#### Company Registration NO. 2645067

#### GOLDLINE (UK) LIMITED

#### ABBREVIATED FINANCIAL STATEMENTS

AS AT

30th SEPTEMBER 1997

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SUBMITTED COS HSE 12/12/17

ANTHONY COWEN
CHARTERED ACCOUNTANTS
2ND FLOOR STANMORE HOUSE,
15/19 CHURCH ROAD,
STANMORE,
MIDDLESEX HA7 4AR
TEL: 0181 385 3911
FAX: 0181 385 3912

ANTHONY COWEN
Chartered Accountants

#### GOLDLINE (UK) LIMITED

DIRECTOR

D J HARRIS

SECRETARY

L J HARRIS

**AUDITORS** 

ANTHONY COWEN
2ND FLOOR
STANMORE HOUSE
15/19 CHURCH ROAD
STANMORE
MIDDLESEX HA7 4AR

BANKERS

BARCLAYS BANK ST. GILES SQUARE NORTHAMPTON NN1

NATIONAL WESTMINSTER 60 LICHFIELD STREET WOLVERHAMPTON WV1

REGISTERED OFFICE

19 YORK ROAD NORTHAMPTON NN1 5QG

COMPANY NUMBER

2645067

# GOLDLINE (UK) LIMITED REPORT OF THE DIRECTOR FOR THE YEAR ENDED 30th SEPTEMBER 1997

The director presents his annual report together with the company's financial statements for the year ended 30th September 1997.

#### PRINCIPAL ACTIVITIES

The principal activity of the company continues to be that of importers of footwear.

#### REVIEW OF THE BUSINESS

The director is satisfied with the results for the year which were achieved in difficult market conditions and he is optimistic for the future.

The results for the year are set out on page 4.

#### **DIVIDENDS**

No dividends were paid or proposed.

#### DIRECTORS AND THEIR INTERESTS

The director who served during the year and his beneficial interest in the share capital of the company was as follows:-

£10 Ordinary Shares 30.9.97 30.9.96

1

D J Harris

1

#### FIXED ASSETS

Movements in fixed assets are set in note 5 to these accounts.

# GOLDLINE (UK) LIMITED REPORT OF THE DIRECTOR FOR THE YEAR ENDED 30th SEPTEMBER 1997

continued from page 1.

#### DIRECTOR'S RESPONSIBILITIES

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the director is required to;

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- follow applicable accounting standards, subject to any material departures disclosed and explained in the financial statements;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

Messrs. Anthony Cowen have expressed their willingness to continue in office and offer themselves for reappointment as auditors in accordance with section 385, Companies Act 1985.

This report was approved by the board on 21 November 1997.

Signed on behalf of the director.

L J HARRIS SECRETARY

# AUDITORS' REPORT TO GOLDLINE (UK) LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 4 to 11, together with the full statutory accounts of the company for the year ended 30th September 1997 prepared under section 226 of the Companies Act 1985.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Act to the registrar of companies and whether the accounts to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

#### BASIS OF OPINION

We have carried out the procedures we consider necessary to confirm, by reference to the accounts, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full statutory accounts.

#### **OPINION**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated accounts on pages 4 to 11 are properly prepared in accordance with that provision.

Anthony Cowen

Registered Auditors and Chartered Accountants

Anthony Comer CA.

2nd Floor, Stanmore House 15/19 Church Road Stanmore Middlesex HA7 4AR

21 November 1997

# GOLDLINE (UK) LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30th SEPTEMBER 1997

		<u>1997</u>	<u> 1996</u>
	NOTES	£	£
GROSS PROFIT		986,733	1,203,462
Distribution Costs		(512,759)	(704,643)
Administrative Expenses		(406,842)	(363,381)
OPERATING PROFIT	3	67,132	135,438
Other Income	9	14,386	52,926
Interest Payable to Par	ent Company	(24,375)	(19,500)
Hire Purchase Interest	Payable	(2,810)	(2,184)
Loan Interest Payable		(6,507)	(1,500)
DDOUTE ON ODDINADY AGE	WTMTBG		
PROFIT ON ORDINARY ACTI BEFORE TAXATION	VITIES	47,826	165,180
Taxation	10	(7,452)	(56,147)
RETAINED PROFIT FOR THE	· VFAD	40,374	109,033
RETAINED PROFIT FOR THE	LEAR	·	·
RETAINED PROFIT BROUGHT	FORWARD	382,161 	273,128 
RETAINED PROFIT CARRIED	FORWARD	£ 422,535	£ 382,161

#### CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the above two financial years.

#### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than those included in the profit and loss account for the above two financial years.

The attached notes form part of these accounts.

