## BOX TELEVISION LIMITED (formerly Video Jukebox Network International Limited) Registered Number: 2643552

**DIRECTORS' REPORT AND FINANCIAL STATEMENTS** 

15 MONTHS ENDED 31 MARCH 1997

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### REPORT OF THE DIRECTORS

The Directors present their report and the audited accounts for the 15 months ended 31 March 1997. The Company changed its name from Video Jukebox Network International Limited on 12 November 1996 following its acquisition by EMAP PLC.

#### PRINCIPAL ACTIVITY

The principal activity of the company is to operate a viewer interactive music television service in the United Kingdom and the Republic of Ireland known as "The Box" and no significant changes took place during the period.

### **REVIEW OF BUSINESS AND FUTURE DEVELOPMENTS**

Turnover increased to £2,375,000 (1995: £1,107,000) and losses increased to £826,000 (1995: Loss £568,000). The Directors consider the results achieved to be satisfactory having regard to the trading conditions which existed during the period.

#### **RESULTS AND DIVIDENDS**

The results for the period are set out on page 6.

The Directors do not recommend the payment of a dividend.

It is proposed that the loss of £826,000 (1995: £568,000) is transferred to reserves.

### **DIRECTORS AND THEIR INTERESTS**

The Directors of the company during the period were:

**VP Monsey** 

J Baillie (Appointed 6/11/96)
E Laskowski (Appointed 30/10/96)
M Bension (Resigned 30/10/96)
D Burns (Resigned 30/10/96)
A McGlade (Resigned 30/10/96)
F Rosen (Resigned 30/10/96)

P Seddon (Appointed 30/10/96; resigned 6/11/96)

T Schoonmaker (Appointed 30/10/96)

### REPORT OF THE DIRECTORS (continued)

The interests of the Directors is the share capital of the ultimate parent company EMAP plc, at the beginning of the year (or later if date of appointment) and the end of the year were as follows:

	Ordinary shares at 31 March 1997			Ordinary sha	Ordinary shares at 31 December 1995		
	Options	Issued	Held In Trust	Options	Issued	Held In Trust	
J A M Baillie	2,388	64	4,600	1.742		2,300	
E Laskowski	969				<del></del>		
V Monsey	969						
T Schoonmaker	49,320	23,194		49,320	22,337		

During the year the following transactions took place relating to Directors' interests in options to subscribe to ordinary shares in EMAP plc.

	Options Granted	Options Exercised	Allocated in Trust
J A M Baillie	646		2300
E Laskowski	969	<del></del>	
V Monsey	969		

### **DIRECTORS' RESPONSIBILITY STATEMENT**

The Directors are required by the law to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the profit or loss and total gains and losses for the financial period.

The Directors confirm that appropriate accounting policies have been used and applied consistently, and reasonable and prudent judgements and estimates have been made in the preparation of the financial statements for the year ended 31 March 1997. The Directors also confirm that the financial statements have been properly prepared in accordance with the Companies Act 1985, that all applicable accounting standards have been followed and that the going concern basis is appropriate.

The Directors are responsible for maintaining adequate accounting records, for safeguarding the assets of the Company, and for taking reasonable steps to prevent and detect fraud and other irregularities.

#### **CHANGES IN FIXED ASSETS**

The movements in fixed assets during the period are shown in note 7 to the accounts.

### REPORT OF THE DIRECTORS (Continued)

### **AUDITORS**

On 28 October 1996 Fox Associates resigned as auditors of the Company and Price Waterhouse were appointed.

An elective resolution to dispense with the annual appointment of auditors was passed in 1991 in accordance with section 379 of the Companies Act 1985 and the existing auditors Price Waterhouse will be deemed reappointed in accordance with section 386 of the Act unless their appointment is brought to an end by a shareholders' resolution.

The auditors have indicated their willingness to continue in office.

By order of the Board

VP Monsey

Director

29 January 1998

Telephone: 0171-939 3000 Telex: 884657 PRIWAT G Facsimile: 0171-403 5265

## Price Waterhouse



## AUDITORS' REPORT TO THE MEMBERS OF BOX TELEVISION LIMITED (formerly Video Jukebox Network International Limited)

We have audited the financial statements on pages 6 to 15 which have been prepared under the historical cost convention and the accounting policies set out on page 8.

### Respective responsibilities of Directors and auditors

As described on page 3 the company's Directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1997 and of its loss for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Price Waterhouse Chartered Accountants and Registered Auditors

Time Watel

<sup>29</sup> January 1998

## PROFIT AND LOSS ACCOUNT FOR THE 15 MONTHS ENDED 31 MARCH 1997

	<u>Note</u>	15 months ended 31 March <u>1997</u>	Year ended 31 December 1995
TURNOVER	2	£'000 2,375	£'000 1,107
Cost of sales		<u>(608</u> )	<u>(517</u> )
GROSS PROFIT		1,767	590
Administrative expenses		<u>(2,577)</u>	(1,054)
OPERATING LOSS	3	(810)	(464)
Other Interest receivable and similar income Interest payable and similar charges	4 5	148 <u>(209)</u>	14 <u>(118</u> )
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(871)	(568)
Tax on loss on ordinary activities		45	
LOSS ON ORDINARY ACTIVITIES AFTER TAXATION		<u>(826</u> )	<u>(568</u> )
Retained loss for the period	15	(826)	(568)
			===

There are no recognised gains and losses other than the profit and loss for the period.

