

Report and Financial Statements

31 March 1996

Deloitte & Touche Verulam Point Station Way St Albans Hertfordshire AL1 5HE



## REPORT AND FINANCIAL STATEMENTS 1996

CONTENTS	Page
Officers and professional advisers	1
Directors' report	2
Statement of directors' responsibilities	4
Auditors' report	5
Consolidated income and expenditure account	6
Reconciliation of movements in accumulated funds	6
Consolidated balance sheet	7
Parent company balance sheet	8
Consolidated cash flow statement	_
Notes to the accounts	10



## REPORT AND FINANCIAL STATEMENTS 1996

## OFFICERS AND PROFESSIONAL ADVISERS

#### DIRECTORS

Lady Elizabeth Anson (resigned 27.7.95)

Joseph B Baldwin

Henry J Brooks (resigned 21.4.95)

Stephen M Bullock (resigned 2.2.96)

Brian Clack

Chris Clarke

Bryn H Duggan

William J Flanagan

Elizabeth Graham (appointed 28.7.95)

Joan Hanham

Gerard Heywood (appointed 28.7.95)

John R Horrell CBE

Gordon V Houlston

Robert Irving

Elgar Jenkins OBE (resigned 2.2.96)

Harry G Jones (Chair)

Sir Jack Layden

James Mutter

Graham M Pratley (resigned 28.7.95)

John Sewell CBE

Linda Short (appointed 28.7.95)

Ian C F Swithenbank

M Walker (appointed 2.2.96)

Patrick Watters

### **SECRETARY**

Judith Hunt

#### REGISTERED OFFICE

Arndale House

The Arndale Centre

Luton

LU12TS

#### **BANKERS**

Midland Bank Plc

#### **SOLICITORS**

Beachcroft Stanleys

### **AUDITORS**

Deloitte & Touche

Chartered Accountants

Verulam Point

Station Way

St Albans

Hertfordshire AL1 5HE



## DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 31 March 1996.

#### **ACTIVITIES**

The Local Government Management Board (a company limited by guarantee) and its subsidiary and related companies are engaged in the provision of publications, advice and other services to Local Authorities in England and Wales.

#### REVIEW OF DEVELOPMENTS

On 1 April 1995 the Yorkshire and Humberside Employers Organisation was integrated with the company. In addition on 1 August 1995 METRA Services Limited commenced trading. The company has a 50% shareholding in METRA Services Limited and has carried out accounting services on its behalf.

Also on 1 April 1995, the company took over the activities of the Anti-Poverty Unit previously carried out by the Local Authority Associations.

During the year freehold premises were purchased in Farringdon, financed by the surplus on the disposal of one of the company's leasehold premises in London.

#### DIVIDENDS AND TRANSFERS TO RESERVES

The articles of the company do not permit the payment of a dividend. The surplus of income over expenditure of £573,000 (1995: deficit £353,000) for the year has been transferred to Accumulated Funds.

#### **FUTURE PROSPECTS**

The company continues to obtain 55% (1995: 59%) of its income from the Department of the Environment and continues to seek other income from sources outside Central Government. The directors intend to pursue the expansion of the company's central objectives of advice and guidance to Local Government in England and Wales.

The company intends to move to the Farringdon premises in September/October and dispose of its other leases in London and Luton. The savings resulting from the one central location should meet any additional costs incurred as a result of the above.

#### FIXED ASSETS

Movements in fixed assets during the year are set out in notes 8 and 10.

#### **DIRECTORS**

The names of the directors who served during the year are set out on page 1.

#### **DONATIONS**

No donations were made during the year (1995: £nil).

### EMPLOYEE INVOLVEMENT

Monthly joint consultative meetings are held to discuss issues raised by management or staff representatives.



#### **DIRECTORS' REPORT**

## EMPLOYMENT OF DISABLED PERSONS

The group ensures full and fair consideration is given to all employment applications made by disabled persons based on their particular aptitudes and abilities. Three registered disabled persons were employed throughout the year and an exemption certificate has been granted to the company. Appropriate training or re-training is provided for all staff under the staff development scheme.

#### **AUDITORS**

On 1 February 1996 our auditors changed the name under which they practise to Deloitte & Touche and, accordingly, have signed their report in their new name. A resolution for the reappointment of Deloitte & Touche as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

north thant

JUDITH HUNT

Secretary 25 July 1996



## STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the income and expenditure of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



#### **Chartered Accountants**

Deloitte & Touche Verulam Point Station Way St Albans Hertfordshire AL1 5HE Telephone: National 01727 839000 International + 44 1727 839000 Fax (Gp. 3): 01727 831111

## THE LOCAL GOVERNMENT MANAGEMENT BOARD

## **AUDITORS' REPORT TO THE MEMBERS**

We have audited the financial statements on pages 6 to 18 which have been prepared under the accounting policies set out on page 10.

