CommsResources Limited
Financial statements
31 December 2006

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# Financial statements

# Year ended 31 December 2006

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# Company information

Board of directors

D G Seddon A R Ford

Company secretary

James Clusker

Registered office

1 Sherman Road

Bromley Kent BR1 3JH

Auditor

Chantrey Vellacott DFK LLP Chartered Accountants Registered Auditor Russell Square House 10 - 12 Russell Square

London WC1B 5LF

#### **Directors' report**

#### Year ended 31 December 2006

The directors have pleasure in presenting their report and the audited financial statements of the company for the year ended 31 December 2006

#### Principal activities and business review

The principal activity of the company during the year was in recruitment consultancy, specialising in information technology and telecommunications

The board is satisfied with the sales growth of the company during the year but cumulative profits and cashflows continued to be affected by irrecoverable withholding tax for which steps are being taken to reduce this exposure

## Results and dividends

The profit for the year, after taxation, amounted to £314,681 Particulars of dividends paid are detailed in note 8 to the financial statements

#### Financial instruments

Details of the company's financial risk management objectives and policies are included in note 17 to the accounts

#### Directors

The directors who served the company during the year were as follows

D G Seddon

AR Ford

## Directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

Directors' report (continued)

# Year ended 31 December 2006

#### Auditor

During the year, Messrs BDO Stoy Hayward LLP resigned as auditor and Chantrey Vellacott DFK LLP was appointed Chantrey Vellacott LLP has indicated its willingness to be re-appointed at the Annual General Meeting

Signed on behalf of the directors

D G Seddon Director

Approved by the directors on 29 February 2008

# Independent auditor's report to the shareholders of CommsResources Limited

#### Year ended 31 December 2006

We have audited the financial statements of CommsResources Limited for the year ended 31 December 2006 which comprise the profit and loss account, statement of total recognised gains and losses, balance sheet and the related notes. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the statement of directors' responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Independent auditor's report to the shareholders of CommsResources Limited (continued)

## Year ended 31 December 2006

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2006 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

Emphasis of matter - Going concern

Without qualifying our opinion, we draw attention to Note 1 to the financial statements 'Going concern' which explains the company's dependence upon the existing banking facilities and the continued support of the bank

Charley Vellacott De uf

Chartered Accountants Registered Auditor

London

29 February 2008

# Profit and loss account

# Year ended 31 December 2006

		2006	2005
	Note	£	(restated) £
Turnover	2	19,008,965	15,854,597
Cost of sales		15,192,493	12,760,701
Gross profit		3,816,472	3,093,896
Distribution costs Administrative expenses		1,120,029 1,884,218	919,347 1,587,486
Operating profit	3	812,225	587,063
Interest receivable Interest payable and similar charges	6	25,140 (378,253)	17,638 (319,514)
Profit on ordinary activities before taxation		459,112	285,187
Tax on profit on ordinary activities	7	144,431	290,415
Profit/(loss) for the financial year		314,681	(5,228)

All of the activities of the company are classed as continuing

There is no difference between the profits shown above and their historical cost equivalents

# Statement of total recognised gains and losses

# Year ended 31 December 2006

	2006	2005 (restated)
	£	£
Profit/(loss) for the financial year attributable to the shareholders	314,681	(5,228)
Total recognised gains and losses relating to the year	314,681	(5,228)
Prior year adjustment (see note 9)	(319,165)	_
Total gains and losses recognised since the last annual report	(4,484)	(5,228)

The notes on pages 9 to 18 form part of these financial statements.

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# **Balance sheet**

# As at 31 December 2006

		2006	2005
	Note	£	(restated) £
Fixed assets	40		4.000
Intangible assets Tangible assets	10 11	230,805	1,886 236,001
		230,805	237,887
Current assets			
Debtors Cash at bank and in hand	12	7,035,793 1,221,776	5,701,629 1,018,748
Creditors amounts falling due within one year	13	8,257,569 7,666,920	6,720,377 6,144,496
Net current assets		590,649	575,881
Total assets less current liabilities		821,454	813,768
Creditors amounts falling due after more than one year	14	168,068	191,063
		653,386	622,705
Capital and reserves Called-up equity share capital	18	100,000	100,000
Profit and loss account	19	553,386	522,705
Shareholders' funds	20	653,386	622,705

These financial statements were approved by the Board and authorised for issue on 29 February 2008 and were signed on its behalf by

D G Seddon

The notes on pages 9 to 18 form part of these financial statements.

