# **Rothmans International Enterprises Limited Registered Number 2694154**

**Directors' Report and Accounts** 

For the year ended 31 December 2004

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# **Directors' report**

The Directors present their report together with the audited accounts for the year ended 31 December 2004.

### Principal activities

The Company acts as a holding company for certain companies in the British American Tobacco Group.

#### Review of the year to 31 December 2004

The profit for the year attributable to Rothmans International Enterprises Limited shareholders after deduction of all charges and the provision of tax amounted to £3,835,000 (2003: £216,000).

#### **Dividends**

The Directors do not recommend the payment of a dividend for the year (2003: £nil). The profit for the financial year after dividends of £3,835,000 will be transferred to reserves (2003: £216,000).

#### **Board of Directors**

The names of the persons who served as Directors of the Company during the period 1 January 2004 to the date of this report are as follows:

Robert James Casey
Alan Fraser Porter
Christopher David Powell (resigned 20 December 2004)
Charl Erasmus Steyn

#### **Directors' interests**

The interests of those persons who were Directors at 31 December 2004 in the share capital and share option and award schemes of British American Tobacco p.l.c., and its subsidiaries, according to the register maintained under Section 325 of the Companies Act 1985, are shown below.

# British American Tobacco p.l.c. Ordinary 25p shares

	1 January 2004	31 December 2004
R J Casey	10,985	10,769
A F Porter	9,246	9,604
C E Steyn	6,701	5,977

# Directors' report

#### **Directors' interests** (continued)

In addition to the shares shown above, during the year the Directors held the following interests in the ordinary shares of British American Tobacco p.l.c. which are held in trust pursuant to the British American Tobacco Deferred Share Bonus Scheme:

## British American Tobacco p.l.c. Ordinary 25p shares

	1 January 2004	31 December 2004
R J Casey	23,408	21,096
A F Porter	13,258	13,450
C E Steyn	14,805	14,365

Details of the Deferred Share Bonus Scheme are included in the Report and Accounts of British American Tobacco p.l.c.

# British American Tobacco p.l.c. Share option and Award Schemes

	1 January 2004	Granted	Lapsed	Exercised	31 December 2004
R J Casey	135,826	15.947	5.554	41.931	104,288
A F Porter	34,341	12,059	-	8,620	37,780
C E Steyn	63,908	12,463	3,423	28,281	44,667

In addition to those interests disclosed above, on 31 December 2004, the British American Tobacco Group Employee Trust and the B.A.T Industries Employee Share Ownership Plan held a total of 26,728,406 ordinary shares in British American Tobacco p.l.c. (1 January 2004: 31,945,642 ordinary shares). All employees, including the Directors of the Company, are deemed to have a beneficial interest in the shares that are held by the trusts for the purpose of satisfying options granted between 1994 and 1998 under the B.A.T Industries Employee Share "E" Option Scheme and from 1998 onwards for options granted under the British American Tobacco Share Option Scheme or awards of ordinary shares made under the British American Tobacco Long Term Incentive Plan and the British American Tobacco Deferred Share Bonus Scheme.

Details of the trusts and the share option and award schemes are included in the Report and Accounts of British American Tobacco p.l.c.

#### Statement of Directors' responsibilities

The following Statement sets out the responsibilities of the Directors in relation to the financial statements. The report of the independent auditors, shown on page 6, sets out their responsibilities in relation to the financial statements.

# Directors' report

## Statement of Directors' responsibilities (continued)

Company law requires the Directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss for the financial year. In preparing those financial statements, the Directors are required to:

- select appropriate accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures being disclosed and explained; and
- prepare the financial statements on the going concern basis, unless they consider that to be inappropriate.

The Directors are responsible for ensuring that the Company keeps sufficient accounting records to disclose with reasonable accuracy the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for taking reasonable steps to safeguard the assets of the Company and in that context to have proper regard to the establishment of appropriate systems of internal control with a view to the prevention and detection of fraud and other irregularities.

The Directors are required to prepare the financial statements and to provide the auditors with every opportunity to take whatever steps and undertake whatever inspections the auditors consider to be appropriate for the purpose of enabling them to give their audit report.

The Directors consider that they have pursued the actions necessary to meet their responsibilities as set out in this statement.

## General meeting

Elective resolutions have been passed in accordance with Section 379A of the Companies Act 1985 (as amended) to dispense with the laying of accounts before the Company in General Meeting (pursuant to Section 252 of the Act) and to dispense with the holding of the Annual General Meeting (pursuant to Section 366A of the Act).

#### **Auditors**

An elective resolution has been passed, in accordance with Section 379A of the Companies Act 1985 (as amended), to dispense with the appointment of auditors annually (pursuant to Section 386 of the Act). Accordingly, PricewaterhouseCoopers LLP will continue as auditors.

On behalf of the Board

For and on behalf of

Risecretaries Limited

ACCINI

23rd August 2005

Secretary

# Report of the independent auditors to the members of Rothmans International Enterprises Limited

We have audited the financial statements which comprise the profit and loss account, the balance sheet and the related notes.

