Company Registration No. 2691211 (England and Wales)

# UAV ENGINES LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

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#### **COMPANY INFORMATION**

Directors I Dvir

J Gaspar S Sand

Secretary C J Biddulph

Company number 2691211

Registered office Lynn Lane

Shenstone Lichfield Staffordshire WS14 0DT

Auditors Edwards

Harmony House 34 High Street Aldridge West Midlands WS9 8LZ

Business address Lynn Lane

Shenstone Lichfield Staffordshire WS14 0DT

Bankers HSBC plc

49 Market Street

Lichfield Staffordshire WS13 6LB

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#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2007

The directors present their report and financial statements for the year ended 31 December 2007

#### Principal activities and review of the business

The principal activity of the company continued to be that of the design, manufacture and sale of high performance rotary engines for unmanned air vehicles

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future

The market for high performance rotary engines for unmanned air vehicles, is driven by the level of conflict in the world. UAV offers a unique product that controls a large percentage of sales within the unmanned air vehicles market. If all conflict in the world were to cease, the directors' are of the opinion that the company would still be able to operate profitably, via the sale of spare parts to maintain engines sold previously.

Export sales are subject to regulation from the Department of Trade and Industry, this is an area that could provide uncertainty, although no major problems have been encountered in the recent past

Gross profit margin (gross profit as a percentage of turnover) for 2007 is 39 84% (2006 34 27%) This is in line with the levels of gross profit achieved by the company in recent years. The margin is expected to remain stable in the coming year. Source data is taken from the audited financial statements.

Annualised sales growth (the annual increase in revenue as a percentage of revenue from the prior year) for 2007 is 75 01% (2006 10 79%). Sales have continued to grow due to the continuing conflicts in the Middle East and around the World. Source data is taken from the audited financial statements.

#### Results and dividends

The results for the year are set out on page 5

The directors do not recommend payment of an ordinary dividend

#### Research and development

The company continues to commit significant resource and time to the development of new engines and product enhancements that reinforce the competitive edge of the company's range of engines

#### Financial risk management objectives and policies

The company finances its operations through retained profits and the use of local currency operational bank accounts, where necessary

The directors' objectives are to retain sufficient liquid funds to enable the company to meet its day to day obligations as they fall due and to maximise returns on funds. They also seek to minimise the company's exposure to any foreign exchange movements by carefully managing the timing of remitting funds to the United Kingdom.

The company's funds are held primarily in short term deposit accounts. The directors believe that this gives them the flexibility to release cash resources at short notice and also allows them to take advantage of changing conditions in the finance markets as they arise

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2007

#### **Directors**

The following directors have held office since 1 January 2007

I Dvir

J Gaspar

S Sarid

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Edwards be reappointed as auditors of the company will be put to the Annual General Meeting

#### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

Dvir

Director 28 1 Fabring 2008

#### INDEPENDENT AUDITORS' REPORT

#### TO THE SHAREHOLDERS OF UAV ENGINES LIMITED

We have audited the financial statements of UAV Engines Limited for the year ended 31 December 2007 set out on pages 5 to 16. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of the directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE SHAREHOLDERS OF UAV ENGINES LIMITED

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2007 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

**Edwards** 

Chartered Accountants
Registered Auditor

29 H Februa 2008

Harmony House 34 High Street Aldridge West Midlands WS9 8LZ

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2007

		2007	2006
	Notes	3	£
Turnover	2	12,631,157	7,217,407
Cost of sales		(7,624,417)	(4,743,748)
Gross profit		5,006,740	2,473,659
Administrative expenses		(1,223,109)	(1,195,860)
Operating profit	3	3,783,631	1,277,799
Other interest receivable and similar	r		
income	4	211,079	103,580
Interest payable and similar charges	s <b>5</b>	<del></del>	(1,653)
Brofit on ordinant activities befor	•		
Profit on ordinary activities befor taxation	<del>C</del>	3,994,710	1,379,726
Tax on profit on ordinary activities	6	(1,223,175)	(424,610)
Profit for the year	14	2,771,535	955,116

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

#### **BALANCE SHEET**

#### AS AT 31 DECEMBER 2007

		20	2007		106
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		507,013		303,874
Current assets					
Stocks	8	1,086,081		1,361,396	
Debtors	9	6,802,488		3,323,400	
Cash at bank and in hand		840,960		467,951 —————	
		8,729,529		5,152,747	
Creditors amounts falling due within					
one year	10	(2,178,523)		(1,170,137)	
Net current assets			6,551,006		3,982,610
Total assets less current liabilities			7,058,019		4,286,484
			7,058,019		4,286,484
					=
Capital and reserves					
Called up share capital	13		312,500		312,500
Profit and loss account	14		6,745,519		3,973,984
Shareholders' funds	15		7,058,019		4,286,484

