected useful life, as follows:

Office equipment
Fixtures, fittings and equipment
Motor vehicles

20% and 33.33% on straight line 10% straight line 20% straight line

#### 1.4 Leasing and hire purchase

Assets obtained under hire purchase contracts or finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.5 Stock

Stock is valued at the lower of the cost and net realisable value.

#### 1.6 Pensions

The company is a member of The Sanctuary Group plc group personal pension plan which is a money purchase scheme. Contributions are charged to the profit and loss account as incurred.

#### 1.7 Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

#### Notes to the Financial Statements

For the year ended 30 September 2003

#### 1.8 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling on the date of the transaction. All differences are taken to profit and loss account.

#### 1.9 Royalties

Royalties payable are charged to the profit and loss accounts on an accruals basis. Advances to artists and licensors are assessed and the value of the unrecouped proportion to be included in debtors is determined by the prospects of future recoupment, based on past sales performance, current popularity and future touring plans. Provisions are made for unrecouped royalty advances in the accounting period in which they are regarded as irrecoverable.

#### 2. TURNOVER

The whole of the turnover is attributable to the company's principal activity as stated in the Directors' Report. An analysis of turnover has not been disclosed, as in the opinion of the directors, it would be seriously prejudicial to the company's business.

#### 3. OPERATING PROFIT

		2003 £	2002 £
	Operating profit is stated after charging:		
	Depreciation of tangible fixed assets	127,599	140,578
	Operating lease rentals -	,,	,
	Property rents	85,018	70,400
	Auditors' remuneration	10,800	38,000
4.	INTEREST PAYABLE	2003	2002
		£	£
	On bank loans and overdrafts	4,953	56,747
	On other loans wholly repayable within 5 years	6,150	6,337
	Hire purchase interest	2,866	4,471
		13,969	67,555

5.	TAXATION	2003	2002
			Restated
		£	£
	(a) Analysis of charge in year		
	Current tax: UK Corporation tax Deferred tax:	48,434	8,288
	Origination and reversal of timing differences	(4,476)	-
		43,958	8,288
			<del></del>
	(b) Factors affecting the charge for the year Tax assessed for the year is lower than the standard rate of corporation tax in the UK (30%)		
	The difference is explained below:	£	£
	Profit on ordinary activities before tax	173,294	596,159
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK at 30% (2002:30%)		
	or corporation and in the ore at 30% (2002.30%)	51,988	178,847
	Capital allowances in excess of depreciation	(3,695)	-
	Expenses not allowed for tax	141	-
	Tax losses surrendered from group companies	_	(178,847)
	Adjustment in respect of previous years	-	8,288
	Current tax charge (5a)	48,434	8,288

#### 6. TANGIBLE FIXED ASSETS

	Office Equipment £	Fixtures, Fittings & Equipment £	Motor Vehicles £	Total £
Cost	ı.	£	£	ı.
At 1 October 2002	436,994	143,832	174,094	754,920
Additions	110,060	57,733	-	167,793
Disposals	-	-	(100,144)	(100,144)
At 30 September 2003	547,054	201,565	73,950	822,569
Depreciation				
At 1 October 2002	302,221	28,761	82,488	413,470
On disposals	-	-	(54,239)	(54,239)
Charge for the year	91,753	16,508	19,338	127,599
At 30 September 2003	393,974	45,269	47,587	486,830
		<del></del> _		
Net book value				
At 30 September 2003	153,080	156,296	26,362	335,739
At 30 September 2002	134,773	115,071	91,606	341,450

Included above are assets held under finance leases or hire purchase contracts as follows:

	Fixtures, Fittings & Equipment £	Motor Vehicles £	Total £
Net book value			
At 30 September 2003	21,379	22,550	43,929
At 30 September 2002	25,267	74,800	10,067
<b>Depreciation charge for the period</b> 30 September 2003	3,888	8,200	12,088
30 September 2002	2,916	17,042	19,958
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## **Bravado International Group Limited Notes to the Financial Statements**

For the year ended 30 September 2003

7.	STOCK		
		2003	2002
		£	£
	Finished goods and goods for resale	155,758	73,195

There is no material difference between the replacement cost and historical cost of stock.

#### 8. DEBTORS

	2003	2002 Restated
	£	£
Trade debtors	705,584	3,410,886
Other debtors	921,417	250,515
Amounts owed by group undertakings	5,610,000	1,100,000
Prepayments and accrued income	27,875	43,824
Deferred Tax	12,082	7,606
	7,276,958	4,812,831

#### 9. CREDITORS: Amounts falling due within one year:

·	2003	2002
	£	£
Bank loans and overdrafts	2,667,106	539,089
Net obligations under hire purchase contracts	11,503	25,572
Trade creditors	1,503,531	1,200,152
Corporation tax	58,589	8,288
Other creditors	16,921	83,985
Accruals and deferred income	747,233	355,036
	5,004,883	2,212,122

The bank loans are secured by a mortgage debenture over the assets of the company (see note 15). The finance leases are secured on the assets concerned.