#### Respective responsibilities of directors and auditors

The Directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the statement of Directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Directors' remuneration and transactions is not disclosed.

We read the Directors' report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

#### Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the Company's affairs at 31 December 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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PricewaterhouseCoopers LLP
Chartered Accountants and Registered Auditors
1 Embankment Place
London
WC2N 6RH

23rd August 2005

# Profit and loss account for the year ended 31 December 2004

	Note	2004 £'000	2003 £'000
Operating charges	2	(13)	(590)
Operating loss before exceptional items Impairment charges		(13) -	(23) (567)
Operating loss		(13)	(590)
Income from shares in subsidiary undertakings Income from participating interest		244 821	61 698
Interest receivable and similar income Profit on sale of subsidiaries	3 <i>4</i>	<b>2</b> ,784	3 -
Profit on ordinary activities before taxation		3,836	172
Taxation on ordinary activities	5	(1)	44
Profit for the financial year		3,835	216
Increase in reserves		3,835	216

All the activities during the year are in respect of continuing operations.

There are no recognised gains and losses other than the profit for the year.

There is no difference between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

Notes are shown on pages 9 to 14.

# Balance sheet - 31 December 2004

		2004	2003
	Note	£'000	£'000
Fixed assets			
Investments in subsidiary undertakings	6	203	593
Investments in associated undertakings	7	10,275	10,275
		10,478	10,868
Current assets			
Debtors - amounts falling due within one year	8	213,613	209,812
Creditors – amounts falling due within one year	9	(695)	(1,119)
Net current assets		212,918	208,693
Total assets less current liabilities		223,396	219,561
Capital and reserves			
Called up share capital	10	1,000	1,000
Share premium account	11	293,858	293,858
Profit and loss account	11	(71,462)	(75,297)
Total equity shareholders' funds	12	223,396	219,561

The financial statements on pages 7 to 14 were approved by the Directors on 23rd August 2005 and signed on behalf of the Board.

R.J. Casey Director

Notes are shown on pages 9 to 14.

### Notes to the accounts - 31 December 2004

## 1 Accounting policies

A summary of the principal accounting policies is set out below.

#### (1) Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance ith the Companies Act 1985 and applicable UK accounting standards.

#### (2) Cash flow statement

The Company is a wholly-owned subsidiary of British American Tobacco p.l.c. The cash flows of the Company are included in the consolidated cash flow statement of British American Tobacco p.l.c. which is publicly available. Consequently the Company is exempt under the terms of Financial Reporting Standard 1 (Revised) from publishing a cash flow statement.

#### (3) Foreign currencies

Transactions arising in currencies other than sterling are translated at the rate of exchange ruling on the date of the transaction. Assets and liabilities expressed in currencies other than sterling are translated at rates of exchange ruling at the end of the financial year. All exchange differences are taken to the profit and loss account in the year.

#### (4) Accounting for income

Income is included in the profit and loss account when all contractual or other applicable conditions for recognition have been met. Provisions are made for bad and doubtful debts, including where delays are anticipated in the receipt of monies from overseas.

#### (5) Taxation

Taxation provided is that chargeable on the profits of the period, together with deferred taxation.

Deferred taxation is provided in full on timing differences between the recognition of gains and losses in the financial statements and their recognition in tax computations. However, as allowed by FRS19, the Group has chosen not to discount deferred tax assets and liabilities.

#### (6) Fixed asset investments

Fixed asset investments are stated at cost less any impairment in value.

## Notes to the accounts - 31 December 2004

# 2 Operating charges

	2004 £'000	2003 £'000
Other operating charges	13	590

Auditors' fees were £818. (2003: fees were borne by a fellow group undertaking).

None of the Directors received any remuneration in respect of their services as a Director of the Company during the year as their services as directors to this company are considered to be incidental to their other services within the BAT group. (2003: £nil).

There were no employees and no staff costs during the year (2003: £nil).

## 3 Interest receivable and similar income

		2004 £'000	2003 £'000
Other interest receivable		-	3

The profit on sale of subsidiary relates to the Company selling its holding in The Raleigh Investment Company to a fellow subsidiary undertaking for a consideration of £3,174,000 (also see note 6).