## Respective responsibilities of directors and auditors

As described on page 4 the Company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's and the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 March 1996 and of the surplus of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

Deloite " Ton the

25.9.96

5



# CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT Year ended 31 March 1996

	Note	1996 £000	1995 £000
INCOME Income from interest in related companies	2	15,847 22	14,716 18
		15,869	14,734
Administrative expenses		(16,814)	(15,289)
OPERATING (DEFICIT) Surplus on sale of leasehold premises	5	(945) 2,575	(555)
Provision for relocation costs Interest receivable	14	(1,357)	202
SURPLUS/(DEFICIT) OF INCOME OVER EXPENDITURE FOR THE YEAR	15	580	(353)

All income and expenses have been derived from continuing operations.

A statement of Total Recognised Gains and Losses has not been prepared as there have not been any recognised gains or losses other than the surplus for the year in 1996 and deficit for the year in 1995.

# RECONCILIATION OF MOVEMENTS IN ACCUMULATED FUNDS Year ended 31 March 1996

	1996 £000	1995 £000
Surplus/(deficit) of income over expenditure for the year	580	(353)
Share of assets gifted to METRA Services Limited	12	-
Funds received from integration of Yorkshire and Humberside Regional office	57	
Net increase/(decrease) in accumulated funds	649	(353)
Opening accumulated funds	2,788	3,141
Closing accumulated funds	3,437	2,788



CONSOLIDATED BALANCE SHEET 31 March 1996

	Note	1996 £000	1995 £000
FIXED ASSETS	8	2,344	1,004
Tangible assets Investments	8 10	70	36
		2,414	1,040
CURRENT ASSETS			
Stocks	11	290	198
Debtors	12	1,203	909
Investments - money market deposits		5,391	4,072
Cash at bank and in hand		373	533
		7,257	5,712
CREDITORS: Amounts falling due within one year	13	(4,488)	(3,590)
NET CURRENT ASSETS		2,769	2,122
TOTAL ASSETS LESS CURRENT LIABILITIES		5,183	3,162
PROVISIONS FOR LIABILITIES AND CHARGES	14	(1,746)	(374)
		3,437	2,788
ACCUMULATED FUNDS	15	3,437	2,788

These financial statements were approved by the Board of Directors on 25 July 1996 Signed on behalf of the Board of Directors

Harry. G. Jones.

HARRY G JONES

Director



# PARENT COMPANY BALANCE SHEET 31 March 1996

	Note	1996 £000	1995 £000
FIXED ASSETS	•	0.244	1.004
Tangible assets	8	2,344	1,004
CURRENT ASSETS			
Stocks	11	290	198
Debtors	12	1,330	909
Investments - money market deposits		4,909	3,572
Cash at bank and in hand		238	450
		6,767	5,129
CREDITORS: Amounts falling due within one year	13	(4,488)	(3,584)
NET CURRENT ASSETS		2,279	1,545
TOTAL ASSETS LESS CURRENT LIABILITIES		4,623	2,549
PROVISIONS FOR LIABILITIES AND CHARGES	14	(1,746)	(374)
		2,877	2,175
ACCUMULATED FUNDS	15	2,877	2,175

These financial statements were approved by the Board of Directors on 25 July 1996

Signed on behalf of the Board of Directors

HARRY G JONES

Director





Deloitte Touche Tohmatsu International

## CONSOLIDATED CASH FLOW STATEMENT Year ended 31 March 1996

Year ended 31 March 1996	Note	1996 £000	1995 £000
Net cash (outflow) from operating activities	18	(199)	(333)
Returns on investments and servicing of finance Interest received		307	202
Investing activities Payments to acquire tangible fixed assets		(2,331) 3,325	(153) 1
Receipts from sales of tangible fixed assets Acquisition of Yorkshire and Humberside Regional office		57	
Net cash inflow/(outflow) from investing activities		1,051	(152)
Increase/(decrease) in cash and cash equivalents	19	1,159	(283)





## NOTES TO THE ACCOUNTS Year ended 31 March 1996

#### ACCOUNTING POLICIES 1.

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

## Accounting convention

The financial statements are prepared under the historical cost convention.

## **Basis of consolidation**

The group financial statements consolidate the financial statements of the company and its subsidiary and related companies for the year ended 31 March 1996.

