



**REPORT OF THE BOARD OF TRUSTEES
AND CONSOLIDATED ACCOUNTS**

**FOR THE YEAR ENDED
31 MARCH 2019**

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COMPANIES HOUSE

**AGE CONCERN MID MERSEY
(Registered Number 2625647)**

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FOR THE YEAR ENDED 31 MARCH 2019**

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AGE CONCERN MID MERSEY
(Registered Number 2625647)

REPORT OF THE BOARD OF TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2019

The trustees are pleased to present their annual directors' report together with the consolidated financial statements for the year ending 31 March 2019.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Memorandum and Articles of Association and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

A Message from our Chairman

This is my second-year reporting as Chair having assumed the role in May 2018. I have come into the organisation at a time of great change. I would like to thank the trustees and directors for welcoming me and supporting me in my first year in the role. The board continues to have the benefit of some long-standing trustees whose devotion and continuity of service and experience is admired and very much appreciated. I recognise the importance of continuing to strengthen our board membership and improve our stakeholder engagement. It has been an exciting time having welcomed Christine Mortimore, Bill Arnold and Colin McKenzie, bringing energy and a wealth of experience and local knowledge from work and volunteering experiences in the community we support. I would like to recognise the dedication and loyalty of staff and volunteers. Our Chief Executive and Senior Management Team continue to be excellent role models, demonstrating passion and resilience in their work.

There continues to be particular challenges to the income and financial support available to the charity at a time of austerity. This has required rationalising of services including the sale of the retail shop on Peckershill Road, Sutton and utilisation of our reserves. Over the coming year we will implement and monitor strategies agreed to manage our finances. In 2018 we reviewed and developed six core strategic objectives to focus activities over the next three years reemphasising our core business of delivering a charitable service for older people. This has resulted in the development of two task and finish groups exploring opportunities for expansion of paid for services across in the mid-Mersey area and careful consideration of the long-term future of the Mansion House, which has been our home for 25 years this year. Priority is being given to expand paid for services being offered to support peoples independent living at home and tackling loneliness and isolation, recognising the need of those who do not meet criteria for receiving statutory services. We are especially proud of our campaign work, which has received significant local press attention, emphasising the importance and need for respect for older people. Our new powerful campaign for 2019/20 is #doyouseeme will be delivered regionally to all our supporters.

Roby community hub has benefitted from a total refurbishment in partnership with local businesses, showing evidence of great collaboration and social value. We are proud of the positive feedback received from senior hospital managers at both Whiston and Halton hospitals for our delivering of an integrated care model which we wish to extend. I continue to be impressed by the huge achievements which have been evident in board reports over the past year. Staff, trustees and volunteers have worked collaboratively to raise additional funds through a range of charity events which are recognised as annual events in the local community and continue to thrive, including our crafty Christmas faire, classic car show and beer festival. Age UK Mid-Mersey has worked successfully with a range of local partners which we seek to expand over the coming year.

I look forward to working with everyone over the coming year to build on the achievements of the last year and to address the challenges and achieve our goals and implementation of our strategic plan.

Professor Nigel Harrison
Chair

AGE CONCERN MID MERSEY
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REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2019

Reference and Administrative Details

Charity Name: Age Concern Mid Mersey
Charity Number: 1003476
Company Number: 2625647
Registered Office: The Mansion House
Victoria Park
City Road
St Helens
Merseyside. WA10 2UE

Chief Executive and Company Secretary

Mr M Lunney, CMgr

Key Management Personnel

Mr M Lunney – Chief Executive Officer
Mr I Waites – Corporate Director – Resigned September 2018
Mrs S Brown – HR & Finance Manager – Appointed September 2018
Mrs K Kenny – Services Director

Auditors

Livesey Spottiswood
Chartered Accountants & Registered Auditors
17 George Street
St Helens
Merseyside. WA10 1DB

Solicitors

Frodshams Solicitors
17/19 Hardshaw Street
St Helens
Merseyside
WA10 1RB

Senior Statutory Auditor Mr D Hudd BA FCA

Bankers

Barclays Bank
19 Church Street
St Helens
Merseyside
WA10 1BG

United Trust Bank
1 Ropemaker Street
London
EC2Y 9AW

Redwood Bank
The Nexus Building
Letchworth Garden City
SG6 3TA

Virgin Money Plc
Jubilee House
Gosforth
Newcastle upon Tyne
NE3 4PL

Cambridge & Counties Bank Ltd
Charnwood Court
New Walk
Leicester
LE1 6TE

Shawbrook Bank
Lutea House
Warley Hill Business Park
Great Warley, Brentwood
Essex, CM13 3BE

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REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2019

Directors and Trustees

The directors of the charitable company (the charity) are its trustees for the purpose of charity law and throughout this report are collectively referred to as the trustees.

The trustees serving during the year and since the year end were as follows:

Elected Trustees: Prof Nigel Harrison – Chair (Appointed Nov 2018)
 Mr John Chapman - Treasurer
 Mr Raymond Travies
 Mrs Denny Balmer
 Dr Ivan Camphor
 Mr Peter Stubbs
 Mrs Susan Haden
 Mr William Arnold (Appointed Nov 2018)
 Mrs Christine Mortimore (Appointed Nov 2018)
 Mr Colin McKenzie (Appointed Nov 2018)
 Prof Michael Thomas (Resigned Nov 2018)

In accordance with the Articles of Association, at the Annual General Meeting the following trustees retire by rotation and, being eligible, offer themselves for re-election:

Mr Ivan Camphor
Mr Peter Stubbs
Mrs Susan Haden

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing Document

The company is governed by its Memorandum and Articles of Association and is limited by guarantee, whereby every member of the company undertakes to contribute to the assets of the company in the event of winding up, while they are members or within one year after they cease to be a member, for payment of the debts and liabilities of the company contracted before they cease to be members, such amounts as may be required not exceeding £1.

Appointment of trustees

The trustees who have served during the year are set out above. The trustees are appointed by the members of the company and one third of the trustees retires by rotation each year and may offer themselves for re-election in accordance with the Articles of Association.

Trustee induction and training

New trustees are inducted into the Organisation by attending the same induction course as staff, sessional workers, volunteers and placements. Additionally, trustees are offered training, given advice and information and charity commission guidance on their role & responsibilities, existing trustees act as mentors in their first year, allowing an opportunity for new trustees to meet key objectives. Trustees are encouraged to attend appropriate events, which will facilitate their understanding of their role and meet their individual training needs. The board remains unchanged since the last AGM.

AGE CONCERN MID MERSEY
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REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2019

Organisation

The Board of Trustees administers the charity. The board meets at least six times during the financial year in addition to its AGM to manage the charity's affairs, receiving reports from senior employees. In addition, they meet in January of each year to review strategic aims and objectives.

A Chief Executive is appointed by the trustees to manage the day to day operations of the charity. To facilitate effective operations, the Chief Executive has delegated authority, within terms of delegation approved by the trustees, for all operational and procurement matters.

