## Annual report and financial statements EA Technology Limited

For the year ended 31 March 2022



Company Registration No 02566313

### Company information

**Company registration number** 

02566313

**Registered office** 

Capenhurst Technology Park

Capenhurst Chester Cheshire CH1 6ES

**Directors** 

R P Davis (Chief Executive Officer)

J Wynne S J Harvey J H Schofield

L J Paillet (appointed 7 May 2021)

N Davies D A Roberts M S Wilding L M Sampson

**Secretary** 

C E Parry

Banker

Handelsbanken AB

2<sup>nd</sup> Floor Albion House Albion Street Chester CH1 1RQ

**Solicitors** 

Hillyer McKeown Gorse Stacks House George Street Chester CH1 3EQ

**Auditor** 

Grant Thornton UK LLP

Statutory Auditor Chartered Accountants Royal Liver Building

Liverpool L3 1PS

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### Directors' Report

The directors present their report and the audited financial statements for the year ended 31 March 2022.

#### Matters dealt with in Strategic Report

The expected future development of the business, post balance sheet events, the associated risks and actions to mitigate those risks, and the Group's activities in the field of research and development are described in the Strategic Report.

#### **Employees**

Staff are eligible to participate in the EA Technology Limited (1997) Share Ownership Scheme which provides for employees to buy (and sell) shares in accordance with the rules of the scheme.

#### **Directors**

The membership of the Board is set out below. All members served on the Board throughout the year and to the date of this report except as noted below:

R P Davis (Chief Executive Officer)
J Wynne (Chief Financial Officer)
S J Harvey
J H Schofield
N Davies
D A Roberts
M S Wilding
L M Sampson
L J Paillet (Appointed 7 May 2022)

#### Directors' indemnity provisions

The Company has secured third-party indemnity insurance for the benefit of the directors.

#### Directors' responsibilities for the financial statements and disclosure of information to auditors

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and Regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable laws, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"). Under Company Law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

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### Directors' Report

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's and parent Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Parent Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and Parent Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### The directors confirm that:

- so far as each director is aware, there is no relevant audit information of which the Group's auditors are unaware; and
- the directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.
- The directors are responsible for the maintenance and integrity of the corporate and financial
  information included on the company's website. Legislation in the United Kingdom governing the
  preparation and dissemination of financial statements may differ from legislation in other
  jurisdictions

#### Independent auditors

Grant Thornton UK LLP offer themselves for reappointment as auditors in accordance with section 485 of the Companies Act 2006.

BY ORDER OF THE BOARD

2420

R P Davis Director

Date: 14/3/2023

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### Strategic report

The directors present their strategic report on the Group for the year ended 31 March 2022.

#### **Principal Activities**

The Group provides a portfolio of smart grid technologies to its customers around the world. Its business activities include the sale of monitoring instruments, 'digital twin' grid software, smart grid consultancy, specialist power engineering services and training to the owners and operators of electricity networks. Beyond the Group's HQ in Capenhurst, UK, its international presence has been established through subsidiaries in Singapore, Australia, USA and China.

#### **Business review**

The Group profits for the year after taxation amounted to £628,000 (2021: £1,410,000 profit). The directors do not recommend the payment of a dividend.

Group turnover from continuing activities was broadly similar to the previous year (2021: 14% decrease).

Group Operating Profit from continuing operations for the year was £241,000 (2021: £1,207,000 profit). The Group has made the strategic decision to invest in development and innovation to enable it to provide innovative high value-added offerings to customers in the future.

Employment costs decreased by 4% (2021: 3% decrease). Group turnover per employee decreased by 4% (2021: 11% decrease) to £95,000 (2021: £99,000).

International sales represented 33% (2021: 30%) of total turnover in the year.

Net funds increased by £ 690,000 (2021: £1,447,000 increase) and at the year end the Group had cash balances of £2,083,000 (2021: £5,295,000).

Group Shareholders' funds totalled £6,708,000 at the year end, an increase of £ 690,000 following a challenging year of trading.

#### Research & development

The Group continues to invest in the quality and design of its products and services. The directors believe that targeted investment in development is fundamental to the continuing growth of the business. The Group spent approximately £2,327,000 being 12% (2021: 11%) of turnover on development activity during the year, of which £1,538,000 was capitalised and £789,000 expensed through the income statement.

#### Strategic objectives

The Group's strategic objectives are focussed on continuing to expand its business through developing and commercialising highly innovative, high added-value technologies for owners and operators of electricity networks. Our propositions enable our customers to manage their assets more efficiently, with fewer failures and outages, greater safety and lower costs. We are also developing and delivering new network visibility propositions which are supporting network operators in their role as facilitators of a decarbonisation.

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### Strategic report

#### Strategic objectives (continued)

Our investment is fundamentally directed by our deep understanding of our customers' business drivers, many of which are subject to regulatory controls that demand consumer are provided with flexible, timely and value for money solutions.