## Tangible fixed assets

Depreciation is provided on cost in equal instalments over the estimated useful lives of the assets. The rates of depreciation are as follows:

2% per annum **Premises** 

33% per annum Computer equipment

10% per annum Furniture and fittings

#### Investments

Except as stated below, investments held as fixed assets are stated at cost less provision for any permanent diminution in value.

In the consolidated accounts, shares in related companies are accounted for using the equity method of accounting. The consolidated income and expenditure account includes the group's share of the surplus of the related companies based on audited financial statements for the year ended 31 March 1996. In the consolidated balance sheet, the interest in related companies is shown at the group's share of the net assets of the related companies.

#### Income

Income represents the amount receivable as grants, subscriptions and for goods sold and services provided (excluding Value Added Tax). Note 2 gives further analysis of income.

#### Stocks

Stocks are stated at the lower of cost and net realisable value.

Operating lease rentals are charged to income in equal amounts over the lease term.

#### Pension costs

The expected cost of providing pensions, as calculated periodically by professionally qualified actuaries, is charged to the income and expenditure account so as to spread the cost over the service lives of employees in the scheme in such a way that the pension cost is a substantially level percentage of current and expected future pensionable payroll.

As with other organisations operating in the public sector, costs of providing pension increases to former employees are funded from annual income and are charged to the income and expenditure account as incurred. In the event of the activities of the group being transferred or ceased, the members would have to find alternative methods of funding this ongoing yearly liability to former employees.



#### 2. INCOME

	1996 £000	1995 £000
Government grants Local Authority subscriptions Services recharged Sales of books and publications Examination fees Other income	8,644 1,558 4,238 958 301 148	8,785 1,372 3,068 955 275 261
	15,847	14,716

## 3. DIRECTORS EMOLUMENTS

None of the directors received any emoluments from the company (1995: £nil).

## 4. STAFF COSTS

1996 No.	1995 No.
111	107
	67
	22
	19
	16
247	231
£000	£000
5 390	4,944
·	415
727	740
6,543	6,099
	\$\bmodel{\mathbb{No.}}{111} \\ 73 \\ 23 \\ 20 \\ 20 \\ 247 \\ \$\bmodel{\pmodel}{247} \\ \$\bmodel{\pmodel}{200} \\ 247 \\ \$\bmodel{\pmodel}{246} \\ 727 \\ \$\bmodel{\pmodel}{27} \\ \$\bmodel{\pmodel}{25,390} \\ 426 \\ 727 \\ \$\bmodel{\pmodel}{27} \\ \$\bmodel{\pmodel}{25,390} \\ \$\bmodel{\pmodel}{27} \\ \$\bmodel{\pmodel}{25,390} \\ \$\bmodel{\pmodel}{25,390} \\ \$\bmodel{\pmodel}{27} \\ \$\bmodel{\pmodel}{25,390} \\ \$



## 5. OPERATING (DEFICIT)

	1996	1995
	£000	£000
Operating (deficit) is after charging:		
Depreciation and amortisation	241	214
Rentals under operating leases - plant and equipment	333	338
- other operating leases	451	360
Staff costs (note 4)	6,543	6,099
Auditors' remuneration - audit fee	17	19
- non audit fees	1	50

#### 6. TAXATION

The Local Government Management Board is exempt from Income Tax and Corporation Tax by virtue of its status as a Local Authority Association under Sections 19(2) and 19(3) of the Taxes Act 1988. It is exempt from Capital Gains Tax under Section 271 of the Taxation of Chargeable Gains Act 1992. The subsidiary and related companies are exempt by virtue of their status as Registered Charities or as a Local Authority Association.

## 7. SURPLUS/(DEFICIT) OF PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the income and expenditure account of the parent company is not presented as part of these accounts.

The parent company's surplus for the year amounted to £645,000 (1995:£281,000 deficit) all of which was transferred to accumulated funds (note 15).

## 8. TANGIBLE FIXED ASSETS

(The Group and Company)

	Freehold Premises £000	Computer Equipment £000	Furniture and fittings £000	Long leasehold premises £000	Total £000
Cost		~ 4.4	257	813	1,814
At 1 April 1995	<del>-</del>	644	357	013	2,331
Additions	2,043	238	50	- (012)	
Disposals		(13)		(813)	(826)
At 31 March 1996	2,043	869	407		3,319
Accumulated depreciation			220	(2	910
At 1 April 1995	-	509	238	63	810
Charge for the year	-	171	70	- ( < 0 >	241
Disposals	-	(13)		(63)	(76)
At 31 March 1996		667	308		975
Net book value					2244
At 31 March 1996	2,043	202	99		2,344
At 31 March 1995	<del>-</del>	135	119	750	1,004



## 9. FORMATION OF THE GROUP

The company was formed to join together the operations of the Local Authorities Conditions of Service Advisory Board (LACSAB) and the Local Government Training Board (LGTB). The assets and liabilities of LACSAB were transferred to the company on 1 April 1991 for nil consideration. The assets and liabilities of LGTB were transferred to a subsidiary company of the Local Government Management Board, Local Government Training and Research Services Limited (LGT&RS) also for nil consideration. LGT&RS then sold the tangible fixed assets to the Local Government Management Board at net book value, retaining the current assets and liabilities for continuing use.

