Report and Financial Statements

31 March 2002

Deloitte & Touche Queen Anne House 69-71 Queen Square Bristol BS1 4JP



Deloitte & Touche

REPORT AND FINANCIAL STATEMENTS 2002

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OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

D M Telling

M G Brown

A B Horwood

T G Lewis

D Needs

N A Quintin

IR Stewart

SECRETARIES

C K Ross

A F Waters (resigned 31 March 2002)

REGISTERED OFFICE

The Stable Block Barley Wood Wrington Bristol BS40 5SA

BANKERS

HSBC Bank plc 49 Corn Street Bristol BS99 7PP

AUDITORS

Deloitte & Touche Queen Anne House 69-71 Queen Square Bristol BS1 4JP



DIRECTORS' REPORT

The directors present their annual report and audited financial statements for the year ended 31 March 2002.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITY AND REVIEW OF THE BUSINESS

The company's principal activity is the maintenance of electrical and mechanical services in commercial and industrial premises.

The company's business has developed satisfactorily and the directors consider that the company is in a good position to continue that development.

RESULTS AND DIVIDENDS

The profit for the year after taxation amounted to £58,965 (2001: £180,927). The directors recommend this amount be dealt with as follows:

	2002 £	2001 £
Ordinary dividends:		
- Final proposed 'A' ordinary shares of 13p (2001: £1.775) per share	22,227	305,300
- Final proposed 'B' ordinary shares of nil (2001: £1.775) per share	-	49,700
Transferred to/(from) reserves	36,738	(174,073)
	58,965	180,927



DIRECTORS' REPORT (continued)

DIRECTORS AND THEIR INTERESTS

The directors during the year were as follows:

D M Telling

M G Brown

A B Horwood

T G Lewis

D Needs

N A Ouintin

I R Stewart

No director had a beneficial interest in the share capital of the company.

Messrs D M Telling and I R Stewart are directors of MITIE Group PLC, the parent undertaking, and their interests in the share capital of that company are shown in the financial statements of MITIE Group PLC.

Other directors' interests in the shares of the ultimate parent company, MITIE Group PLC, were as follows:

	At 31 March 2002 2.5p Ordinary shares No.	At 1 April 2001 5p Ordinary shares No.
T G Lewis	4,991,060	2,500,530
D Needs	60,992	35,296
N A Quintin	49,160	21,296

On 2 April 2001 each MITIE Group PLC 5p ordinary share was subdivided into two ordinary shares of 2.5p each.

Share Options

•			Granted			E	xercised	
	At 1 April	during the period H		during the period Exercise period during the period		At 31 March		
	2001	Options	Price	From	To	Options	Price	2002
D Needs (i)	4,812	-	-	2005	2006	-	_	4,812
N A Quintin (i)	14,946	1,296	£1.25	2002	2007	3,284	£0.63	12,958

⁽i) Options under the Savings Related Option Scheme

Further details of the MITIE Group PLC Share Schemes are given in the accounts of that company.

PAYMENT POLICY

The company's policy is to comply with the terms of payment agreed with a supplier. Where terms are not negotiated, the company endeavours to adhere with the supplier's standard terms. As at 31 March 2002 trade creditors, as a proportion of amounts invoiced from suppliers for the year, represented 54 days (2001: 67 days).

In the industry in which the company operates credit periods are frequently extended by agreement. The company's creditor days are a reflection of this custom.



DIRECTORS' REPORT (continued)

EMPLOYEES

The company offers equal opportunities to all applicants for employment whatever their sex, race or religion. Disabled persons are considered for employment, training, career development and promotion on the basis of their attitudes and abilities in common with all employees, providing the disability does not make the particular employment impractical or the employee unable to conform to the stringent regulations which apply to the operations of the company.

The company recognises the importance of good communications and employee relationships. In each company there is a relationship between the Chief Executive of MITIE Group PLC and individual employees in the company. In these conditions, complex consultative procedures are seldom required to ensure that there is an understanding of the purpose of the business and the commercial realities of success. Employees are encouraged to become shareholders through the Savings Related Share Option Scheme.

