



Argo Holidays Limited

Report and Accounts

31 October 2006



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# Argo Holidays Limited Company Information

#### **Directors**

G A Diamantaras esq A G Antoniou esq AGS Travel Services Limited

#### Secretary

JP Secretarial Services Limited

#### **Auditors**

White Hart Associates LLP East House 109 South Worple Way London SW14 8TN

### **Bankers**

The Royal Bank of Scotland Ptc 5/10 Great Tower Street London EC3P 3HX

The Cyprus Popular Bank Limited Laiki Bank 19 Fitzroy Street London W1P 6BQ

# Registered office

100 Wigmore Street London W1U 3RJ

# Registered number

02733039

# Argo Holidays Limited Directors' Report

The directors present their report and accounts for the year ended 31 October 2006.

# Principal activities and review of the business

The company's principal activity during the year continued to be that of tour operators, providing holiday arrangements and packages.

The directors consider that 2005/6 was a very difficult trading year but believe the company can increase profitability in the current trading year after an encouraging start to the year.

# Results and dividends

The profit for the year, after taxation, amounted to £88,973 (2005 - Restated loss £(50,956)). The directors do not recommend a final ordinary dividend. This leaves a profit of £88,973 (2005 - Restated loss £(50,956)) to be retained.

#### **Future developments**

The directors aim to maintain the management policies which have resulted in the company's growth in recent years. They consider that the next year will show controlled growth in sales with a rationalisation of overheads.

#### **Directors**

The directors who served during the year and their interests in the share capital of the company were as follows:

£1 Ordinary shares

# Argo Holidays Limited Directors' Report

Directors' responsibilities

The directors are responsible for preparing the report and accounts in accordance with applicable law and regulations.

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The accounts are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Disclosure of information to auditors

So far as each director at the date of approval of this report is aware:

- there is no relevant audit information of which the company's auditors are unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

This report was approved by the board on 28 March 2007.

G N Los esq

For and on behalf of AGS Travel Services Limited

Director

# Argo Holidays Limited Independent auditors' report to the shareholders of Argo Holidays Limited

We have audited the accounts of Argo Holidays Limited for the year ended 31 October 2006 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. These accounts have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the accounts in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the accounts.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion:

- the accounts give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 October 2006 and of its profit for the year then ended;
- the accounts have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the accounts.

White Hart Associates LLP

Registered auditors

28 March 2007

East House 109 South Worple Way London SW14 8TN

# Argo Holidays Limited Profit and Loss Account for the year ended 31 October 2006

Consolidated	Notes	2006 £	Restated 2005 £
Turnover	2	31,909,738	37,108,940
Cost of sales		(28,199,960)	(33,819,281)
Gross profit		3,709,778	3,289,659
Administrative expenses		(3,581,859)	(3,336,473)
Operating profit/(loss)	3	127,919	(46,814)
Interest receivable Interest payable	6	4,625 (47,162)	7,957 (3)
Profit/(loss) on ordinary activities before taxation	n	85,382	(38,860)
Tax on profit/(loss) on ordinary activities	7	3,591	(12,096)
Profit/(loss) for the financial year		88,973	(50,956)

# Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years.

# Statement of total recognised gains and losses

The company has no recognised gains or losses other than the profit/(loss) for the above two financial years.

# Argo Holidays Limited Balance Sheet as at 31 October 2006

Consolidated	Notes		2006 £		Restated 2005 £
Fixed assets Tangible assets	8		142,294		175,374
Current assets Debtors Cash at bank and in hand	10	2,588,266 858,143 3,446,409		3,302,679 660,148 3,962,827	
Creditors: amounts falling de within one year	ue 11	(2,331,673)		(2,966,553)	
Net current assets			1,114,736		996,274
Total assets less current liabilities		-	1,257,030		1,171,648
Creditors: amounts falling d after more than one year	ue 12		(148,000)		(148,000)
Provisions for liabilities Deferred taxation	13		-		(3,591)
Net assets			1,109,030		1,020,057
Capital and reserves Called up share capital Profit and loss account	14 15		1,126,500 (17,470)		1,126,500 (106,443)
Shareholders' funds	16	-	1,109,030		1,020,057

G N Los esq

For and on behalf of AGS Travel Services Limited

Director

Approved by the board on 28 March 2007

# Argo Holidays Limited Balance Sheet as at 31 October 2006

Company	Notes		2006 £		Restated 2005 £
Fixed assets Tangible assets Investments	8 9		142,294 2,000 144,294		175,374 2,000 177,374
Current assets Debtors Cash at bank and in hand	10	2,571,290 858,143 3,429,433		3,287,523 660,148 3,947,671	
Creditors: amounts falling du within one year	<b>e</b> 11	(2,327,445)		(2,962,325)	
Net current assets			1,101,988		985,346
Total assets less current liabilities			1,246,282		1,162,720
Creditors: amounts falling du after more than one year	<b>e</b> 12		(148,000)		(148,000)
<b>Provisions for liabilities</b> Deferred taxation	13		-		(3,591)
Net assets			1,098,282		1,011,129
Capital and reserves Called up share capital Profit and loss account	14 15		1,126,500 (28,218)		1,126,500 (115,371)
Shareholders' funds	16		1,098,282		1,011,129

## Accounting policies

### Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards. The company has not produced a cash flow statement in these accounts as it is exempt because a group cash flow statement is prepared and disclosed in the consolidated accounts of the ultimate holding company Interargo Travel Group Limited.

