## REPORT OF THE DIRECTORS AND

### UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004

FOR

CHERRY PIE LIMITED 2623610

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14/04/05

# CONTENTS OF THE FINANCIAL STATEMENTS for the year ended 30 June 2004

	Page
Company Information	1
Report of the Directors	2
Profit and Loss Account	3
Balance Sheet	4
Cash Flow Statement	. 6
Notes to the Cash Flow Statement	7
Notes to the Financial Statements	9

# COMPANY INFORMATION for the year ended 30 June 2004

**DIRECTORS:** 

G R Farrant

J Burns

SECRETARY:

G R Farrant

REGISTERED OFFICE:

Whitworth Road

St Leonards-on-Sea

East Sussex TN37 7PZ

REGISTERED NUMBER:

2623610 (England and Wales)

ACCOUNTANTS:

Feist Hedgethorne Limited

Chartered Accountants

Preston Park House

South Road Brighton East Sussex BN1 6SB

**BANKERS:** 

HSBC Bank plc

26 Norman Road

St Leonards-on-Sea

East Sussex TN37 6NR

# REPORT OF THE DIRECTORS for the year ended 30 June 2004

The directors present their report with the financial statements of the company for the year ended 30 June 2004.

### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of printing t-shirts and other promotional goods.

### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### DIVIDENDS

No dividends will be distributed for the year ended 30 June 2004.

### **DIRECTORS**

The directors during the year under review were:

G R Farrant

J Burns

The beneficial interests of the directors holding office on 30 June 2004 in the issued share capital of the company were as follows:

Ordinary £1 shares G R Farrant	30.6.04	1.7.03
Ordinary 21 shares		
G R Farrant	500	500
J Burns	-	-
Ordinary non-voting £1 shares		
G R Farrant	214	-
J Burns	-	-

### ON BEHALF OF THE BOARD:

G R Farrant - Secretary

Date: 07.04.05

# PROFIT AND LOSS ACCOUNT for the year ended 30 June 2004

		2004	2003
	Notes	£	£
TURNOVER		5,336,044	4,777,366
Cost of sales		4,482,425	3,821,993
GROSS PROFIT		853,619	955,373
Administrative expenses		747,511	740,703
OPERATING PROFIT	3	106,108	214,670
Interest receivable and similar income		119	747
		106,227	215,417
Interest payable and similar charges	4	27,676	13,853
PROFIT ON ORDINARY ACTIVITI BEFORE TAXATION	ES	78,551	201,564
Tax on profit on ordinary activities	5	27,217	45,793
PROFIT FOR THE FINANCIAL YEA	AR	51,334	155,771
Retained profit brought forward		25,327	298,556
		76,661	454,327
Purchase of own shares		<del>-</del>	(429,000)
RETAINED PROFIT CARRIED FOR	RWARD	£76,661	£25,327

## CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

## BALANCE SHEET 30 June 2004

		2004	<b>.</b>	2003	
EWED ACCREC	Notes	£	£	£	£
FIXED ASSETS: Tangible assets	6		613,415		678,860
Investments	6 7		013,413		070,000
mvesuments	,				
			613,417		678,862
CURRENT ASSETS:					
Stocks	8	604,957		435,064	
Debtors	9	1,506,308		1,218,989	
Cash at bank and in hand		2,196		111,762	
		2,113,461		1,765,815	
CREDITORS: Amounts falling due within one year	10	2,406,642		2,173,467	
NET CURRENT LIABILITIES:			(293,181)		(407,652)
TOTAL ASSETS LESS CURRENT LIABILITIES:			320,236		271,210
<b>CREDITORS:</b> Amounts falling due after more than one year	11		(219,490)		(224,657)
PROVISIONS FOR LIABILITIES AND CHARGES:	15		(23,085)		(20,226)
			£77,661		£26,327
CAPITAL AND RESERVES:					
Called up share capital	16		714		714
Other reserves	17		286		286
Profit and loss account			76,661		25,327
SHAREHOLDERS' FUNDS:	19		£77,661		£26,327

### BALANCE SHEET 30 June 2004

The company is entitled to exemption from audit under Section 249A(1) of the Companies Act 1985 for the year ended 30 June 2004.

The members have not required the company to obtain an audit of its financial statements for the year ended 30 June 2004 in accordance with Section 249B(2) of the Companies Act 1985.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Section 226 and which otherwise comply with the requirements of the Companies Act 1985 relating to financial statements, so far as applicable to the company.

