Directors' report and financial statements

For the year ended 30 June 1996

Registered number 2743734



Directors' report and financial statements

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Report of the directors

The directors of National Bank of Egypt International Limited have pleasure in presenting their annual report, together with accounts and auditors' report, for the year ended 30 June 1996.

Principal activities

National Bank of Egypt International Limited was granted on 24 December 1992 the status of authorised institution under the UK Banking Act 1987. The company is a wholly owned subsidiary of National Bank of Egypt, 1187 Corniche El Nile, Cairo, Egypt.

The company provides general banking services in the United Kingdom to private and public sector customers, particularly to the Egyptian community, and conducts international banking business world-wide. The company participates actively in the inter-bank and foreign exchange markets and in the finance of international trade and invests in Gilt-edged Securities and Floating Rate Notes.

Accounts

The accounts for the reporting year ended 30 June 1996 are shown on pages 5 to 23. The profit, after taxation, for the year amounts to £3,062,464 (1995:£1,184,730). A dividend of £3,000,000 (1995:£1,000,000) representing 6% of Issued Share Capital has been proposed.

Directors and company secretary

The names of the directors and company secretary of the company who served during the year are as follows:

Mr Mohamed Nabil Ibrahim

(Chairman)

Mr Mohamed Samy Ibrahim El Halawani

(Vice Chairman)

Mr Kazem Hassan Barakat

Mr John Richard Vincent Harding

Mr John Walter Anderson

Mr Stephen Munro

(Company Secretary)

Report of the directors (continued)

Share capital

The company was incorporated with an Authorised Share Capital of £100,000,000 and as at the reporting date the Issued Share Capital, fully paid, amounted to £50,000,000.

By order of the board

Stephen Munro
Company Secretary

Park House 16 Finsbury Circus London EC2M 7DJ

14 October 1996

Statement of directors' responsibilities for preparing the financial statements

The directors are required by law to prepare accounts for each financial period which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the profit or loss, total recognised gains or losses and cash flows for that period.

The directors confirm that the accounts have been prepared on a going concern basis using appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates. The directors also confirm that applicable accounting standards have been followed.

The directors are responsible for maintaining adequate accounting records, for safeguarding the assets of the company, and for taking reasonable steps to prevent and detect fraud and other irregularities.



PO Box 695 8 Salisbury Square London EC4Y 8BB

Auditors' report to the members of National Bank of Egypt International Limited

We have audited the financial statements on pages 5 to 23.

Respective responsibilities of directors and auditors

As set out on page 3 the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the circumstances of the company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 30 June 1996 and of the profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

KPMG Chartered Accountants Registered Auditors 15 October 1996

Profit and loss account for the year ended 30 June 1996

	Note	£	1996 £	£	1995	£
		L	L	£		L
Interest receivable - interest receivable and similar income arising from debt securities Other interest receivable and similar income		6,846,864 43,842,217		5,023,162 36,446,471		
Less - interest payable			50,689,081 (42,144,525)		'41,469, (35,104,	
Net interest income			8,544,556		6,365,	529
Fees and commissions receivable Dealing profits Other operating income			2,103,920 226,826 76,085		1,932, 279, 17,	
Operating income	2		10,951,387 (2,830,886)		8,595, (2,568,	
Administrative expenses Depreciation and amortisation Other operating charges	11		(2,630,660) (245,643) (1,622,239)		(182, (1,537,	061)
			6,252,619		4,307,	737
Provisions for bad and doubtful debts - General - Specific	9		(1,000,000) (65,105)		(100,	- 000)
Amounts written off fixed asset investments	10				(2,359,	976) ——
Profit on ordinary activities before tax Tax on profit on ordinary activities	<i>3 4</i>		5,187,514 (2,125,050)		1,847, (663,	
Profit on ordinary activities after tax Dividends	6		3,062,464 (3,000,000)		1,184, (1,000,	
Retained profit for the year carried forward			62,464		184,	730

There are no recognised gains and losses other than the profit for the year.

There is no difference between the profit for the year and the retained profit on an historical cost basis.

The profit for the year is derived entirely from continuing activities.

The notes on pages 8 to 23 form part of these accounts.

