Report and Financial Statements

**31 December 2003** 

#ANUGSZRR# A21 COMPANIES HOUSE

# REPORT AND FINANCIAL STATEMENTS 2003

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# **REPORT AND FINANCIAL STATEMENTS 2003**

# OFFICERS AND PROFESSIONAL ADVISERS

### DIRECTORS

P Burgess

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K J Seaman

B Dennett

G C Stockbridge

P Deering

T Smith

### **SECRETARY**

Mrs E M Bailey

### REGISTERED OFFICE

Francis House Shopwhyke Road Chichester West Sussex PO20 6AD

### **BANKERS**

Barclays Bank plc PO Box 544 54 Lombard Street London EC3V 9EX

### **SOLICITORS**

Lawrence Tucketts Bush House 72 Prince Street Bristol BS99 7JZ

### **AUDITORS**

Deloitte & Touche LLP Chartered Accountants

### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the period ended 31 December 2003.

# PRINCIPAL ACTIVITIES

The principal activity of the company during the period under review was that of the processing and sale of marine aggregates.

# REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

The company's balance sheet as detailed on page 5 shows a satisfactory position, shareholders' funds amounting to £353,000 (2002: £217,000). The profit and loss account is shown on page 4 and the directors are satisfied with the results and are confident about satisfactory results in the foreseeable future.

### DIVIDENDS AND RESERVES

The directors do not recommend a final dividend for the period (2002 - £Nil). No interim dividend was paid in 2003 (2002 - £Nil). The profit for the period after taxation of £136,000 (2002 - profit £144,000) has been transferred to reserves.

### DIRECTORS AND THEIR INTERESTS

The directors of the company who served during the period were:

P Burgess KJ Seaman B Dennett GC Stockbridge P Deering T Smith

No director had any beneficial interest in the share capital of the company or its group undertakings during the period.

### **AUDITORS**

Deloitte & Touche LLP have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

- 11/10/04

K J Seaman Director

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SOLENT AGGREGATES LIMITED

We have audited the financial statements of Solent Aggregates Limited for the period ended 31 December 2003 which comprise the profit and loss account, the balance sheet, the cashflow statement and related notes, the reconciliation of net cashflow to movement in net debt and the notes to the financial statements 1 to 19. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above period and consider the implications for our report if we become aware of any apparent misstatements.

# Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2003 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

Birmingham

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# PROFIT AND LOSS ACCOUNT Period ended 31 December 2003

	Note	Year ended 31 December 2003 £'000	Year ended 31 December 2002 £'000
TURNOVER	2	15,198	13,989
Cost of sales		(14,567)	(13,571)
Gross profit		631	418
Administrative expenses		(393)	
Other operating income		24	29
OPERATING PROFIT	4	262	116
Interest Receivable	5	15	35
Interest Payable	6	(33)	
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		244	151
Tax on profit on ordinary activities	7	(108)	(7)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION FOR THE PERIOD		136	144
PROFIT RETAINED FOR THE PERIOD	15	136	144

All activities derive from continuing operations.

There are no recognised gains and losses other than the loss for the financial period. Accordingly, no statement of total recognised gains and losses is given.

# **BALANCE SHEET** 31 December 2003

	Note		2003 £'000		2002 £'000
FIXED ASSETS Tangible assets	8		3,693		3,851
CURRENT ASSETS Stock Debtors Cash at bank and in hand	9 10	754 1,242 714 2,710		761 1,795 918 3,474	
CREDITORS: amounts falling due within one year	11	(1,720)		(3,255)	
NET CURRENT ASSETS			990		219
TOTAL ASSETS LESS CURRENT LIABILITIES			4,683		4,070
CREDITORS: amounts falling due after more than one year	12		(4,000)		(3,600)
PROVISIONS FOR LIABILITIES AND CHARGES	13		(330)		(253)
NET ASSETS			353		217
CAPITAL AND RESERVES Called up share capital Profit and loss account	14 15		353		217
EQUITY SHAREHOLDERS' FUNDS	16		353		217

These financial statements were approved by the Board of Directors on \\ October 2004

