Directors' report and financial statements

For the year ended 31 December 2016

Company Registration No 02627187

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I certify that this is a true copy of the original

Simon J Spenser FCCA MIoD Company Secretary

Certified Accountant

Nedgroup Investments, Douglas, Isle of Man, IM1 1AJ +44 (0)1624 645155

6/7/17.

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The following supplementary information does not form part of the financial statements and is unaudited:	
Detailed profit and loss account (unaudited)	-

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Simon J Spenser FCCA MIoD

Company Secretary
Certified Accountant
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Company information

Directors:

N Andrew

A G K Hamilton (appointed 15 March 2016)

A V Lodge A Yeadon

Secretary:

S J Spenser

Registered office:

1st Floor

Millennium Bridge House

2 Lambeth Hill

London EC4V 4GG

Auditors:

KPMG Audit LLC

Heritage Court 41 Athol Street

Douglas Isle of Man IM99 1HN

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Company Secretary

Certified Accountant

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Directors' report

The Directors present their annual report and the audited financial statements for the year ended 31 December 2016.

Principal activity

The Company is incorporated in the United Kingdom and is regulated by the Financial Conduct Authority. The principal activity of the Company in the year under review was the provision of investment advisory services.

Business review

The Company made a profit before taxation of US\$366,472 (2015: profit US\$172,247) and a profit after taxation of US\$297,459 (2015: profit US\$160,194).

Dividends

No dividends were paid during the year (2015: nil). The profit retained for the year of US\$297,459 has been transferred to reserves (2015: US\$160,194).

Directors

The Directors who served during the year and to date were:

N Andrew

A G K Hamilton (appointed 15 March 2016)

A V Lodge

A Yeadon

Directors' interests

The Directors held no shares in the Company during the year or to date (2015: nil).

Going concern

The Directors are of the opinion that the going concern basis of accounting is appropriate since there are no material uncertainties related to events or conditions that may cast significant doubt about the ability of the Company to continue as a going concern.

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Company Secretary Certified Accountant

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Directors' report (continued)

Principal risks and uncertainties

The management of the business and the execution of the Company's strategy is subject to a number of risks such as market risk and retention of key staff. The Board of Directors has overall responsibility for the establishment and oversight of a risk management framework and the Group has an established and comprehensive policy for the control of risks associated with its business activities. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risk and adherence to limits.

Employees

The Company has 5 employees during the year (2015:5 employees).

Political Contributions

The Company made no political donations or incurred any disclosable political expenditure during the year (2015: nil).

Post balance sheet events

Details of important events affectig the Company which have taken place since the end of the financial year are given in note 12 to the financial statements.

Disclosure of information to auditors

The Directors who held office at the date of approval of this Directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware; and each Director has taken all steps that he ought to have taken as a Director to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

Registered Office

The Company's registered office is: 1st Floor Millennium Bridge House 2 Lambeth Hill London EC4V 4GG

Independent Auditors

Our auditors, KPMG Audit LLC, being eligible, have expressed their willingness to continue in office in accordance with Section 485 of the Companies Act 2006.

By order of the Board

S J Spenser Secretary certify that this is a true copy of the original

Simon J Spenser FCCA MIoD Company Secretary

Certified Accountant

Nedgroup Investments, Douglas, Isle of Man, IM1 1AJ +44 (0)1624 645155

Statement of Directors' responsibilities in respect of the Directors' report and the financial statements

The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law they have elected to prepare financial statements in accordance with UK Accouting Standards and applicable law (UK Generally Accepted Accounting Practice), including Financial Reporting Standard 101 Reduced Disclosure Framework.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accouting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

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Simon J Spenser FCCA MIoD Company Secretary

Certified Accountant

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Report of the Independent Auditors, KPMG Audit LLC, to the members of Nedgroup Investment Advisors (UK) Limited

We have audited the financial statements of Nedgroup Investment Advisors (UK) Limited for the year ended 31 December 2016 which comprises the Statement of Profit and Loss and Other Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Gereneally Accepted Accounting Practice), including Financial Reporting Standard 101 Reduced Disclosure Framework.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of Directors and Auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 4, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope for the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

Opinion

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with UK Generally Acceptaed Accounting Practice; and
- have been properly prepared in accordance with the requirements of the Companies Act 2006.