AUDITORS

A resolution for the reappointment of Deloitte & Touche as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

C K Ross Secretary

12 August 2002

Deloitte & Touche Queen Anne House 69-71 Queen Square Bristol BS1 4JP

Tel: National 0117 921 1622 International + 44 117 921 1622 Fax (Gp. 3): 0117 929 2801 www.deloitte.co.uk

Deloitte & Touche

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

MITIE ENGINEERING MAINTENANCE (WEST) LIMITED

We have audited the financial statements of MITIE Engineering Maintenance (West) Limited for the year ended 31 March 2002 which comprise the profit and loss account, the balance sheet, the cash flow statement and the related notes 1 to 21. These financial statements have been prepared under the accounting policies set out therein.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

DELOITTE & TOUCHE

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Chartered Accountants and Registered Auditors

12 August 2002

Deloitte Touche Tohmatsu Aberdeen, Belfast, Birmingham, Bracknell, Bristol, Cambridge, Cardiff, Crawley, Edinburgh, Glasgow, Leeds, Liverpool, London, Manchester, Milton Keynes, Newcastle upon Tyne, Nottingham, St Albans and Southampton.

PROFIT AND LOSS ACCOUNT Year ended 31 March 2002

	Notes	Continuir 2002 £	ng operations 2001 £
TURNOVER	1	3,741,995	4,023,016
Cost of sales		(2,983,803)	(3,140,323)
GROSS PROFIT		758,192	882,693
Administrative expenses		(683,909)	(626,446)
OPERATING PROFIT	2	74,283	256,247
Interest receivable Interest payable	3 3	1,042 (7,317)	4,987 -
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		68,008	261,234
Tax on profit on ordinary activities	4	(9,043)	(80,307)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		58,965	180,927
Dividends	5	(22,227)	(355,000)
RETAINED PROFIT/(LOSS) FOR THE FINANCIAL YEAR	11	36,738	(174,073)

There are no recognised gains and losses for the current financial year or preceding financial year other than as stated in the profit and loss account. Accordingly, no separate statement of total recognised gains and losses is presented.

BALANCE SHEET At 31 March 2002

	Notes		2002		2001
FIXED ASSETS		£	£	£	£
Tangible assets	6		185,253		183,183
CURRENT ASSETS					
Work in progress Debtors Cash at bank and in hand CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	7 8	353,034 721,197 1,833 1,076,064 (855,983)		286,870 818,596 239,107 	
NET CURRENT ASSETS			220,081		185,413
NET ASSETS			405,334		368,596
CAPITAL AND RESERVES					
Called up share capital Profit and loss account TOTAL EQUITY SHAREHOLDERS' FUNDS	10 11		200,000 205,334 		200,000 168,596 368,596

These financial statements were approved by the Board of Directors on 12 August 2002.

Signed on behalf of the Board of Directors

D M Telling Director

Deloitte & Touche

MITIE ENGINEERING MAINTENANCE (WEST) LIMITED

CASH FLOW STATEMENT Year ended 31 March 2002

	Notes 2002		2002		2001
		£	£	£	£
Net cash inflow from operating activities	13		109,821		150,949
Returns on investments and servicing of finance Interest received Interest paid		1,042 (7,317)		5,790	
Net cash (outflow)/inflow from returns on investments and servicing of finance			(6,275)		5,790
Taxation UK corporation tax paid			(86,248)		(6,593)
Capital expenditure Payments to acquire tangible fixed assets Receipts from disposal of tangible fixed assets		(93,994) 11,103		(84,908) 7,250	
Net cash outflow from capital expenditure			(82,891)		(77,658)
Equity dividends paid			(355,000)		(15,000)
(Decrease)/increase in cash in the year	15		(420,593)		57,488



1. ACCOUNTING POLICIES

Accounting convention

The financial statements are prepared under the historical cost convention and are prepared in accordance with applicable accounting standards.

Turnover

Turnover represents the total, excluding sales taxes, receivable in respect of goods and services supplied and contract work completed in the year. All turnover arises within the United Kingdom, from the company's principal activity.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset on a straight-line basis over its expected useful life, as follows:

Plant and office equipment

4 to 10 years

Motor vehicles

4 years

Leasing and hire purchase commitments

Rentals paid under other leases (operating leases) are charged against income on a straight-line basis over the lease term.

Work in progress

Work in progress is stated at the lower of cost (including appropriate overheads) and net realisable value. Provision is made for foreseeable losses.

Deferred taxation

This is the first year of adoption of FRS 19 (Deferred Tax). FRS 19 requires full provision to be made for deferred tax, as stated below. It replaces the "partial provision" rules previously allowed under Statement of Standard Accounting Practice No. 15. This change had no material impact on the company and hence there is no restatement of the opening reserves.

