

AGE CONCERN MID MERSEY
REPORT OF THE BOARD OF TRUSTEES
AND CONSOLIDATED ACCOUNTS

FOR THE YEAR ENDED
31 MARCH 2015

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**AGE CONCERN MID MERSEY
(Registered Number 2625647)**

**INDEX TO THE CONSOLIDATED ACCOUNTS
FOR THE YEAR ENDED 31 MARCH 2015**

	Page
Report of the Board of Trustees	1 - 13
Independent Auditors' Report	14-15
Consolidated Statement of Financial Activities	16
Consolidated Summary Income and Expenditure Account	17
Consolidated Balance Sheet	18
Charity Balance Sheet	19
Notes to the Consolidated Accounts	20-36

AGE CONCERN MID MERSEY
(Registered Number 2625647)

REPORT OF THE BOARD OF TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2015

The Trustees are pleased to present their report together with the financial statements of the charity for the year ending 31 March 2015.

Reference and Administrative Details

Charity Number: 1003476

Company Number: 2625647

Chief Executive and Company Secretary

Mr M Lunney, CMgr

Registered Office

The Mansion House
Victoria Park
City Road
St Helens
Merseyside. WA10 2UE

Auditors

Livesey Spottiswood
Chartered Accountants & Registered Auditors
17 George Street
St Helens
Merseyside. WA10 1DB

Senior Statutory Auditor Mr D Hudd BA FCA

Bankers

National Westminster Bank Plc
PO Box 25
5 Ormskirk Street
St Helens
Merseyside. WA10 1DR

United Trust Bank
1 Ropemaker Street
London
EC2Y 9AW

Virgin Money Plc
Jubilee House
Gosforth
Newcastle Upon Tyne
NE3 4PL

Cambridge & Counties Bank Ltd
Charnwood Court
New Walk
Leicester
LE1 6TE

Solicitors

Haygarth Jones
8 Hardshaw Street
St Helens
Merseyside. WA10 1RE

AGE CONCERN MID MERSEY
(Registered Number 2625647)

REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015

Directors and Trustees

The directors of the charitable company (the charity) are its trustees for the purpose of charity law and throughout this report are collectively referred to as the trustees.

The trustees serving during the year and since the year end were as follows:

Prof M Thomas – Chairman
Mr J Taylor – Vice-Chair
Mrs D Joughin
Mr R Travies
Mrs D Shotton
Dr J Woodthorpe
Mr R Rankin (Resigned 11/11/2014)
Mr J Chapman (Treasurer) (Appointed 11/11/14)
Mr E Cunningham (Appointed 11/11/14)

In accordance with the Articles of Association, at the Annual General Meeting the following trustees retire by rotation and, being eligible, offer themselves for re-election:

Mrs D Joughin (Re Elected unopposed.)
Mr J Woodthorpe (Re Elected unopposed.)
Mr R Rankin (Resigned and did not offer himself for re-election.)

Two new members joined the Board of Trustees as co-opted members without voting rights pending full election at the next AGM due 2015:

Mr A Murphy
Mrs D Balmer

STRUCTURE, GOVERNANCE AND MANAGEMENT

The company is governed by its Memorandum and Articles of Association.

The company is limited by guarantee, whereby every member of the company undertakes to contribute to the assets of the company in the event of winding up, while they are members or within one year after they cease to be a member, for payment of the debts and liabilities of the company contracted before they cease to be members, such amounts as may be required not exceeding £1.

Appointment of trustees

The trustees who have served during the year are set out above. The trustees are appointed by the members of the company and one third of the trustees retires by rotation each year and may offer themselves for re-election in accordance with the Articles of Association.

**AGE CONCERN MID MERSEY
(Registered Number 2625647)**

**REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015**

Trustee induction and training

Initially, new trustees are inducted into the Organisation by attending the same induction course as staff, sessional workers, volunteers and placements. Additionally, trustees have access to Age Concern's Board builder training programme, which covers such items as roles and responsibilities, legal obligations under charity and company law, the content of the Memorandum and Articles of Association, organisation structures and decision making processes, business planning and understanding financial information. The induction process also involves an opportunity for new trustees to meet key employees and other trustees. Trustees are encouraged to attend appropriate external training events, which will facilitate their understanding of their role and meet their individual training needs.

Organisation

The Board of Trustees administers the charity. The board meets six times during the financial year to manage the charity's affairs receiving reports from senior employees. A Chief Executive is appointed by the trustees to manage the day to day operations of the charity. To facilitate effective operations, the Chief Executive has delegated authority, within terms of delegation approved by the trustees, for operational matters.

Risk Management

The Board of Trustees considers the major strategic, business and operational risks that the charity faces each year when considering budgets and business planning. Systems have been developed to monitor and control these risks to mitigate any impact that they may have in the future. The CEO provides a report to the board at agreed regular intervals.

OBJECTIVES AND ACTIVITIES

In June 2014, as a result of meeting unmet needs of older people in the region, the board agreed to widen its area of benefit and as a result include the area of Knowsley and West Merseyside. Our aims and objectives remain to promote the relief of elderly people in any manner which now, or hereafter, may be deemed by law to be charitable, in and around St Helens, Halton, Warrington, Knowsley and West Mersey (hereinafter called "the area of benefit").

Activities

- a) To encourage, promote and organise direct services appropriate to the needs of individual elderly people or groups of elderly people and, if thought fit, to make reasonable charges for any services provided hereunder;
- b) to promote and organise co-operation in the achievement of the above object and to that end to support, join in with and co-operate with other charities, voluntary bodies, statutory authorities and other organisations operating in furtherance of the object or of similar charitable purposes and to exchange information and advice with them;
- c) to establish, support, undertake or execute any charitable trusts, associations or institutions formed for all or any of the objects;
- d) to promote and carry out, or assist in promoting and carrying out, surveys, investigations and research;
- e) to provide food, drink and refreshments as appropriate but only for persons participating in the activities of the Organisation;
- f) to arrange and provide for, or join in arranging and providing for, the holding of exhibitions, meetings, lectures, classes and training courses;
- g) to create and distribute a range of information and material in varying formats to ensure the widest possible coverage of the organisations work;
- h) to appoint and constitute such advisory committees as the Board of Trustees (hereafter referred to as "the Board" and as further described in Article 1 of the Articles of Association) may think fit;

AGE CONCERN MID MERSEY
(Registered Number 2625647)

REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015

STRATEGIC AIMS 2015 - 2020

In consultation with both internal and external stakeholders and following a meeting of the Board in October 2013 in which strategic priorities for the organisation were reviewed, the areas below were endorsed for a further 3 years (2013- 2016). The Board added a key caveat for the delivery of a balanced budget for the next 3 years, to ensure reserve levels are protected from further depletion:

1. Information and Advice, Advocacy and Campaigns (should be viewed as core to what we do)
2. Funding Sustainability – and reduction in risk
3. To retain a balanced budget (to ensure expenditure does not exceed income)
4. Healthy and fulfilling Lifestyle activities
5. Enablement and Early intervention
6. Long Term Care in the Community, with a focus on people living with the experiences of dementia.
7. Income Generation activities
8. Organisational capacity to develop

In view of the financial landscape and challenges to the wider health and social care sector, the board met in January 2015 to review these strategic aims and extend its period to cover 2015 – 2020. As a result the board identified five (5) Core objectives:

1. Financial Stability
2. Maintaining and Developing Quality Services
3. Influencing and advocating for Older People
4. Developing Partnerships
5. Developing Organisational systems and staff (Including Volunteers)

OVERVIEW OF GOVERNANCE

During the year, trustees have discharged their responsibilities with due diligence in the context of the continuing challenges facing all sectors of the economy whilst also endeavouring to be responsive to emerging opportunities with a view to strengthening the foundations for the future to build an increasingly sustainable organisation.

Whilst the organisation has seen further reductions to its income from statutory and other sources during the year, the trustees have continued to support the Senior Management Team in identifying and investing in activities that will hopefully help achieve sustainability through greater financial independence.

The trustees have been mindful of their obligations under the brand partner and trading alliance agreements that are now in place with Age UK. In April 2011, following approval by the Charity Commission and Companies House, the organisation introduced “Age UK Mid Mersey” as its working name. The legal entity name remains as Age Concern Mid Mersey.

