Directors' report and financial statements

For the year ended 30 June 1995

Registered number 2743734



Directors' report and financial statements

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Report of the directors

The directors of National Bank of Egypt International Limited have pleasure in presenting their annual report, together with accounts and auditors' report, for the year ended 30 June 1995.

Principal activities

National Bank of Egypt International Limited was granted on 24 December 1992 the status of authorised institution under the UK Banking Act 1987. The company is a wholly owned subsidiary of National Bank of Egypt, 1187 Corniche El Nile, Cairo, Egypt.

The company provides general banking services in the United Kingdom to private and public sector customers, particularly to the Egyptian community, and conducts international banking business world-wide. The company participates actively in the inter-bank and foreign exchange markets and in the finance of international trade and invests in Gilt-edged Securities and Floating Rate Notes.

Accounts

The accounts for the reporting year ended 30 June 1995 are shown on pages 5 to 23. The profit, after taxation, for the year amounts to £1,184,730. A dividend of £1,000,000 representing 2% of Issued Share Capital has been proposed.

Directors and company secretary

The names of the directors and company secretary of the company who served during the year are as follows:

Mr Mohamed Nabil Ibrahim (Chairman)

Mr Mohamed Samy Ibrahim El Halawani (Vice Chairman)

Mr Mahmoud Abdel Aziz Mohamed (resigned 20 February 1995)

Mr Kazem Hassan Barakat

Mr John Richard Vincent Harding

Mr John Walter Anderson

Mr Stephen Munro (Company Secretary)

Share capital

The company was incorporated with an Authorised Share Capital of £100,000,000 and as at the reporting date the Issued Share Capital, fully paid, amounted to £50,000,000.

Report of the directors (continued)

Auditors

On 6 February 1995, our auditors changed the name under which they practise to KPMG, and accordingly have signed their report in their new name. A resolution proposing their appointment for the next financial year will be put to the Annual General Meeting.

By order of the board

Stephen Munro
Company Secretary

Park House 16 Finsbury Circus London EC2M 7DJ

18 September 1995

Statement of directors' responsibilities for preparing the financial statements

The directors are required by law to prepare accounts for each financial period which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the profit or loss, total recognised gains or losses and cash flows for that period.

The directors confirm that the accounts have been prepared on a going concern basis using appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates. The directors also confirm that applicable accounting standards have been followed.

The directors are responsible for maintaining adequate accounting records, for safeguarding the assets of the company, and for taking reasonable steps to prevent and detect fraud and other irregularities.



PO Box 695 8 Salisbury Square London EC4Y 8BB

Auditors' report to the members of National Bank of Egypt International Limited

We have audited the financial statements on pages 5 to 23.

Respective responsibilities of directors and auditors

As set out on page 3 the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the circumstances of the company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 30 June 1995 and of the profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KMG

KPMG

Chartered Accountants Registered Auditors September 1995

Profit and loss account for the year ended 30 June 1995

jor me year ended 30 same 1993	Note		1995		1994
		£	£	£	£
Interest receivable - interest receivable and similar income arising from debt securities		5,023,162		2,497,833	
Other interest receivable and similar income		36,446,471		26,972,220	
			41,469,633		29,470,053
Less - interest payable			(35,104,104)		(24,513,948)
Net interest income			6,365,529		4,956,105
Fees and commissions receivable			1,932,722		1,368,386
Dealing profits			279,671		311,638
Other operating income			17,687		369,530
Operating income			8,595,609		7,005,659
Administrative expenses	2		(2,568,564)		(2,219,965)
Depreciation and amortisation	12		(182,061)		(110,665)
Other operating charges			(1,537,247)	ı	(1,694,980)
			4,307,737		2,980,049
Provisions for bad and doubtful debts	9		(100,000)	•	(96,850)
Amounts written off fixed asset investments	10		(2,359,976))	
Profit on ordinary activities before tax	3		1,847,761		2,883,199
Tax on profit on ordinary activities	4		(663,031))	(709,341)
Profit on ordinary activities after tax			1,184,730		2,173,858
Dividends	6		(1,000,000)	(2,153,378)
Retained profit for the year carried forward			184,730		20,480

There are no recognised gains and losses other than the profit for the year.

There is no difference between the profit for the year and the retained profit on an historical cost basis.

The profit for the year is derived entirely from continuing activities.

The notes on pages 8 to 23 form part of these accounts.

