# **Monotype Imaging Limited**

**Report and Financial Statements** 

31 December 2010

**COMPANIES HOUSE** 

29/09/2011

### **Directors**

J H McCallum T M Fraser D J Shaw

### Secretary

T M Fraser

### **Auditors**

Ernst & Young LLP 1 More London Place London SE1 2AF

### **Bankers**

Lloyds TSB Bank plc, a subsidiary of Lloyds Banking Group Plc 11 High Street Horley Surrey RH6 7BJ

### **Solicitors**

Downs Commercial 156 High Street Dorking Surrey RH4 1BQ

### **Registered Office**

Unit 2 Perrywood Business Park Salfords Redhill Surrey RH1 5DZ

# Directors' report

The directors present their report and financial statements for the year ended 31 December 2010

#### Results and dividends

The profit for the year after taxation amounted to £141,707 (2009 – profit of £1,123,299) The company declared a dividend of £512,325 (2009 – £1,668,284)

### Principal activity and review of the business

The company's principal activity is the design, manufacture and marketing of typefaces and other type related products. There have been no changes in these activities during the year

The company's turnover decreased by 22% to £5,531,083 (2009 – £7,078,763) as a result of the worldwide economic downturn. Gross margin, also deteriorated from 65% in 2009 to 54% during 2010 due to a shift in product mix to sales with lower margin. Tight control of distribution and administrative costs helped mitigate the effect of the trading downturn. As a result, the company still returned an operating profit of £280,561

### Going concern

The company's business activities, together with the risk factors likely to affect its future development, its financial position and its exposure to price, foreign exchange movement and cash flow risks are described below. The company, and the group of which it is part, has considerable financial resources, together with long term contracts and relationships with customers and suppliers across different geographic areas. As a consequence, the directors believe the company is well placed to manage its business risks successfully despite the current uncertain economic outlook.

After making enquiries, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Accordingly they continue to adopt the going concern basis in preparing the annual reports and accounts

### **Future developments**

Given the continuing difficult economic conditions the directors are focusing on controlling costs while developing new products so that the business is well placed to take advantage of the rapid technological changes in the industries in which it operates. They remain optimistic about the company's longer term prospects and growth potential and ability to win new contracts.

#### **Directors**

The directors who served during the year were those listed on page 2

### Research and development

The company has a programme of research and development of existing products. All research and development costs are charged through the profit and loss account as incurred. Details can be found in note 3 to the financial statements.

### Principal risks and uncertainties

In relation to the financial risk management and policies of the company, the directors have concluded that the company will be able to continue funding its activities through its cash reserves and retained profits. The risks identified that could affect the financial performance of the company include the following

## **Directors' report**

### Principal risks and uncertainties (continued)

### Pricing risk

We derive a substantial majority of our revenue from a limited number of licensees, and if we are unable to maintain these customer relationships or attract additional customers, our revenue will be adversely affected

We face pressure from our customers to lower our licence fees and, to the extent we lower them in the future, our revenue may be adversely affected

### Technological risk

Our success depends on the existence of a market for products that incorporate our text imaging solutions

### Competitive risk

We face significant competition in various markets, and if we are unable to compete successfully, our ability to generate revenue from our business could suffer

Open source software may make us more vulnerable to competition because new market entrants and existing competitors could introduce similar products quickly and cheaply

Our business is dependent in part on technologies and fonts we license from third parties, and these licence rights may be inadequate for our business

### Exposure to foreign currency risk

We conduct a substantial portion of our business outside the United Kingdom and in several currencies including Euros and US Dollars and, as a result, we face foreign currency risks related to engaging in international business

The directors will continue to monitor these risks

### Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he is obliged to take as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information

### **Auditors**

In accordance with s485 of the Companies Act 2006, a resolution is to be proposed at the Annual General Meeting for reappointment of Ernst & Young LLP as auditors of the Company

By order of the Board

**Timothy Fraser** 

Secretary

5- Sept 2011

## Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom. Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose, with reasonable accuracy at any time, the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Independent auditors' report

to the members of Monotype Imaging Limited

We have audited the financial statements of Monotype Imaging Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account, Balance Sheet and the related notes 1 to 17 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapters 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Independent auditors' report

to the members of Monotype Imaging Limited

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Rebecca Turner (Senior Statutory Auditor)

