

# **PUBLISHING QUALIFICATIONS BOARD**

Company Registered No. 2607034

Registered Charity No. 1002928

**ANNUAL REPORT AND FINANCIAL STATEMENTS 2007** 

TUESDAY

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29/04/2008 COMPANIES HOUSE

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## Company Information

Chairman Nigel Brockmann

Directors Nigel Brockmann

John Whitley Graham Taylor

Secretary John Whitley

Company Number 2607034 (England and Wales)

Registered Charity 1002928

Registered Office 45 East Hill Wandsworth

Wandsworth London SW18 2QZ

Auditors E R McNairn & Co

68 Kings Road Windsor Berkshire

SL4 2AH

Business Address 45 East Hill

Wandsworth London SW18 2QZ

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## Report of the Trustees

#### Report of the Trustees

The Trustees have pleasure in submitting their report in respect of the financial year ended 31st December 2007

#### Structure, Governance and Management

The Publishing Training Centre Foundation (Registered Charity No 1083081) acquired for nil consideration the majority of the voting powers of the Publishing Qualifications Board

The Publishing Training Centre Foundation is thus entitled to appoint five trustees, the Publishers Association to appoint three Trustees and the Independent Publishers Guild to appoint only one Trustee

The day to day management of the Board is delegated to the Chief Executive of the Publishing Training Centre Foundation, John Whitley, who on a monthly basis provides detailed financial and operational information to the Trustees

Newly appointed Trustees are briefed by the Chairman and the Chief Executive and in addition attend an induction session at the Charity's offices

The Finance department throughout the year worked closely with the Auditors in reviewing the requirements of SORP 2005. As a result of this, the Trustees are able to confirm that in accordance with the responsibilities under SORP 2005, the necessary systems and controls required to mitigate risks to the Publishing Qualifications Board are all in place.

The Publishing Qualifications Board is a company limited by guarantee and henceforth submits annual accounts to Companies house each year as per the relevant Companies Act Statutory Accounts are also filed with the Charity Commissioners