Key Management Personnel

The trustees and the senior management team comprise the key management personnel of the charity in charge of directing and controlling, running and operating the charity on a day to day basis. All trustees give of their time freely and no trustee received remuneration in the year. Details of trustees' expenses and related party transactions are disclosed in the notes to the accounts.

The pay of the Chief Executive and senior staff is reviewed annually following completion of satisfactory performance appraisal and consideration is given for any increase in accordance with average earnings (subject to budgetary constraints). In view of the nature of the charity, the directors benchmark against pay levels of other local charities and similar Age UK brand partners in the region. The remuneration bench-mark is the mid-point of the range paid for similar roles adjusted for a weighting of up to 30% for any additional responsibilities.

Risk Management

The Board of Trustees considers the major strategic, business and operational risks that the charity faces each year when considering budgets and business planning. Systems have been developed to monitor and control these risks to mitigate any impact that they may have in the future. The CEO provides a report to the board twice per year which is kept under constant review by the senior management team. The trustees confirm that they have identified and fully understand risks to which the charity is subject and that systems are in place to manage these risks.

OBJECTIVES AND ACTIVITIES

Our aims and objectives remain to promote the relief of elderly people in any manner which now, or hereafter, may be deemed by law to be charitable, in and around Merseyside, St Helens, Halton, Warrington, Knowsley and West Mersey (hereinafter called "the area of benefit").

Activities

- a) To encourage, promote and organise direct services appropriate to the needs of individual elderly people or groups of elderly people and, if thought fit, to make reasonable charges for any services provided hereunder;
- b) to promote and organise co-operation in the achievement of the above object and to that end to support, join in with and co-operate with other charities, voluntary bodies, statutory authorities and other organisations operating in furtherance of the objects or of similar charitable purposes and to exchange information and advice with them;
- c) to establish, support, undertake or execute any charitable trusts, associations or institutions formed for all or any of the objects;
- d) to promote and carry out, or assist in promoting and carrying out, surveys, investigations and research;
- e) to provide food, drink and refreshments as appropriate but only for persons participating in the activities of the Organisation;
- f) to arrange and provide for, or join in arranging and providing for, the holding of exhibitions, meetings, lectures, classes and training courses;

AGE CONCERN MID MERSEY
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REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2019

OBJECTIVES AND ACTIVITIES (continued)

- g) to create and distribute a range of information and material in varying formats to ensure the widest possible coverage of the organisations work;
- h) to appoint and constitute such advisory committees as the Board of Trustees (hereafter referred to as "the Board" and as further described in Article 1 of the Articles of Association) may think fit;

PLANS FOR FUTURE PERIODS: 2019 - 2021

In consultation with both internal and external stakeholders the Board meet in January each year to review its strategic objectives and agree a range of core deliverable aspirations for the years ahead. In January 2019, a revised strategic plan was agreed in which strategic priorities for the organisation were radically reviewed. These were endorsed for a further 3 years (2019-2021).

The Board maintained a key caveat to ensure reserve levels are protected from further depletion wherever possible in the current climate of austerity and significant reductions in income generation faced across the voluntary sector. However it acknowledges that the current forecast and lower performance anticipates a further deficit use of unrestricted funds for the second year and, as such, the strategic plans need to focus on financial stability and long term sustainability.

Wider stakeholder engagement and innovative support from our national partners are being sought and considered during 2019/20 with the intention of making firm commitments towards future sustainability.

As a result, the board continue to focus on the identified six (6) Core objectives:

1. Financial Stability
2. Maintaining and Developing Quality Services
3. Sustainability
4. Respecting older people
5. Staffing (Including Volunteers)
6. Partnerships

OVERVIEW OF GOVERNANCE

During the year, trustees have discharged their responsibilities with due diligence in the context of the continuing challenges facing all sectors of the economy whilst also endeavouring to be responsive to emerging opportunities with a view to strengthening the foundations for the future to build an increasingly sustainable organisation.

Whilst the organisation has seen further reductions to its income from statutory and other sources during the year, the trustees have continued to support the Senior Management Team in identifying and investing in activities that will hopefully help achieve sustainability through greater financial independence.

The trustees have been mindful of their obligations under the brand partner and trading alliance agreements that are now in place with Age UK. In April 2011, following approval by the Charity Commission and Companies House, the organisation introduced "Age UK Mid Mersey" as its working name. The legal entity name remains as Age Concern Mid Mersey.

Age UK Mid Mersey is a paid up member of the Age England Association (AEA), a membership body who represents all brand partners interest in its legal partnership with Age UK nationally.

In reviewing organisational performance during 2018/19 the following key achievements are noted under the strategic objectives.

**AGE CONCERN MID MERSEY
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**REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2019**

STRATEGIC REPORT FOR 2018/19

- 1. Financial Stability**
- 2. Maintaining and Developing Quality Services**
- 3. Sustainability**
- 4. Respecting older people**
- 5. Staffing (Including Volunteers)**
- 6. Partnerships**

In addition to the agreed core objectives the organisation also focused on secondary functions that included:

Income Generation Activities

Income generation remains critical to the Charity given the assets available to the organisation and it must seek new ways to maximise new opportunities. Commercial profitability in the Trading Company remains a key focus in order to generate social enterprise profits in support of our beneficiaries and services. The strengthening of a trading management team in the months ahead have been met in part and established to drive our income generation further. However further development in supervision and management posts are required to increase potential and capacity. Additional competitive funding applications have been submitted to external grant givers to resource this gap and renewed efforts to find donors and volunteers continues.

Our insurance income has declined due to commission reductions that have affected Age UK Mid Mersey and Age UK Wirral's insurance trading company in which each Charity owns a 50% stake. A further decline in lottery income has also been confirmed which will be offset from an annual unrestricted grant to compensate the Charity for this loss. Despite this, the net return on insurance income remains positive.

The Charity took the decision to close its Sutton retail store in summer of 2018 as the operational delivery proved uneconomical and the building costs unsustainable. The property is under offer for sale to be completed in the next financial reporting year.

The trading activity at the Mansion House continues to grow but remains difficult to operationally deliver and control margins and overheads. More investment in key staff and marketing is required to reach aspirational expectations and capacity. Social media reach has been helpful.

Organisation capacity to develop

The organisation values high input from staff and volunteers in the way in which the organisation is run. To this end the Senior Management Team (SMT) are always seeking how best to nurture the culture and values that underpin our work and the ways both the staff and volunteers are able to contribute to this.

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REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2019

Organisation capacity to develop (continued)

Focus has shifted to customer needs and the highest levels of client and stakeholder service standards to enhance image and reputation. All Volunteers, Staff and Trustees have embraced an "Employee Value Charter" promise and efforts continue to demonstrate our values across the whole organisation. The Organisation also created and endorsed a new "Charter for Later Life" that underpins our offer to stakeholders as an organisation.

Trustees remain committed to supporting staff through training and development programmes which are linked to key activities within our strategic plan. All staff now complete a set of mandatory training to ensure common standards are set and maintained.