Report of the Independent Auditors, KPMG Audit LLC, to the members of Nedgroup Investment Advisors (UK) Limited (continued)

Opinion on other matter prescribed by the Companies Act 2006.

In our opinion the information given in the Director's Report for the financial year is consistent with the financial statements.

Based solely on the work required to be undertaken in the course of the audit of the financial statements and from reading the Directors' report:

- we have not identified material misstatements in that report; and
- in our opinion, that report has been prepared in accordance with the Companies Act 2006.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

• the directors were not entitled to take advantage of the small companies exemption from the requirement to prepare a strategic report.

Nicholas Quayle, Senior Statutory Auditor

for and on behalf of, KPMG Audit LLC, Statutory Auditor

Chartered Accountants

Heritage Court

41 Athol Street

Douglas

Isle of Man

IM99 1HN

3, March 2017

I certify that this is a true copy of the original

Simon J Spenser FCCA MIoD

Company Secretary

Certified Accountant

Nedgroup Investments, Douglas, Isle of Man, IM1 1AJ

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Statement of Profit and Loss and Other Comprehensive Income for the year ended 31 December 2016

	Notes	2016 US\$	2015 US\$
Turnover	2	1,626,127	1,803,540
Administrative expenses		(1,225,558)	(1,639,583)
Operating profit	3	400,569	163,957
Loss on disposal of asset Foreign exchange (losses)/gains		(135) (33,962)	- 8,290
Profit on ordinary activities before taxation		366,472	172,247
Taxation	5	(69,013)	(12,053)
Profit for the financial year		297,459	160,194
Other comprehensive income for the year, net of income tax		-	-
Total comprehensive income for the year		297,459	160,194

The Directors consider that all results derive from continuing activities.

The notes on pages 10 to 16 form part of these financial statements.

I certify that this is a true copy of the original

Simon J Spenser FCCA MIoD Company Secretary

Certified Accountant

Nedgroup Investments, Douglas, Isle of Man, IM1 1AJ

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Balance sheet

Balance sneet					
as at 31 December 2016					
	Notes	2016	2016	2015	2015
		US\$	US\$	US\$	US\$
Non-current assets					
Tangible fixed assets	6	86,919		118,518	
Deferred tax	5	33,945		31,682	
Total non-current assets	-		120,864		150,200
Current assets					
Amounts due from fellow					
subsidiaries	7	97,328		66,283	
Debtors and prepayments		21,137		23,432	
Cash at bank		2,079,008		1,929,448	
	-	2,197,473	_	2,019,163	
Liabilities falling due within					
one year Amounts due to fellow				•	
subsidiaries	7	_		_	
Creditors and accruals	,	(719,685)		(902,862)	
Taxation	5	(70,967)		(40,372)	
	-	(790,652)		(943,234)	
Net current assets	-		- 1,406,821		1,107,611
		_		-	
Net assets		=	1,527,685	=	1,226,129
Capital and reserves					
Ordinary share capital	8		1,000,000		1,000,000
Capital redemption reserve	9		434,028		434,028
Share option reserve	10		28,494		24,397
Profit and loss account			65,163		(232,296)
Equity shareholder's funds		- -	1,527,685	- -	1,226,129

The notes on pages 10 to 16 form part of these financial statements.

These financial statements were approved by the Board of Directors on 29 March 2017 and were signed on their behalf by:

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A G K HAMILTON.

Director

AV LODGE.

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Statement of changes in Equity For the year ended 31 December 2016

