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ABBREVIATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1999

FOR

BLP PRINTING AND PACKAGING LIMITED

ED2 WE732 COMPANIES HOUSE

21/10/00

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COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 1999

DIRECTORS:

B Kane

L Kane
P Kane
A J Smare
M F Wrightson
K M Scott
P Kane
V Kane
S Wrightson
A Gladstone

SECRETARY:

V Kane

REGISTERED OFFICE:

Unit 99/15, North Tyne Ind Estate

Whitley Road

Benton

Newcastle upon Tyne Tyne and Wear NE12 9SZ

REGISTERED NUMBER:

2605236 (England and Wales)

AUDITORS:

Robson Laidler Fernwood House Fernwood Road Jesmond

Newcastle Upon Tyne

NE2 1TJ

BANKERS:

National Westminster Bank Plc

Newcastle Upon Tyne

SOLICITORS:

Robert Muckle

Newcastle Upon Tyne

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 1999

The directors present their report with the financial statements of the company for the year ended 31 December 1999.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of a manufacturing printer.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

DIVIDENDS

Interim dividends per share were paid as follows:

£2,000	- 31 May 1999
£20,000	- 30 September 1999
£2,455	- 31 October 1999
£5,000	- 30 October 1999
£83,518	- 31 December 1999
203,310	- 31 December 1999
2112 272	
£112,973	

The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 December 1999 will be £112,973.

DIRECTORS

The directors during the year under review were:

B Kane

L Kane

P Kane

A J Smare

M F Wrightson

K M Scott

P Kane

V Kane

S Wrightson

- appointed 26.11.99

The beneficial interests of the directors holding office on 31 December 1999 in the issued share capital of the company were as follows:

		1.1.99 or date of appointment
0.11	31.12.99	if later
Ordinary £1 shares		
B Kane	2,433	2,433
L Kane	9,731	9,731
P Kane	9,731	9,731
A J Smare	-	-
M F Wrightson	2,432	433
K M Scott	-	-
P Kane	-	-
V Kane	-	-
S Wrightson	-	-

On the 9th December 1999, M F Wrightson exercised an Inland Revenue approved share option scheme to purchase 1999 Ordinary £1 shares in the company.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 1999

CHARITABLE DONATIONS

During the year, the company made charitable donations of £23,426 (1998: £15,053).

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors, Robson Laidler, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

Udee Kae

By order of the board V Kane - SECRETARY

Dated: 21 September 2000

REPORT OF THE AUDITORS TO BLP PRINTING AND PACKAGING LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated financial statements on pages five to nineteen, together with the full financial statements of the company for the year ended 31 December 1999 prepared under Section 226 of the Companies Act 1985.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages five to nineteen are properly prepared in accordance with that provision.

Robson Laidler Fernwood House

Fernwood Road

Jesmond

Newcastle Upon Tyne

NE2 1TJ

Dated: 21 September 2000

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1999

		1999	9	199	8
	Notes	£	£	£	£
GROSS PROFIT			5,515,042		3,659,389
Distribution costs Administrative expenses		345,459 4,333,212		135,640 2,649,361	
			4,678,671		2,785,001
OPERATING PROFIT	3		836,371		874,388
Interest receivable and similar income	4		40,949		53,823
Similar medice	7				
			877,320		928,211
Interest payable and					
similar charges	5		229,787		291,467
PROFIT ON ORDINARY ACTIVITI BEFORE TAXATION	ES		647,533		636,744
Tax on profit on ordinary					
activities	6		328,476		208,128
PROFIT FOR THE FINANCIAL YEAFTER TAXATION	AR		319,057		428,616
Dividends	7		112,973		7,000
			206,084		421,616
Retained profit brought forward			1,194,217		772,601
RETAINED PROFIT CARRIED FOI	RWARD		£1,400,301		£1,194,217

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

ABBREVIATED BALANCE SHEET 31 DECEMBER 1999

		199	9	199	8
	Notes	£	£	£	£
FIXED ASSETS:	_				
Tangible assets	8		3,336,746		3,455,105
CURRENT ASSETS:					
Stocks	9	693,598		431,538	
Debtors	10	2,336,436		1,848,861	
Cash at bank and in hand		1,306,363		890,354	
ODEDITODS A SECUL		4,336,397		3,170,753	
CREDITORS: Amounts falling due within one year	11	3,935,153		2,776,810	
dae waam one year	••				
NET CURRENT ASSETS:			401,244		393,943
TOTAL ASSETS LESS CURRENT					
LIABILITIES:			3,737,990		3,849,048
CREDITORS: Amounts falling					
due after more than one year	12		(1,861,376)		(2,324,503)
PROVISIONS FOR LIABILITIES					
AND CHARGES:	16		(424,000)		(308,000)
			£1,452,614		£1,216,545
					=
CAPITAL AND RESERVES:					
Called up share capital	17		24,327		22,328
Share premium	18		27,986		-
Profit and loss account			1,400,301		1,194,217
SHAREHOLDERS' FUNDS:	21		£1,452,614		£1,216,545