#### Basis of consolidation

The consolidated proifit and loss account and balance sheet include the financial statements of the company and its subsidiary undertaking made up to 31 October 2006. Intra-group sales and profit are eliminated on consolidation.

#### Depreciation

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Motor vehicles Office furniture and equipment Computer equipment

20% on written down value 15% on written down value 25% on cost

#### Deferred taxation

Full provision is made for deferred taxation resulting from timing differences between the recognition of gains and losses in the accounts and their recognition for tax purposes.

Deferred tax is calculated at the tax rates which are expected to apply in the periods when the timing differences will reverse, and discounted to reflect the time value of money using rates based on the post-tax yields to maturity that could be obtained at the balance sheet date on government bonds with similar maturity dates.

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

# Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

#### Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

#### 2 Turnover

Turnover represents the sales of holiday packages, air travel and tickets, less refunds to clients during the period , net of value added tax under the Tour Operator Margin Scheme.

Turnover is attributable to one continuing activity.

3	Operating profit	2006 £	2005 £
	This is stated after charging:		
	Depreciation of owned fixed assets Auditors' remuneration for audit services	67,053 11,500	52,603 14,000
4	Directors' emoluments	2006 £	2005 £
	Emoluments Company contributions to money purchase pension schemes	73,107 6,250 79,357	191,667 8,950 200,617
	Additional payments for consultancy services amounting to £36,000 to a company controlled by R Allard, a former director.	) (2005 - £36,00	00) were made
	Number of directors in company pension schemes:	2006 Number	2005 Number
		— +	
5	Number of directors in company pension schemes:	— +	Number
5	Number of directors in company pension schemes:  Money purchase schemes	Number 1 2006	Number 1 2005
5	Number of directors in company pension schemes:  Money purchase schemes  Staff costs  Wages and salaries Severance pay	Number  1  2006 £  1,264,408 32,543 32,179	Number  1  2005 £  1,313,837 23,019 18,026

6	Interest payable	2006 £	2005 £
	Bank loans and overdrafts	47,162	3_
7	Taxation	2006 £	2005 £
	Analysis of charge in period		
	Current tax: UK corporation tax on profits of the period Adjustments in respect of previous periods	· -	1,511 630 2,141
	Deferred tax: Origination and reversal of timing differences	(3,591)	9,955
	Tax on (loss)/profit on ordinary activities	(3,591)	12,096
	Factors affecting tax charge for period  The differences between the tax assessed for the period and the stare explained as follows:	andard rate of co	poration tax
		2006	2005 £
	Profit/(loss) on ordinary activities before tax	£ 85,382	(38,860)
	Standard rate of corporation tax in the UK	0%	30%
		£	£
	Profit on ordinary activities multiplied by the standard rate of corporation tax	-	(11,658)
	Effects of: Expenses not deductible for tax purposes Capital allowances for period in excess of depreciation Utilisation of tax losses Adjustments to tax charge in respect of previous periods	- - -	24,506 (2,954) (8,383) 630
	Current tax charge for period		2,141

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8	Tangible fixed assets			Plant and
	Group and company			machinery £
	Cost At 1 November 2005 Additions At 31 October 2006			583,236 33,973 617,209
	Depreciation At 1 November 2005 Charge for the year At 31 October 2006			407,862 67,053 474,915
	Net book value At 31 October 2006			142,294
	At 31 October 2005			175,374
9	Investments Company	Country of registration or incorporation	Shares held Class	%
	Argo Aviation Limited	England and Wales	Ordinary	100

This represents the company's investment in Argo Aviation Limited, a company incorporated in England. The principal activity of the subsidiary is the sale of air travel, and the company holds 100% of the issued share capital of £2,000 £1 ordinary shares.

Debtors	2006 £	Restated 2005 £
Group  Trade debtors  Amounts owed by group undertakings and undertakings in which	1,591,623	1,348,401
the company has a participating interest Other debtors Prepayments and accrued income	696,515 39,499 260,629	1,547,640 125,418 281,220
Tropaymone and depression and depres	2,588,266	3,302,679
Company	2006 £	Restated 2005 £
Company  Trade debtors  Amounts owed by group undertakings and undertakings in which		2005

