Company Number: 2553782

# ICAP ENERGY LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2007





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#### Directors' Report for the year ended 31 March 2007

The directors present their report and the audited financial statements of the company for the year ended 31 March 2007

#### PRINCIPAL ACTIVITY

The company acts as an agency broker in the commodity derivatives market and is regulated by the Financial Services Authority

#### **BUSINESS REVIEW AND FUTURE DEVELOPMENTS**

The directors consider that the year end financial position was satisfactory and do not anticipate any changes to the principal activities in the foreseeable future

#### RESULTS AND DIVIDENDS

The results of the company are set out in the profit and loss account on page 4. The profit for the year of £1,916,000 (2006 loss of £5,824,000) has been transferred to reserves. Dividends of £2,000,000 (2006 £8,500,000) were paid during the year

#### KEY PERFORMANCE INDICATORS

The directors of ICAP plc manage the group's operations on a divisional basis. We monitor the voice revenue per voice broker and the variable component of voice broker remuneration as the most relevant efficiency measures of our voice division. In addition, a key part of cost control is the overall percentage of staff compensation as a percentage of revenue. The development, performance and position of ICAP plc, which includes the company, are discussed in their annual report which does not form part of this report.

# **DIRECTORS AND DIRECTORS' INTERESTS**

The directors of the company, who held office during the year were

V E Cruwys

G MacDonald

P Newman

J N Pettigrew

(resigned 2 June 2006)

J M Yallop (resigned 23 January 2007)

None of the directors had any interests in the shares of the company during the year. The interests of the directors and their families in the share capital of the ultimate parent undertaking, ICAP plc, are shown in note 8 to the financial statements.

#### DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing those financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business, in which case there should be supporting assumptions or qualifications as necessary

The directors confirm that they have complied with the above requirements in preparing the financial statements

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act

#### Directors' Report for the year ended 31 March 2007

1985 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### CREDITOR PAYMENT POLICY

The company has no external trade payables except for those disclosed in note 15, which are settled in the normal course of the company's clearing arrangements

#### CHARITABLE DONATIONS

During the year the company made charitable donations of £352,000 (2006 £256,000)

#### LAYING OF REPORTS AND ACCOUNTS

The company has passed an elective resolution dispensing with the requirement to lay reports and accounts before the members of the company in general meeting. However, under the provisions of section 253(2) of the Companies Act 1985 (as amended), any member of the company has the right to require this report and accounts to be laid before the members of the company in general meeting. Any member wishing to exercise this right must deposit notice at the company's registered office within 28 days of the date of this report.

#### **AUDITORS**

The company has passed an elective resolution dispensing with the requirement to appoint auditors annually. The company's auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office

#### PROVISION OF INFORMATION TO THE AUDITORS

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware

The directors have taken all steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

By Order of the Board

V E Cruwys Director 29 June 2007

#### Independent Auditors' Report to the members of ICAP Energy Limited

We have audited the financial statements of ICAP Energy Limited for the year ended 31 March 2007 which comprise the Profit and Loss Account, the Balance Sheet and the related notes These financial statements have been prepared under the accounting policies set out therein

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland) This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 March 2007 and of its profit and cashflows for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

Procewaterhorse Coopes LLP

LONDON

29 June 2007

# Profit and Loss Account for the year ended 31 March 2007

		<u>Year</u> ended	<u>Year</u> ended
	<u>Note</u>	31/3/2007 £'000	31/3/2006 £'000
Turnover	l(b)	34,576	29,873
Administrative expenses Other operating charges	4 6	(28,604) (404)	(26,088) 213
Operating profit		5,568	3,998
Interest receivable and similar income Interest payable and similar charges	9 10	283 (93)	310 (231)
Profit on ordinary activities before taxation		5,758	4,077
Taxation on profit on ordinary activities	11	(1,842)	(1,401)
Profit on ordinary activities after taxation		3,916	2,676
Dividends		(2,000)	(8,500)
Retained profit/(loss) for the financial year	18	1,916	(5,824)

Turnover and operating profit were derived wholly from continuing operations

The company had no recognised gains and losses for the period other than those included in the profit and loss account and therefore no separate statement of total recognised gains and losses is presented

There is no difference between the profit on ordinary activities before taxation and the retained profit for the year stated above and their historical cost equivalents