Our Organisational Quality Framework (OQS)

Being able to demonstrate Quality is vital to offer assurance for all our stakeholders. We secured full Age UK OQS award in 2014. The accreditation is valid for 3 years subject to an annual update declaration which, for 2018/19, was completed in October 2018. The declaration confirmed no changes to the organisations practices that differ from those initially assessed. The board are proud that the organisation continues to demonstrate its capability and credibility by maintaining such awards. A Full review of our standards and our accreditation was reviewed by external assessors (SGS) on behalf of AGE UK in May 2018 and we were delighted to have confirmed that all areas of the framework continue to be fully met. In addition the organisation is working to accredit our Information & Advice (I & A) service provision by the end of next year.

IMPACT AND PUBLIC BENEFIT

This report has been prepared in the context of the Charity Commissions guidance on public benefit and notes that the organisation's objectives, activities and performance demonstrates how public benefit is achieved in terms of the beneficiaries who have used our services. Age Concern Mid Mersey's charitable objectives ensure that the focus of the organisations work continues to be "to promote the relief of elderly people in any manner which now or hereafter may be deemed by law to be charitable in and around Halton, St Helens, Warrington, Knowsley and West Mersey (hereinafter called "the area of benefit)".

The trustees of Age Concern Mid Mersey are proud of the public benefit that has continued to be delivered this year through our services. Whilst fees are charged for some of our services and would therefore be deemed as reasonable and necessary to carry out the charity's aims in maintaining and developing the services provided, sensitive consideration is also given at the time of assessment for services, to ensure that access to services is not restricted and that potential beneficiaries are offered the opportunity to have a benefits check to ensure that they are receiving funds to which they may be entitled and which would support them in terms of paying such fees. Individuals do have access to service whilst such assessments are taking place.

KEY CORE ACTIVITIES FOR 2018/19 Included:

1. Information Advice and Resource

- Continue to recruit community volunteers to help run our outreach venues
- Increase benefits take up amongst older people aged 65 plus
- Support independence at home
- Build on telephone advice support efficiencies

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REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2019

KEY CORE ACTIVITIES FOR 2018/19 (continued)

2. Funding

- To work in partnership to maximise grant and funding opportunities
- To develop our legacy and donations to contribute in sustaining services
- To pro-actively secure contracts and funding to extend services
- Develop a very clear sustainable charging policy for the organisation

3. To retain a balanced budget

- To closely monitor performance against budget
- To review financial systems to ensure robustness
- Control the procurement process to ensure the most efficient and value use of resources

4. Lifestyle

- Increase the range of wellbeing, lifestyle and sport activities at the Mansion House and other community venues
- Increase the choice of options for support services to dementia clients and carers
- Increase inter-generational activities
- Support wider volunteering

5. Enablement & Early intervention

- Work in partnership across Merseyside to ensure older people are not socially isolated and lonely
- Work with partners in all boroughs to improve hospital discharge services and integrated care for older people
- Work with partners to ensure social inclusion by providing and promoting community day care and befriending services
- Develop paid for services that enable older people to remain independent for longer

6. Long Term Care in the Community

- Enhance services for people living with dementia across the Mid Mersey region
- Contribute to the wider JSNA around loneliness and isolation strategies for the regions
- Deliver a range of health and well-being programs to deliver active age outcomes
- Living well at home - support hospital discharge and reduce readmissions.
- Champion key areas; to include care homes, loneliness and isolation, primary care, and community assets

7. Income Generation Activities

- Maintain our Enterprise Trading profitability ratio to meet budget expectations
- Review trading company cost allocation
- Increase functions income by 15% and increase profitability
- Increase income through venue hire, festivals and events through ticket sales and increased sponsorship to support our work.
- Develop new income partnerships to co deliver larger profile

8. Organisation capacity to develop

- Review and streamline organisational monitoring systems
- Greater use of IT, Web, database and CRM systems
- Deliver an annual volunteer thank you event
- Produce a half yearly Age UK Mid Mersey Newsletter
- Staff and volunteer annual BBQ and celebration event.

AGE CONCERN MID MERSEY
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REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2019

FINANCIAL REVIEW

The trustees report a net deficit for the group of £75,334 arising from both unrestricted and restricted funds (2018: £102,872).

The organisation currently has 159 volunteers delivering 653 hours of service each week. If the living wage is used as the basis of calculating these contributions (£8.21 per hour) over the course of the year, volunteers have provided 33,956 hours, which equates to a contribution of £278,779. This figure excludes any recruitment, national insurance, pension or other costs that would normally be paid for employees.

Income

Total income for 2018/19 was £759,168 compared with £745,836 in the previous year, representing an increase of £13,332 (2%) which is mainly due to an increase in income from Charitable Activities.

Income from donations and legacies, saw a decrease of £16,678 (46%) resulting, in the main, from a reduction in legacies.

Income from charitable activities saw an increase of £26,400 (5%) mainly due to new funding streams being received during the year.

Trading activities showed an increase of £10,879 (5%), which was due to an increase in income generated by the charity's subsidiary, Age Concern Mid Mersey Trading Ltd of £37,591, however, this was largely offset by the reduction in shop sales of £22,261 following the closure of the Sutton retail store in the summer of 2018.

As always, Trustees and Senior Officers continue to seek new sources of income given the changes in eligibility criteria by funding bodies over recent years to ensure the future sustainability of the Charity in the long term. During the year, support for grant applications was supported by our national partners and the trustee are grateful for both the expertise and learning shared. The grant environment however remains extremely competitive

Expenditure

The organisation continues its efficiency drive to reduce overall expenditure across all areas. Again, this year has seen further significant reductions in overall consolidated expenditure of £39,002 (4%) compared to the previous year. The Trading Company expenditure for 2018/19 has increased by £15,546 to £176,486 compared with £160,940 in the previous year, however, the current year figure includes a gift aid donation to the charity of £15,450.

Investment powers and policy

Under the Memorandum and Articles of Association, the trustees have unlimited powers of investment subject only to seeking advice from a person or organisation authorised under the Financial Services Act.

Trustee's continued to monitor the deposit account market for higher yielding accounts looking to reallocate funds should suitable opportunities arise. Investment risk is mitigated by ensuring amounts are held at different institutions to take advantage of the thresholds set by the Financial Services Compensation Scheme whilst still recognising the need to obtain the best return on investment. As a result, the return on investments of £4,967 for 2018/19 saw an increase of £1,917 (63%) on that received in the previous year.

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REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2019

Reserves Policy

The Trustees have reviewed the charity's needs for reserves in line with the guidance issued by the Charity Commission, and have a reserves policy which is reviewed annually in accordance with financial audit processes. The trustees believe that in addition to known commitments there is a need to hold at least six months running costs in reserve given that the charity's sources of funding are not certain.

The policy statement provides that the trustees will produce annually a detailed analysis of reserves, both restricted and unrestricted based on the audited accounts, indicating the trustees' intentions with regard to the use of those reserves.

For the year ended 31 March 2019 this analysis revealed that of total reserves of £2,729,750, £2,193,842 was held as unrestricted tangible fixed assets, £24,140 was held as restricted funds and the balance of £511,768 represents just under 7 months running costs.