Age UK Mid Mersey is a paid up member of the Age England Association (AEA). A membership body who represents all brand partners interest in its legal partnership with Age UK nationally. A new five year Brand Partnership agreement with Age UK is anticipated by 2016.

In reviewing organisational performance during 2014/15 the following achievements are noted under the strategic objectives.

**AGE CONCERN MID MERSEY
(Registered Number 2625647)**

**REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015**

OBJECTIVES, ACHIEVEMENTS & PERFORMANCE FOR 2014/15

1. Information and Advice (I & A) Resource

We are pleased to report that the St Helens Advice and Information Resource contract (SHAIR), now in its second year, continues to make significant progress with no areas of concern arising in relation to targets set within the contract. The organisation as a whole has seen a marked increase in demand for this service mainly due to the changes to Health and Social Care reforms, the introduction of the Care Act 2014 and the widening of our areas of benefit.

Following the expansion into Knowsley the organisation secured a 26 year lease of the Roby community centre in Huyton. This lease agreement was supported by a 3 year operational grant from Knowsley Borough Council. Additional funds, secured from Age UK and I & A partners, allowed us to employ a site manager/co-ordinator and provide sessional I & A support to the locality.

Our Money Advice Service saw a slight downturn in sessions delivered compared to the previous year due to a period of long-term sickness for one of the officers and the lead time required in training new officers before they can advise the public. The contract came up for review at the end of 2014 and a new, but reduced allocation of funding capacity has led to a reduction in targets for this service. As a result staffing for this service has reduced.

Advocacy services have been redesigned by commissioners to be delivered by our partners as part of the negotiations relating to the SHAIR contract. Now completing its second year, the partnership with CDP St Helens Ltd has proved to be very fruitful and again, as noted above for the Advice and Information element of the contract, the Advocacy service has comfortably achieved the requirements of the contract with the next stage developments already being implemented. A contract review with the CDP will take place by the end of 2015.

2. Funding

Given the economic climate, this year again saw reductions in funding from Halton Council regarding Halton Open and also St Helens Council in relation to the Positive Living and Social Inclusion Services, in addition St Helens CCG advised us at the start of 2015 that contracts would be cut by around 5% across the sector going into next year's funding. We continue to be pro-active and innovative in seeking and securing new sources of funding to ensure the future sustainability of services, however this is increasingly challenging. The board have considered the impact of this in its core planning in January 2015.

Whilst our Counselling service continued to benefit from Lottery Funding in year, this funding came to an end after 6 years at the end of May 2015. Nonetheless, the service continues to benefit from funding made available by St Helens Clinical Commissioning Group allowing it to continue until March 2016, albeit at a significant reduction in capacity and geographical coverage due to the loss of the Lottery funding.

Once more we were delighted, through Age UK nationally, to receive further funding linked to E.On Benefits take-up and E.On handyperson initiatives we are also very grateful to Age UK for the funding towards developing a stronger service provision in Knowsley and West Mersey. Meanwhile, our strategy to target charitable trusts for smaller contributions to our work continues to prove successful.

In partnership with St Helens Council and Friends of Victoria Park, a bid to the Heritage Lottery

**AGE CONCERN MID MERSEY
(Registered Number 2625647)**

**REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015**

OBJECTIVES, ACHIEVEMENTS & PERFORMANCE FOR 2014/15 (continued)

2. Funding (continued)

was successful during 2011/12. This work was completed in May 2014 and the Charity will reflect an additional £1.1m of property assets on its balance sheet for 2014/15 following the completion of this significant Heritage Lottery Funding programme. This investment, alongside the wider Victoria Park improvements, will mean a significant increase in visitors to the site. In turn this will increase brand awareness, capacity and income generation opportunities. In seeking funding to furnish the Orangery we remain indebted to all those donors who have contributed and in particular to the Garfield Weston Foundation and The Pilkington Charities Fund.

The Roby community centre in Knowsley is maintained by a grant from Knowsley Borough Council and is enhanced and sustained by its capacity to rent out rooms and the community hall and kitchen to a wide audience of stakeholders. The fees generate income that directly sustains and develops services.

3. To retain a balanced budget

The previous 3 years saw the organisation invest substantial reserve expenditure in ensuring future sustainability. The Trustees now require a period of conservative return on that investment to allow reserves to be re-established back to the levels prior to 2011. As such the organisation is committed to ensuring expenditure remains equal to, or does not exceed, income levels until the end of 2016. This was carefully scrutinised and approved in the board strategic planning day in October 2013 and reiterated again at a formal planning day in January 2015. The board deem this necessary and prudent to protect the long term future of our work.

4. Lifestyle

Following earlier reviews of our lifestyle services, we continue to evaluate that we are meeting unmet needs of customers and that all our work remains sustainable. Activities include Zumba, Yoga, Tai-Chi, Art classes, tea dances and other lifestyle wellbeing events. We actively engage with stakeholders and promote Holistic Therapy around asset based community development by renting space to other groups for them to work on a self-employed basis.

Our Warrington tea-dances continue to be a popular activity and the trustees are grateful to the dedicated team of volunteers led by Pam Rowland and a committed team of volunteers for their hard work in running the dances.

In Knowsley a range of community engagement, volunteering, social activities and wellbeing groups have developed to increase our profile and brand awareness. These include fitness classes, art groups, dance, coffee mornings and community events.

In January 2015 the organisation were awarded funding in partnership with Sport England and Age UK to deliver two sport and health development programs for those over 50+. Inspire and Include and Walking Football. Both programs were quickly established and have proved both hugely popular and highly beneficial to wellbeing. Using the Mansion House site, Victoria Park facilities and external partners several groups have commenced to deliver a range of outcomes aimed at improving lifestyle choices and social inclusion.

**AGE CONCERN MID MERSEY
(Registered Number 2625647)**

**REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015**

OBJECTIVES, ACHIEVEMENTS & PERFORMANCE FOR 2014/15 (continued)

5. Enablement & Early intervention

We remain committed to the aim of supporting people through early intervention so as to enable them to exercise as much choice and control as is possible in their everyday lives.

We continue to work in partnership with the Alzheimer's Society and Halton Council in delivering Dementia Cafes in the Halton borough. Unfortunately funding in St Helens has been lost for the cafes, nonetheless the issues around dementia remain high on our agenda and we remain committed to developing our activities in this area. As such, we continue to deliver dementia group meetings in the Bistro at the Mansion House every week for a Big Breakfast; replacement funding is proactively being sort to ensure we can develop and sustain this. An example of our success in sourcing funding is given in monies secured from Santander which has helped us to run our very popular "Dementia Karaoke's" and "Rugby Tackles Dementia" projects and Positive Living groups.

Once again this year we worked in partnership with St Helens Council to deliver the 'Winter Warmth Campaign' project to raise awareness of, and provide support to, those who may be, or are, at risk as a result of winter warmth issues. This service was again extremely successful and supported over 5,000 people during the period December 2014 – March 2015.

In Halton, our delivery of Participation Groups, funded by Halton Borough Council, help older people make new friends and meet up on a regular basis for a cup of tea and a chat. The groups organise trips out. Our 'men only' group continues to be particularly successful in reaching a fairly isolated sector of the local population and remains popular.

A key aspect of our enablement and early intervention strategies is counselling as it provides much needed support for individual older people, their families and carers. The service has 21 counsellors volunteering their time and has engaged with over 400 people in the year. We are delighted to report that the lottery again agreed to provide funding to support development in this area in year but sadly, as noted above, the funding finished at the end of May 2015. We remain most grateful to the lottery for the 6 years this funding was received and are looking at different ways of sustaining this much needed service across the Mid Mersey region.

Our Active Care Services in St Helens continues to be delivered borough wide in local centres as well as at our Mansion House site. Many of the people benefiting from a more local service either have memory difficulties and/or are physically frail. Also our practical support service remains an important preventative activity and during the year the service has dealt with in excess of 1,150 enquiries.

6. Long Term Care in the Community

The organisation constantly seeks innovation to meet the needs of our older generation. Several contracts and tenders have been submitted to commissioners that demonstrate our vast diversity and experience as a capable and willing provider.