Balance sheet at 30 June 1996

	Note		1996		1995
		£	£	£	£
Assets					
Cash and balances at central banks			113,470		81,854
Loans and advances to banks	7		672,878,399		695,911,987
Loans and advances to customers	8		51,847,542		37,860,099
Debt securities	10		100,565,483		70,915,726
Tangible fixed assets	11		1,166,335		963,592
Other assets	12		901,553		1,152,884
Prepayments and accrued income			5,054,642		5,057,360
Total assets			832,527,424		811,943,502
Liabilities					
Deposits by banks	13		548,297,949		521,672,524
Customer accounts	14		222,507,244		232,198,794
Other liabilities	15		6,091,390		1,919,221
Accruals and deferred income			5,211,382		5,795,968
Shareholders' funds:					
Called up share capital	16	50,000,000		50,000,000	
Profit and loss account	17	419,459		356,995	
		·····································	50,419,459		50,356,995
Total liabilities			832,527,424		811,943,502
Memorandum items					
Contingent liabilities:					
Acceptances and endorsements			10 576 100		C 501 410
Guarantees and assets pledged as			12,576,128		6,531,418
collateral security			8,226,286		14,825,616
Commitments:	21				
Other commitments			121,695,619		127,552,153
			142,498,033		148,909,187
					·

These financial statements were approved by the board of directors on 14 October 1996 and were signed on its behalf by:

Mr Mohamed Nabil Ibrahim

Chairman

Dame El Halawani
Mr Mohammed Samy Ibrahim El Halawani

Vice Chairman

Mr Kazem Hassan Barakat

Managing Director

The notes on pages 8 to 23 form part of these accounts.

Cash flow statement

for the year ended 30 June 1996

	Note	1996	1995
	£	£	£
Net cash inflow/(outflow) from operating activities	19(a)	518,921	(195,243,464)
Returns on investments and servicing of finance Dividends paid		(1,000,000)	(2,153,378)
Taxation			
United Kingdom taxes paid		(72,550)	(1,731,400)
Investing activities Purchase of investment debt securities	(40,488,684) (4	3,619,055)
Sale and maturity of investment securities	31,012,863	•	1,314,942
Sale of other variable yield securities	,,		1,315,125
Purchase of tangible fixed assets	(448,386	_	(265,955)
Net cash (outflow)/inflow from			
investing activities		(9,924,207)	8,745,057
Net cash (outflow) before financing		(10,477,836)	(190,383,185)
Net cash inflow from financing			-
Decrease in cash and cash equivalents	19(b)	(10,477,836)	(190,383,185)

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's accounts:

(a) Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with the special provisions of Part VII, Chapter II of the Companies Act 1985 relating to banking companies, applicable accounting standards and the British Bankers' Association Statements of Recommended Accounting Practice.

(b) Loans and advances

Loans and advances are stated after deduction of amounts which in the opinion of the directors are required as specific or general provisions.

(c) Securities

Securities intended for use on a continuing basis in the company's activities are classified as investment securities and are stated at cost less provision for any permanent diminution in value.

The cost of dated securities is adjusted to reflect amortisation of premiums or discounts on acquisition.

(c) Foreign currencies

Assets and liabilities denominated in foreign currencies are translated into sterling at the exchange rates ruling at the balance sheet date.

Forward foreign exchange contracts are valued at the market rates applicable to their respective maturities at the balance sheet date, and the resulting profits or losses included in the profit and loss account for the year. Where the contracts arise as part of a deposit swap, the profits or losses are recognised evenly over the life of the related loans and deposits.

(d) Depreciation

Depreciation of tangible fixed assets is provided on a straight-line basis over estimated useful lives as follows:

Long leasehold buildings20 yearsLeasehold improvements5 - 15 yearsFurniture, fixtures and fittings5 yearsComputer hardware and software5 years

Notes (continued)

1 Accounting policies (continued)

(e) Interest income and expense

Interest receivable and payable is accrued over the period of the related loans and deposits.

(f) Fees and commissions

Fees and commissions are taken to income as received, or when debited to a customer's account.

(g) Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

(h) Pension costs

The company operates a defined contribution pension scheme. Contributions to the scheme are charged to the profit and loss account when paid.

2 Administrative expenses

	1996 £	1995 £
Staff costs:		
Wages and salaries	1,937,722	1,942,513
Social security costs	194,529	191,605
Other pension costs (see note 20)	370,577	209,138
Other administrative expenses	328,058	225,308
	2,830,886	2,568,564

The average number of persons employed by the company during the year was 62 (1995:62).

