ACCOUNTS

For the year ended 31 March 1997

COOPER LANCASTER BREWERS
Chartered Accountants
MANCHESTER



# NEIL FERGUSSON (CHEMIST) LIMITED **Brian S Sheppard** Directors Patricia A Sheppard John G Ottolini Mark B B Sheppard Appointed 1 November 1996 Brian S Sheppard Secretary Auditors Cooper Lancaster Brewers Manchester Bankers TSB Bank plc Manchester Registered Office **Charlotte House** 10 Charlotte Street Manchester

M1 4FL

### Report of the Directors

The Directors submit their report to the shareholders, together with the audited accounts, for the year ended 31 March 1997.

### **Principal Activity**

The principal activity of the Company is that of retail and dispensing chemists.

#### **Directors' Interests**

The Directors who served during the year and their interests in the share capital of the Company at the beginning and end of the year, or date of appointment, were as follows:

### Ordinary shares of £1 each

|                     |                           | 1997  | 1996  |
|---------------------|---------------------------|-------|-------|
| Brian S Sheppard    | Non beneficial            | 1,501 | 1,501 |
| Patricia A Sheppard |                           | Nil   | Nil   |
| John G Ottolini     | ~                         | Nil   | Nil   |
| Mark B B Sheppard   | Appointed 1 November 1996 | 1,499 | 1,499 |

#### Post Balance Sheet Event

The issued share capital of the Company was increased by 630 shares to 3,630 £1 ordinary shares on 30 June 1997. The shares were allotted to Mr B S Sheppard to give him a beneficial shareholding of 630 shares. His non-beneficial shareholding remains at 1,501.

### Auditors

Cooper Lancaster Brewers have indicated their agreement to continue as auditors.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Charlotte House

10 Charlotte Street

Manchester M1 4FL

9 October 1997

By Order of the Board

// Segretary

### Statement of Directors' Responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently.
- make judgments and estimates that are reasonable and prudent.
- state whether applicable accounting standards have been followed.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **AUDITORS REPORT**

To the Shareholders of NEIL FERGUSSON (CHEMIST) LIMITED

We have audited the financial statements on pages 5 to 13.

### Respective responsibilities of Directors and Auditors

As described on page 3 the Company's Directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of affairs of the Company at 31 March 1997, and of the profit of the Company for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.

COOPER LANCASTER BREWERS

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Chartered Accountants
Registered Auditors

9 October 1997

# Profit and Loss Account For the year ended 31 March 1997

|   | Note | 1997<br>£        | 1996<br>£      |
|---|------|------------------|----------------|
| Turnover - Continuing operations                        | 1    | 1,326,795        | 1,008,210      |
| Cost of sales   |      | (1,052,041)      | (814,003)      |
| Gross profit  |      | 274,754          | 194,207        |
| Net operating expenses                                  | 2    | (401,868)        | (301,491)      |
| Operating loss - Continuing operations                  |      | (127,114)        | (107,284)      |
| Exceptional items                                       | 3    | 191,905          | 1,617          |
| Profit (loss) on ordinary activities<br>before interest | 4    | 64,791           | (105,667)      |
| Interest receivable Interest payable                    |      | 4,366<br>(5,042) | 1,052<br>(273) |
| Profit (loss) on ordinary activities<br>before taxation |      | 64,115           | (104,888)      |
| Taxation on ordinary activities                         | 5    | -                | -              |
| Transfer to (from) reserves                             | 11   | 64,115           | (104,888)      |

### Statement of Total Recognised Gains and Losses

There were no recognised gains or losses, other than the profit (1996 loss) for the year.