Deferred tax is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset, or on unremitted earnings of subsidiaries and associates where there is no commitment to remit these earnings. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

Pension costs

Pension costs represent amounts paid to one of the group's pension schemes. Details of the schemes are given in the financial statements of MITIE Group PLC.

2.	OPERATING PROFIT is stated after charging/(crediting):	2002 £	2001 £
	Depreciation	89,471	86,931
	Operating lease rentals - land and buildings Auditors' remuneration - audit services	3,000	16,334 2,500
	Profit on disposal of tangible fixed assets	(8,650)	(2,000)
3.	INTEREST Interest receivable Bank interest	2002 £ 1,042	2001 £ 4,987
	Interest payable	£	£
	Bank interest	7,317	-

4. TAX ON PROFIT ON ORDINARY ACTIVITIES

The standard rate of current tax for the year, based on the UK standard rate of corporation tax is 30% (2001: 30%). The current tax charge for the year exceeds 30% (2001: exceeds 30%) for the reasons set out in the following reconciliation:

tonowing reconcination.	2002 £	2001 £
Profit on ordinary activities before tax	68,008	261,234
	£	£
Tax on profit on ordinary activities at standard rate	20,402	78,370
Factors affecting the charge: - disallowable expenses - capital allowances for period in excess of depreciation - profit on disposal of tangible fixed assets	3,423 3,206 (2,595)	1,774 1,377 (600)
UK corporation tax charge for the year	24,436	80,921
Deferred tax Timing differences, origination and reversal	(611)	-
Prior years UK corporation tax Deferred tax	(883) (13,899)	(614) -
Tax on profit on ordinary activities	9,043	80,307

The company is not aware of any factors that may materially affect the future tax charge.

Final proposed: 'A' ordinary 13p (2001: £1.775) per share 'B' ordinary nil (2001: £1.775) per share	2001 £
22,227	305,300 49,700
	355,000
6. TANGIBLE FIXED ASSETS	
Summary Plant and office Motor equipment vehicles $\mathfrak E$	Total £
Cost	_
At 1 April 2001 56,910 426,484	483,394
Additions 12,737 81,257	93,994
Transfers out (970) (20,738)	(21,708)
Disposals - (84,634)	(84,634)
At 31 March 2002 68,677 402,369	471,046
Depreciation	
At 1 April 2001 38,767 261,444	300,211
Charge for the year 8,621 80,850	89,471
Transfers out (27) (19,228)	(19,255)
Disposals - (84,634)	(84,634)
At 31 March 2002 47,361 238,432	285,793
Net book value	
At 31 March 2002 21,316 163,937	185,253
At 31 March 2001 18,143 165,040	183,183

Capital commitments

At 31 March 2002 the directors had authorised capital expenditure of nil (2001: nil).

7.	WORK IN PROGRESS	2002 £	2001 £
	Work in progress Payments received on account	353,034	306,084 (19,214)
		353,034	286,870
8.	DEBTORS	2002 £	2001 £
	Trade debtors Amounts owed by group undertakings Other debtors Prepayments and accrued income	690,023 15,121 16,016 37	693,867 124,261 468
		721,197	818,596

A deferred tax asset of £14,511 has been recognised at 31 March 2002 (2001: nil). This asset relates to negative accelerated capital allowances. The directors are of the opinion that suitable profits will be available in the periods in which these differences will reverse.

9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2002 £	2001 £
	Bank overdraft	183,319	-
	Trade creditors	418,390	558,923
	Amounts owed to group undertakings	77,664	27,875
	Corporation tax	11,236	73,931
	Other taxes and social security costs	109,498	108,934
	Other creditors	4,003	10,929
	Accruals and deferred income	29,646	23,568
	Proposed dividend	22,227	355,000
		855,983	1,159,160

10.	CALLED UP SHARE CAPITAL	2002 £	2001 £
	Authorised		
	172,000 £1 'A' ordinary shares	172,000	172,000
	28,000 £1 'B' ordinary shares	28,000	28,000
		200,000	200,000
		£	£
	Allotted and fully paid		
	172,000 £1 'A' ordinary shares	172,000	172,000
	28,000 £1 'B' ordinary shares	28,000	28,000
		200,000	200,000

Rights attached to shares

The holders of the £1 'A' ordinary shares and the £1 'B' ordinary shares are entitled to a dividend as decided by the Board. Thereafter, MITIE Group PLC, the holder of the £1 'A' ordinary shares, is entitled to one half of the company's annual profits available for distribution less the above amount already paid, together with any arrears of such cumulative dividends unpaid from any previous financial year.

