REPORT AND ACCOUNTS

30 October 1994



### REPORT OF THE DIRECTORS

The Directors submit their report and the accounts for the year ended 30 October 1994.

### PRINCIPAL ACTIVITIES

The Company is a holding Company. The principal activities of its subsidiaries comprise public works contracting, property investment and management and other ancillary activities.

### REVIEW OF THE BUSINESS

The Directors are again pleased to report another increase in group turnover from £63.1 million to £81.8 million and that profits before tax have recovered from £3.74 million to £6.19 million. All operating companies within the Group were profitable. The continuing policy of investing in property, plant and transport has given rise to further capital expenditure in the year of £3.6 million.

The current year has started satisfactorily although business volume has dropped in some parts of the Group's activities. 1995 will see a fall back from turnover and profit levels achieved in 1994.

#### LAND AND BUILDINGS

The Directors are of the opinion that the present market values of the Group's properties for own use are in excess of the amounts at which they are stated in the accounts.

### **FIXED ASSETS**

Details of movements in fixed assets are included in notes 12 to 14 to the accounts.

#### RESULTS AND DIVIDENDS

The results of the Group for the year are set out in detail on page 5.

Dividends of £1,402,830 were paid during the year (1993 - £1,016,512). The Directors recommend that no final dividend be declared (1993 - £Nil).

#### **DIRECTORS**

The Directors who served during the year were as follows:

P J Kennedy

J C Parsons

Mrs K Kennedy

R S Boddington

Details of the Directors' interest in shares are shown in note 4 to the accounts.

### REPORT OF THE DIRECTORS continued

### **DISABLED PERSONS**

The Group has an established policy of encouraging the employment of disabled persons wherever this is practicable. In compliance with the current legislation the Group seeks to employ at least the quota of disabled persons required. The Group endeavour that disabled employees benefit from training and career development programmes in common with all employees.

### CHARITABLE CONTRIBUTIONS

Contributions during the year to United Kingdom charitable organisations amounted to £199,006 (1993 - £40,100).

#### **AUDITORS**

A resolution to re-appoint Touche Ross & Co. as auditors will be proposed at the Annual General Meeting.

By order of the Board

R W Kirkin

28th July 1995

Secretary

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the company and the group and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair state of affairs of the company and the group as at the end of the financial year and of the profit or loss of the Group for that period. In preparing those financial statements, the directors are required to:

- \* select suitable accounting policies and then apply them consistently;
- \* make judgements and estimates that are reasonable and prudent;
- \* state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- \* prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business.

### AUDITORS' REPORT TO THE MEMBERS OF PJK INVESTMENTS LIMITED

We have audited the financial statements on pages 5 to 24 which have been prepared under the accounting policies set out on pages 11 to 13.

### Respective responsibilities of directors and auditors

As described on page 3 the Company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the Company and the Group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group as at 30 October 1994 and of the profit of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Touche Ross & Co

Chartered Accountants and Registered Auditors

Touch Rundo

28 July 1995

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

for the year ended 30 October 1994

N	ote		1994 £		1993 £
TURNOVER Cost of Sales	1		81,848,607 (68,425,114)		63,118,722 (53,344,425)
GROSS PROFIT			13,423,493		9,774,297
Administrative expenses Other operating income	5	(7,529,216) 10,568		(6,294,786)	
			(7,518,648)		(6,258,152)
OPERATING PROFIT	2		5,904,845		3,516,145
(Loss)/Profit on sale of fixed asset inv Interest receivable and similar income Amounts written off investments Interest payable and similar charges		(11,791) 313,395 (11,502) (8,762)		125,371 295,435 (63,040) (135,499)	
			281,340		222,267
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	ES		6,186,185		3,738,412
Tax on profit on ordinary activities	9		(2,396,794)		(1,434,734)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	ES		3,789,391		2,303,678
Equity minority interests			(74,802)	•	(88,148)
PROFIT FOR THE FINANCIAL YEAR ATTRIBUTABLE TO THE MEMBER			2 7/4 700		
PJK INVESTMENTS LIMITED			3,714,589		2,215,530
Dividends on equity shares	11		(1,402,830)		(1,016,512)
RETAINED PROFIT FOR THE YEAR	21		2,311,759		1,199,018

There were no recognised gains and losses other than the retained profit for the year and the preceding year.