### Balance Sheet At 31 March 1997

|  | Note   | 1997             | 1996             |
|--|--------|------------------|------------------|
|  | ·      | £                | <u></u> £        |
| Fixed assets   |        |                  |                  |
| Tangible assets  | 6      | 205,458          | 179,184          |
| Investments  | 8      | 4,858            | 4,858            |
|  |        | 210,316          | 184,042          |
| Current assets   |        |                  |                  |
| Stock  |        | 91,697           | 98,024           |
| Debtors  | 7      | 115,995          | 174,120          |
| Investments  | 8      | -                | -                |
| Cash at bank and in hand   |        | 3,921            | 1,048            |
|  |        | 211,613          | 273,192          |
| Creditors  |        |                  |                  |
| Amounts falling due within one year  | 9      | (225,031)        | (324,451)        |
| Net current liabilities  |        | (13,418)         | (51,259)         |
| Total assets less current liabilities  | unana. | 196,898          | 132,783          |
|  |        |                  |                  |
| Called up above conitel  | 10     | 2.000            | 2 000            |
| Called up share capital Share premium account  | 10     | 3,000<br>277,486 | 3,000<br>277,486 |
| Profit and loss account  | 11     | (83,588)         | (147,703)        |
| A A DAAY GAAGE ACCOUNTS WAS A STATE OF THE S |        | (00,000)         |                  |
| Equity shareholders' funds   | 12     | 196,898          | 132,783          |

The Directors have taken advantage of the exemptions conferred by Part VII of the Companies Act 1985 relating to small companies and have done so on the grounds that, in their opinion, the Company is entitled to these exemptions as a small company.

These accounts were approved by the Directors:

B SHEPPARD

J G OTTOLINI

Directors

9 October 1997

| Statement of Accounting Policies   |
|--|
|  |
| Accounting convention  |
| The accounts have been prepared using the historical cost basis of accounting in accordance with applicable Accounting Standards.  |
| Consolidation  |
| The financial statements contain information about Neil Fergusson (Chemist) Limited as an individual Company and do no contain consolidated financial information as the parent of a group as the Company is exempt from such disclosure und section 229 (5) of the Companies Act 1985.  |
| Depreciation   |
| Depreciation is provided annually on a straight line basis over the estimated useful lives of tangible fixed assets. The principal rates in use are :  |
| Freehold land and buildings  |
| Equipment and fixtures 10% - 209 Motor vehicles 259  |
| No depreciation is charged on freehold land and buildings as maintenance of buildings is continuous and thus residual value (based on prices prevailing at the date of aquisition) remains so high that depreciation would be immaterial. Although the does not conform with standard accounting practice, the Directors consider that this is appropriate to give a true and fair view. |
| Stock  |
| Stock is professionally valued at the lower of cost and net realisable value.  |
| Hire purchase contracts and operating leases   |

Assets acquired under hire purchase contracts are capitalised under tangible fixed assets and the related obligations are disclosed within creditors.

Operating lease rentals are charged as an expense in the profit and loss account as incurred.

| Statement of Accounting Policies (co  | ntinued)   |
|---|--|
|   |  |
|   |  |
| Deferred taxation   |  |
| Deferred taxation is provided for where, in the opinion of the foreseeable future.  | e Directors, a liability is likely to arise in the   |
| Cash flow statement   |  |
| The Company has taken advantage of the exemptions conferred not produced a cash flow statement on the grounds that it is a small          |  |
| Pensions  |  |
| The Company operates a defined contribution scheme. The assets Company in independently administered funds. Pension costs are the scheme. | of the scheme are held separately from those of the<br>charged against profits as they become payable to |
|   |  |