ON BEHALF OF THE BOARD:

G R Farrant - Director

Approved by the Board on ... O.4.05

# CASH FLOW STATEMENT for the year ended 30 June 2004

	2004			2003	
	Notes	£	£	£	£
Net cash outflow	1		(107 006)		(140.520)
from operating activities	1		(487,886)		(140,528)
Returns on investments and					
servicing of finance	2		(30,789)		(103,488)
Taxation			(60,917)		(67,975)
Capital expenditure	2		(19,498)		(475,943)
			(599,090)		(787,934)
Financing	2		79,702		716,704
Decrease in cash in the period			£(519,388)		£(71,230)
Reconciliation of net cash flow					
to movement in net funds	3				
Decrease					
in cash in the period Cash outflow		(519,388)		(71,230)	
from decrease in					
debt and lease financing		34,062		39,515	
Change in net funds resulting					
from cash flows			(485,326)		(31,715)
Movement in net funds in the period			(485,326)		(31,715)
Net funds at 1 July			76,439		108,154
Net (debt)/funds at 30 June			£(408,887)		£76,439

# NOTES TO THE CASH FLOW STATEMENT for the year ended 30 June 2004

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

	2004 £	2003 £
Operating profit	106,108	214,670
Depreciation charges	84,941	69,351
Loss on sale of fixed assets	-	2,796
Increase in stocks	(169,893)	(101,835)
Increase in debtors	(689,009)	(412,112)
Increase in creditors	179,967	86,602
Net cash outflow		
from operating activities	(487,886)	(140,528)
	<del></del>	=====

## 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2004 £	2003 £
Returns on investments and		
servicing of finance		
Interest received	119	747
Interest paid	(29,480)	(100,028)
Interest element of hire purchase		
payments	(1,428)	(4,207)
Net cash outflow		
for returns on investments and servicing of finance	(30,789)	(103,488)
Capital expenditure		
Purchase of tangible fixed assets	(19,498)	(479,943)
Sale of tangible fixed assets	-	4,000
Net cash outflow		<del></del>
for capital expenditure	(19,498)	(475,943)
	<del>====</del>	
Financing		
New loan taken out in year	82,269	613,942
Loan repayments in year	(49,673)	(6,643)
Hire purchase repayments	(34,062)	(39,515)
Amount introduced by directors	81,168	577,920
Purchase of own shares		(429,000) ———
Net cash inflow		
from financing	79,702 ======	716,704

# NOTES TO THE CASH FLOW STATEMENT for the year ended 30 June 2004

## 3. ANALYSIS OF CHANGES IN NET FUNDS

ANALISIS OF CHANGES IN NET FOUND	At 1.7.03	Cash flow £	At 30.6.04 £
Net cash:			
Cash at bank and in hand Bank overdraft	111,762	(109,566) (409,822)	2,196 (409,822)
	111,762	(519,388)	(407,626)
Debt:	(27.22)	0.1.0.0	(1.0(1))
Hire purchase	(35,323)	34,062	(1,261)
	(35,323)	34,062	(1,261)
Total	76,439	(485,326)	(408,887)
Analysed in Balance Sheet			
Cash at bank and in hand	111,762		2,196
Bank overdraft Hire purchase	-		(409,822)
within one year	(34,089)		(1,261)
after one year	(1,234)		
	76,439		(408,887)
	<del></del>		

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

#### 1. ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property

- not provided

Plant and machinery

- 25% on reducing balance - 15% on reducing balance

Fixtures and fittings Motor vehicles

- 25% on reducing balance

Computer equipment

- 33% on cost

The Directors undertake an annual impairment review of freehold property in accordance with Financial Reporting Standard Number 11 and are of the opinion that the residual value of the property is not materially different from the carrying value of the property. As a result any depreciation arising from applying Financial Reporting Standard number 15 to the carrying value less residual value of the freehold property would be immaterial and therefore no provision has been made.

#### Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### Pensions

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

2.	STAFF COSTS		
		2004 £	2003 £
	Wages and salaries	650,025	634,494
	Social security costs	59,902	54,973
	Other pension costs	3,029	2,010
		712,956	691,477
			<del></del>
	The average monthly number of employees during the year was as follows:		
		2004	2003
	Directors	2	2
	Administration and design	8	11
	Production and sales	25	24
		_	_
		35	37
		=	=
3.	OPERATING PROFIT		
	The operating profit is stated after charging:		
		2004	2003
		£	£
	Hire of plant and machinery	1,133	2,191
	Other operating leases	10,546	8,955
	Depreciation - owned assets	79,520	54,240
	Depreciation - assets on hire purchase contracts	5,421	15,111
	Loss on disposal of fixed assets	-	2,796

4	INTEREST	DAVARIE	AND SIMIL	AR CHARGES

Auditors' remuneration

Directors' emoluments

	2004	2003
	£	£
Bank interest	9,651	1,685
Bank loan interest	13,509	4,729
Loan interest	3,088	3,232
Hire purchase	1,428	4,207
	<del></del>	
	27,676	13,853

2,500

93,967

95,000

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

## 5. TAXATION

6.

