

**RAMCO (UK) LIMITED**  
**REPORT OF THE DIRECTOR AND**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2016**

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FOR THE YEAR ENDED 31 DECEMBER 2016**

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**RAMCO (UK) LIMITED**

**COMPANY INFORMATION  
FOR THE YEAR ENDED 31 DECEMBER 2016**

**DIRECTOR:** N A Sanderson

**SECRETARY:** Mrs B K Sanderson

**REGISTERED OFFICE:** 27-29 Lumley Avenue  
Skegness  
Lincolnshire  
PE25 2AT

**REGISTERED NUMBER:** 02722506 (England and Wales)

**AUDITORS:** Duncan & Toplis Limited, Statutory Auditor  
27 - 29 Lumley Avenue  
Skegness  
Lincolnshire  
PE25 2AT

**BANKERS:** Nat West Bank PLC  
97 Lumley Road  
Skegness  
Lincolnshire  
PE25 3LY

**REPORT OF THE DIRECTOR  
FOR THE YEAR ENDED 31 DECEMBER 2016**

The director presents his report with the financial statements of the company for the year ended 31 December 2016.

**PRINCIPAL ACTIVITY**

The principal activity of the company in the year under review was that of the sale of Government items to the general public and general trading.

**DIRECTOR**

N A Sanderson held office during the whole of the period from 1 January 2016 to the date of this report.

The director shown below was in office at 31 December 2016 but did not hold any interest in the Ordinary shares of £1 each at 1 January 2016 or 31 December 2016.

N A Sanderson

The ultimate controlling company of the group is Wiggly Piggly Investments Limited, of which at the year end 50% were held by NA Sanderson.

**STATEMENT OF DIRECTOR'S RESPONSIBILITIES**

The director is responsible for preparing the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**AUDITORS**

The auditors, Duncan & Toplis Limited, Statutory Auditor, will be proposed for re-appointment at the forthcoming Annual General Meeting.

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

**ON BEHALF OF THE BOARD:**



N A Sanderson - Director

28 June 2017

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF  
RAMCO (UK) LIMITED**

We have audited the financial statements of Ramco (UK) Limited for the year ended 31 December 2016 on pages four to eleven. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of director and auditors**

As explained more fully in the Statement of Director's Responsibilities set out on page two, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

**Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Director to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

**Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

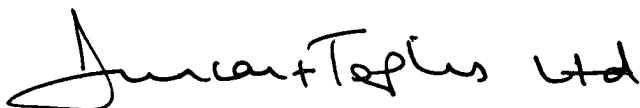
**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of our audit, the information given in the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements, and has been prepared in accordance with applicable legal requirements. In the light of the knowledge and understanding of the company and its environment, we have not identified any material misstatements in the Report of the Director.

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the director was not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Director.



Damon A. Brain FCA FMAAT (Senior Statutory Auditor)  
for and on behalf of Duncan & Toplis Limited, Statutory Auditor  
27 - 29 Lumley Avenue  
Skegness  
Lincolnshire  
PE25 2AT

23 August 2017

**INCOME STATEMENT  
FOR THE YEAR ENDED 31 DECEMBER 2016**

	Notes	2016 £	2015 £
<b>TURNOVER</b>		2,012,277	2,665,039
Cost of sales		563,658	1,192,701
<b>GROSS PROFIT</b>		1,448,619	1,472,338
Distribution costs		266,074	289,374
Administrative expenses		938,577	1,156,749
		1,204,651	1,446,123
		243,968	26,215
Other operating income		30,126	(479)
<b>OPERATING PROFIT</b>	4	274,094	25,736
Interest payable and similar expenses		11,876	24,941
<b>PROFIT BEFORE TAXATION</b>		262,218	795
Tax on profit		59,252	15,485
<b>PROFIT/(LOSS) FOR THE FINANCIAL YEAR</b>		202,966	(14,690)

