## **GENETIX LIMITED**

Report and Financial Statements

31 December 1996

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Deloitte & Touche Chartered Accountants Mountbatten House 1 Grosvenor Square Southampton SO15 2BZ

## **REPORT AND FINANCIAL STATEMENTS 1996**

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## **REPORT AND FINANCIAL STATEMENTS 1996**

## OFFICERS AND PROFESSIONAL ADVISERS

### **DIRECTORS**

M A Reid D J Reid

## SECRETARY

M A Reid

## REGISTERED OFFICE

9 Airfield Road Christchurch Dorset BH23 3TG

## BANKERS

Barclays Bank Plc 61 Old Christchurch Road Bournemouth Dorset BH1 1ER

## **SOLICITORS**

Turners Wessex House Wimborne Dorset BH21 1PN

Blake Lapthorn 21 Cumberland Place Southampton SO15 2BB

### **AUDITORS**

Deloitte & Touche Chartered Accountants Mountbatten House 1 Grosvenor Square Southampton SO15 2BZ

### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 December 1996.

#### **ACTIVITIES**

The principal activity of the company is the design and manufacture of products for the Biotechnology Industry.

#### **DIRECTORS AND THEIR INTERESTS**

The present directors are shown on page 1. All directors served throughout the year. Their interests in the shares of the company held at 31 December 1996 and at 31 December 1995 were as follows:

	Ordinar	y shares of £1 each
	1996	1995
M A Reid	42	42
D J Reid	41	41

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **AUDITORS**

Mr T A Hague resigned as auditor of the company on 30 December 1996 and was replaced by Deloitte & Touche. Deloitte & Touche will be proposed for reappointment as auditors in accordance with section 385 of the Companies Act 1985.

#### EXEMPTIONS

In preparing the above report, the directors have taken advantage of special exemptions applicable to small companies provided by Part II of Schedule 8 to the Companies Act 1985.

Approved by the Board of Directors and signed on behalf of the Board

M A REID

Director

Date:

15th august 199



#### **Chartered Accountants**

Deloitte & Touche Mountbatten House 1 Grosvenor Square Southampton SO15 2BE

Telephone: National 01703 334124 International + 44 1703 334124 Fax (Gp. 3): 01703 330948

## AUDITORS' REPORT TO THE MEMBERS OF GENETIX LIMITED

We have audited the financial statements on pages 4 to 10 which have been prepared under the accounting policies set out on page 6.

## Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985 applicable to small companies.

**DELOITTE & TOUCHE** 

&) oither

Chartered Accountants and Registered Auditors

Date: 15 Pugnot Inn

Aberdeen, Bath, Belfast, Birmingham, Bournemouth, Bracknell, Bristol, Cambridge, Cardiff, Crawley, Dartford, Edinburgh, Glasgow, Leeds, Leicester, Liverpool, London, Manchester, Milton Keynes, Newcastle upon Tyne, Nottingham, St Albans and Southampton.

**Deloitte Touche** 

Tohmatsu

International

## PROFIT AND LOSS ACCOUNT For the year ended 31 December 1996

	Note	1996 £	1995 £
TURNOVER: continuing operations Cost of sales	2	1,602,351 904,114	942,495 601,615
Gross profit		698,237	340,880
Administrative expenses		290,638	180,965
OPERATING PROFIT: continuing operations	3	407,599	159,915
Other interest receivable and similar income Interest payable and similar charges		13,481 (1,225)	3,716 (1,112)
		12,256	2,604
PROFIT ON ORDINARY ACTIVITES BEFORE TAXATION Tax on profit on ordinary activities	4	419,855 131,932	162,519 41,425
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION Dividends paid	5	287,923 24,000	121,094 14,400
RETAINED PROFIT FOR THE FINANCIAL YEAR	14	263,923	106,694

There are no recognised gains and losses for the current and prior years other than as stated above. Accordingly a statement of total recognised gains and losses has not been prepared.