The tax charge on the profit on ordinary activities for the	,	2004 £	2003 £
Current tax:			
UK corporation tax		24,358	39,318
Deferred taxation		2,859	6,475
Tax on profit on ordinary activities		27,217	45,793
TANGIBLE FIXED ASSETS			
	Freehold property	Buildings	Plant and machinery
	£	£	£
COST:			
At 1 July 2003	315,244	65,318	332,895
Additions		<u> </u>	6,506
At 30 June 2004	315,244	65,318	339,401
DEPRECIATION:			
At 1 July 2003	-	-	222,745
Charge for year			28,983
At 30 June 2004			251,728
NET BOOK VALUE:			-
At 30 June 2004	315,244	65,318	87,673

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

## 6. TANGIBLE FIXED ASSETS - continued

	Fixtures and fittings	Motor vehicles	Computer equipment	Totals
	£	£	£	£
COST:				
At 1 July 2003	108,488	61,537	145,323	1,028,805
Additions	3,760		9,232	19,498
At 30 June 2004	112,248	61,537	154,555	1,048,303
DEPRECIATION:	<u>-</u>			
At 1 July 2003	42,998	20,134	64,070	349,947
Charge for year	10,153	10,351	35,454	84,941
At 30 June 2004	53,151	30,485	99,524	434,888
NET BOOK VALUE:				
At 30 June 2004	59,097	31,052	55,031	613,415
At 30 June 2003	65,491	41,403	81,253	678,860
		<del></del>	===	=

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

COST:	,140
	-
At 1 July 2003	-
•	,740)
At 30 June 2004	,400
DEPRECIATION:	
	,808,
	,421
Transferred to ownership (5	,092)
At 30 June 2004	,137
NET BOOK VALUE:	
At 30 June 2004	,263
At 30 June 2003 4.	5,332
At 50 Julie 2005	,552

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

## 7. FIXED ASSET INVESTMENTS

		£
COST:		
At 1 July 2003		2
and 30 June 2004		2
NET BOOK VALUE:		
At 30 June 2004		2
		==
A4 20 Inc. 2002		2
At 30 June 2003		2
	2004	2003
	£	£
Unlisted investments	2	2
	=	===

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

## **Barheath Limited**

Nature of business: Dormant

	%
Class of shares:	holding
Ordinary £1	100.00

	30.9.02	30.9.02
	£	£
Aggregate capital and reserves	2	2
	=	=

## 8. STOCKS

	2004 £	2003 £
Goods-in-transit	<i>*</i> -	12,433
Finished goods	604,957	422,631
	604,957	435,064
	====	

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

9.	DEBTORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR	2004	2003
		£	2003 £
		~	~
	Trade debtors	805,369	660,040
	Prepayments & accrued income	86,324	50,111
	Cherry Pie Hediyelik Esy	555,622	495,739
	Dysfunctional Clothing (UK)		
	Limited	58,993	13,099
		1,506,308	1,218,989
		<del></del>	<del></del>
10.	CREDITORS: AMOUNTS FALLING		
10.	DUE WITHIN ONE YEAR		
	DOD WITHIN ONL TEAK	2004	2003
		£	£
	Bank loans and overdrafts		
	(see note 12)	877,970	388,293
	Hire purchase contracts		
	(see note 13)	1,261	34,089
	Trade creditors	31,464	193,310
	Other creditors	1 240 476	43,326
	Directors' current accounts V.A.T.	1,349,476 103,681	1,355,428 18,837
	Paye/Nic	105,001	19,774
	Corporation tax	21,482	39,318
	Income taxation	,	18,723
	Accrued expenses	21,308	62,369
		2,406,642	2,173,467
11.	CREDITORS: AMOUNTS FALLING		
	DUE AFTER MORE THAN ONE YEAR		
		2004	2003
		£	£
	Bank loans		
	(see note 12)	219,490	223,423
	Hire purchase contracts		1 00 4
	(see note 13)		1,234
		219,490	224,657

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

## 12. LOANS AND OVERDRAFTS

13.