All the activities relate to continuing operations.

# CONSOLIDATED BALANCE SHEET

30 October 1994

1	Vote		1994		1993
FIXED ASSETS			£	,	£
Tangible assets Investment properties Investments	12 13 14		8,593,657 2,053,684 500		8,236,496 1,973,581
CURRENT ASSETS			10,647,841		10,210,077
Stock and long term contract balances Debtors Investments Cash at bank and in hand	15 16 17	546,375 13,731,207 173,452 11,691,632		589,371 11,107,406 331,570 6,712,100	
CREDITORS:AMOUNTS FALLING DUE WITHIN ONE YEAR	18	26,142,666 (19,162,087)		18,740,447 (13,807,118)	
NET CURRENT ASSETS			6,980,579		4,933,329
TOTAL ASSETS LESS CURRENT LIABILITIES			17,628,420		15,143,406
PROVISIONS FOR LIABILITIES AND CHARGES	19		(2,061,720)		(1,933,716)
CAPITAL AND RESERVES			15,566,700		13,209,690
Called up share capital Profit and loss account Goodwill	20 21 21		39,041,000 4,412,572 (28,631,882)		39,041,000 2,100,474 (28,631,882)
Equity Shareholders' funds			14,821,690	·	12,509,592
EQUITY MINORITY INTERESTS			745,010		700,098
Total capital employed			15,566,700		13,209,690

APPROVED BY THE BOARD OF DIRECTORS

P J Kennedy

J C Parsons

28 July 1995

## PJK INVESTMENTS LIMITED

## PARENT COMPANY BALANCE SHEET

30 October 1994

	Note		1994 £	1993 £
FIXED ASSET INVESTMENTS	14		39,041,000	39,041,000
CURRENT ASSETS				
Debtors	16	50,000		-
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	IG 18	(50,000)		-
NET CURRENT ASSETS				
			39,041,000	39,041,000
CAPITAL AND RESERVES				
Called up share capital	20		39,041,000	39,041,000
			39,041,000	39,041,000

## APPROVED BY THE BOARD OF DIRECTORS

P J Kennedy

J C Parsons

28 July 1995

# CONSOLIDATED CASH FLOW STATEMENT

for the year ended 30 October 1994

	Note	1994 £	1993 £
NET CASH INFLOW FROM OPERATING ACTIVITIES	(a)	9,742,158	5,572,378
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			
Interest received Interest paid Dividends paid Dividends paid to minority shareholders in subsidiary undertakings  Net cash outflow from returns on investments and servicing of finance		269,174 (8,762) (1,402,830) (30,890) (1,173,308)	295,435 (2,228) (1,016,512) (38,076) (761,381)
TAXATION			
Corporation tax paid		(1,277,431)	(1,784,380)
Tax paid		(1,277,431)	(1,784,380)
INVESTING ACTIVITIES			
Payments to acquire tangible fixed assets Payments to acquire and improve investment properties Investment in associated company Purchase of investments Receipts from sale of tangible fixed assets Receipts from sale of investment properties Purchase of a business Issue of loan Proceeds from disposal of investments	(b)	(3,595,983) (208,062) (500) - 1,052,293 293,750 - (50,000)	(3,653,874) (188,928) - (495,000) 188,845 347,740 (40,000)
Net cash outflow from investing activities		(2,508,502)	(3,206,067)
NET CASH INFLOW/(OUTFLOW) BEFORE FINANCING	ì	4,782,917	(179,450)
FINANCING Issue of shares to minority shareholder	(c)	**	1,000
INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(d)	4,782,917	(178,450)