Notes (continued)

3 Profit on ordinary activities before tax

(a) Is stated after

Charges

The auditors' remuneration was £32,000 (1995:£31,000).

The auditors' remuneration for non-audit work was £40,600 (1995:£32,600).

Income

Profit on disposal of investment debt securities was £76,085 (1995:loss £32,769).

Profit on disposal of other variable yield securities was £nil (1995:£17,687).

(b) Segmental reporting

The bank has one class of business and all other services provided are ancillary to this. All business is conducted from the United Kingdom.

4 Taxation

	1996 £	1995 £
UK Corporation tax at 33% (1995: 33%) on the taxable profit for the period (Overprovision)/underprovision in prior years	2,150,000 (24,950)	646,000 17,031
	2,125,050	663,031

Notes (continued)

5 Emoluments of directors

	1996 £	1995 £
Directors' fees and emoluments Pension contributions	367,416 27,600	313,976 21,200
	395,016	335,176

The emoluments of the Chairman, excluding pension contributions, were £11,104 (1995:£3,804). The total remuneration and benefits of the highest paid director were £160,362 (1995:£163,690). The following table shows the number of directors of the company receiving emoluments, excluding pension contributions, within the bands stated.

Emoluments		Numbe	r of directors		
				1996	1995
	£1	_	£ 5,000	-	1
	£ 5,001	-	£ 10,000	-	1
	£ 10,001	-	£ 15,000	1	1
	£ 15,001	-	£ 20,000	1	1
	£ 30,001	-	£ 35,000	1	-
	£110,001	-	£115,000	-	1
	£120,001	-	£125,000	1	-
	£160,001	•	£165,000	. 1	1
6	Dividends				
				1996	1995
				£	£
	Proposed o	rdina	ry dividends	3,000,000	1,000,000

Notes (continued)

8

7 Loans and advances to banks

	1996 £	1995 £
Banks		_
Repayable on demand	2,253,807	2,260,000
Other loans and advances		
Remaining maturity:		
Over 5 years	5,802,454	11,447,136
5 years or less but over 1 year	63,445,506	50,494,859
1 year or less but over 3 months	62,711,004	40,824,197
3 months or less	538,579,237	589,999,462
	672,792,008	695,025,654
Parent company		
Repayable on demand	86,391	99,031
Other loans and advances		
Remaining maturity:		
3 months or less		787,302
	86,391	886,333
Total	672,878,399	695,911,987
Loans and advances to customers		
	1996	1995
	£	£
Remaining maturity:		
Over 5 years	106,997	496,500
5 years or less but over 1 year	39,461,225	25,531,483
1 year or less but over 3 months	4,150,946	3,809,785
3 months or less	10,365,550	9,195,325
	(1,704,225)	(640,043)
Bad and doubtful debt provision (note 9)	(532,951)	(532,951)
Bad and doubtful debt provision (note 9) Suspended interest		-
-	51,847,542	37,860,099

Notes (continued)

9 Provisions for bad and doubtful debts

	Specific £	General £	Total £
Provisions at 30 June 1995 Charge to the profit and loss account Provisions written off	640,043 65,105 (923)	1,000,000	640,043 1,065,105 (923)
Provisions at 30 June 1996	704,225	1,000,000	1,704,225
			£
Interest in suspense At 30 June 1995 and 30 June 1996			532,951
The principal amounts on which interest is suspended	d are analysed	l below.	
The accrual of interest on these loans ceased on 30 J	une 1995.		
		1996 £	1995 £
Gross amounts Provisions		,895,692 (704,225)	2,032,290 (640,043)
	1	,191,467	1,392,247

Notes (continued)

10 Debt securities

	1996 £	1995 £
Investment securities	_	_
Issued by public bodies		
- government securities	28,839,247	19,652,845
- other public sector securities	8,656,803	10,805,182
	37,496,050	30,458,027
Other issuers - other debt securities	37,194,583	32,624,403
	74,690,633	63,082,430
Other debt securities - bills of exchange	25,874,850	7,833,296
	100,565,483	70,915,726
Investment securities		
- listed on a UK recognised investment exchange	28,839,247	19,652,845
- unlisted	45,851,386	43,429,585
	74,690,633	63,082,430
Due within one year	8,220,228	8,384,779
Due one year and over	66,470,405	54,697,651
	74,690,633	63,082,430
Amounts include:		
Subordinated debt securities	3,217,296	3,146,633
Due from parent undertaking	7,759,620	6,116,735