11	Creditors: amounts falling due within one year Group	2006 £	2005 £
	Bank loans and overdrafts Trade creditors Amounts owed to group undertakings and undertakings in which	1,036,595 1,043,140	- 887,574
	the company has a participating interest	-	1,779,919
	Corporation tax	1,511	1,511
	Other taxes and social security costs	45,369	42,908
	Other creditors	205,058	213,304
	Accruals and deferred income	<u>-</u>	41,337
	, tooligate and action of the	2,331,673_	2,966,553
		2006	2005
	Campany	2006 £	£
	Company		
	Bank loans and overdrafts	1,036,595	-
	Trade creditors	1,043,140	887,574
	Amounts owed to group undertakings and undertakings in which		
	the company has a participating interest	-	1,779,919
	Corporation tax	1,511	1,511
	Other taxes and social security costs	45,369	42,908
	Other creditors	200,830	209,076
	Accruals and deferred income	-	41,337
	Accidais and deletied mostlie	2,327,445	2,962,325
	The bank overdraft is secured outside company assets and has ar UK bank base rate.	n interest rate o	of 1.75% above
		2006	2005
12	Creditors: amounts falling due after one year Group and company	2006 £	2005 £
	•	148,000	148,000
	Other creditors		

The above interest free loans made to the company are subject to a subordinatred undertaking in favour of the Civil Aviation Authority and cannot be repaid without their prior written consent.

13	Deferred taxation Group and company			2006 £	2005 £
	Accelerated capital allowances				3,591
	Undiscounted provision for deferred t	ax		-	3,591
				2006 £	2005 £
	At 1 November Deferred tax charge in profit and loss	account		3,591 (3,591)	(6,364) 9,955
	At 31 October				3,591
14	Share capital			2006 £	2005 £
	Authorised: Ordinary shares of £1 each Preference shares of £1 each			500,000 1,000,000	500,000 1,000,000
	11010101100 0110100 01 = 1 111			1,500,000	1,500,000
		2006	2005	2006	2005
		No	No	3	£
	Allotted, called up and fully paid:	397,500	397,500	397,500	397,500
	Ordinary shares of £1 each Preference shares of £1 each	729,000	729,000	729,000	729,000
				1,126,500	1,126,500
15	Profit and loss account Group			2006 £	Restated 2005 £
	At 1 November Profit/(loss) for the financial year			(106,443) 88,973	(55,487) (50,956)
	At 31 October			(17,470)	(106,443)
	Company			2006 £	Restated 2005 £
	At 1 November Profit/(loss) for the financial year			(115,371) 87,153	(55,524) (59,847)
	At 31 October			(28,218)	(115,371)

16	Reconciliation of movement in shareholders' funds Group	2006 £	Restated 2005 £
	At 1 November Profit/(loss) for the financial year	1,020,057 88,973	1,071,013 (50,956)
	At 31 October	1,109,030	1,020,057
	Company	2006 £	Restated 2005 £
	Company  At 1 November  Profit/(loss) for the financial year		2005

#### 17 Pension commitments

The company operates a money purchase arrangement for one of its directors, and all its employees. During the year contributions amounting to £38,429 (2005 - £26,976) were paid into the scheme.

# 18 Contingent liabilities

At 31 October 2006, there were contingent liabilities outstanding in respect of counter indemnities and guarantees given by the company and the group, in the normal course of business, to the group's bond insurance obligors in respect of various travel bonds, amounting to £3,900,000 (2005 - £3,918,000).

An amount of £431,250 was received by this company in respect of an incentive for the acquisition of Choicelife Limited (formerly Jetlife Limited) by a subsidiary of Interargo Travel Group Limited. The amounts received or receivable formed part of the acquisition of the aforementioned company on 8 April 2003. In terms of the incentive, if any of the companies who are members of Interargo Travel Group Limited transport passengers under the terms of the agreement, an amount of £2.50 per passenger is payable up to a maximum of £200,000. This company is guarantor of this agreement which covers passengers carried up to and including 31 December 2006.

# 19 Prior year adjustment

In previous years based upon the matching principle the company used to treat marketing and brochure costs incurred that related to future periods departures as prepayments recognising the cost upon departure date. In line with International Accounting Standards the company now write off to the profit and loss account all such costs as incurred. Therefore the carried forward profit and loss account balance as at 1 November 2004 and corresponding debtor have been restated as have the advertising and marketing costs for the year ended 31 October 2005.

#### 20 Related parties

The company has taken advantage of of the exemptions conferred by FRS No.8 and has not disclosed related party transactions with other group undertakings.

During the year the company purchased hotel accommodation to a gross value of £143,102 (2005  $\sim$  £0) from Medlife Hotels Limited, an associated company in which the ultimate group owns 39% of the equity share capital. The company also recharged expenses incurred in the sum of £502,983 (2005  $\sim$  £0) to Medlife Hotels Limited. The company was owed the sum of £577,833 by Medlife Hotels Limited as at 31 October 2006 which is included in trade debtors.

During the year the company was charged by an associated company, Travelmasters Tours Limited, the sum of £236,940 for handling fees and wedding costs which are included in cost of sales. As at 31 October 2006 the company owed Travelmasters Tours Limited the sum of £310,219 included in trade creditors.

### 21 Controlling party

The ultimate holding company and ultimate controlling party is Interargo Travel Group Limited, a company incorporated in Cyprus. Copies of the group financial statements can be obtained from Totalserve Management Limited, Gregoriou Xenopoulou 17, 3106 Limassol, Cyprus.