The directors remain committed to developing the Group in accordance with its key values:

- Integrity
- Collaboration
- Contribution
- Creativity
- Fairness

As one of the world's leading smart grid specialists, the Group continues to be involved at a local, regional and national level in pressing the need for delivering low carbon solutions. We continue to lead by example, having actively decarbonised the premises we occupy as well as supporting staff, local community groups and multiple bodies whose efforts are focussed on the net zero agenda. This support comprises both financial contributions and also the company's time and resources in leading organisations that address the climate change crisis the world is facing.

#### Business environment and outlook and future developments

The Group saw a stabilisation of its income compared to FY21, but still suffered the effects of the pandemic, which saw many of our customers reduce their activities, particularly in the areas of technical services required on site. Despite this depressed income, the Group has and will continue to invest in new technology, attract and retain industry specialists and create a credible, resilient, and sustainable business.

Much more promising has been an increase in the sales pipeline during FY22, largely driven by changes in energy regulation in the UK which is driving network visibility and reliability. Our products and services deliver directly to these priorities. There are strong market signals that this growth will continue over the coming years. The real optimism around this growth opportunity is tempered somewhat by the challenge in sourcing electronic components due to a global shortage post -pandemic, combined with huge increases in demand for consumer electronics. We have increased our focus and resource in this area and see it as a key business driver over the coming years.

The sustainable growth of the business is dependent on retaining and recruiting high calibre staff to support customers in the UK and overseas and the recruitment of suitably qualified staff remains a challenge. However, we offer an attractive, flexible package to our employees and have attracted a number of outstanding individuals over recent months that are supporting the increasingly rapid development of the organisation.

### Strategic report

#### Principal risks and uncertainties

Key challenges and risks, together with mitigation activities include the following:

- COVID-19 The Group has continued to operate during the pandemic and continues to maintain a safe working environment. The Group continues to review activities and is operating in a flexible manner to optimise delivery to customers.
- Ensuring the adequacy of operational and Trustee loan repayment cash flow generation this is mitigated by maintaining long term cash flow forecasts and ensuring board approval for substantial investments. The Company has a £500,000 overdraft facility with its bankers which is secured by a debenture over the Company's assets including the debtors' book. The overdraft is repayable on demand and the facility can be withdrawn without notice. The directors consider such an eventuality to be unlikely given the security provided by the Company's debtor book.
- Supply chain and component shortages –The Group is seeking to minimise the impact by increasing stock levels, investing in additional procurement resource and re designing equipment to alleviate the challenge of sourcing certain components.
- Increased competition in key markets investment in development activity aims to maintain the Group's position as a leading supplier of technology and consultancy to the power distribution industry and to protect its reputation as a highly valued independent contributor to customers' businesses.
- Protection of intellectual property The Group is taking steps to secure rights where necessary to
  protect its income stream.
- Recruitment and retention of suitably qualified engineering talent the sustainable growth of the business is dependent on retaining and recruiting high calibre staff to support customers globally. The Group continues to seek further employees with the right skills and values and supports this by maintaining strong relationships with higher education institutions and industry associations. The recruitment of suitably qualified engineering talent, however, remains a challenge.
- Financial risks The Group has exposures to three main areas of financial risk foreign exchange currency exposure, liquidity risk and customer credit exposure. The details and mitigations of these risks are included in note 21.
- Brexit The Group continues to review the employee register, monitor the supply chain, and ensure
  that the UK certifications are applied to products and services to minimise the impact from the UK
  leaving the European Union.
- Data & Cyber Security The risk associated with loss of data continues to increase. In addition to regular penetration testing the Company has successfully achieved ISO27001 accreditation.

BY ORDER OF THE BOARD

R P Davis Director

Date: 14/3/2023

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# Independent auditor's report to the members of EA Technology Limited

#### Opinion

We have audited the financial statements of EA Technology Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 March 2022, which comprise the consolidated statement of comprehensive income, the consolidated and company statements of financial position, the consolidated cash flow statement, the consolidated and company statements of changes in equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 March 2022 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We are responsible for concluding on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's and the parent company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify the auditor's opinion. Our conclusions are based on the audit evidence obtained up to the date of our report. However, future events or conditions may cause the group or the parent company to cease to continue as a going concern.

Our evaluation of the directors' assessment of the group's and the parent company's ability to continue to adopt the going concern basis of accounting included:

- Reviewing management's assessment of going concern assumptions and supporting information, including a review of the 2023 and 2024 budgets and cash flow forecasts.
- Reviewing post year end trading to assess performance compared to forecasts.
- Reviewing ongoing large contracts with customers and the cash flows that are anticipated to arise from these.
- Reviewing the disclosures concerning the basis of preparation of the financial statements.



• Assessing the appropriateness of the policy under relevant accounting framework and rationale for the Directors' assessment that the group is a going concern.

