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ABBREVIATED FINANCIAL STATEMENTS

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FOR THE YEAR ENDED 31 DECEMBER 2000

FOR

**BLP PRINT SOLUTIONS LIMITED** 

#AXZND52D\* 0527
COMPANIES HOUSE 20/10/01

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## COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2000

**DIRECTORS:** B Kane

L Kane
P Kane
A J Smare
M F Wrightson
K M Scott
P Kane
V Kane
S Wrightson
A Gladstone

SECRETARY: V Kane

**REGISTERED OFFICE:** Unit 99/15, North Tyne Ind Estate

Whitley Road

Benton

Newcastle Upon Tyne Tyne and Wear

**NE12 9SZ** 

**REGISTERED NUMBER:** 2605236 (England and Wales)

AUDITORS: Robson Laidler

Fernwood House Fernwood Road

Jesmond

Newcastle Upon Tyne

NE2 1TJ

SOLICITORS: Robert Muckle

Newcastle Upon Tyne

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2000

The directors present their report with the financial statements of the company for the year ended 31 December 2000.

#### **CHANGE OF NAME**

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The company passed a special resolution on 3 October 2000 changing its name from BLP Printing and Packaging Limited to BLP Print Solutions Limited.

### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of a manufacturing printer.

### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### DIVIDENDS

No dividends will be distributed for the year ended 31 December 2000.

#### EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements.

#### **DIRECTORS**

The directors during the year under review were:

B Kane

L Kane

P Kane

A J Smare

M F Wrightson

K M Scott

P Kane

V Kane

S Wrightson

A Gladstone

- appointed 27.4.00

The beneficial interests of the directors holding office on 31 December 2000 in the issued share capital of the company were as follows:

		1.1.00 or date of appointment
	31.12.00	if later
Ordinary £1 shares		
B Kane	2,433	2,433
L Kane	9,731	9,731
P Kane	9,731	9,731
A J Smare	· <u>-</u>	-
M F Wrightson	2,432	2,432
K M Scott	<u>-</u>	-
P Kane	-	-
V Kane	•	-
S Wrightson	_	-
A Gladstone	<u>-</u>	<del>-</del>

#### CHARITABLE DONATIONS

During the year, the company made charitable donations of £33,416 (1999: £23,426).

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2000

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **AUDITORS**

The auditors, Robson Laidler, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

عد الاست العداث

By order of the board V Kane - SECRETARY

Dated: 215 200 1

### REPORT OF THE INDEPENDENT AUDITORS TO BLP PRINT SOLUTIONS LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated financial statements on pages five to nineteen, together with the full financial statements of the company for the year ended 31 December 2000 prepared under Section 226 of the Companies Act 1985.

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

#### **Basis of opinion**

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

#### Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages five to nineteen are properly prepared in accordance with that provision.

Robson Laidler

Fernwood House

Fernwood Road

Jesmond

Newcastle Upon Tyne

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NE2 1TJ

Dated: 2 May 2001

## ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2000

		2000	0	199	9
	Notes	£	£	£	£
GROSS PROFIT			5,851,551		5,515,042
Distribution costs Administrative expenses		257,276 4,903,125	5,160,401	296,659 4,382,012	4,678,671
OPERATING PROFIT	3		691,150		836,371
Interest receivable and similar income	4		50,608		40,949
			741,758		877,320
Interest payable and similar charges	5		235,275		229,787
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			506,483		647,533
Tax on profit on ordinary activities	6		203,986		328,476
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION			302,497		319,057
Dividends	7		-		112,973
			302,497		206,084
Retained profit brought forward			1,400,301		1,194,217
RETAINED PROFIT CARRIED FORW	ARD		£1,702,798		£1,400,301

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

## ABBREVIATED BALANCE SHEET 31 DECEMBER 2000

	200		10	1999	
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	8		3,451,519		3,336,746
CURRENT ASSETS:					
Stocks	9	654,477		693,598	
Debtors	10	2,807,847		2,336,436	
Cash at bank and in hand		1,167,293		1,306,363	
		4,629,617		4,336,397	
CREDITORS: Amounts falling					
due within one year	11	4,471,654		3,935,153	
NET CURRENT ASSETS:			157,963		401,244
TOTAL ASSETS LESS CURRENT LIABILITIES:			3,609,482		3,737,990
CREDITORS: Amounts falling					
due after more than one year	12		(1,439,371)		(1,861,376)
PROVISIONS FOR LIABILITIES					
AND CHARGES:	16		(415,000)		(424,000)
			£1,755,111		£1,452,614
CAPITAL AND RESERVES:					
Called up share capital	17		24,327		24,327
Share premium	18		27,986		27,986
Profit and loss account			1,702,798		1,400,301
SHAREHOLDERS' FUNDS:	23		£1,755,111		£1,452,614
					·