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

for the year ended 30 October 1994

# (a) RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

• /	CASH INFLOW FROM OPERATING ACTIVITIES		
		1994	1993
		£	£
	Operating profit	5,904,845	3,516,145
	Depreciation charge	2,640,443	2,369,353
	Profit on sale of fixed assets	(453,913)	(128,277)
	Profit on sale of investment property	(126,638)	-
	Exchange differences	39,492	(18,478)
	Increase in reinstatement and other provisions	136,917	173,964
	Decrease/(Increase) in stocks	42,996	(493,816)
	Increase in debtors	(2,668,684)	(2,653,782)
	Increase in creditors	4,226,700	2,807,269
	Net cash inflow from operating activities	9,742,158	5,752,378
<i>a</i> >	ANALYZON OF THE NEW OVEREY ONLOR GARAGE		
(b)	ANALYSIS OF THE NET OUTFLOW OF CASH		
	AND CASH EQUIVALENTS IN RESPECT OF		
	THE PURCHASE OF A BUSINESS		
	Cash consideration		40,000
	Cash Consideration	<del>-</del>	40,000
	Net outflow	_	40,000
	14ct outhow	_	70,000
	Net Assets acquired:	<del></del>	
	Goodwill	_	40,000
	Goodwin	· · · · · · · · · · · · · · · · · · ·	
(c)	ANALYSIS OF CHANGES IN FINANCING		
(-)		£	£
	Minority Interests		-
	•	•	
	At 1 November 1993	700,098	649,026
	Share of profit after taxation	74,802	88,148
	Dividends	(30,890)	(38,076)
	Issue of shares	1,000	1,000
	At 30 October 1994	745,010	700,098

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

for the year ended 30 October 1994

	·			
(d)	ANALYSIS OF CHANGES IN CASH CASH EQUIVALENTS	AND	1994 £	1993 £
	At 31 October 1993		6,993,670	6,905,209
	Increase/(Decrease) in cash and cash equivalents during the year Movement in provisions against		4,782,917	(178,450)
	current asset investments		(11,503)	3,266
	Transfer from fixed asset investment		(11,505) 	263,645
	At 30 October 1994		11,765,084	6,993,670
(e)	ANALYSIS OF THE BALANCE OF CEQUIVALENTS AS SHOWN IN THE	•		
			disclosed within	
		Cash at bank	Current asset	
		and in hand	investments	<u>Total</u>
		£	£	£
	At 1 November 1992	6,890,550	14,659	6,905,209
	Change in year	(178,450)		(178,450)
	Transfer from fixed asset investments	-	263,645	263,645
	Provisions released		3,266	3,266
	At 31 October 1993	6,712,100	281,570	6,993,670
	Change in year	4,979,532	(196,615)	4,782,917
	Provisions created	-	(11,503)	(11,503)
		<u> </u>	(,)	
	At 30 October 1994	11,691,632	73,452	11,765,084
IN S	CONCILIATION OF MOVEMENTS SHAREHOLDERS' FUNDS the year ended 30 October 1994			
	fit for the financial year idends		3,714,589 (1,402,830)	2,215,530 (1,016,512)
			2,311,759	1,199,018
Fore	eign Exchange gain		339	-,2//,020
	chased goodwill written off		-	(40,000)
Net	Addition to shareholders' funds		2,312,098	1,159,018
Ope	ning shareholders' funds		12,509,592	11,350,574
Clos	sing shareholders' funds		14,821,690	12,509,592

# NOTES TO THE ACCOUNTS 30 October 1994

#### 1. ACCOUNTING POLICIES

The financial statements have been prepared under the historic cost convention as modified by the revaluation of investment properties and in accordance with applicable accounting standards. Compliance with SSAP 19, "Accounting for Investment Properties" requires departure from the requirements of the Companies Act 1985 relating to depreciation and an explanation of the departure is given below. The principal accounting policies adopted by the Group are as follows:

#### BASIS OF CONSOLIDATION

The consolidated profit and loss account includes the results of subsidiaries purchased during the year from the date of acquisition and excludes the results of subsidiaries sold from the date of sale. The accounts of subsidiaries are made up to the same date as the parent company. The Group's share of profit and attributable taxation of the associated company is included in the consolidated profit and loss account. The Group's interest in the net assets of that company is shown under Investments in the consolidated balance sheet.

JDM (Diamondmasters) Limited, a subsidiary company formed during the previous financial year, has prepared its first set of audited accounts for the eighteen months ending 30 October 1994. The company's Management accounts were consolidated for the six month period to 31 October 1993, and the 12 months to 30 October 1994 are included in the Consolidated Accounts.

### GOODWILL ON CONSOLIDATION

Goodwill arising on consolidation is written off against reserves in the year of acquisition.