		2002	2002
		2003 £	2002 £
(	Other loans	90,000	90,000
3	Net obligations under hire purchase contracts	0	16,108
ž	Amounts owed to group undertakings	4,402,214	652,923
		4,492,214	759,031
Į.	Analysis of loans		
	Wholly repayable within five years Included in current liabilities	90,000	90,000
		90,000	90,000
	Loan maturity analysis		
]	In more than two years but not more than five years	90,000	90,000
]	Net obligations under hire purchase contracts		
	Repayable within one year	12,727	28,322
]	Repayable between one and five years	-	17,840
		12,727	46,162
	Finance charges & interest allocated to future accounting periods	(1,224)	(4,482)
		11,503	41,680
]	Included in liabilities falling due within one year	(11,503)	(25,572)
			16,108
]	DEFERRED TAX	2003 £	2002 £

	£	£
Provision for deferred tax is as follows:		
Accelerated Capital allowances	12,082	7,606
1 October 2002	7,606	7,606
Movement in year	4,476	-
30 September 2003 - Debtors	12,082	7,606

Notes to the Financial Statements

For the year ended 30 September 2003

12.	SHARE CAPITAL	2003	2002
	Authorised	£	£
	100,000 Ordinary shares of £1 each	100,000	100,000
	Allotted collect up and fully paid		
	Allotted, called up and fully paid 100 Ordinary shares of £1 each	100	100
			<del></del>
13.	STATEMENT OF MOVEMENT ON PROFIT AND LOSS	ACCOUNT	£
	Balance at 1 October 2002 – as originally stated Prior year adjustment		1,156,223 1,100,000
	Balance at 1 October 2002 – restated		2,256,223
	Retained profit for the year		129,336
	Balance at 30 September 2003		2,385,559
	A prior period adjustment has been made to reflect a fundament the 2002 figures.	ntal error in	
14.	RECONCILIATION OF MOVEMENT IN SHAREHOLDE	RS' FUNDS	
		2003 £	2002 £
	Profit for the financial year	129,336	587,871
	Opening shareholders' funds (originally £1,156,323 before adding a prior year adjustment of £1,100,000)	2,256,323	1,668,452
	Closing shareholders' funds	2,385,659	2,256,323
		<u></u>	

#### 15. CONTINGENT LIABILITIES

The company has provided cross guarantees in respect of bank loans and overdrafts of certain group and associated undertakings. The amount outstanding at 30 September 2003 was £59,452,000 (2002: £41,857,000).

Notes to the Financial Statements

For the year ended 30 September 2003

#### 16. FINANCIAL COMMITMENTS

At 30 September 2003 the company had annual commitments under non-cancellable operating leases as follows:

		Land and Buildings	
	To arise datas	2003 £	2002 £
	Expiry date: In over five years	70,400	70,400
17.	DIRECTORS' EMOLUMENTS	2003 £	2002 £
	Emoluments for qualifying services	403,374	433,300
	The number of director for whom retirement benefits are accruing under money purchase pension schemes amounted to 3 (2002: 3). No contributions were paid during the period (2002: Nil).		
	Emoluments disclosed above include the following amounts paid to the highest paid director:		
	Emoluments for qualifying services	204,323	185,497

#### 18. EMPLOYEES

#### Number of employees

The average monthly number of employees (including directors) during the period was:

	2003 Number	2002 Number
Merchandising and administration	36	39
Employment costs:	£	£
Wages and salaries Social security costs	1,648,963 149,933	1,367,582 133,028
	1,798,896	1,500,610

#### 19. IMMEDIATE PARENT COMPANY

The immediate parent company at 30 September 2003 was Bravado Group Limited, a company registered in England and Wales.

#### 20. ULTIMATE PARENT COMPANY

In the directors' opinion the ultimate parent company at 30 September 2003 was The Sanctuary Group plc, a company registered in England and Wales.

Copies of the group financial statements of The Sanctuary Group plc are available from Companies House, Crown Way, Maindy, Cardiff CF4 3UZ

#### 21. RELATED PARTY TRANSACTIONS

In preparing these financial statements, the directors have taken advantage of the exemptions available under paragraph 3(c) of the Financial Reporting Standard No 8 Related Party Disclosures.

#### 22. CASH FLOW STATEMENTS

In accordance with Financial Reporting Standard No 1, cash flow statements have not been prepared as the cash flows of the company are included in those of the ultimate parent company, The Sanctuary Group plc.