## Notes to the financial statements

#### Year ended 31 December 2006

#### 1 Accounting policies

#### Basis of accounting

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of financial instruments

#### Going concern

During the year it has been recognised that withholding tax suffered which had previously been regarded as recoverable was, in fact, not recoverable. As a result, a prior year adjustment has been made to reflect the irrecoverable tax into the correct period.

The company continues to suffer withholding tax in various jurisdictions and is making strenuous efforts to ensure that this tax is recovered in future. The company is affected by the related cash outflow and, while the management accounts for 2007 indicate increased profits, there is a net cash outflow because of this issue. Efforts to assist with future tax recoverability include a review of the various jurisdictions that the company operates in and a structural group review.

Working capital requirements are met principally out of floating rate overdrafts and invoice discounting as well as retained profits. The company has arrangements with its bankers for the provision of finance, which it expects to continue and which it expects to be sufficient to enable it to meet its plan for the current year.

The directors monitor the liquidity and cash flow of the company carefully and have an agreed overdraft limit with the company's bankers to help manage fluctuations in cash flow. The directors on a regular basis monitor cash flow and appropriate action is taken where additional funds are required.

#### Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the financial statements on the grounds that the company is small

#### Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax

## Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Trademarks

33% straight line

## Fixed assets

All fixed assets are initially recorded at cost

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Website and Software

33% straight line

Fixtures & Fittings

25% reducing balance

Motor Vehicles Equipment 25% reducing balance 33% straight line

Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### Notes to the financial statements

#### Year ended 31 December 2006

#### 1 Accounting policies (continued)

#### Finance lease agreements

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated in accordance with the above depreciation policies. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account on a straight line basis, and the capital element which reduces the outstanding obligation for future instalments.

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Foreign currencies

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured at historical cost in a foreign currency are not retranslated Exchange differences arising on the settlement of monetary items and on the retranslation of monetary items are taken to the profit and loss account. Exchange differences arising on non-monetary items, carried at fair value, are included in the profit and loss account, except for the differences arising on the retranslation of non-monetary items in respect of which gains and losses are recorded in equity. For such non-monetary items, any exchange component of that gain or loss is also recognised directly in equity.

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### \* Trade and other debtors

Trade and other debtors are recognised and carned forward at invoices amounts less provisions for any doubtful debts. Bad debts are written off when identified

## \* Cash and cash equivalents

Cash and cash equivalents are included in the balance sheet at cost. Cash and cash equivalents comprise cash at bank and in hand and short term deposits with an original maturity of three months or less.

#### \* Interest-bearing loans and borrowings

All loans and borrowings are recognised initially at cost, which is the fair value of the consideration received, net of issue costs associated with the borrowing

After initial recognition, interest-bearing loans and borrowings are measured at amortised cost using the effective interest method. Gains or losses are recognised in the profit and loss account when liabilities are derecognised or impaired, as well as through the amortisation process.

## Notes to the financial statements

## Year ended 31 December 2006

#### 2 Turnover

The analysis of turnover by geographical market required by paragraph 55 of Schedule 4 of the Companies Act 1985 has not been provided because the directors consider that the disclosure would be seriously prejudicial to the interests of the company

## 3 Operating profit

Operating profit is stated after charging

	2006	2005 (restated)
	£	£
Amortisation	1,886	1,800
Depreciation of owned fixed assets	20,278	4,575
Depreciation of assets held under hire purchase agreements	80,000	76,224
Loss on disposal of fixed assets Auditor's remuneration	10,634	992
- as auditor	28,500	24,000
Net loss on foreign currency translation	145,450	40,055

#### 4 Particulars of employees

Wages and salaries

Social security costs

Other pension costs

The average number of staff, including executive directors, employed by the company during the financial year can be analysed as follows

	2006	2005 (restated)
	No	No
Directors, management and administration	23	24
Sales	20	20
Contractors	75	55
	118	99
The aggregate payroll costs of the above were		
	2006	2005 (restated)
	£	£

1.346,909

1,472,621

126,036

(324)

1,583,026

1,755,089

155,651

16,412

# Notes to the financial statements

# Year ended 31 December 2006

_	Diro	atam'	ama	luments
3	Dire	ctors	emo	luments

The directors' aggregate emoluments in respect of qualifying services were

	2006	2005 (restated)
	£	£
Emoluments receivable Value of company pension contributions to money purchase schemes	55,001 7,766	21,053
	62,767	21,053

