Company Registration No: 2581655

# THE ROYAL BANK OF SCOTLAND SERVICES JAPAN LIMITED (formerly NatWest Services Japan Limited)

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

31 December 2000

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### OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS: B J Crowe

F R Keating R W Layton

SECRETARY: P E Bartlett

REGISTERED OFFICE: 135 Bishopsgate

London EC2M 3UR

AUDITORS: Deloitte & Touche

Stonecutter Court

1 Stonecutter Street

London EC4A 4TR

Registered in England and Wales.

### DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 31 December 2000.

### CHANGE OF NAME

The name of the company changed from NatWest Services Japan Limited to The Royal Bank of Scotland Services Japan Limited on 3 May 2001.

### ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company is to provide administrative services to other group companies in Japan. No material change in this activity is foreseen.

The profit for the year on ordinary activities before taxation amounted to JPY 72,652,000(1999: JPY 63,077,000) on which there was a taxation charge of JPY 32,355,000 (1999: JPY 24,407,000). The directors do not recommend the payment of a final dividend (1999: JPY Nil) and the retained profit of JPY 40,297,000 (1999: JPY 38,670,000) will be transferred to reserves as shown in the profit and loss account on page 6.

### DIRECTORS

The names of the present directors are as listed on page 1.

On 14 April 2000 S A Sinacore resigned as a director of the company and B J Crowe was appointed as a director of the company. On 20 April 2000 J K Haslett resigned as a director of the company and F R Keating was appointed as a director of the company.

### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

### (DIRECTORS' RESPONSIBILITIES) continued

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors confirm that these financial statements comply with the aforementioned requirements.

### DIRECTORS' INTERESTS

No director had an interest in the shares of the company.

On 29 November 1999 The Royal Bank of Scotland Group plc ('RBSG'), the company's ultimate holding company, announced an offer ('the Offer')to acquire the entire issued ordinary share capital of National Westminster Bank Plc ('NatWest'), the terms of which were increased on 31 January 2000. On 14 February 2000 RBSG announced that the Offer had become unconditional as to acceptances and on 6 March 2000 the Offer was declared unconditional in all respects at which time RBSG acquired control of NatWest.

The following directors were beneficially interested in:

The Royal Bank of Scotland Group plc Ordinary shares of £0.25 each

Shareholdings					Share Options				
,	As at 1 January 2000*	As at 31 December 2000	As at 1 January 2000*	Post AVS adjustment	Granted during the Year		Exerc: During Yea	the	As at 31 December 2000
	1				Options	Price	Options	Price	
B J Crowe	13,071	4,953	206,079	222,146	150	1240p	-	-	222,296
F R Keating	4,233	4,252	2,749	2,962	10,000 150	1287p 1240p	-	-	13,112
R W Layton	-	123	<del>-</del>	-	327 150	595p 1240p	-	_	477

<sup>\*(</sup>or date of appointment, if later)

No director had an interest in any of the preference shares during the year to 31 December 2000.

(DIRECTORS' INTERESTS) continued

As at 31 December 2000 B J Crowe also held 13,071 Additional Value Shares ('AVS') in RBSG, F R Keating held 4,233 AVS in RBSG and R W Layton held 123 AVS in RBSG.

### National Westminster Bank Plc Ordinary Shares of £1 each

	Shareholdings			Share Options				
	As at 1 January 2000*	As at 31 December 2000	As at 1 January 2000*	Granted During the Year		Exerc During Year	g the	As at 31 December 2000
				Options	Price	Options	Price	
R W Layton	214	-	391	-	-	147	432p	-

<sup>\*(</sup>or date of appointment, if later)

None of the directors in office at 31 December 2000 held any other interest in the share or loan capital of the company or any other group company.

### **AUDITORS**

KPMG Audit Plc resigned as auditors on 3 August 2001 and the directors appointed Deloitte & Touche in their place. Deloitte & Touche have expressed their willingness to continue in office as auditors and a resolution to re-appoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

P E Bartlett Secretary

Date: 30 November 2001.

<sup>\*\*</sup> Any remaining share options in NatWest either lapsed or converted into share options in RBSG.

### AUDITORS' REPORT TO THE MEMBERS

We have audited the financial statements on pages 6 to 13 which have been prepared under the accounting policies set out on page 8.

### Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements, which are required to be prepared in accordance with applicable United Kingdom law and accounting standards. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

Date: 6 December 2001

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### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2000

	<u>Notes</u>	Yr Ended 31/12/00 ¥ 000's	Yr Ended 31/12/99 ¥ 000's
Turnover	1	976,832	1,178,873
Administrative expenses		(911,912)	(1,032,082)
Profit on ordinary activities before taxation	2	64,920	146,791
Exceptional Items	3	7,732	(83,714)
Profit before tax		72,652	63,077
Taxation	6	(32,355)	(24,407)
Profit for the financial year		40,297	38,670
Statement of accumulated reserves		¥ 000's	¥ 000's
At 1 January		112,041	73,371
Profit for the year		40,297	38,670
At 31 December		152,338	112,041

The notes set out on page 8 to 13 form an integral part of these accounts.

There are no recognized gains or losses other than those included in the profit and loss account (1999: no recognised gains and losses). All items included in the profit and loss account are from continuing operations.

### BALANCE SHEET AS AT 31 DECEMBER 2000

	Notes	As at 31/12/00 ¥ 000's	As at 31/12/99 ¥ 000's
FIXED ASSETS			
Tangible assets	7	125,877	194,887
Intangible assets		144	144
·		126,021	195,031
CURRENT ASSETS			
Amounts owed by group undertakings		144,161	125,913
Other debtors	9	136,549	151,174
Other assets	10	25,126	53,093
		305,836	330,180
CREDITORS: AMOUNTS FALLING			
DUE WITHIN ONE YEAR	11	(279,496)	(413,147)
NET CURRENT ASSETS/(LIABILITIES)		26,340	(82,967)
TOTAL ASSETS LESS CURRENT			
LIABILITIES		152,361	112,064
CAPITAL AND RESERVES			
Called up share capital	12	23	23
Profit and loss account		152,338	112,041
		152,361	112,064
			<del></del>

The notes set out on page 8 to 13 form an integral part of these accounts.

Signed for and on behalf of the Board:

1.6	
Richard Layton , Director	
Date. 3 0/11/01	

### NOTES TO THE ACCOUNTS 31 DECEMBER 2000

### 1. ACCOUNTING POLICIES

- (a) The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.
- (b) The accounts have been prepared in Japanese Yen which is considered to be the Company's functional currency.
- (c) Turnover consists of administrative fees receivable.
- (d) The expected costs of providing pensions and other post retirement benefits, as calculated periodically by professionally qualified actuaries, is charged to the profit and loss account so as to spread the cost over the service lives of employees in the schemes operated within the Group in such a way that the pension cost is substantially level percentage of current and expected future pensionable payroll.
- (e) Operating lease payments are charged to the profit and loss account in the period in which they are incurred.
- (f) Depreciation of fixed assets is provided on a straight line basis over estimated useful lives as follows:-

Leasehold improvements 10 years Computers and other equipment 5 years Furniture and fittings 10 years

- (g) Tax deferred or accelerated by timing differences is accounted for to the extent that it is probable that a liability or asset will arise. It is calculated at rates expected to be applicable when the liabilities or assets are expected to crystallize.
- (h) The company's share capital is denominated in Sterling and is translated into Japanese Yen at the historic rate.
- (i) Cashflow Statement

The company has not prepared a cashflow statement because it is exempted from doing so under paragraph 5a of Financial Reporting Standard 1(revised).

### 2. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

	Yr Ended	Yr Ended
	31/12/00	31/12/99
	¥ 000's	¥000's
Profit on ordinary activities before	<del></del>	
taxation is stated after charging:		
Auditor's remuneration		
Audit	1,000	849
Other services	14,446	1,283
Depreciation	50,593	55,655
Operating leases	90,679	74,106

### 3. EXCEPTIONAL ITEMS

The Company recognized a loss of \$83,714,000 as an Exceptional Item in the year ended 31 December 1999. This amount was based on the estimate of the directors in the prior year. The amount related to the surrender of excess office space which took place in May 2000. Since the actual costs incurred were less than the estimate recognized, the Company has recognized a profit of \$7,732,578 as an Exceptional Item in the current year.

### 4. REMUNERATION OF DIRECTORS

The Directors did not receive any emoluments for their services to the Company during the year.

### 5. PENSION COSTS

The pension cost for the year was ¥14,595,618. All of the Company's employees are secondees and covered by Japanese tax qualified benefit pension schemes either of National Westminster Bank plc or Greenwich NatWest Securities Japan Limited. The cost related to these schemes is assessed based on actuarial assumptions and recharged to the Company by National Westminster Bank plc or Greenwich NatWest Securities Japan Limited.