Signed on behalf of the Board of Directors

K Seaman

US- 11/10/04

Director

# CASH FLOW STATEMENT Period ended 31 December 2003

	Note	Year ended 31 December 2003 £'000	Year ended 31 December 2002 £'000
Cash flow from operating activities	(i)	(138)	1,824
Returns on investments and servicing of finance	(ii)	(18)	35
Capital expenditure and financial investment	(ii)	(448)	(2,182)
Cash inflow before use of liquid resources and financing		(604)	(323)
Management of liquid resources	(ii)	-	1,550
Financing	(ii)	400	600
(Decrease) / Increase in cash in the period		(204)	1,827

N	Dece	ended 31 ember 2003 £'000	Year ended 31 December 2002 £'000
Reconciliation of net cash flow to movement in net debt	iii)		
(Decrease) / Increase in cash in the period		(204)	1,827
Increase in shareholders' loans		(400)	(600)
Cash movement from management of liquid resources			(1,550)
Change in net funds resulting from cash flows		(604)	(323)
Net debt at 1 January		(2,682)	(2,359)
Net debt at 31 December		(3,286)	(2,682)

Year ended Year ended

# NOTES TO THE CASH FLOW STATEMENT Period ended 31 December 2003

(ii)

(iii)

# (i) RECONCILIATION OF OPERATING PROFIT TO OPERATING CASH FLOW

		31 December 2003 £'000	31 December 2002 £'000
Operating profit		262	116
Deprecation charges		604	498
Decrease / (Increase) in stocks		7	(210)
Decrease in debtors		553	143
(Decrease)/Increase in creditors		(1,535)	1,376
Decrease in provisions		(31)	(78)
Loss / (Profit) on disposal of fixed assets			(21)
Net cash inflow from operating activities		(138)	1,824
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED	IN THE CASH	FLOW STATE Year ended 31 December 2003 £'000	
Net cash inflow on returns on investment and servicing of fin	ance	1.5	25
Bank Interest received		15	35
Loan Interest paid		(33)	
		(18)	35
Capital expenditure and financial investment			
Payments to acquire tangible fixed assets		(446)	(2,205)
(Payments) / Receipts from disposal of tangible fixed assets		(2)	23
Net cash outflow for capital expenditure and financial investi	nents	(448)	(2,182)
Management of liquid resources			
Cash transferred from short term deposit			1,550
Net cash outflow from financing			
Increase of shareholder loans		400	600
Andreades of state of the state			
ANALYSIS OF NET DEBT			
	At 1 Jan	Cash flow	At 31 Dec
	2003		2003
	£'000	£'000	£'000
Cash in hand	918	(204)	714
Share holders' loans	(3,600)	(400)	(4,000)
	(2.602)	((04)	(2.200)

(3,286)

(2,682)

(604)

### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

### Accounting convention

The financial statements are prepared under the historical cost convention.

#### Turnover

Turnover represents amounts invoiced by the company in respect of goods sold during the period, excluding value added tax and trade discounts, and arises wholly within the United Kingdom.

### Tangible fixed assets

Depreciation is provided on a straight line basis from the date they are brought into full commercial use. Their cost less estimated residual value is written off over their estimated commercial lives which are as follows

Plant & machinery - 5-20 years

Leasehold land & buildings - 5 years

Assets under constructions - Not depreciated until brought into use

#### Stock

Stock and consumable stores are valued at the lower of cost and net realisable value. Where applicable, costs include attributable overheads.

### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events have occurred that will result in an obligation to pay more or right to pay less or to receive more tax, with the following exceptions

- Provision is made for tax on gains arising from revaluation of fixed assets (and similar fair value adjustments), or gains on disposal of fixed assets only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made when, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets.
- Provision is made for gains which have been rolled over into replacement assets only to the extent that, at the balance sheet date there is a commitment to dispose of the replacement assets.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Deferred tax is provided using the full provision method according to Financial Reporting Standard 19. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered.

### **Operating Leases**

Operating lease rentals are charged to profit and loss account on a straight line basis over the lease term.

### **Pensions**

Regular pension costs for defined benefit schemes are established in accordance with the recommendation on independent actuaries and are charged to the profit and loss account based on expected pension costs over the employees average service lives with the company.

# 2. TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the company and arises wholly in the United Kingdom.

# 3. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

No director received any remuneration specifically in respect of his services to the company during the year (year to 31 December 2002: £nil).