# ICAP ENERGY LIMITED Balance Sheet as at 31 March 2007

	Note	<u>As at</u> 31/3/2007 £'000	As at 31/3/2006 £'000
Fixed assets Intangible assets	12	2,199	2,893
Comment		2,199	2,893
Current assets Debtors Cash at bank and in hand	13 14	5,358 7,406	4,578 7,400
		12,764	11,978
Creditors: amounts falling due within one year	15	(4,522)	(6,346)
Net current assets		8,242	5,632
Total assets less current habilities		10,441	8,525
Creditors: amounts falling due after more than one year	16	(1,600)	(1,600)
Net assets		8,841	6,925
Capital and reserves			
Called up share capital	17	6,958	6,958
Share premium account	18	10	10
Other reserves	18	5	5
Profit and loss reserve	18	1,868	(48)
Total shareholders' funds	18	8,841	6,925

The financial statements on pages 4 to 13 were approved by the board of directors on 29 June 2007 and were signed on its behalf by

V E Cruwys Director

#### Notes to the financial statements for the year ended 31 March 2007

#### 1. PRINCIPAL ACCOUNTING POLICIES

#### (a) Basis of preparation

The financial statements have been prepared under the historical cost convention, the accounting policies set out below and in accordance with Accounting Standards applicable in the United Kingdom. The Company's parent, ICAP plc, prepares consolidated financial statements under International Financial Reporting Standards ("IFRS") as adopted by the EU. However, due to commercial reasons, the directors considered that it was not practical for the company to adopt IFRS for this period.

#### (b) <u>Turnover</u>

Turnover comprises commission and brokerage income derived from broking services supplied to third parties which is recognised on the date on which the transaction occurs

#### (c) <u>Intangible assets</u>

Intangible assets are stated at historical cost less provision for any impairment in their values

Intangible assets are amortised on a straight-line basis over their expected useful economic life of 7 years

#### (d) Debt provisioning

Provisions are made for specific debts when it is considered that the creditworthiness of the debtor has deteriorated such that the recovery of all or part of a debt is in serious doubt

A provision is made in respect of potential losses which are judged to be present in debtor balances at the balance sheet date, but which will not be identified as such until some time in the future. The level of provision is based upon the previous experience of such losses in the company and is reviewed on a periodic basis. The appropriateness of the provision is periodically assessed against any actual losses that have arisen. All provisions are recorded within administrative expenses in the income statement.

#### (e) Impairment of fixed assets and goodwill

Fixed assets and goodwill are subject to an impairment review if there are events or changes in circumstances that indicate that the carrying value of the fixed asset or goodwill may not be fully recoverable. The impairment review comprises a comparison of the net book value of the fixed asset or goodwill with its recoverable amount (the higher of net realisable value and value in use). Net realisable value represents the amount at which the asset could be disposed. Value in use is calculated by discounting the expected future cash flows obtainable as a result of the asset's continued use, including those resulting from its ultimate disposal, at a market based discount rate on a pre-tax basis. The carrying value of fixed assets and goodwill are written down by the amount of any impairment and this loss is recognised in the profit and loss account in the year in which it occurs.

#### (f) Change in accounting policies

From 1 April 2006, the company has adopted Financial Reporting Standard 26, "Financial Instruments, Measurement", in these financial statements as required by the standard. There has been no effect on the company's financial statements for the current and preceding year of adopting the standard.

The company has adopted Financial Reporting Standard 23 "The effects of changes in foreign exchange rates", with effect from 1 April 2006 and has applied the standard prospectively. There has been no effect on the company's financial statements for the current and preceding year of adopting the standard

#### Notes to the financial statements for the year ended 31 March 2007

#### 1 PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### (g) Foreign currencies

Transactions denominated in foreign currencies are recorded in the local currency at actual exchange rates as of the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the profit and loss account.

#### (h) Debtors

In accordance with FRS 26 "Financial Instruments, Measurement", debtors are measured initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of debtors is established when there is objective evidence that the group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default of delinquency in payments (more than 30 days overdue) are considered indicators that the debtors are impaired. The amount of the provision is the difference between the assets carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

#### 2. SEGMENTAL INFORMATION

In the opinion of the directors the company has a single class of business which is conducted principally in the United Kingdom

#### 3 CASH FLOW STATEMENT

As more than 90% of the voting rights of the company are controlled by ICAP plc which publishes a consolidated cash flow statement, the company is not required to present a cash flow statement in its own financial statements under Financial Reporting Standard 1 "Cash Flow Statements"

#### 4. ADMINISTRATIVE EXPENSES

The company's administrative expenses, including the auditors' remuneration of £30,000 (2006 £30,000), have been borne by other group undertakings. A management recharge of £28,604,000 (2006 £26,088,000) has been made by a fellow subsidiary undertaking.