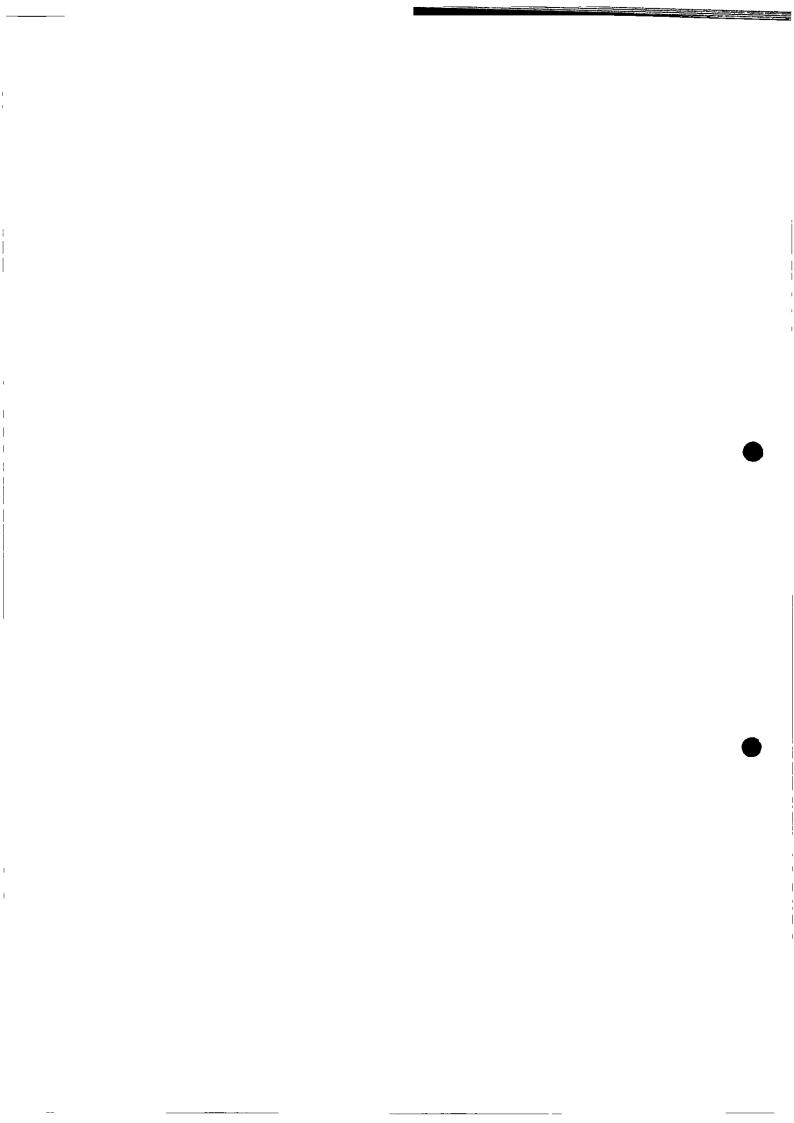
#### **Objectives and Activities**

The Publishing Qualifications Board was established to further the education of persons employed in or wishing to pursue a career in publishing, writing and information industries and related fields of activity by the establishment, administration and award of vocational, European, international and other qualifications in respect of competence

Although the National Vocational Qualifications (NVQs) in Publishing are no longer offered, PQB focuses on the delivery, through distance learning and online services, of a variety of competence and assessment-based programmes. These are designed to improve knowledge and performance in a range of publishing related disciplines to the widest possible group of delegates.

These courses are recognised by the publishing community as indicators of professional competence. The courses facilitate entry to a variety of publishing careers, especially within the freelance proofreading and editing community. They have also been independently evaluated and accredited by The Open and Distance Learning Quality Council.

All PQB courses have at their core detailed and carefully moderated performance evaluation and reporting, so that delegates and employers can assess levels of excellence and knowledge Qualifications are awarded at pass, merit or distinction



#### **Achievements & Performance**

The project to introduce an additional before-and-after-course testing module to enhance the learning experience of "Grammar at Work" was completed and introduced on-time and to budget

The project to move "Basic Proofreading" into an online environment using Paperless Proofs was reviewed during the year. It was felt prudent that an investment in this new course was not merited at this time. Paperless Proofs, as a software tool, has been slow to establish itself in the core book publishing market and its use elsewhere is also very limited. The situation will be reviewed again during 2008.

Tutors' workshops for the Proofreading and Copy-Editing courses were hosted and this provided the opportunity for moderation standards and levels of competence to be addressed

1,033 delegates embarked on the Distance Learning programmes, with 69% attributable to the Basic Proofreading course PQB is encouraged that 52% of delegates completing the course go on to work as freelance consultants

Student feedback indicated that objectives had been met or exceeded in 82% of cases

#### **Financial Review**

During 2007, a total number of 1,033 delegates enrolled on various distance learning programmes and the breakdown is as follows 712 enrolled on Basic Proofreading 28 enrolled on Effective Copywriting 23 enrolled on Picture Research 10 enrolled on Editorial Project Management 100 enrolled on Copy-Editing 160 enrolled on Grammar at Work

The revenue for the Charity grew to £355k, an increase of 11% against 2006 Development costs amounting to £2k have been accrued in 2007 to improve the distance learning portfolio

#### Reserves

The Charity holds no reserves as at 31<sup>st</sup> December 2007. The Trustees are aware of their duties under SORP 2005 to formulate policy on reserves, when the situation arises

#### **Future Plans**

- Increase the range and scope of the services on offer
- Maintain the market-leading position of our key courses
- Ensure that existing programmes remain current and effective
- Examine the opportunity to construct online versions of existing programmes, utilising recent software developments

### Report of the Directors

The Directors present their report and the financial statements for the year ended 31<sup>st</sup> December 2007

#### Status

The Publishing Qualifications Board is a company limited by guarantee. It is a registered charity whose objects are the promotion and furtherance of commercial education in the field of book publishing, writing and information industries.