Average number of persons employed	Year ended 31 December 2003 No.	Year ended 31 December 2002 No.
Management and administration Production and distribution	4 29	4 26
Troduction and distribution	33	30
Staff costs during the period	2003 £'000	2002 £'000
Wages and salaries	828	757
Wages and salaries Social Security Costs	66	58
Other pension costs	68	60
	962	875

### 4. OPERATING PROFIT

	Year ended	Year ended
Operating profit is stated after charging	31	31
-1 81	December	December
	2003	2002
	£,000	£'000
Depreciation	604	498
Rental under operating leases		
Land & buildings	841	905
Audit fees for audit services	7	7
Rents receivable	(24)	(29)

# 5. INTEREST RECEIVABLE

Year ended	Year ended
31	31
December	December
2003	2002
£'000	£'000
Bank interest receivable 15	35

# 6. INTEREST PAYABLE

••			
		Year ended	Year ended
		31	31
		December	December
		2003	2002
		£'000	£,000
	Loan interest payable	33	
7.	TAX ON LOSS ON ORDINARY ACTIVITIES		
•••		Voor andad	Year ended
		31	31
		December	December
		2003	2002
		£'000	£'000
	Current tax:		
	United Kingdom corporation tax at 30%	-	-
	Deferred taxation	108	7
		108	7
	Current tax reconciliation:		
	Profit on ordinary activities before tax	244	151
	Standard rate of UK corporation tax at 30% (2002: 30%)	73	45
	Effects of:		
	Expenses not allowable for tax purposes	1	1
	Capital allowances for period in excess of depreciation	(54)	(132)
	Unrelieved tax losses	-	86
	Prior period adjustment	-	-
	Decrease in provisions	(6)	
	Brought forward losses offset	(14)	
	Total current tax charge (see above)	-	-

# 8. TANGIBLE FIXED ASSETS

		Short leasehold buildings £'000	Plant and machinery £'000	Assets in the course of construction £'000	Total £'000
	Cost				
	At 1 January 2003	15	4,631	2,145	6,791
	Additions	-	297 (18)	149	446 (18)
	Disposals Transfers	-	2,132	(2,132)	(10)
	Transfers		2,132		
	At 31 December 2003	15	7,042	162	7,219
	Accumulated depreciation				
	At 1 January 2003	5	2,935	-	2,940
	Charge for the period	3	601	-	604
	Disposals		(18)	<u> </u>	(18)
	At 31 December 2003	8	3,518		3,526
	Net book value				0.400
	At 31 December 2003	7	3,524	162	3,693
	At 31 December 2002	10	1,696	2,145	3,851
9.	STOCKS				
				2003 £'000	2002 £'000
				215	203
	Finished goods Consumables			539	558
	Consummeros			754	761
				×	<del></del>
10.	DEBTORS				
				2003 £'000	2002 £'000
	Trade debtors			30	268
	Trade amounts owed by related parties			1,132	1,497
	Other debtors			80	30
				1,242	1,795
				<del></del>	

### 11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2003 £'000	£'000
Trade creditors	435	672
Amounts owed to related parties	805	1,132
Other taxation and social security	178	774
Accruals and deferred income	302	677
	1,720	3,255
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE	YEAR	
	2003	2002
	£'000	£'000
Amounts owed to related parties		
United Marine Aggregates Limited	2,000	1,800
Hanson Quarry Products Europe Limited	2,000	1,800

The first £3 million of these loans do not bear interest. The remainder bears interest at base rate plus 1%. There is no fixed repayment schedule but the shareholders have confirmed that these loans cannot be repaid in the next 12 months.

## 13. PROVISIONS FOR LIABILITIES AND CHARGES

	Deferred taxation £°000	Other	Total
		£'000	£'000
Balance at 31 December 2002 Provision - current period	201 108	52 (31)	253 77
Balance at 31 December 2003	309	21	330

Other provisions relate to contractual commitments in respect of clearing and repairing the berth and quay and disposing of the silt. It is expected to be utilised over the life of the project.

### **Deferred taxation**

12.