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:

P Kane - DIRECTOR

M F Wrightson (DIRECTOR

Approved by the Board on 21 September 2000

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1999

		199	9	199	8
	Notes	£	£	£	£
Net cash inflow from operating activities	1		1,807,212		1,099,681
Returns on investments and			, ,		• •
servicing of finance	2		(188,838)		(237,644)
Taxation			(101,745)		(13,676)
Capital expenditure	2		(265,067)		180,410
Equity dividends paid			(112,973)		(7,000)
			1,138,589		1,021,771
Management of liquid resources	2		236,874		(62,421)
Financing	2		(953,538)		(1,103,600)
Increase/(Decrease) in cash in the pe	riod		£421,925		£(144,250)
Reconciliation of net cash flow	· · · · · · · · · · · · · · · · · · ·		<u>.</u>		
to movement in net debt	3				
Increase/(Decrease) in cash in the period Cash (inflow)/outflow from (decrease)/increase in		421,925		(144,250)	
liquid resources Cash outflow		(236,874)		62,421	
from decrease in debt and lease financing		721,799		1,411,326	
Change in net debt resulting			•		
from cash flows			906,850		1,329,497
New finance leases			(70,715)		(674,136)
Movement in net debt in the period Net debt at 1 January			836,135 (2,451,178)		655,361 (3,106,539)
Net debt at 31 December			£(1,615,043)		£(2,451,178)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1999

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	1999	1998
	£	£
Operating profit	836,371	874,388
Depreciation charges	459,239	420,942
Profit on sale of fixed assets	(5,098)	(33,188)
Increase in stocks	(262,060)	(138,224)
Increase in debtors	(225,182)	(335,672)
Increase in creditors	1,003,942	311,435
Net cash inflow	<u></u>	
from operating activities	1,807,212	1,099,681

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	1999 £	1998 £
Returns on investments and		
servicing of finance	40.040	50.000
Interest received	40,949	53,823
Interest paid	(40,423)	(48,904)
Interest element of hire purchase payments	(189,364)	(242,563)
Net cash outflow		
for returns on investments and servicing of finance	(188,838) ====	(237,644)
Capital expenditure		
Purchase of tangible fixed assets	(303,467)	(175,446)
Sale of tangible fixed assets	38,400	355,856
Net cash (outflow)/inflow		
for capital expenditure	(265,067) ======	180,410
Management of liquid resources		
Purchase of current asset investments	236,874	(62,421)
1 ordinate of outfolk model my confliction	250,074	
Net cash inflow/(outflow)		(60.40-)
from management of liquid resources	236,874	(62,421)
		<u> </u>

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1999

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT - continued

Continued	1999 £	1998 £
Financing		
New loan taken out in year	100,000	-
Loan repayments in year	(821,799)	(559,913)
Amount withdrawn by directors	(261,724)	(543,687)
Cash receipt re share issue	29,985	_
•		
Net cash outflow		
from financing	(953,538)	(1,103,600)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1999

3. ANALYSIS OF CHANGES IN NET DEBT

			Other	
	At 1.1.99 £	Cash flow £	non-cash changes £	At 31.12.99
Net cash: Cash at bank and in hand	890,354			1,306,363
Less: Deposits treated	070,334			1,300,303
as liquid resources	(817,116)			(580,242)
	73,238	652,883		726,121
Bank overdraft	(184,339)	(230,958)		(415,297)
	(111,101)	421,925		310,824
Liquid resources:				
Deposits included in cash	817,116	(236,874)		580,242
	817,116	(236,874)		580,242
Debt:				
Hire purchase Debts falling due	(2,677,453)	722,241	(70,715)	(2,025,927)
within one year Debts falling due	(111,411)	(40,899)	-	(152,310)
after one year	(368,329)	40,457		(327,872)
	(3,157,193)	721,799	(70,715)	(2,506,109)
Total	(2,451,178)	906,850	(70,715)	(1,615,043)
Analysed in Balance Sheet				
Cash at bank and in hand	890,354			1,306,363
Bank overdraft	(184,339)			(415,297)
Hire purchase within one year	(721,279)			(492,423)
after one year	(1,956,174)			(1,533,504)
Debts falling due	(), -			(-,, ,
within one year	(111,411)			(152,310)
Debts falling due after one year	(368,329)			(327,872)
	(2,451,178)			(1,615,043)

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

All applicable accounting standards have been followed in the preparation of the accounts.