Responsibilities of the Board of Trustees

The trustees (who are also the directors of Age Concern Mid Mersey for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles of the Charities SORP
- make judgements and estimates that are reasonable and prudent and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and of the group and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement as to Disclosure of Information to Auditors

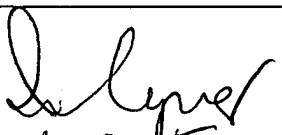
In so far as the trustees are aware at the time of approving our trustees' annual report:

- there is no relevant audit information, of which the group's auditor is unaware, and
- the trustees, having made enquiries of fellow directors and the group's auditor that they ought to have individually taken, have each taken all steps the he/she is obliged to take as a director in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

The Report of the Trustees, incorporating a Strategic Report was approved by the trustees as the Company's Directors on

SIGNED BY ORDER OF THE TRUSTEES

N Hamison


24th September 2019

AGE CONCERN MID MERSEY

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF AGE CONCERN MID MERSEY

Opinion

We have audited the financial statements of Age Concern Mid Mersey (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 March 2019 which comprise the Consolidated Statement of Financial Activities, the Balance Sheets, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent charitable company's affairs as at 31 March 2019 and of its incoming resources and application of resources, including its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or parent charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

AGE CONCERN MID MERSEY

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF AGE CONCERN MID MERSEY

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and parent charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the Statement of Trustees Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

Our responsibilities for the audit of the financial statements

We have been appointed auditor under the Companies Act 2006 and report in accordance with this act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.

AGE CONCERN MID MERSEY

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF
AGE CONCERN MID MERSEY**

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

David Hudd BA FCA

**Mr David Hudd BA FCA (Senior Statutory Auditor)
For and on behalf of Livesey Spottiswood
Chartered Accountants & Statutory Auditors
17 George Street
St Helens
Merseyside
WA10 1DB**

Date: *3rd September 2019*

AGE CONCERN MID MERSEY
(Registered Number 2625647)

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES
(INCORPORATING INCOME AND EXPENDITURE ACCOUNT)
FOR THE YEAR ENDED 31 MARCH 2019

	Notes	Unrestricted Funds £	Restricted Funds £	2019 Total £	2018 Total £
Income					
Donations and Legacies	3	18,756	1,070	19,826	36,504
Other Trading Activities	4	219,668	-	219,668	208,789
Income from Investments		4,967	-	4,967	3,050
Income from Charitable Activities	5	77,989	430,962	508,951	482,551
Other Income	6	<u>5,756</u>	<u>-</u>	<u>5,756</u>	<u>14,942</u>
Total Income		<u>327,136</u>	<u>432,032</u>	<u>759,168</u>	<u>745,836</u>
Expenditure on					
Raising Funds	7	189,870	-	189,870	155,656
Charitable activities	8	<u>221,759</u>	<u>479,214</u>	<u>700,973</u>	<u>774,189</u>
Total Expenditure		<u>411,629</u>	<u>479,214</u>	<u>890,843</u>	<u>929,845</u>
Gift Aid donation from Associate		<u>56,341</u>	<u>-</u>	<u>56,341</u>	<u>81,137</u>
Net Income / (Expenditure) for the year		(28,152)	(47,182)	(75,334)	(102,872)
Transfer between funds		<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net movement in funds		(28,152)	(47,182)	(75,334)	(102,872)
Reconciliation of funds					
Total funds brought forward 1 April 2018		<u>2,733,762</u>	<u>71,322</u>	<u>2,805,084</u>	<u>2,907,956</u>
Total Funds carried forward 31 March 2019		<u>2,705,610</u>	<u>24,140</u>	<u>2,729,750</u>	<u>2,805,084</u>

The consolidated statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

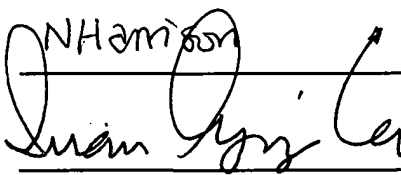
The notes on pages 18 to 33 form part of these accounts.


AGE CONCERN MID MERSEY
(Registered Number 2625647)

CONSOLIDATED BALANCE SHEET
AS AT 31 MARCH 2019

	Notes	2019 £	2018 £
Fixed Assets			
Tangible Assets	13	2,209,643	2,241,802
Investments	14	<u>1</u>	<u>1</u>
		<u>2,209,644</u>	<u>2,241,803</u>
Current Assets			
Stock	15	2,861	1,817
Debtors	16	131,358	83,012
Cash at bank and in hand		<u>578,307</u>	<u>581,124</u>
		712,526	665,953
Current Liabilities			
Creditors: Amounts falling due within one year	17	<u>(158,121)</u>	<u>(102,672)</u>
Net Current Assets		554,405	563,281
Creditors: Amounts falling due after more than one year	18	<u>(34,299)</u>	<u>-</u>
Total Net Assets		<u>2,729,750</u>	<u>2,805,084</u>
Funds			
Restricted Funds	19	24,140	71,322
Unrestricted funds held in fixed assets		2,193,842	2,223,382
Unrestricted general funds		511,751	527,901
Non Charitable Trading Funds		<u>17</u>	<u>(17,521)</u>
		<u>2,729,750</u>	<u>2,805,084</u>

The accounts were approved by the Trustees on 24/09/2019 and signed on its behalf by: -

Trustee  PROF NIGEL HARRISON

Trustee  DR IVAN CAMACHO

The notes on pages 18 to 33 form part of these accounts.

AGE CONCERN MID.MERSEY
(Registered Number 2625647)

CHARITY BALANCE SHEET
AS AT 31 MARCH 2019

	Notes	2019 £	2018 £
Fixed Assets			
Tangible Assets	13	2,157,610	2,181,051
Investments	14	<u>3</u>	<u>3</u>
		2,157,613	2,181,054
Current Assets			
Stock	15	100	70
Debtors	16	103,341	180,227
Cash at bank and in hand		<u>534,474</u>	<u>525,672</u>
		637,915	705,969
Creditors: Amounts falling due			
Within one year	17	<u>(65,795)</u>	<u>(64,418)</u>
Net Current Assets		572,120	641,551
Net Assets		2,729,733	2,822,605
Funds			
Restricted Funds	19	24,140	71,322
Unrestricted funds held in fixed assets		2,141,809	2,162,631
Unrestricted general funds		<u>563,784</u>	<u>588,652</u>
		2,729,733	2,822,605

Approved by the Trustees on 24/09/2019 and signed on its behalf by: -

Trustee		PROF NIGEL HARRISON
Trustee		DR IVAN CAMPHOR

The notes on pages 18 to 33 form part of these accounts

AGE CONCERN MID MERSEY
(Registered Number 2625647)

**CONSOLIDATED CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 MARCH 2019**

	Note	2019 £	2018 £
Cash Flow from operation activities			
Cash generated from operations	1	(2,238)	(79,919)
Cash Flow from investing activities:			
Purchase of tangible fixed assets		(5,546)	-
Sale of tangible fixed assets		-	-
Interest Received		<u>4,967</u>	<u>3,050</u>
Net Cash (used in)/provided by investing activities		(579)	3,050
Change in cash and cash equivalents in the reporting period		<u>(2,817)</u>	<u>(76,869)</u>
Cash and Cash equivalents at 1 April 2018		<u>581,124</u>	<u>657,993</u>
Total cash and cash equivalents at 31 March 2019		<u>578,307</u>	<u>581,124</u>

Note 1

Reconciliation of net income/(expenditure) to net cash flow from operating activities

	2019 £	2018 £
Net income for the reporting period (as per the statement of financial activities)	(75,334)	(102,872)
Adjustments for:		
Depreciation charges	37,705	40,992
Gain on sale of tangible fixed assets	-	-
Investment income	(4,967)	(3,050)
Decrease/(Increase) in stocks	(1,044)	1,397
Decrease/(Increase) in debtors	(48,346)	21,342
Increase/(Decrease) in creditors	<u>89,749</u>	<u>(37,728)</u>
Net cash provided by/used in operating activities	<u>(2,238)</u>	<u>(79,919)</u>

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS
FOR THE YEAR ENDED 31 MARCH 2019

1. Accounting Policies

General information and basis of preparation

The charity is a company limited by guarantee and has no share capital. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the charity.