4	Notes	Share capital US\$	Share Option Reserve US\$	Capital Redemption Reserve US\$	Profit and Loss Account US\$	Total Equity US\$
Balance at 1 January 2015 Profit for the financial year		1,000,000	19,814	434,028	(392,490) 160,194	1,061,352 160,194
Other comprehensive income		_	-	-	-	-
Total comprehensive income	_	-	-	-	160,194	160,194
Transactions with owner, recorded directly in equity						
Increase in share option reserve	10	-	4,583	-	-	4,583
Total contributions by and distributions to owner		-	4,583	-	-	4,583
Balance at 31 December 2015	_	1,000,000	24,397	434,028	(232,296)	1,226,129
Profit for the financial year Other comprehensive income		-	-	- -	297,459	297,459
Total comprehensive income	_	· · · · · · · · · · · · · · · · · · ·	-	-	297,459	297,459
Transactions with owner, recorded directly in equity				•		
Increase in share option reserve	10	-	4,097	-	•	4,097
Total contributions by and distributions to owner	_	-	4,097	-	-	4,097
Balance at 31 December 2016	=	1,000,000	28,494	434,028	65,163	1,527,685

The notes on pages 10 to 16 form part of these financial statements.

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Notes

(forming part of the financial statements for the year ended 31 December 2016)

1 Accounting policies

These financial statements were prepared in accordance with UK Accounting Standards including Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS 101").

In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of International Financial Reporting Standards as adopted by the EU ("Adopted IFRSs"), but makes amendments where necessary in order to comply with the Companies Acts 2006 and has set out below where advantage of the FRS 101 disclosure exemptions has been taken.

The Company's ultimate parent undertaking, Old Mutual Plc, includes the Company in its consolidated financial statements. The consolidated financial statements of Old Mutual Plc are prepared in accordance with International Financial Reporting Standards and are available to the public and may be obtained from 135 Rivonia Road, Sandown, 2196, Republic of South Africa.

In these financial statements, the Company has applied the exemptions available under FRS 101 in respect of the following disclosures:

- a Cash Flow Statement and related notes:
- Comparative period reconciliations for Share Capital and Tangible Fixed Assets;
- Disclosures in respect of transactions with wholly owned subsidiaries within the Old Mutual Plc group;
- The effects of new but not yet effective IFRSs;
- Present a third balance sheet when restating comparative information

As the consolidated financial statements of Old Mutual Plc include the equivalent disclosures, the Company has also taken the exemptions under FRS 101 available in respect of the following disclosures:

- IFRS 2 Share Based Payments in respect of group settled share based payments;
- The disclosures required by IFRS 7 Financial Instrument Disclosures; and
- The disclosures in relation to fair value measurement required by IFRS13 Fair Value Measurement (as the Company is not a Financial Institution as defined by FRS 101).

The accounting policies set out on the next page have been applied consistently to all periods presented in these financial statements.



Notes (continued)

(forming part of the financial statements for the year ended 31 December 2016)

1 Accounting policies (continued)

a) Measurement convention

The financial statements are prepared under the historical cost convention.

b) Tangible Fixed Assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation is provided to write off the cost of assets on a straight line basis over their estimated useful lives as follows:

Fixtures and fittings 5 years
Computer & office equipment 4 years
Leased premises 10 years

c) Foreign currencies

Transactions in foreign currencies are translated into United States Dollars at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are recognised in the profit and loss account.

The exchange rate at the balance sheet date was 1.2313 (2015: 1.4824).

d) Taxation

Taxation includes current and deferred taxation is recognised in the profit and loss account.

Current tax is the expected tax payable on the taxable income for the year and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of all material timing differences between the treatment of certain items for tax and accounting purposes which have arisen but not reversed by the statement of financial position date. A deferred tax asset is recognised for deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilised.

e) Pensions

The Company operates a defined contribution scheme whereby the Company pays fixed contributions into a separate entity and has no legal or constructive obligation to pay further amounts. Obligation for contributions are recognised in the profit and loss account in the period during which the services are rendered by employees.



Notes (continued)

(forming part of the financial statements for the year ended 31 December 2016)

1 Accounting policies (continued)

f) Share based payments

Employees of the Company participate in a Save As You Earn ("SAYE") scheme operated by the ultimate holding company, Old Mutual plc. The scheme offers employees the opportunity to purchase shares in Old Mutual plc at the end of a three or five year savings period. The option price is set at the outset of the savings period and represents a discount to the average market closing price over specified dates.

In accordance with International Financial Reporting Standard 2 *Share Based Payments* a charge is recognised in the Company's profit and loss statement to reflect the fair value of the option granted to employees over the savings period of the scheme. No payments are made by the Company to Old Mutual plc, therefore, this amount effectively represents a capital contribution to the Company. As a result, the amount recognised in the income statement is credited to the share option reserve.

