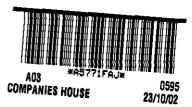
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2589408

# Regent Technology Limited

Report and Financial Statements

Year Ended 31 December 2001





# Report and financial statements for the year ended 31 December 2001

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Directors

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#### **Directors**

P D Rowell

D A Burns

J R Calvert

S J Goetz

P J McGovern

S Sanktjohanser

J P Michaels Junior

# Secretary and registered office

A J King

17/21 Victoria Street

Windsor Berkshire SL4 1HE

# Company number

2589408

#### **Auditors**

BDO Stoy Hayward, Emerald House, East Street, Epsom, Surrey KT17 1HS

### Report of the directors for the year ended 31 December 2001

The directors present their report together with the audited financial statements for the year ended 31 December 2001.

#### Results and dividends

The profit and loss account is set out on page 4 and shows the result for the year.

The directors do not recommend the payment of a dividend for the year (period ended 31 December 2000: £nil).

# Principal activities, trading review and future developments

The principal activity of the company continues to be that of a holding company.

There have been no events since the balance sheet date which materially affect the position of the company.

# Charitable and political contributions

During the year the company made charitable contributions of £106 (period ended 31 December 2000: £nil).

### **European Monetary Union**

The board has reviewed the impact of the introduction of the Euro and believes that the company's systems are Euro compatible.

#### **Directors**

The directors of the company during the year were:

P D Rowell

J R Calvert

P J McGovern

J P Michaels Junior

D A Burns

S J Goetz

S Sanktjohanser

No director had any interest in the share capital of the company.

J P Michaels Junior, D A Burns and S J Goetz are also directors of the ultimate parent company, Communications Equity Associates International Limited, and their interests in the share capital of that company are shown in its financial statements.

# Report of the directors for the year ended 31 December 2001 (Continued)

## Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

On behalf of the Board

P D Rowell Director 26/03/2002

## Report of the independent auditors

### To the shareholders of Regent Technology Limited

We have audited the financial statements of Regent Technology Limited on pages 4 to 14 which have been prepared under the accounting policies set out on pages 6 and 7.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2001 and of its result for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

Epsom, Surrey

J7 March 2002

# Profit and loss account for the year ended 31 December 2001

	Note	Year ended 31 December 2001 £	-
Turnover	2	2,296,141	1,956,568
Administrative expenses		(2,838,323)	(3,021,800)
		(542,182)	(1,065,232)
Other operating income		4,619	13,741
Operating loss	5	(537,563)	(1,051,491)
Interest receivable from subsidiary undertakings Interest receivable Interest payable and similar charges	6	12 (11,654)	62,544
Loss on ordinary activities before and after taxation and retained loss for the year	,	(549,205)	(990,886)
Retained (loss)/profit brought forward		(547,001)	443,885
Retained loss carried forward		(1,096,206)	(547,001)

All amounts relate to continuing activities.

All recognised gains and losses are included in the profit and loss account.

There were no movements in shareholders funds apart from the loss for the year.

The notes on pages 6 to 14 form part of these financial statements.

# Balance sheet at 31 December 2001

	Note		01	20	
Fixed assets		£	£	£	£
Tangible assets	7		265,318		429,558
Investments	8		53,218		53,218
			318,536		482,776
Current assets					
Debtors	. 9	399,860		1,043,166	
Cash at bank and in hand		10,000		9	
C. P. A. A. N. A.		409,860		1,043,175	
Creditors: amounts falling due within one year	10	1,728,292		1,780,142	
Net current liabilities			(1,318,432)	····	(736,967)
Total assets less current liabilities			(999,896)		(254,191)
Creditors: amounts falling due					
after one year	11	-		196,500	
Provision for liabilities and charges	12	10,928		10,928	
		<del></del>	10,928		207,428
Net liabilities			(1,010,824)		(461,619)
					<del></del>
Capital and reserves					
Called up share capital	13		10,204		10,204
Share premium account Profit and loss account	14		75,178 (1,096,206)		75,178 (547,001)
Equity shareholders' funds – in deficit			(1,010,824)		(461,619)

(The linancial statements were approved by the Board on 26/03/2002 P D Rowell

Director

The notes on pages 6 to 14 form part of these financial statements.