#### FOREIGN EXCHANGE

Exchange rates used to translate overseas profits and currency assets and liabilities (other than shares held in overseas subsidiaries) are at the rates ruling at the balance sheet date. The differences arising on the retranslation of the Group's share at the beginning of the year of net assets of overseas subsidiaries are treated as movements on the reserves. All other currency adjustments are included in the profit before taxation.

#### **TURNOVER**

Turnover represents the value of work carried out and goods and services provided during the year.

#### NOTES TO THE ACCOUNTS

30 October 1994

### 1. ACCOUNTING POLICIES continued

#### TANGIBLE FIXED ASSETS AND DEPRECIATION

Depreciation is provided at rates estimated to write off fixed assets over their anticipated lives and is applied from the month following that in which they are first brought into use.

The rates are as follows:

Land and buildings:

Freehold land - Nil% Freehold buildings - 2.5%

Leasehold - equal annual instalments over the period of the lease

Plant and machinery - 10% to 50% on cost Wagons and other vehicles - 25% to 100% on cost

#### **INVESTMENT PROPERTIES**

In accordance with Statement of Standard Accounting Practice No 19 investment properties are revalued annually by the Directors and at least every five years by an external valuer. The aggregate surplus or deficit arising on revaluation is transferred to revaluation reserve except for shortfalls between aggregate cost and valuation which are charged to profit and loss account.

The Companies Act 1985 requires all properties to be depreciated. However, this requirement conflicts with the generally accepted accounting principle set out in SSAP 19. The directors consider that, because their properties are not held for consumption but for their investment potential, to depreciate them would not give a true and fair view, and that it is necessary to adopt SSAP 19 in order to give a true and fair view.

If this departure from the Act had not been made, the profit for the financial year would have been reduced by depreciation. However, the amount of depreciation cannot reasonably be quantified because depreciation is only one of many factors reflected in the annual valuation and the amount which might otherwise have been shown cannot be separately identified or quantified.

### **INVESTMENTS**

Investment income is included in the accounts of the year in which it is receivable. Fixed asset investments are stated at cost less provisions for permanent diminution in value, and current asset investments are stated at the lower of cost and net realisable value.

### **STOCK**

Stock is valued at the lower of cost and net realisable value. Cost is calculated on the first in first out basis.

### NOTES TO THE ACCOUNTS

30 October 1994

#### 1. ACCOUNTING POLICIES continued

#### LONG TERM CONTRACTS IN PROGRESS

Amounts recoverable on long term contracts are included in debtors and comprise any excess of cumulative turnover for a contract over cumulative payments on account for that contract.

Long term contract balances are stated, contract by contract, at cumulative costs less cumulative amounts transferred to cost of sales, less foreseeable losses and applicable payments on account. Any resulting excesses, for a particular contract, of foreseeable losses or payments on account are included in creditors.

Turnover and related costs on each long term contract are recorded in the profit and loss account as contract activity progresses. Turnover includes attributable profit when the outcome to the contract can be assessed with reasonable certainty. Full provision is made for losses on a contract and no credit is taken for claims by the Company until there is a firm agreement with the client.

#### REINSTATEMENT PROVISION

The reinstatement provision represents the Group's estimate of the cost of final road surfacing still to be incurred on individual contracts otherwise complete.

Particular estimates for individual contracts can prove to be incorrect. However, the Directors consider that the provision as a whole is the best estimate of the eventual cost to the Group which can be made.

### **DEFERRED TAXATION**

Deferred taxation is provided at the anticipated tax rates on differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements to the extent that it is probable that a liability or asset will crystallise in the future.

#### **PENSIONS**

The Group operates a contributory defined benefit pension scheme which covers a large proportion of its permanent staff employees. The scheme funds are administered by trustees and are independent of the Group's finances. Contributions are paid to the scheme in accordance with recommendations of independent actuaries whose reports are compiled every three years. The Company's contributions are charged against profits so as to spread the cost over the service lives of employees in the scheme.