Notes (continued)

10 Debt securities (continued)

	Cost	Discount	Net book value
	£	£	£
Balance at 1 July 1995	62,630,495	451,935	63,082,430
Purchases	40,488,684	-	40,488,684
Sales/maturities	(29,678,737)	(1,258,041)	(30,936,778)
Amortisation of discount	-	2,109,294	2,109,294
Exchange movements on provisions made	(52,997)	<u></u>	(52,997)
Balance at 30 June 1996	73,387,445	1,303,188	74,690,633
Unamortised discount as at 30 June 1996		2,930,051	

In the year ended 30 June 1995, provisions were made of \$3,750,000 against the company's holding of Barings BV US\$ Guaranteed Floating Rate Capital Note due 2001.

	1996	1995
	£	£
Investment securities - market value		
Issued by public bodies		
- government securities	29,437,500	19,077,725
- other public sector securities	10,286,857	10,823,417
	39,724,357	29,901,142
Other issuers		
- other debt securities	36,677,632	31,959,463
·	76,401,989	61,860,605

Notes (continued)

11 Tangible fixed assets

Leases of 50 years or more unexpired £	Computer equipment and other fixed assets £	Total £
271,251	993,094	1,264,345
237,000	211,386	448,386
-	(2,013)	(2,013)
508,251	1,202,467	1,710,718
,		
23,281	277,472	300,753
24,000		245,643
	(2,013)	(2,013)
47,281	497,102	544,383
460,970	705,365	1,166,335
247,970	715,622	963,592
	1996	1995
	£	£
t rate contracts	121,005	441,559
	30,548	121,325
	750,000	590,000
	901,553	1,152,884
	50 years or more unexpired £ 271,251 237,000 508,251 23,281 24,000 47,281	50 years or more and other unexpired fixed assets £ 271,251 993,094 237,000 211,386 - (2,013)

Notes (continued)

13 Deposits by banks

	1996 £	1995 £
With agreed maturity dates or periods of notice, by remaining maturity:		
Banks		100 000 010
1 year or less but over 3 months 3 months or less but not repayable on demand	56,315,694 299,357,414	102,009,019 230,064,746
	355,673,108	332,073,765
Repayable on demand	12,181,087	14,571,467
	367,854,195	346,645,232
Parent company		
1 year or less but over 3 months	13,898,720	23,662,681
3 months or less but not repayable on demand	152,550,129	131,946,403
	166,448,849	155,609,084
Repayable on demand	13,994,905	19,418,208
	180,443,754	175,027,292
Total		
1 year or less but over 3 months	70,214,414	125,671,700
3 months or less but not repayable on demand	451,907,543	362,011,149
	522,121,957	487,682,849
Repayable on demand	26,175,992	33,989,675
	548,297,949	521,672,524

Notes (continued)

14	Customer accounts		
		1996	1995
		£	£
	With agreed maturity dates or periods of notice, by remaining maturity:		
	1 year or less but over 3 months	856,118	1,279,528
	3 months or less but not repayable on demand	191,992,330	208,049,598
		192,848,448	209,329,126
	Repayable on demand	29,658,796	22,869,668
	Repayable on demand		
		222,507,244	232,198,794
15	Other liabilities		
		1996	1995
		£	£
	Foreign exchange and interest rate contracts	30,409	401,855
	Taxation	2,462,500	250,000
	Other creditors	598,481	267,366
	Proposed dividends	3,000,000	1,000,000
		6,091,390	1,919,221
16	Called up share capital		
		1007	1005
		1996 £	1995 £
	A with awined	L	£
	Authorised Ordinary shares of £1 each	100,000,000	100,000,000

50,000,000

50,000,000

Allotted, called up and fully paid

Ordinary shares of £1 each

Notes (continued)

18

s account

	1996 £	1995 £
Balance at 1 July 1995	356,995	172,265
Retained profit for the year	62,464	184,730
Balance at 30 June 1996	419,459	356,995
	1996 £	1995
		£
Profit for year	3,062,464	
Profit for year Dividends	3,062,464 (3,000,000)	£ 1,184,730
*	(3,000,000)	1,184,730 (1,000,000)
*		£ 1,184,730

Notes (continued)

19 Cash flow statement

(a) Reconciliation of operating profit to net cash inflow/(outflow) from operating activities