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:

P Kane - DIRECTOR

M F Wrightson - DIRECTOR

Approved by the Board on 25 2001

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2000

		2000		199	9
	Notes	£	£	£	£
Net cash inflow from operating activities	1		1,072,689		1,807,212
Returns on investments and servicing of finance	2		(184,667)		(188,838)
Taxation			(212,476)		(101,745)
Capital expenditure	2		(570,047)		(265,067)
Equity dividends paid			-		(112,973)
			105,499		1,138,589
Management of liquid resources	2		46,033		236,874
Financing	2		170,728		(953,538)
Increase in cash in the period			£322,260		£421,925
Reconciliation of net cash flow to movement in net debt	3				
Increase					
in cash in the period Cash inflow		322,260		421,925	
from decrease in liquid resources Cash (inflow)/outflow		(46,033)		(236,874)	
from (increase)/decrease in debt and lease financing		(251,448)		721,799	
Change in net debt resulting			24 550		006.950
from cash flows New finance leases			24,779 (37,132)		906,850 (70,715)
Movement in net debt in the period Net debt at 1 January			(12,353) (1,615,043)		836,135 (2,451,178)
Net debt at 31 December			£(1,627,396)		£(1,615,043)

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2000

## 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2000	1999
	£	£
Operating profit	691,150	836,371
Depreciation charges	460,201	459,239
Loss on sale of fixed assets	44,143	-
Profit on sale of fixed assets	(11,937)	(5,098)
Decrease/(Increase) in stocks	39,121	(262,060)
Increase in debtors	(391,361)	(225,182)
Increase in creditors	241,372	1,003,942
Net cash inflow	-	
from operating activities	1,072,689	1,807,212
	-	

## 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2000 £	1999 £
Returns on investments and servicing of finance		
Interest received	50,608	40,949
Interest paid Interest element of hire purchase	(82,583)	(40,423)
payments	(152,692)	(189,364)
Net cash outflow		
for returns on investments and servicing of finance	(184,667)	(188,838)
Capital expenditure		
Purchase of tangible fixed assets Sale of tangible fixed assets	(941,548) 371,501	(303,467) 38,400
Sale of tangible fixed assets	5/1,501	
Net cash outflow	(550.0.45)	(0.55.05%)
for capital expenditure	(570,047) ———	(265,067)
Management of liquid resources		
Purchase of current asset investments	46,033	236,874
Net cash inflow		
from management of liquid resources	46,033	236,874

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2000

## 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT - continued

	2000 £	1999 £
Financing		
New loan taken out in year	1,560,676	100,000
Loan repayments in year	(1,309,230)	(821,799)
Amount withdrawn by directors	(80,718)	(261,724)
Cash receipt re share issue	•	29,985
Net cash inflow/(outflow)		
from financing	170,728	(953,538)

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2000

## 3. ANALYSIS OF CHANGES IN NET DEBT

	At 1.1.00	Cash flow	Other non-cash changes	At 31.12.00
	£	£	£	£
Net cash: Cash at bank and in hand Less: Deposits treated	1,306,363			1,167,293
as liquid resources	(580,242)			(534,209)
	726,121	(93,037)		633,084
Bank overdraft	(415,297)	415,297		
	310,824	322,260		633,084
Liquid resources:				
Deposits included in cash	580,242	(46,033)		534,209
	580,242	(46,033)	<u>-</u>	534,209
Debt: Hire purchase Debts falling due	(2,025,927)	500,745	(37,132)	(1,562,314)
within one year	(152,310)	(721,344)	-	(873,654)
Debts falling due after one year	(327,872)	(30,849)		(358,721)
	(2,506,109)	(251,448)	(37,132)	(2,794,689)
Total	(1,615,043)	24,779	(37,132)	(1,627,396)
Analysed in Balance Sheet				
Cash at bank and in hand	1,306,363			1,167,293
Bank overdraft Hire purchase	(415,297)			-
within one year	(492,423)			(481,664)
after one year Debts falling due	(1,533,504)			(1,080,650)
within one year	(152,310)			(873,654)
Debts falling due	(30× 0×*)			(250 541)
after one year	(327,872)			(358,721)
	(1,615,043)			(1,627,396)