Our desire to work in tackling loneliness and isolation, preventing falls, and supporting those with dementia are a priority. Our work with the Alzheimer's Society establishes us as a dementia support service provider and our range of engagement and coverage across the Mid Mersey region allows us to constantly seek those who need support. Part of our care in the community involves us working collaboratively with others. Our partnership with Macmillan Cancer across

**AGE CONCERN MID MERSEY
(Registered Number 2625647)**

**REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015**

OBJECTIVES, ACHIEVEMENTS & PERFORMANCE FOR 2014/15 (continued)

6. Long Term Care in the Community (continued)

the northwest provides time limited support to people over 50 who have a recent diagnosis of cancer and we support those people to take up care packages and cope with such a life changing condition.

7. Income Generation Activities

Income generation remains vital given the assets available to the organisation. Commercial profitability in the Trading Company remains a key focus in order to generate social enterprise profits back to the charity. Improvements to charging structures and efficiencies in operational methods, alongside a strategic marketing approach, are already helping to deliver stronger results and work around this area continues to be developed. This includes the Mansion House branding, the offer that makes us unique and a focus on quality. This year performance has improved and results have contributed to delivering a balanced budget.

To complement all of the above, continued investment in the site and its assets remains a high priority with a focus for 2015/16 being around the development of the garage at the Mansion House into separate units providing the potential to generate rental income. With the completion of phase 2 work on the Diamond Suite in 2013/14 coupled with the new Orangery in 2014/15, it is hoped that 2015/16 will see the organisation benefit further from this increased capacity.

The insurance service again saw a small increase in turnover following its new integrated telephone and computer system called 'TAM in a box' which was successfully rolled out from summer 2014. It is anticipated that this should dramatically increase the number of calls put through to local trading outlets. Following evaluation due mid 2015 the board are aspiring to consider merging its insurance trading to increase economies of scale and efficiency.

8. Organisation capacity to develop

Our Staff Council continues to provide a valuable conduit through which we can share ideas and seek views on proposals. A new membership and Chairperson was elected internal from staff teams at the end of 2014. Suggestions are put forward from staff representatives that influence the way in which the organisation is run. The organisation has throughout the year made changes to the culture and values that underpin our work. Focus has shifted to customer needs and the highest levels of client and stakeholder service standards in order to enhance image and reputation. All Volunteers, Staff and Trustees have embraced an "Employee Value Charter" promise and efforts continue to demonstrate our values across the whole organisation.

Trustees remain committed to supporting staff through training and development programmes which are linked to key activities within our strategic plan. All staff now complete a set of mandatory training to ensure common standards are set and maintained. Training includes; First Aid, Health and Safety, Fire & Risk, as well as Safeguarding. Other training is agreed between line managers during regular supervision sessions and team meetings.

The organisation has close links to and actively supports local Older Peoples' Forums within Warrington, Halton and St Helens and now Knowsley and maintains and supports groups of friends and forums as part of Age UK national program.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015

OBJECTIVES, ACHIEVEMENTS & PERFORMANCE FOR 2014/15 (continued)

8. Organisation capacity to develop (continued)

Although on a smaller scale than in previous years, we again have been able to offer 2 placements to Social Work Students during the year. Again this is a reduction in numbers which has been brought about as a result of a change in criteria set by the universities. In addition to this the organisation was able to offer apprenticeship employment and experience placements to 3 local young people. One of which is now in full time employment following completion of the program.

ORGANSATIONAL QUALITY AWARD (OQS)

In November 2014, the organisation was externally assessed and met in full the new Age UK OQS award and the board are delighted to have secured full accreditation. This major quality standard kite mark extends to also being granted the Charity Commission Kite Mark standard and the board are pleased the organisation demonstrated its capability and credibility by achieving such an award.

IMPACT AND PUBLIC BENEFIT

This report has been prepared in the context of the Charity Commissions guidance on public benefit and notes that the organisation's objectives, activities and performance demonstrates how public benefit is achieved in terms of the beneficiaries who have used our services. Age Concern Mid Mersey's charitable objectives ensure that the focus of the organisations work continues to be "to promote the relief of elderly people in any manner which now or hereafter may be deemed by law to be charitable in and around Halton, St Helens, Warrington, Knowsley and West Mersey. (hereinafter called "the area of benefit)".

The trustees of Age Concern Mid Mersey are proud of the public benefit that has continued to be delivered this year through our services. Whilst fees are charged for some of our services and would therefore be deemed as reasonable and necessary to carry out the charity's aims in maintaining and developing the services provided, sensitive consideration is also given at the time of assessment for services, to ensure that access to services is not restricted and that potential beneficiaries are offered the opportunity to have a benefits check to ensure that they are receiving funds to which they may be entitled and which would support them in terms of paying such fees. Individuals do have access to service whilst such assessments are taking place.

KEY CORE ACTIVITIES FOR 2015/16

1. Information Advice and Resource

- Continue to recruit community volunteers to help run our outreach venues
- Increase benefits take up amongst older home owners
- Exceed the targets set of Money Advice sessions delivered where funded.

2. Funding

- To work in partnership to maximise grant and funding opportunities
- To develop our legacy and donations to contribute in sustaining services
- To pro-actively secure contracts and funding to extend services
- Develop a very clear charging policy for the organisation

AGE CONCERN MID MERSEY
(Registered Number 2625647)

REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015

IMPACT AND PUBLIC BENEFIT (continued)

KEY CORE ACTIVITIES FOR 2015/16 (continued)

3. To retain a balanced budget

- To closely monitor performance against budget
- To review financial systems to ensure robustness
- To review the procurement process to ensure the most efficient and value centred use of resources

4. Lifestyle

- Increase the range of lifestyle and sport activities on offer at the Mansion House
- Increase the choice of options for care services to dementia clients and carers
- Increase in inter-generational activities

5. Enablement & Early intervention

- Transfer dementia service in St Helens into the Orangery and Studio Garage
- Work in partnership across the boroughs to ensure older people are not socially isolated and lonely
- Work with partners in all boroughs to improve discharge services and integrated care for older people.

6. Long Term Care in the Community

- Enhance services for people living with conditions of dementia within the Orangery developments
- Contribute to the wider JSNA dementia strategy for the regions
- Deliver a range of health and fitness programs to improve well-being.

7. Income Generation Activities

- Enterprise Trading profitability ratio to meet budget income
- Review trading company cost allocation
- Increase functions income by 15% and increase profitability
- Bistro and Orangery coffee shop profitability by 15% and brand range introduction
- Increase income through the "annual" beer festival through ticket sales and increased sponsorship to achieve a profit margin of at least 25%

8. Organisation capacity to develop

- Review and streamline organisational monitoring systems
- Improve and or replace the database/CRM systems
- Explore further opportunities to expand retail hub concepts
- Deliver an annual volunteer thank you event
- Produce a half yearly Age UK Mid Mersey Newsletter

AGE CONCERN MID MERSEY
(Registered Number 2625647)

REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015

FINANCIAL REVIEW

The trustees are delighted to be able to report net incoming resources for the group of £916,322 arising from both unrestricted and restricted funds (2014: £5,863).

Volunteer Contribution

The organisation currently has 175 volunteers delivering 787 hours of service each week. If the minimum wage is used as the basis of calculating these contributions (£6.50 per hour) over the course of the year, volunteers have provided 37,776 hours, which equates to a contribution of £245,544. This figure excludes any recruitment, national insurance, pension or other costs that would normally be paid for employees.

The charity is aware of changes in the age profile, skill base and availability of those who are volunteering. Increased monitoring activity has been introduced in the context of increasing recruitment activity and the potential increased costs of volunteer turnover.

Income

Total incoming resources for 2014/15 were £2,531,023 compared with £1,438,471 in the previous year, representing an increase of 76% which is mainly due to the exceptional donation of the Orangery Building (£1,092,678). Voluntary income, excluding the exceptional donation relating to the Orangery Building, saw an increase of £14,651 (14%) resulting, in the main, from a legacy received from Mrs Phyllis Pope a long serving volunteer with the organisation. Income from charitable activities and investment income saw an overall increase of £18,770 (2%) whilst income from generating funds and other income saw an overall reduction of £33,547 (7%) on the previous financial year.

