# ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 JULY 2011 FOR DAVID AUSTIN ROSES LIMITED



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### COMPANY INFORMATION FOR THE YEAR ENDED 31 JULY 2011

**DIRECTORS** 

D C H Austin

D J C Austin

SECRETARY.

DJC Austin

**REGISTERED OFFICE:** 

Bowling Green Lane

Albrighton Wolverhampton WV7 3HB

REGISTERED NUMBER:

2701780 (England and Wales)

SENIOR STATUTORY

AUDITOR:

A C Ralph

**AUDITORS:** 

Stanton Ralph & Co Registered Auditors Chartered Accountants The Old Police Station Whitburn Street

Bridgnorth Shropshire WV16 4QP

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 JULY 2011

The directors present their report with the accounts of the company for the year ended 31 July 2011

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of rose breeding and wholesaling and plant centre operation

#### **REVIEW OF BUSINESS**

The company has been able to continue growth in certain areas of the business despite tough economic conditions. Overall turnover increased to £9,612k from £8,057k with a gross margin of 46 5% (2010 43 6%). The company's markets continue to be competitive but the directors anticipate that strong branding together with targeted promotional strategies will facilitate further growth in 2012 and future years.

The company again committed substantial funds to research and development activities where its extensive breeding programme continues to facilitate the development of new varieties and is viewed by the directors as a foundation for future success Total research and development costs were £799k (2010 £821k)

Total labour costs, excluding directors remuneration, including social security, increased to £2,492k in 2011 compared to £2,322k in the previous year

Total profit before tax was £1,589k increased from £564K in 2010 after taking into account foreign exchange (gains)/losses

#### DIVIDENDS

An interim dividend of £25 per share was paid on 29 July 2011. The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 July 2011 will be £133,000

#### RESEARCH AND DEVELOPMENT

The company continues to undertake substantial levels of research and development

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 August 2010 to the date of this report

D C H Austin

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 JULY 2011

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **AUDITORS**

The auditors, Stanton Ralph & Co, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD.

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# REPORT OF THE INDEPENDENT AUDITORS TO DAVID AUSTIN ROSES LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages five to seventeen, together with the full financial statements of David Austin Roses Limited for the year ended 31 July 2011 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

#### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section

A C Ralph (Senior Statutory Auditor)
for and on behalf of Stanton Ralph & Co
Registered Auditors
Chartered Accountants
The Old Police Station
Whitburn Street
Bridgnorth
Shropshire
WV16 4QP

7 March 2012

#### ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JULY 2011

31 7 10 £		Notes	31 7 11 £
8,057,522	TURNOVER	2	9,612,347
(4,546,942)	Cost of sales and other operating incom	e	(5,134,417)
3,510,580			4,477,930
2,947,836	Administrative expenses		2,889,272
562,744	OPERATING PROFIT	4	1,588,658
1,060	Interest receivable and similar income		599
	PROFIT ON ORDINARY ACTIVIT	TES	1 590 257
563,804	BEFORE TAXATION		1,589,257
19,843	Tax on profit on ordinary activities	5	244,614
543,961	PROFIT FOR THE FINANCIAL YE	EAR	1,344,643

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

#### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

# ABBREVIATED BALANCE SHEET 31 JULY 2011

31 7 10			3		31 7 11	
£	£		Notes	£	£	
	2.020.667	FIXED ASSETS	7		2 210 900	
	3,030,657	Tangible assets	7 8		3,219,899	
	33,583 135,953	Investments	9		33,583 135,953	
	133,933	Investment property	9		155,755	
	3,200,193				3,389,435	
		CURRENT ASSETS				
455,626		Stocks	10	533,348		
1,451,583		Debtors amounts falling due within one	11	2,327,609		
		year				
		Debtors amounts falling due after more th				
349,942		one year	11	1,295,093		
1,835,751		Cash at bank		2,176,929		
4,092,902				6,332,979		
		CREDITORS		4 000 700		
2,815,652		Amounts falling due within one year	12	4,038,790		
	1,277,250	NET CURRENT ASSETS			2,294,189	
	4,477,443	TOTAL ASSETS LESS CURRENT LIABILITIES			5,683,624	
		CREDITORS				
		Amounts falling due after more than one				
	(1,000,000)	year	13		(1,000,000)	
	, , ,	•				
	(78,107)	PROVISIONS FOR LIABILITIES	15		(72,645)	
	3,399,336	NET ASSETS			4,610,979	
		CAPITAL AND RESERVES				
	5,320	Called up share capital	16		5,320	
	5,576	Share premium	17		5,576	
	4,680	Capital redemption reserve	17		4,680	
	3,383,760	Profit and loss account	17		4,595,403	
	3,399,336	SHAREHOLDERS' FUNDS	21		4,610,979	