In our evaluation of the directors' conclusions, we considered the inherent risks associated with the group's and the parent company's business model including effects arising from macro-economic uncertainties such as the UK potentially entering a recessionary trading environment, rising interest rates and inflationary pressures, we assessed and challenged the reasonableness of estimates made by the directors and the related disclosures and analysed how those risks might affect the group's and the parent company's financial resources or ability to continue operations over the going concern period.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report\*, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report.† Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

• the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and



 the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### Matter on which we are required to report under the Companies Act 2006

In the light of the knowledge and understanding of the group and the parent company and their environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. Owing to the inherent limitations of an audit, there is an unavoidable risk that material misstatements in the financial statements may not be detected, even though the audit is properly planned and performed in accordance with the ISAs (UK).

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- We obtained an understanding of the legal and regulatory frameworks applicable to the company and the industry in which it operates. We determined that the most significant laws and regulations is the Companies Act 2006.
- We obtained an understanding of how the company is complying with those legal and regulatory frameworks by making inquiries of management and those responsible for legal and compliance procedures. We corroborated our inquiries through our review of board minutes.
- We assessed the susceptibility of the company's financial statements to material misstatement, including how fraud might occur. Audit procedures performed by the group engagement team included:
  - o Evaluation of the processes and controls established to address the risks related to irregularities and fraud;
  - Making inquiries, in respect of fraud, of those outside the finance team, including key management and the board;
  - Challenging assumptions and judgements made by management in the company's significant accounting estimates;
  - o Identifying and testing unusual journal entries; and
  - o Identifying and testing related party transactions.
- The assessment of the appropriateness of the collective competence and capabilities of the engagement team
  included consideration of the engagement team's knowledge of the industry in which the company operates,
  and the understanding of, and practical experience with, audit engagements of a similar nature and complexity
  through appropriate training and participation.
- The engagement team's discussions in respect of potential non-compliance with laws and regulations and fraud included the risk of fraud in revenue recognition.
- In assessing the potential risks of material misstatement, we obtained an understating of:
  - The company's operations, including the nature of its revenue sources, expected financial statement disclosures and business risks that may result in risk of material misstatement; and
  - The company's control environment including the adequacy of procedures for authorisation of transactions

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Rout Thorston UK LLP

Gareth Hitchmough Senior Statutory Auditor for and on behalf of Grant Thornton UK LLP



Statutory Auditor, Chartered Accountants Liverpool

Date: 14/3/2023

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### Principal accounting policies

#### **General Information**

EA Technology Limited is a private company limited by share capital incorporated in the UK with its registered office at Capenhurst Technology Park, Capenhurst, Chester CH1 6ES. The Group and parent Company are principally engaged in supplying electricity network support technologies throughout the UK and internationally. Its core business is the provision of technical and business consultancy, technical services products and training to the owners and operators of electricity networks, large energy users and related organisations.

#### **Basis of preparation**

The financial statements have been prepared on a going concern basis under the historical cost convention and in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006 and applicable UK accounting standards (United Kingdom Generally Accepted Accounting Practice). The financial statements are presented in Sterling (f).

#### **Basis of consolidation**

The Group financial statements consolidate those of the Company and its subsidiary undertakings (see note 9) drawn up to 31 March 2022, except as disclosed in note 8. Profits or losses on intra-Group transactions are eliminated in full.

The results and financial position of foreign subsidiaries are translated into sterling as follows:

- a) Assets and liabilities are translated at the closing exchange rate at the balance sheet date.
- b) Income and expenses are translated at the average exchange rate for the year.
- c) All resulting exchange rate differences are dealt with in the consolidated statement of comprehensive income.

#### **Going Concern**

The Directors have prepared the financial statements on the going concern basis. The Directors have considered the forecast to March 2023 taking into consideration the impact from COVID-19 and Brexit. They have also considered various downside sensitivities over the review period. Although there are challenges and uncertainties around trading, the Group has a reasonable cash reserve which can be utilised for on-going operations.

#### Significant judgements and estimates

Preparation of the financial statements requires management to make significant judgements and estimates. The items in the financial statements where these significant judgements and estimates have been made include:

#### Accrued/Deferred Income calculation

Income recognition is based on project manager's assessment of the completeness of the project. Comparison of costs to budget and stage invoicing support the value recognised.

#### The useful expected lives of intangible and tangible assets

Useful economic lives are determined by management based on historical experience.

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### Principal accounting policies

#### The capitalisation of Intangible fixed assets

Future economic benefits are determined by management based on forecast expectations. The cost will be based on time and material costs directly attributable to the asset.

#### Stock provisions

The stock provision is determined by ageing the stock in conjunction with managements knowledge. The provision applied reduces the carrying value to its selling price less costs to sell.

#### **Turnover**

Turnover is the total amount receivable by the Group for goods supplied and services provided, excluding VAT and trade discounts. In respect of sales of products, turnover is recognised upon delivery of the goods, and in respect of services, upon completion of those services.

#### Long-term contracts

In respect of long-term contracts and contracts for on-going services, turnover represents the value of work done in the year, including estimates of amounts not invoiced by reference to the stage of completion.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment.

Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets by equal annual instalments over their expected useful lives, starting in the year after acquisition. The period applicable for vehicles, fixtures, fittings, tools and equipment is 3-5 years.

#### Intangible fixed asset and amortisation

Intangible fixed assets are stated at cost, net of amortisation and any provision for impairment.

Amortisation is calculated to write down the cost less estimated residual value of all intangible fixed assets by equal annual instalments over their expected useful lives, starting in the year of acquisition. The period applicable for intellectual property is 5-10 years.

#### **Investments**

Investments are included at cost less amounts written off. Profits or losses arising from disposals of fixed asset investments are treated as part of the result from ordinary activities.

In respect of the Group's own shares which are held by the EA Technology Limited Employee Share Ownership Trust (ESOT), the consideration paid for the shares is deducted in arriving at shareholders' funds.

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### Principal accounting policies

#### Impairment of assets

At each reporting date, fixed assets are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset is estimated and compared with its carrying amount. If estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in profit or loss.

If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### Income in advance

Income in advance included in creditors relates to amounts invoiced which relate to future periods. It is credited to the Income statement over the life of the project to which it relates.

#### Stocks and work in progress

Stocks and short-term work in progress are stated at the lower of cost and net realisable value. The cost of stock represents the purchase value of the goods and costs to bring it to its current location. Net realisable value is based on estimated selling price, less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow moving or defective items where appropriate.

#### **Debtors**

Short terms debtors are measured at transaction price, less any impairment.

#### **Creditors**

Short term trade creditors are measured at transaction price. Other financial liabilities, including loans, are measured initially at fair value, net of transaction costs and are measured subsequently at amortised cost using the effective interest method.

#### **Current tax**

The current tax charge is based on the profit or loss for the year and is measured at the amounts expected to be paid based on the tax rates and laws substantively enacted by the balance sheet date. Current and deferred tax is recognised in the income statement for the period except to the extent that it is attributable to income or expense that is or has been recognised directly in the statement of total comprehensive income.

#### **Deferred tax**

Deferred tax is recognised on all timing differences where the transactions or events that give the Group an obligation to pay more tax in the future, or a right to pay less tax in the future, have occurred by the balance sheet date. Deferred tax assets are recognised when it is more likely than not that they will be recovered. Deferred tax is measured using rates of tax that have been enacted or substantively enacted by the balance sheet date. Deferred tax is not subject to discounting.

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### Principal accounting policies

#### **Contributions to pension schemes**

#### **Defined Contribution Scheme**

The pension costs charged against profits are the contributions payable to the scheme in respect of the accounting period.

#### Research and development

Development expenditure incurred on clearly defined projects whose outcome can be assessed with reasonable certainty is carried forward and amortisation is charged in line with the expected income arising from the projects.

Other development expenditure and research expenditure is written off in the year in which it is incurred.

#### Foreign currencies

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. All exchange differences are dealt with through the Income statement.

#### Cash and cash equivalents

Cash is represented by cash in hand repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature is no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant change in value.

#### **Share based payments**

Where share options are awarded to employees, the fair value of the options at the date of grant is charged to the Statement of income and retained earnings over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each Statement of financial position date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. The cumulative expense is not adjusted for failure of achieve a market vesting condition.

The fair value of the award also takes into account non-vesting conditions. These are factors beyond the control of either party.

Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charges to the Statement of income and retained earnings over the remaining vesting period.

#### **Government grants**

Grants of a revenue nature are recognised in the Income Statement in the same period as the related expenditure. Furlough income, which is a grant awarded by the government, is recognised in income in the periods in which the company recognises the related costs for which the grant is intended to compensate.

### Consolidated Income Statement

	Note	2022 £'000	2021 £'000
Turnover	1	19,508	19,652
Cost of sales	_	(10,242)	(10,516)
Gross profit		9,266	9,136
Administrative expenses		(9,141)	(8,895)
Other operating income	2	116	966
Operating profit	-	241	1,207
Interest receivable and similar income	3	14	8
Interest payable and similar charges	4 _	(106)	(155)
Profit on ordinary activity before taxation	1	149	1,060
Tax on profit on ordinary activities	6	479	350
Profit for the financial year		628	1,410

All figures relate to continuing operations. The Company has taken advantage of section 408 of the Companies Act 2006 not to publish its own Income statement.

The accompanying accounting policies and notes on pages 24 to 35 form an integral part of these accounts.

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### Consolidated Statement of Comprehensive Income

	Note	2022 £'000	2021 £000
Profit for the financial year		628	1,410
Currency translation differences on foreign currency net investments		52	23
Total comprehensive income for the year		680	1,433

The accompanying accounting policies and notes on pages 24 to 35 form an integral part of these accounts.

