## Company number: 02749258 (ENGLAND & WALES)

# **ACCESS TO MUSIC LIMITED** ABBREVIATED STATUTORY FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2004

**MOORE STEPHENS CHARTERED ACCOUNTANTS RUTLAND HOUSE** MINERVA BUSINESS PARK LYNCH WOOD **PETERBOROUGH** PE2 6PZ

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0666 30/06/05

## **COMPANY INFORMATION**

Company number: 02749258 (England & Wales)

**Directors:** Mr J Ridgeon

Ms L M Cummins

Secretary: Ms L M Cummins

Registered office: Lionel House

35 Millstone Lane

Leicester Leics LE1 5JN

Auditors: Moore Stephens

**Chartered Accountants** 

Rutland House

Minerva Business Park

Lynch Wood Peterborough PE2 6PZ

Bankers: Barclays Bank Plc

Leicester Corporate Banking Centre

Barclays House PO Box 1500 Dominus Way

Meridian Business Park

Leicester LE3 2RN

Solicitors: Harvey Ingram Owston

20 New Walk Leicester LE1 6TX

## REPORTS AND FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 AUGUST 2004

## CONTENTS

	Page
Auditors' report	1
Directors' report	2
Abbreviated profit and loss account	4
Abbreviated balance sheet	5
Cash flow statement	7
Notes	8

#### INDEPENDENT AUDITORS' REPORT TO ACCESS TO MUSIC LIMITED

#### PURSUANT TO SECTION 247B OF THE COMPANIES ACT 1985.

We have examined the abbreviated financial statements on pages 4 to 18 together with the full financial statements of Access To Music Limited for the year ended 31 August 2004, prepared under section 226 of the Companies Act 1985.

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with sections 246A(3) of the Act to the registrar of companies and whether the financial statements to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

## **Basis of opinion**

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full statutory financial statements.

## **Opinion**

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with sections 246A(3) Companies Act 1985, and the abbreviated financial statements on pages 4 to 18 are properly prepared in accordance with those provisions.

Moore Stephens
Registered Auditor
Chartered Accountants
Rutland House
Minerva Business Park
Lynch Wood
Peterborough

29 June 105

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 AUGUST 2004

The directors present their report and the financial statements for the year ended 31 August 2004.

### Principal activities

The principal activity of the company is the provision of music training and consultancy services.

There has not been any significant change in this activity during the year.

#### **Review of business**

The directors consider the profit achieved on ordinary activities before taxation to be satisfactory.

### **Future developments**

At the year end, the company is in a strong position for future trading.

#### **Donations**

Political and charitable donations did not exceed £200 in the year.

#### **Fixed assets**

Changes in fixed assets during the year are set out in the notes to the financial statements.

#### Results and dividends

The directors recommend that a final dividend of £30,000 per share be paid on the shares in issue amounting to £60,000 (2003 - £195,000) and that the interim dividend of £54,000 per share amounting to £108,000 paid (2003 - £152,400) be confirmed.

### **Directors' interests**

The directors of the company during the year and their respective family interests in the share capital of the company as recorded in the register of directors' interests were as follows:

	No.	of shares
Mr J Ridgeon	1	1
Ms L M Cummins	1	1

No director has been granted a right to subscribe for additional shares or debentures.

The director retiring by rotation is Ms L M Cummins, who being eligible will offer herself for re-election at the forthcoming Annual General Meeting.

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 AUGUST 2004

#### Responsibilities of the directors

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

select suitable accounting policies and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

follow applicable accounting standards, subject to any material departures disclosed and explained in the accounts:

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

The auditors, Messrs Moore Stephens (Chartered Accountants) have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the forthcoming Annual General Meeting.