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2000

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

All applicable accounting standards have been followed in the preparation of the accounts.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Leasehold property

- 2% on cost

Plant and machinery

- 10% on cost

Motor vehicles

- 25% on reducing balance

#### Stocks

Stock and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

#### **Deferred** taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### **Pensions**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable for the year are charged in the profit and loss account.

1999

2000

#### 2. STAFF COSTS

	£	£
Wages and salaries	4,375,665	3,879,465
Social security costs	452,053	370,269
Other pension costs	70,906	250,182
	4,898,624	4,499,916

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2000

## 2. STAFF COSTS - continued

3.

4.

The average monthly number of employees during the year was as follo	ows: 2000	1999
Production	116	100
Administration	34	30
	150	130
	===	==
OPERATING PROFIT		
The operating profit is stated after charging/(crediting):		
	2000	1999
	£	£
Hire of plant and machinery	19,132	17,535
Other operating leases	50,807	49,786
Depreciation - owned assets	157,739	125,105
Depreciation - assets on hire purchase contracts	302,462	334,134
Loss/(Profit) on disposal of fixed assets Auditors' remuneration	32,206	(5,098)
Pension costs	6,778 70,906	6,750 244,750
Rental of property	105,500	92,000
Tomas of property	<u> </u>	=====
Directors' emoluments	2,462,057	1,383,735
Directors' pension contributions to money purchase	<b>50 AH</b> -	
schemes	60,975	242,444 ————
The number of directors to whom retirement benefits were accruing wa	s as follows:	
Money purchase schemes	6	6
	=	=
Information regarding the highest paid director is as follows:	2000	1000
	2000 £	1999 £
Emoluments etc	700,712	474,374
Pension contributions to money purchase schemes	13,200	84,231
Tonsion contributions to money purchase sentences		====
INTEREST RECEIVABLE AND SIMILAR INCOME		
	2000	1999
	£	£
w. 11.	~	
Bank interest receivable (gross)	50,608	40,949

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2000

5.	INTEREST PAYABLE AND SIMILAR	CHARGES			
				2000	1999
				£	£
	Bank interest			82,583	40,423
	Hire purchase interest			152,692	189,364
				235,275	229,787
6.	TAXATION				
	The tax charge on the profit on ordinary ac	tivities for the year	was as follows:		
	The tax energy on the profit on ordinary ac	divides for the your		2000	1999
				£	£
	UK corporation tax			212,986	212,476
	Deferred taxation			(9,000)	116,000
				203,986	328,476
	UK corporation tax has been charged at 30	% (1999 - 30.25%)	•		
7.	DIVIDENDS				
				2000	1999
	Equity shares			£	£
	Equity shares: Ordinary - paid			-	112,973
8.	TANGIBLE FIXED ASSETS	_			
		Leasehold property	Plant and machinery	Motor vehicles	Totals
	COST:	£	£	£	£
	At 1 January 2000	432,780	3,950,928	459,261	4,842,969
	Additions	899,140	79,540	437,201	978,680
	Disposals	(393,681)	(60,473)	(8,269)	(462,423)
	At 31 December 2000	938,239	3,969,995	450,992	5,359,226
	DEPRECIATION:			*****	
	At 1 January 2000	17,842	1,221,460	266,920	1,506,222
	Charge for year	18,764	393,843	47,594	460,201
	Eliminated on disposals	-	(52,410)	(6,306)	(58,716)
				<del></del>	
	At 31 December 2000	36,606	1,562,893	308,208	1,907,707
		36,606	1,562,893	308,208	1,907,707
	At 31 December 2000  NET BOOK VALUE: At 31 December 2000	901,633	2,407,102	308,208	3,451,519

Leasehold property is all in repect of leases which expire in more than 50 years.