As always, Trustees and Senior Officers continue to seek new sources of income given the changes in eligibility criteria by funding bodies over recent years so as to ensure the future sustainability of the Charity in the long term.

The contribution to incoming resources from the trading company in 2014/15 was £343,255 compared with £356,106 in the previous year; a decrease of £12,851 (3.6%). The Hospitality function was the area most affected due to a fall in the number of weddings taking place at the Mansion House during the year and a reduction in Bistro trade. Following on from the year of restoration work around the Orangery and the wider park in general, the organisations trading presence needs re-establishing with the community and to this ends the marketing strategy for 2015/16 takes full account of this.

Trading commissions saw an increase on the previous year of £4,948 with total commissions amounting to £126,052. A restructure of the trading commissions department took place in April 2015 from which it is anticipated that efficiency savings will lead to further increased profitability in 2015/16. Conversely the Money Advice service saw a decrease of £2,202, as mentioned above this was mainly due to long term sickness.

The Annual beer festival, now in its 5th year, proved to be our best festival to date and was the main element of the £6,488 increase to other income within the trading subsidiary.

Expenditure

Following a review of expenditure within the organisation in 2013/14, linked to the strategic objective of maintaining a balanced budget, the organisation embarked on an efficiency drive to



AGE CONCERN MID MERSEY
(Registered Number 2625647)

REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015

FINANCIAL REVIEW (Continued)

Expenditure (continued)

reduce overall expenditure across all areas. This played a significant part in the overall consolidated expenditure reduction 2014/15 of £72,352 (5%) as compared to the previous year. The Trading Company expenditure for 2014/15 was £318,591 compared with £348,892 in the previous year, a reduction of £30,301 (8.7%). This decrease in the main arises from a reduction in staffing costs within the trading commissions department following a member of staff taking extended maternity leave and a reduction in staff recharges also to the same. Reductions in the hospitalities function gravitated around consumables, staffing and agency costs related to both lower trading volumes and efficiency savings.

Investment powers and policy

Under the Memorandum and Articles of Association, the trustees have unlimited powers of investment subject only to seeking advice from a person or organisation authorised under the Financial Services Act.

After seeking professional advice the deposit account market was reviewed for higher yielding accounts and Trustees reallocated funds accordingly. This reallocation also served to further protect the Charity's investments by ensuring amounts held on deposit with any one institution fall within the threshold of the Financial Services Compensation Scheme. As a result the return on investments of £1,838 for 2014/15 saw an increase of £916 (99%) on that received in the previous year.

Reserves Policy

The Trustees have reviewed the charity's needs for reserves in line with the guidance issued by the Charity Commission, and have a reserves policy which is reviewed annually in accordance with financial audit processes. The trustees believe that in addition to known commitments there is a need to hold at least six months running costs in reserve given that the charity's sources of funding are not certain.

The policy statement provides that the trustees will produce annually a detailed analysis of reserves, both restricted and unrestricted based on the audited accounts, indicating the trustees' intentions with regard to the use of those reserves.

TRUSTEES RESPONSIBILITIES IN RELATION TO THE FINANCIAL STATEMENTS

Responsibilities of the Board of Trustees

Company law requires the trustees, who are also the directors of the charity, to prepare the annual report and accounts for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the surplus or deficit of the company and of the group for that period. In preparing those accounts, the trustees are required to:-

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles of the Charities SORP
- make judgements and estimates that are reasonable and prudent;
- follow applicable accounting standards, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

**AGE CONCERN MID MERSEY
(Registered Number 2625647)**

**REPORT OF THE BOARD OF TRUSTEES (continued)
FOR THE YEAR ENDED 31 MARCH 2015**

**TRUSTEES RESPONSIBILITIES IN RELATION TO THE FINANCIAL STATEMENTS
(continued).**

Responsibilities of the Board of Trustees (Continued)

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and of the group and to enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement as to Disclosure of Information to Auditors

So far as the trustees are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each trustee has taken all the steps that he or she ought to have taken as a trustee in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

A motion proposing the re-appointment of Livesey Spottiswood, as auditors of the company will be proposed at the Annual General Meeting.

SIGNED ON BEHALF OF THE BOARD

Prof M Thomas  TRUSTEE

Date: 22nd July 2015

AGE CONCERN MID MERSEY

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF AGE CONCERN MID MERSEY

We have audited the financial statements of Age Concern Mid Mersey for the year ended 31 March 2015 which comprise the Consolidated Statement of Financial Activities, the Balance Sheets and the related notes. The financial reporting framework that has been applied in the preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effected April 2008) United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice applicable to smaller entities).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the charitable company's trustees, as a body, in accordance with regulations made under Section 154 of the Charities Act 2011. Our audit work has been undertaken so that we might state to the charitable company's members and its trustees those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, and its trustees as a body for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditors

As explained more fully in the Statement of Trustee's Responsibilities set out on page 12/13, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed auditor under the Companies Act 2006 and section 151 of the Charities Act 2011 and report in accordance with those Acts. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Trustees Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing our audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- Give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2015 and of the group's incoming resources and application of resources including its income and expenditure for the year then ended;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- Have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 2011.

AGE CONCERN MID MERSEY

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF
AGE CONCERN MID MERSEY**

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Act 2011 requires us to report if, in our opinion:

- the parent charitable company has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption from the requirement to prepare a Strategic Report

 David Hudd BA FCA

Mr David Hudd BA FCA (Senior Statutory Auditor)
For and on behalf of Livesey Spottiswood
Chartered Accountants & Registered Auditors
17 George Street
St Helens
Merseyside
WA10 1DB

AGE CONCERN MID MERSEY
(Registered Number 2625647)

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES
(INCORPORATING AN INCOME AND EXPENDITURE ACCOUNT)
FOR THE YEAR ENDED 31 MARCH 2015

	Notes	Unrestricted Funds £	Restricted Funds £	2015 Total £	2014 Total £
Incoming Resources					
Incoming resources from					
Generated funds:					
Voluntary Income; Grants & Donations	2	109,332	10,250	119,582	104,931
Voluntary Income; Exceptional Donation	2	1,092,678	-	1,092,678	-
Activities for generating funds	3	403,847	14,046	417,893	439,528
Investment Income		1,838	-	1,838	922
Incoming resources from					
Charitable activities	4	275,842	617,395	893,237	875,383
Other incoming resources	5	<u>5,795</u>	<u>-</u>	<u>5,795</u>	<u>17,707</u>
Total Incoming Resources		<u>1,889,332</u>	<u>641,691</u>	<u>2,531,023</u>	<u>1,438,471</u>
Resources Expended					
Cost of generating funds					
Costs of generating voluntary					
income	6	2,376	2,750	5,126	13,019
Fundraising trading: cost of					
Goods sold and other costs	7	322,568	19,490	342,058	353,754
Charitable activities	8	415,619	583,438	999,057	1,050,039
Governance costs	9	<u>17,793</u>	<u>-</u>	<u>17,793</u>	<u>19,574</u>
Total Resources Expended		<u>758,356</u>	<u>605,678</u>	<u>1,364,034</u>	<u>1,436,386</u>
Net Incoming Resources For the Year		1,130,976	36,013	1,166,989	2,085
Provision for deficit on defined benefit scheme	20	(254,000)	-	(254,000)	-
Net interest in Associate		<u>3,333</u> <u>880,309</u>	<u>-</u> <u>36,013</u>	<u>3,333</u> <u>916,322</u>	<u>3,778</u> <u>5,863</u>
Funds at 1 April 2014		<u>1,625,065</u>	<u>61,103</u>	<u>1,686,168</u>	<u>1,680,305</u>
Funds at 31 March 2015		<u>2,505,374</u>	<u>97,116</u>	<u>2,602,490</u>	<u>1,686,168</u>

The consolidated statement of financial activities includes all gains and losses recognised in the year.

All incoming resources and resources expended derive from continuing activities.