On behalf of the board

L. M. Cummins

Ms L M Cummins

Lionel House 35 Millstone Lane

27/6/2005

Leicester

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LE1 5JN

## **PROFIT AND LOSS ACCOUNT**

## FOR THE YEAR ENDED 31 AUGUST 2004

	Note	2004 £	2003 £
Gross Profit		1,772,329	1,347,205
Administrative expenses		1,364,122	964,481
Other operating income		408,207 10,437	382,724 7,848
Operating profit	2	418,644	390,572
Other interest receivable & similar income		24,118	16,182
Interest payable	5	(55,686)	(18,187)
Profit on ordinary activities before taxation		387,076	388,567
Tax on profit on ordinary activities	6	(131,335)	(125,758)
Profit for the financial year		255,741	262,809
Dividends	7	(168,000)	(347,400)
Retained profit/(loss) for the year		87,741	(84,591)
		====	

The company has made no acquisitions nor discontinued any operations within the meaning of Financial Reporting Standard 3 during 2004 therefore turnover and operating profit derive entirely from continued operations.

The company has no recognised gains or losses other than the profit for the financial year.

The annexed notes form part of these financial statements.

## **ABBREVIATED BALANCE SHEET**

## **AT 31 AUGUST 2004**

	Note		2004	•	2003
Fixed assets		£	£	£	£
Intangible assets	8		104,200		125,200
Tangible assets	9		773,308		602,600
			877,508		727,800
Current assets					
Stocks	10	15,375		15,000	
Debtors	11	267,648		649,470	
Cash at bank and in hand		1,317,703		803,499	
		1,600,726		1,467,969	
Creditors		1,400,1.40		., 101,000	
Amounts falling due					
within one year	12	1,531,177		1,485,583	
•					
Net current assets/(liabilities)			69,549		(17,614)
Total assets less current liabilities			947,057		710,186
Creditors					
Amounts falling due					
after more than one year	13		(366,971)		(217,841)
Net assets			580,086		492,345
			===		
Capital and reserves					
Called up share capital	15		2		2
Profit and loss account	16		580,084		492,343
TORCAND 1035 ACCOUNT	10				<del></del>
Shareholders' funds	17		580,086		492,345

### **ABBREVIATED BALANCE SHEET**

## **AT 31 AUGUST 2004**

Advantage has been taken of the exemptions conferred by Section B of Part III of Schedule 8 to the Companies Act 1985 on the grounds that, in the opinion of the directors the company is entitled to the benefit of those exemptions as a medium-sized company.

Approved by the board of directors on 27 16/2005 and signed on its behalf.

Ms L M Cummins

L. M. ammus

The annexed notes form part of these financial statements.

## **CASH FLOW STATEMENT**

## FOR THE YEAR ENDED 31 AUGUST 2004

	Note	2004 £	2003 £
Net cash inflow from operating activities	18	1,306,484	872,631
Returns on investments and servicing of finance	19	(31,568)	(2,005)
Taxation		(131,638)	(96,408)
Capital expenditure	19	(184,128)	(478,070)
Equity dividends paid		(303,000)	(199,800)
		656,150	96,348
Financing	19	(141,946)	81,001
Increase in cash		514,204	177,349

### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 AUGUST 2004

### 1. Accounting policies

These financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents charges to external customers for services provided during the period, and is shown exclusive of Value Added Tax and trade discounts.

### Depreciation of fixed assets

Depreciation has been computed to write off the cost of fixed assets over their expected useful lives at the following rates:-

Leasehold premises
Goodwill
Asset under finance lease
Fixtures and fittings
Office equipment
Instruments
Motor vehicles

over the period of the lease 8-10 years straight line over the period of the lease 5 years straight line 3 years straight line 5 years straight line 25% per annum reducing balance

A full years depreciation is charged in the year of acquisition of an asset but none in the year of disposal.

#### **Stocks**

Stocks and work in progress are valued consistently at the lower of cost (on a first in, first out basis) or net realisable value. Cost, where appropriate, includes a proportion of directly attributable overheads.

#### **Debtors**

Debtors are shown after providing for any amounts which in the opinion of the directors may not be collected in full.