The amounts provided in the accounts are as follows:

	2003 £'000	2002 £'000
Capital allowances in advance of depreciation Other timing differences	398 (89)	201
	309	201

3,600

4,000

#### CALLED UP SHARE CAPITAL 14.

	2003 £	2002 £
	ı.	<b>4</b> -
Authorised 50 Ordinary 'A' shares of £1 each	50	50
50 Ordinary 'B' shares of £1 each	50	50
	100	100
Called up, allotted and fully paid	50	50
50 Ordinary 'A' shares of £1 each 50 Ordinary 'B' shares of £1 each	50	50
	100	100
	100	10

Each class of share is held solely by one corporate member, and each member has equal voting rights. Accordingly, the company is not a subsidiary undertaking and as a result has no ultimate parent undertaking.

#### MOVEMENTS IN RESERVES 15.

		2003 £'000	2002 £'000
	Opening Profit and Loss reserve Profit for the period	217 136	73 144
	Closing Profit and Loss reserve	353	217
16.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		
		2003	2002

217	73
136	144

### 217 353 Closing shareholders' funds

#### FINANCIAL COMMITMENTS 17.

	2003 £'000	2002 £'000
Capital commitments contracted for but not provided	38	48

	2003		2002	
Operating Lease commitments	Land& Buildings	Other	Land& Buildings	Other
Leases which expire:	£'000	£,000	£'000	£,000
Within one year In two to five years	140	-	204	-
In more than five years	701		701	
	841	-	905	-

### 18. PENSION COSTS

During the year, the company participated in defined benefit schemes sponsored by Hanson PLC. Assets and liabilities of the scheme are held independently from the Hanson group.

The employer's share of meeting the cost of the pension scheme, including the amortisation of any scheme surplus or deficit, is recognised in the profit and loss account on a systematic and even basis over the periods benefiting from the employees' services.

The pension cost is assessed in accordance with the advice of qualified actuaries, using the projected unit method. The latest actuarial valuation of the scheme was carried out as at 1 January 2001. For accounting purposes it has been assumed that future investment returns would be at the rate of 4.6% per annum. It has been assumed that the basic level of pay increases would average 4.0% per annum and that pension increases would average 2.5% on pensions in excess of the GMP (Guaranteed Minimum Pension) (with statutory increases applied to the GMP)

The total pension cost for the company for the period ended 31 December 2003 was £68,208 (2002: £60,378).

The company participates in the schemes along with several other Hanson group companies. Although the schemes are of a defined benefit nature, it is not possible to identify the company's share of the assets and liabilities of the schemes separately, on any reasonable basis. The contributions of the company depend upon the financial position of the schemes as a whole. Under FRS17, the pension cost is therefore contributions paid by the company.

The last full actuarial valuation of the principal pension scheme was at 1 January 2001. This was updated by a qualified actuary at 31 December 2003. All the UK Hanson plc pension schemes revealed a deficit of £36,600,000 (2002: £100,100,000). The market value of the assets of all the schemes represent 97% (2002: 91%) of the present value of the scheme liabilities at 31 December 2003. The company is contributing at a rate of 22.8% of pensionable pay to the Hanson Pension schemes for the next 12 months.

Full disclosures of the pension schemes under FRS 17 are given in the accounts of Hanson plc.

# 19. RELATED PARTY TRANSACTIONS

	Sales of aggregate to related party	Purchase of materials from related	Amounts owed to related party	Amounts owed by related party
a. D. 1 0000	£000	party £000	£000	£000
31 December 2003	7,937	4,752	287	686
United Marine Aggregates Limited	7,237	441	109	-
United Marine Dredging Limited	7,210	1,974	103	446
Hanson Quarry Products Europe Limited Hanson Marine Limited	-	2,841	306	-
31 December 2002	£000	£000	£000	£000
United Marine Aggregates Limited	7,357	4,514	741	1,131
United Marine Dredging Limited	31	705	47	9
Hanson Quarry Products Europe Limited	7,066	1,409	99	572
Hanson Marine Limited	-	2,848	181	-

Also see note 11 for details of loans due to the shareholders.

The company's share capital is held equally between United Marine Aggregates Limited and Hanson Quarry Products Ventures Limited.

Hanson plc and Tarmac Limited both hold a 50% interest in the shares of United Marine Holdings Limited. United Marine Aggregates Limited and United Marine Dredging Limited are wholly owned subsidiaries of United Marine Holdings Limited.

Hanson Quarry Products Europe Limited and Hanson Marine Limited are all members of the same group whose ultimate holding company is Hanson plc.