The number of directors who accrued benefits under company pension schemes was as follows

	2006	2005 (restated)
	No	No
Money purchase schemes	1	1

# 6 Interest payable and similar charges

	2006	2005 (restated)
	£	£
Interest payable on bank borrowing	115,235	85,424
Finance charges	34,428	20,180
Other similar charges payable	228,590	213,910
	378,253	319,514
	<del></del>	

In addition to the above charges, administrative expenses include factoring charges of £159,034 (2005 £181,919)

# Notes to the financial statements

# Year ended 31 December 2006

7	Taxation on ordinary activities		
	(a) Analysis of charge in the year		
		2006	2005
		£	(restated) £
	Current tax		
	UK taxation In respect of the year		
	UK Corporation tax based on the results for the year	7,518	8,175
	Foreign tax Current tax on income for the year	136,913	211,934
	Total current tax (note 7 (b))	144,431	220,109
	Deferred tax		
	Origination and reversal of timing differences	-	70,306
	Tax on profit on ordinary activities	144,431	290,415
	(b) Factors affecting current tax charge		
	The tax assessed on the profit on ordinary activities for the year is high corporation tax in the UK of 30% (2005 - 30%)	er than the star	ndard rate of
		2006	2005 (restated)
		£	(restated)
	Profit on ordinary activities before taxation	459,112	285,187
	Profit on ordinary activities multiplied by rate of tax	137,734	85,556
	Expenses not deductible for tax purposes Capital allowances for period in excess of depreciation	2,445 4,720	7,759 (10,855)
	Tax chargeable at lower rates  Adjustments to tax charge in respect of previous periods	(468) -	2,899
	Irrecoverable withholding tax	-	134,750
	Total current tax (note 7(a))	144,431	220,109
8	Dividends		
	Equity dividends		
		2006	2005 (restated)
		£	£
	Paid Equity dividends	284,000	246,000
	• • • • • • • • • • • • • • • • • • • •		

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# Notes to the financial statements

#### Year ended 31 December 2006

# 9 Prior year adjustment

During the year it has been recognised that withholding tax suffered which had previously been regarded as recoverable was, in fact, not recoverable. As a result a prior year adjustment has been made to reflect the irrecoverable tax into the correct period

## 10 Intangible fixed assets

				Patents and	Trademarks £
Cost At 1 January 2006 and 31	December 2006	<b>3</b>			9,000
Amortisation At 1 January 2006 Charge for the year					7,114 1,886
At 31 December 2006					9,000
Net book value At 31 December 2006					
At 31 December 2005					1,886
Tangible fixed assets					
	Plant & Machinery £	Furniture and Equipment £	Motor Vehicles £	Equipment £	Total £
Cost At 1 January 2006 Additions Disposals	51,878 - -	195,343 - -	36,435 65,449 (36,435)	486,939 40,267 -	770,595 105,716 (36,435)
At 31 December 2006	51,878	195,343	65,449	527,206	839,876
Depreciation At 1 January 2006 Charge for the year On disposals	51,878 - -	102,082 21,081 —	24,054 9,106 (25,801)	356,580 70,091 —	534,594 100,278 (25,801)
At 31 December 2006	51,878	123,163	7,359	426,671	609,071
Net book value At 31 December 2006	_	72,180	58,090	100,535	230,805
At 31 December 2005		93,261	12,381	130,359	236,001

#### Hire purchase agreements

Included within the net book value of £230,805 is £200,805 (2005 - £207,432) relating to assets held under hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £80,000 (2005 - £76,224)

## Notes to the financial statements

#### Year ended 31 December 2006

4	2	Debtors	
	_	LIMINITE	

	2006	2005 (restated)
	£	£
Trade debtors (see below)	5,826,918	5,171,946
Amounts owed by group undertakings	887,084	478,565
Other debtors	307,072	17,451
Prepayments and accrued income	14,719	33,667
	7,035,793	5,701,629

The debtors above include the following amounts falling due after more than one year

2006	2005
	(restated)
£	£

Amounts owed by group undertakings

443,397 210,279

All amounts shown under debtors fall due for payment within one year

Included in trade debtors are factored debts amounting to £5,517,229 (2005 £4,695,212)

Included in other debtors is recoverable withholding tax of £228,846 (2005 £162,712)