### Notes on the Accounts At 31 March 1997

|   |  | 1997<br>£                    | 1996                  |
|---|--|------------------------------|-----------------------|
| Turnover  |  |                              |                       |
| Turnover represents the a all in the United Kingdom.      | mounts receivable for goods and :                            | services supplied, exclusive | e of value added tax, |
| Net operating expenses                                    |  |                              |                       |
| Administrative and establish                              | nment expenses   | 462,608                      | 312,231               |
| Management fees   |  | (60,740)                     | (10,740               |
|   | =  | 401,868                      | 301,491               |
| 3 Exceptional items                                       |  |                              |                       |
| Profit on disposal of investn                             | nents  | -                            | 1,617                 |
| Profit on disposal of licence                             |  | 191,905                      | -                     |
| -   |  | 191,905                      | 1,617                 |
| 4 Operating loss  |  |                              |                       |
| This is stated after charging                             | the following:   |                              |                       |
| Directors' remuneration:                                  |  |                              |                       |
|   | - aggregate emoluments                                       | 149,924                      | 105,435               |
|   | - company pension contributions to a money purchase scheme   | 60,000                       | -                     |
| Auditors' remuneration                                    |  | 4,000                        | 3,900                 |
| Depreciation  |  | 9,166                        | 8,991                 |
| Operating leases - plant and                              | l equipment  | 4,710                        | 3,581                 |
| Retirement benefits are accu                              | ruing to one Director under a money p                        | ourchase scheme.             |                       |
| 5 Taxation  |  |                              |                       |
| Corporation tax - current ye                              | ear  | -                            | -                     |
| It is considered that any prindexation on the profit on o | potential corporation tax charge at disposal of the licence. | 31 March 1997 is covered     | by trading losses and |

Notes on the Accounts At 31 March 1997 (continued)

|  | Freehold<br>land and<br>buildings | Equipment<br>& fixtures | Motor<br>vehicles | Tota          |
|--|-----------------------------------|-------------------------|-------------------|---------------|
|  | £                                 | £                       | £                 |               |
| 5 Tangible fixed assets                      |                                   |                         |                   |               |
| Cost:  |                                   |                         |                   |               |
| At 1 April 1996<br>Additions                 | 152,208                           | 46,640                  | 50,367            | 249,215       |
| Disposals                                    | 33,494                            | 1,946<br>-              | •                 | 35,440<br>-   |
| At 31 March 1997                             | 185,702                           | 48,586                  | 50,367            | 284,655       |
| Depreciation:                                |                                   |                         |                   |               |
| At 1 April 1996                              | •                                 | 26,965                  | 43,066            | 70,031        |
| Provided during the year Disposals           | -                                 | 1,865<br>-              | 7,301<br>-        | 9,166         |
| At 31 March 1997                             | -                                 | 28,830                  | 50,367            | 79,197        |
| Net book value :                             |                                   |                         |                   |               |
| At 31 March 1997                             | 185,702                           | 19,756                  | -                 | 205,458       |
| At 31 March 1996                             | 152,208                           | 19,675                  | 7,301             | 179,184       |
|  |                                   |                         |                   |               |
|  |                                   | 1997                    |                   | 1996          |
| 7 Debtors                                    |                                   | £                       |                   | £             |
| Trade debtors                                |                                   | 97,144                  |                   | 110,962       |
| Value added tax                              |                                   | 3,412                   |                   | 45,845        |
| Other debtors Prepayments and accrued income |                                   | 1,232<br>14,207         |                   | 517<br>16,796 |
| 1 repayments and accided mounte              | _                                 |                         |                   |               |
|  |                                   | 115,995                 |                   | 174,120       |

Notes on the Accounts At 31 March 1997 (continued)

| 1997<br>€                             | 1996<br>£  |
|---------------------------------------|--|
|                                       |  |
|                                       |  |
| 47.040                                |  |
| 15,962<br>(11,104)                    | 15,962<br>(11,104)   |
| 4,858                                 | 4,858  |
| % ordinary share<br>capital held      | Principal<br>Activity  |
| 100                                   | Non-trading  |
|                                       |  |
|                                       |  |
|                                       |  |
| 1997<br>£                             | 1996<br>£  |
| -                                     | -  |
| -<br>-                                | 15,750<br>(15,750)   |
| -                                     | -  |
|                                       |  |
|                                       |  |
| -<br>160 176                          | 2,666<br>200,699   |
|                                       | 4,858  |
| 38,347                                | 32,770   |
| · · · · · · · · · · · · · · · · · · · | 76,508<br>6,950  |
|                                       | 324,451  |
|                                       | 15,962<br>(11,104)  4,858  % ordinary share capital held  100  1997 £  160,176 4,858 |

