

BDO BINDER HAMLYN

BDO Binder Hamlyn Chartered Accountants REGISTRAR

2684714

HITIE ENGINEERING MAINTENANCE (WEST) LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

for the period ended 31 March 1993

30 OCT 1993

Ayr Bacup Belfast Birmingham Ristol Bury St Edmunds Cardiff Croydon Edinburgh Enaishillen Glasgow Leeds London Manchester Newbury Newcastle Newmarket Norwich Nottingham Poole Rochdale St Albans Salicoats Stoke-on-Trent Stransaer Wolverhampton

Company Number 2365912

BDO

DIRECTORS

D M Telling (appointed 6 March 1992) T G Lewis (appointed 12 March 1992) N Quinton (appointed 31 March 1992) D Needs (appointed 31 March 1992) M O Thomas (appointed 6 February 1992, resigned 31 March 1992)

SECRETARY

A F Waters (appointed 25 February 1993)

REGISTERED OFFICE

The Stable Block Barley Wood Wrington Avon BS18 7SA

COMPANY NUMBER

2565912

AUDITORS

BDO Binder Hamlyn Broad Quay House Broad Quay Bristol BS1 4PQ



MITIE ENGINEERING MAINTENANCE (WEST) LIMITED

DIRECTORS' REPORT for the period ended 31 March 1993

FINANCIAL STATEMENTS

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The directors present their report and financial statements for the period from incorporation to 31 March 1993.

The company was incorporated on 6 February 1992 as Adeptratch Limited and changed its name on 7 April 1992 to MITIE Engineering Maintenance (West) Limited. The company commenced trading on 1 April 1992.

The company is a subsidiary undertaking of MITIE Engineering Services (Bristol) Limited, which owns 86% of the issued share capital. The ultimate parent undertaking is MITIE Group PLC, which is incorporated in Scotland.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- (1) select suitable accounting policies and then apply them consistently;
- (2) make judgements and estimates that are reasonable and prudent;
- (3) state whother applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- (4) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITY AND REVIEW OF THE BUSINESS

The company's principal activity is the maintenance of electrical and mechanical services in commercial and industrial premises.

The company's business developed satisfactorily and the directors consider that the company is in a good position to continue that development.

RESULTS AND DIVIDENDS

The profit for the period after taxation amounted to £66,572. The directors recommend that this amount be dealt with as follows:

E

Ordinary dividends - Final proposed Transfer to reserves

36,646 29,926

66,572

HITIE ENGINEERING MAINTENANCE (WEST) LIHITED

DIRECTORS' REPORT for the period ended 31 March 1993 (continued)

FIXED ASSETS

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Details of movements in fixed assets during the period are set out in Note 6 to the financial statements.

DIRECTORS

The directors during the period were as stated on page 1.

The beneficial interests of the directors and their families in the share capital of the company are:

| | 31 March 1993 £l Ordinary shares Number | At date of appointment £1 Ordinary shares Number |
|-----------|---|--|
| N Quinton | 20,000 | 20,000 |
| D Needs | 8,000 | 8,000 |

No other director has a beneficial interest in the shares of the company.

D M Telling is a director of MITIE Group PLC, the ultimate parent undertaking, and his interests in the chare capital of that company are shown in the financial statements of HITIE Group PLC.

Other directors' interest in the share capital of MITIE Group PLC are as follows:

| | 31 March 1993 50p Ordinary shares Number | 1 April 1992 50p Ordinary shares Number |
|-----------|--|---|
| T G Lewis | 293,483 | 293,483 |
| N Quinton | 5,000 | 5,000 |

AUDITORS

In accordance with Section 384 of the Companies Act 1985, a resolution proposing that BDO Binder Hamlyn be re-appointed as auditors of the company will be put to the Annual General Meeting.