Balance sheet at 30 June 1995

at 30 June 1995					
M 30 June 1993	lote		1995		1994
•		£	£	£	£
Assets			04 074		60,342
Cash and balances at central banks			81,854		599,928,743
Loans and advances to banks	7		695,911,987		15,384,035
Loans and advances to customers	8		37,860,099		77,060,686
Debt securities	10		70,915,726		1,297,438
Other variable yield securities	11		-		879,698
Tangible fixed assets	12		963,592		5,100,857
Other assets	13		1,152,884		4,046,852
Prepayments and accrued income			5,057,360		
Total assets			811,943,502		703,758,651
Liabilities			•		440 600 157
Deposits by banks	14		521,672,524		449,600,157
Customer accounts	15		232,198,794		190,966,673 6,428,897
Other liabilities	16		1,919,221		6,590,659
Accruals and deferred income			5,795,968		0,390,039
Shareholders' funds:				50 000 000	
Called up share capital	17	50,000,000		50,000,000	
Profit and loss account	18	356,995	50,356,995	172,265	50,172,265
Total liabilities			811,943,502		703,758,651
Memorandum items					
Contingent liabilities:			/ F21 /10		3,117,177
Acceptances and endorsements			6,531,418		47,791,824
Guarantees and assets pledged as collateral security			14,825,616		11,172,42
Commitments:	23(a)				26 405 052
Letters of credit - confirmed			35,681,193		36,405,952
Reimbursements - confirmed			1,268,343		16,679
Forward deposits placed	22		62,591,617		48,694,479
Forward assets purchased	22		28,011,000		18,605,943
			148,909,187		154,632,054

These financial statements were approved by the board of directors on 18 September 1995 and were signed on its behalf by:

Mr Mohamed Nabil Ibrahim

Chairman

-Mr Mohammed Samy Ibrahim El Halawani

-Vice Chairman

Mr Kazem Hassan Barakat

Managing Director

The notes on pages 8 to 23 form part of these accounts.

Cash flow statement for the year ended 30 June 1995

	<i>Note</i> 1995		;	1994
		£	£	£ £
Net cash (outflow)/inflow from operating activities	20(a)	(195,2	43,464)	73,684,944
Returns on investments and servicing of finance Dividends paid		(2,1	53,378)	-
Taxation United Kingdom taxes paid		(1,7	31,400)	(412,706)
Investing activities Purchase of investment debt securities Sale and maturity of investment securities Purchase of other variable yield securities Sale of other variable yield securities Purchase of tangible fixed assets	(43,619,1 51,314,5 1,315,1 (265,5	942 - 125	(1,29	9,704) 95,868 97,438) - 14,478)
Net cash inflow/(outflow) from investing activities		8,7	745,057 ————	(58,365,752)
Net cash (outflow)/inflow before financing		(190,3	383,185)	14,906,486
Net cash inflow from financing			<u> </u>	
(Decrease)/increase in cash and cash equivalents	20(b)	(190,	383,185)	14,906,486

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's accounts:

(a) Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with the special provisions of Part VII, Chapter II of the Companies Act 1985 relating to banking companies, applicable accounting standards and the British Bankers' Association Statements of Recommended Accounting Practice.

(b) Loans and advances

Loans and advances are stated after deduction of amounts which in the opinion of the directors are required as specific or general provisions.

(c) Securities

Securities intended for use on a continuing basis in the company's activities are classified as investment securities and are stated at cost less provision for any permanent diminution in value.

The cost of dated securities is adjusted to reflect amortisation of premiums or discounts on acquisition.

(c) Foreign currencies

Assets and liabilities denominated in foreign currencies are translated into sterling at the exchange rates ruling at the balance sheet date.

Forward foreign exchange contracts are valued at the market rates applicable to their respective maturities at the balance sheet date, and the resulting profits or losses included in the profit and loss account for the year. Where the contracts arise as part of a deposit swap, the profits or losses are recognised evenly over the life of the related loans and deposits.

(d) Depreciation

Depreciation of tangible fixed assets is provided on a straight-line basis over estimated useful lives as follows:

Long leasehold buildings	20 years
Leasehold improvements	5 - 15 years
Furniture, fixtures and fittings	5 years
Computer hardware and software	5 years

Notes (continued)

1 Accounting policies (continued)

(e) Income and expense

Interest receivable and payable is accrued over the period of the related loans and deposits.

(f) Fees and commissions

Fees and commissions are taken to income as received, or when debited to a customer's account.

(g) Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

(h) Pension costs

The company operates a defined contribution pension scheme. Contributions to the scheme are charged to the profit and loss account when paid.