Basis of preparing the accounts

The charity constitutes a public benefit entity as defined by FRS 102. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) issued on 16 July 2014, the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), the Charities Act 2011, the Companies Act 2006 and UK Generally Accepted Practice as it applies from 1 January 2015.

The financial statements are prepared on a going concern basis under the historical cost convention. The financial statements are prepared in sterling which is the functional currency of the charity.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

Income Recognition

All incoming resources are included in the Statement of Financial Activities (SoFA) when the charity is legally entitled to the income after any performance conditions have been met, the amount can be measured reliably and it is probable that the income will be received.

For donations to be considered the charity will have been notified of the amounts and the settlement date in writing. If there are conditions attached to the donation and this requires a level of performance before entitlement can be obtained then income is deferred until those conditions are fully met or the fulfilment of those conditions is within the control of the charity and it is probable that they will be fulfilled.

Donated facilities and donated professional services are recognised in income at their fair value when their economic benefit is probable, it can be measured reliably and the charity has control over the item. Fair value is determined on the basis of the value of the gift to the charity. For example, the amount the charity would be willing to pay in the open market for such facilities and service. A corresponding amount is recognised in expenditure.

No amount is included in the financial statements for volunteer time in line with the SORP (FRS 102). Further detail is given in the Trustees Annual Report.

Where practicable, gifts in kind donated for distribution to the beneficiaries of the charity are included in stock and donations in the financial statements upon receipt. If it is impracticable to assess the fair

AGE CONCERN MID MERSEY
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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

1. Accounting policies (continued)

Income Recognition (continued)

value at receipt or if the costs to undertake such a valuation outweigh any benefits, then the fair value is recognised as a component of donations when it is distributed and an equivalent amount recognised as charitable expenditure.

Gifts in kind donated for resale are included in 'income from other trading activities'. Where it is impracticable to value the item due to the volume of low value items they are not recognised in the financial statements until they are sold.

Fixed asset gifts in kind are recognised when receivable and are included at fair value. They are not deferred over the life of the asset.

For legacies, entitlement is the earlier of the charity being notified of an impending distribution or the legacy being received. At this point income is recognised. On occasion legacies will be notified to the charity however it is not possible to measure the amount expected to be distributed. On these occasions, the legacy is treated as a contingent asset and disclosed.

Income from trading activities includes income earned from fundraising events and trading activities to raise funds for the charity. Income is received in exchange for supplying goods and services in order to raise funds and is recognised when entitlement has occurred.

The charity receives government grants in respect of various projects. Income from government and other grants is recognised at fair value when the charity has entitlement after any performance conditions have been met, it is probable that the income will be received and the amount can be measured reliably. If entitlement is not met then these amounts are deferred.

Investment Income

Interest on funds held on deposit is included when receivable and amounts can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.

Fund Accounting

Unrestricted funds are available to spend on activities that further any of the purposes of charity. Designated funds are unrestricted funds of the charity which the trustees have decided at their discretion to set aside to use for a specific purpose. Restricted funds are donations which the donor has specified are to be solely used for particular areas of the Charity's work or for specific service provisions projects being undertaken by the Charity.

Expenditure and irrecoverable VAT

Expenditure is recognised once there is legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. All expenditure is accounted for on an accruals basis under the following headings:-

Cost of raising funds comprises of fundraising costs incurred in seeking donations and legacies; costs of fundraising activities including the cost of goods sold, shop costs, commercial trading and their associated support costs. Fundraising costs do not include the costs of disseminating information of support of the charitable activities.

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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

1. Accounting Policies (continued)

Expenditure and irrecoverable VAT (continued)

Expenditure on charitable activities includes the costs of providing care and support, community services and other educational activities undertaken to further the purposes of the charity and their associated support costs. Irrecoverable VAT is charged as a separate cost within expenditure on charitable activities.

Support costs comprise those costs which are incurred directly in support of expenditure on the objects of the charity and includes governance costs, finance and office costs.

Support costs are allocated to each of the activities on one of the following bases: either floor space, staff time or staff headcount depending on the nature of the support costs, to best allocate the costs to each attributable heading.

Costs are allocated between direct charitable and other expenditure according to the nature of the cost. Where items involve more than one category, they are apportioned between the categories according to the nature of the cost.

Irrecoverable VAT is charged as an expense against the activity for which expenditure arose.

Operating leases

The charity classifies the lease of printing equipment, office & shop space as operating leases; the title remains with the lessor. Rental charges are charged on a straight line basis over the term of the lease.

Tangible fixed assets

Fixed assets are capitalised at cost, where acquired, or management's approximate valuation of cost where donated. Individual fixed assets costing £1,000 or more are capitalised at cost, depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value of each asset on a systematic basis over its expected useful life as follows:

Asset Category	Annual rate
Land	not provided
Buildings & leasehold improvements	1% to 10% on cost
Equipment	20% to 33% on cost
Furniture, fixtures & fittings	20% to 33% on cost
Motor vehicles	20% on cost

Assets are reviewed for any indication that the asset may be impaired at each balance sheet date. If such indication exists, the recoverable amount of the asset is estimated and compared to the carrying amount. Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in profit or loss.

Stock

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing stock to its present location and condition. Cost is calculated using the average cost formula. Provision is made for damaged, obsolete and slow-moving stock where appropriate.

AGE CONCERN MID MERSEY
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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

1. Accounting Policies (continued)

Debtors

Trade and other debtors are recognised at the settlement amount. Prepayments are valued at the amount prepaid after taking account of any trade discounts due.

Cash at bank and cash equivalent

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Financial instruments

The charity only has financial assets and financial liabilities of the kind that qualify as basic financial instruments. Basic financial instruments are recognised at their transaction value.

Pensions

Age Concern Mid Mersey operates a defined contribution plan for the benefit of certain employees, and the Age Concern Retirement Benefits Scheme, a defined benefit scheme for one employee. Contributions are charged in the Statement of Financial Activities.

2. Financial performance of the charity

The Consolidated Statement of Financial Activities includes the results of the Charity's wholly owned subsidiary which operates, from the Mansion House site, a Bistro and Coffee Shop; Wedding and Social Functions as well as the provision of Conference and Hospitality services.