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2000

## 8. TANGIBLE FIXED ASSETS - continued

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

		Plant and machinery	Motor vehicles	Totals
		£	£	£
	COST:	2 040 002	224 202	2 174 274
	At 1 January 2000 Additions	2,849,882 36,904	324,392	3,174,274 36,904
	Transferred to ownership	(57,556)	(171,438)	(228,994)
	Transferred to ownersing	(37,330)	(1/1,436)	(220,334)
	At 31 December 2000	2,829,230	152,954	2,982,184
	DEPRECIATION:			
	At 1 January 2000	719,639	166,030	885,669
	Charge for year	280,953	21,509	302,462
	Transferred to ownership	(9,386)	(99,113)	(108,499)
	At 31 December 2000	991,206	88,426	1,079,632
	NET BOOK VALUE:	<u> </u>		
	At 31 December 2000	1,838,024	64,528	1,902,552
	At 31 December 1999	2,130,243	158,362	2,288,605
9.	STOCKS			
			2000	1999
			£	£
	Raw materials & consumables		88,729	73,484
	Finished goods & goods			
	for resale		386,137	506,632
	Work in progress		179,611	113,482
			654,477	693,598
10.	DEBTORS: AMOUNTS FALLING			<del></del>
10.	DUE WITHIN ONE YEAR			
	DOE WITHIN ONE TEAK		2000	1999
			£	£
	Trade debtors		2,052,966	1,690,311
	Prepayments & accrued income		156,112	94,356
	Sundry debtors		25,560 573,300	58,609
	Directors' current accounts		573,209	493,160
			2,807,847	2,336,436
				· · · · · · · · · · · · · · · · · · ·

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2000

## 11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	DUE WITHIN ONE YEAR	2000	1999
		£	£
	Bank loans and overdrafts	972 (54	577 607
	(see note 13) Hire purchase contracts	873,654	567,607
	(see note 14)	481,664	492,423
	Trade creditors	1,458,105	1,295,807
	Sundry creditors	141,830	399,508
	Directors' current accounts	-	669
	Social security & other taxes	324,193	455,708
	Corporation tax	212,986	212,476
	Accrued expenses	979,222	510,955
		4,471,654	3,935,153
12.	CREDITORS: AMOUNTS FALLING		
	DUE AFTER MORE THAN ONE YEAR		
		2000	1999
	m1.1	£	£
	Bank loans	250 721	327,872
	(see note 13) Hire purchase contracts	358,721	327,072
	(see note 14)	1,080,650	1,533,504
	(see hote 11)	<u></u>	
		1,439,371	1,861,376
13.	LOANS AND OVERDRAFTS		
	An analysis of the maturity of loans and overdrafts is given below:		
		2000	1999
		£	£
	Amounts falling due within one year or on demand:		
	Bank overdrafts	_	415,297
	Bank loans	873,654	152,310
		873,654	567,607
	Amounts falling due between one and two years:		
	Bank loans	95,712	320,448
	Amounts falling due between two and five years:		
	Bank loans	263,009	7,424

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2000

## 14. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

	Hire purchase contracts	
	2000	1999
	£	£
Gross obligations repayable:		
Within one year	591,459	645,877
Between one and five years	1,165,488	1,723,458
	1,756,947	2,369,335
Finance charges repayable:		
Within one year	109,795	153,454
Between one and five years	84,838	189,954
	194,633	343,408
Net obligations repayable:		
Within one year	481,664	492,423
Between one and five years	1,080,650	1,533,504
	1,562,314	2,025,927

The following payments are committed to be paid within one year:

## **Operating leases**

Land and buildings		Other	
2000	1999	2000	1999
£	£	£	£
-	-	8,944	720
-	-	34,843	57,603
146,000	92,000	-	· -
· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		
146,000	92,000	43,787	58,323
	buil 2000 £ - -	buildings 2000 1999 £ £  146,000 92,000	buildings 2000 1999 2000 £ £ £  8,944 34,843 146,000 92,000 -

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2000

### 15. SECURED DEBTS

4 ( )

The following secured debts are included within creditors:

	2000	1999
	£	£
Bank overdrafts	-	415,297
Bank loans	1,232,375	480,182
Hire purchase contracts	1,562,314	2,025,927
	2,794,689	2,921,406

The bank loans are secured by a legal mortgage over the company's assets. All are repayable by instalments. Interest is charged at 2.25% above base rate.

