# **REPORT AND FINANCIAL STATEMENTS**

For the period 1st December 1997 to 31st March 1999

Company No. 2673204



## **COMPANY INFORMATION**

**Directors** 

A Besorai

C Neoh

**B** Katz

Secretary

A Besorai

**Company Number** 

2673204

Registered office

ABS House

607 High Street

London N12 0DZ

**Auditors** 

Parker Cavendish

28 Church Road

Stanmore Middx HA7 4XR

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#### **DIRECTORS' REPORT**

#### FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

The directors present their report together with the audited financial statements for the period from 1st December 1997 to 31st March 1999.

#### Results an dividends

The profit and loss account is set out on page 3 and shows the results for the period.

The directors do not recommend payment of a dividend.

#### **Principal activities**

The principal activity of the company is the provision of telecommunication services.

#### Share capital

The company's issued and fully paid share capital was increased after date by £473,520 to a total figure of £823,520.

#### **Directors**

The directors of the company during the period and their interest in the issued share capital at the period end were as follows:

Ordinary £1 shares

1st December 1997

31st March 1999

C Neoh	(appointed 23rd November 1998)	-	-
B Katz		5,000	25,000
L Katz	(resigned 15th May 1998)	•	25,000
A Besorai	(appointed 15th May 1998)	_	-

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements the directors are required to:

- Select suitable accounting policies and then apply them consistently
- Make judgements and estimates that are reasonable and prudent
- State whether applicable accounting standards have been followed, subject to any material departure disclosed and explained in the financial statements and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

Parker Cavendish, who were appointed as auditors during the period, have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 applicable to small companies.

By order of the Board

A Besorai Secretary 26th October 1999

#### AUDITORS' REPORT TO THE SHAREHOLDERS OF ABS TELECOM PLC

#### FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

We have audited the financial statements on pages 3 to 11, which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets, and the accounting policies set out on page 6.

#### **Respective Responsibilities of Directors and Auditors**

As described on page 1 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from substantial misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company' affairs at 31st March 1999 and of its loss for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

PARKER CAVENDISH Chartered Accountants Registered Auditors 28 Church Road Stanmore Middlesex HA7 4XR

26th October 1999

## PROFIT AND LOSS ACCOUNT

## FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

	Notes	1st December 1997 to 31st March 1999 £	1997 £
Turnover	2	930,762	883,537
Cost of sales		(644,779)	(531,396)
Gross profit		285,983	352,141
Administrative expenses		(658,182)	(305,163)
Operating loss	4	(372,199)	46,978
Interest receivable		22,852	23,193
Interest payable and similar charges	5	(11,225)	(12,370)
Loss on ordinary activities before tax	ation	(360,572)	57,801
Taxation on loss from ordinary activities	6	(458)	(17,500)
Loss on ordinary activities after taxati	ion	(361,030)	40,301
Dividends	7	-	(40,000)
Retained loss for the period		(361,030)	301

The notes on pages 6 to 11 form part of these financial statements.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSS AND RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

## FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

	1st December 1997 to 31st March 1999 £	o 1997 £
Note of historical cost profits and losses		
Reported loss on ordinary activities before taxation	(361,030)	57,801
Difference between a historical cost depreciation charge and actual depreciation charge of the period calculated on the revalued amount	5,625	5,625
Historical cost loss on ordinary activities before taxation	(355,405)	63,426
Historical cost loss for the period retained after taxation and dividends	(361,030)	301
Reconciliation of movements in shareholders' funds		
Loss for the period Dividends	(361,030)	40,301 (40,000)
Issue of ordinary share capital	(361,030) 337,498	301 12,500
Net deficit to shareholders' funds Opening shareholders' funds	(23,532) 29,144	12,801 16,343
Closing shareholders' funds	5,612	29,144

The notes on pages 6 to 11 form part of these financial statements.