The summary financial performance of the charity alone is:

	2019	2018
	£	£
Incoming resources	615,916	645,499
Gift Aid from subsidiary company	<u>15,450</u>	<u>-</u>
	631,366	645,499
Expenditure on raising funds	(53,606)	(40,262)
Expenditure on charitable activities	<u>(726,973)</u>	<u>(774,189)</u>
	(780,579)	(814,451)
Share of operating profits in Associate	<u>56,341</u>	<u>81,137</u>
Net (outgoing)/incoming resources for the year	(92,872)	(87,815)
Total funds brought forward	<u>2,822,605</u>	<u>2,910,420</u>
Total funds carried forward	<u>2,729,733</u>	<u>2,822,605</u>
Represented by:		
Restricted income funds	24,140	71,322
Unrestricted Funds held in fixed assets	2,141,809	2,162,631
Unrestricted Income Funds	<u>563,784</u>	<u>588,652</u>
	<u>2,729,733</u>	<u>2,822,605</u>

AGE CONCERN MID MERSEY
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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

3. Donations & Legacies

	Unrestricted Funds £	Restricted Funds £	2019 £	2018 £
Donations:				
Sundry Donations	17,137	1,070	18,207	12,949
Gift Aid	1,219	-	1,219	-
Legacies:	<u>400</u>	<u>-</u>	<u>400</u>	<u>23,555</u>
	<u>18,756</u>	<u>1,070</u>	<u>19,826</u>	<u>36,504</u>

Of the £36,504 received in 2018, £30,304 was unrestricted funds and £6,200 was restricted.

4. Other Trading Activities

Shop Sales	8,608	-	8,608	30,869
Rental Income	17,873	-	17,873	23,594
Recharges	40,222	-	40,222	45,546
Lottery	270	-	270	87
Fundraising	9,122	-	9,122	8,356
Other Trading	321	-	321	-
Gross Income Trading Company	183,474	-	183,474	145,883
Less: Inter Company Recharges	<u>(40,222)</u>	<u>-</u>	<u>(40,222)</u>	<u>(45,546)</u>
	<u>219,668</u>	<u>-</u>	<u>219,668</u>	<u>208,789</u>

The £208,789 received in 2018 related entirely to unrestricted funds.

5. Income from Charitable Activities

St Helens MBC	-	109,552	109,552	109,552
Halton Council	-	203,675	203,675	194,925
Cheshire Police	-	5,000	5,000	-
Knowsley MBC	-	1,500	1,500	-
Age UK	13,580	90,192	103,772	53,206
Alzheimer's Society	-	6,105	6,105	6,105
St Helens and Knowsley Hospital Trust	-	1,750	1,750	30,000
Knowsley Living Better Together Fund	-	5,000	5,000	5,000
Service User Fees	64,409	-	64,409	65,403
Wirral CCG	-	5,178	5,178	4,338
Groundworks UK	-	1,750	1,750	2,000
CAF Community Fund	-	-	-	5,000
PH Holt Trust	-	-	-	500
Rathbones Trust	-	-	-	3,862
Providence Hospital	-	-	-	1,000
Dementia Advisor Service	-	-	-	1,260
Tesco Bag For Life	-	1,260	1,260	-
Sundry Income	<u>-</u>	<u>-</u>	<u>-</u>	<u>400</u>
	<u>77,989</u>	<u>430,962</u>	<u>508,951</u>	<u>482,551</u>

Of the £482,551 received in 2018, £417,148 was restricted funds and £65,403 was unrestricted.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

6. Other Income

	Unrestricted Funds £	Restricted Funds £	2019 £	2018 £
Sundry Income	<u>5,756</u> <u>5,756</u>	- -	<u>5,756</u> <u>5,756</u>	<u>14,942</u> <u>14,942</u>

The £14,942 received in 2018 related entirely to unrestricted funds.

7. Expenditure on Raising Funds

	Unrestricted Funds £	Restricted Funds £	2019 £	2018 £
Wages and Social Security	39,042	-	39,042	25,844
Telephone	120	-	120	125
Advertising & promotion	300	-	300	235
Catering costs	8	-	8	42
Motor & travel costs	641	-	641	1,446
Legal and professional fees	975	-	975	20
Cleaning & sundry	508	-	508	514
Insurance	-	-	-	530
Support costs (Note 9)	12,012	-	12,012	11,506
Gross expenditure Trading - Company	176,486	-	176,486	160,940
Less: Inter Company Recharges	<u>(40,222)</u>	-	<u>(40,222)</u>	<u>(45,546)</u>
	<u>189,870</u>	-	<u>189,870</u>	<u>155,656</u>

The £155,656 expended in 2018 related entirely to unrestricted funds.

AGE CONCERN MID MERSEY
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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

8. Expenditure on Charitable Activities

	Unrestricted Funds £	Restricted Funds £	2019 £	2018 £
Wages and Social Security	12,737	204,224	216,961	284,905
Contractor Fees	-	-	-	6,500
Repairs & renewals	3,539	3,260	6,799	8,974
Rent and room hire	9,065	1,368	10,433	12,177
Telephone	414	3,243	3,657	2,245
Printing, stationery & postage	465	215	680	715
Advertising & promotions	281	258	539	959
Heat, Light & Water	5,205	-	5,205	5,342
Insurance	-	1,684	1,684	2,327
Catering costs	1,862	12,395	14,257	11,729
Motor & travel costs	2,642	20,809	23,451	25,971
Training costs	-	30	30	-
Tutor fees and materials	16,189	1,213	17,402	19,691
Cleaning & sundry	749	1,104	1,853	1,449
Depreciation	50	2,769	2,819	2,079
Support costs (Note 9)	<u>168,561</u>	<u>226,642</u>	<u>395,203</u>	<u>389,126</u>
	<u>221,759</u>	<u>479,214</u>	<u>700,973</u>	<u>774,189</u>

Of the £774,189 expended in 2018, £411,168 was restricted funds and £363,021 was unrestricted.

9. Analysis of Governance and Support Costs

	Governance Function £	General Support Raising Funds £	Charitable Activities £	2019 £	2018 £
		3%	97%		
Wages and Social Security	-	7,755	250,750	258,505	222,052
Employers Pension Deficit	-	269	8,698	8,967	-
Irrecoverable VAT	-	302	9,765	10,067	-
Repairs & renewals	-	620	20,037	20,657	23,382
Rent and room hire	-	233	7,539	7,772	36,492
Heat, light and water	-	874	28,270	29,144	28,540
Telephone	-	167	5,389	5,556	17,424
Printing, stationery and postage	-	124	3,995	4,119	6,694
Advertising and promotion	-	17	555	572	1,062
Insurance	-	302	9,780	10,082	10,631
Catering costs	-	7	228	235	143
Motor and travel costs	-	356	11,509	11,865	9,965
Training costs	-	13	408	421	-
Audit & Accountancy	6,642	-	-	6,642	6,370
Legal and professional fees	-	44	1,433	1,477	1,352
Cleaning and sundry	183	144	4,641	4,968	6,511
Depreciation	-	785	25,382	26,167	30,014
Total Governance & Support Costs	<u>6,825</u>	<u>12,012</u>	<u>388,379</u>	<u>407,216</u>	<u>400,632</u>

The trustees have considered the support costs and the above allocations are based on estimated percentages for each category.