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Leasehold property

- 2% on cost

Plant and machinery

- 10% on cost

Motor vehicles

- 25% on reducing balance

Stocks

Stock and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable for the year are charged in the profit and loss account.

1998

1999

2. STAFF COSTS

	£	£
Wages and salaries	3,892,761	2,469,648
Social security costs	362,405	177,291
Other pension costs	244,750	58,487
	4,499,916	2,705,426
		

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

2. STAFF COSTS - continued

3.

4.

	ws: 1999	1998
Average number of employees	130	98
		===
OPERATING PROFIT		
The operating profit is stated after charging/(crediting):		
	1999	1998
	£	£
Hire of plant and machinery	17,535	12,380
Other operating leases	49,786	29,736
Depreciation - owned assets	125,105	101,712
Depreciation - assets on hire purchase contracts	334,134	319,230
Profit on disposal of fixed assets	(5,098)	(33,188
Auditors' remuneration	6,750	6,250
Pension costs	244,750	58,487
Rental of property	92,000	92,000
Directors' emoluments	1,383,735	340,942
Directors' pension contributions to money purchase	1,303,733	340,342
onectors pension contributions to money purchase		
	242,444	52,636
The number of directors to whom retirement benefits were accruing was	 =	52,636 6
Schemes The number of directors to whom retirement benefits were accruing was Money purchase schemes	s as follows: 6 —	
The number of directors to whom retirement benefits were accruing was Money purchase schemes No directors received shares under long term incentive schemes (1998 -	s as follows: 6 —	- 1770
Schemes The number of directors to whom retirement benefits were accruing was Money purchase schemes	s as follows: 6 — one directors).	_6
The number of directors to whom retirement benefits were accruing was Money purchase schemes No directors received shares under long term incentive schemes (1998 -	s as follows: 6 — one directors).	6 — 1998
The number of directors to whom retirement benefits were accruing was Money purchase schemes No directors received shares under long term incentive schemes (1998 - Information regarding the highest paid director is as follows:	s as follows: 6 — one directors).	6 — 1998 £
The number of directors to whom retirement benefits were accruing was Money purchase schemes No directors received shares under long term incentive schemes (1998 - Information regarding the highest paid director is as follows:	s as follows: 6 — one directors). 1999 £ 474,374	1998 £ 87,183
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The number of directors to whom retirement benefits were accruing was Money purchase schemes No directors received shares under long term incentive schemes (1998 - Information regarding the highest paid director is as follows:	6 = one directors). 1999 £ 474,374 84,231	6 == 1998 £ 87,183
The number of directors to whom retirement benefits were accruing was Money purchase schemes No directors received shares under long term incentive schemes (1998 - Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes	6 = one directors). 1999 £ 474,374 84,231 incentive scheme.	1998 £ 87,183 13,058
The number of directors to whom retirement benefits were accruing was Money purchase schemes No directors received shares under long term incentive schemes (1998 - Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes One director exercised share options during the year, under a long term	6 = one directors). 1999 £ 474,374 84,231 incentive scheme.	1998 £ 87,183 13,058
The number of directors to whom retirement benefits were accruing was Money purchase schemes No directors received shares under long term incentive schemes (1998 - Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes One director exercised share options during the year, under a long term INTEREST RECEIVABLE AND SIMILAR INCOME	6 = one directors). 1999 £ 474,374 84,231 incentive scheme.	1998 £ 87,183 13,058
The number of directors to whom retirement benefits were accruing was Money purchase schemes No directors received shares under long term incentive schemes (1998 - Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes One director exercised share options during the year, under a long term	6 = one directors). 1999 £ 474,374 84,231 incentive scheme.	1998 £ 87,183 13,058