# NOTES TO THE ACCOUNTS

30 October 1994

2.	TOTAL OPERATING PROFIT	1994	1993
	Operating profit is arrived at after charging/(crediting):	£	£
	Depreciation Profit on sale of tangible assets Hire of plant and machinery Auditors remuneration - audit fees - non- audit fees	2,640,443 (453,913) 4,662,760 47,975 65,242	2,369,353 (128,277) 3,833,819 47,798 44,030
3.	EMPLOYEES		
	The average number employed by the Group, which includes Directors, within each category of persons was:	No.	No.
	Production staff Administrative staff	681	574 135
		833	709
	The costs incurred in respect of these employees were:	£	£
	Wages and salaries Social security costs Other pension costs	16,463,212 1,664,104 573,522	13,089,726 1,331,144 507,281
		18,700,838	14,928,151
4. (a)	DIRECTORS  Emoluments of Directors included in employee	1994 £	1993 £
	costs were:		
	Management remuneration	1,148,872	980,126
	The number of Directors whose emoluments (excluding pension contributions) fell into the following ranges was:	No.	No.
	Not more than £ 5,000	one	one
	£50,001 - £55,000	none	one
	£55,001 - £60,000	one	none
	£310,001 - £315,000	none	one
	£320,001 - £325,000	one	none
	£570,001 - £575,000	none	one
	£610,001 - £615,000	one	none

### NOTES TO THE ACCOUNTS

30 October 1994

The Chairman received emoluments during the year of £321,037 (1993: £314,467) and the highest paid Director £743,733 (1992: £573,999).

## (b) Directors' interests

The interests of P J Kennedy and Mrs K Kennedy are shown in note 23 to the accounts. No other Director had an interest in the shares of the Company or its ultimate parent company during the year.

5.	OTHER OPERATING INCOME	1994	1993
		£	£
	Income from fixed asset investments	<del>-</del>	36,634
	Income from current asset investments	10,568	
		10,568	36,634
6.	INTEREST RECEIVABLE AND SIMILAR INCOME		
	Interest receivable:		
	Bank deposits	246,190	274,635
	Other interest	22,984	20,800
	Exchange differences	44,221	
		313,395	295,435
7.	AMOUNTS WRITTEN OFF INVESTMENTS		
	Movement in provisions against investments	11,502	63,040

# NOTES TO THE ACCOUNTS

30 October 1994

8.	INTEREST PAYABLE AND SIMILAR CHARGES	1994 £	1993 £
	On bank loans, overdrafts and other loans repayable within 5 years Exchange differences	8,762	2,228 133,271
9.	TAX ON PROFIT ON ORDINARY ACTIVITIES	8,762	135,499
	Taxation is based on the profits for the year and comprises:		
	Corporation tax at 33% (1993 - 33%) of taxable profit Deferred taxation Tax credits on UK dividends received	2,384,034 (6,043) 2,113	1,396,327 17,170
	Prior year adjustments:	2,380,104	1,413,497
	Corporation tax Deferred taxation Income Tax	24,572 (2,870) (5,012)	7,890 13,347 
		2,396,794	1,434,734
	The tax for the year has been increased/(decreased) by the following amounts as a result of:		
	Different overseas tax rates General disallowable expenditure Depreciation on assets not qualifying for capital allowances Deferred taxation not provided	(2,876) 97,867 16,795 236,804	164,288 20,228 30,125
		348,590	214,641
10.	RESULT FOR THE FINANCIAL YEAR ATTRIBUTABLE TO MEMBERS OF PJK INVESTMENTS LIMITED	ЭТНЕ	
		1994 £	1993 £
	Dealt with in the accounts of the parent Company	1,402,830	1,016,512
	The Company has taken advantage of Section 230 of the Companies Act 1985 and consequently a profit and loss account for the Company alone is not presented.		
11.	DIVIDENDS ON EQUITY SHARES		
	Paid - ordinary shares	1,402,830	1,016,512