. This report was approved by the Board on 18th August 1993

A F Waters Secretary



AUDITORS' REPORT to the members of MITIE Engineering Maintenance (West) Limited

We have audited the financial statements on pages 5 to 12 which have been prepared on the basis of the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1993 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants
Registered Auditors
18th August 1993

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BDO

MITIE ENGINEERING MAINTENANCE (WEST) LIMITED

PROFIT AND LOSS ACCOUNT for the period ended 31 March 1993

| | Notes | 1993 £ |
|---|-------|-----------|
| Turnover | | 1,300,556 |
| Cost of sales | | 1,034,514 |
| Gross profit | | 266,042 |
| Administrative expenses | | 183,874 |
| Operating profit | 2 | 82,168 |
| Interest receivable | 3 | 19,904 |
| Profit on ordinary activities before taxation | | 102,072 |
| Tax on profit on ordinary activities | 4 | 35,500 |
| Profit on ordinary activities after taxation | | 66,572 |
| Dividends | 5 | 36,646 |
| Retained profit for the period | | 29,926 |

MITIE ENGINEERING MAINTENANCE (WEST) LINITED

BALANCE SHEET as at 31 March 1993

| | Notes | £ | 1993 £ |
|--|--------|------------------------------------|-------------------|
| FIXED ASSETS | | | |
| Tangible assets | 6 | | 93,900 |
| CURRENT ASSETS | | | |
| Work in progress Debtors Cash at bank and in hand | 7 8 | 76,72 56,37 294,04 427,14 | 9 7 — |
| CREDITORS: amounts falling due within one year Net Current Assets | 9 | 291,12 | 3 136,026 |
| Not Assots | | | 229,926 |
| | | | |
| CAPITAL AND RESERVES | | | |
| Called up share capital Profit and loss account | 11 | | 200,000 29,926 |
| | | | 229,926 |

The financial statements on pages 5 to 12 were approved by the Board on 18th August 1993

D W Telling

MITIE ENGINEERING WAINTENANCE (WEST) LIMITED

CASH FLOW STATEMENT for the period ended 31 March 1993

| | Notes | £ | 1993 £ |
|--|-------|-----------|-----------|
| NET CASH INFLOW FROM OPERATING ACTIVITIES | 12 | | 202,987 |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received | | 19,163 | |
| NET CASH INFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE | | | 19,163 |
| INVESTING ACTIVITIES Purchase of tangible fixed assets Sale of tangible fixed assets | | (131,103) | |
| NET CASH OUTFLOW FROM INVESTING ACTIVITIES | | | (128,103) |
| NET CASH INFLOW BEFORE FINANCING | | | 94,047 |
| FINANCING Issue of ordinary share capital | | 200,000 | |
| NET CASH INFLOW FROM FINANCING | | | 200,000 |
| INCREASE IN CASH AND CASH EQUIVALENTS | 13 | | 294,047 |

NOTES TO THE FINANCIAL STATEMENTS for the period ended 31 March 1993

1. ACCOUNTING POLICIES

Accounting convention

The financial statements are prepared under the historical cost convention.

Turnover

Turnover represents the total, excluding sales taxes, receivable in respect of goods and services supplied and contract work completed in the period.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation, less depreciation. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset on a straightline basis over its expected useful life, as follows:

Plant and office equipment

4 - 10 years

Motor vehicles

4 years

Work in progress

Work in progress is stated at the lower of cost (including appropriate overheads) and net realisable value. Provision is made for foreseeable losses.

Compliance with accounting standards

The financial statements have been prepared in accordance with applicable accounting standards.

| 2. | OPERATING PROFIT is stated after charging: | 1993 £ |
|------|--|--------------------------|
| r | Depreciation Operating lease rentals - land and buildings Auditors' remuneration | 36,584 1,050 1,000 |
| . 3. | INTEREST RECEIVABLE | |
| | Bank interest receivable | 19,904 |
| 4. | TAXATION | |
| | UK current year taxation UK corporation tax at 33% | 35,500 |

76,723

NOTES TO THE FINANCIAL STATEMENTS for the period ended 31 March 1993 (continued)

