2604010

W & H (UK) Limited

FINANCIAL STATEMENTS

For the year ended 31st August 2009

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# FINANCIAL STATEMENTS

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# OFFICERS AND PROFESSIONAL ADVISERS

The board of directors P P F Malata Jnr

Dr B H Rippel C A Meadows

Company secretary B E Bletso

Registered office Pendragon House

65 London Road St Albans Hertfordshire

**Auditor** Gılberts

Chartered Accountants & Statutory Auditor Pendragon House 65 London Road St Albans Hertfordshire AL1 1LJ

Bankers Barclays Bank Plc

PO Box 87

22/24 Upper Marlborough Road

St Albans Hertfordshire BX3 2BB

Solicitors Pritchard Englefield

14 New Street London EC2M 4HE

Company registration number 2604010

#### THE DIRECTORS' REPORT

#### year ended 31st August 2009

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31st August 2009

#### Principal activities and business review

The principal activity of the company continued to be that of the sale and distribution of "W & H" dental and medical equipment in the United Kingdom and Eire under licence from the parent undertaking W & H Burmoos GmbH, a company incorporated in Austria

The directors are pleased with the turnover and net profit achieved. The directors expect the results for the ensuing year to be similar to the year under review

#### Results and dividends

The profit for the year, after taxation, amounted to £445,759 Particulars of dividends paid are detailed in note 9 to the financial statements

#### Directors

The directors who served the company during the year were as follows

P P F Malata Jnr Dr B H Rippel C A Meadows

The company is a wholly owned subsidiary and the interests of the group directors are disclosed in the financial statements of the parent company

The ultimate parent undertaking, W & H Dentalwerk Burmoos GmbH is 100% owned by the Peter Malata Foundation (PM Privatstiftung)

### Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period In preparing those financial statements, the directors are required to

select suitable accounting policies and then apply them consistently,

make judgements and estimates that are reasonable and prudent,

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### THE DIRECTORS' REPORT (continued)

# year ended 31st August 2009

In so far as the directors are aware

there is no relevant audit information of which the company's auditor is unaware, and

the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

# Auditor

Gilberts are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Signed on behalf of the directors

PPF Malata Ja

Chairman

Approved by the directors on 2nd November 2009



#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF W & H (UK) LIMITED

We have audited the financial statements of W & H (UK) Limited for the year ended 31st August 2009 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on pages 2 to 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

give a true and fair view of the state of the company's affairs as at 31st August 2009 and of its profit for the year then ended,

have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and

have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matters prescribed by the companies act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or

the financial statements are not in agreement with the accounting records and returns, or certain disclosures of directors' remuneration specified by law are not made, or we have not received all the information and explanations we require for our audit

RICHARD HATTRELL (Senior Statutory Auditor)

For and on behalf of

AM AND

Gilberts

Chartered Accountants & Statutory Auditor

2nd November 2009

# PROFIT AND LOSS ACCOUNT

year ended 31st August 2009

Turnover	Note 2	2009 £ 6,466,282	2008 £ 7,544,458
Cost of sales		3,746,205	4,592,463
Gross profit		2,720,077	2,951,995
Distribution costs Administrative expenses Other operating income	3	366,702 1,827,686 (80,856)	397,792 1,745,670 (87,959)
Operating profit	4	606,545	896,492
Interest receivable	7	15,934	81,428
Profit on ordinary activities before taxation		622,479	977,920
Tax on profit on ordinary activities	8	176,720	289,131
Profit for the financial year		445,759	688,789
Balance brought forward Equity dividends paid		2,493,013 (423,450)	2,554,224 (750,000)
Balance carried forward		2,515,322	2,493,013

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

#### **BALANCE SHEET**

#### 31st August 2009

	Note	2009 £	2008 £
Fixed assets Tangible assets	10	232,156	280,570
Taligloic assets	10	232,130	200,370
Current assets			
Stocks	11	693,423	698,785
Debtors	12	853,539	1,541,166
Cash at bank and in hand		1,508,817	1,194,008
		3,055,779	3,433,959
Creditors: Amounts falling due within one year	14	747,613	1,196,516
Net current assets		2,308,166	2,237,443
Total assets less current habilities		2,540,322	2,518,013
Capital and reserves			
Called-up equity share capital	17	25,000	25,000
Profit and loss account		2,515,322	2,493,013
Shareholders' funds	18	2,540,322	2,518,013