Approved by the Board and authorised for issue on 28 1 February 2008

I Dvir

Director

S Sand

Director

#### **CASH FLOW STATEMENT**

#### FOR THE YEAR ENDED 31 DECEMBER 2007

	£	2007 £	£	2006 £
Net cash inflow from operating activities		1,299,054		555,568
Returns on investments and servicing of finance				
Interest received	211,079		103,580	
Interest paid	-		(1,653) ———	
Net cash inflow for returns on investments				
and servicing of finance		211,079		101,927
Taxation		(782,704)		(495,682)
Capital expenditure				
Payments to acquire tangible assets	(354,420)		(121,876)	
Receipts from sales of tangible assets	-		1,500 	
Net cash outflow for capital expenditure		(354,420)		(120,376)
Net cash inflow before management of liquid resources and financing		373,009		41,437
Increase in cash in the year		373,009		41,437

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2007

1	Reconciliation of operating profit to net of activities	cash inflow from o	perating	2007	2006
				£	£
	Operating profit			3,783,631	1,277,799
	Depreciation of tangible assets			151,281	94,385
	Profit on disposal of tangible assets			-	(1,500)
	Decrease/(increase) in stocks			275,315	(125,161)
	Increase in debtors			(3,470,907)	(800,717)
	Increase in creditors within one year			559,734	110,762
	Net cash inflow from operating activities			1,299,054	555,568
2	Analysis of net funds	1 January 2007	Cash flow	Other non- cash changes	31 December 2007
		£	£	£	£
	Net cash				
	Cash at bank and in hand	467,951	373,009	<u>-</u>	840,960
	Bank deposits	-		-	-
	Net funds	467,951	373,009	<u></u>	840,960 
				2007	2006
3	Reconciliation of net cash flow to moven	nent in net tunas		2007 £	2008 £
	Increase in cash in the year			373,009	41,437
	Movement in net funds in the year			373,009	41,437
	Opening net funds			467,951	426,514
	Closing net funds			840,960	467,951

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 1 Accounting policies

#### 11 Accounting convention

The financial statements are prepared under the historical cost convention

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 13 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 14 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit

#### 1 5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Computer equipment 33 3% Straight line
Plant and machinery 10-20% Straight line
Fixtures, fittings & equipment 10-20% Straight line
Motor vehicles 20% Straight line

#### 1.6 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the

#### 17 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value

#### 18 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with Financial Reporting Standard 17

#### 1.9 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future

#### 1.10 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

1 Acc	ounting policies		(continued)
Prov	rranty provision vision is made for the estimated future cost of carrying out visit in the still under warranty	warranty work on engines pi	reviously sold
2 Tur	nover		
Turr	nover is attributable to the principal activity of the company		
Geo	ographical market		
		Turno	
		2007	2006
		£	£
Unit	ted Kingdom	270,355	439,065
	ted States of America	11,190,569	6,140,445
Euro		776,522	225,882
	it of the World	393,711	412,015
		12,631,157	7,217,407
3 Ope	erating profit	2007	2006
<b>.</b>	,	£	£
Оре	erating profit is stated after charging		
•	preciation of tangible assets	151,281	94,385
Los	s on foreign exchange transactions	-	4,121
	search and development	212,043	206,183
Оре	erating lease rentals	54,593	48,716
-	litors' remuneration	11,100	12,770
Ren	nuneration of auditors' for non-audit work	•	1,214
	after crediting		(4.500)
	fit on disposal of tangible assets	(0.45)	(1,500)
Pro	fit on foreign exchange transactions	(245)	
4 Inv	estment income	2007 £	2006 £
		2	
Bar	nk interest	52,839	18,085
Oth	er interest	158,240	85,495

103,580

211,079

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

5	Interest payable	2007 £	2006 £
	On overdue tax	-	1,653
6	Taxation	2007 £	2006 £
	Domestic current year tax	~	_
	U K corporation tax	1,231,356	422,703
	Current tax charge	1,231,356	422,703
	Deferred tax		
	Deferred tax charge/credit current year	(8,181)	1,907
		1,223,175	424,610
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	3,994,710	1,379,726
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 30 00% (2006 - 30 00%)	1,198,413	413,918
	Effects of		
	Non deductible expenses	28,198	4,988
	Depreciation add back	45,384	28,316
	Capital allowances	(40,639)	(24,519)
		32,943	8,785
	Current tax charge	1,231,356	422,703