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 7 March 2012 and were signed on its behalf by

DJC Autoen Director

The notes form part of these abbreviated accounts

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JULY 2011

31 7 10				3171	
£	£		Notes	£	£
	555,116	Net cash inflow from operating activities	1		1,509,897
	1,060	Returns on investments and servicing of finance	2		599
	(115,103)	Taxation			(13,232)
	(541,426)	Capital expenditure and financial investment	2		(444,267)
-	(133,000)	Equity dividends paid			(133,000)
	(233,353)				919,997
	926,750	Financing	2		<u>(578,819</u> )
	693,397	Increase in cash in the period			341,178
		Reconciliation of net cash flow to movement in net funds	3		
693,397		Increase in cash in the period		341,178	
<u> </u>		Cash inflow from increase in debt		(173,279)	
	693,397	Change in net funds resulting from cash flows			167,899
	693,397 1,142,354	Movement in net funds in the period Net funds at 1 August			167,899 1,835,751
•	1,835,751	Net funds at 31 July			2,003,650

#### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JULY 2011

# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

Operating profit Depreciation charges Loss on disposal of fixed assets Increase in stocks Increase in debtors Decrease in creditors	31 7 11 £ 1,588,658 255,025 (77,722) (218,116) (37,948)	31 7 10 £ 562,744 204,635 194 (45,825) (71,923) (94,709)
Net cash inflow from operating activities	1,509,897	555,116
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CAS	H FLOW STAT	EMENT
Returns on investments and servicing of finance Interest received	31 7 11 £	31 7 10 £ 1,060
Net cash inflow for returns on investments and servicing of finance	599	1,060
Capital expenditure and financial investment Purchase of tangible fixed assets Purchase of fixed asset investments Purchase of investment property Sale of tangible fixed assets	(444,267) - - -	(378,871) (27,252) (135,953) 650
Net cash outflow for capital expenditure and financial investment	<u>(444,267)</u>	<u>(541,426)</u>
Financing New loans in year Amount int'd/(withdrawn) by directors Amount withdrawn by directors Loans from group undertakings	173,279 - (672,446) <u>(79,652)</u>	(94,896) - 1 <u>,021,646</u>

926,750

(578,819)

2

Net cash (outflow)/inflow from financing

#### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JULY 2011

#### 3 ANALYSIS OF CHANGES IN NET FUNDS

	At 1 8 10 £	Cash flow £	At 31 7 11 £
Net cash Cash at bank	1,835,751	341,178	2,176,929
	1,835,751	341,178	2,176,929
Debt			
Debts falling due within one year	<u>=</u>	(173,279)	(173,279)
	<del>-</del>	(173,279)	(173,279)
Total	1,835,751	167,899	2,003,650

#### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 JULY 2011

#### ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical convention as modified by the revaluation of investment property

#### Turnover

1

Turnover represents the net amount invoiced by the company for goods and services excluding value added tax

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property

- 1% on cost

Plant and machinery

25% on cost, 20% on cost and 10% on cost

Motor vehicles

- 25% on cost

Assets are depreciated from the date that they are brought into use

Freehold land is not depreciated

#### Investment property

Investment property is carried at market value and no depreciation is charged in line with Statement of Standard accounting Practice 19. This policy is not in accordance with the Companies Act 2006 but, in the opinion of the directors, is necessary in order that the accounts give a true and fair view