STATEMENT OF FINANCIAL POSITION  
31 DECEMBER 2016

	Notes	2016 £	2015 £
<b>FIXED ASSETS</b>			
Intangible assets	6	-	-
Tangible assets	7	167,416	215,496
Investments	8	101	101
		<u>167,517</u>	<u>215,597</u>
<b>CURRENT ASSETS</b>			
Stocks		14,112	-
Debtors	9	1,429,697	1,610,746
Cash at bank and in hand		212,203	380,810
		<u>1,656,012</u>	<u>1,991,556</u>
<b>CREDITORS</b>			
Amounts falling due within one year	10	773,448	1,174,213
<b>NET CURRENT ASSETS</b>		<u>882,564</u>	<u>817,343</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>1,050,081</u>	<u>1,032,940</u>
<b>CREDITORS</b>			
Amounts falling due after more than one year	11	(46,418)	(98,053)
<b>PROVISIONS FOR LIABILITIES</b>		<u>(18,012)</u>	<u>(21,957)</u>
<b>NET ASSETS</b>		<u><u>985,651</u></u>	<u><u>912,930</u></u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital		2	2
Retained earnings		985,649	912,928
<b>SHAREHOLDERS' FUNDS</b>		<u><u>985,651</u></u>	<u><u>912,930</u></u>

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the director on 28 June 2017 and were signed by:



N A Sanderson - Director

**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 DECEMBER 2016**

	Called up share capital £	Retained earnings £	Total equity £
<b>Balance at 1 January 2015</b>	2	994,940	994,942
Prior year adjustment	-	72,178	72,178
<b>As restated</b>	<u>2</u>	<u>1,067,118</u>	<u>1,067,120</u>
<b>Changes in equity</b>			
Dividends	-	(139,500)	(139,500)
Total comprehensive income	-	(14,690)	(14,690)
<b>Balance at 31 December 2015</b>	<u>2</u>	<u>912,928</u>	<u>912,930</u>
<b>Changes in equity</b>			
Dividends	-	(130,245)	(130,245)
Total comprehensive income	-	202,966	202,966
<b>Balance at 31 December 2016</b>	<u>2</u>	<u>985,649</u>	<u>985,651</u>



**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

**1. STATUTORY INFORMATION**

Ramco (UK) Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

**2. ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The transition to FRS 102 has resulted in a small number of changes in accounting policies used to those previously used.

The nature of these changes and their impact on opening equity and profit for the comparative period are explained in the notes to the financial statements.

**Turnover**

Turnover represents net invoiced sales of services, excluding value added tax and net of commissions paid and payable.

**Intangible asset - computer software**

A website domain name purchased during 2012 is being amortised over its expected useful life of 3 years.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Land and buildings	- 10% on cost
Plant and machinery etc	- 33% on cost, 25% on reducing balance and 15% on reducing balance

**Investments in subsidiaries**

Investments in subsidiary undertakings are recognised at cost.

**Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the statement of financial position date.

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

**Hire purchase and leasing commitments**

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the income statement in the period to which they relate.

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 31 DECEMBER 2016

2. ACCOUNTING POLICIES - continued

**Stock**

The company holds stock under agreements from various UK Government bodies on the basis that the company will sell the goods in the market place and retain a commission from the UK Government (or its delegated agency).

Much of the stock held does not have an identifiable base cost due to its often unique original usage to the original user and accordingly stock control from the Government to the company is based on units rather than base costs. Stock items purchased from other suppliers are valued at the lower of cost and net realisable value.

Ramco (UK) Limited seeks to achieve the maximum possible for each unit in the market.

Accordingly, whilst the holding of stock by Ramco (UK) Limited for the UK Government has many features which Financial Reporting Standards 102 may indicate as being consignment stock. Furthermore, at the reporting date there are not deemed to be any material benefits or risk as a result of this arrangement.

**Government grants**

Capital grants - the income received is deferred and released over the life of the asset.

Revenue grants - the income received is recognised on receipt.

3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 23 (2015 - 26).

4. OPERATING PROFIT

The operating profit is stated after charging:

	2016	2015
	£	£
Depreciation - owned assets	44,822	49,263
Computer software amortisation	-	2,005
	<u>          </u>	<u>          </u>

5. PRIOR YEAR ADJUSTMENT

During the year ended 31 December 2015 it came to light that a rent refund of £91,939 should of been included, along with an additional corporation tax charge of £19,761. This was disclosed as a prior year adjustment.