The notes on pages 20 to 36 form part of these accounts.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

**CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT
FOR THE YEAR ENDED 31 MARCH 2015**

	Notes	2015 £	2014 £
Income			
Gross income of continuing operations		2,534,356	1,442,249
Total expenditure of continuing operations		<u>(1,618,034)</u>	<u>(1,436,386)</u>
Net Income For the Year Before Taxation	12	916,322	5,863
Taxation	13	<u>-</u>	<u>-</u>
Net Income For the Year		<u>916,322</u>	<u>5,863</u>

The group had no recognised gains or losses in either of the above years other than those shown in the Income and Expenditure Account. All incoming resources and resources expended derive from continuing activities.

The summary Income and Expenditure Account is presented in order to ensure compliance with the Companies Act 2006.

The notes on pages 20 to 36 form part of these accounts.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

CONSOLIDATED BALANCE SHEET
AS AT 31 MARCH 2015

	Notes	2015 £	2014 £
Fixed Assets			
Tangible Assets	15	2,390,745	1,331,467
Investments	16	<u>1</u>	<u>1</u>
		<u>2,390,746</u>	<u>1,331,468</u>
Current Assets			
Stock		3,170	4,250
Debtors	17	116,180	166,774
Cash at bank and in hand		<u>459,742</u>	<u>309,120</u>
		579,092	480,144
Creditors: Amounts falling due			
Within one year	18	<u>(113,347)</u>	<u>(125,444)</u>
Net Current Assets		<u>465,745</u>	<u>354,700</u>
Total Assets Less Current Liabilities		<u>2,856,491</u>	<u>1,686,168</u>
Provision for Liabilities	20	<u>(254,000)</u>	<u>-</u>
Net Assets		<u>2,602,491</u>	<u>1,686,168</u>
Funds			
Restricted Funds	21	97,116	61,103
Unrestricted funds held in fixed assets		2,390,745	1,331,467
Unrestricted general funds		114,511	293,483
Non Charitable Trading Funds		<u>119</u>	<u>115</u>
		<u>2,602,491</u>	<u>1,686,168</u>

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The accounts were approved by the Board of Trustees on 22nd July 2015 and signed on its behalf by:-

Prof M Thomas
(Chair)

Mr J Chapman
(Treasurer)

The notes on pages 20 to 36 form part of these accounts

AGE CONCERN MID MERSEY
(Registered Number 2625647)

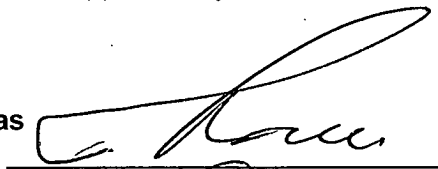
CHARITY BALANCE SHEET
AS AT 31 MARCH 2015

	Notes	2015 £	2014 £
Fixed Assets			
Tangible Assets	15	2,305,377	1,236,851
Investments	16	<u>3</u>	<u>3</u>
		<u>2,305,380</u>	<u>1,236,854</u>
Current Assets			
Stock		257	404
Debtors	17	209,626	274,447
Cash at bank and in hand		<u>423,234</u>	<u>270,880</u>
		633,117	545,731
Creditors: Amounts falling due Within one year	18	<u>(82,126)</u>	<u>(96,531)</u>
Net Current Assets		<u>550,991</u>	<u>449,200</u>
Total Assets Less Current Liabilities		2,856,371	1,686,054
Provision for Liabilities	20	<u>(254,000)</u>	<u>-</u>
Net Assets		<u>2,602,371</u>	<u>1,686,054</u>
Funds			
Restricted Funds	21	97,116	61,103
Unrestricted funds held in fixed assets		2,305,377	1,236,851
Unrestricted general funds		<u>199,878</u>	<u>388,100</u>
		<u>2,602,371</u>	<u>1,686,054</u>

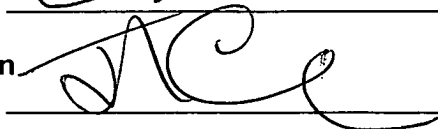
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Prof M Thomas
(Chair)



Mr J Chapman
(Treasurer)



The notes on pages 20 to 36 form part of these accounts

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS
FOR THE YEAR ENDED 31 MARCH 2015

1 Accounting Policies

1.1 Basis of Accounting

The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008), the Companies Act 2006, Accounting and Reporting by Charities – Statement of Recommended Practice (SORP 2005) and The Charities Act 2011.

1.2 Basis of Consolidation

The accounts have been prepared for the charity and its subsidiary, Age Concern Mid Mersey Trading Limited. A profit and loss account for the company has not been presented as permitted by Section 408 of the Companies Act 2006.

1.3 Fixed Assets

Fixed assets are capitalised at cost, where acquired, or management's approximate valuation of cost where donated.

Depreciation

Depreciation is calculated to write off the cost of fixed assets, over their expected useful lives on the following bases:-

Land	not provided
Buildings & leasehold improvements	1% on cost
Equipment	20% to 33% on cost
Furniture, fixtures & fittings	20% to 33% on cost
Motor vehicles	20% on cost

1.4 Stocks

Stocks are valued at the lower of cost and net realisable value.

1.5 Donations and Grants

These are included in the Statement of Financial Activities (SOFA) when:

- the charity becomes entitled to the donation, grant or similar income and any conditions for receipt are met.
- the trustees are reasonably certain they will receive it; and
- the trustees are reasonably certain that the value can be reliably measured.

1.6 Investment Income

This and any associated tax credits are included in the accounts when receivable.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

1 Accounting Policies (continued)

1.7 Expenditure and liabilities

General liabilities are recognised as soon as there is a legal or constructive obligation committing the charity to expenditure. Expenditure has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

1.8 Leased Assets

Rentals payable under operating leases are charged against profits on a straight line basis over the period of the leases.

1.9 Pension Costs

Age Concern Mid Mersey contributes to defined contribution pension schemes and stakeholder pension schemes for certain employees, and to Age Concern Retirement Benefits Scheme, a defined benefit scheme for one employee. They also contribute to Cheshire Pension Fund, a defined benefit scheme for certain employees. Contributions are charged in the Statement of Financial Activities.

1.10 Fund accounting

Funds held by the charity are either:

- Unrestricted general funds – these are funds which can be used in accordance with the charitable objects at the discretion of the trustees.
- Restricted funds – these are funds that can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

2. Voluntary Income

	Unrestricted Funds £	Restricted Funds £	2015 £	2014 £
Grants:				
Age UK	-	10,250	10,250	9,200
Donations:				
Proceeds from donated house (Ivy Street Runcorn)	-	-	-	73,000
John Rayner Charitable Trust	-	-		3,000
The Ravendale Trust	2,000	-	2,000	2,000
The Lord Cozens-Hardy Trust	500	-	500	500
The Mason Bibby Trust	400	-	400	400
Age UK-Local Shop Support	3,000	-	3,000	2,000
Freight investor	12,500	-	12,500	-
Gladstone Brookes	504	-	504	-
Garfield Weston Foundation	-	-	-	3,585
Charities Trust – Big Give	1,969	-	1,969	2,741
Will Writing Service	1,215	-	1,215	1,454
Sundry Donations	6,042	-	6,042	6,270
In Memory	1,925	-	1,925	300
Gift Aid	451	-	451	481
Legacies				
Mrs P Pope	70,000	-	70,000	-
Mr F Allen	7,326	-	7,326	-
Mrs P Powell	1,000	-	1,000	-
Anonymous	500	-	500	-
	<u>109,332</u>	<u>10,250</u>	<u>119,582</u>	<u>104,931</u>
Exceptional Donation:				
Heritage Lottery	<u>1,092,678</u>	<u>-</u>	<u>1,092,678</u>	<u>-</u>
	<u>1,202,010</u>	<u>10,250</u>	<u>1,212,260</u>	<u>104,931</u>

In partnership with St Helens Council and Friends of Victoria Park, a bid to the Heritage Lottery was successful during 2011/12 to renovate both the park and the Orangery building on the Age Concern Mid Mersey site. This work was completed in May 2014 and the Charity has accounted for the work undertaken on the Orangery by way of an exceptional donation at cost amounting to £1,092,678 with this being recorded on the Charity's balance sheet as an addition to tangible fixed assets.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