#### Investments

Investments are carried at cost less any provision for impairment

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date at rates anticipated to be in force at the time at which timing differences are anticipated to reverse

#### Research and development

The company undertakes research and development so as to pursue its fundamental aim of developing rose varieties free of disease. The company's policy is not to capitalise and carry forward costs incurred due to the highly speculative nature of the work.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

#### Foreign currencies

Transactions in foreign currencies and the results of overseas branch operations are translated at the average rates of exchange of ruling during the year and the balance sheet translated into sterling at the rate of exchange ruling on the balance sheet date Exchange differences arising from the translation of branch opening net assets are taken to the profit and loss account

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2011

#### 1 ACCOUNTING POLICIES - continued

#### Group accounts

The company is the parent of a medium sized group and is therefore exempt from the requirement to prepare group accounts. The financial statements include information on transactions of the parent undertaking only and not about its group.

The benefit of group relief is accounted for within the tax charge of the profit making undertaking. No payment is made for group relief between group undertakings

#### 2 TURNOVER

Turnover arises from a single class of business. The directors consider that it would be prejudicial to the interests of the company if it disclosed its different geographical markets.

4	\ 1 A	и и	COSTS

STAFF COSTS		
	31 7 11	31 7 10
	£	£
Wages and salaries	2,497,681	2,329,335
Social security costs	238,761	220,626
Other pension costs	16,704	15,907
	2,753,146	2,565,868
The average monthly number of employees during the year was as follows		
	31 7 11	31 7 10
Selling and administration	43	41
Production and breeding	81	
	124	120
OPERATING PROFIT		
The operating profit is stated after charging/(crediting)		
	31 7 11	31 7 10
	£	£

7 11	31 7 10
£	£
7,664	10,034
7,793	2,233
5,025	204,635
-	194
3,115	11,616
5,138)	38,074
3,925	820,988
7,570	202,717
	17,570

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2011

#### 5 TAXATION

6

Analysis of the tax charge		
The tax charge on the profit on ordinary activities for the year was as follows	31 7 11 £	31 7 10 £
Current tax	~	~
UK corporation tax	250,076	-
Deferred tax	(5,462)	19,843
Tax on profit on ordinary activities	244,614	19,843
Factors affecting the tax charge The tax assessed for the year is lower than the standard rate of corporation to explained below	ax in the UK Th	ne difference is
	31711	31 7 10
Profit on ordinary activities before tax	£ _1,589,257	£ 563,804
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2010 - 28%)	444,992	157,865
F.65 - 44 - 45		
Effects of Expenses not deductible for tax purposes	6,292	8,606
Capital allowances in excess of depreciation	(8,695)	(23,234)
Group relief	-	29,170
Research and development uplift	(186,397)	(172,407)
Standard rate reduction during the year	(6,116)	-
	<del></del>	<del></del>
Current tax charge	250,076	-
DIVIDENDS		
	31 7 11	31 7 10
	£	£
Ordinary shares of £1 each Interim	133,000	133,000

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2011

7	TANGIBLE FIXED ASSETS				
		Totals £	Freehold property £	Plant and machinery £	Motor vehicles £
	COST	£	*	ı.	2
	At 1 August 2010 Additions	6,154,950 444,267	2,143,089 203,091	3,947,374 215,931	64,487 25,245
	At 31 July 2011	6,599,217	2,346,180	4,163,305	89,732
	DEPRECIATION				
	At 1 August 2010	3,124,293	58,227	3,022,738	43,328
	Charge for year	255,025	20,457	217,495	17,073
	At 31 July 2011	3,379,318	78,684	_3,240,233	60,401
	NET BOOK VALUE				
	At 31 July 2011	3,219,899	2,267,496	923,072	29,331
	At 31 July 2010	3,030,657	2,084,862	924,636	21,159
8	FIXED ASSET INVESTMENTS				Unlisted investments
	00.0m				£
	COST At 1 August 2010				
	and 31 July 2011				33,583
	NET BOOK VALUE				
	At 31 July 2011				33,583
	At 31 July 2010				33,583
	The company's investments at the balance she	et date in the sha	re capital of comp	panies include the	following
	David Austin Rose Nursery Limited				
	Nature of business Rose grower and retailer		0/		
			%		