2 Administrative expenses

	1995 £	1994 £
Staff costs:		
Wages and salaries	1,942,513	1,723,933
Social security costs	191,605	179,137
Other pension costs (see note 21)	209,138	166,286
Other administrative expenses	225,308	150,609
	2,568,564	2,219,965

The average number of persons employed by the company during the year was 62 (1993:64).

Notes (continued)

3 Profit on ordinary activities before tax

(a) Is stated after

Charges

The auditors' remuneration was £31,000 (1994:£30,000).

The auditors' remuneration for non-audit work was £32,600 (1994:£31,525).

Loss on disposal of investment debt securities was £32,769 (1994:profit of £369,530).

Income

Profit on disposal of other variable yield securities was £17,687 (1994:£nil).

(b) Segmental reporting

The bank has one class of business and all other services provided are ancillary to this. All business is conducted from the United Kingdom.

4 Taxation

	1995 £	1994 £
UK Corporation tax at 33% on the taxable profit for the period Underprovision/(overprovision) in prior years	646,000 17,031	945,074 (235,733)
	663,031	709,341

Notes (continued)

5 Emoluments of directors

	1995	1994
	£	£
Directors' fees and emoluments	313,976	272,423
Directors' fees and emoluments	313,9/6	272,4

The emoluments of the Chairman, excluding pension contributions, were £3,804 (1994:£1,400). The total remuneration and benefits of the highest paid director were £163,690 (1994:£150,514). The following table shows the number of directors of the company receiving emoluments, excluding pension contributions, within the bands stated.

Emoluments		Number	r of directors	
			1995	1994
	£1 -	£ 5,000	1	3
£ 5	,001 -	£ 10,000	1	-
		£ 15,000	1	1
		£ 20,000	1	-
£105	,001 -	£110,000	-	1
£130	,001 -	£135,000	1	•
	,001 -	£155,000	-	1
	,001 -	£165,000	1	-
6 Divid	ends			
			1995	1994
			£	£
Prop	osed ordina	ry dividends	1,000,000	2,153,378

Notes (continued)

8

7 Loans and advances to banks

	1995 £	1994 £
Banks	r	2
Repayable on demand	2,260,000	4,674,124
Other loans and advances		
Remaining maturity:		
Over 5 years	11,447,136	-
5 years or less but over 1 year	50,494,859	7,834,754
1 year or less but over 3 months	40,824,197	83,332,793
3 months or less	589,999,462	503,928,232
	695,025,654	599,769,903
Parent company		
Repayable on demand	99,031	-
Other loans and advances		
Remaining maturity:		
3 months or less	787,302	158,840
	886,333	158,840
Total	695,911,987	599,928,743
Loans and advances to customers		
	1995	1994
	1993 £	£
Paradian materitus	*	-
Remaining maturity: Over 5 years	496,500	_
5 years or less but over 1 year	25,531,483	7,384,351
1 year or less but over 3 months	3,809,785	4,066,115
3 months or less	9,195,325	5,046,021
Bad and doubtful debt provision (note 9)	(640,043)	(772,655)
Suspended interest	(532,951)	(339,797)
	37,860,099	15,384,035
Of which repayable on demand or at short notice	8,895,325	4,669,323

Notes (continued)

9 Provisions for bad and doubtful debts

		1995
		Specific
		Specific £
		£
Provisions at 1 July 1994		772,655
Charge to the profit and loss account		100,000
Provisions written off		(232,612)
		
Provisions at 30 June 1995		640,043

		1995
		£
Interest in suspense		
At 1 July 1994		339,797
Net interest suspended in the year		193,154
At 30 June 1995		532,951
The principal amounts on which interest is being suspended	i are analysed as fo	llows:
	1995	1994
	£	£
	2	*
Gross amounts	2,032,290	3,872,564
Provisions	(640,043)	(772,655)
	1,392,247	3,099,909
	1,000	

Notes (continued)

10 Debt securities

	1995 £	1994 £
Investment securities	~	2
Issued by public bodies		
- government securities	19,652,845	22,874,844
- other public sector securities	10,805,182	8,254,697
	30,458,027	31,129,541
Other issuers		
 bank and building society certificates of deposit 	-	3,243,593
- other debt securities	32,624,403	37,942,312
	63,082,430	72,315,446
Other debt securities - bills of exchange	7,833,296	4,745,240
	70,915,726	77,060,686
Investment securities		
- listed on a UK recognised investment exchange	19,652,845	19,631,250
- unlisted	43,429,585	52,684,196
	63,082,430	72,315,446
Due within one year	8,384,779	9,123,985
Due one year and over	54,697,651	63,191,461
	63,082,430	72,315,446
Amounts include:		
Subordinated debt securities	3,146,633	9,002,344
Due from parent undertaking	6,116,735	3,449,418