These financial statements were approved by the directors and authorised for issue on 2nd November 2009, and are signed on their behalf by

Peter blubt PPF Malata Jnr

# **CASH FLOW STATEMENT**

Net cash inflow from operating activities	2009 £ 961,792	2008 £ 580,365
Returns on investments and servicing of finance		
Income from group undertakings	2,833	16,773
Interest received	13,101	64,655
Net cash inflow from returns on investments and servicing of finance	15,934	81,428
Taxation	(209,965)	(316,161)
Capital expenditure		
Payments to acquire tangible fixed assets	(30,232)	(116,549)
Receipts from sale of fixed assets	<del>730</del>	34,750
Net cash outflow from capital expenditure	(29,502)	(81,799)
Equity dividends paid	(423,450)	(750,000)
Increase/(decrease) in cash	314,809	(486,167)
Reconciliation of operating profit to net cash inflow from operating activities		
	2009	2008
	£	£
Operating profit	606,545	896,492
Depreciation Loss/(Profit) on disposal of fixed assets	77,905	76,818
Decrease/(increase) in stocks	11 5,362	(13,234) (261,623)
Decrease/(increase) in debtors	689,003	(517,927)
(Decrease)/increase in creditors	(417,034)	399,839
Net cash inflow from operating activities	961,792	580,365
Reconciliation of net cash flow to movement in net funds		
	2009	2008
	2009 £	2008 £
Increase/(Decrease) in cash in the period	314,809	(486,167)
Movement in net funds in the period	314,809	(486,167)
Net funds at 1 September 2008	1,194,008	1,680,175
Net funds at 31 August 2009	1,508,817	1,194,008

# CASH FLOW STATEMENT (continued)

Analysis of changes in net funds			
, ,	At		At
	1 Sep 2008 £	Cash flows	31 Aug 2009 £
Net cash Cash in hand and at bank	1,194,008	314,809	1,508,817
Net funds	1,194,008	314,809	1,508,817

#### NOTES TO THE FINANCIAL STATEMENTS

#### year ended 31st August 2009

#### 1. Accounting policies

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention

#### **Turnover**

Turnover is the total amount receivable by the company for goods and services provided, excluding value added tax and trade discounts

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold property
Plant and machinery

over the term of the lease
15% on cost per annum
15%/33% on cost per annum

Office equipment and fittings

- 25% on cost per annum

Motor vehicles

#### Stocks

Stocks have been valued by the directors at the lower of cost and net realisable value on a basis which is consistent with previous year

Net realisable value is the estimated selling price less any further expenditure to be incurred before completion or disposal

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### Pension costs

Retirement benefits to eligible employees are funded by payments to pension trusts and insurance companies which are financially separate from the Company These payments are charged against the profits in the year in which they are payable

#### Deferred taxation

Deferred tax arises as a result of including items of income and expenditure in taxation computations in periods different from those which are included in the company's accounts. Deferred tax is provided on all material timing differences which result in an obligation to pay more or less tax at a future date

A deferred tax asset has been recognised in respect of excess depreciation charged over taxation allowances received on fixed assets because there is sufficient history of trading profits to provide reliable evidence that the allowances will be fully utilised. The deferred tax asset provided is disclosed in note 13 to the accounts

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

# NOTES TO THE FINANCIAL STATEMENTS

### year ended 31st August 2009

### Accounting policies (continued)

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities

#### 2. Turnover

The turnover and profit before tax are attributable to the one principal activity of the company

An analysis of turnover is given below

	United Kingdom European Union	2009 £ 6,321,049 145,233	2008 £ 7,290,210 254,248
		6,466,282	7,544,458
3.	Other operating income		
	Other operating income	2009 £ 80,856	2008 £ 87,959
4.	Operating profit		
	Operating profit is stated after charging/(crediting)		
		2009 £	2008 £
	Depreciation of owned fixed assets Loss/(Profit) on disposal of fixed assets Auditor's remuneration	77,905 11	76,818 (13,234)
	- as auditor - for other services	19,182 30,906	19,182 43,696
	Operating lease costs  Land and buildings	88,659	85,736
	Net profit on foreign currency translation	(2,773)	(2,300)