## GOLDLINE (UK) LIMITED BALANCE SHEET AS AT 30th SEPTEMBER 1997

		<u>1</u>	<u> 1997</u>	1996
	NOTES	£	£	£
FIXED ASSETS				
Tangible Assets	5		152,182	149,882
CURRENT ASSETS				
Stock Debtors Cash at Bank	1 6	565,758 781,579 508,029		572,731 947,268 475,030
		1,855,366		1,995,029
CREDITORS: Amounts falling due within one year	7	(748,910) 		(1,220,972)
NET CURRENT ASSETS			1,106,456	774,057
TOTAL ASSETS LESS CURRENT LIABILITIES			1,258,638	923,939
CREDITORS: Amounts falling due after one year	8		(836,003)	(541,678)
NET ASSETS			£ 422,635	£ 382,261 ======
CAPITAL AND RESERVES				
Called Up Share Capital	11		100	100
Profit and Loss Account			422,535	382,161
SHAREHOLDERS' FUNDS (All equity interests)	12		£ 422,635	£ 382,261

The abbreviated financial statements have been prepared in accordance with the special provisions of Part V11 of the Companies Act 1985 relating to medium-sized companies.

Approved by the board on 21 November 1997

D HARRIS DIRECTOR

The attached notes form part of the

# GOLDLINE (UK) LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 30th SEPTEMBER 1997

	<u> 1997</u>	<u>1996</u>
NOTES	£	£
Reconciliation of operating profit to net cash flow from operating activities:-		
Operating Profit Depreciation Loss on Sale of Assets Commissions Receivable Decrease/(Increase) in Stock Decrease/(Increase) in Debtors (Decrease)/Increase in Creditors	67,132 15,816 2,284 - 6,973 165,689 (427,537)	135,438 12,873 - 37,640 (188,593) (11,674) 370,856
Net cash inflow/(outflow) from operating activities	(169,643)	356,540 
CASH FLOW STATEMENT		
Net Cash Flow from Operating Activities Returns on Investment and 17 Servicing of Finance Taxation Paid	(169,643) (19,306) (52,652)	356,540 (7,898) (61,147)
Capital Expenditure 18 Parent Company Financing Bank Loan Finance	(20,400) 295,000	(129,457) 75,000 76,838
INCREASE/(DECREASE) IN CASH 19	32,999	309,876
Reconciliation of net cash flow to movement in net debt:- 19		
Increase/(Decrease) in Cash Cash Inflow from Increase in Loan Debt Net Cash Inflow from Hire Purchase Debt Cash to Repay Bank Loan	32,999 (295,000) (86) 1,438	309,876 (151,838) (6,600)
Change in Net Debt Net Debt at beginning of Year	(260,649) (80,540)	151,438 (231,978)
Net Debt at end of Year	(341,189)	(80,540)

Tha attached notes form part of these accounts.

### GOLDLINE (UK) LIMITED NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30th SEPTEMBER 1997

#### 1. ACCOUNTING POLICIES

#### BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention and incorporate the results of the principal activity which is described in the director's report.

#### TURNOVER

Turnover represents net invoiced sales excluding Value Added Tax and trade discounts.

#### DEPRECIATION

Depreciation is provided at the following annual rates in order to write off each asset over its estimated economic useful life:

Freehold Buildings - 2% Straight Line
Fixtures, Fittings and Equipment - 20% Reducing Balance
Motor Vehicles - 25% Reducing Balance

#### STOCK

Stock of goods for resale is stated at the lower of cost, including duty & carriage, and net realisable value after making due allowance for slow moving items.

#### HIRE PURCHASE

Assets obtained under hire purchase contracts are capitalised as tangible fixed assets and depreciated over their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods.

#### DEFERRED TAXATION

No provision has been made for deferred taxation as in the opinion of the director there is a reasonable probability that no liability will arise in the foreseeable future.

#### FOREIGN CURRENCIES

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the Balance Sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### 2. TURNOVER

Not Disclosed.

## MOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30th SEPTEMBER 1997

3.	OPERATING PROFIT	<u> 1997</u>	<u> 1996</u>
	Stated after charging:-	£	£
	Depreciation	15,816	12,873
	(Gain)/Loss on Sale of Vehicle	2,284	
	Auditors' Remuneration	4,837	4,908
	(Gain)/Loss on foreign exchange	(665)	(756)
	Director's Emoluments (sole director)	51,420	52,286
	Director's Pension	4,314	3,123
		==	=====

Director's Emoluments do not include estimated cash value of benefits totalling £6,027. (1996: £5,714)

#### 4. STAFF COSTS (including director's remuneration)

	======	======
	220,525	181,507
Pension Costs	7,414	4,123
Social Security Costs	19,989	16,752
Wages & Salaries	193,122	160,632

The average weekly number of employees was eight. (1996 - seven).