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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

10. Commercial Trading Operations in Trading Subsidiary

The wholly owned trading subsidiary Age Concern Mid Mersey Trading Limited is incorporated in the United Kingdom (Company Number 02913799) and pays all its profits to the charity under the gift aid scheme. Age Concern Mid Mersey Trading Limited operates the Bistro, Orangery and all commercial trading operations.

The Charity owns the entire share capital of 2 ordinary shares of £1 each. A summary of the trading results is shown below.

The summary financial performance of the subsidiary alone is:

	2019	2018
	£	£
Turnover	183,386	145,789
Cost of sales and administrative expenses	<u>(150,486)</u>	<u>(162,433)</u>
Operating Profit/(Loss)	32,900	(16,644)
Interest receivable	88	94
Tax on profit on ordinary activities	-	<u>1,493</u>
	32,988	(15,057)
Amount gifted to the charity	<u>(15,450)</u>	-
Profit/(Loss) for the year in subsidiary	<u>17,538</u>	<u>(15,057)</u>

The assets and liabilities of the subsidiary were:

Fixed Assets	52,033	60,751
Current assets	121,891	63,154
Creditors: amounts falling due within one year	(128,850)	(79,668)
Creditors: amounts falling due after more than one year	<u>(45,055)</u>	<u>(61,756)</u>
Total net assets	<u>19</u>	<u>(17,519)</u>
Aggregate share capital and reserves	<u>19</u>	<u>(17,519)</u>

11. Taxation

No UK Corporation Tax arose on trading activities undertaken by the charity's subsidiary Age Concern Mid Mersey Trading Limited (2018 – refund of £1,494).

AGE CONCERN MID MERSEY
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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

12. Staff Costs – Charity

	Group		Charity	
	2019	2018	2019	2018
	£	£	£	£
Wages and salaries	520,026	538,830	471,807	484,873
Social security costs	25,378	25,917	24,162	24,492
Pension contribution	14,904	24,099	13,796	23,436
Redundancy/Severance costs	<u>7,038</u>	<u>-</u>	<u>4,743</u>	<u>-</u>
	<u>567,346</u>	<u>588,846</u>	<u>514,508</u>	<u>532,801</u>

The average monthly number of employees of the charitable company analysed by function was: -

	Group		Charity	
	2019	2018	2019	2018
	£	£	£	£
Raising Funds	6	7	1	2
Charitable activities	35	39	35	39
Governance Function	<u>-</u>	<u>1</u>	<u>-</u>	<u>1</u>
	<u>41</u>	<u>47</u>	<u>36</u>	<u>42</u>

No employee earned £60,000 per annum or more and the Trustees did not receive any emoluments during either year. The Trustees received £183 in total throughout the year for the reimbursement of general expenses. (2018 - £Nil).

The key management personnel of the group are comprised of the senior management team. The total remuneration paid in respect of the groups key managerial personnel was £141,135. (2018 - £124,068).

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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

13. Tangible Fixed Assets

	Land £	Freehold & Long Leasehold Buildings £	Equipment £	Furniture Fixtures & Fittings £	Motor Vehicles £	Total £
Group						
At Cost						
At 1 April 2018	230,640	2,575,628	197,845	170,706	1,000	3,175,819
Additions	-	-	5,546	-	-	5,546
Disposals	-	-	-	-	-	-
At 31 March 2019	<u>230,640</u>	<u>2,575,628</u>	<u>203,391</u>	<u>170,706</u>	<u>1,000</u>	<u>3,181,365</u>
Depreciation						
At 1 April 2018	-	577,230	196,364	159,623	800	934,017
Charge for the year	-	32,434	2,301	2,770	200	37,705
Eliminated	-	-	-	-	-	-
At 31 March 2019	-	<u>609,664</u>	<u>198,665</u>	<u>162,393</u>	<u>1,000</u>	<u>971,722</u>
Net Book Value						
At 31 March 2019	<u>230,640</u>	<u>1,965,964</u>	<u>4,726</u>	<u>8,313</u>	<u>-</u>	<u>2,209,643</u>
At 31 March 2018	<u>230,640</u>	<u>1,998,398</u>	<u>1,481</u>	<u>11,083</u>	<u>200</u>	<u>2,241,802</u>
Charity						
At Cost						
At 1 April 2018	230,640	2,498,367	187,219	137,320	1,000	3,054,546
Additions	-	-	5,546	-	-	5,546
Disposals	-	-	-	-	-	-
At 31 March 2019	<u>230,640</u>	<u>2,498,367</u>	<u>192,765</u>	<u>137,320</u>	<u>1,000</u>	<u>3,060,092</u>
Depreciation						
At 1 April 2018	-	548,267	187,108	137,320	800	873,495
Charge for the year	-	27,289	1,498	-	200	28,987
Eliminated	-	-	-	-	-	-
At 31 March 2019	-	<u>575,556</u>	<u>188,606</u>	<u>137,320</u>	<u>1,000</u>	<u>902,482</u>
Net Book Value						
At 31 March 2019	<u>230,640</u>	<u>1,922,811</u>	<u>4,159</u>	<u>-</u>	<u>-</u>	<u>2,157,610</u>
At 31 March 2018	<u>230,640</u>	<u>1,950,100</u>	<u>111</u>	<u>-</u>	<u>200</u>	<u>2,181,051</u>

AGE CONCERN MID MERSEY
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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

14. Fixed Asset Investments

	2019 £	2018 £
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Unlisted investments were as follows: -

Charity

At 1st April 2018 & 31st March 2019

	<u>3</u>	<u>3</u>
--	----------	----------

Group

1st April 2018 and 31st March 2019

	<u>1</u>	<u>1</u>
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The charity's investments at the balance sheet date in the share capital of companies include the following:

Subsidiary Company

Age Concern Mid Mersey Trading Limited

Nature of business: Licensed restaurant and events catering activities

Class of Shares	No of Shares	% holding		2019 £	2018 £
Ordinary	2	100			
Aggregate capital and reserves				19	(17,519)
Profit/(Loss) for the year				<u>17,538</u>	<u>(15,057)</u>

Associated Company

Age UK Merseyside Trading Limited

Nature of business: Insurance agents.

Class of Shares	No of Shares	% holding		2019 £	2018 £
Ordinary	1.5	50			
Aggregate capital and reserves				3	3
Profit for the year				<u>=</u>	<u>=</u>

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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

	Group		Charity	
	2019	2018	2019	2018
	£	£	£	£
15. Stock				
Stock	<u>2,861</u>	<u>1,817</u>	<u>100</u>	<u>70</u>

	Group		Charity	
	2019	2018	2019	2018
	£	£	£	£
16. Debtors				
Trade debtors	80,736	13,970	7,065	9,958
Corporation tax	1,494	1,494	-	-
VAT Recoverable	-	2,971	-	2,971
Amounts owed by group company	-	-	47,280	103,170
Prepayments	34,494	35,686	34,362	35,237
Amounts owed by Associated company	14,145	28,891	14,145	28,891
Other Debtors and Accrued income	<u>489</u>	<u>-</u>	<u>489</u>	<u>-</u>
	<u>131,358</u>	<u>83,012</u>	<u>103,341</u>	<u>180,227</u>

Included in amounts owed by the group company is £10,756 (2018 - £61,756) recoverable after one year.