holding

100 00

31711

£

792,325

4,096,431

31710

£

862,258

3,304,106

Class of shares

Aggregate capital and reserves Profit for the year

Ordinary

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2011

#### 8 FIXED ASSET INVESTMENTS - continued

	David Austin Roses Japan KK Country of incorporation Japan Nature of business Rose retailer Class of shares	% holding 100 00		
	Ordinary	100 00	31 7 11 £	31 7 10 £
	Aggregate capital and reserves Loss for the year		(511,737) (243,057)	(208,725) (98,347)
9	INVESTMENT PROPERTY			Total £
	COST			
	At 1 August 2010 and 31 July 2011			135,953
	NET BOOK VALUE At 31 July 2011			135,953
	At 31 July 2010			135,953

The investment property was purchased during the previous year. The carrying valuation has been reviewed by the directors as at 31 July 2011 and they consider that the purchase cost represents a reasonable assessment of open market value.

10	STOCKS		
. •	576612	31 7 11	31 7 10
		£	£
	Growing plants	344,115	303,572
	Plants and goods for resale	189,233	152,054
		533,348	455,626
11	DEBTORS	21.6.11	21 7 10
		31 7 11	31 7 10
		£	£
	Amounts falling due within one year		. 152 554
	Trade debtors	1,265,596	1,173,574
	Other debtors	81,662	54,615
	Directors' current accounts	662,244	-
	Tax	-	4,334
	Prepayments	<u>318,107</u>	219,060
		2,327,609	1,451,583
		<del>- 1-1</del>	

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2011

1]	DEBTORS - continued	21.7.11	21.7.10
		31 7 11 £	31 7 10 £
	Amounts falling due after more than one year	-	
	Amounts owed by group undertakings	1,295,093	349,942
		1,295,093	349,942
	Aggregate amounts	3,622,702	1,801,525
12	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31 7 11 £	31 7 10 £
	Bank loans and overdrafts (see note 14)	173,279	-
	Trade creditors	699,773	743,374
	Amounts owed to group undertakings Tax	2,540,178	1,674,679
	Social security and other taxes	232,510 268,932	259,090
	Customer deposits	40,099	52,562
	Directors' current accounts	43,391	53,593
	Accrued expenses	40,628	32,354
		4,038,790	2,815,652
13	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
	YEAR		
		31711 £	31 7 10 £
	Amounts owed to group undertakings	1,000,000	1,000,000
	The directors of the company's subsidiary undertaking have confirmed that repartition will not be demanded within twelve months of the balance sheet date	syment of debts	owing of at least
14	LOANS		
	An analysis of the maturity of loans is given below		
		31 7 11 £	31 7 10 £
	Amounts falling due within one year or on demand	~	~
	Bank loans	173,279	-
15	PROVISIONS FOR LIABILITIES		
		31 7.11	31 7 10
	Deferred tax	£ 72,645	£ _78,107

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2011

#### 15 PROVISIONS FOR LIABILITIES - continued

	Balance at 1 Movement in					Deferred tax £ 78,107 (5,462)
	Balance at 31	July 2011				72,645
	The deferred	tax balance comprises accelera	nted capital allowar	nces		
16	CALLED UP SHARE CAPITAL					
	Allotted, issu Number	ed and fully paid Class		Nominal value	31 7 11 £	31 7 10 £
	5,320	Ordinary		£1	5,320	5,320
17	RESERVES		Totals £	Profit and loss account £	Share premium £	Capital redemption reserve £
	At 1 August 2 Profit for the Dividends		3,394,016 1,344,643 (133,000)	3,383,760 1,344,643 (133,000)	5,576	4,680
	At 31 July 20	011	4,605,659	4,595,403	5,576	4,680
18		COMMITMENTS			31 7 11 £	31 7 10 £
	Contracted by	ut not provided for in the ements				61,000