## BALANCE SHEET 31 December 1996

	Note	1996 £	1995 £
FIXED ASSETS			
Tangible assets	6	42,211	25,629
CURRENT ASSETS			
Stocks		87,041	10,525
Debtors	7	374,739	140,651
Investments	8	273,618	281,383
Cash at bank and in hand		323,718	59,401
		1,059,116	491,960
CREDITORS: amounts falling due within			
one year	9	(677,575)	(352,053)
NET CURRENT ASSETS		381,541	139,907
TOTAL ASSETS LESS CURRENT LIABILITIES		423,752	165,536
CREDITORS: amounts falling due after			
more than one year	10	(3,071)	(8,778)
NET ASSETS		420,681	156,758
		<del></del>	
CAPITAL AND RESERVES			•
Called up share capital	13	100	100
Profit and loss account	14	420,581	156,658
TOTAL EQUITY SHAREHOLDERS' FUNDS	15	420,681	156,758
The Bearing to the second second		•	

The directors have taken advantage of special exemptions confered by Part I of Schedule 8 to the Companies Act 1985 applicable to small companies in the preparation of the accounts and have done so on the grounds that, in their opinion, the company qualifies as a small company.

These financial statements were approved by the Board of Directors on 15 Pront 1900 Signed on behalf of the Board of Directors

M A REID

Director

### NOTES TO THE ACCOUNTS

## For the year ended 31 December 1996

#### 1. ACCOUNTING POLICIES

The particular accounting policies adopted are described below.

### **Accounting convention**

The financial statements are prepared under the historical cost convention.

#### Turnover

Turnover represents amounts derived from the provision of goods and services which fall within the company's ordinary activities after deduction of trade discounts and value added tax. The turnover and operating profit is attributable to the principal activities of the company.

#### Depreciation

Depreciation is provided at the following annual rates in order to write off the cost of each asset over its estimated useful life:

Plant and machinery 25-50% per annum straight line

Motor vehicles 25% per annum straight line

Fixtures and fittings 25% per annum straight line

The estimated useful lives of fixed asset categories of plant and machinery and fixtures and fittings have been revised during the year. The effect of the change of depreciation rate from 15 % straight line to those stated above has resulted in an increase in the depreciation charge for the year of £1,267.

#### Stocks

Stocks and work-in-progress are stated at the lower of cost and net realisable value, after making allowance for obsolete and slow moving items.

#### Investments

Investments held as current assets are stated at the lower of cost and net realisable value.

#### **Deferred taxation**

Deferred taxation is provided on timing differences, arising from the different treatment of items for accounts and taxation purposes, which are expected to reverse in the future, calculated at rates at which it is estimated that tax will arise.

#### Leases

Assets obtained under hire purchase contracts are capitalised at their fair value on acquisition and depreciated over their estimated useful lives. The finance charges are allocated over the period of the lease in proportion to the capital element outstanding.

### Research and development

Research and development expenditure is charged to the profit and loss account as incurred.

## Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the date ruling at the date of the transaction. Adjustments resulting from exchange fluctuations have been reflected in the profit and loss account.

#### 2. TURNOVER

Turnover attributable to geographical markets outside the United Kingdom amounted to £1,423,004 (1995: £716,674).

## NOTES TO THE ACCOUNTS For the year ended 31 December 1996

## 3. OPERATING PROFIT

	0		
		1996 £	1995 £
	Operating profit is stated after charging/(crediting):	_	_
	Depreciation:		
	Owned assets	2,555	3,933
	Leased assets	6,232	955
	Auditors' remuneration	2,750	2,000
4.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
		1996	1995
		£	£
	United Kingdom corporation tax at 31.3% (1995 - 25.5%)	132,140	41,425
	Adjustments to prior years' tax provisions:		
	Corporation tax	(208)	
		131,932	41,425
5.	DIVIDENDS		
		1996	1995
		£	£
	Ordinary shares		
	Dividends paid - £240 per share (1995- £144)	24,000	14,400
		<del> </del>	<del></del>

## NOTES TO THE ACCOUNTS For the year ended 31 December 1996

## 6. TANGIBLE FIXED ASSETS

7.

8.

9.