Notes (continued)

10 Debt securities (continued)

Debt securities (continued)			
	Cost	Discount	Net book value
	£	£	£
Balance at 1 July 1994	72,041,483	273,963	72,315,446
Purchases	43,619,055	-	43,619,055
Sales/maturities	(50,670,067)	(677,644)	(51,347,711)
Amortisation of discount	-	855,616	855,616
Provisions made	(2,359,976)	-	(2,359,976)
Balance at 30 June 1995	62,630,495	451,935	63,082,430
Unamortised discount as at 30 June 1995		550,910	
Provisions made of £2,359,976 are again Guaranteed Floating Rate Capital Note due		s holding of E	Barings BV US\$
		1995	1994
		£	£
Investment securities - market value Issued by public bodies			
- government securities		19,077,725	21,896,720
- other public sector securities		10,823,417	8,206,040
		29,901,142	30,102,760
Other issuers			
- bank and building society			2 242 500
certificates of deposit		21 050 462	3,243,580
- other debt securities		31,959,463	37,038,299
		61,860,605	70,384,639

11	Other variable yield securities		1995 £	1994 £
	Unlisted			
	Investment securities		1 205 420	
	Balance at 1 July 1994		1,297,438 (1,297,438)	
	Disposals		(1,237,430)	
	Balance at 30 June 1995			1,297,438
	Market value at 30 June 1995		-	1,296,609
10	The self-th Constants			
12	Tangible fixed assets	Leases of	Computer	
		50 years	equipment	
		or more	and other	
		unexpired	fixed assets	Total
		£	£	£
	Cost or valuation			
	At 1 July 1994	271,251	735,438	1,006,689
	Additions	-	265,955	265,955
	Disposals		(8,299)	(8,299)
	At 30 June 1995	271,251	993,094	1,264,345
	Accumulated depreciation and amortisation			
	At 1 July 1994	9,156	117,835	126,991
	Charge for year	14,125	167,936	182,061
	Disposals		(8,299)	(8,299)
	At 30 June 1995	23,281	277,472	300,753
	Net book value			
	30 June 1995	247,970	715,622	963,592
	30 June 1994	262,095	617,603	879,698

Other 121,325 58 Taxation 590,000	1994 £ 18,200 82,657
Foreign exchange and interest rate contracts Other Taxation 441,559 4,55 121,325 590,000	£ 18,200 82,657
Other 121,325 55 Taxation 590,000	82,657
Taxation 590,000	
	00,857
1.152.884 5.10	00,857
14 Deposits by banks 1995	1994
£	£
With agreed maturity dates or periods of notice, by remaining maturity:	
Banks 1 year or less but over 3 months 102,009,019 96,0	87,405
	30,653
3 months of less but not repayable on demand 250,004,740 100,1	
•	18,058
Repayable on demand 14,571,467 14,3	23,445
<u>346,645,232</u> <u>290,5</u>	41,503
Parent company	
1 year or less but over 3 months 23,662,681 20,8	323,873
3 months or less but not repayable on demand 131,946,403 124,3	45,870
155,609,084 145,1	69,743
Repayable on demand 19,418,208 13,8	888,911
175,027,292 159,0	58,654
Total	
1 year or less but over 3 months 125,671,700 116,9	11,278
3 months or less but not repayable on demand 362,011,149 304,4	176,523
487,682,849 421,3	387,801
Repayable on demand 33,989,675 28,2	212,356
521,672,524 449,6	500,157

15	Customer accounts		
		1995	1994
		£	£
	With agreed maturity dates or periods of notice, by remaining maturity:		
	1 year or less but over 3 months	1,279,528	1,494,776
	3 months or less but not repayable on demand	208,049,598	169,724,425
		209,329,126	171,219,201
	Demographic on demand	22,869,668	19,747,472
	Repayable on demand		
		232,198,794	190,966,673
16	Other liabilities Foreign exchange and interest rate contracts Taxation Other creditors Proposed dividends	1995 £ 401,855 250,000 267,366 1,000,000 1,919,221	1994 £ 2,888,018 1,252,013 135,488 2,153,378 6,428,897
17	Called up share capital		
		1995	1994
		£	£
	Authorised Ordinary shares of £1 each	100,000,000	100,000,000
	Ordinary Manoo of the two		
	Allotted, called up and fully paid		
	Ordinary shares of £1 each	50,000,000	50,000,000

