# FINAGRA (UK) LIMITED FINANCIAL STATEMENTS

for the year ended 31 DECEMBER 2005

Company No: 2754740

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COHEN ARNOLD & CO CHARTERED ACCOUNTANTS LONDON NW11 0PU

#### **DIRECTORS**

Brian Law (resigned 18th August 2005) David Margulies Ari Margulies Bernard Weppe

#### **SECRETARY**

Joel Joseph

#### **REGISTERED OFFICE**

New Loom House 101 Back Church Lane London E1 1LU

#### **AUDITORS**

Cohen Arnold & Co New Burlington House 1075 Finchley Road London NW11 OPU

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#### **DIRECTORS' REPORT**

The Directors present their report together with the Financial Statements for the year ended 31 December 2005.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS

The company's principal activity continues to be that of commodity merchants and traders. During the course of the year the company expanded its bank credit facility enabling it to increase UK trading activity and profits.

The directors are pleased with the performance of the company during the year.

#### RESULTS AND DIVIDEND

The profit for the year, after taxation, amounted to £242,476 (2004: £109,371).

#### **DIRECTORS' REPORT continued**

#### **DIRECTORS**

The directors who served during the year and their beneficial interests in the company's issued share capital were:

	Ordinary Of £1 <u>2005</u>		Preference of £1 <u>2005</u>	
Brian Law	-	-	-	_
David Margulies	-	-	-	-
Ari Margulies	-	-	-	-
Bernard Weppe	-	<del>-</del>	-	-

The directors had no interest in or contracts with the company during the year.

Brian Law resigned as a director on 18th August 2005.

#### POLITICAL AND CHARITABLE CONTRIBUTIONS

During the year the company made charitable donations of £47,250 (2004: £16,500).

#### **AUDITORS**

Cohen, Arnold & Co, are willing to continue in office and a resolution re-appointing them in accordance with Section 385 of the Companies Act 1985 and authorising the board to fix their remuneration will be proposed at the Annual General Meeting.

By Order of the Board

D Margulies -Director

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF FINAGRA (UK) LIMITED

We have audited the Financial Statements on pages 5 to 14 of Finagra (UK) Limited for the year ended 31 December 2005 which have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members as a body, in accordance with section 235 of the Companies' Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITORS

As described on pages 1 and 2, the Directors of the company are responsible for the preparation of the Financial Statements in accordance with applicable law and United Kingdom Accounting Standards.

It is our responsibility to audit the Financial Statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the Financial Statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the Financial Statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Directors' remuneration and transactions with the company is not disclosed.

We read the Directors' report and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatement or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

#### **BASIS OF AUDIT OPINION**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the Financial Statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the Financial Statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF FINAGRA (UK) LIMITED (continued)

#### **BASIS OF AUDIT OPINION (continued)**

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Financial Statements.

#### **OPINION**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

London

Date: 9 March 2006

COHEN ARNOLD & CO

Chartered Accountants and

Registered Auditor

### **PROFIT AND LOSS ACCOUNT**

### FOR THE YEAR ENDED 31 DECEMBER 2005

	Notes	2005 £	2004 £
TURNOVER	1,2	15,873,483	11,366,472
Cost of Sales		(15,038,152)	(10,689,053)
GROSS PROFIT		835,331	677,419
Administrative expenses		(480,508)	(460,622)
OPERATING PROFIT/(LOSS)	3	354,823	216,797
Interest receivable	6	28,732	4,506
Interest payable	7	(141,079)	(111,932)
PROFIT/(LOSS) ON ORDINARY ACT BEFORE AND AFTER TAXATION	TIVITIES	242,476	109,371
LOSS BROUGHT FORWARD		(1,441,515)	(1,550,886)
LOSS CARRIED FORWARD		£(1,199,039)	£(1,441,515)

All amounts relate to continuing operations.

There were no recognised gains and losses for 2005 or 2004 other than those included in the profit and loss account.

The Notes on Pages 7 to 14 form part of these Financial Statements.

### **BALANCE SHEET AS AT 31 DECEMBER 2005**

	<b>3</b> 7 /		<u>0005</u>		<u>2004</u>
FIXED ASSETS	Notes	£	£	£	£
Tangible fixed assets	9		830		527
CURRENT ASSETS					
Stocks Debtors Cash at bank and in hand	10 11	461,365 329,212 1,145,833	83	06,859 05,368 07,250	
CREDITORS: Amounts falling due within one year	12	1,936,410 (781,279)	ŕ	9,477 26,519)	
NET CURRENT ASSETS		1	,155,131		912,958
TOTAL ASSETS		1	,155,961		913,485
CAPITAL AND RESERVES					<u></u>
Called up Share Capital Profit and Loss Account	13		,355,000 ,199,039)		2,355,000 1,441,515)
SHAREHOLDERS' FUNDS	14	1	,155,961		913,485

Shareholders funds include non-equity interests.

The financial statements were approved by the Board on March 8 2006 and signed on its behalf by

Director

The Notes on Pages 7 to 14 form part of these Financial Statements.

#### 1. ACCOUNTING POLICIES

#### 1.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The Financial Statements have been prepared under the historical cost convention and include the results of the company's operations which are described in the Directors' Report, all of which are continuing.