### Consolidated statement of financial position

	2022	2021
Note	£'000	£'000
Fixed assets		
Intangible fixed assets 7	3,219	1,892
Tangible assets 8	2,011	2,092
Investments 9	22	22
	5,252	4,006
Current assets		
Stocks 10	2,512	1,898
Debtors 11	10,461	8,238
Cash and cash equivalents	2,083	5,295
	15,056	15,431
Creditors: amounts falling due within one year 12	(9,514)	(5,715)
Net current assets	5,542	9,716
Total assets less current liabilities	10,794	13,722
Creditors due after more than one year 13	(4,086)	(7,704)
Net assets	6,708	6,018
Capital and reserves		•
Called up share capital 14	735	735
Retained Earnings 15	6,372	5,692
Share based payment reserve 16	49	50
Shares held by ESOT 17	(448)	(459)
Shareholders' funds	6,708	6,018

The accompanying accounting policies and notes on pages 24 to 35 form an integral part of these accounts.

The financial statements were approved and authorised for issue by the Board of Directors and signed on its behalf by:

R P Davis Director

Date: 14/3/2023

### Company statement of financial position

	Note	2022 £'000	2021 £'000
Fixed assets			
Intangible assets	7	3,219	1,892
Tangible assets	8	1,764	1,744
Investments	9	460	460
	-	5,443	4,096
Current assets			
Stocks	10	2,304	1,663
Debtors	11	9,914	8,419
Cash at bank and in hand	· .	1,030	3,588
	-	13,248	13,670
Creditors: amounts falling due within one year	12	(8,350)	(5,136)
Net current assets		4,898	8,534
Total assets less current liabilities		10,341	12,630
Creditors due after more than one year	13	(4,086)	(7,704)
Net assets		6,255	4,926
Capital and reserves			
Called up share capital	14	735	735
Retained Earnings	15	5,929	4,609
Share based payment reserve	16	39	41
Shares held by ESOT	17	(448)	(459)
Shareholders' funds		6,255	4,926

The parent company has taken advantage of section 408 of the Companies Act 2006 and has not included its own Income statement in these financial statements. The profit of the parent company for the year was £ 1,320,000 (2021: £1,220,000 profit).

The accompanying accounting policies and notes on pages 24 to 35 form an integral part of these accounts.

The financial statements were approved and authorised for issue by the Board of Directors and signed on its behalf by

R P Davis Director

Date: 14/3/2023

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### Consolidated cash flow statement

	2022 £'000	2021 £'000
Cash flows from operating activities		
Profit for the financial year	628	1,410
Adjustments for:	020	1,110
Share based payment expense	(1)	16
Amortisation	211	43
Depreciation of tangible assets	769	. 544
Profit on sale of assets	(4)	(20)
Research and development tax credit	(130)	(136)
Interest payable	106	155
Interest receivable	(14)	(8)
Taxation received	1,171	227
Taxation charge	(479)	(350)
Increase in trade and other debtors	(2,600)	228
(Increase)/decrease in stocks	(614)	280
(Decrease)/increase in creditors	2,294	2,074
Net cash generated from operating activities	1,337	4,463
Cash flows from investing activities	2=	40
Proceeds from sale of tangible assets	37	40
Purchases of tangible assets	(715)	(1,233)
Purchases of intangible fixed assets	(1,538)	(1,665)
Interest received	14	(2.050)
Net cash from investing activities	(2,202)	(2,850)
Cash flows from financing activities		
Transfer to ESOT	11	(2)
Repayment of finance lease obligations	_	-
Repayment of loan note	(2,298)	(15)
Interest paid	(106)	(4)
Net cash used in financing activities	(2,393)	(21)
Net increase in cash and cash equivalents	(3,258)	1,592
Foreign exchange translation adjustment	46	6
Cash and cash equivalents at the beginning of year	5,295	3,697
Cash and cash equivalents at the segmang of year	2,083	5,295
Outil mile cutil equivalents at end of year		3,273

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## Consolidated statement of changes in equity

	Called-up share capital	Shares held by ESOT £'000	Share based payment reserve	Capital redemption reserve	Retained earnings	Total £'000
At 1 April 2020	735	(457)	34	-	4,259	4,571
Profit for the financial year Foreign exchange translation difference					1,410 23	1,410 23
Issue of options			16			16
Transfer to reserves		(2)				(2)
As at 31 March 2021	735	(459)	50		5,692	6,018
Profit for the financial year				•	628	628
Foreign exchange translation difference					52	52
Issue of options			(1)			(1)
Transfer to reserves		11				11
As At 31 March 2022	735	(448)	49		6,372	6,708

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## Company statement of changes in equity

	Called-up share capital £'000	Shares held by ESOT £'000	Share based payment reserve £'000	Capital redemption £'000	Retained earnings	Total
At 1 April 2020	735	(457)	29	-	3,389	3,696
Profit and total comprehensive		` ,			-	
income for the year				-	1,220	1,220
Issue of options			12	-		12
Transfer to reserves		(2)		-		(2)
As At 31 March 2021	735	(459)	41		4,609	4,926
Profit and total comprehensive income for the year Issue of options Transfer to reserves		11	(2)		1,320	1,320 (2)
As At 31 March 2022	735	(448)	39		5,929	6,255

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### Notes to the financial statements

#### 1 Turnover and profit on ordinary activities before taxation

The turnover and profit on ordinary activities before taxation is attributable to the Group's principal activities.