	Group		Charity	
	2019	2018	2019	2018
	£	£	£	£
17. Creditors: Amounts falling due within one year				
Trade creditors	33,824	29,119	27,992	28,299
Social security and other taxes	27,917	6,911	10,504	3,753
Corporation Tax	-	-	-	-
Accruals and deferred income	<u>96,380</u>	<u>66,642</u>	<u>27,299</u>	<u>32,366</u>
	<u>158,121</u>	<u>102,672</u>	<u>65,795</u>	<u>64,418</u>

	Group		Charity	
	2019	2018	2019	2018
	£	£	£	£
18. Creditors: Amounts falling due after more than one year				
Accruals and deferred income	<u>34,299</u>	<u>-</u>	<u>-</u>	<u>-</u>

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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

19. Restricted Funds

	Balance at 31.03.18	Movement in Resources		Balance at 31.03.19
	£	Incoming Resources £	Expenditure & Transfers £	£
St Helens MBC	-	109,552	109,552	-
Halton Council	-	203,675	203,675	-
Alzheimer's Society	-	6,105	6,105	-
Age UK	29,603	90,192	100,405	19,390
Garfield Weston Foundation	57	-	57	-
Knowsley MBC	-	1,500	1,500	-
Wirral CCG	-	5,178	5,178	-
Tesco Bags For Life	-	1,260	1,260	-
Groundworks UK	-	1,750	1,750	-
CAF Community Fund	2,500	-	2,500	-
Cheshire Police	-	5,000	250	4,750
Rathbones Trust	3,862	-	3,862	-
Donations	-	1,070	1,070	-
Sundry Income	300	-	300	-
St Helens & Knowsley Hospital Trust	30,000	1,750	31,750	-
Knowsley Living Better Together Fund	<u>5,000</u>	<u>5,000</u>	<u>10,000</u>	<u>-</u>
	<u>71,322</u>	<u>432,032</u>	<u>479,214</u>	<u>24,140</u>

Funds received from St Helens MBC towards the provision of Positive Living Services, Social Inclusion Services, and Keep the Home Fires Burning Project.

Funds received from Halton Council towards provision of Office Based Information Service, Stay Safe, Participation Groups and Halton Older People's Empowerment Network.

Funds received from Alzheimer's Society towards Dementia Advisor Service in Halton.

Funds received from Age UK towards Garage Conversion to Community Hub Studio (St Helens), Dementia equipment, Mental Health Resilience, Benefits Take Up Programme, Handyperson Programme, Hospital Discharge Scheme, and Brand Partner.

Funds received from Garfield Weston Foundation towards the Restoration of the Orangery at the Mansion House.

Funds received from Knowsley MBC towards the management of premises known as Roby Community Centre & Community Garden Project.

Funds received from Wirral CCG towards Cancer Network Project Cheshire & Merseyside.

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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

19. Restricted Funds (continued)

Funds received from Tesco Bags For Life towards the management of premises known as Roby Community Centre & Community Garden Project.

Funds received from Groundworks UK towards Social Inclusion Services.

Funds received from CAF Community Fund towards catering costs at the Roby Community Centre.

Funds received from Cheshire Police towards Good Neighbour scheme and staying safe in the local community.

Funds received from Rathbones Trust towards volunteer expenses for Social Inclusion (St Helens).

Funds received from donations towards maintenance of the Roby Community Centre and the Dementia Advisor Service in Halton.

Funds received from other funders towards a reading group.

Funds received from St Helens & Knowsley Hospital Trust toward the Hospital Discharge Scheme.

Funds received from Knowsley MBC towards the Knowsley Living Better Together Fund.

20. Analysis of Group Net Assets by Fund

	Tangible Fixed Assets	Investments	Current Assets	Creditors	Total
	£	£	£	£	£
Restricted funds	15,801	-	8,339	-	24,140
Unrestricted funds	<u>2,193,842</u>	<u>1</u>	<u>704,187</u>	<u>(192,420)</u>	<u>2,705,610</u>
	<u>2,209,643</u>	<u>1</u>	<u>712,526</u>	<u>(192,420)</u>	<u>2,729,750</u>

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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

21. Pension Costs

The charity contributes to defined contribution pension schemes all of which are qualifying workplace pension schemes with regards to auto enrolment. The organisation is compliant with regards the legislation around auto enrolment with eligible employees being enrolled at the staging date (1 October 2015). The charge for the year was £22,189 (2018 - £23,436).

The Charity was a participating employer in the Age UK Retirement Benefits Scheme which is a Defined Benefit Scheme. The Scheme closed to future accrual on 30 November 2008. It is a multi-employer scheme as described by FRS 17 – Retirement Benefits. The Scheme is accounted for as if it were a defined contribution scheme, on the grounds that each employer is unable to identify its share of the underlying assets and liabilities in the Scheme on a consistent and reasonable basis. As a result, all pension costs for the Charity will be reported on a defined contribution basis.

The final charity employee within the scheme left the organisation during the previous year and the following the settlement of a final exit fee of £8,967, the Charity exited the scheme and will have no further liability as a result.

22. Operating Lease Commitments

At 31 March 2019, the group had annual commitments under non-cancellable operating leases as set out below: -

	Group		Charity	
	2019	2018	2019	2018
	£	£	£	£
Operating Leases which expire:				
Within one year	-	5,017	-	5,017
Between two and five years	17,358	62,917	17,358	62,917
Over 5 Years	<u>26,625</u>	<u>28,125</u>	<u>-</u>	<u>-</u>
	<u>43,983</u>	<u>96,059</u>	<u>17,358</u>	<u>67,934</u>

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NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2019

23. Related Party Transactions

The charity holds one and a half £1 shares in Age UK Merseyside Trading Ltd, a company registered in England & Wales number 7726737, with an issued share capital of three £1 ordinary shares. Age UK Merseyside Trading Ltd acts as an agent to sell insurance products for older individuals for Age UK Enterprises Ltd under a trading alliance agreement.

The transfer under gift aid of the trading profits of Age UK Merseyside Trading Ltd to the charity was £56,341 (2018 - £81,137) of which £14,145 was outstanding as at 31 March 2019 (2018 - £28,891).

During the year the charity wrote off £26,000 (2018 - £Nil) in respect of a loan provided in a previous year to its subsidiary Age Concern Mid Mersey Trading Ltd.

Connected charities

Age UK Mid Mersey is a member of Age England Association which includes a large number of connected charities working around the UK. The charitable company and its subsidiary (Age UK Mid Mersey Trading Ltd) hold licenses to use the Age UK name and logo for an unlimited period so long as they meet the conditions of use in terms of standards and procedures within the organisations.