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

5.	INTEREST PAYABLE AND SIMILA	R CHARGES			
٥.		at Chriticals		1999	1998
				£	£
	Bank interest			40,423	40,575
	Other interest payable			-	8,329
	Hire purchase interest			189,364	242,563
				229,787	291,467 ===
6.	TAXATION				
	The tax charge on the profit on ordinary	activities for the year	was as follows:		
	g F v ,	,,		1999	1998
				£	£
	UK corporation tax			212,476	102,745
	Adjustment in respect of				
	earlier years			11 < 000	82
	Deferred taxation			116,000	105,301
				328,476	208,128
	UK corporation tax has been charged at	30.25% (1998 - 24.50	0%).		
			,		
7.	DIVIDENDS			1000	1000
				1999 £	1998 £
	Equity shares:			*	ı.
	Ordinary - paid			112,973	7,000
_					
8.	TANGIBLE FIXED ASSETS	Tanakald	Plant and	35.4	
		Leasehold property	machinery	Motor vehicles	Totals
		£	£	£	£
	COST:	-		-	
	At 1 January 1999	248,214	3,795,592	504,483	4,548,289
	Additions	184,566	186,662	2,954	374,182
	Disposals		(31,326)	(48,177)	(79,503)
	At 31 December 1999	432,780	3,950,928	459,260	4,842,968
	DEPRECIATION:				
	At 1 January 1999	9,187	853,839	230,158	1,093,184
	Charge for year	8,655	386,471	64,113	459,239
	Eliminated on disposals	, <u>-</u>	(18,850)	(27,351)	(46,201)
	At 31 December 1999	17,842	1,221,460	266,920	1,506,222
	NET BOOK VALUE:				
	At 31 December 1999	414,938	2,729,468	192,340	3,336,746
	At 31 December 1998	239,027	2,941,753	274,325	3,455,105

Leasehold property is all in repect of leases which expire in more than 50 years.

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

8. TANGIBLE FIXED ASSETS - continued

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

		Plant and machinery	Motor vehicles	Totals
		£	£	£
	COST:	2 022 114	271 714	2 202 020
	At 1 January 1999 Additions	2,932,114 67,575	371,714	3,303,828 67,575
	Transferred to ownership	(149,807)	(47,322)	(197,129)
	riansieried to ownersing	(142,007)	(47,522)	(157,125)
	At 31 December 1999	2,849,882	324,392	3,174,274
	DEPRECIATION:		-	-
	At 1 January 1999	472,427	136,759	609,186
	Charge for year	281,347	52,787	334,134
	Transferred to ownership	(34,135)	(23,516)	(57,651)
	At 31 December 1999	719,639	166,030	885,669
	NET BOOK VALUE:	•		-
	At 31 December 1999	2,130,243	158,362	2,288,605
	At 31 December 1779		=======================================	=======
	At 31 December 1998	2,459,687	234,955	2,694,642
9.	STOCKS			
			1999	1998
			£	£
	Raw materials & consumables		73,484	80,640
	Finished goods & goods			
	for resale		506,632	231,182
	Work in progress		113,482	119,716
			693,598	431,538
			======	=
10.	DEBTORS: AMOUNTS FALLING			
10.	DUE WITHIN ONE YEAR			
			1999	1998
			£	£
	Trade debtors		1,690,311	1,532,504
	Prepayments & accrued income		94,356	65,522
	Sundry debtors		58,609	20,068
	Directors' current accounts		493,160	230,767
			2,336,436	1,848,861
			2	

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

11.	CREDITORS: AMOUNTS FALLING
	DUE WITHIN ONE YEAR

	DUE WITHIN ONE YEAR		
		1999	1998
		£	£
	Bank loans and overdrafts		
	(see note 13)	567,607	295,750
	Hire purchase contracts		
	(see note 14)	492,423	721,279
	Trade creditors	1,295,807	988,135
	Sundry creditors	399,508	523,373
	Directors' current accounts	669	
	Social security & other taxes	455,708	75,368
	Corporation tax	212,476	101,745
	Accrued expenses	510,955	71,160
		3,935,153	2,776,810
12.	CREDITORS: AMOUNTS FALLING		
	DUE AFTER MORE THAN ONE YEAR	1000	1000
		1999	1998
	Bank loans	£	£
	(see note 13)	327,872	368,329
	Hire purchase contracts		
	(see note 14)	1,533,504	1,956,174
		1,861,376	2,324,503
13.	LOANS AND OVERDRAFTS		
	An analysis of the maturity of loans and overdrafts is given below:		
		1999	1998
		£	£
	Amounts falling due within one year or on demand:	~	~
	Bank overdrafts	415,297	184,339
	Bank loans	152,310	111,411
	Dank Ioans		
		567,607	295,750
			