Thereafter, the balance of profits available for distribution may be distributed amongst the holders of each class of share pari passu.

Both classes of shareholder have equal voting rights.

11. PROFIT AND LOSS ACCOUNT

		£	
	At 1 April 2001	168,596	
	Retained profit for the year	36,738	
	At 31 March 2002	205,334	
12.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	2002 £	2001 £
	Profit for the financial year	58,965	180,927
	Proposed dividend	(22,227)	(355,000)
	Net addition/(reduction) to shareholders' funds	36,738	(174,073)
	Opening shareholders' funds	368,596	542,669
	Closing shareholders' funds	405,334	368,596
		 	

13.	RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES		2002 £	2001 £
	Operating profit Depreciation charges		74,283 89,471	256,247 86,931
	Profit on disposal of tangible fixed assets		(8,650)	(2,000)
	Increase in work in progress		(66,165)	•
	Decrease/(increase) in debtors (Decrease)/increase in creditors		111,910 (91,028)	254,963
	Net cash inflow from operating activities		109,821	150,949
14.	ANALYSIS OF CHANGES IN NET FUNDS/(DEBT) At 1 Ap	oril 001 £	Cash flow £	At 31 March 2002 £
	Cash at bank and in hand 239,1	107	(237,274)	1,833
	Bank overdraft	-	(183,319)	(183,319)
	239,	107	(420,593)	(181,486)
15.	RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET (DEBT)/FUNDS		2002 £	2001 £
	Net funds at beginning of year		239,107	181,619
	(Decrease)/increase in cash for the year		(420,593)	57,488
	Net (debt)/funds at end of year		(181,486)	239,107

16. FINANCIAL COMMITMENTS

Operating leases

At 31 March 2002 the company had no annual commitments under non-cancellable operating leases (2001: nil).

Commitments on behalf of group undertakings

The company is party with other group undertakings to cross-guarantees of each other's bank overdrafts. As at 31 March 2002, the overall commitment was nil (2001: nil).

Deloitte & Touche

2002

NOTES TO THE ACCOUNTS Year ended 31 March 2002

17. DIRECTORS

The emoluments of directors of the company were:	2002 £	2001 £
Fees and other emoluments (excluding pension contributions but including benefits-in-kind)	93,864	88,851

Messrs D M Telling and I R Stewart are directors of MITIE Group PLC and their emoluments and pension details are disclosed in the group accounts. Where directors are remunerated by MITIE Group PLC for their services to the group as a whole, it is not practicable to allocate their remuneration between their services as directors of MITIE Engineering Maintenance (West) Limited and their services as directors of other group companies.

	No.	No.
The number of directors who were members of a defined benefit		
pension scheme	2	2

There were no contributions paid to a defined contribution pension scheme in either year.

Messrs D M Telling and I R Stewart are also directors of MITIE Group PLC and their emoluments and pension details are disclosed in the group accounts.

18. EMPLOYEES

Number of employees

The average number of persons (including directors) employed by the company during the year was:

	2002 No.	2001 No.
Site labour	44	33
Administration and management	8	10
	52	43
		
Employment costs	£	£
Wages and salaries	1,180,655	1,083,661
Social security costs	120,377	112,026
Other pension costs	25,430	20,788
	1,326,462	1,216,475
		_

2001



NOTES TO THE ACCOUNTS Year ended 31 March 2002

19. RELATED PARTY TRANSACTIONS

As a wholly owned subsidiary of MITIE Group PLC, MITIE Engineering Maintenance (West) Limited has taken advantage of the exemption from the requirement to disclose related party transactions with MITIE Group PLC and companies within the group.

20. PENSION ARRANGEMENTS

For the purposes of FRS 17, the company has been unable to identify its share of the underlying assets and liabilities in the main group scheme, the MITIE Group Pension Scheme, on a consistent and reasonable basis. Therefore, following full implementation of FRS 17, the company will account for contributions to the scheme as if it were a defined contribution scheme. At 31 March 2002, the valuation of the scheme for the purposes of FRS 17 showed a net pension liability as set out in note 25 of the report and accounts of MITIE Group PLC.

21. PARENT UNDERTAKING AND CONTROLLING PARTY

The directors regard MITIE Group PLC, a company registered in Scotland, as the company's ultimate parent undertaking and controlling party. MITIE Group PLC is both the smallest and largest group for which group accounts are prepared. Copies of the group financial statements can be obtained from the Company Secretary at the registered office.