# NOTES TO THE ACCOUNTS 30 October 1994

THE GROUP  Cost:  At 31 October 1993	12.	TANGIBLE ASSETS	Land and buildings	Plant and machinery £	<u>Total</u> £	
At 31 October 1993 Additions Disposals Disposa		THE GROUP	~		L	
Additions Disposals Depreciation:  At 30 October 1994 Depreciation:  At 31 October 1993 Disposals Disposal		Cost:				
Depreciation:  At 31 October 1993		Additions Disposals	217,637 (81,434)	3,378,346 (1,538,062)	3,595,983 (1,619,496)	
At 31 October 1993 Charge for the year Charge for the year S 9,749 S 2,580,694 Chorder 1994 Charge for the year S 9,749 S 2,580,694 Charge for the year S 3,268,697 Charge for the year S 2,580,694 Charge for the year S 3,268,697 Charge for the year S 2,580,694 Charge for the year S 3,268,697 Charge for the year S 4,268,697 Charge for the year S 4,268,697 Charge for the year S 4,290,697 Charge for the year S 4,290,697 Charge for the year S 4,290,697 Charge			3,339,394	14,361,260	17,940,674	
Charge for the year On disposals       59,749 (3,270) (1,017,847) (1,021,117)       2,640,443 (1,021,117)         At 30 October 1994       290,897 (9,056,320) (9,347,217)         Balance sheet value:       3,268,697 (5,324,960) (8,593,657)         At 31 October 1993       3,188,973 (5,047,523) (8,236,496)         The balance sheet value of land and buildings comprises:       1994 (1993) (1,759,115) (1,759,115)         Freehold Long leasehold       1,854,066 (1,759,115) (1,414,631) (1,429,858) (1,429,858) (1,446,631) (1,429,858)         Future capital expenditure:       3,268,697 (3,188,973)         Future capital expenditure:       - 115,860		•	234 418	7 403 473	<i>7 727 8</i> 91	
At 30 October 1994  290,897  9,056,320  9,347,217  Balance sheet value:  At 30 October 1994  3,268,697  5,324,960  8,593,657  At 31 October 1993  3,188,973  5,047,523  8,236,496  The balance sheet value of land and buildings comprises:  Freehold land and buildings comprises:  Freehold land land land land land land land la		Charge for the year	59,749			
Balance sheet value:  At 30 October 1994  At 31 October 1993  The balance sheet value of land and buildings comprises:  Freehold land land land land land land land la		On disposals	(3,270)	(1,017,847)	(1,021,117)	
At 30 October 1994  At 31 October 1993  3,188,973  5,324,960  8,593,657  At 31 October 1993  3,188,973  5,047,523  8,236,496  The balance sheet value of land and buildings comprises:  Freehold land land buildings comprises:  Freehold land land land land land land land la		At 30 October 1994	290,897	9,056,320	9,347,217	
At 31 October 1993  3,188,973  5,047,523  8,236,496  The balance sheet value of land and buildings comprises:  Freehold land leasehold  1,854,066 1,759,115 1,414,631 1,429,858  3,268,697  3,188,973  Future capital expenditure:  Authorised by the Directors but not contracted for  - 115,860		Balance sheet value:				
The balance sheet value of land and buildings comprises:  Freehold land land land land land land land la		At 30 October 1994	3,268,697	5,324,960	8,593,657	
land and buildings comprises:       £       £         Freehold       1,854,066       1,759,115         Long leasehold       1,414,631       1,429,858         3,268,697       3,188,973         Future capital expenditure:         Authorised by the Directors but not contracted for		At 31 October 1993	3,188,973	5,047,523	8,236,496	
Long leasehold  1,414,631  3,268,697  3,188,973  Future capital expenditure:  Authorised by the Directors but not contracted for  - 115,860						
Future capital expenditure:  Authorised by the Directors but not contracted for						
Future capital expenditure:  Authorised by the Directors but not contracted for						
Authorised by the Directors but not contracted for				3,208,097	3,188,973	
but not contracted for 115,860		Future capital expenditure:				
- 115 860		but not contracted for			115,860	
					115,860	

### NOTES TO THE ACCOUNTS

30 October 1994

13.	INVESTMENT PROPERTIES	Freehold land and
	THE GROUP	<u>buildings</u>
		£
	Cost and valuation at 31 October 1993	1,973,581
	Additions at cost	208,062
	Disposals	(167,112)
	Exchange differences	39,153
	Cost and valuation at 30 October 1994	2,053,684

At 30 October 1994 the properties were valued by the Directors and considered to have a market value of £2,053,684 (1993 - £1,973,581). The historical cost of properties owned at 30 October 1994 was £2,053,684 (1993 - £1,973,581).