An analysis of turnover by geographical market is given below:		
	2022	2021
	€'000	£'000
United Kingdom	13,115	13,741
Europe	811	729
North America	626	973
Australasia/other	4,956	4,209
	19,508	19,652
The profit on ordinary activities before taxation is stated after charging/(credit	ting):	
	2022	2021
·	£'000	£'000
Auditors' remuneration:	2000	2,000
- Fees payable for the audit of the consolidation and the parent company		
accounts	45	39
- Fees payable for the audit of subsidiaries, pursuant to legislation – non-		37
UK	. 22	19
- Tax compliance	7	7
- Tax advisory	12	13
- Advisory services	12	13
- Advisory – non-UK		
- Muvisory - Hon-Orc		
Depreciation:		
- Tangible fixed assets owned	769	544
- Tangible fixed assets on finance agreements		
Amortisation:		
- Intangible fixed assets owned	211	43
Operating lease rentals:	•	
- Land and buildings	494	466
- Other	72	28
(Profit)/loss on sale of fixed assets	(8)	(20)
	(	
Other operating income	-	0004
	2022	2021
	£'000	£'000
Government grants receivable	116,000	966,000
20. daniel gamin fection		, , , , , , , ,

Grants received under the Government Coronavirus Job Retention Scheme and other Government schemes in Australia, Singapore, and USA.

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### Notes to the financial statements

3	Interest receivable	2022 £'000	2021 £'000
	Interest receivable and similar income	14	8
4	Interest payable	2022 £'000	2021 £'000
	Interest payable and similar charges	(106)	(155)

#### 5 Directors and employees

Staff costs during the year were as follows:

	Group	Group		ny
	2022	2021	2022	2021
	£'000	$\mathcal{L}_{000}$	£'000	€,000
Wages and salaries	8,576	8,929	7,288	7,602
Social security costs	901	932	781	815
Other pension costs	1,413	1,425	1,357	1,359
-	10,890	11,286	9,426	9,776

The average number of employees of the Group during the year was:

	Group		Compa	ny
	2022	2021	2022	2021
	Number	Number	Number	Number
Managerial	15	15	11	11
Technical and scientific	139	135	127	125
Administrative and clerical	49	45	39	37
Industrial	3	3	3	3
	206	198	180	176
Remuneration in respect of directors was a	s follows:			
•			2022	2021
			€'000	£'000
Emoluments			804	720
Pension contributions to money purchase	pension schemes		91	75
	•		895	795

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### Notes to the financial statements

During the year 5 directors (2021: five) participated in money purchase pension schemes.

9 directors (2021: seven) currently hold an interest in the share option scheme, new share options were issued in the year (see note 23).

Emoluments relating to key management personnel total £603,000 (2021: £779,000).

The amounts set out above include remuneration in respect of the highest paid director as follows:

•	2022	2021
	£	£
Emoluments	170,773	170,767
Pension contributions to money purchase pension schemes	10,000	10,000
<u> </u>	180,773	180,767

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### Notes to the financial statements

#### 6 Tax on profit on ordinary activities

Tax on results on ordinary activities

The tax credit is based on the profit for the year and represents:		
	2022	2021
	£'000	£'000
UK Corporation Tax	(399)	(511)
Adjustments in respect of previous periods	(7)	15
Other taxation reliefs		(136) .
Overseas taxation	95	98
Total current tax	(311)	(534)
Deferred taxation: origination and reversal of timing differences	(272)	347
Deferred taxation effect of tax rate change on opening balance		-
Deferred taxation: adjustments in respect of previous periods		-

The tax assessed for the year is lower than the standard rate of corporation tax in the United Kingdom of 19% (2021: 19%). The differences are explained as follows:

Profit on ordinary activities before tax	149	1,060
Profit on ordinary activities multiplied by standard rate of corporation tax in		
the United Kingdom of 19% (2021: 19%)	28	201
Expenses not deductible for tax purposes	5	-
Prior year adjustments	(7)	15
Additional deduction for land remediation		-
Surrender tax losses	(193)	159
Research and development relief	(375)	(545)
Differences on overseas taxes	25	39
Other tax differences	(35)	(4)
Income not taxable	1	(20)
Reliefs carried forward	(32)	(32)
Remeasurement of deferred tax for changes in tax rates		-
Deferred tax credit on consolidation adjustments	104	(163)_
Tax on results on ordinary activities	(479)	(350)

The aggregate current and deferred tax relating to items that are recognised as items of other comprehensive income is £nil (2021: £Nil).

From 1 April 2020 the main rate of corporation tax has been 19%.

Deferred taxation: adjustments in respect of consolidation adjustments

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## Notes to the financial statements.