#### 5. TANGIBLE FIXED ASSETS

	MOTOR VEHICLES	OFFICE FURNISHINGS & EQUIPMENT	FREEHOLD PROPERTY	TOTAL
	£	£	£	£
Cost: 1.10.96 Additions in the Year Disposals	54,945 19,000 (13,000)	21,629 5,400 -	102,083	178,657 24,400 (13,000)
Cost: 30.9.97	60,945	27,029	102,083	190,057
Depreciation: 1 10.96	20,807	7,630	338	28,775
Disposals	(6,716)	-	-	(6,716)
Charge in the Year	10,256	3,520	2,040	15,816
Depreciation: 30.9.97	24,347	11,150	2,378	37,875
Net Book Value: 30.9.97	36,598 =====	15,879 =====	99,705 ======	152,182 ======
Net Book Value: 30.9.96	34,138 =====	13,999 =====	101,745 =====	149,882 ======

Motor vehicles subject to Hire Purchase agreements: - at 30.9.97 (Cost: £34,285; Depreciation: £9,536; NBV: £24,749)

## MOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30th SEPTEMBER 1997

		<u>1997</u>	<u>1996</u>
6.	DEBTORS	£	£
	Trade Debtors Prepayments & Other Debtors	558,974 222,605	903,256 44,012
		781,579 =====	947,268 ======
7.	CREDITORS: Amounts falling due within one year		
	Trade Creditors Social Security & Other Taxes Bank Loan (note) Accruals Other Creditors Hire Purchase Creditors Corporation Tax	419,581 42,894 3,800 55,548 206,872 9,415 10,800	745,565 101,668 3,800 56,643 247,204 10,092 56,000
		748,910 ======	1,220,972 =======
8.	CREDITORS: Amounts falling due after one year		
	Parent Company Loan Hire Purchase Creditors Bank Loan (note)	754,910 9,493 71,600	459,910 8,730 73,038
		836,003	541,678

Note: The loan is secured by a legal charge over the freehold property together with a debenture held over the company's other assets.

The bank loan is repayable after more than five years.

Interest on the bank loan is calculated on a floating rate basis at a margin of 2.5% per annum above Base Rate. After 2 years the bank may vary the rate of interest charged.

#### 9. OTHER INCOME

Bank interest receivable Sales Commissions Receivable	14,386 -	15,286 37,640
	14,386	52,926

## GOLDLINE (UK) LIMITED NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30th SEPTEMBER 1997

		<u>1997</u> £	<u>1996</u> £
10.	TAXATION		
	Charge for the year provided at 21% (1996: 33% less marginal relief)	10,800	56,000
	Over provision in the previous year Under provision in the previous year	(3,348)	- 147
		7,452	56,147 =====
11.	CALLED UP SHARE CAPITAL		
	Authorised:		
	Ordinary shares of £10 each	£ 100	£ 100
	Allotted, Called Up and Fully Paid:	===	===
	Ordinary shares of £10 each	£ 100	£ 100 ===
12.	SHAREHOLDERS' FUNDS		
	(Reconciliation of movements)		
	Profit for the year after taxation Opening shareholders' funds	40,374 382,261	109,033 273,228
	Closing shareholders' funds	422,635	382,261

#### 13. ULTIMATE HOLDING COMPANY

The company's parent company is Pinpoint Investments Limited which is incorporated outside Great Britain.

#### 14. CAPITAL COMMITMENTS

The company had not authorised or contracted for any capital expenditure at the Balance Sheet date.

#### 15. CONTINGENT LIABILITIES

At the Balance Sheet date there was a contingency to purchase US Dollars with a sterling value of £186,340. (1996: £88,881).

## GOLDLINE (UK) LIMITED NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30th SEPTEMBER 1997

#### 16. RELATED PARTY TRANSACTIONS

The ultimate controlling party is Pinpoint Investments Limited.

During the year interest was paid to Pinpoint Investments Limited as disclosed in the Profit and Loss Account on page 4.

There were no transactions with D Harris, director.

	NOTES	$\mathbf{TO}$	THE	CASH	FLOW	STATEMENT: -
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<u> 1997</u>	<u> 1996</u>
£	£

#### 17. RETURNS ON INVESTMENT & SERVICING OF FINANCE

Interest Received	14,386	15,286
Interest Paid	(33,692)	(23,184)
	(19,306)	(7,898)

#### 18. CAPITAL EXPENDITURE

Purchase of Tangible Fixed Assets	(24,400)	(129,457)
Sale of Tangible Fixed Assets	4,000	-
	(20,400)	(129,457)
	======	======

#### 19. ANALYSIS OF CHANGES IN NET DEBT

	AT	CASH	OTHER	AT
	<u>1.10.96</u>	<u>FLOWS</u>	<u>CHANGES</u>	30.9.97
	£	£	£	£
Cash at Bank & in Hand	475,030	32,999	(12,635)	508,029
Debt Due Within 1 Year	(3,800)	-		(3,800)
Debt Due Greater 1 Year	(73,038)	1,438		(71,600)
Parent Company Finance	(459,910)	(295,000)		(754,910)
Hire Purchase Finance	(18,822)	12,549		(18,908)
	(80,540)	(248,014)	(12,635)	(341,189)

#### 20. MAJOR NON-CASH TRANSACTIONS

During the year the company entered into Hire Purchase agreements in the sum of £12,635, in respect of assets with a total capital value of £14,500 at the inception of the lease.