#### **Principal Activities**

The principal activity is the administration and award of qualifications in respect of competence on Distance Learning courses

#### Results

The results for the year are set out on page 9-14

The financial results of PQB for the period have been prepared under the historical cost convention and in accordance with the accounting policies adopted by PQB

#### **Fixed Assets**

Details of movements in fixed assets during the year are set out in note 5 to the financial statements

#### Directors and their Interests

The Directors who served during the year and had no interests were as stated below

Nigel Brockmann David Kewley (resigned 14/12/07) John Whitley Graham Taylor

#### **Auditors**

A resolution proposing that E R McNairn & Co be reappointed will be put to the Annual General Meeting

The Board approved this report on 24408

John Whitley Secretary

## Statement of Directors' Responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of the company and of the profit or loss of the company for that period. In preparing those financial statements, the Directors are required to

- Select suitable accounting policies and then apply them consistently,
- Make judgements and estimates that are reasonable and prudent,
- Prepare the financial statements on a going concern basis unless it is inappropriate to assume that the company will continue in business

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Auditors' Report to the Members of The Publishing Qualifications Board

We have audited the financial statements on pages 9 to 11, which have been prepared under the historical cost convention and the accounting policies, set out on page 12

### Respective Responsibilities of Directors and Auditors

As described on page 7 the Company's Directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you

We therefore draw attention to the points set out in the Directors' Report (Reviewing the Business) and the accounting conventions set out at pages 4 and 12 respectively of these financial statements

## **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31<sup>st</sup> December 2007 and of its results for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

E R McNairn & Co

Chartered Accountants and Registered Auditors

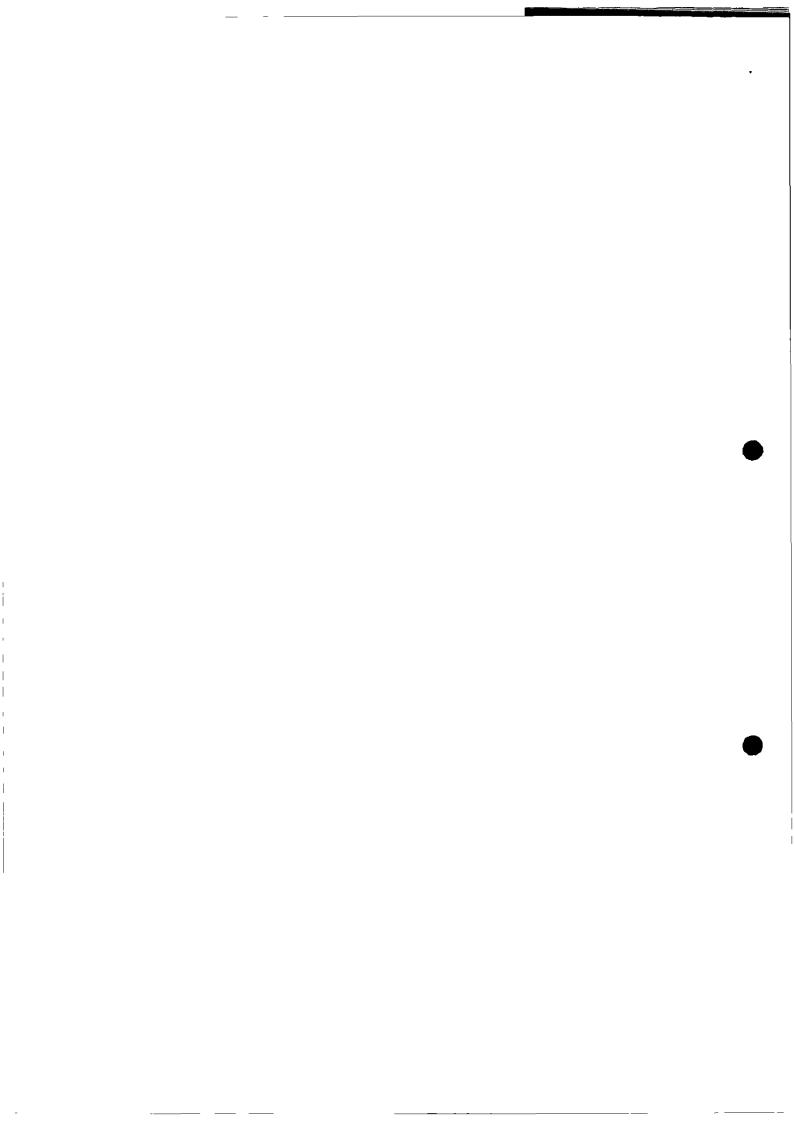
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68 Kings Road