	Unrestricted Funds £	Restricted Funds £	2015 £	2014 £
3. Activities for generating funds				
Shop Sales	49,476	-	49,476	63,217
Rental Income & recharges	74,255	-	74,255	53,933
Lottery	252	-	252	303
Fundraising	9,884	-	9,884	6,982
Transport Hire	-	-	-	270
Membership Fee	100	-	100	150
Trainee Fee	600	-	600	-
Heritage Lottery	-	14,046	14,046	10,000
Advertising Income	280	-	280	2,200
Gross Income Trading Company	343,255	-	343,255	356,106
Less: Inter Company Recharges	<u>(74,255)</u>	<u>-</u>	<u>(74,255)</u>	<u>(53,633)</u>
	<u>403,847</u>	<u>14,046</u>	<u>417,893</u>	<u>439,528</u>
4 Incoming resources from charitable activities				
St Helens MBC	234,833	111,056	345,889	345,493
Lottery Funding	-	102,109	102,109	69,275
Halton Council	-	222,925	222,925	217,956
St Helens CCG	-	49,341	49,341	49,341
Knowsley MBC	-	2,097	2,097	-
Age UK	-	90,668	90,668	29,141
Garfield Weston Foundation	-	-	-	30,000
Alzheimer's Society	-	24,000	24,000	55,937
The Pilkington Charities Fund	-	-	-	10,000
WHIA Funding	-	9,000	9,000	9,000
St Helens UVO Community Trust	-	400	400	400
Care & Repair England	-	-	-	6,000
Santander Foundation	-	250	250	5,000
Service User Fees	40,270	-	40,270	45,493
Rental Income & Recharges	739	-	739	-
Wirral PCT	-	5,251	5,251	797
Warrington MBC	-	65	65	-
Concertina & Karaoke Friends	-	150	150	-
Donation	-	60	60	-
Sundry Income	-	23	23	-
Windle United Charities	-	-	-	750
Rotary Club Runcorn	-	-	-	500
Anchor Housing	-	-	-	300
	<u>275,842</u>	<u>617,395</u>	<u>893,237</u>	<u>875,383</u>

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

	Unrestricted Funds £	Restricted Funds £	2015 £	2014 £
5 Other Incoming resources				
Placement Fees	1,600	-	1,600	12,160
Insurance Claim Proceeds	-	-	-	585
Sundry Income	<u>4,195</u>	<u>-</u>	<u>4,195</u>	<u>4,962</u>
	<u>5,795</u>	<u>-</u>	<u>5,795</u>	<u>17,707</u>
6 Costs of generating voluntary income				
Advertising & Promotions	-	-	-	392
Cleaning & Sundry	598	-	598	2,616
Motor & Travel Costs	-	-	-	729
Legal & Professional Fees	-	-	-	888
Heat, Light & Water	6	-	6	67
Insurance	166	-	166	149
Rent & Room Hire	33	-	33	357
Support Costs	<u>1,573</u>	<u>2,750</u>	<u>4,323</u>	<u>7,821</u>
	<u>2,376</u>	<u>2,750</u>	<u>5,126</u>	<u>13,019</u>
7 Costs of goods sold and other costs				
Wages and Social Security	50,561	12,752	63,313	26,028
Repairs & Renewals	13,480	-	13,480	1,756
Telephone	360	-	360	727
Advertising & promotion	1,255	-	1,255	493
Catering costs	108	-	108	220
Motor & travel costs	2,133	-	2,133	2,563
Legal and professional fees	20	-	20	-
Cleaning & sundry	8,406	-	8,406	4,761
Professional Fees	-	-	-	3,000
Support costs	1,909	6,738	8,647	18,947
Gross expenditure Trading - Company	318,591	-	318,591	348,892
Less: Inter Company Recharges	<u>(74,255)</u>	<u>-</u>	<u>(74,255)</u>	<u>(53,633)</u>
	<u>322,568</u>	<u>19,490</u>	<u>342,058</u>	<u>353,754</u>

AGE CONCERN MID MERSEY
(Registered Number 625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

	Unrestricted Funds £	Restricted Funds £	2015 £	2014 £
8 Charitable Activities				
Wages and Social Security	73,551	290,148	363,699	389,021
Contractor Fees	140,260	5,488	145,748	147,298
Repairs & renewals	335	3,705	4,040	2,847
Rent and room hire	2,038	5,255	7,293	9,282
Telephone	228	2,368	2,596	2,917
Printing, stationery & postage	-	434	434	-
Advertising & promotions	408	5,533	5,941	2,429
Legal & Professional Fee	-	500	500	1,200
Heat, Light & Water	-	607	607	-
Insurance	-	3,487	3,487	1,852
Catering costs	-	4,878	4,878	3,386
Motor & travel costs	443	23,502	23,945	30,656
Training costs	-	1,222	1,222	1,410
Tutor fees and materials	9,307	4,250	13,557	18,020
Cleaning & sundry	1,249	305	1,554	1,742
Depreciation	-	200	200	-
Support costs	<u>187,800</u>	<u>231,556</u>	<u>419,356</u>	<u>437,979</u>
	<u>415,619</u>	<u>583,438</u>	<u>999,057</u>	<u>1,050,039</u>
9 Governance costs				
Wages and Social Security	13,603	-	13,603	13,722
Board meeting expenses	4	-	4	826
Advertising & Promotion	-	-	-	173
Legal and professional fees	13	-	13	13
Audit and accountancy	3,783	-	3,783	4,450
Subscriptions	<u>390</u>	<u>-</u>	<u>390</u>	<u>390</u>
	<u>17,793</u>	<u>-</u>	<u>17,793</u>	<u>19,574</u>

AGE CONCERN MID MERSEY

(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued) FOR THE YEAR ENDED 31 MARCH 2015

10 Support Costs

	Voluntary Income	Costs of Goods Sold	Charitable Activities	2015	2014
	£	£	£	£	£
	1%	2%	97%		
Wages and Social Security	2,214	4,429	214,803	221,446	231,818
Repairs & Renewals	251	502	24,356	25,109	30,210
Rent and room hire	368	739	35,822	36,929	36,132
Heat, light and water	411	821	39,815	41,047	45,020
Telephone	199	399	19,329	19,927	17,993
Printing, stationery and postage	147	294	14,285	14,726	19,853
Advertising and promotion	107	213	10,346	10,666	5,516
Insurance	141	282	13,682	14,105	15,925
Catering costs	7	15	718	740	910
Motor and travel costs	67	135	6,542	6,744	6,138
Training costs	-	-	-	-	1,425
Legal and professional fees	13	27	1,278	1,318	2,971
Cleaning and sundry	89	179	8,655	8,923	10,639
Depreciation	309	612	29,725	30,646	26,974
	<u>4,323</u>	<u>8,647</u>	<u>419,356</u>	<u>432,326</u>	<u>451,524</u>
	25%	75%			
Agency & Contractor Fees	-	-	-	-	13,223
Total Support Costs	<u>4,323</u>	<u>8,647</u>	<u>419,356</u>	<u>432,326</u>	<u>464,747</u>

The trustees have considered the support costs and the above allocations are on the basis of estimated percentages for each category.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

11 Commercial Trading Operations in Trading Subsidiary

Included in the group are the accounts of Age Concern Mid Mersey Trading Limited, a company operating within the United Kingdom, which is the Charity's wholly owned subsidiary. In accordance with its Memorandum and Articles of Association, the trading subsidiary, Age Concern Mid Mersey Trading Limited, pays to the registered charity such sums as after due provision for the financial requirements of the business, shall absorb or extinguish profits which otherwise would be available for distribution. The following is a summary of the trading results of the subsidiary:-

	2015 £	2014 £
Turnover	343,255	356,106
Cost of sales and administrative expenses	<u>(318,591)</u>	<u>(348,892)</u>
Operating Profit	24,664	7,214
Tax on profit on ordinary activities	-	-
	<u>24,664</u>	<u>7,214</u>
Amount gifted to the charity	<u>(24,660)</u>	<u>(7,218)</u>
Profit/(Loss) for the year in subsidiary	<u><u>4</u></u>	<u><u>(4)</u></u>

The assets and liabilities of the subsidiary were:

Fixed assets	85,368	94,616
Current assets	75,069	73,621
Creditors: amounts falling due within one year	(80,545)	(82,344)
Creditors: amounts falling due after more than one year	<u>(79,771)</u>	<u>(85,776)</u>
Total net assets	<u>121</u>	<u>117</u>
Aggregate share capital and reserves	<u>121</u>	<u>117</u>