	Plant and machinery	Motor vehicles £	Office fixture and fittings	Total £
Cost	**		2	-
At 1 January 1996 Additions	3,089 23,432	24,930	3,657 1,937	31,676 25,369
At 31 December 1996	26,521	24,930	5,594	57,045
Accumulated depreciation				
At 1January 1996	477	5,092	478	6,047
Charge for the year	1,236	6,232	1,319	8,787
At 31 December 1996	1,713	11,324	1,797	14,834
Net book value	· · · · · · · · · · · · · · · · · · ·			
At 31 December 1996	24,808	13,606	3,797	42,211
At 31 December 1995	2,612	19,838	3,179	25,629
The net book value of motor vehicles includes £13,60 purchase contracts.	06 (1995 : £19,8	38) in respe	ct of assets held	under hire
DYDMONG				
DEBTORS				
			1996 £	1995 £
Trade debtors			340,115	117,096
Other debtors			34,624	23,555
			374,739	140,651
			======	
All debtors are due within one year.				
INVESTMENTS				
			1996	1995
•			£	£
Other investments			273,618	281,383
CREDITORS: AMOUNTS FALLING DUE WITI	TTAT ANTE SZEAT	D		
CREDITORS, AMOUNTS PARLING DUE WITH	THI ONE LEWI	N.		
			1996 £	1995 £
Trade creditors			147,654	99,966
Amounts owed to associated companies			60,869	11,143
Other creditors			469,052	240,944

## NOTES TO THE ACCOUNTS

## For the year ended 31 December 1996

10.	CREDITORS: AMOUNTS FALLING DUE AFTE	R MORE TH	AN ONE YE	AR	
				1996	1995
	Obligations under hire purchase			£	£
	contracts			3,071	8,778
	The obligations under hire purchase contracts are secu	ired on the rel	ated assets.		
11.	OBLIGATIONS UNDER HIRE PURCHASE COM	TRACTS			
				1996	1995
	Obligations under him annual a			£	£
	Obligations under hire purchase contracts are analysed as follows:				
	Within one year			5,707	6,494
	Between one and two years			3,071	5,707
	Between two and five years			-,	3,071
				8,778	15,272
	The obligations under him nurshaps contracts are				<del></del>
	The obligations under hire purchase contracts are secu	irea on the rei	ited assets.		
12.	PROVISIONS FOR LIABILITIES AND CHARGE	ES			
	The amounts provided in the accounts and the amount	s not provided	are as follows	:	
			·	Not	Not
		Provided	Provided	provided	provided
		1996	1995	1996	1995
		£	£	£	£
	Capital allowances in excess of depreciation	-	-	731	1,158
13.	CALLED UP SHARE CAPITAL			-	
	- · · · · · · · · · · · · · · · · · · ·			1996	1995
				£	1993 £
	Authorised:				
	2,000 ordinary shares of £1 each			2,000	2,000
	-, · · · · · · · · · · · · · · · · · · ·			2,000	2,000
	Called up, allotted and fully paid:				
	100 ordinary shares of £1 each			100	100
14.	PROFIT AND LOSS ACCOUNT				
170	TROFIT AND LOSS ACCOUNT				
				1996	1995
				£	£
	At 1 January 1996				
	At 1 January 1996 Profit for the year			£	£

# NOTES TO THE ACCOUNTS For the year ended 31 December 1996

#### 15. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1996 £	1995 £
Profit on ordinary activities after taxation Dividends	287,923 24,000	121,094 14,400
Net addition to shareholders' funds	263,923	106,694
Opening shareholders' funds at 1 January 1996	156,758	50,064
Closing shareholders' funds at 31 December 1996	420,681	156,758

#### 16. ULTIMATE CONTROLLING PARTY

Mr M A Reid and Mrs D J Reid are the ultimate controlling parties of the company by virtue of their equal direct shareholdings in Genetix Limited and their controlling interests in Plastic Injection Limited, a company which owns 34% of the ordinary share capital of Genetix Limited.

### 17. RELATED PARTY TRANSACTIONS

During the year, intercompany trading on normal commercial terms between Genetix Limited and its associated company, Plastic Injection Limited, amounted to sales of £11,897 and purchases of £170,350. Rent of £7,200 and recharges in respect of accountancy services of £12,104 are included in the profit and loss account for services provided by Plastic Injection Limited. Amounts owed to Plastic Injection Limited at the year end of £60,869 are included within creditors (note 9).

Intercompany trading on normal commercial terms between Genetix Limited and The Fastener Warehouse Limited, a company in which M A Reid has a material interest, amounted to sales of £1,762 and purchases of £2,493. At the year end, the balances due to and from The Fastener Warehouse Limited of £475 and £2,071 are included within creditors (note 9) and debtors (note 7) respectively.