

HAILFIRST LIMITED  
ABBREVIATED ACCOUNTS  
FOR THE YEAR ENDED 31st JANUARY 1997

<u>CONTENTS</u>	<u>PAGE</u>
Reporting Accountants' Report	1
Abbreviated Balance Sheet	2 to 3
Notes to the Abbreviated Financial Statements	4 to 6

Hailfirst Limited was incorporated  
in England on 30th January 1991.

Company Registration Number: 2578201



ACCOUNTANTS' REPORT TO THE MEMBERS OFHAILFIRST LIMITED

We have examined, without carrying out an audit, the accounts for the year ended 31st January 1997 set out on pages 3 to 13.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND REPORTING ACCOUNTANT

As described on page 1 the Company's Directors are responsible for the preparation of the accounts, and they believe that the Company is exempt from an audit. It is our responsibility to examine the accounts and, based on our examination, to report our opinion, as set out below, to the members.


BASIS OF OPINION

We conducted our examination in accordance with the appropriate standards for reporting accountants issued by the Auditing Practices Board. This examination consisted of comparing the accounts with the accounting records kept by the Company, and making such limited enquiries of the officers of the Company as we consider necessary for the purposes of this report.

The examination was not an audit conducted in accordance with auditing standards. Accordingly we do not express an audit opinion on the accounts. Therefore our examination does not provide any assurance that the accounting records and the accounts are free from material mis-statement.

OPINIONIn our opinion:

- a) The accounts are in agreement with those accounting records kept by the Company under Section 221 of the Companies Act 1985;
- b) Having regard only to, and on the basis of, the information contained in those accounting records, the accounts have been drawn up in a manner consistent with the provisions of the Companies Act 1985 specified in Section 249C(6) of the Companies Act 1985; and
- c) Having regard only to, and on the basis of, the information contained in those accounting records, the Company satisfied the requirements of Section 249A(4) for the year and did not, at any time within that year, fall within Section 249B(1) of the Companies Act 1985.



Reporting Accountants

Date: 31-3-98.....

WHITNALLS (REPORTING ACCOUNTANTS)  
44A LIVERPOOL ROAD  
LYDIATE  
MERSEYSIDE  
L31 2LZ

HAILFIRST LIMITEDABBREVIATED BALANCE SHEET AS AT 31st JANUARY 1997

	<u>Note</u>	<u>1997</u>	<u>1996</u>
		£	£
<u>FIXED ASSETS</u>			
Tangible Assets	2	30,802	32,146
Investments	3	530	530
		<u>31,332</u>	<u>32,676</u>
<u>CURRENT ASSETS</u>			
Stocks		6,250	800
Debtors	4	52,167	36,862
Cash at Bank and in Hand		14,919	15
		<u>73,336</u>	<u>37,677</u>
<u>Creditors: Amounts falling</u> <u>due within one year</u>	5	<u>(58,098)</u>	<u>(43,454)</u>
Net Current Assets/Liabilities		<u>15,238</u>	<u>(5,777)</u>
Total Assets Less Current Liabilities		46,570	26,899
<u>Creditors: Amounts falling</u> <u>due after more than one year</u>	6	(7,750)	(3,564)
<u>Provisions For Liabilities</u> <u>And Charges:</u>			
Deferred Taxation		(45)	(998)
Net Assets		<u>38,775</u> =====	<u>22,337</u> =====
		<u>1997</u>	<u>1996</u>
		£	£
<u>CAPITAL AND RESERVES</u>			
Share Capital	7	100	100
Profit and Loss Account		38,675	22,237
		<u>38,775</u> =====	<u>22,337</u> =====

Continued....

HAILFIRST LIMITEDNOTES TO THE ABBREVIATED BALANCE SHEET AS AT 31st JANUARY 1997

The Company is entitled to take advantage of the audit exemption given by Section 249A(2) of the Companies Act 1985 for the year ended 31st January 1997, because the Directors have caused a report in respect of its accounts for the financial year to be made to the Members.