For and on behalf of Ernst & Young LLP, Statutory Auditor

Gh Suptember 2011

Mors January (18

London

7

### **Profit and loss account**

for the year ended 31 December 2010

		2010	2009
	Notes	£	£
Turnover	2	5,531,083	7,078,763
Cost of sales		(2,538,588)	(2,483,627)
Gross Profit		2,992,495	4,595,136
Distribution costs			(1,897,511)
Administrative expenses			(1,226,397)
Operating Profit	3	280,561	1,471,228
Interest receivable and similar income	_	5,296	, ,
Interest Payable		(6,347)	(725)
Profit on ordinary activities before taxation		279,510	1,530,975
Tax	6	(137,803)	(407,676)
Profit for the financial year		141,707	1,123,299

All the results are derived from continuing operations

# Statement of total recognised gains and losses

for the year ended 31 December 2010

There are no recognised gains or losses other than the profit of £141,707(2009 – profit of £1,123,299) as shown above

# **Balance sheet**

at 31 December 2010

	Notes	2010 £	2009 £
Fixed assets Tangible assets	7	19,811	36,784
		19,811	36,784
Current assets Debtors Cash at bank and in hand	8	1,200,155 316,537	816,922 1,042,463
Creditors amounts falling due within one year	9	1,516,692 (763,809)	1,859,385 (957,895)
Net current Assets		752,883	901,490
Net Assets		772,694	938,274
Capital and reserves Called up share capital Capital contribution reserve Profit and loss account	10 11 11	2 539,788 232,904	2 334,750 603,522
Shareholders' funds	11	772,694	938,274

ohn McCallum

Director

at 31 December 2010

### 1. Accounting policies

#### Basis of preparation

The financial statements are prepared in accordance with applicable United Kingdom accounting standards. The financial statements are prepared under the historical cost convention

The particular accounting policies adopted are described below

#### Statement of cash flows

The company has taken advantage of the exemption available under FRS 1 not to prepare a statement of cash flows as its ultimate parent prepares consolidated financial statements which are publicly available

#### Revenue recognition

Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and VAT Revenue is recognised to the extent that the company obtains the right to consideration in exchange for its performance

### Tangible fixed assets

Tangible fixed assets are stated in the balance sheet at cost less depreciation. Depreciation is provided at rates calculated to write down the cost of the assets to their estimated residual values evenly over the estimated useful economic lives. The rates of depreciation are as follows.

Short-term leasehold improvements

Over the term of the lease

Office equipment, fittings and computer equipment

Between 25% and 33% per annum

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable

#### Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with following exceptions

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely
than not that there will be suitable taxable profits from which the future reversal of the underlying
timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

at 31 December 2010

### Accounting policies (continued)

### Foreign exchange

Normal trading activities denominated in foreign currency are recorded in Sterling at the actual exchange rates as at the date of the transaction. Monetary assets and liabilities denominated in foreign currency at the balance sheet are reported at the rates of exchange prevailing at that date. All exchange differences are dealt with in the profit and loss account.

#### Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and are depreciated over their useful lives

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding

Rentals paid under operating leases are charged to income on a straight line basis over the lease term

### Share-based payments

The cost of equity settled transactions with employees is measured by reference to the fair value at the date at which they are granted and is recognised as an expense over the vesting period. Fair value is determined using an appropriate pricing model

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition, which are treated as vesting irrespective of whether or not the market condition is satisfied, provided that all other performance conditions are satisfied

Where a new award is designated as replacing a cancelled award, the cost based on the original award terms continues to be recognised over the original vesting period. An expense is recognised over the remainder of the new vesting period for the incremental fair value of any modification.