Notes on the Accounts At 31 March 1997 (continued)

|   | 1997<br>£                              | 1996<br>£                         |
|---|--|-----------------------------------|
| 10 Share capital  |  |                                   |
| Authorised: Ordinary shares of £1 each  | 100,000                                | 100,000                           |
| Issued, allotted and fully paid: Ordinary shares of £1 each   | 3,000                                  | 3,000                             |
| 11 Profit and loss account  |  |                                   |
| At 1 April 1996<br>Profit (loss) for the year   | (147,703)<br>64,115                    | (42,815)<br>(104,888)             |
| At 31 March 1997  | (83,588)                               | (147,703)                         |
|   |  |                                   |
| 12 Reconciliation of movements in equity shareholders' fu   |  |                                   |
| 12 Reconciliation of movements in equity shareholders' fu  Net profit (loss) for the financial year   | nds<br>64,115                          | (104,888)                         |
|   |  |                                   |
| Net profit (loss) for the financial year  | 64,115                                 | (104,888)<br>(104,888)<br>237,671 |
| Net profit (loss) for the financial year  Net addition to equity shareholders' funds  Equity shareholders' funds:   | 64,115                                 | (104,888)                         |
| Net profit (loss) for the financial year  Net addition to equity shareholders' funds  Equity shareholders' funds:  At 1 April 1996  | 64,115                                 | (104,888)                         |
| Net profit (loss) for the financial year  Net addition to equity shareholders' funds  Equity shareholders' funds: At 1 April 1996  At 31 March 1997   | 64,115<br>64,115<br>132,783<br>196,898 | (104,888)                         |
| Net profit (loss) for the financial year  Net addition to equity shareholders' funds  Equity shareholders' funds: At 1 April 1996  At 31 March 1997  13 Leasing commitments  At 31 March 1997, the Company had annual commitments | 64,115<br>64,115<br>132,783<br>196,898 | (104,888)                         |

|    |          | on the Accounts<br>March 1997   | (continued)   |  |  |  |
|----|----------|---|---|--|--|--|
|    |          |   |   |  |  |  |
| 14 | Pension  | s   |   |  |  |  |
|    |          | sion cost charge represented to £60,921 (1996 - £92                             | ts contributions payable by the Company to independently administered funds and 1).   |  |  |  |
| 15 | Post Ba  | lance Sheet Event   |   |  |  |  |
|    | shares v | ed share capital of the Corvere allotted to Mr B S S<br>Iding remains at 1,501. | npany was increased by 630 shares to 3,630 £1 ordinary shares on 30 June 1997. The sheppard to give him a beneficial shareholding of 630 shares. His non-beneficial                         |  |  |  |
| 16 | Ultimat  | e control   |   |  |  |  |
|    | The Cor  | npany is considered to be   | controlled by Mr B S Sheppard, a Director of the Company.   |  |  |  |
| 17 | Related  | Related party transactions  |   |  |  |  |
|    | I)       |   | 117,000 was made to the Company by a Director, Mr B S Sheppard, during the year the balance of this loan at 31 March 1997 was £13,500.  |  |  |  |
|    | 2)       | Sheppard, £89,508. The  | Company owed Galleon Securities Limited, a Company controlled by Mr B S rate of interest on this loan was 3% per annum above base rate and the loan balance paid in full during the year    |  |  |  |
|    | 3)       |   | r the Company loaned £100,000 to Galleon Securities Limited. The interest rate we base and the loan balance including interest was repaid in full during the year.                          |  |  |  |
|    | 4)       | During the year the Com<br>Mr B S Sheppard.                                     | npany received fees of £1,500 in respect of the administration of property owned by   |  |  |  |
|    | 5)       | £1,200 from Galleon Re  | he following management fees; £50,000 from Galleon Assets Management Limited gistrars Limited and £8,040 from Manchester and London Investment Trust plc, all ontrolled by Mr B S Sheppard. |  |  |  |