	Amounts falling due between one and two years:		
		220 440	260 220
	Bank loans	320,448	368,329
	Amounts falling due between two and five years:		
	Dark Januar	5 40 A	
	Bank loans	7,424	

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

14. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

	H	Iire
	purchase	
	con	tracts
	1999	1998
	£	£
Gross obligations repayable:		
Within one year	645,877	913,512
Between one and five years	1,723,458	2,290,196
	2,369,335	3,203,708
Finance charges repayable:		
Within one year	153,454	192,233
Between one and five years	189,954	334,022
	343,408	526,255
Net obligations repayable:		
Within one year	492,423	721,279
Between one and five years	1,533,504	1,956,174
	2,025,927	2,677,453

The following payments are committed to be paid within one year:

Operating leases

	Land and buildings		Other	
	199 9	1998	1999	1998
	£	£	£	£
Expiring:				
Within one year	-	_	720	-
Between one and five years	-	92,000	57,603	14,528
In more than five years	92,000	-	-	-
				
	92,000	92,000	58,323	14,528
			·	

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

15. SECURED DEBTS

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17.

The following secured debts are included within creditors:

	1999	1998
	£	£
Bank overdrafts	415,297	184,339
Bank loans	480,182	479,740
Hire purchase contracts	2,025,927	2,677,453
	2,921,406	3,341,532

The bank loans are secured by a legal mortgage over the company's leasehold property. £240,000 is repayable as a lump sum, with the remainder repayable by instalments. Interest is charged at 2.25% above base rate.

16. PROVISIONS FOR LIABILITIES AND CHARGES

	1999 £	1998 £
Deferred taxation	424,000	308,000
	Deferred	
	taxation	
	£	
Balance at 1 January 1999	308,000	
Charged to profit & loss account	116,000	
		
Balance at 31 December 1999	424,000	

Deferred taxation for which provision has been made in the financial statements and the amounts for which no provision has been made, are as follows:

		Pre	ovided	No prov	
		1999	1998	1999	1998
		£	£	£	£
Accelerated cap	oital allowances	424,000	308,000	-	-
			 =		
CALLED UP S	SHARE CAPITAL				
Authorised:					
Number:	Class:		Nominal	1999	1998
			value:	£	£
50,000	Ordinary		£1	50,000	50,000
				=== ===	= :
Allotted, issued	and fully paid:				
Number:	Class:		Nominal	1999	1998
			value:	£	£
24,327	Ordinary		£1	24,327	22,328
(1998 - 22,328)	-			,	,
				24,327	22,328
				24,321	

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

17. CALLED UP SHARE CAPITAL - continued

1,999 Ordinary shares of £1 each were allotted as fully paid at a premium of £14.00 per share during the year.

18. SHARE PREMIUM

* . . *

	1999	1998
	£	£
Cash share issue	27,986	-
	<u></u>	

19. TRANSACTIONS WITH DIRECTORS

Director overdrawn current accounts, including the maximum outstanding at any point during the year were as follows:

	At start of year	At end of year	Maximum in year
	£	£	£
A J Smare	7,521	-	7,521
M Wrightson	49,762	226,402	251,402
K Scott	7,646	387	7,646
B Kane	16,197	54,500	57,368
L Kane	75,126	122,148	194,990
P Kane	74,515	89,723	195,404

Included in creditors is £669 in respect of A J Smare's director current account.

20. RELATED PARTY DISCLOSURES

Included in administrative expenses is £185,000 paid to the BLP pension scheme. The directors of this company are also trustees of this scheme. Rents of £92,000 (1998 £92,000) charged in the year are in respect of property owned by the BLP pension scheme. This charge is on normal commercial terms.

BLP Direct Mail Limited is a company which is controlled by P & L Kane and also shares common directors with this company. The following transactions and balances are as a result of trading with that company over the period:

Sales	1,165,324
Cost of sales	595,975 —————
Trade debtors	212,547 ————
Trade creditors	39,088 ======

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1999	1998
	£	£
Profit for the financial year	319,057	428,616
Dividends	(112,973)	(7,000)
	206,084	421,616
Issue of shares	29,985	
Net addition to shareholders' funds	236,069	421,616
Opening shareholders' funds	1,216,545	794,929
Closing shareholders' funds	1,452,614	1,216,545
Equity interests	1,452,614	1,216,545

22. CONTROL

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The company is under the control of its directors.