Fees paid to the company's auditor, PricewaterhouseCoopers LLP, and its associates for services other than the statutory audit of the company are not disclosed in ICAP Energy Ltd's accounts since the consolidated accounts of ICAP Energy Ltd's parent ICAP plc, are required to disclose non-audit fees on a consolidated basis

#### Notes to the financial statements for the year ended 31 March 2007

#### 5. STAFF COSTS

Staff costs comprise

Sum voite vemprior	Year	<u>Year</u>
	<u>ended</u>	ended
	<u>31/3/2007</u>	31/3/2006
	£'000	£'000
Employee costs		
Wages and salaries	17,777	15,639
Social security costs	2,220	1,933
Other pension costs	43	45
	20,040	17,617

All staff costs were borne by a fellow subsidiary undertaking of ICAP plc and were charged to the company by way of the group management charges referred to in note 4

The average number of persons employed by the company during the period was 60 (2006 56)

#### 6. OTHER OPERATING CHARGES

This represents exchange differences arising on transactions in foreign currencies during the period and on the translation at the balance sheet date of assets and liabilities denominated in foreign currencies

#### 7. DIRECTORS' REMUNERATION

J N Pettigrew and J M Yallop are directors of the company's ultimate parent undertaking, ICAP plc, and their remuneration is disclosed in the financial statements of that company

Remuneration payable to the other directors in respect of services to the company was as follows

	Year ended 31/3/2007 Year ended 31/		31/3/2006	
	Total	Highest paid director	Total	Highest paid director
Aggregate emoluments	724	549	660	485
Contributions to defined contribution pension schemes	221	211	19	10
		<del></del>		
	<u>945</u>	<del>760</del>	<u>679</u>	<del>495</del>

As at 31 March 2007, retirement benefits are accruing to 1 director (2006–1 directors) under defined contribution schemes sponsored by ICAP plc

#### Notes to the financial statements for the year ended 31 March 2007

#### 8. DIRECTORS' INTERESTS

J N Pettigrew and J M Yallop are directors of the company's ultimate parent undertaking, ICAP plc, and their interests are disclosed in the financial statements of that company

P Newman has no interest in the share capital of the company or ICAP plc. Other directors' interests in shares were as follows

	As at 31/3/2007	<u>As at</u> 31/3/2006
ICAP plc Ordinary shares of 10p each		
V E Cruwys	5,495	2,560
G MacDonald	400,000	400,000

Other directors' interests in options over shares were as follows

ICAP plc	Scheme	<u>As at</u> 1/4/2006	Exercised	Granted	<u>As at</u> 31/3/2007	Exercise price (p)
Ordinary shares of 10p each						
V E Cruwys	SAYE *	5,495	5,495		-	168 20
	SAYE **	-	-	2,409	2,409	388 00
P Newman	UCSOP ***	166,700	-	-	166,700	177 90
	SAYE *	5,495	5,495	-	-	168 20
	SAYE **	-	-	2,409	2,409	388 00

- \* These options were granted on 27 June 2003 under the Sharesave Scheme Options are exercisable after three years from the contract start date
- \*\* These options were granted on 30 June 2006 under the Sharesave Scheme Options are exercisable after three years from the contract start date
- \*\*\* These options were granted on 31 May 2002 under the 2001 Unapproved Company Share Option Plan (UCSOP) These options are exercisable between 13 May 2005 and 12 May 2012

Except as disclosed above, none of the directors in office at 31 March 2007 held any interests in the share capital of the company, its ultimate parent undertaking, ICAP plc, or any of its fellow subsidiary undertakings

#### 9. INTEREST RECEIVABLE AND SIMILAR INCOME

	<u> Үеаг</u>	<u>Year</u>
	<u>ended</u>	<u>ended</u>
	<u>31/3/2007</u>	<u>31/3/2006</u>
	£,000	£'000
Interest receivable from bank deposits	239	215
Other interest receivable	44	95
	283	310
		=====

11.