### Notes forming part of the financial statements for the year ended 31 December 2001

## 1 Accounting policies

The financial statements have been prepared under the historical cost convention, and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

#### Turnover

Turnover represents the value of services supplied during the year to the company's subsidiary undertakings.

### Depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all fixed assets, evenly over their expected useful lives. It is calculated at the following rates:

Leasehold improvements

- Over the term of the lease

Fixtures, fittings and equipment Computers and telephone equipment 25% per annum on a straight line basis 33 1/3% per annum on a straight line basis

#### Investments

Investments held as fixed assets are stated at cost less any provision for impairment in value.

## Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes, to the extent that it is probable that a liability or asset will crystallise.

#### Foreign currency

Foreign currency transactions of the company are translated at the rate ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date. Any differences are taken to the profit and loss account.

#### Exemption from group accounts

The company is a wholly owned subsidiary of an EC company, Communications Equity Associates International Limited, and is included in the consolidated accounts of that company. The company has therefore taken advantage of the exemption provided by Section 228 of the Companies Act 1985 not to prepare group accounts.

## Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

### 1 Accounting policies (Continued)

### Cash flow statements

The company has used the exemption under Financial Reporting Standard 1, "Cash Flow Statements", not to prepare a cash flow statement as it is consolidated in the financial statements of its ultimate parent company.

#### Leased assets

Where assets are financed by leasing agreements that give rights approximating to ownership ('finance leases'), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as amounts payable to the lessor. Depreciation on the relevant assets is charged to the profit and loss account.

Lease payments are analysed between capital and interest components so that the interest element of the payment is charged to the profit and loss account over the year of the lease and represents a constant proportion of the balance of capital repayments outstanding. The capital part reduces the amounts payable to the lessor.

All other leases are treated as operating leases. Their annual rentals are charged to the profit and loss account on a straight-line basis over the term of the lease.

Reverse premiums and similar incentives to enter into operating lease agreements are initially recorded as deferred income and released to the profit and loss account over the year to the date on which the rent is first expected to be adjusted to the prevailing market rate.

#### Pension costs

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year in which they are payable.

### Regent Trustees Limited

The company is deemed to have control of the assets, liabilities, income and costs of Regent Trustees Limited. It has therefore been included in the financial statements of the company.

Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

# 2 Turnover

Turnover is wholly attributable to the principal activity of the company.

Analysis by geographical market:

	Year ended 31 December 2001 £	9 month period ended 31 December 2000 £
United Kingdom	1,967,379	1,198,752
European Union	199,863	455,320
North America	128,899	302,496
	2,296,141	1,956,568

# 3 Employees

	Year ended 31 December 2001	9 month period ended 31 December 2000
Staff costs for all employees, including executive directors, consist of:	£	£
Wages and salaries Compensation for loss of office Social security costs	997,327 (98,740) 76,455	1,068,726 441,500 171,694
Other pension costs	1,003,886	1,723,646

The average number of employees, including directors, during the year was as follows:

	Number	Number
Management and administration	16	14

Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

### 4 Directors

	Year ended 31 December 2001	9 month period ended 31 December 2000
Directors' emoluments consist of:	£	£
Salaries and other emoluments Pension contributions Compensation for loss of office	350,421 2,556 (98,740) 254,197	430,955 441,500 872,455
	Year ended 31 December 2001	9 month period ended 31 December 2000
Highest paid director:	£	£
Emoluments	180,159	245,796

There was 1 director (period ended 31 December 2000: none) in the company's defined contribution pension scheme during the year.

# 5 Operating loss

	Year ended 31 December 2001	9 month period ended 31 December 2000
The operating loss is stated after charging/(crediting):	£	£
Operating lease rentals	130,736	93,845
Depreciation	201,866	119,960
Auditors' remuneration:	•	•
Audit services	8,800	54,679
Non-audit services	39,454	51,086
Exchange differences	25,194	(90,209)
Profit on sale of fixed assets	(317)	(2,167)
Provision against amounts due from subsidiary undertaking	627,614	501,574

Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

6	Interest	payable	e and	similar	charges	

			Year ended 31 December 2001	9 month period ended 31 December 2000
			£	£
	Bank loans and overdrafts		11,654	1,939
7	Tangible assets			
		Leasehold improvements £	Equipment, fixtures and fittings	Total £
	Cost	<b></b>	~	<b></b>
	At 1 January 2001 Additions Disposals	422,246 4,669	290,002 35,097 (5,509)	712,248 39,766 (5,509)
	At 31 December 2001	426,915	319,590	746,505
	Depreciation			<del></del>
	At 1 January 2001 Charge for the year Disposals	128,294 127,241	154,396 74,625 (3,369)	282,690 201,866 (3,369)
	At 31 December 2001	255,535	225,652	481,187
	Net book value:	<del></del>		
	At 31 December 2001	171,380	93,938	265,318
	At 31 December 2000	293,952	135,606	429,558

# 8 Investments

	Subsidiary undertakings £	Total £
Cost and net book value	<i>•</i>	<b></b>
At 1 January 2001 and 31 December 2001	53,218	53,218

Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

# 8 Investments - Subsidiary Undertakings (Continued)

The following were subsidiary undertakings of the company at 31 December 2001. All subsidiary undertakings are wholly owned.

Name	Country of incorporation	Nature of business	Shares held by
Regent Associates Limited	UK	Corporate finance services	Regent Technology Limited
Regent Associates International Inc	USA	Corporate finance services	Regent Associates Limited
Regent Associates GmbH	Germany	Corporate finance services	Regent Associates Limited
Regent Trustees Limited	UK	Dormant	Regent Technology Limited
Target Research Limited	UK	Dormant	Regent Associates Limited

#### 9 Debtors

Amounts receivable within one year:	2001	2000
	£	£
Trade debtors	_	24,973
Amounts due from subsidiary undertakings	230,889	826,101
Amounts due from parent undertaking	3,945	-
Other debtors	66,161	77,525
Prepayments and accrued income	98,865	114,567
	399,860	1,043,166

Included within other debtors is an amount of £63,089 (period ended 31 December 2000: £63,089) relating to amounts falling due for payment after more than one year.

All other amounts shown under debtors fall due for payment within one year.

Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

10	Creditors: amounts falling due within one ye	ar			
				2001	2000
				£	£
	Bank overdraft (secured)			5,392	173,692
	Amounts due to subsidiary undertakings		1	,115,385	778,107
	Trade creditors			55,693	69,046
	Other creditors			10,747	6,794
	Taxation and social security			34,994	37,599
	Corporation tax			16,689	64,865
	Accruals and deferred income			489,392	650,039
			1	,728,292	1,780,142
1	Creditors: amounts falling due after more th	an one year		2001	2000 £
Į	Creditors: amounts falling due after more the  Accruals and deferred income	an one year		2001	£
Į		an one year	=	2001	
		an one year	=	2001	£
	Accruals and deferred income	an one year	_	2001	£
1	Accruals and deferred income	an one year	=	2001 £	£ 196,500
	Accruals and deferred income	an one year	=	2001 £ 	£ 196,500 2000
	Accruals and deferred income  Provisions for liabilities and charges		=	2001 £ - 2001 £	£ 196,500 2000 £ 10,928
	Accruals and deferred income  Provisions for liabilities and charges	an one year 200 Unprovided £	= 1 Provided £	2001 £ - 2001 £ 10,928	£ 196,500 2000 £ 10,928 2000

There were no movements in deferred taxation in the year.

Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

13	Share capital	2001	2000
	Authorised 100,000 ordinary shares of £1 each	£ 100,000	100,000
	Allotted, called up and fully paid	2001 £	2000 £
	10,204 ordinary shares of £1 each	10,204	10,204
14	Share premium account		
		2001 £	2000 £
	At 1 January 2001 and 31 December 2001	75,178	75,178

#### 15 Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

### 16 Commitments under operating leases

As at 31 December 2001, the company had annual commitments under non-cancellable operating leases as set out below:

La	2001 nd and ildings £	2000 Land and buildings £
In two to five years	147,960	141,795
<del></del>	<del></del>	

Rent for the premises increases each year at agreed levels.

# 17 Related party transactions

The company has taken advantage of the exemption allowed by Financial Reporting Standard 8, "Related Party Transactions", not to disclose any transactions with entities that are included in the consolidated financial statements of Communications Equity Associates International Limited.

Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

# 18 Ultimate parent company

At 31 December 2001, the company's ultimate UK parent company was Communication Equity Associates International Limited.

Copies of the consolidated financial statements of Communication Equity Associates International Limited are available from Companies House.

# 19 Controlling party

The ultimate controlling party of the company is J P Michaels Junior, a director of Regent Technology Limited.