#### Royalties

Royalties receivable are accounted for when royalty reports are received

#### Research and development

Research and development expenditure is written off in the year in which it is incurred

### Leases

Rental payments under operating leases are charged to the profit and loss account as incurred

### Pension costs

The company operates a defined contribution pension scheme Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme

at 31 December 2010

### 2. Turnover

Turnover, which is stated net of value added tax, represents amounts invoiced to third parties and is attributable to one continuing activity, as stated in the directors' report

An analysis of turnover by geographical market is given below

		2010	2009
		£	£
	UK	1,784,543	1,714,298
	Europe	3,078,559	4,121,028
	North America	558,105	1,168,491
	Other	109,876	74,946
		5,531,083	7,078,763
			<del></del>
3.	Operating Profit		
	This is stated after charging/(crediting)		
		2010	2009
		£	£
	Rentals under operating leases		
	Land and buildings Auditors' remuneration	79,200	76,600
	Audit fees – auditing of financial statements	40,000	24,856
	Other fees paid to auditors – Sarbanes Oxley	22,297	22,179
	Depreciation	22,149	20,668
	Foreign exchange (Gain)/ Loss	(4,895)	153,408
	Research and development expenditure	40,158	20,673
4.	Directors' emoluments		
••		2010	2009
		£	£
	Aggregate emoluments in respect of qualifying services	246,866	212,150
	Pension contributions to defined contribution pension scheme	107,163	58,690
		254.020	270.840
		354,029	270,840
		No	No
	Number of directors who are members of defined contribution pension scheme	2	2
	Number of directors who exercised share options	-	-
	Number of directors who received shares in respect of qualifying services	2	-

at 31 December 2010

4.	Directors' emoluments (continued)		
		2010	2009
		£	£
	In respect of highest paid director		
	Aggregate emoluments	158,318	110,978
	Pension contributions to defined contribution pension scheme	58,437	37,124
		216,755	148,102
_			
5.	Staff costs		***
		2010	2009
		£	£
	Wages and salaries	1,779,373	1,723,945
	Social security costs	216,033	166,235
	Pension costs	129,382	119,170
		2,122,632	2,009,350
	Included in wages and salaries is an expense of £205,038 (2009 – £197,054) at payment transactions	rısıng from shar	e based
	The average monthly number of employees during the year was as follows		
		2010	2009
		No	No
	Administration	7	5
	Sales	11	12
	Production and development	12	14
		30	31

# at 31 December 2010

_	_
~	Tav
О.	IAX

Тах		
(a) Tax on profit on ordinary activities		
The tax charge is made up as follows		
·	2010	2009
	£	£
Current tax		
UK corporation tax charge at 28% (2009 – 28%)	116,928	464,038
Adjustments in respect of prior years	5,491	(12,350)
Total commentation (note (AN)	122 410	451 600
Total current tax (note 6(b))	122,419	451,688
Deferred tax		
Origination and reversal of timing differences	15,384	(46,289)
Adjustments in respect of prior years	´ <u>-</u>	2,277
Total deferred tax (note 6(c))	15,384	(44,012)
	<del></del>	
Total tax charge for the year	137,803	407,676
(b) Factors affecting current tax charge for the year	=======================================	
The tax assessed for the year is different from that resulting from applying the stax in the UK of $28\%(2009 - 28\%)$ The differences are explained below	tandard rate of	corporation
tax in the OK of 28% (2009 – 28%). The differences are explained below	2010	2000
	2010 £	2009 £
	I.	ı
Profit for the year before tax	279,510	1,530,975
Profit on ordinary activities at the standard rate of corporation tax in the UK of 28% % (2009 – 28%)	78,263	428,673
corporation tax in the OK of 28% % (2009 – 28%)	78,203	420,073
Effects of		
Movements in short term timing differences	(2,074)	(1,342)
Expenses not deductible for tax purposes	58,288	56,057
Capital allowances in excess of depreciation	(307)	(2,822)
Relief in respect of share based payments	(13,869)	(9,558)
Research & Development relief	(3,373)	(6,202)
Prior year adjustment	5,491	(12,350)
Double tax relief	_	(768)
		(100)
Total current tax (note 6(a))	122,419	451,688

### at 31 December 2010

### 6. Tax (continued)

### (c) Deferred taxation

A deferred tax asset is recognised on the basis that future taxable profits will be available to enable all deferred tax to be utilised. Deferred tax recognised is based on a tax rate of 27% (2009 - 28%) in the financial statements. A deferred tax asset exists in respect of timing differences relating to decelerated capital allowances and provisions