## **BALANCE SHEET**

## FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

		At 3	At 31st March 1999		n November 1997
	Notes	£	£	£	£
Fixed assets Intangible assets Tangible assets	8 9		7,750 378,518 ———		13,750 337,147
			386,268		350,897
Current assets Debtors Cash at bank and in hand	10	405,462 137,061		305,061 356,770	
		542,523		661,831	
CREDITORS: Amounts falling due within one year	11	(854,005)		(900,942)	
Net current liabilities			(311,482)		(239,111)
Total assets less current liabilities			74,786		111,786
Creditors: Amounts falling due after more than one year	12		(69,174)		(82,642)
Net assets			5,612		29,144
CAPITAL AND RESERVES Called up share capital Revaluation reserve Profit and loss account	13 14 14		350,000 - (344,388)		12,502 - 16,642
Equity shareholders' funds			5,612		29,144

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 applicable to small companies.

Approved on 26th October 1999 and signed on behalf of the Board by:

A Besorai Director

The notes on pages 6 to 11 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

#### 1. ACCOUNTING POLICIES

## 1.1 Basis of preparation of financial statements

The financial statements are prepared under the historical cost convention as modified by the revaluation of land and buildings and include the results of the company's operations which are described in the Directors' Report and all of which are continuing.

The company has taken advantage of the exemption of Financial Report Standard No.1 from the requirement to produce a cash flow statement on the grounds that it is a small company.

#### 1.2 Turnover

Turnover represents sales to outside customers at invoiced amounts less value added tax and trade discounts.

In respect of pre-paid telephone cards, income is recognised at the point of sale.

#### 1.3 Depreciation

Depreciation is provided to write off the cost or valuation, less estimated residual values, of all fixed assets, except freehold land and some freehold buildings, evenly over their expected useful lives, as follows:-

Freehold land and buildings Leasehold land and buildings Computer and office equipment Motor vehicles Fixtures and fittings Goodwill 2% per annum
Over period of lease
25% per annum on reducing balance
25% per annum on reducing balance
25% per annum on cost
Over 5 years

An amount equal to the excess of the annual depreciation charge on revalued assets over the notional historic cost depreciation charge on those assets is transferred annually from the revaluation reserve to the profit and loss account.

#### 1.4 Leased assets

Where assets are financed by leasing arrangements that give rights approximating to ownership ('finance leases') the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as amounts payable to the lessor. Depreciation on the relevant assets is charged to the profit and loss account.

Lease payments are analysed between capital and interest components so that the interest element of the payment is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. The capital part reduces the amounts payable to the lessor. All other leases are treated as operating leases. Their annual rentals are charged to the profit and loss account on a straight-line basis over the term of the lease.

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

## 2. TURNOVER

In the opinion of the directors, approximately 40% of the turnover of the company is attributable to geographical markets outside the UK (1997: 44%).

3.		31st March 1999 £	30th November 1997 £
	Staff costs consist of: Wages and salaries Social security costs	173,089 18,705	72,122 5,607
		191,794	77,729 ———
	The average monthly number of employees (including dire (1997: 13)	ectors) during th	e period was 21
4.	OPERATING LOSS		
	This has been arrived at after charging/(crediting):		
	Depreciation on tangible fixed assets Amortisation of intangible fixed assets Auditors' remuneration Directors emoluments	70,864 6,000 4,140 33,333	36,978 4,500 4,000
5.	INTEREST PAYABLE AND SIMILAR CHARGES		
	Bank loans Finance leases	10,452 773	11,788 582
		11,225	12,370
6.	TAXATION ON LOSS FROM ORDINARY ACTIVITIES		
	There is no taxation charge due to the availability of losse (1997: 24/21%) Underprovision from previous years	s - 458	17,500 -
		458	17,500

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

7.	DIVIDENDS		31st March 1999 £	30th November 1997 £
	Ordinary: Nil (1997: £0.80 per £1 ordi	nary share)	-	40,000
8.	INTANGIBLE FIXED ASSETS	Licenses £	Goodwill £	Total £
	Cost At 1st December 1997 and 31st March 1999	7,000	22,500 ———	29,500
	Amortisation At 1st December 1997 Charge for the period	-	15,750 6,000	15,750 6,000
	At 31st March 1999	<del>-</del>	21,750	21,750
	Net book value At 31st March 1999	7,000	750 	7,750
	At 30th November 1997	7,000	6,750	13,750