### **Deferred taxation**

Deferred tax assets and liabilities have arisen from timing differences between the recognition of gains and losses in the financial statements and their recognition in a tax computation. Full provision has been made to the extent to which it is considered more likely than not to become payable/recoverable in the foreseeable future and at the rate eventually expected to be charged.

#### Leasing

Leasing rentals payable on agreements which transfer substantially all the risk and rewards associated with ownership of the lessee ("finance leases") are capitalised within fixed assets, and the obligation to pay future rentals included in creditors as a liability. The interest charges implicit in such a lease are written off to the profit and loss account in proportion to the balance outstanding during the year.

All other leasing rentals ("operating leases") are written off to the profit and loss account as incurred.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 AUGUST 2004

#### Goodwill

Goodwill is the difference between the amount paid on the acquisition of a business and the aggregate fair value of its separable net assets. It is being written off in equal annual instalments over its estimated economic life.

#### Pension costs

The company operates a defined contribution pension scheme and pension contributions are charged to profit and loss account as they fall due.

#### **Grants received**

Grants related to capital expenditure on tangible assets are credited to the profit and loss account at the same rate as the depreciation on the assets to which the grants relate.

2.	Operating profit	2004	2003
		2004 £	2003 £
	This is stated after charging:		
	Directors' emoluments Company contributions to money purchase schemes	211,685	208,919
	in relation to directors' pensions	29,417	41,374
	Total directors' emoluments	241,102	250,293
	Auditors' remuneration	13,000	14,000
	Depreciation and amortisation of owned assets Depreciation of assets held under finance leases	241,463	191,930
	and hire purchase contracts	156,719	64,147
	Pension costs	14,907	11,387
3.	Directors' remuneration		
		2004 £	2003 £
			_
	The remuneration of the highest paid director (excluding pension contributions) was		
	Emoluments	109,600	108,400

2 (2003 - 2) directors are accruing benefits under a money purchase scheme.

## NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 AUGUST 2004

## 4 Staff costs

5.

The average number of persons employed by the company, including directors, during the year was as follows:

	2004	2003
Management	6	6
Administration	6	7
Tutors	197	157
	209	170
The aggregate payroll costs of these persons were as follows:		
	2004	2003
	£	£
Wages and salaries	464,118	392,553
Social security	25,668	24,479
Other pension costs	44,324	52,761
	534,110	469,793
Interest payable		
	2004 £	2003 £
Interest payable - bank loans and overdraft and		
other loans repayable within five years Finance charges payable - finance leases	9,227	5,527
and hire purchase contracts	46,459	12,660
	55,686	18,187

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 AUGUST 2004

6.	Taxation on profit on ordinary activities	2004 £	2003 £
	Analysis of charge in period	£	L
	Current tax: UK corporation tax on profits of the period Adjustments in respect of previous period	130,632 5,881	125,757 1
	Total current tax	136,513	125,758
	Deferred tax: Origination and reversal of timing differences	(5,178)	-
	Tax on profit on ordinary activities	131,335	125,758
	Factors affecting tax charge for year		
	The tax assessed for the year differs from the standard rate of corporati tax in the UK. The differences are explained below:	on	
	tax in the OK. The differences are explained below.	2004 £	2003 £
	Profit on ordinary activities before tax	387,076	388,567
	Standard UK corporation tax rate:	30.00 %	30.00 %
	Profit/(loss) on ordinary activities multiplied by standard UK corporation tax rate:	116,123	116,570
	Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Grant income Adjustments in respect of previous period Marginal relief	5,250 43,576 (7,500) 5,881 (26,817)	46,316 (2,403) (7,500) 1 (27,226)
	Current tax charge for the year	136,513	125,758
7.	Dividends	2004 £	2003 £
	Dividends paid Dividends proposed	108,000 60,000	152,400 195,000
		168,000	347,400