Windsor

Berkshire

SL4 2AH



# Profit and Loss Account for the year ended 31<sup>st</sup> December 2007

	Note	2007 £	2006 £
Turnover	2	355,062	320,810
Cost of sales		(155,062)	(148,728) 
Gross Profit (Loss)		200,000	172,082
Administrative expenses		(200,000)	(172,082)
Other operating income		-	-
Operating loss/surplus	3	0	0
Other interest receivable and similar income	4	-	-
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Loss /Surplus on ordinary activities		======	======

# Statement of Financial Activities for the year ended 31st December 2007

	Note	Unrestricted funds 2007	Restricted funds 2007	Total funds 2007	Total funds 2006
		£	£	£	£
Incoming Resources					
Courses		355,062	-	355,062	320,810
		355,062		355,062	320,810
Resources Used Direct Charitable Expenditure					
Courses		155,062	-	155,062	148,728
Development Costs		2,000		2,000	4,900
Support Costs		143,092	-	143,092	110,466
		300,154		300,154	264,094
Other Expenditure					
Promotion		19,426	-	19,426	19,855
Administration		35,482	-	35,482	36,861
Total expenditure		355,062	-	355,062	320,810
Net incoming/outgoing resources				_	_
Other recognised gains & losses		-	-	-	-
Net movement in funds		-	-	-	-
Balance b/f at 1 <sup>st</sup> January 2007		-	•	-	-
Balance c/f at 31 <sup>st</sup> December 2007		0	0	0	
Balance C/T at 31 December 2007					

All activities are continuing

The notes on pages 12 to 14 form part of these accounts

## Balance sheet at 31st December 2007

	Note	2007 £	2007 £	2006 £	2006 £
Fixed assets		<b>L</b> .	-	-	~
Tangible assets	5		-		-
Current assets Debtors	6	146,993		121,960	
		146,993		121,960	
Creditors: Amounts falling due within one year	7	(146,993)		(121,960)	
Net current assets		<del>_</del>	-		-
Net assets			-		-
Capital Reserves					
Profit and loss account	8		-		-
Reserves	9		<del></del> _		•

The Financial statements were approved by the Board of Management on

24/4/08
Members of the Board of Management
<b>f</b>

# Notes to the Financial Statements for the year ended 31<sup>st</sup> December 2007

### 1. Accounting Policies

#### **Accounting Basis and Standards**

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards and include the results of the company's operations as indicated in the Directors' report, all of which are continuing

#### 2. Turnover

Turnover represents amounts receivable for goods and services provided in the UK net of value added tax (where applicable)

### **Tangible Fixed Assets and Depreciation**

Tangible Fixed assets are stated at cost less depreciation

Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Computer equipment	2 years
Fixtures and fittings	3 years

#### **Promotion costs**

This includes those items directly attributable to publicity and promotion

#### Support Costs

This includes those services that are provided centrally in support of the Board's direct charitable activities and the portion of overheads considered appropriate based on man-hours of those central services.

#### **Administration Costs**

This includes those items attributable to management of the charity that cannot be allocated to the direct charitable expenditure. This includes audit costs and a proportion of overheads considered appropriate, based on man-hours.