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

7	Tangible fixed assets					
	·	Computer equipment	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	£	£	£
	Cost					
	At 1 January 2007	113,916	473,741	301,466	10,499	899,622
	Additions	98,439	84,177	171,804		354,420 
	At 31 December 2007	212,355	557,918	473,270	10,499	1,254,042
	Depreciation					
	At 1 January 2007	88,913	379,632	120,028	7,175	595,748
	Charge for the year	28,228	19,750	101,203	2,100	151,281
	At 31 December 2007	117,141	399,382	221,231	9,275	747,029
	Net book value					
	At 31 December 2007	95,214	158,536	252,039	1,224	507,013
	At 31 December 2006	25,003	94,109	181,438	3,324	303,874
•					2007	2006
8	Stocks and work in progress				£	£
	<b>5</b>				001 724	1 125 009
	Raw materials and consumables				991,721	1,125,998
	Work in progress				94,360	235,398
					1,086,081	1,361,396

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

9	Debtors	2007 £	2006 £
	Trade debtors	2,666,855	1,460,199
	Amounts owed by parent and fellow subsidiary undertakings	3,765,672	1,685,517
	Other debtors	231,766	58,586
	Prepayments and accrued income	72,195	61,279
	Deferred tax asset (see note 11)	66,000	57,819
		<del></del>	
		6,802,488	3,323,400

The deferred tax asset relates to the excess of depreciation charged in the accounts, over the tax allowances claimed for corporation tax. These will be recoverable in the foreseeable future

In addition the company has a policy for the warranty of its products sold, which is not allowable for corporation tax. As the true cost becomes known the tax relief will be recoverable

10	Creditors: amounts falling due within one year	2007	2006
		£	£
	Trade creditors	1,128,375	693,194
	Corporation tax	631,356	182,704
	Other taxes and social security costs	39,198	40,660
	Other creditors	46,829	1,596
	Accruals and deferred income	332,765	251,983
			<del></del>
		2,178,523	1,170,137

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

11	Provisions for liabilities and charges		
	The deferred tax asset (included in debtors, note 9) is made up as follows		
		2007	
		£	
	Balance at 1 January 2007	(57,819)	
	Profit and loss account	(8,181) ————	
	Balance at 31 December 2007	(66,000)	
		2007	2006
		£	£
	Decelerated capital allowances	(14,000)	(11,979)
	Other timing differences	(52,000)	(45,840)
		(66,000)	(57,819)
12	Pension costs		
	Defined contribution		
		2007 £	2006 £
	Contributions payable by the company for the year	26,985 —————	11,247
13	Share capital	2007 £	2006 £
	Authorised	242 500	212 500
	312,500 Ordinary shares of £1 each	312,500 ————	312,500
	Allotted, called up and fully paid		
	312,500 Ordinary shares of £1 each	312,500	312,500

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

14	Statement of movements on profit and loss account		
			Profit and loss account
	Balance at 1 January 2007 Profit for the year		3,973,984 2,771,535
	Balance at 31 December 2007		6,745,519
15	Reconciliation of movements in shareholders' funds	2007 £	2006 £
	Profit for the financial year	2,771,535	955,116
	Opening shareholders' funds	4,286,484	3,331,368
	Closing shareholders' funds	7,058,019	4,286,484

#### 16 Financial commitments

At 31 December 2007 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2008

	Land ar	Land and buildings	
	2007	2006 £	
	£		
Operating leases which expire			
Between two and five years	70,116	47,816	

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 17 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was

year was	2007 Number	2006 Number
Administration	6	9
Manufacturing	30	25
	36	34
Employment costs	2007	2006
	£	£
Wages and salaries	1,055,211	936,607
Social security costs	111,824	100,587
Other pension costs	26,985	11,247
	1,194,020	1,048,441

#### 18 Control

The immediate parent is Silver Arrow Partnership Limited, registered in Israel. The ultimate holding company is Elbit Systems Limited, incorporated in Israel.

#### 19 Related party transactions

During the year UAV Engines Limited made sales of £273,471 (2006 £203,514) to and purchases of £835,716 (2006 £330,714) from Silver Arrow Partnership Limited, the immediate parent company There was also interest received of £143,839 (2006 £85,495) from Silver Arrow Partnership Limited, in relation to a loan advanced to them

At the year end there was a balance of £3,765,672 (2006 £1,685,517) due from Silver Arrow Partnership Limited