Nedbank Group Limited operates a Voluntary Bonus Phantom Share Option Scheme, the details of which are included within the financial statements of Nedbank Group Limited which are publicly available. The bonuses, which are cash settled and valued in line with reference to the listed share price of Nedbank Group Limited, are recognised in the statement of profit and loss on an accruals basis.

Nedbank Group Limited awards units to employees of the Company under the Conditional Share Plan, the details of which are included within the financial statements of Nedbank Group Limited. The units, which are cash settled upon certain conditions being met and valued in line with reference to the listed share price of Nedbank Group Limited, are recognised in the statement of profit and loss on an accruals basis.

g) Financial Instruments

Classification

Financial assets that are classified as Loans and Receivables include Trade and Other Receivables and Cash and Cash equivalents.

Financial Liabilities classified at amortised cost include Creditors and Other Accruals.

Recognition and Measurement

Cash and Cash Equivalents:

Cash and Cash Equivalents comprise cash balances and call deposits with maturities of one year or less from the origination date.

Trade Debtors and Prepayments

Trade Debtors and Prepayments originated by the Company are initially recognised at fair value and subsequently stated at amortised cost less impairments losses. The carrying value of debtors and prepayments approximate their fair value.

All debtors and prepayments fall due within one year.

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Notes (continued)

(forming part of the financial statements for the year ended 31 December 2016)

1 Accounting policies (continued)

g) Financial Instruments (continued)

Creditors and accruals

Creditors and accruals are initially recognised at fair value less directly attributable transaction costs. Subsequently they are measured at amortised cost using the effective interest method. The carrying value of creditors and accruals approximates their fair values.

Impairment

Financial assets (including trade debtors)

Financial assets not classified as at fair value through profit or loss are assessed at each reporting date to determin whether there is objective evidence of impairment. An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. For financial instruments measured at cost less impairment an impairment is calculated as the difference between its carrying amount and the best estimate of the amount that the Company would receive for the asset if it were to be sold at the reporting date. Interest on the impaired asset continues to be recognised through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

h) Use of judgments and estimates

The preparation of financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Any revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision only affects that period or in the period of the revision and future periods if the revision affects both current and future periods.

2 Turnover

Turnover is derived from investment advisory fees and is accounted for on an accruals basis. Investment advisory fees are earned solely from a fellow subsidiary, Nedgroup Investments (IOM) Limited. Investment Advisory fees are charged at the higher of arm's length basis or total company expenses plus 10%. During the current year investment advisory fees were earned on an arm's length basis (2015: cost plus 10% basis).



Notes (continued)

(forming part of the financial statements for the year ended 31 December 2016)

3 Operating profit

Operating profit has been arrived at after charging the following items:

	2016	2015
	US\$	US\$
Payments provided to auditors		
- Audit Services	13,373	15,273
- Other Services	5,667	4,181
Salaries and other employment costs	975,237	1,325,380
Depreciation	31,513	31,568

4 Directors and employees

(2015: US\$490,000).

The average number of employees during the year was 5 (2015:5).

5 Taxation

Corporation tax at 20% (2015:20.25%) based on		
profits for the year	81,947	43,735
Over provision from previous years	(10,671)	
Total current tax	71,276	43,735
Deferred tax		
Origination and reversal of temporary differences	(2,263)	(31,682)
Taxation charge	69.013	12.053

b) Factors affecting tax charge for the period

The tax assessed for the year is lower than the rate of corporation tax. The differences are 2016 US\$ US\$ Profit on ordinary activities before tax 366,472 172,247 34,880 Profit at standard rate of Corporation Tax at 20% 73,295 (2015: 20.25%) Effects of: Over provision in respect of prior periods (10,671)Depreciation in excess of capital allowances 3,250 2,132 Timing differences in respect of share based 2,320 (25,887)payments Movement on share option reserve 928 819 Tax charge per the accounts 69,013 12,053

Notes (continued)

(forming part of the financial statements for the year ended 31 December 2016)

5 Taxation (continued)

c)	Tax	credito
C)	1 ax	creatto

	2016 US\$	2015 US\$
Taxation due in less than one year	(70,967)	(40,372)
d) Deferred tax asset	2016 US\$	2015 US\$
Balance at 1 January Movement during the year Balance at 31 December	31,682 2,263 33,945	31,682 31,682

The deferred tax asset relates to the amount charged to the profit and loss account in respect of share based payments which is not yet deductible for tax purposes.