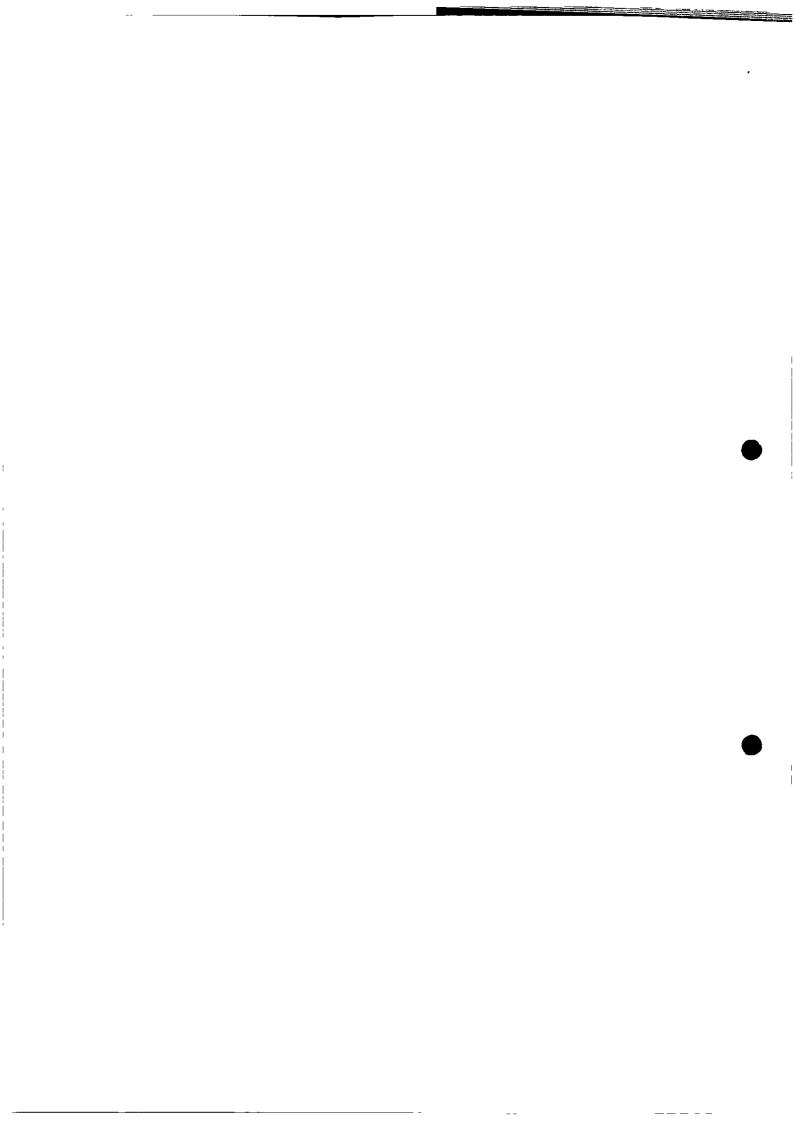
### 3. Operating Loss/surplus

	2007 £	2006 £
The Nil Operating loss/surplus is stated after charging		
Depreciation of tangible assets Auditors' remuneration	- 1.200	- 1.100
Auditors remaineration	1,200	1,100



Notes to the Financial Statements for the year ended 31<sup>st</sup> December 2007 (continued)

4	Other Interest Receivable and Similar Income	2007	2006	
		£	£	
	Bank Interest received	-	-	
		====	=====	
5	Tangible Assets	Computer Equipment	Fixtures & Fittings	Total
		£	£	£
	Cost			
	At 1 <sup>st</sup> January 2007 and	-	-	-
	31 <sup>st</sup> December 2007	-	-	-
	Depreciation			
	At 1 <sup>st</sup> January 2007	-	-	-
	Charge for period	-	-	-
	At 31 <sup>st</sup> December 2007	-		-
	Net Book Value		<del></del>	
	at 31 <sup>st</sup> December 2007	-	-	-
	At 31 <sup>st</sup> December 2006	-	-	-
6	Debtors	2007	2006	
O	Deptors	2007 £	2000 £	
	Trade debtors	146,993	121,960	
	Other debtors	-	-	
		146,993	121,960	
7	Creditors: Amounts falling due within one year	2007	2006	
	william one year	£	£	
	Trade creditors	146,993	121,960	
		146,993	121,960	



Notes to the Financial Statements for the year ended 31<sup>st</sup> December 2007 (continued)

8 & 9	Profit and Loss Account/Reserves	2007 £	2006 £
	Retained surplus at 1 <sup>st</sup> January 2007	-	-
	Retained (loss)/ surplus for the 12 months period	-	-
	Retained surplus at 31 <sup>st</sup> December 2007	-	-

## 10 Directors' Emoluments

None of the Directors received any remuneration from the company for the year

11	Employees	2007	2006
	The average weekly number of employees (excluding Directors) during the period was		
	Courses Administration	2 2	2 2
	Employment Costs	2007 £	2006 £
	Salaries	92,644	84,847
	Social security costs	11,935	10,934
	Pension costs	9,027	8,329
		113,606	104,110
		=====	======

Excluding pension contributions, no employee earned over £50,000 in either year