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

9.	TANGIBLE ASSETS	Freehold land, buildings & improvements £		Plant, machinery, fixtures & fittings £	Total £
	Cost				
	At 1st December 1997 Additions	258,677 9,833	2,653 -	190,564 102,402	451,894 112,235
	At 31st March 1999	268,510	2,653	292,966	564,129
	Danuaciation			<del></del>	
	Depreciation At 1st December 1997 Charge for the period	5,173 7,159	2,653	106,921 63,705	114,747 70,864
	At 31st March 1999	12,332	2,653	170,626	185,611
		<del></del>			=
	Net book value				
	At 31st March 1999	256,178	-	122,340	378,518
	At 30th November 1997	253,504	-	83,643	337,147

The historical cost net book value of telephone equipment is:

	31st March 1999 £	30th November 1997 £
Cost Accumulated depreciation based on historical cost	122,904 (120,006)	122,904 (89,280)
Historical cost net book value	2,898	33,624
	<del></del>	<del></del>

The net book value of tangible fixed assets includes an amount of £7,113 (1997: £9,484) in respect of assets held under finance leases. The related depreciation charge for the period was £2,371 (1997: £3,161).

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

## 10. DEBTORS

DEBIORS	31st March 1999 £	30th November 1997 £
Due within one year		
Trade debtors	192,354	245,483
Prepayments and accrued income	17,797	39,038
Taxation and social security	9,029	20,540
Other debtors	186,282	-
	405,462	305,061

Included within other debtors due within one year is a loan of £58,449 to B Katz, a director, and a loan of £47,833 to Tel 2000 Limited, a company in which ABS Telecom plc holds a 50% stake.

## 11. CREDITORS: Amounts falling due within one year

	Bank overdraft	577	-
	Bank loan (secured – see note 12)	16,016	14,773
	Trade creditors	343,801	785,438
	Taxation and social security	13,687	2,885
	Corporation tax	· -	16,918
	Obligations under financial leases	1,183	3,333
	Accruals	151,587	63,321
	Other creditors	327,154	14,274
		<del></del>	
		854,005	900,942
12.	CREDITORS: Amounts falling due after more than one year		
	Bank loan (secured)	69,174	80,387
	Obligations under finance leases	-	2,255
			·
		69,174	82,642
		<del></del>	
	The bank loan is due as follows:		
	Within two to five years	44,319	44,319
	After five years	24,855	36,068
		69,174	80,387
		====	<del></del>

Interest is calculated on a floating rate basis at a percentage rate per annum equal to the aggregate of the margin of 2% per annum and the base rate.

## NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE PERIOD 1ST DECEMBER 1997 TO 31ST MARCH 1999

## 13. SHARE CAPITAL

OHARE OAI HAE	31st March 1999 £	30th November 1997 £
Authorised Ordinary shares of £1 each	350,000	50,000
Allotted, called up and paid		
Ordinary shares of £1 each	350,000	12,502

During the period, the company authorised an additional 300,000 ordinary £1 shares which were fully called up.

14.	RESERVES	Revaluation reserve	Profit and loss account
		£	£
	At 1st December 1997 Loss for the period	- -	16,642 (361,030)
	At 31st March 1999	-	(344,388)

## 15. RELATED PARTY TRANSACTIONS

During the period, the company received service charge income of £2,420 and telephone services income of £19,656 from Tel 2000 Limited, a company in which ABS Telecom plc holds a 50% stake. The services were provided on normal commercial trading terms.

## 16. ULTIMATE CONTROLLER

In the opinion of the directors, the ultimate controller of the company is East Reef Holdings Limited, which is incorporated in Jersey. This company holds 57.14% of the issued shares of ABS Telecom plc.