### 7 Intangible fixed assets

The Group			
	Intelled		
	Property & Development		
	£'	000	
Cost	0	005	
At 1 April 2021 Additions	•	025	
		538	
At 31 March 2022		563	
Depreciation	•		
At 1 April 20121		133	
Amortisation in the year		211	
At 31 March 2022		344	
At 31 Watch 2022		344	
Net book value at 31 March 2022	3.	,219	
		<u>,==</u>	
Net book value at 31 March 2021	1,	892	
	· · · · · ·		
The Company			
	Intelled		
	Property & Developr		
	£	000	
Cost	•	005	
At 1 April 2021		,025	
Additions		,538	
At 31 March 2022	3,	563	
Depreciation			
At 1 April 2021		133	
Amortisation in the year		211	
At 31 March 2022		344	
AL JI IMAICH 2022		J44	
Net book value at 31 March 2022	3.	,219	
Net book value at 31 March 2021	1,	,892	

### Notes to the financial statements

#### 8 Tangible fixed assets

The Group	Vehicles, fixtures,
	fittings, tools and equipment £'000
Cost	
At 1 April 2021	7,334
Additions	715
Disposals	(142)
Foreign exchange translation adjustment	32
At 31 March 2022	7,939
Democriation	
Depreciation	5,243
At 1 April 2021 Provided in the year	769
Disposals ·	(109)
Foreign exchange translation adjustment	25
At 31 March 2022	5,928
At 31 Watch 2022	
Net book value at 31 March 2022	2,011
Net book value at 31 March 2021	2,091
The Company	
	Vehicles, fixtures,
	fittings, tools
	and equipment
	€'000
Cost	( 250
At 1 April 2021	6,352
Additions	650
Disposals At 31 March 2022	7 002
At 31 March 2022	7,002
Depreciation	
At 1 April 2021	4,608
Provided in the year	630
Disposals	
At 31 March 2022	5,238
Net book value at 31 March 2022	1,764
Net book value at 31 March 2021	1,744

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### Notes to the financial statements

#### 9 Fixed asset investments

The Group  Cost and net book value		Other investments £'000	Total £'000
At 1 April 2021 and 31 March 2022		22	22
The Company			
		Shares in	
•	Other	Group	
	investments	undertakings	Total
	£'000	€'000	£'000
Cost and net book value			
At 1 April 2021 and 31 March 2022	22	438	460

The investments represent the cost of shares less amounts written off.

EA Technology Limited owns shares in the Electricity Pensions Trustee Limited, which is responsible for aspects of the management of the Electricity Supply Pension Scheme and is incorporated in England and Wales. The Group owns  $22,000 \, \text{\textsterling} 1$  ordinary shares. The acquisition of these shares was funded by a loan of £22,000 from Electricity Pension Trustee Limited, the value of which is shown in other creditors.

EA Technology Limited owns 100% of the ordinary share capital of EA Technology PTY Limited a company incorporated in Australia and registered at 381 Macarthur Avenue, Hamilton, Albion QLD 4007.

EA Technology Limited owns 100% of the ordinary share capital of EA Technology Asset Management Pte Ltd., a company incorporated in Singapore and registered at 4 Kaki Bukit Avenue 1, #0-02, Zervex, 417939.

EA Technology Limited owns 100% of the ordinary share capital of EA Technology LLC, a company incorporated in the USA and registered at 400 Morris Ave, Suite 240, Denville, NJ 07834.

EA Technology Limited owns 100% of the ordinary share capital of EA Technology Shanghai Limited, a company incorporated in China and registered at 308 Wujin Century Mansion, No.291 Fumin Road, Xuhui Dist., Shanghai 200031.

All of the above subsidiaries are included in the consolidated accounts. The accounts for EA Technology LLC and EA Technology Shanghai Limited are drawn up to 31 December, but management have reviewed and consider there are no material consequences of consolidating the results at this date. Interim financial statements are prepared for the intervening period.

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### Notes to the financial statements

#### 10 Stocks

	Group		Compa	ıny
	2022	2021	2022	2021
	£'000	£'000	£'000	€,000
Finished goods	1,363	984	1,155	749
Work in progress	224	328	224	328
Raw materials	925	586	925	586
	2,512	1,898	2,304	1,663

Stocks are stated after provisions for impairment of £829,083 (2021: £780,246).

#### 11 Debtors

	Group		Company	
	2022	2021	2022	2021
	£'000	₹,000	£'000	£'000
Trade debtors	6,087	3,841	5,008	3,346
Other debtors	131	114	. 23	12
Amounts due from Group undertakings	-	-	966	991
Taxation recoverable	570	1,192	570	1,192
Prepayments and accrued income	1,976	1,639	1,709	1,512
Deferred tax asset (see note 19)	1,697	1,452	1,638	1,366
,	10,461	8,238	9,914	8,419

Trade debtors are stated after provisions for impairment of £8,784 (2021: £Nil).