No Notice has been deposited by holders of 10% or more of the Company's issued share capital requiring the Company to obtain an audit of its accounts for the financial year; and

The Directors acknowledge their responsibilities for:-

- i) ensuring the Company keeps accounting records which comply with Section 221 of the Companies Act 1985, and
- ii) preparing accounts which give a true and fair view of the state of affairs of the Company as at the end of the financial year, and of its profit for the financial year in accordance with the requirements of Section 226 of the Companies Act 1985, and which otherwise comply with the requirements of this Act relating to accounts so far as they are applicable to the Company.

The Abbreviated Financial Statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to Small Companies.

Date approved by the Board: 31-3-98.....

Director .....  ..... Secretary..... 

The notes on pages 4 to 6 form part of these Financial Statements.

HAILFIRST LIMITEDNOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31st JANUARY 19971. ACCOUNTING POLICIES.

The Financial Statements have been prepared in accordance with the Historical Cost Convention.

The principal Accounting Policies which the Directors have adopted within that convention are set out below.

TURNOVER.

The Turnover shown in the Profit and Loss Account represents sales by the Company during the year.

DEPRECIATION.

Depreciation is calculated so as to write off the cost of an asset, net of anticipated disposal proceeds, over the useful economic life of that asset as follows:

Fixtures & Fittings	15% per annum on written down values
Motor Vehicles	25% per annum on written down values

STOCK.

Stock has been valued by the Directors at the lower of cost or net realisable value. The basis of this stock valuation has not changed from the previous year.

DEBTORS.

Debtors are shown after making provision for all debts which the Directors feel are likely to prove irrecoverable.

HIRE PURCHASE AGREEMENTS.

Assets held under Hire Purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to Profit and Loss Account.

DEFERRED TAXATION.

Provision has been made for Deferred Taxation, which has been calculated at the rate of Corporation Tax applying at the date of the Balance Sheet, as a result of accelerated Capital Allowances being the difference between the Balance Sheet Written Down Value and the Written Down Value for taxation purposes.

HAILFIRST LIMITEDNOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31st JANUARY 1997  
(Continued)2. FIXED TANGIBLE ASSETS.

	<u>TOTAL</u>
<u>COST OR VALUATION:</u>	£
Balance brought forward at 1st February 1996	46,172
Additions at cost	14,500
Disposals at cost	(12,000)
Balance carried forward at 31st January 1997	<u>48,672</u> =====
<u>DEPRECIATION:</u>	£
Balance brought forward at 1st February 1996	14,026
Depreciation on disposals	(4,281)
Depreciation charge for the period	8,125
Balance carried forward at 31st January 1997	<u>17,870</u> =====
<u>NET BOOK VALUE:</u>	£
Net book value at 31st January 1997	<u>30,802</u> =====
Net book value at 1st February 1996	<u>32,146</u> =====

3. INVESTMENTS.

This consists of shares held in a major customer.

4. DEBTORS.

All amounts shown as Debtors are recoverable within one year.

5. CREDITORS: Amounts falling due within one year.

	<u>1997</u>	<u>1996</u>
	£	£
Bank Loans and Overdrafts	<u>3,910</u> =====	<u>12,782</u> =====

The bank borrowings are secured.

HAILFIRST LIMITEDNOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31st JANUARY 1997  
(Continued)6. CREDITORS: Amounts falling due after more than one year.

The Balance Sheet amount includes the following amount due after more than one year.

	<u>1997</u> £	<u>1996</u> £
Obligations under Hire Purchase	7,750 =====	3,564 =====

The maturity of obligations under Hire Purchase & Finance Leases is as follows:

	<u>1997</u> £	<u>1996</u> £
Amounts payable within 1 year	4,283	5,394
Amounts payable between 2 to 5 years	10,199	4,382
	<u>14,482</u>	<u>9,776</u>
<u>Less</u> : Finance charges relating to future periods	(3,474)	(1,733)
	<u>11,007</u> =====	<u>8,043</u> =====

7. SHARE CAPITAL.

	<u>1997</u> £	<u>1996</u> £
<u>AUTHORISED SHARE CAPITAL</u> :		
100 Ordinary Shares of £1 each	100 =====	100 =====
 <u>ALLOTTED, CALLED UP AND FULLY PAID</u> :	 100 =====	 100 =====