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 AUGUST 2004

## 8. Intangible Fixed Assets

	Lease Premium £	Goodwill £	Total £
Cost:			
At 1 September 2003	28,000	171,200	199,200
At 31 August 2004	28,000	171,200	199,200
Amortisation:	<del></del>		
At 1 September 2003	7,000	67,000	74,000
Charge for the Year	3,500	17,500	21,000
At 31 August 2004	10,500	84,500	95,000
Net Book Value:		<u>-</u>	
At 31 August 2004	17,500	86,700	104,200
		===	====
At 31 August 2003	21,000	104,200	125,200
	<del></del>		

## 9. Tangible fixed assets

	Land and buildings £	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Total £
Cost:	~	~	_	-	•
At 1 September 2003	535,429	191,870	191,051	54,194	972,544
Additions	139,160	10,272	362,017	63,640	575,089
Disposals				(48,354)	(48,354)
At 31 August 2004	674,589	202,142	553,068	69,480	1,499,279
Depreciation:	<del></del>	<del></del>			<del></del>
At 1 September 2003	141,710	71,320	131,767	25,147	369,944
Charge for the year	153,449	55,837	151,524	16,372	377,182
On disposals	-	-	-	(21,155)	(21,155)
At 31 August 2004	295,159	127,157	283,291	20,364	725,971
Net book value:	<del></del>	<u> </u>			
At 31 August 2004	379,430	74,985	269,777	49,116	773,308
				===	====
At 31 August 2003	393,719	120,550	59,284	29,047	602,600
		=====		====	

Included within land and buildings are short leasehold improvements with a net book value of £379,430.

Included within plant and machinery and fixtures and fittings are assets with a net book value of £317,847 which are held under finance leases and hire purchase contracts.

## NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 AUGUST 2004

10. Stocks 2004	2003
Work in progress 15,375 1	£ 5,000
11. <b>Debtors</b>	
2004 £	2003 £
	7,072
Deferred taxation recoverable 5,178 Prepayments 52,376 3	4,898
<del></del>	31,970
Due after one year: Amounts owed by undertakings in which Prepayments 17,500 1	7,500
	9,470
12. Creditors - amounts falling due within one year  2004 £	2003 £
	1,222
	0,079 5,757
	5,838
hire purchase contracts 154,823 5	9,704
	7,983 5,000
1,531,177 1,48	5,583

Of the creditors falling due within one year £154,823 is secured.

### NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 AUGUST 2004

## 13. Creditors - amounts falling due after more than one year

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Bank loan accounts	119,362	131,348
Directors current accounts	1,111	224
Obligations under finance leases and		
hire purchase contracts	221,498	86,269
Accruals and deferred income	25,000	
	366,971	217,841

Of the creditors falling due after more than one year £221,498 is secured.

The bank loans fall due as follows:-

	<del></del>
Repayable between one and two years	12,978
Repayable between two and five years	62,942
Repayable in five years or more	43,442
	119,362

All the aforementioned bank loans are unsecured and are repayable by annual instalments with an interest rate of 6.55%.

£

£

The finance lease and hire purchase creditors fall due as follows:-

	<del>-</del>
Repayable between one and two years	130,315
Repayable between two and five years	91,183
	221,498

Finance lease and hire purchase creditors are secured on the assets concerned.

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 AUGUST 2004

Deferred taxation

£

# 14. Provisions for liabilities and charges

	Utilised for the year in profit and loss account				(5,178)
	Balance at 31 August 2004				(5,178)
		Provided	1	Maximum pote liability	ential
		2004 £	2003 £	2004 £	2003 £
	Accelerated capital allowances	(5,178)	-	(5,178)	2,403
		(5,178)		(5,178)	2,403
	The net deferred tax asset has been inclu-	ded with debtor bal	ances.		
15.	Share capital			2004 £	2003 £
	Authorised Ordinary shares of £1 each			100	100
	Allotted, called up and fully paid Ordinary shares of £1 each			£ 2 <u></u>	£ 2 —
16.	Profit and loss account			2004 £	
	Balance at 1 September 2003 Profit retained for the year			492,343 87,741	
	Balance at 31 August 2004			580,084	