# 5 Taxation on ordinary activities

## (a) Summary of tax on ordinary activities

	£'000	£'000
UK Corporation Tax	-	-
Comprising		
<ul> <li>current tax at 30.00% (2003: 30.00%)</li> </ul>	390	254
<ul> <li>double taxation relief</li> </ul>	(390)	(254)
	-	-
Overseas tax	1	-
Comprising		
- current tax on income	-	-
- prior year adjustment (credit)/charge	•	(44)
Total current taxation (credit)/charge note 5(b)	1	(44)

2004

2002

## Notes to the accounts - 31 December 2004

### (b) Factors affecting the tax charge

The current taxation charge differs from the standard 30.00 per cent rate of Corporation Tax in the UK. The major causes of this difference are listed below:

	2004	2003
	£'000	£'000
ofit on ordinary activities before taxation	3,836	172
Corporation Tax at <b>30.00%</b> (2003: 30.00%) on profit on ordinary activities	1,151	52
Factors affecting the tax rate:		
Corporation tax regrossing up of foreign dividends	141	76
Permanent differences	2,075	170
Overseas withholding taxes	1	-
Group loss relief claimed at nil consideration	(2,908)	(25)
Double taxation relief on UK profits	(390)	(254)
Corporate income tax relief on intra-group dividends	(69)	(19)
Prior year adjustment	-	(44)
Total current taxation charge/(credit) note 4(a)	1	(44)

## 6 Investments in subsidiary undertakings

#### (1) Shares in subsidiaries

% equity shares held

<u>Listed overseas – registered in Pakistan</u>

Pakistan Tobacco Company Limited

Stock Exchange valuation of the Company's relative holding at 31 December 2004 -£490,943 (2003: £202,508)

Ordinary shares of Rs 10 3.792%

#### Unlisted - registered in England

**Rothmans Trading Limited** 

Ordinary shares of £1.00 99%

The total holding by the British American Tobacco Group in Pakistan Tobacco Company Limited is 95% and therefore the Company's interest is included in investments in subsidiary undertakings.

#### (2) Shareholdings at cost less provisions

	2 000
1 January 2004 Disposal (Note 4) 31 December 2004	593 (390) 203
31 December 2004	203

The Directors are of the opinion that the individual investments have a value of not less than the amount at which they are stated in the balance sheet.

The Company has taken advantage of the exemption under s231(5) of the Companies Act 1985 by providing information only in relation to subsidiary undertakings whose results or financial position, in the opinion of the Directors, principally affected the figures shown in the financial statements.

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## Notes to the accounts - 31 December 2004

# 7 Investment in associated undertakings

## (1) Shares in associated undertakings

#### <u>Listed overseas - India</u>

Stock Exchange valuation of the Company's relative holding at 31 December 2004 - £54,446,088 (2003: £41,723,090)

VST Industries Limited

Ordinary shares of Rs 10

Ordinary shares of Rs 10

Stock Exchange valuation of the Company's relative holding 0.431% at 31 December 2004 - £195,370 (2003: £159,380)

ITC Limited has interests in tobacco, paper and packaging and hotels. VST Industries Limited has interests in tobacco.

In total, the British American Tobacco Group owns 33% of the issued share capital of ITC Limited and 32% of the issued share capital of VST Industries Limited, and therefore the Company's interest is included in investments in associated undertakings.

## (2) Shareholdings at cost less provisions

	1 January and 31 December 2004	. dairy	£'000 10,275
3	Debtors: amounts falling due within one year		
		2004 £'000	2003 £'000
	Amounts due from group undertakings Dividends receivable	213,613 - 213,613	209,751 61 209,812
)	Creditors: amounts falling due within one year		
		2004 £'000	2003 £'000
	Amounts due to group undertakings	695	1,119

## Notes to the accounts - 31 December 2004

# 10 Called up share capital

Ordinary shares of £1 each	2004	2003
Authorised, allotted, called up and fully paid – value - number	£1,000,000 1,000,000	£1,000,000 1,000,000
Special shares of £1 each		
Authorised, allotted, called up and fully paid – value - number	£1 1	£1 1

The special share bestows voting rights equivalent to 70.1% of the Company's share capital but carries no entitlement to dividends except where these exceed £1,000,000 per ordinary share. The holder of the special share shall be entitled, pari passu, with the holders of the ordinary shares to receive repayment of the amount paid up or credited as paid up on the special share.

#### 11 Reserves

	Share	Profit	
	premium	and loss	
	account	account	Total
	£'000	£'000	£'000
1 January 2004	293,858	(75,297)	218,561
Profit for the financial year	-	3,835	3,835
31 December 2004	293,858	(71,462)	222,396

## 12 Reconciliation of movements in shareholders' funds

	2004 £'000	2003 £'000
Profit for the year	3,835	216
Net transfer to shareholders' funds	3,835	216
Opening shareholders' funds	219,561	219,345
Closing shareholders' funds	223,396	219,561

## 13 Related parties

As a wholly-owned subsidiary, the Company has taken advantage of the exemption under paragraph 3(c) of Financial Reporting Standard 8 from disclosing transactions with other subsidiary undertakings of the British American Tobacco p.l.c. Group.

## Notes to the accounts - 31 December 2004

# 14 Parent undertakings

The Company's ultimate parent undertaking is British American Tobacco p.l.c. being incorporated in the United Kingdom and registered in England and Wales. Its immediate parent undertaking is Rothmans International Limited. Group accounts are prepared only at the British American Tobacco p.l.c. level.

## 15 Copies of the Report and Accounts

Copies of the Report and Accounts of British American Tobacco p.l.c. may be obtained from:

The Company Secretary Globe House 4 Temple Place London WC2R 2PG