Turnover and operating profit arise solely from continuing operations.

The notes on pages 8 to 15 form an integral part of these accounts.

## **BALANCE SHEET AS AT 31 MARCH 1997**

<u>lote</u>		March 1997 £'000		ember 1995 £'000
	2000	2000	~ 000	2000
6		349		615
7	873 — <del>-</del>		794 <u>606</u>	
•	873		1,400	
8	<u>(550</u> )		<u>(386</u> )	
		323		1,014
		672		1,629
9		<u>(144</u> )		<u>(2,152</u> )
		528		(523)
12		1		1
13 14		2,502 <u>(1,975</u> )		625 <u>(1,149</u> )
15		528		(523)
	6 7 9 12 13 14	£'000  6  7  873  873  873  8  8  (550)	£'000 £'000  6 349  7 873 ————————————————————————————————————	£'000 £'000 £'000  6 349  7 873 794 606 873 1,400 8 (550) (386)  323 672  9 (144) 528 —  12 1 13 2,502 14 (1,975)

Approved by the Board on 29 January 1998

On behalf of the Board

VP Monsey DIRECTOR

The notes on pages 8 to 15 form an integral part of these accounts.

### NOTES TO THE ACCOUNTS FOR THE 15 MONTHS ENDED 31 MARCH 1997

#### 1 ACCOUNTING POLICIES

### (a) Accounting convention

The accounts have been prepared under the historical cost convention in accordance with applicable Accounting Standards. The company has taken advantage of the exemption provided by FRS1 not to prepare a cash flow statement. A consolidated group cash flow statement, which includes cash flows of the company can be found in the accounts of the ultimate parent company EMAP PLC.

### (b) Turnover

Turnover represents amounts receivable for services provided less credit notes and allowances, excluding value added tax.

### (c) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery

- 33.33% straight line

Fixtures, fittings and equipment

- 33.33% straight line

Motor vehicles

- 25% reducing balance

### (d) Deferred taxation

Provision is only made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes to the extent that the Directors consider that a liability to taxation is unlikely to crystallise.

### (e) Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the accounting date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### (f) Leasing

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the term of the lease.

## NOTES TO THE ACCOUNTS FOR THE 15 MONTHS ENDED 31 MARCH 1997 (Continued)

### 2 TURNOVER

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom and the Republic of Ireland.

3	OPERATING LOSS	<u>1997</u>	<u>1995</u>
		£'000	£'000
	Operating loss is stated after charging:		
	Depreciation of tangible assets Profit on foreign currencies	650 -	142 40
	Auditors' remuneration	10	10
			-
4	OTHER INTEREST RECEIVABLE AND SIMILAR INCOME		
		<u>1997</u> £'000	<u>1995</u> £'000
	Bank interest received	21	14
	Write back of loan	<u>127</u>	_ <del>-</del>
		148	14
5	INTEREST PAYABLE AND SIMILAR CHARGES		
		<u>1997</u> £'000	<u>1995</u> £'000
	On amounts payable to connected companies	208	117
	Lease finance charges and hire purchase interest	1	1
		<u>209</u>	<u>118</u>

## NOTES TO THE ACCOUNTS FOR THE 15 MONTHS ENDED 31 MARCH 1997 (Continued)

### 6 TANGIBLE ASSETS

		Furniture,		
	Plant and	fixtures	Motor	
Cost	<u>machinery</u>	and equipment	<u>vehicle</u>	<u>Total</u>
	£'000	£'000	£'000	£'000
At 1 January 1996	675	292	9	976
Additions	<u>106</u>	<u>278</u>		<u>384</u>
At 31 March 1997	781	570	9	1,360
	_			
Depreciation				
At 1 January 1996	292	64	5	361
Charge for year	<u>459</u>	<u>187</u>	4	<u>650</u>
At 31 March 1997	751	251	9	1,011
Net book values				
At 31 March 1997	<u>30</u>	<u>319</u>		<u>349</u>
At 31 December 1995	<u>383</u>	<u>228</u>	_4	<u>615</u>

Within the depreciation charge for the year an additional £416,800 is included as a result of the management review of the remaining useful economic lives of cable head-end equipment included in plant and machinery and equipment.