# Notes to the financial statements for the year ended 31 March 2007

# 10. INTEREST PAYABLE AND SIMILAR CHARGES

	<u>Year</u> ended 31/3/2007 £'000	Year ended 31/3/2006 £'000
Interest payable on subordinated loans Other interest payable	93	89 142
	93	231
TAXATION ON PROFIT ON ORDINARY ACTIVITIE	s	
a) Analysis of charge for the period	<u>Year</u> ended 31/3/2007 £'000	Year ended 31/3/2006 £'000
Current taxation		
UK corporation tax Adjustments to prior periods	2,081 (239)	1,437 (36)
	1,842	1,401
b) Factors affecting the taxation charge for the period	Year ended 31/3/2007 £'000	Year ended 31/3/2006 £'000
Profit on ordinary activities before taxation	5,758	4,077
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2006) 30%)	1,727	1,223
Effects of		
Expenses not deductible for tax purposes (primarily client entertainment)	357	290
Capital allowances in excess of depreciation Timing differences not tax effected	(3)	(3)
Adjustments to prior periods	(239)	(73) (36)
	115	178
Current tax charge for the period	1,842	1,401
Effective tax rate	32 %	34 %

# Notes to the financial statements for the year ended 31 March 2007

#### 12. INTANGIBLE FIXED ASSETS

	Goodwill £'000
Cost	
As at 1 April 2006 and 31 March 2007	4,860
Amortisation	
As at 1 April 2006	1,967
Charge for the period	694
As at 31 March 2007	2,661
Net book value	
As at 31 March 2007	2,199
As at 31 March 2006	2,893

#### 13 DEBTORS

	<u>As at</u> 31/3/2007	<u>As at</u> 31/3/2006
	£'000	£'000
Trade debtors	5,340	4,554
Other debtors	-	14
Prepayments and accrued income	18	10
	5,358	4,578

# 14. CASH AT BANK AND IN HAND

The balance includes £706,000 (2006 £1,442,000) which is held in trust. The use of this cash is restricted

# 15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	<u>As at</u>	<u>As at</u>
	<u>31/3/2007</u>	<u>31/3/2006</u>
	£'000	£'000
Corporation tax	1,708	4,160
Amounts owed to group undertakings	2,129	1,746
Other tax and Social Security	599	337
Other creditors	33	22
Accruals and deferred income	53	81
	4.522	6.246
	4,522	6,346

Notes to the financial statements for the year ended 31 March 2007

#### 16. CREDITORS: AMOUNTS FALLING DUE AFTER ONE YEAR

	<u>As at</u> 31/3/2007 £'000	As at 31/3/2006 £'000
Subordinated loans	1,600	1,600
	1,600	1,600

Subordinated loans comprise of a loan from Intercapital plc of £1,600,000 (2006 £1,600,000) The loan is an approved subordinated loan under the rules of the Financial Services Authority, and interest is charged at 1% above Lloyds TSB Bank plc base rate. This is only repayable with the prior approval of the Financial Services Authority

#### 17. CALLED UP SHARE CAPITAL

	<u>As at</u> 31/3/2007	<u>As at</u> 31/3/2006
	£'000	£'000
Authorised		
7,000,000 Ordinary shares of £1 each	7,000	7,000
	7,000	7,000
Allotted and fully paid		
6,958,407 Ordinary shares of £1 each	6,958	6,958
	6,958	6,958
	<del></del>	

#### 18 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	Share capital (note 17) £'000	Share premium account £'000	Other reserves	Profit and loss account £'000	<u>Total</u> £'000
As at 1 April 2006	6,958	10	5	(48)	6,925
Retained profit for the year	<u>-</u>	<del>-</del>		1,916	1,916
As at 31 March 2007	6,958	10	5	1,868	8,841

#### 19. RELATED PARTY TRANSACTIONS

As more than 90% of the voting rights of the company are controlled by ICAP plc which publishes consolidated financial statements, no disclosure is required under Financial Reporting Standard 8 "Related party disclosures" of any transactions between the company and the other members, associates or joint ventures of the group of undertakings headed by ICAP plc

Notes to the financial statements for the year ended 31 March 2007

#### 20. ULTIMATE PARENT UNDERTAKING

The company's immediate parent undertaking is Intercapital plc, which does not prepare consolidated financial statements

The company's ultimate parent undertaking is ICAP plc, which heads the smallest and largest group of undertakings of which the company is a member that prepares consolidated financial statements. Copies of the consolidated financial statements of ICAP plc can be obtained from the Company Secretary, ICAP plc, 2 Broadgate, London, EC2M 7UR