18	Profit and loss account		
		1995	1994
		£	£
	Balance at 1 July 1994	172,265	151,785
	Retained profit for the year	184,730	20,480
	Balance at 30 June 1995	356,995	172,265
19	Reconciliation of movements in shareholders' funds	1995 £	1994 £
		_	
	Profit for year Dividends	1,184,730 (1,000,000)	2,173,858 (2,153,378)
		184,730	20,480
	Opening shareholders' funds	50,172,265	50,151,785
	Closing shareholders' funds	50,356,995	50,172,265

Notes (continued)

20 Cash flow statement

(a) Reconciliation of operating profit to net cash outflow from operating activities

	1995	1994
	£	£
Operating profit	1,847,761	2,883,199
Decrease/(increase) in accrued interest and		
other accounts receivable	2,989,120	(4,920,112)
(Decrease)/increase in accrued interest and		
other accounts payable	(3,134,275)	5,006,557
Depreciation	182,061	110,665
Provision for bad and doubtful debts	100,000	96,850
Amounts written off fixed asset investments	2,359,976	-
Loss/(profit) on sale of investment debt securities	32,769	(369,530)
Amortisation of discounts on investment debt securities	(855,616)	(492,080)
Profit on sale of other variable yield securities	(17,687)	-
	3,504,109	2,315,549
(Increase) in loans and advances	(6,606,560)	(8,611,729)
(Decrease)/increase in deposit accounts	(189,052,957)	84,181,993
Increase in other debt securities	(3,088,056)	(4,200,869)
Net cash (outflow)/inflow from operating activities	(195,243,464)	73,684,944

(b) Analysis of changes in cash and cash equivalents during the year

	1995 £
Balance at 1 July 1994 Net cash (outflow) for the year	169,637,388 (190,383,185)
Balance at 30 June 1995	(20,745,797)

Notes (continued)

20 Cash flow statement (continued)

(c) Analysis of the balances of cash and cash equivalents

	1995 £	1994 £	
Cash Loans and advances Deposits	2,330,566 4 496,294,845 382 (519,371,208) (217		
	(20,745,797)	169,637,388	

21 Pension scheme

The company currently participates in the National Bank of Egypt International Limited Pension Scheme. The total pension charge for the year ended 30 June 1995 was £209,138 (1994:£166,286).

22 Memorandum items

Forward deposits placed and forward assets purchased generally replace maturing loans and advances to banks and deposits by banks.

23 Commitments

(a) Foreign exchange contracts

In addition to the commitments disclosed at the foot of the balance sheet on page 6, there are outstanding forward foreign exchange contracts for purchases of £45,709,890 (1994:£152,764,012) and sales of £45,805,856 (1994:£151,239,055).

Notes (continued)

24 Off balance sheet financial instruments

The company enters into various off-balance sheet financial instruments as principal to manage balance sheet interest rate and foreign exchange rate risk. At the year end the principal amounts, risk weighted amounts and replacement costs of the instruments were:

		1995			1994	
	Principal		Replacement cost	Principal amount	Risk F weighted	Replacement cost
	amount	weighted amount	Cost	amount	WOIghted	WSt
	£	£	£	£	£	£
Interest rat related contracts	e 173,624,920	41,468	207,340	12,974,376	-	-
Exchange rate related						
contracts	62,056,855	91,965	459,823	176,981,982	880,309	4,401,547

Interest rate related contracts include forward rate agreements. These are contracts under which two counterparties agree on the interest to be paid on a notional deposit of a specified maturity at a specific future settlement date. There is no exchange of principal.

Exchange rate related contracts include currency swaps and forwards. The company's currency swap transactions generally involve an exchange of currencies and an agreement to re-exchange the currency at a future date where the swaps relate to assets and liabilities denominated in different currencies.

The contract or notional principal amounts of these instruments are not indicative of the amounts at risk which are smaller amounts payable under the terms of these instruments and upon the basis of the contract or notional principal amount. Risk weighted amounts have been calculated in accordance with Bank of England's guidelines implementing the EC solvency ratio directive. The replacement cost is obtained by marking to market contracts with a positive value.

25 Assets and liabilities denominated in foreign currency

	1995 £	1994 £
Denominated in sterling	133,568,280	118,171,180
Denominated in other currencies	678,375,222	585,587,471
Total assets	811,943,502	703,758,651
Denominated in sterling	129,705,633	115,554,037
Denominated in other currencies	682,237,869	588,204,614
Total liabilities	811,943,502	703,758,651

Notes (continued)

26 Ultimate parent company and parent undertaking of larger group of which the company is a member

The company is a wholly owned subsidiary of National Bank of Egypt. The parent company is incorporated in Egypt.