### 7 DEBTORS

	<u>1997</u> £'000	<u>1995</u> £'000
Trade debtors	255	89
Other debtors	26	11
Amounts owed by related companies	451	552
Prepayments and accrued income	<u>_141</u>	<u>128</u>
	873	794

## NOTES TO THE ACCOUNTS FOR THE 15 MONTHS ENDED 31 MARCH 1997 (Continued)

## 8 CREDITORS (Amounts falling due within one year)

		<u>1997</u> £'000	<u>1995</u> £'000
	Bank loans and overdrafts	102	-
	Trade creditors	140	79
	Amounts owed to related companies	-	144
	Obligations under finance lease and hire purchase contracts	-	2
	Other creditors including taxation and social security	59	24
	Accruals and deferred income	<u>249</u>	<u>137</u>
		550	386
		_	
9	CREDITORS (Amounts falling due after more than one year)		
	- ,	<u> 1997</u>	<u>1995</u>
		£'000	£'000
	Amounts owed to related companies	144	2,137
	Other loans	<del></del>	<u> </u>
		144	2,152
	Loans		
	Wholly repayable within five years	-	93
	Repayable after five years	-	1,932

## NOTES TO THE ACCOUNTS FOR THE 15 MONTHS ENDED 31 MARCH 1997 (Continued)

## 9 CREDITORS (Amounts falling due after more than one year) (Continued)

## Net obligations under finance leases and hire purchase contracts

,	<u>1997</u> £'000	<u>1995</u> £'000
Repayable within one year Repayable between one and five years	<u>.</u>	3
	-	3
Finance charges and interest allocated to future accounting periods	<u>-</u>	
	-	3
Included in current liabilities	<del></del>	(3)
	-	-

### 10 OPERATING LEASE COMMITMENTS

The company had annual commitments under non-cancellable operating leases at 31 March 1997 as set out below:

	Land and Buildings		Other	
	1997 1995		1997	1995
Leases expiring within one year	-	-	_	_
Leases expiring between one and five years	95	-	11	_
Leases expiring after five years	-	-	_	-

## NOTES TO THE ACCOUNTS FOR THE 15 MONTHS ENDED 31 MARCH 1997 (Continued)

### 11 PROVISIONS FOR LIABILITIES AND CHARGES

Deferred tax is provided at 33% (1995 - 25%) analysed over the following timing differences.

	Not provided			<u>Provided</u>
	1997	1995	1997	1995
	£'000	£'000	£'000	£'000
Accelerated capital allowances	(92)	(32)	-	_
Tax losses available	(495)	<u>(201</u> )		
Tax assets	(587)	(233)		-
	<del></del>			

### 12 SHARE CAPITAL

<u> 1995</u>
£'000
1
1

During the period 225 ordinary shares of £1 each were allotted and fully paid at £1,877,000.

### 13 SHARE PREMIUM ACCOUNT

At 1 January 1996	625
Issue of shares during the period	1,877
At 31 March 1997	2,502

£'000

## NOTES TO THE ACCOUNTS FOR THE 15 MONTHS ENDED 31 MARCH 1997 (Continued)

### 14 PROFIT AND LOSS ACCOUNT

	•	<u>1997</u>	<u>1995</u>		
		£'000	£'000		
	Appropriated leaves at 4 January 4005	<i>(,</i> , , , , , , , , , , , , , , , , , ,	4		
	Accumulated losses at 1 January 1995	(1,149)	(581)		
	Retained loss for the period	<u>(826</u> )	<u>(568</u> )		
	Accumulated losses at 31 March 1997	(1,975)	(1,149)		
15	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS				
		<u>1997</u>	<u>1995</u>		
		£,000	£'000		
	Loss for the financial period	(826)	(568)		
	Issue of equity shares	<u>1,877</u>	<u>625</u>		
	Net eddition to the last age				
	Net addition to shareholders' funds	1,051	57		
	Opening shareholders' funds	<u>(523</u> )	<u>(580</u> )		
	Closing shareholders' funds	528	(523)		
		<del></del>			
16	DIRECTORS' EMOLUMENTS				
		<u>1997</u>	<u>1995</u>		
		£'000	£'000		
	Demonstra				
	Remuneration	163	79		
		<del></del>	===		
	Emoluments disclosed above				
	(excluding pension contributions) include amounts paid to:				
	The highest paid director	107	70		
	The highest paid difector	127	79		

### NOTES TO THE ACCOUNTS FOR THE 15 MONTHS ENDED 31 MARCH 1997 (Continued)

### 17 EMPLOYEES

Number of employees

The average weekly number of employees (including Directors) during the year was:

	<u> 1997</u>	<u>1995</u>
	Number	Number
Office and management	14	11
Customer services	7	7
Production	<u>5</u>	_3
	26	21
		_
Employment costs		
	£,000	£'000
Wages and salaries	814	440
Social security costs	<u>83</u>	43
	897	483
		<del></del>

### 18 ULTIMATE HOLDING COMPANY AND PARENT UNDERTAKING

The ultimate parent company of the group of undertakings for which group accounts are drawn up and of which the Company is a member is EMAP plc, registered in England and Wales. Copies of EMAP plc's accounts can be obtained from 1 Lincoln Court, Lincoln Road, Peterborough, PE1 2RF.

### 19 RELATED PARTY TRANSACTION

Transactions with other companies within the group are not disclosed as the company has taken advantage of the exemption available under Financial Reporting Standard 8 "Related Party Disclosures".