# NOTES TO THE FINANCIAL STATEMENTS

5.	Particulars of employees		
	The average number of staff employed by the company during the financial	ear amounted to	
		2009	2008
		No	No
	Total	<u>28</u>	
	The aggregate payroll costs of the above were		
		2009	2008
		£	£
	Wages and salaries	1,030,939	940,403
	Social security costs	107,803	101,408
	Other pension costs	138,663	163,296
		1,277,405	1,205,107
6.	Directors' remuneration		
	The directors' aggregate remuneration in respect of qualifying services were		
		2009	2008
		£	£
	Remuneration receivable	122,070	120,400
	Value of company pension contributions to money purchase schemes	55,520	60,520
		177,590	180,920
	The number of directors who accrued benefits under company pension scher	nes was as follov	vs
		2009	2008
		No	No
	Money purchase schemes	1	1
7.	Interest receivable		
		2009	2008
		£	£
	Bank interest receivable	13,101	64,655
	Interest from group undertakings	2,833	16,773
		15,934	81,428

# NOTES TO THE FINANCIAL STATEMENTS

# year ended 31st August 2009

8.

9.

Taxation on ordinary activities		
(a) Analysis of charge in the year		
	2009	2008
	£	£
Current tax		
In respect of the year		
UK Corporation tax based on the results for the year at 28% (2008 -		
29 16%)	178,096	284,965
Total current tax	178,096	284,965
Deferred tax:		
Origination and reversal of timing differences	(1,376)	4,166
Tax on profit on ordinary activities	176,720	289,131
(b) Factors affecting current tax charge  The tax assessed on the profit on ordinary activities for the year is his corporation tax in the UK of 28% (2008 - 29 16%)	gher than the star	dard rate of
	2009	2008
Profit on ordinary activities before taxation	£ 622,479	£ 977,920
Profit on ordinary activities by rate of tax	174,294	285,161
Expenses disallowable for tax purposes	1,884	2,637
Fixed asset adjustments	1,918	(2,833)
Total current tax (note 8(a))	178,096	284,965
Dividends		
Equity dividends	2000	2000
	2009 £	2008 £
Paid		
Ordinary shares of £1 each	423,450	750,000

# NOTES TO THE FINANCIAL STATEMENTS

# year ended 31st August 2009

10 Tangible fixed assets	10	Tang	ible	fixed	assets
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	Leasehold Property £	Plant and machinery £	Fixtures & Fittings £	Motor Vehicles £	Total £
Cost					
At 1 September 2008	150,288	66,655	364,223	226,870	808,036
Additions	<del></del>	17,495	5,194	7,543	30,232
Disposals	-		(860)		(860)
At 31 August 2009	150,288	84,150	368,557	234,413	837,408
Depreciation					
At 1 September 2008	72,800	56,528	331,559	66,579	527,466
Charge for the year	1,937	2,665	15,420	57,883	77,905
On disposals	· <del>-</del>	· –	(119)	, <u> </u>	(119)
At 31 August 2009	74,737	59,193	346,860	124,462	605,252
Net book value					
At 31 August 2009	75,551	24,957	21,697	109,951	232,156
At 31 August 2008	77,488	10,127	32,664	160,291	280,570

Included within the net book value of leasehold property are amounts relating to long leaseholds of £75,537 (2008 £77,474) and short leaseholds of £14 (2008 £14)

### 11. Stocks

12.

Finished goods	2009 £ 693,423	2008 £ 698,785
Debtors		
Trade debtors	2009 £ 724,031	2008 £ 1,006,498