| 5. | DIVIDENDS | | | .1993 £ |
|----|-------------------------------------|--|-------------------|-------------------|
| | | | | 36,646 |
| | Final proposed at 18.3p per ordinar | y snare | | 30,040 |
| | | | | |
| 6. | TANGIBLE FIXED ASSETS | | | |
| | (a) Summary | Office | Motor | |
| | | equipment | vehicles £ | Total £ |
| | | £ | κ. | I. |
| | Cost | 2.400 | 20 504 | 72 002 |
| | Additions Intra group transfers | 3,408 | 29,684 150,911 | 33,092 150,911 |
| | Disposals | - | (13,467) | (13,467) |
| | 31 March 1993 | 3,408 | 167,128 | 170,536 |
| | or hara xyy | 37400 | 20.7220 | 2707335 |
| | Depreciation | | | |
| | Charge for the period | 556 | 36,028 | 36,584 |
| | Intra group transfers | | 52,900 | 52,900 |
| | Disposals | | (12,848) | (12,848) |
| | 31 March 1993 | 556 | 76,080 | 76,636 |
| | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |
| | Net book value | | | |
| | 31 Harch 1993 | 2,852 | 91,048 | 93,900 |
| | | | · — · | |
| | (b) Capital commitments | | | |
| | At 31 March 1993 the directors had | authorised capital | expenditure of | ENil. |
| | | | | |
| | | | | 1993 |
| 7. | WORK IN PROGRESS | | | £ |
| | Work in progress | | | 188,298 |
| | Payments on account | | | (111,575) |

NOTES TO THE FINANCIAL STATEMENTS for the period ended 31 March 1993 (continued)

| 8. | DEBTORS | 1993 £ |
|-----|---|------------------------|
| | Trade debtors | 41,167 |
| | Amounts owed by parent undertaking and fellow subsidiary undertakings Other debtors | 13,212 2,000 |
| | | 56,379 |
| 9. | CREDITORS: amounts falling due within one year | |
| | Trade creditors | 101,414 |
| | Accruals and deferred income | 37,368 |
| | Proposed dividend | 36,646 |
| | Corporation tax | 35,500 4,250 |
| | Other creditors | 36,140 |
| | Other taxes and social security costs Payments on account | 39,805 |
| | rayments on account | |
| | | 291,123 |
| 10. | PROVISIONS FOR LIABILITIES AND CHARGES | |
| | The total potential deferred tax liability is as follows: | |
| | | Potential 1993 £ |
| | Accelerated capital allowances Other timing differences | (1,600) 250 |
| | | (1,350) |
| | | ` |

NOTES TO THE FINANCIAL STATEMENTS for the period ended 31 March 1993 (continued)

11. SHARE CAPITAL

Allotted, called up and fully paid

Authorised and allotted Authorised paid share capital 1993 1993 E

£1 Ordinary 200,000 200,000

200,000 £1 ordinary shares were issued at par during the period.

| 12. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES | 1993 £ |
|---|-----------|
| Operating profit | 82,168 |
| Depreciation charges | 36,584 |
| Profit on disposal of fixed assets | (2,380) |
| Increase in work in progress | (76,723) |
| Increase in debtors | (55,639) |
| Increase in creditors | 218,977 |
| Net cash inflow from operating activities | 202,987 |

13. ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS

Cash at bank and in hand 294,047

14. FINANCIAL COMMITMENTS

(a) Operating leases - land and buildings

At 31 March 1993 the company had no annual commitments under non-cancellable operating leases.

(b) Commitments on behalf of group undertakings

The company is party with other group undertakings to cross-guarantees of each other's bank overdrafts.

MITIE ENGINEERING MAINTENANCE (WEST) LIMITED

NOTES TO THE FINANCIAL STATEMENTS for the period ended 31 March 1993 (continued)

15. DIRECTORS

(a) Emoluments

The emoluments of directors of the company were:

Fees and other emolument (including pension contributions and benefits-in-kind)

(b) Bandings

Fees and other emoluments disclosed above (excluding pension contributions) include amounts paid to:

The chairman
The highest-paid director
29,948

Other directors' emoluments (excluding pension contributions) were in the following ranges:

Number

1993

£

50,608

E0 - £ 5,000 £15,001 - £20,000

1

14

16. EMPLOYEES

Site labour

(a) Number of employees

The average number of persons (including directors) employed by the company during the period was:

| Administration and management | 5 |
|--|----------------------------|
| | 19 |
| (b) Employment costs | £ |
| Wages and salaries Social security costs Other pension costs | 336,653 35,563 1,947 |
| | 374,163 |

17. ULTIMATE PARENT UNDERTAKING

The directors regard MITIE Group PLC, a company incorporated in Scotland, as the company's ultimate parent undertaking. Copies of the group financial statements can be obtained from the company secretary at the registered office.