6. INTANGIBLE FIXED ASSETS

	Other intangible assets £
<b>COST</b>	
At 1 January 2016	
and 31 December 2016	<u>6,250</u>
<b>AMORTISATION</b>	
At 1 January 2016	
and 31 December 2016	<u>6,250</u>
<b>NET BOOK VALUE</b>	
At 31 December 2016	<u>-</u>
At 31 December 2015	<u>-</u>

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 31 DECEMBER 2016

## 7. TANGIBLE FIXED ASSETS

	Land and buildings £	Plant and machinery etc £	Totals £
<b>COST</b>			
At 1 January 2016	233,604	341,003	574,607
Additions	-	1,550	1,550
Disposals	-	(34,352)	(34,352)
At 31 December 2016	233,604	308,201	541,805
<b>DEPRECIATION</b>			
At 1 January 2016	130,756	228,355	359,111
Charge for year	24,944	19,878	44,822
Eliminated on disposal	-	(29,544)	(29,544)
At 31 December 2016	155,700	218,689	374,389
<b>NET BOOK VALUE</b>			
At 31 December 2016	77,904	89,512	167,416
At 31 December 2015	102,848	112,648	215,496

## 8. FIXED ASSET INVESTMENTS

	Shares in group undertakings £	Interest in joint venture £	Totals £
<b>COST</b>			
At 1 January 2016 and 31 December 2016	1	100	101
<b>NET BOOK VALUE</b>			
At 31 December 2016	1	100	101
At 31 December 2015	1	100	101

## 9. DEBTORS

	2016 £	2015 £
Amounts falling due within one year:		
Trade debtors	100,985	46,428
Amounts owed by group undertakings	177,608	180,512
Other debtors	954,025	1,190,548
	1,232,618	1,417,488
Amounts falling due after more than one year:		
Other debtors	197,079	193,258
Aggregate amounts	1,429,697	1,610,746

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 31 DECEMBER 2016

10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2016	2015
	£	£
Bank loans and overdrafts	111,398	377,676
Trade creditors	270,287	247,699
Amounts owed to group undertakings	65,944	100,197
Taxation and social security	74,755	104,062
Other creditors	251,064	344,579
	<u>773,448</u>	<u>1,174,213</u>

11. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2016	2015
	£	£
Bank loans	-	13,500
Other creditors	46,418	84,553
	<u>46,418</u>	<u>98,053</u>

Amounts falling due in more than five years:

Repayable otherwise than by instalments		
Grants	-	13,500
	<u>-</u>	<u>13,500</u>

12. LEASING AGREEMENTS

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2016	2015
	£	£
Within one year	117,563	-
Between one and five years	464,059	466,623
In more than five years	297,083	297,083
	<u>878,705</u>	<u>763,706</u>

13. SECURED DEBTS

The following secured debts are included within creditors:

	2016	2015
	£	£
Bank overdrafts	111,398	377,676
	<u>111,398</u>	<u>377,676</u>

A personal guarantee is provided from NA Sanderson (director) to National Westminster Bank PLC of £187,500. The company guarantees the Cessna 182 Airplane to The Freedom Trust. An inter-company guarantee is provided from Piggly Wiggly Holdings Limited, Ramco (UK) Limited, Ramco Global Limited and Storit Limited to National Westminster Bank PLC and is of an unlimited amount.

14. OTHER FINANCIAL COMMITMENTS

There is a bank guarantee in place in favour of The Secretary of State for Defence amounting to £90,000.

The company has also guaranteed the overdraft of its sister company Ramco Global Limited whose balance at 31 December 2016 was £39,448 (2015: £40,321).

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 31 DECEMBER 2016

15. DIRECTOR'S ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the years ended 31 December 2016 and 31 December 2015:

	2016 £	2015 £
<b>N A Sanderson</b>		
Balance outstanding at start of year	887,278	851,996
Amounts advanced	133,936	174,782
Amounts repaid	(130,245)	(139,500)
Amounts written off	-	-
Amounts waived	-	-
Balance outstanding at end of year	<u>890,969</u>	<u>887,278</u>

The loans made to the directors were unsecured, interest free and repayable on demand

16. RELATED PARTY DISCLOSURES

During the year, total dividends of £130,245 were paid to the parent company.

	Sales £	Purchases £	Expenses £	Outstanding balances £
Entities over which the company has control, joint control or significant influence				
At 31 December 2016	21,507	9,168	1,571,555	115,829
At 31 December 2015	<u>10,201</u>	<u>55,176</u>	<u>2,107,404</u>	<u>86,054</u>

Remuneration paid to the directors during the year was £10,200 (2015 - £110,200).

17. ULTIMATE CONTROLLING PARTY

The controlling party is joint control by N A and B S Sanderson by virtue of majority shareholding in parent company Wiggly Piggly Investments Limited.