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 AUGUST 2004

17.	Reconciliation of movements in shareholders' funds		
		2004 £	2003 £
	Profit for the financial year Dividends	255,741 168,000	262,809 347,400
	Retained profit/(loss) for the year	87,741	(84,591)
	Shareholders' funds at 1 September 2003	492,345	576,936
	Shareholders' funds at 31 August 2004	580,086	492,345
18.	Reconciliation of operating profit to net cash inflow from operating activities		
	<b>3</b>	2004 £	2003 £
	Operating profit Depreciation charges	418,644 377,182	390,572 235,077
	Amortisation	21,000	21,000
	Profit on sale of tangible fixed assets	(2,801)	(25,000)
	Increase in stocks	(375)	(562)
	Decrease/(Increase) in debtors	387,000	(384,433)
	Increase in creditors	105,834	635,977 ————
	Net cash flow from operating activities	1,306,484	872,631

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 AUGUST 2004

19.	Gross cash flows			
		2004 £	2004 £	2003 £
	Returns on investments and servicing of finance			
	Interest received Interest paid	24,118		16,182
	Interest paid Interest element of finance lease rental payments	(9,227)		(5,527)
		(46,459)		(12,660)
			(31,568)	(2,005)
				====
	Capital expenditure			
	Payments to acquire tangible fixed assets	(214,128)		(478,070)
	Receipts from fixed asset disposals	30,000		-
			(184,128)	(478,070)
	Financing			
	New loans	-		150,000
	Repayment of loans Capital element of finance lease rental repayments	(11,333)		(7,430)
		(130,613)		(61,569)
			(141,946)	81,001
			<del></del>	
20.	Reconciliation of net cash flow to movement in ne	t debt		
		2004	2004	2003
		£	£	£
	Increase in cash in the year	514,204		177,348
	Cash outflow from decrease in debt and lease financing	141,946		(187,880)
	Change in net funds resulting from		656,150	(10,532)
	cash flows		000,100	(10,002)
	New finance leases	360,961		58,355
			(360,961)	(58,355)
	Movement in not funde in the year			<del></del>
	·		,	•
	Net funds at 1 September 2003		514,956 ————	583,843
	Net funds at 31 August 2004		810,145	514,956
	Movement in net funds in the year  Net funds at 1 September 2003			
	Net fullus at 31 August 2004		010,145	514,956 

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 AUGUST 2004

## 21. Analysis of net fund

	Opening balance £	Cash flows £	Other changes £	Closing balance £
Net cash:				
Cash at bank Cash in hand	797,763 5,736	517,826 (3,622)	-	1,315,589 2,114
	803,499	514,204	<u></u>	1,317,703
Debts due within one year:				
Bank loans Finance leases	(11,222) (59,704)	11,333 130,613	(11,986) (225,732)	(11,875) (1 <b>54</b> ,823)
	(70,926)	141,946	(237,718)	(166,698)
Debts due after one year:				
Bank loans Finance leases	(131,348) (86,269)	-	11,986 (135,229)	(119,362) (221,498)
	(217,617)		(123,243)	(340,860)
Net fund/(debt)	514,956	656,150	(360,961)	810,145

## 22. Leasing commitments

At 31 August 2004 the company had annual commitments under non-cancellable operating leases as detailed below:

	Land and buildings 2004 £	Land and buildings 2003 £
Operating leases which expire:		
Within one year Between one and five years After five years	47,000 99,826 126,500	34,257 98,174 90,902
	273,326	223,333

## 23. Pension costs

The company operates a defined contribution pension scheme and the amount charged to the profit and loss account is £42,159 (2003 - £50,491).

### NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 AUGUST 2004

## 24. Transactions with directors and officers

During the year, an amount of £14,175 (2003 - £14,175) was paid to Mr J Ridgeon and Ms L M Cummins in respect of rent relating to office premises owned by them.

## 25. Ultimate controlling party

The company is under the control of the directors. There is no one overall controlling party.