#### 12 Creditors: amounts falling due within one year

	Group		Company	
	2022	2021	2022	2021
	€'000	€,000	£'000	£'000
Trade creditors and accruals	1,384	1,408	1,188	1,262
Income in advance	5,053	2,950	4,444	2,637
Corporation tax	151	(34)		-
Other taxation and social security	1,250	876	1,139	773
Other creditors	356	515	259	464
Fixed rate guaranteed secure loan note	1,320		1,320	
	9,514	5,715	8,350	5,136

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### Notes to the financial statements

#### 13 Creditors due after more than 1 year

	Group		Company	
	£'000	2021 £'000	£'000	2021 £'000
Fixed rate guaranteed secured loan note	4,086	7,704 7,704	4,086 4,086	7,704 7,704

The loan note is secured on the assets of the group and has no repayment date. Interest is payable as follows:

1.5% above base rate.

#### 14 Share Capital

Authorised, issued, called up and fully paid £'000	
735	

At 31 March 2022 and 31 March 2021 7,350,000 ordinary shares of 10p each

### 15 Retained earnings

Included all current and prior period retained profits.

#### 16 Share based payment reserve

Fair value of share options issued.

#### 17 Shares held by ESOT

Value of investments held in the ESOT.

#### 18 Capital commitments

The Group and the Company do not have any capital commitments outstanding at the end of either year.

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### Notes to the financial statements

#### 19 Deferred taxation

The Group		
	2022	2021
	£'000	£'000
Brought forward	(1,452)	(1,713)
Origination and reversal of timing differences	(272)	347
Adjustments in respect of prior periods		-
Adjustments in respect of consolidation adjustments	27	(86)
Carried forward	(1,697)	(1,452)
The Company	2022 £'000	2021 £'000
Brought forward	(1,366)	(1,713)
Origination and reversal of timing differences	(272)	347
Adjustments in respect of prior periods		
Carried forward	(1,638)	(1,366)

Deferred taxation provided for at 19% (2021: 19%) in the financial statements is set out below:

	Group		Company	
	2022	2021	2022	2021
	€,000	£'000	£'000	₹'000
Accelerated capital allowance	618	485	618	485
Short term timing differences	(1,898)	(1,488)	(1,839)	(1,488)
Losses	(98)	(76)	(98)	(76)
Research and development	(319)	(373)	(319)	(287)
-	(1,697)	(1,452)	(1,638)	(1,366)

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### Notes to the financial statements

#### 20 Pensions

Employees are eligible to join the EA Technology Limited Group Personal Pension Scheme, a defined contribution scheme.

#### 21 Financial risk management

The Group has exposures to three main areas of risk – foreign exchange currency exposure, liquidity risk and customer credit exposure.

#### Foreign exchange transactional currency exposure

The Group is exposed to currency rate risk in the group's subsidiaries in Australia, China, Singapore and USA. The UK, where possible, trades in sterling to minimise the exposure to foreign exchange rate fluctuations.

#### Liquidity risk

The objective of the group in managing liquidity risk is to ensure that it can meet its financial obligations as and when they fall due. The group expects to meet its financial obligations through operating cash flows. Cash flow projections are prepared monthly reflecting the following 12 months so that mitigating actions can be taken if a shortfall is foreseen.

#### Customer credit exposure

The Group may offer credit terms to its customers which allow payment of the debt after delivery of the goods or services. The group is at risk to the extent that a customer may be unable to pay the debt on the specified due date. This risk is mitigated by maintaining strong on-going customer relationships.

#### 22 Leasing commitments

The Group's future minimum operating lease payments are as follows:

	2022 <b>£</b> '000	2021 £'000
Within one year	566	525
Between one and five years	839	1,145
Over five years	<u> </u>	

### Notes to the financial statements

#### 23 Share based payments

Certain employees of the company along with other group employees have been granted options over shares in EA Technology Limited. The options are granted at a fixed exercise price and are exercisable three years after the date of grant and will expire ten years after the date of grant. Employees are required to remain in the Group.

·	No	Pric	ce
Outstanding at 1st April 2021	1,421,150	£	0.21
Granted	703,142	£	0.18
Lapsed	- 160,000	£_	0.21
Outstanding at 31st March 2022	1,964,292	£	0.21
Exercisable at 31st March 2022	1,261,150	£	0.21

The total charge to the profit and loss for the period was f (1,000) (2021: f16,000)

Of the above 1,374,292 (2021: 787,150) options are issued to directors, all of whom are still employed by the company at the year end. The total charge in relation to these options is £ 4,000 (2021: £9,000).

#### 24 Related party transactions

The group has taken advantage of exemptions within Financial Reporting Standard 102 section 33 and not disclosed transactions where the company is a 100% subsidiary as consolidated accounts are prepared.

#### 25 Post balance sheet events

The Group is currently seeking to refinance the loan.

#### 26 Ultimate controlling party

In the opinion of the directors there is no single ultimate parent controlling party.