		£
Deferred tax asset at 1 January 2010		115,999
Movement in current year profit and loss (note 6(a))		(15,384)
Deferred tax asset at 31 December 2010 (note 8)		100,615
The deferred taxation asset recognised in the financial statements is as follows		=:
	2010	2009
	£	£
Timing differences on unclaimed capital allowances	16,180	17,086
Share based payment expenses	81,438	93,730
Other short term timing differences	2,997	5,183
	100,615	115,999

The Finance (No) 2 Act 2010 was enacted in July 2010 and reduced the main rate of corporation tax from 28% to 27% from April 2011 The deferred tax asset at 31 December 2010 has been calculated at 27%

The 2011 budget announced a reduction in the UK corporation tax rate from 27% to 26% effective from 1 April 2011, and proposed further changes to reduce the main rate of corporation tax to 23% by 1 April 2014. The intended rate change to 23% would further reduce the company's net deferred tax asset recognised at 31 December 2010 by £14,906. The actual impact will be dependent on the deferred tax position at that time

at 31 December 2010

### 7. Tangible fixed assets

	ranginie nikeu assets				
		Short-term	Office		
		leasehold	equipment	Computer	
		improvements	and fittings	equipment	Total
		£	£	£	£
	Cost or valuation				
	At 1 January 2010	93,027	105,870	104,239	303,136
	Additions	2,985	2,191	_	5,176
	Disposals	(1,583)	-	(34,011)	(35,594)
	At 31 December 2010	94,429	108,061	70,228	272,718
	Depreciation				
	At 1 January 2010	88,188	85,024	93,140	266,352
	Charge for the financial year	3,844	12,117	6,188	22,149
	Charge on disposals	(1,583)	-	(34,011)	(35,594)
	At 31 December 2010	90,449	97,141	65,317	252,907
	Net book value at				
	At 31 December 2010	3,980	10,923	4,906	19,811
	At 1 January 2010	4,839	20,849	11,095	36,784
8.	Debtors		<del></del>		
٠.				2010	2009
				£	£
	Trade debtors			273,041	460,725
	Amounts owed by immediate parent company			711,310	149,886
	Amounts owed by fellow subsidiaries			-	6,976
	Other debtors			75,233	52,575
	Prepayments and accrued income			39,956	30,761
	Deferred tax asset (note 6(c))			100,615	115,999
				1,200,155	816,922

All debtors are due within one year with the exception of a long term prepayment of £19,750 (2009 – £19,750) secured by a rent deposit deed in favour of the landlord in the event of default by the company

at 31 December 2010

### 9. Creditors: amounts falling due within one year

	2010	2009
	£	£
Trade creditors	76,037	50,184
Amounts owed to fellow subsidiaries	1,028	
Corporation tax payable	53,140	216,983
Other taxes and social security	25,985	90,069
Other creditors	_	1,691
Accruals and deferred income	607,619	598,968
	763,809	957,895

Included within other creditors is £Nil (2009 - £1,690) of pension contributions payable as at the balance sheet date

### 10. Issued share capital

		2010		2009
Allotted, called up and fully paid	No	£	No	£
Ordinary shares of £1 each	2	2	2	2

at 31 December 2010

### 11. Reconciliation of shareholders' funds and movements on reserves

		Capital		Total share-
	Share capıtal	contribution	Profit and loss account	holders' funds
	£	£	£	£
At 1 January 2010 Dividend paid	2	334,750	603,522 (512,325)	938,274 (512,325)
Profit for the financial year	-	_	141,707	141,707
Share option charge	<del></del>	205,038	_	205,038
At 31 December 2010	2	539,788	232,904	772,694

### 12. Other financial commitments

At 31 December 2010, the company was committed to making the following payments during the next year in respect of non-cancellable operating leases

	Land and building	
	2010	
	£	£
Leases which expire		
Within one year	65,700	
Between two and five years	78,750	141,750
Total	144,450	216,750

On 3 June 2008, the company entered into a new operating lease for its Salford premises. The lease is for a five year term expiring on 6 April 2013 and carries a rental commitment of £63,000 per annum. On 1 September 2010 the company entered into a new operating lease for its Faces office. This lease is for a six month term expiring on 31 March 2011 and carries a rental commitment of £2,700 for the remaining 3 month term.