An analysis of the maturity of loans and overdrafts is given below:

	2004 £	2003 £
Amounts falling due within one year or on demand:	£	*
Bank overdrafts Bank loans	409,822 468,148	388,293
	877,970 =====	388,293
Amounts falling due between one and two years:		
Bank loans	6,904 ====	7,292
Amounts falling due between two and five years:		
Bank loans	<u>23,525</u>	24,531 ====
Amounts falling due in more than five years:		
Repayable by instalments Bank loans	189,061	191,600
OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES		
	Hi purc conti	hase
	2004 £	2003 £
Gross obligations repayable: Within one year Between one and five years	1,261	34,089 1,234
	1,261	35,323
Net obligations repayable:	1 241	24 000
Within one year Between one and five years	1,261 -	34,089 1,234
	1,261	35,323

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

## 13. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued

The following payments are committed to be paid within one year:

$\sim$		1
1 14	neratina	g leases
v	uctaum	cicases

	Land and buildings		Other	
	2004 £	2003 £	2004 £	2003 £
Expiring: Between one and five years In more than five years	13,000 13,000	11,000 13,000	10,546	10,546
	26,000	24,000	10,546	10,546

### 14. SECURED DEBTS

The following secured debts are included within creditors:

	2004 £	2003 £
Bank loans Hire purchase contracts	687,638 1,261	611,716 35,323
The parenase confident	688,899	647,039
		====

The bank loans are secured by a fixed and floating charge over the assets of the company. The Hire Purchase contracts are secured against those company assets to which they relate.

### 15. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred tax	2004 £ 23,085 ====================================	2003 £ 20,226
	Deferred tax	
Balance at 1 July 2003 Accelerated capital allowances	20,226 2,859	
Balance at 30 June 2004	23,085	

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

## 15. PROVISIONS FOR LIABILITIES AND CHARGES - continued

Deferred tax	provision	2004	2003	
Accelerated capital allowances			23,085 23,085 23,085	20,226 20,226 20,226
CALLED U	P SHARE CAPITAL			
Authorised:				
Number:	Class:	Nominal value:	2004 £	2003 £
786	Ordinary	£1	786	786
214	Ordinary non-voting	£1	1,000	1,000
مرة المسلمة	dd C.11		<del>==</del>	==
Number:	ued and fully paid: Class:	Nominal	2004	2003
Nullioci.	Class.	value:	£	£
500	Ordinary	£1	500	500
214	Ordinary non-voting	£1	<u>214</u>	214
			714	714

On 8 January 2003 the company purchased 286 of its own ordinary £1 shares for £429,000, and 214 ordinary £1 shares were re-designated ordinary non-voting £1 shares. These events were connected to the resignation of L J Bull as director on 8 January 2003.

### 17. OTHER RESERVES

16.

	2004	2003
	£	£
Brought forward	286	-
Purchase of own shares	-	286
	286	286
	<b>=</b> =	=

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

### 18. RELATED PARTY DISCLOSURES

During the year the company was under the control of the director G R Farrant and there were the following related party transactions:

### **GR** Farrant

The company paid G R Farrant £5,952

At 30 June 2004 the company owed G R Farrant £1,349,476 (2003: £1,355,428).

#### **ATB Sales Limited**

The father of G R Farrant is the managing director of ATB Sales Limited which provides both business premises and services to the company.

- 1) Purchases of goods and services £53,201
- 2) Sales £13,486

At 30 June 2004 £nil (2003: £1,666) was accrued for as due to ATB Sales Limited, £53 (2003: £37,849) was included as a purchase ledger balance, and £10,828 (2003: £262) was included as a sales ledger balance.

### Cherry Pie Hediyelik Esy

G Farrant is the owner of Cherry Pie Hediyelik Esy, a company incorporated in Turkey.

The company purchased goods and services from the above totalling £1,755,435.

At 30 June 2004 Cherry Pie Hediyelik Esy owed the company £555,622 (2003: £495,739).

### Dysfunctional Clothing (UK) Limited

- G Farrant is the majority shareholder in Dysfunctional Clothing (UK) Limited.
- 1) The company loaned the above £30,000.
- 2) The company paid £14,467 expenses on behalf of the above.
- 3) The company made sales to the above, amounting to £66,149.

At 30 June 2004 Dysfunctional Clothing (UK) Limited owed the company £58,993 (2003: £13,099).

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2004

## 19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2004	2003
	£	£
Profit for the financial year	51,334	155,771
Re-purchase 286 ordinary £1 shares	-	(429,000)
Net addition/(reduction) to shareholders' funds	51,334	(273,229)
Opening shareholders' funds	26,327	299,556
Closing shareholders' funds	77,661	26,327
	<del></del> _	
Equity interests	77,661	26,327
	<del></del>	