# 13 Creditors amounts falling due within one year

2006	2005 (restated)
£	£
1,031,173	944,536
5,191,147	4,287,677
814,285	302,694
128,703	78,073
408,942	473,199
	902
92,670	57,415
7,666,920	6,144,496
	£ 1,031,173 5,191,147 814,285 128,703 408,942 - 92,670

The bank overdraft facility is secured by a floating charge over the assets of the company, a fixed charge over a designated cash deposit, a personal guarantee from a director for £300,000 and by set off against all other accounts. At 31 December 2006 and December 2005 the company had net cash

The obligations under finance lease and hire purchase contracts are secured on the underlying assets

Amounts owed under the invoice discounting facility are secured by a first charge over the book debts and a floating charge over the company's assets

# Notes to the financial statements

## Year ended 31 December 2006

#### 14 Creditors amounts falling due after more than one year

	2006	2005
		(restated)
	£	£
Hire purchase agreements (note 15)	168,068	191,063
• • • •		

## 15 Commitments under hire purchase agreements

Future commitments under hire purchase agreements are as follows

	2006	2005 (restated)
	£	£
Amounts payable within one year	128,703	78,073
Amounts payable between one and two years	128,703	78,073
Amounts payable between one and two years  Amounts payable between three and five years	39,365	112,990
	296,771	269,136

#### 16 Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company and independently administered fund. The pension charge represents contributions payable by the company to the fund and amounted to £16,412 (2005 £NIL). There were no outstanding or prepaid contributions at either the beginning or end of the financial year.

#### 17 Financial risk management objectives and policies

## Financial Instruments and Risk Management

A mixture of retained profits, bank borrowings and invoice discounting are used to finance operations. Long-term finance leases are used to finance capital expenditure. Working capital requirements are met principally out of floating rate overdrafts and invoice discounting as well as retained profits. In addition, various financial instruments such as trade debtors and trade creditors arise directly from the company's operations. The company does not enter into any hedging arrangements but matches its currency for sales and costs.

The company is mainly exposed to credit risk from credit sales. It is company policy to assess the credit risk of new customers and to take out credit insurance on nearly all of its business and then factor the information from these credit ratings into future dealings with the customers. At the balance sheet date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet.

The directors monitor the liquidity and cash flow risk of the company carefully. The company has an agreed overdraft limit with the company's bankers to help manage fluctuations in cash flow. The directors on a regular basis monitor cash flow and appropriate action is taken where additional funds are required, for example the arrangement of a new lease finance in the year to purchase a large piece of capital equipment.

# Notes to the financial statements

# Year ended 31 December 2006

18	Share capital				
	Authorised share capital				
				2006	2005
				£	(restated) £
	1,000,000 Ordinary shares of £1 each			1,000,000	1,000,000
	Allotted, called up and fully paid				
		2006	1	2005	
		No	£	<i>(restate</i> No	ed) £
	Ordinary shares of £1 each	100,000	100,000	100,000	100,000
19	Profit and loss account				
13	Front and 1033 decount			2006	2005
				£	(restated) £
	Balance brought forward as previously reported Prior year adjustment (see note 9)			841,870 (319,165)	773,933 -
	Balance brought forward restated			522,705	773,933
	Profit/(loss) for the financial year Equity dividends paid (FRS 25)			314,681 (284,000)	(5,228) (246,000)
	Balance carried forward			553,386	522,705
20	Reconciliation of movements in shareholder	e' funde			
20	Reconcination of movements in shareholder	3 Turius		2006	2005
					(restated)
				£	£
	Profit/(Loss) for the financial year Equity dividends paid (FRS 25)			314,681 (284,000)	(5,228) (246,000)
	Net addition to/(reduction of) shareholders' fund	s		30,681 941,870	(251,228) 873,933
	Opening shareholders' funds Prior year adjustment (see note 9)			(319,165)	
	Closing shareholders' funds			653,386	622,705

## Notes to the financial statements

## Year ended 31 December 2006

#### 21 Ultimate parent company and parent undertaking of larger group

At 31 December 2006 the company's ultimate parent company was The Comms Group Limited, a company incorporated in the UK. This is the parent of both the smallest and largest groups of which the company is a member.

Copies of the financial statements of The Comms Group Limited are available from Companies House

# 22 Related party transactions

During the year the company charged other group companies £197,959 (2005 £178,143) for management services. Amounts due from group undertakings are disclosed in note 12

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