6 Tangible fixed assets

	Computer & Office equipment	Fixtures & Fittings	Leased premises	Total
	US\$	US\$	US\$	US\$
Cost				
As at 1 January 2016	51,960	13,345	146,786	212,091
Disposals	(12,668)		-	(12,668)
As at 31 December 2016	39,292	13,345	146,786	199,423
Depreciation				
As at 1 January 2016	30,655	7,069	55,849	93,573
On disposals	(12,533)	-	-	(12,533)
Charge for year	7,875	2,669	20,969	31,513
Foreign currency difference	(49)	-	-	(49)
As at 31 December 2016	25,948	9,738	76,818	112,504
Net book value				
As at 31 December 2016	13,344	3,607	69,968	86,919
As at 31 December 2015	21,305	6,276	90,937	118,518
Cost of assets fully depreciated at 31 December				
2016	6,644		-	6,644

7 Amounts due from/to fellow subsidiaries

The Company has applied the exemption available under FRS 101 regarding the disclosures required regarding Related Party Transactions. Amounts due from/to fellow subsidiaries are unsecured, interest free and repayable on demand.



Notes (continued)

(forming part of the financial statements for the year ended 31 December 2016)

8 Share capital

Authorised	2016 US\$	2015 US\$
Equity:		
100,000,000 ordinary shares of US\$0.01 each	1,000,000	1,000,000
Non-equity:		
50,000,000 redeemable preference shares of US\$0.01 each	500,000	500,000
Issued and fully paid	•	
Equity: 100,000,000 ordinary shares of US\$0.01 each	1,000,000	1,000,000
	1,000,000	1,000,000

There were no preference shares in issue as at 31 December 2016 (2015: nil).

The ordinary shares have 1 vote per share, are entitled to dividends when declared by the Directors and, on winding up of the Company, are entitled to any balances remaining after repayments to redeemable preference shareholders.

9 Capital Redemtion Reserve

The Capital Redemption Reserve relates to the value of redeemable preference shares redeemed during 2005.

10 Share option reserve

The share option reserve represents the fair value of outstanding employee share options in respect of the Old Mutual plc 'Save As You Earn Scheme'. In 2016 US\$4,097 was charged to the profit and loss account (2015: US\$4,583) and credited to the share option reserve.

11 Parent and ultimate holding company

The Company's immediate parent company is Nedgroup International Holdings Limited, a company incorporated in the Isle of Man. The ultimate holding company is Old Mutual plc, a company incorporated in England and Wales and listed on the London Stock Exchange.

12 Subsequent events

The Directors are not aware of any subsequent events that require disclosure.

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Detailed profit and loss account (unaudited)

for the year ended 31 December 2016

	US\$	2016 US\$	US\$	2015 US\$
Income				
Advisory fees		1,626,127		1,803,540
	-	1,626,127	•	1,803,540
Expenditure				
Salaries and employment costs	975,237		1,325,380	
Computer and processing costs	29,606		47,749	
Legal and professional fees	16,997		19,098	
Audit fees	13,373		15,273	
Government fees	7,291		7,898	
Insurance	1,322		1,690	
Occupation & accomodation	88,317		121,319	
Communication and travel	43,044		52,576	-
Marketing and advertising	80		1,776	
Printing & stationery	2,340		2,670	
Depreciation	31,513		31,568	
Sundry expenses	2,143		1,616	
Bank charges	502		575	
Irrecoverable VAT	13,793	•	10,395	
		(1,225,558)		(1,639,583)
Operating profit	-	400,569		163,957
Loss on disposal of asset		(135)		-
Foreign exchange gains/(losses)		(33,962)		8,290
Profit on ordinary activities before taxation	- -	366,472		172,247

This page does not form part of the audited financial statements.