#### 19 TRANSACTIONS WITH DIRECTORS

The company occupies land at Bowling Green Lane, Wolverhampton of which 30% is owned by Mr D C H Austin, director No rent is charged

During the year the company made net loans of £659,509 to (2010 received net loans of £76,276 from) Mr DJ C Austin, director At 31st July 2011 the company was owed £662,244 by Mr DJ C Austin (2011 £2,735 owed to Mr DJ C Austin)

The company received net loans of £7,467 (2011 £18,612) from Mr D C H Austin, director At 31st July the company owed £43,391 to Mr D C H Austin (2010 £50,858)

#### 20 RELATED PARTY DISCLOSURES

During the year the company made sales of £nil (2010 £78,374) to David Austin Roses KK, a fellow subsidiary undertaking incorporated in Japan At 31st July 2011 the company was owed £nil (2010 £78,374) by David Austin Roses KK

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2011

#### 21 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31 7 11 £	31 7 10 £
Profit for the financial year	1,344,643	543,961
Dividends	(133,000)	(133,000)
Net addition to shareholders' funds	1,211,643	410,961
Opening shareholders' funds	3,399,336	2,988,375
Closing shareholders' funds	4,610,979	3,399,336

#### 22 RELATED PARTY TRANSACTIONS AND CONTROLLING PARTY

David Austin Roses Limited is controlled by its director shareholders

During the period the company recharged certain overhead costs totalling £94,480 plus VAT (2010 £148,143 plus VAT) to David Austin Nursery Limited, subsidiary undertaking. The company made net loans of £865,499 (2010 £1,127,330) to this subsidiary undertaking. At the 31st July 2011 £3,540,178 (2010 £2,674,679) was owed to David Austin Rose Nursery Limited shown as amounts owed to group undertakings in notes 12 and 13

During the year the company made sales of £805,7951 (2010 £896,997) to David Austin Roses KK, subsidiary undertaking incorporated in Japan The company also recharged overheads totalling £70,000 (2010 £86,618) to David Austin Roses Japan KK, subsidiary undertaking The company made net loans of £945,151 (2010 £235,588) to this subsidiary undertaking At 31st July 2011 £1,295,093 (2010 349,942) was owed by David Austin Roses Japan KK shown as amounts owed by group undertakings in note 11

#### 23 CONTINGENT ASSETS AND LIABILITIES

During the year the company has entered into derivative contracts in order to partially hedge its foreign exchange risks arising from anticipated future trading activities in foreign currencies

The company has one US dollar forward contract over \$250,000 expiring on 16 July 2012. The contract allows the company to sell dollars at \$1.61.

The company holds two Japanese yen forward contracts over 50m yen each expiring on 27th February 2012 and 28 May 2012 respectively. Both contracts allow the company to benefit from an improved lower spot conversion rate of yen to sterling at expiry provided that a trigger of 121 50 yen to £1 is not reached within one day of expiry. Where the trigger is reached then the yen must be sold at protected rate of 134 90 yen to £1

The company also holds three Euro forward contracts over 500,000 euro each expiring on 28th February 2012, 12 July 2012 and 27 June 2012 respectively. The contracts allow the company to benefit from an improved lower spot conversion rate of euros to sterling at expiry provided that triggers of 1 070 euro to £1 for two of the contracts and 1 119 euro £1 for the third contract are not reached within one day of expiry. Where a trigger is reached then the euros must be sold at a protected rates of 1 186 euro to £1 for two of the contracts and 1 145 euro to £1 for the third contract.

The company holds two further contracts over 500,000 euro each, both expiring on 16 July 2012 The first entitles the company to sell euros at 1 1611 euro £1 and the second at 1 1525 euro £1

The impact of revaluing these obligations to market value at the year end is immaterial to the financial statements

The company has entered into bank cross guarantees with its subsidiary undertaking, David Austin Rose Nursery Limited There was no obligation under these guarantees at 31st July 2011