12 Net Income For The Year Before Taxation

2015
£ **2014**
£

The net income for the year is stated after charging:-

Depreciation of owned assets	40,094	36,317
Auditors' remuneration	<u>5,262</u>	<u>6,190</u>

13 Taxation

No liability to UK Corporation Tax arose on trading activities either for the year ended 31 March 2015 or for the previous year.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

14 Staff Costs – Charity

	Group		Charity	
	2015	2014	2015	2014
	£	£	£	£
Wages and salaries	780,558	792,023	602,683	592,941
Social security costs	34,521	48,465	34,452	38,460
Pension contributions	27,671	27,496	23,711	25,589
Redundancy costs	<u>1,215</u>	<u>3,600</u>	<u>1,215</u>	<u>3,600</u>
	<u>843,965</u>	<u>871,584</u>	<u>662,061</u>	<u>660,590</u>

The average number of full time equivalent employees of the charitable company analysed by function was:-

	Group		Charity	
	2015	2014	2015	2014
	£	£	£	£
Costs of generating voluntary income	-	-	-	-
Costs of goods sold and other costs	12	12	2	1
Charitable activities	26	26	26	26
Governance costs	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
	<u>39</u>	<u>39</u>	<u>29</u>	<u>28</u>

No employee earned £60,000 per annum or more and the Trustees did not receive any emoluments during either year. A Trustee received £4 in total throughout the year for the reimbursement of general expenses. (2014 - Two Trustees received £157 in total).

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

15 Tangible Fixed Assets	Land £	Freehold & Long Leasehold Buildings £	Equipment £	Furniture Fixtures & Fittings £	Motor Vehicles £	Total £
Group						
At Cost						
At 1 April 2014	230,640	1,526,549	188,650	178,040	31,071	2,154,950
Additions	-	1,092,678	5,694	-	1,000	1,099,372
At 31 March 2015	<u>230,640</u>	<u>2,619,227</u>	<u>194,344</u>	<u>178,040</u>	<u>32,071</u>	<u>3,254,322</u>
Depreciation						
At 1 April 2014	-	468,002	184,261	140,149	31,071	823,483
Charge for the year	-	29,653	2,644	7,597	200	40,094
At 31 March 2015	-	<u>497,655</u>	<u>186,905</u>	<u>147,746</u>	<u>31,271</u>	<u>863,577</u>
Net Book Value						
At 31 March 2015	<u>230,640</u>	<u>2,121,572</u>	<u>7,439</u>	<u>30,294</u>	<u>800</u>	<u>2,390,745</u>
At 31 March 2014	<u>230,640</u>	<u>1,058,547</u>	<u>4,389</u>	<u>37,891</u>	-	<u>1,331,467</u>
Charity						
At Cost						
At 1 April 2014	230,640	1,449,288	181,006	144,654	31,071	2,036,659
Additions	-	1,092,678	5,694	-	1,000	1,099,372
At 31 March 2015	<u>230,640</u>	<u>2,541,966</u>	<u>186,700</u>	<u>144,654</u>	<u>32,071</u>	<u>3,136,031</u>
Depreciation						
At 1 April 2014	-	459,619	176,813	132,305	31,071	799,808
Charge for the year	-	24,508	2,448	3,690	200	30,846
At 31 March 2015	-	<u>484,127</u>	<u>179,261</u>	<u>135,995</u>	<u>31,271</u>	<u>830,654</u>
Net Book Value						
At 31 March 2015	<u>230,640</u>	<u>2,057,839</u>	<u>7,439</u>	<u>8,659</u>	<u>800</u>	<u>2,305,377</u>
At 31 March 2014	<u>230,640</u>	<u>989,669</u>	<u>4,193</u>	<u>12,349</u>	-	<u>1,236,851</u>

£2,305,377 of fixed assets is for use in direct furtherance of the charity's objects.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

	2015 £	2014 £
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16 Fixed Asset Investments

Unlisted investments were as follows:-

At 1 st April 2014 & 31 st March 2015	<u>3</u>	<u>3</u>
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The charity's investments at the balance sheet date in the share capital of companies include the following:

Age Concern Mid Mersey Trading Limited

Nature of business: Insurance agents.

Class of Shares	No of Shares	%	holding	
Ordinary	2	100		
			2015 £	2014 £
Aggregate capital and reserves			121	117
Profit for the year			<u>4</u>	<u>(4)</u>

Age UK Merseyside Trading Limited

Nature of business: Insurance agents.

Class of Shares	No of Shares	%
Ordinary	1	50

Note 25 includes information relating to Age UK Merseyside Trading Limited, which is an Associated company.

	Group	Charity	
	2015 £	2014 £	2015 £
2014 £			
17 Debtors			
Trade debtors	33,990	13,749	19,449
VAT recoverable	3,814	1,351	3,814
Amounts owed by group company	-	-	129,093
Prepayments	34,044	34,130	33,569
Amounts owed by Associated company	10,492	12,159	10,492
Other Debtors and Accrued income	<u>33,840</u>	<u>105,385</u>	<u>13,209</u>
	<u>116,180</u>	<u>166,774</u>	<u>209,626</u>
			<u>274,447</u>

Included in amounts owed by the group company is £79,711 (2014 £85,776) recoverable after one year.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

	Group		Charity	
	2015	2014	2015	2014
	£	£	£	£
18 Creditors: Amounts falling due within one year				
Trade creditors	40,289	74,434	38,927	67,098
Social security and other taxes	19,324	17,499	11,082	10,037
Accruals and deferred income	<u>53,734</u>	<u>33,511</u>	<u>32,117</u>	<u>19,396</u>
	<u>113,347</u>	<u>125,444</u>	<u>82,126</u>	<u>96,531</u>

19 Restricted Funds

	Movement in Resources		
Balance at 01.04.14	Incoming Resources	Expenditure & Transfers	Balance at 31.03.15
£	£	£	£
St Helens MBC	111,056	110,178	878
Lottery Funding	102,109	106,990	6192
Halton Council	222,925	222,925	-
Alzheimer's Society	24,000	24,000	-
St Helens CCG	49,341	49,341	-
Age UK	100,918	41,881	61,837
Garfield Weston Foundation	-	4,503	25,497
The Pilkington Charities Fund	-	8,842	-
Heritage Lottery	14,046	19,490	-
Knowsley MBC	2,097	2,097	-
Wirral PCT	5,251	5,251	-
WHIA Funding	9,000	9,000	-
Santander Foundation	250	250	2,370
St Helens UVO Community Trust	400	400	-
Rotary Club of Runcorn	-	232	42
Anchor Housing	-	-	300
Sundry	<u>298</u>	<u>298</u>	<u>-</u>
	<u>641,691</u>	<u>605,678</u>	<u>97,116</u>

Funds received from St Helens MBC towards the provision of Positive Living Services, Social Inclusion Services, Keep the Home Fires Burning Project and "Forget Me Not – Relax and Go" project.

Funds received from Lottery Funding towards Trust Matters 50+ Counselling Service (Target Wellbeing) and Information & Advice Service in Halton, St Helens & Warrington.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

19 Restricted Funds (continued)

Funds received from Halton Council towards provision of Office Based Information Service, Stay Safe, Traders Register, Participation Groups, Installation Officer and Halton Older People's Empowerment Network.

Funds received from Alzheimer's Society towards Dementia Advisor Service in Halton.

Funds received from St Helens CCG towards the Senior Voice Forum (St Helens), and Counselling Service (St Helens)

Funds received from Age UK towards Developing a Stronger Service Provision (Knowsley), I&A Development (Knowsley), Garage Conversion to Community Hub Studio (St Helens), Sundowners Projects, Benefits Take Up Programme, Handyperson Programme, Winter Help Project, Walking Football Project, Inspire & Include Project, Friends groups and Brand Partner.

Funds received from Garfield Weston Foundation towards the Restoration of the Orangery at the Mansion House.

Funds received from The Pilkington Charities Fund towards the Restoration of the Orangery at the Mansion House.

Funds received from Heritage Lottery towards the development of Corporate Fundraising and delivery of training sessions, community events at the Mansion House.