### 14. FIXED ASSET INVESTMENTS

(a)	THE GROUP	Subsidiaries £	Associate- Share of Net Assets £	<u>Total</u> £
	Cost:			
	At 31 October 1993 Additions	156,685 	500	156,685 500
	At 30 October 1994	156,685	500	157,185
	Provisions:			
	At 31 October 1993			
	and 30 October 1994	156,685		156,685
	Balance sheet value:			
	At 30 October 1994		500	500
	At 31 October 1993	*	-	-

### NOTES TO THE ACCOUNTS

30 October 1994

### 14. FIXED ASSET INVESTMENTS continued

(b)	THE COMPANY	Shares in
		<u>Subsidiary</u>
		£

Cost:

At 31 October 1993 and 30 October 1994

39,041,000

Balance sheet value: At 31 October 1993 and 30 October 1994

39,041,000

(c) The subsidiary company of which the Company holds 99.091% of the ordinary shares issued as at 30 October 1994 is Kennedy Construction Group Limited. The following companies are owned by Kennedy Construction Group Limited:

Joseph Kennedy & Co (Manchester) Limited	99.091%
Kennedy Asphalt Limited	99.091%
Kennedy Construction Limited	76.300%
Kennedy Pipelining Services Limited	89.182%
STH Plant Limited	99.091%
North Cheshire Properties Limited	74.328%
Hale Brooks Insurance Company Limited (incorporated in the Isle of Man)	99.091%
Greythorn Limited (incorporated in Ireland)	99.091%
JDM (Diamondmasters) Limited	89.182%

In addition to the above, the following companies are owned by subsidiaries of Kennedy Construction Group Limited:

Kennedy Gas Services (Scotland) Limited (registered in Scotland)	99.091%
Astley Self Drive Limited	89.180%
Kennedy Construction (Scotland) Limited (registered in Scotland)	99.091%
Kennedy Brooks Limited (registered in Ireland)	99.091%

Kennedy Brooks Limited is in voluntary liquidation and has not been consolidated as in the opinion of the Directors the amounts involved are not material.

Except as stated above all the subsidiaries are incorporated in Great Britain and registered in England and Wales.

The total value of goodwill written off on consolidation of the above subsidiaries is £28,783,173 (1993 -£28,783,173).

### NOTES TO THE ACCOUNTS

30 October 1994

## 14. FIXED ASSET INVESTMENTS continued

- (d) On 22 September 1992, a subsidiary company, Joseph Kennedy and Co (Manchester) Limited entered into a joint venture agreement with Datwyler (UK) Limited and subscribed for 50% of the ordinary share capital of Kendat Cabling Services Limited. The results of Kendat Cabling Limited for the year ended 31 October 1994 have been equity accounted for. The Group's share of profit was £nil and its share of net assets was £500, at 30 October 1994.
- (e) On 1 November 1993, STH Plant Limited, sold 10% of its investments (1,000 £1 ordinary shares) in Astley Self Drive Limited at par.
- (f) Unless otherwise stated the principal activities of subsidiary and associated companies is public works contracting, property investment and management and other ancillary services.

15.	STOCK AND LONG TERM CONTRACT BALANCES	£	£
	THE GROUP	1994 £	1993 £
	Raw materials and consumables Long terms contract balances	329,943 216,432	176,081 413,290
		546,375	589,371

The replacement value of stock and work in progress is estimated to be the same as book value.

### NOTES TO THE ACCOUNTS

30 October 1994

### 16. DEBTORS

DEDIORS	GROU		COM	COMPANY	
	1994	1993	1994	1993	
	£	£	£	£	
Trade debtors Amounts recoverable on long	11,580,014	9,123,552	-	-	
term contracts	1,344,604	982,754		_	
Other debtors	425,195	720,267	50,000	-	
Prepayments and accrued income	381,394	280,833	-		
	13,731,207	11,107,406	50,000	_	
The following amounts which are include above are due after more than one year:	d				
Trade debtors	218,676	180,314		-	

### 17. CURRENT ASSET INVESTMENTS

At Cost:

GR	OUP
73,452	281,570
50,000	50,000
50,000	
173,452	331,570
	73,452 50,000 50,000

Book value of the listed shares equates to their market value at 30 October 1994.