## 16. PROVISIONS FOR LIABILITIES AND CHARGES

	2000 £	1999 £
Deferred taxation	415,000 4	24,000
	Deferred taxation £	
Balance at 1 January 2000 Charged to profit & loss	424,000	
account	(9,000)	
Balance at 31 December 2000	415,000	

Deferred taxation for which provision has been made in the financial statements and the amounts for which no provision has been made, are as follows:

					ot
		Pr	ovided	prov	rided
		2000	1999	2000	1999
		£	£	£	£
Accelerated ca	apital allowances	415,000	424,000	-	
CALLED UP	SHARE CAPITAL				
Authorised:					
Number:	Class:		Nominal	2000	1999
				**	£
50,000	Ordinary		£1	50,000 ======	50,000
. 44 4 .	1 1011 11				
Number:	Class:		Nominal		1999
			value:	£	£
24,327	Ordinary		£1	24,327	24,327
-	•			<del></del>	
	CALLED UP Authorised: Number: 50,000	Number: Class: 50,000 Ordinary  Allotted, issued and fully paid: Number: Class:	Accelerated capital allowances  CALLED UP SHARE CAPITAL  Authorised: Number: Class:  50,000 Ordinary  Allotted, issued and fully paid: Number: Class:	Accelerated capital allowances  Let	Accelerated capital allowances  Accelerated capital allowances  Accelerated capital allowances  415,000 424,000 -  CALLED UP SHARE CAPITAL  Authorised: Number: Class: Nominal 2000 value: £  50,000 Ordinary  Allotted, issued and fully paid: Number: Class: Nominal 2000 value: £  Nominal 2000 value: £

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## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2000

18.	SHARE PREMIUM	2000	1999
		£	£
	Brought forward Cash share issue	27,986 -	- 27,986
		27,986	27,986
19.	CAPITAL COMMITMENTS		
		2000 £	1999 £
	Contracted but not provided for in the financial statements	214,000	-
20.	TRANSACTIONS WITH DIRECTORS		
	The following loans to directors subsisted during the year ended 31 December 200	00: <b>£</b>	
	M F Wrightson		
	Balance outstanding at start of year	226,402	
	Balance outstanding at end of year  Maximum balance outstanding during year	92,721 226,402	
	waxinium balance bustanding during year	====	
	K M Scott		
	Balance outstanding at start of year	387	
	Balance outstanding at end of year	-	
	Maximum balance outstanding during year	387 ===	
	B Kane		
	Balance outstanding at start of year	54,500	
	Balance outstanding at end of year  Maximum balance outstanding during year	48,751 98,858	
	L Kane		
	Balance outstanding at start of year	122,148	
	Balance outstanding at end of year	212,517	
	Maximum balance outstanding during year	728,767	
	P Kane	a	
	Balance outstanding at start of year	89,723	
	Balance outstanding at end of year  Maximum balance outstanding during year	219,220 738,815	
	Maximum parance officiations official Acad	130,013	

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2000

#### 21. RELATED PARTY DISCLOSURES

The directors of this company are also trustees of the BLP Pension Scheme. Rents of £105,500 (1999 £92,000) charged in the year are in respect of property owned by the BLP Pension Scheme. This charge is on normal commercial terms.

Pension contributions of £55,400 were paid to the scheme in the year.

BLP Direct Mail Limited is a company which is controlled by P & L Kane and also shares common directors with this company. The following transactions and balances are as a result of trading with that company over the period:-

Sales	153,859
Cost of sales	298,567
Trade debtors	88,233 =====
Trade creditors	116,811

In addition, administrative expenses of £170,669 were recharged to BLP Direct Mail Limited during the year.

The company sold a property for £350,000 during the year to BLP Properties, a partnership under the control of B Kane, L Kane, P Kane and M Wrightson. The original cost of the property was £393,681. This sale was at fair market value.

#### 22. POST BALANCE SHEET EVENTS

In January 2001 the company sold one of its leasehold properties to the BLP Pension Scheme for £515,000. The net book value of this property at 31 December 2000 was £502,258. There will be no significant tax consequences on the sale.

#### 23. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2000 £	1999 £
Profit for the financial year Dividends	302,497	319,057 (112,973)
Issue of shares	302,497	206,084 29,985
Net addition to shareholders' funds Opening shareholders' funds	302,497 1,452,614	236,069 1,216,545
Closing shareholders' funds	1,755,111	1,452,614
Equity interests	1,755,111	1,452,614

### 24. CONTROL

The company is under the control of its directors.