Funds received from Knowsley MBC towards the management of premises known as Roby Community Centre.

Funds received from Wirral PCT towards Cancer Network Project Cheshire & Merseyside.

Funds received from WHIA Funding towards Healthy Ageing Champion Project in Warrington.

Funds received from Santander Foundation towards Past to the Present RLFC Reminiscing Project (St Helens) and Billinge Positive Living group.

Funds received from St Helens UVO Community Trust towards the provision of Active Care Services (St Helens).

Funds received from Rotary Club of Runcorn towards development of new pensioners group at Broome Court Sheltered Housing Scheme Runcorn.

Funds received from Anchor Housing towards development of new pensioners group at Broome Court Sheltered Housing Scheme Runcorn.

Funds received from other funders towards WW1 Tea Dance (Warrington) and Positive Living Services (St Helens).

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

20 Provisions for Liabilities

The provision of £254,000 relates to the deficit on the Cheshire County Council Pension Scheme following the board's decision to exit the scheme at 31st August 2014. The board considers that the amount should be provided for in full given its materiality. The term of repayment is currently under negotiation.

21 Analysis of Group Net Assets by Fund

	Tangible Fixed Assets	Investments	Current Assets	Creditors Due Within One Year	Provisions for Liabilities	Total
	£	£	£	£	£	£
Restricted funds	-	-	150,341	(53,225)	-	97,116
Unrestricted funds	<u>2,390,745</u>	<u>1</u>	<u>428,751</u>	<u>(60,122)</u>	<u>(254,000)</u>	<u>2,505,375</u>
	<u>2,390,745</u>	<u>1</u>	<u>579,092</u>	<u>(113,347)</u>	<u>(254,000)</u>	<u>2,602,491</u>

22 Pension Costs

The charity contributes to defined contribution pension schemes and stakeholder pension schemes for certain employees and the charge for the year was £9,099 (2014 £8,334).

The Charity is a participating employer in the Age UK Retirement Benefits Scheme which is a Defined Benefit Scheme. The Scheme closed to future accrual on 30 November 2008. It is a multi-employer scheme as described by FRS 17 – Retirement Benefits. The Scheme is accounted for as if it were a defined contribution scheme, on the grounds that each employer is unable to identify its share of the underlying assets and liabilities in the Scheme on a consistent and reasonable basis. As a result all pension costs for the Charity will be reported on a defined contribution basis.

The last full actuarial valuation of the Age UK Retirement Benefits Scheme was at 1st April 2013 from which a projection of the schemes liabilities at 31st March 2015 has been prepared by a Qualified Actuary. Based on the 2013 valuation and using the current FRS 17 assumptions, the deficit for the whole Scheme is £13.455m at 31 March 2015 (2014 £10.084m). The repayment of the deficit was rebased with effect from 1st January 2014 with all employers continuing to commit to a Deficit Recovery Plan with the aim being for each employer to repay their share of the Scheme funding deficit by 31st March 2028. The charity will pay £4,488 pa under this agreement.

Following the organisations review of its expenditure the decision was taken by the board to exit the Cheshire County Council Pension Scheme with the date of cessation being 31st August 2014. All employees affected by this decision have been offered suitable alternative pension provision.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

22 Pension Costs (Continued)

The fund managers have prepared calculations which indicate that the charity would need to pay £254,000 for current asset values to meet anticipated future liabilities. Negotiations are currently ongoing as to the repayment of the deficit, however given that fund managers are satisfied that Halton Borough Council is guarantor for the scheme should Age Concern Mid Mersey become insolvent, early indications are that the likely term of repayment will allow for 3 further valuations beyond the full valuation of the scheme at 31 March 2013. It is anticipated that contributions to 31st March 2016 of £10,000 will be made following which a further triennial valuation will take place and a revision of the potential shortfall will be recalculated. Given the materiality of the liability the board have deemed it prudent to provide for the £254,000 in full.

The Cheshire County Council Pension Scheme is a multi-employer defined benefit final salary scheme, where the share of the assets and liabilities applicable to each employer is not identifiable. The scheme is administered for the benefit of Local Authority employees and other bodies and is managed in accordance with the Local Government Pension Scheme Regulations 1997 (as amended) and the cost for the year to the date of cessation at 31st August 2014 was £6,758 (2014 - £12,214).

The results and assumptions of final cessation valuation of the scheme are as follows:-

	Valuation Date
	31 August 2014
Fair Value of Employer Assets	£985,000
Value of liabilities	£1,239,000
Investment return on accumulated assets per annum	2.9%
Salary scale increase per annum	3.3%
Pension increases per annum	2.5%

23 Operating Lease Commitments

At 31 March 2015, the group had annual commitments under non-cancellable operating leases as set out below:-

	Group		Charity	
	2015	2014	2015	2014
	£	£	£	£
Operating leases which expire:				
Within one year	14,250	-	14,250	-
Between two and five years	33,110	41,610	31,610	40,110
Over 5 years	-	-	-	-
	<u>47,360</u>	<u>40,110</u>	<u>45,860</u>	<u>40,110</u>

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

24 Capital Commitments

At 31 March 2015 the group had capital commitments amounting to £23,926 in respect of the conversion of the Garage at the Mansion House into Community Social Hub, there were no commitments in the prior year at 31 March 2014.

25 Related Party Transactions

On 2 August 2011 Age Concern Mid Mersey operating as Age UK Mid Mersey (company number 2625647 and charity number 1003476) acquired one £1 share in Age UK Merseyside Trading Ltd, a company registered in England and Wales numbered 7726737, with an issued share capital of three £1 ordinary shares.

Both Age Concern Knowsley operating as Age UK Knowsley & West Mersey (company number 5411456 and charity number 1113035) and Age Concern Wirral operating as Age UK Wirral (company number 2894067 and charity number 1034510) also acquired one £1 share each.

On 2nd of July 2014 Age UK Knowsley and West Mersey ceased trading and went into voluntary liquidation due to unprecedented and significant financial challenges. The share owned by Age UK Knowsley and West Mersey was sold back to Age UK Merseyside Trading Ltd

As at the 31st March 2015 the Board of Directors of Age UK Merseyside Trading Ltd includes the following representatives from each of the shareholding charities, namely:-

Mark Lunney	-	Chief Executive Officer of Age UK Mid Mersey
John Chapman	-	Trustee & Treasurer of Age UK Mid Mersey
Brian Bournemouth	-	Director/Trustee of Age UK Wirral
Myrtle Lacey	-	Chief Executive Officer of Age UK Wirral

The principal activities of Age UK Merseyside Trading Limited are the arranging of insurance policies made available by Age UK England and other related products. Trading commenced on 1 April 2012 having received accreditation to act on behalf of Age UK England in March 2012. During the year ended 31 March 2012, Wirral Age Concern Trading Limited established the company's trade at new premises in Bold Street, Liverpool whilst accreditation was being obtained.

The income for the year ended 31 March 2015 was £174,472 with a profit of £31,112 the latter of which is to be retained by the company to aid working capital. The amount distributed to shareholders in equal proportions for the year ended 31st March 2014 was £7,111. Included within these accounts for Age Concern Mid Mersey is an amount of £3,333 which relates to an under provision of the income distributed by the Associated company for the year ended 31st March 2014. At the Balance Sheet date, the company had current assets of £85,311 and current liabilities of £54,196.

The Charity received donations from Mark Lunney (CEO Age Concern Mid Mersey) to the sum of £1,375 (2014: £1,532).

The Charity received an award of £1,280 (2014 £3,200) in respect of Social Worker Students placement fees from the University of Chester arising through connections with Professor Michael Thomas.

AGE CONCERN MID MERSEY
(Registered Number 2625647)

NOTES TO THE CONSOLIDATED ACCOUNTS (continued)
FOR THE YEAR ENDED 31 MARCH 2015

25 Related Party Transactions (continued)

The Charity received £1,215 (2014 £1,454) in respect of will writing services and donations to Tea Dance activities, £Nil (2014 £237) from Canter Levin and Berg arising through connections with Mrs D Joughin.

Trading Company Income in respect of sponsorship for the beer festival and related advertising from Canter Levin and Berg arising through connections with Mrs D Joughin was £1,200 for 2015 (2014: £Nil).