# 18. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	GRO	OUP	COMI	PANY
Trade creditors	10,436,692	8,799,964	-	_
Payments on account of long term cor	tracts 40,048	157,370	-	-
Amounts owed to group companies	-	-	50,000	_
Corporation tax	2,389,423	1,266,166	· -	-
Other taxation and social security	2,199,752	1,158,459	-	_
Other creditors	1,329,496	490,562	-	_
Accruals and deferred income	2,766,676	1,934,597	<u> </u>	
	19,162,087	13,807,118	50,000	

# NOTES TO THE ACCOUNTS

30 October 1994

19.	PROVISION FOR LIABILITIES		
	AND CHARGES	1994	1993
		£	£
	Deferred taxation	83,805	92,718
	Reinstatement and other provisions	1,977,915	1,840,998
		2,061,720	1,933,716
(a)	Deferred taxation	<del></del>	
	Movement in year		
	At 31 October 1993	92,718	
	Credit for the year	(6,043)	
	Prior year adjustment	(2,870)	
	At 30 October 1994	83,805	

The source of the deferred taxation account and the amounts for which provision has not been made are as follows:

	<u>Provided</u>		<u>Un</u>	<u>Unprovided</u>	
	1994	1993	1994	1993	
Capital allowances in	£	£	£	£	
excess of depreciation Short term timing	107,457	148,480	(276,830)	(183,404)	
differences	(23,652)	(55,762)	(318,637)	(164,892)	
Capital losses		-	(211,735)	(211,315)	
	83,805	92,718	(807,202)	(559,611)	

# (b) Reinstatement and other provisions

Reinstatement and remedial	Plant <u>repairs</u>	<u>Total</u>
£	£	£
1,623,208 (981,310)	217,790 (298,462)	1,840,998 (1,279,772)
1,276,153 1,918,051	<u>140,536</u> 59,864	1,416,689 1,977,915
	and remedial £  1,623,208 (981,310) 1,276,153	and remedial       repairs         £       £         1,623,208       217,790         (981,310)       (298,462)         1,276,153       140,536

# NOTES TO THE ACCOUNTS 30 October 1994

20.	CALLED UP SHARE CAPITAL  Authorised:	Ordinary shares of £1 each
	At 30 October 1994 and 31 October 1993	£50,000,000
	Allotted and fully paid:	
	At 30 October 1994 and 31 October 1993	£39,041,000
	The Ordinary shares of £1 each are equity shares.	

21.	RESERVES	<u>Goodwill</u> £	Profit and loss account £
	At 31 October 1993 Exchange differences Retained profit for the year	(28,631,882)	2,100,474 339 2,311,759
	At 30 October 1994	(28,631,882)	4,412,572

The balance on the profit and loss account is all available for distribution.

# NOTES TO THE ACCOUNTS

30 October 1994

### 22. PENSIONS

The Group operates a contributory defined benefit pension scheme which covers a large proportion of its permanent staff employees and directors.

Pension costs are assessed in accordance with the advice of a professionally qualified actuary using the attained age method. Actuarial valuations of the pension scheme are performed triennially. The most recent such valuation was made as at 1 July 1992, and the assumptions which had the most significant effect on the results of the valuation were as follows:

Increase in present and future pensions	% per annum 3
Excess of average rate of return on investments over	
average salary increases	1

The total market value of pension scheme assets was £4,926,104 and, based on the above method and assumptions, was sufficient to cover 109.8% of the benefits which had accrued to pension scheme members after allowing for future increases in earnings. This surplus will be eliminated for funding purposes by maintaining the contributions of the Group and employees at 10% and 5% of earnings respectively.

The total pension cost for the Group was £573,610 (1993 - £507,281). Since the actuarial valuation a special contribution of £200,000 has been made to fund agreed benefit improvements (1993 - £200,000).

£8,019 (1993 -£49,944) is included within debtors, this being the excess of the cumulative amounts paid over the accumulated pension cost.

### 23. ULTIMATE PARENT COMPANY

The Company's parent company is Bertrem Limited, a company incorporated and registered in the Isle of Man.

The entire issued share capital of Bertrem Limited is held directly by or in trust for the benefit of certain individuals which include Mr P J Kennedy, Mrs K Kennedy and other members of their family.

Copies of the Group financial statements of Bertrem Limited are available from Companies House, Crown Way, Maindy, Cardiff, CF4 3UZ.