	1996	1995
	£	£
Operating profit	5,187,514	1,847,761
Decrease in accrued interest and other accounts receivable	414,049	2,989,120
(Decrease) in accrued interest and other accounts payable	(624,917)	(3,134,275)
Depreciation	245,643	182,061
Provision for bad and doubtful debts	1,065,105	100,000
Loans and advances written off	(923)	(232,612)
Exchange movements on provisions made	52,997	-
Amounts written off fixed asset investments	-	2,359,976
(Profit)/loss on sale of investment debt securities	(76,085)	32,769
Amortisation of discounts on investment debt securities	(2,109,294)	(855,616)
Profit on sale of other variable yield securities		(17,687)
	4,154,089	3,271,497
Decrease/(increase) in loans and advances	3,394,191	(6,373,948)
Increase/(decrease) in deposit accounts	11,012,195	(189,052,957)
Increase in other debt securities	(18,041,554)	(3,088,056)
Net cash inflow/(outflow) from operating activities	518,921	(195,243,464)

(b) Analysis of changes in cash and cash equivalents during the year

Balance at 1 July 1995 Net cash (outflow) for the year	(20,745,797) (10,477,836)
Balance at 30 June 1996	(31,223,633)

£

Notes (continued)

19 Cash flow statement (continued)

(c) Analysis of the balances of cash and cash equivalents

	1996 £	1995 £
Cash Loans and advances Deposits	2,356,727 491,712,528 (525,292,888)	2,330,566 496,294,845 (519,371,208)
	(31,223,633)	(20,745,797)

20 Pension scheme

The company currently participates in the National Bank of Egypt International Limited Pension Scheme. The total pension charge for the year ended 30 June 1996 was £370,577 (1995:£209,138).

21 Commitments

(a) Other commitments

	1996 £	1995 £
Letters of credit - confirmed Reimbursements - confirmed Forward deposits placed Forward assets purchased	31,580,284 50,715,622 39,399,713	35,681,193 1,268,343 62,591,617 28,011,000
	121,695,619	127,552,153

Forward deposits placed and forward assets purchased generally replace maturing loans and advances to banks and deposits by banks.

(b) Foreign exchange contracts

In addition to the commitments disclosed above, there are outstanding forward foreign exchange contracts for purchases of £43,927,305 (1995:£45,709,890) and sales of £44,074,189 (1995:£45,805,856).

Notes (continued)

22 Off balance sheet financial instruments

The company enters into various off-balance sheet financial instruments as principal to manage balance sheet interest rate and foreign exchange rate risk. At the year end the principal amounts, risk weighted amounts and replacement costs of the instruments were:

		1996			1995	
	Principal amount	Risk weighted amount	Replacement cost	Principal amount	Risk l weighted	Replacement cost
	£	£	£	£	£	£
Interest rate related contracts Exchange	1,875,141	-	-	173,624,920	41,468	207,340
rate related	43,927,305	18,191	90,954	62,056,855	91,965	459,823

Interest rate related contracts include swaps and forward rate agreements. Interest rate swap transactions generally involve the exchange of fixed and floating interest payment obligations without the exchange of the underlying principal amounts. Forward rate agreements are contracts under which two counterparties agree on the interest to be paid on a notional deposit of a specified maturity at a specific future settlement date; there is no exchange of principal.

Exchange rate related contracts include currency swaps and forwards. The company's currency swap transactions generally involve an exchange of currencies and an agreement to re-exchange the currency at a future date where the swaps relate to assets and liabilities denominated in different currencies.

The contract or notional principal amounts of these instruments are not indicative of the amounts at risk which are smaller amounts payable under the terms of these instruments and upon the basis of the contract or notional principal amount. Risk weighted amounts have been calculated in accordance with the Bank of England's guidelines implementing the EC solvency ratio directive. The replacement cost is obtained by marking to market contracts with a positive value.

Notes (continued)

23 Assets and liabilities denominated in foreign currency

	1996 £	1995 £
Denominated in sterling	143,304,936	133,568,280
Denominated in other currencies	689,472,488	678,375,222
Total assets	832,777,424	811,943,502
Denominated in sterling	137,752,288	129,705,633
Denominated in other currencies	695,025,136	682,237,869
Total liabilities	832,777,424	811,943,502

Ultimate parent company and parent undertaking of larger group of which the company is a member

The company is a wholly owned subsidiary of National Bank of Egypt. The parent company is incorporated in Egypt.