# NOTES TO THE FINANCIAL STATEMENTS

# year ended 31st August 2009

13.	Deferred taxation		
	The deferred tax included in the Balance sheet is as follows		
		2009	2008
		£	£
	Included in debtors (note 12)	10,478	9,102
	The movement in the deferred taxation account during the year was		
		2009	2008
		£	£
	Balance brought forward	9,102	13,268
	Profit and loss account movement arising during the year	1,376	(4,166)
	Balance carried forward	10,478	9,102
	The balance of the deferred taxation account consists of the tax effect of time	ing differences in	respect of
	Excess of depreciation over taxation allowances	2009 £ 10,478 10,478	2008 £ 9,102 9,102
14.		£ 10,478	£ 9,102 9,102
14.		£ 10,478 10,478	£ 9,102  9,102  2008
14.	Creditors: Amounts falling due within one year	10,478 10,478 2009	£ 9,102  9,102  2008 £
14.	Creditors: Amounts falling due within one year  Trade creditors	10,478 10,478 10,478 2009 £ 86,514	9,102 9,102 9,102 2008 £ 177,650
14.	Creditors: Amounts falling due within one year  Trade creditors Amounts owed to group undertakings	10,478 10,478 10,478 2009 £ 86,514 131,625	9,102 9,102 9,102 2008 £ 177,650 271,575
14.	Creditors: Amounts falling due within one year  Trade creditors Amounts owed to group undertakings Corporation tax	2009 £ 86,514 131,625 78,171	2008 £ 177,650 271,575 110,040
14.	Creditors: Amounts falling due within one year  Trade creditors Amounts owed to group undertakings	10,478 10,478 10,478 2009 £ 86,514 131,625	9,102 9,102 9,102 2008 £ 177,650

# 15. Commitments under operating leases

At 31st August 2009 the company had annual commitments under non-cancellable operating leases as set out below

	Land and but	Land and buildings		
	2009	2008		
	£	£		
Operating leases which expire				
After more than 5 years	88,659	88,715		
	<del></del>			

#### NOTES TO THE FINANCIAL STATEMENTS

#### year ended 31st August 2009

#### 16. Related party transactions

At 31st August W & H (UK) Limited had a balance of £131,040 (2008 £255,038) outstanding to and a balance of £64,591 (2008 £6,774) outstanding from W & H Dentalwerk Burmoos GmbH, the ultimate parent undertaking

The company also had a balance of £Nil (2008 £15,925) outstanding to and a balance of £859 (2008 £354,400) outstanding from W & H Sterilisation SrL, a balance of £1,130 (2008 £Nil) outstanding from W & H Wehadent Iberica and a balance of £586 (2008 £613) outstanding to W & H Dentalmechanik GmbH These companies are fellow subsidiaries of W & H (UK) Limited

Additionally there was a balance of £Nil (2008 £45,644) outstanding from the Peter Malata Foundation (PM Privatstiftung), the sole owner of W & H Dentalwerk Burmoos GmbH, the ultimate parent undertaking

During the year the company made purchases of £2,405,842 (2008 £3,545,115) from, and made charges of £118,255 (2008 £68,210) to W & H Dentalwerk Burmoos GmbH The company was also charged management and information technology fees of £61,953 (2008 £58,251)

The company further made purchases of £621,969 (2008 £912,650) from W & H Sterilisation SrL, purchases of £10,799 (2008 £5,455) from W&H Dentalmechanik Burmoos, sales of £6,685 (2008 £5,334) to W & H Wehadent Iberica

The company also made charges of £27,912 (2008 £88,998) and paid rent of £88,659 to the Peter Malata Foundation (PM Privatstiftung), the sole owner of W & H Dentalwerk Burmoos GmbH, the ultimate parent undertaking

### 17 Share capital

#### Authorised share capital.

	25,000 Ordinary shares of £1 each			2009 £ 25,000	2008 £ 25,000	
	Allotted, called up and fully paid:					
		2009		2008		
	Ordinary shares of £1 each	No 25,000	£ 25,000	No 25,000	£ 25,000	
18.	Reconciliation of movements in shareholders' funds					
				2009	2008	
				£	£	
	Profit for the financial year Equity dividends			445,759 (423,450)	688,789 (750,000)	
	Net addition/(reduction) to shareholders' funds			22,309	(61,211)	
	Opening shareholders' funds			2,518,013	2,579,224	
	Closing shareholders' funds			2,540,322	2,518,013	

# NOTES TO THE FINANCIAL STATEMENTS

# year ended 31st August 2009

# 19. Ultimate parent company

The ultimate parent undertaking is W & H Dentalwerk Burmoos GmbH, a company registered in Austria

### 20. Ultimate control

Ultimate control of the company is vested in the ultimate parent undertaking W & H Dentalwerk Burmoos GmbH