#### 1.2 TURNOVER

Turnover represents the value of physical cocoa and coffee sales made during the year exclusive of Value Added Tax.

#### 1.3 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives in the following basis:

Office Equipment

33% straight line

#### 1.4 STOCKS

Stocks represent physical positions in cocoa and coffee or warrants of entitlement and are stated in the balance sheet at cost.

Stock positions and open forward and futures contracts are revalued at market prices which reflect trading conditions prevailing at the year end. The net profit and loss arising from this revaluation forms part of the trading results for the year and is included in the balance sheet under debtors or creditors as appropriate

#### 1.5 FOREIGN CURRENCIES

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### 1.6 PENSIONS

The company operates a defined contribution pension scheme and the pension charge represents the amount payable by the company to the fund in respect of the year.

#### 2. TURNOVER

The whole of the turnover is attributed to the one principal activity of the company, being that of commodity merchants and traders.

A geographical analysis of turnover is as follows:

	<u>2005</u>	<u>2004</u>
	£	£
United Kingdom	9,155,816	4,698,154
Rest of European Union	2,729,336	2,843,119
Rest of World	3,988,331	3,825,199
		<u> </u>
	£15,873,483	£11,366,472
	<del></del>	

### 3. OPERATING PROFIT/(LOSS)

The operating profit is stated after charging /(crediting):

	<u>2005</u> £	2004 £
Depreciation of tangible fixed assets: - owned by the company Auditors' remuneration Difference on foreign exhange	547 14,400 51,550	678 11,000 77,210

### 4. STAFF COSTS

Staff costs, included directors' remuneration, were as follows:

	2005 £	<u>2004</u> £
Wages and salaries	170,521	170,917
Social security costs	18,370	21,772
Other pension costs	6,305	5,627
	£195,196	£198,316

#### 5. DIRECTORS REMUNERATION

	2005 £	<u>2004</u> £
Remuneration for management services	£140,500	£120,500

The highest paid director received remuneration of £80,000 (2004: £60,500)

#### 6. INTEREST RECEIVABLE

	2005 £	2004 £
Other interest	28,732	4,506

#### 7. INTEREST PAYABLE

	<u>2005</u> €	2004 £
On bank loans and overdrafts	£141,079	£111,932

#### 8. TAXATION

The company has made no provision for Corporation Tax due to the availability of tax losses brought forward.

#### 8b DIVIDENDS

The shareholders have agreed to waive their right to preference dividends for the financial years up to and including the year ended 31 December 2005. Therefore, no preference dividend has been declared this year and there are no outstanding arrears.

### 9. TANGIBLE FIXED ASSETS

**10.** 

		Office Equipment £
Cost At 1 January 2005 Additions		22,790 850
At 31 December 2005		23,640
Depreciation At 1 January 2005 Charge for the year		22,263 547
At 31 December 2005		22,810
Net book value At 31 December 2005		£830
At 30 December 2004		£527
STOCK		
	<u>2005</u> £	2004 £
Cocoa stocks held Coffee stocks held	403,227 58,138	859,988 536,871
	£461,365	£1,396,859

#### 11. DEBTORS

DEBTORS	2005 £	2004 £
Trade debtors Other debtors Amount due from brokers Advanced corporation tax Amounts due from Parent Company Unrealised forward profits	208,123 9,964 - 12,422 - 98,703	106,590 168,934 332,607 12,422 19,394 195,421
	£329,212	£835,368

#### 12. CREDITORS

### Amount falling due within one year

	<u>2005</u>	<u>2004</u>
	£	£
Bank loans and overdrafts (secured)	573,609	1,516,551
Trade creditors	6,002	21,389
Amounts owed to Parent Company	10,884	-
Other creditors	24,926	26,864
Amounts due to brokers	28,769	· <u>-</u>
Accruals and deferred income	137,089	61,715
	£781,279	£1,626,519

The bank loans are secured by way of a charge on bills of lading, warehouse warrants and goods in warehouses.

#### 13. SHARE CAPITAL

	<u>2005</u>	<u>2004</u>
Authorised	£	t
1,555,000 Ordinary shares of £1 each	1,555,000	1,555,000
800,000 Preference shares of £1 each	800,000	800,000
	£2,355,000	£2,355,000
Allotted, called up and fully paid	=======================================	<del></del> =
1,555,000 Ordinary shares of £1 each	1,555,000	1,555,000
800,000 Preference shares of £1 each	800,000	800,000
	£2,355,000	£2,355,000

The preference shares are 9% Redeemable Cumulative shares. The preference shares became partly or fully redeemable, at the company's option, on 31 December 1998 or any time thereafter. No premium on redemption is payable.

#### 14. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	2005	2004
	£	<u>-£</u>
Profit/(Loss) for the year	242,476	109,371
Shares issued during the year		-
	242,476	109,371
Opening shareholders' funds	913,485	804,114
Closing shareholders' funds	£1,155,961	£913,485
Analysis of shareholders' funds		
Non-equity interests	800,000	800,000
Equity interest	355,961	113,485
		<del>-</del>
	£1,155,961	£913,485

#### 15. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The company's parent company is Mees Pierson Management (Guernsey) Limited, a company incorporated in Guernsey. The ultimate controlling party is Mees Pierson Management (Guernsey) Limited, as trustees of a discretionary settlement established under the laws of Guernsey.