### 6. TAXATION

Taxation for the year ended 31 December 2000 and 1999 represents Japanese corporate inhabitant tax, business tax, and corporation tax:

	As at 31/12/00 ¥000's	As at 31/12/99 ¥000's
Japanese corporation tax Deferred taxation (Note 10)	4,388 27,967	77,500 (53;093)
	<u>32,355</u>	<u>24,407</u>

### 7, FIXED ASSETS

	Leasehold Improvements	Computers and Other Equipment	Furniture and Fittings	Total
COST	¥ 000s	¥ 000s	¥ 000s	¥ 000s
At 1 January 2000	126,982	205,532	32,345	364,859
Additions	3,255	5,631	189	9,075
Disposals	47,013	0	4,508	51,521
At 31 December 2000	83,224	211,163	28,026	322,413
DEPRECIATION				
At 1 January 2000	51,729	105,436	12,807	169,972
Charge for the year	10,173	37,450	2,970	50,593
Disposals	21,940	0	2,089	24,029
At 31 December 2000	39,962	142,886	13,688	196,536
NET BOOK VALUE				
At 31 December 2000	43,262	68,277	14,338	125,877
At 31 December 1999	75,253	100,096	19,538	194,887

### 8. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	Yr Ended 31/12/00 ¥000's	Yr Ended 31/12/99 ¥000's
Profit for the financial year Opening shareholders' funds	40,297 112,064	38,670 73,394
Closing shareholders' funds	<u>152,361</u>	112,064

### 9. OTHER DEBTORS

	As at	As at
	31/12/00	31/12/99
	¥000's	¥000's
Amounts falling due within one year		
Prepaid rent	13,202	20,255
Prepaid insurance	2,149	2,105
Prepaid information service	1,561	0
Income tax receivable	40,963	0
Other debtors	0	3,880
	<u>57,875</u>	<u>26,240</u>
Amounts due after more than one year		
Rental Deposit	78 <b>,</b> 67 <u>4</u>	124,934
	<u>136,549</u>	<u>151,174</u>

### 10. OTHER ASSETS

Other assets represents deferred tax assets.	<u>2000</u> ¥000's	<u>1999</u> ¥000's
At 1 January	53,093	
Debit to profit and loss account	(27,967)	53,093
At 31 December	<u>25,126</u>	<u>53,093</u>
Comprising:		
Excess depreciation of fixed assets Other short-term timing differences Exceptional items	25,717 (591) ———	20,600 6,669 25,824
	<u>25,126</u>	<u>53,093</u>

### 11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	As at 31/12/00 ¥000's	As at 31/12/99 ¥000's
Amounts owed to Parent undertaking Taxation Other creditors	(264,098) 0 (15,398)	(264,098) (68,936) (80,113)
	(279, 496)	(413,147)

### 12. CALLED UP SHARE CAPITAL

	As at 31/12/00 ¥	As at 31/12/99
Authorised: 100 Ordinary Shares of £1 each	23,200	23,200
Allotted, issued and fully paid: 100 Ordinary Shares of £1 each	<u>23,200</u>	23,200

### 13. EMPLOYEES

All staff are employed by either National Westminster Bank plc, a company registered in England and Wales, or Greenwich NatWest Securities Japan Limited, a company incorporated in Hong Kong. Staff numbers and salary costs of staff employed by National Westminster Bank plc are disclosed in the accounts of that company.

The salary costs of the staff seconded to the Company are recharged to the Company by National Westminster Bank plc and Greenwich NatWest Securities Japan Limited.

### 14. COMMITMENTS AND CONTINGENCIES

At 31 December 2000, the Company had annual commitments under an operating lease and contingency site services as set out below:

	As at	As at
	31/12/00	31/12/99
Land	and Buildings	Land and Buildings
	<u>¥000's</u>	¥000's
	66,632	92,525
rs		
	7,140	NIL
	<u>73,772</u>	<u>92,525</u>
		31/12/00 Land and Buildings ¥000's  66,632 rs 7,140

### 15.RELATED PARTY TRANSACTIONS

As the company is a wholly-owned subsidiary of National Westminster Bank plc it has taken advantage of the exemption provided under Financial Reporting Standard 8 not to disclose transactions with its parent, subsidiary and fellow subsidiary undertakings.

### 16. ULTIMATE HOLDING COMPANY

The company's ultimate holding company is The Royal Bank of Scotland Group plc which is incorporated in Great Britain and registered in Scotland. Financial Statements for The Royal Bank of Scotland Group plc can be obtained from The Royal Bank of Scotland Group plc, 42 St Andrew Square, Edinburgh, EH2 2YE.

The smallest subgroup into which the company is consolidated has as its parent company National Westminster Bank Plc, a company incorporated in Great Britain and registered in England. Copies of the consolidated financial statements for this subgroup can be obtained from The Royal Bank of Scotland Group plc, 42 St Andrew Square, Edinburgh, EH2 2YE.