### 13. Dividends

	2010	2009
	£	£
Dividend declared and paid for 2010 51	2,325	1,668,284

No further dividend for 2010 is proposed

at 31 December 2010

### 14. Share-based payments

Eligible employees of Monotype Imaging Limited were entitled to participate in an option plan which granted options to purchase shares in its parent company, Monotype Imaging Holdings Inc

In November 2004, the stockholders of ultimate parent undertaking, Monotype Imaging Holdings Corporation, approved the 2004 Stock Option and Grant Plan (the "2004 Award Plan") The 2004 Award Plan provides long-term incentives and rewards to full-time and part-time officers, directors, employees, consultants, advisors and other key persons (collectively "Key Persons") who are responsible for, or contribute to, the management, growth or profitability of the group Options and stock grants issued under the 2004 Award Plan generally vest over a four year period and expire ten years from the date of the grant The group has granted incentive stock options, non-qualified stock options and restricted stock awards under the 2004 Award Plan

In March 2007, the Group's Board of Directors approved the adoption of the group's 2007 Stock Option and Incentive Plan ("2007 Award Plan") The 2007 Award Plan permits the group to make grants of incentive stock options, non-qualified stock options, stock appreciation rights, deferred stock awards, restricted stock awards, unrestricted stock awards, cash-based awards and dividend equivalent rights to Key Persons

The expense recognised for share-based payments in respect of employees services received during the year to 31 December 2010 was £205,038 (2009 - £197,054)

The fair value of each option award is estimated on the date of grant using the Black-Scholes valuation model and the expected volatility was determined using the historical volatility of the ultimate parent company's share price

The fair value of options was estimated at the date of grant using a Black-Scholes option-pricing model with the following estimated weighted average assumptions

	Year Ended December 31,	
	2010	2009
Risk-free interest rate	2 8%	2 0%
Expected dividend yield	_	
Expected volatility	65 0%	66 3%
Expected term	61 years	6 1 years
Weighted average fair value per share	\$5 59	\$2 62

at 31 December 2010

### 14. Share-based payments (continued)

The weighted average exercise price (WAEP) of, and movements in, share options during the year was as follows

	Number of Shares	Weighted- Average Exercise Price per Share
Outstanding at 1 January 1, 2010	237,965	\$ 7 49
Granted	33,000	\$ 9 14
Exercised	(8,429)	\$ 0 62
Cancelled	(18,393)	\$ 9 93
Outstanding at December 31, 2010	244,143	\$ 7 77
Exercisable at December 31, 2010	143,726	\$ 7 65

#### 15. Post Balance Sheet Event

During July 2011, the company's parent, Monotype Imaging Inc, renegotiated its financing arrangements and entered into a revolving credit agreement with its bankers. One of the covenants of the agreement is to provide 65% of the company's shares as security for the facility. Therefore, in order to fulfil this requirement, on July 12 2011, the company allotted a further 98 ordinary shares, of £1 each at par value to its parent, Monotype Imaging Inc, thereby increasing the allotted, called up and fully paid share capital to 100.

### 16. Related parties

During the year, the company made sales to and purchases from Monotype Imaging Inc, the immediate parent company, of £2,452,412 and £2,330,346 (2009 – £28,917 and £1,515,149) respectively At 31 December 2010, the company was owed £711,310 (2009 – £149,886) by Monotype Imaging Inc

During the year, the company made sales to and purchases from Monotype Imaging Hong Kong Limited, a fellow subsidiary, of £307 and £Nil (2009 – £108 and £nil) respectively. At 31 December 2010, the company was owed £Nil (2009 – £108 owed by) by Monotype Imaging. Hong Kong Limited

During the year, the company made sales to and purchases from Linotype GmbH, a fellow subsidiary incorporated in Germany, of £13,241 and £1,349 (2009 – £19,985 and £35,435) respectively At 31 December 2010, the company owed £1,028 to (2009 – owed £6,866 by) Linotype GmbH

All transactions with related parities have been at an arm's length basis

### 17. Ultimate parent undertaking and controlling party

The immediate parent undertaking is Monotype Imaging Inc, a company incorporated in Delaware, USA The parent undertaking of the largest group including the company is Monotype Imaging Holdings Inc, incorporated in USA and listed on NASDAQ The financial statements of Monotype Imaging Holdings Inc are publicly available on the company's website at <a href="http://ir.monotypeimaging.com">http://ir.monotypeimaging.com</a>