The Local Government Management Board acquired the share capital of LGT&RS on 1 April 1991. Further details of the investment are given in note 10 to the accounts.

On 3 March 1991 the company acquired a 50% holding in Joint Initiative for Community Care Limited, a joint venture with the Association of Directors of Social Services. Further details of this investment are given in note 10 to the accounts.

On 1 August 1995 the company acquired a 50% holding in Metra Services Limited, a company formed to take over the activities of the Metropolitan Authorities Recruitment Agency which owns the remaining 50% of the company.

The company has no right to receive dividends from it's investments, nor to participate in any distribution of assets following a winding up.

#### 10. FIXED ASSET INVESTMENTS

	The Group 1996 ₤	The Group 1995 £	The Company 1996 £	The Company 1995 £
Shares in group companies - subsidiary Interest in related companies	70,402	36,482	100	100
	70,402	36,482	200	150

#### Shares in subsidiary undertaking:

Local Government Training and Research Services Limited, a company registered in England and Wales, is a registered charity engaged in the provision of training and research in all aspects of local government activity. The Local Government Management Board owns 100% of the issued ordinary share capital.

## Interest in related companies:

Joint Initiative for Community Care Limited, a registered charity and company registered in England and Wales, is engaged in research into the 'Care in the Community' policy of local government social services. The Local Government Management Board owns 50% of the ordinary share capital of the company.

	1996	1995
	£	£
Cost of investment	50	50
Group share of undistributed surpluses:	50,658	36,432
Balance at 31 March	50,708	36,482



## 10. FIXED ASSET INVESTMENTS (Continued)

Metra Services Limited, a company registered in England and Wales, is engaged in recruitment, training and retention of employers for Local Government, together with advice on equality issues. The Local Government Management Board - owns 50% of the ordinary share capital of the company.

	1996	1995
	£	£
Cost of investment	50	-
Share of assets gifted to METRA Services Limited	12,300	-
Group share of undistributed post-acquisition surpluses:	7,344	-
Balance at 31 March	19,694	-

All of the companies above are unlisted.

#### 11. STOCKS

	The Group and the Company	
	1996 £000	1995 £000
Raw materials and consumables Goods for resale	135 155	78 120
	290	198

#### 12. DEBTORS

	The Group 1996 £000	The Group 1995 £000	The Company 1996 £000	The Company 1995 £000
Trade debtors	702	544	702	544
Amounts administered for other public	20	8	20	8
bodies Amounts owed by related undertakings	5	16	138	16
Other debtors	289	154	283	154
Prepayments and accrued income	187	187	187	187
	1,203	909	1,330	909



## 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

Trade creditors	1996 £000 3,235	The Group 1995 £000 2,257	1996 £000 3,235	The Company 1995 £000 2,251
Amounts administered for other public bodies Other taxes and social security Other creditors	487	520	487	520
	170	157	170	157
	596	656	596	656
	4,488	3,590	4,488	3,584

## 14. PROVISIONS FOR LIABILITIES AND CHARGES

The Group and the Company

	Relocation costs £000	Major repairs and redecoration £000	Car lease termination £000	Total £000
Balance at 1 April 1995	-	312	62	374
Charged to income and expenditure account Utilisation during the year	1,357	159 (136)	(8)	1,516 (144)
Balance at 31 March 1996	1,357	335	54	1,746

The provision for relocation covers the estimated future costs of staff changes, office removals and excess space.

The provision for major repairs and redecoration was established to spread these costs over the years in which the liabilities arise and to provide for possible dilapidations on vacation of current premises and surrender of leases.

The car lease termination provision was established to provide for one-off costs associated with the company's employee car scheme, principally penalties for early termination of leases.



## 15. STATEMENTS OF MOVEMENTS ON ACCUMULATED FUNDS

£000	The Group £000 2.788	£000	The Company £000 2,175
	2,700		,
	57		57
	12		-
645 (87) 22		645 - -	
	580		645
	3,437		2,877
	645	\$000 \$\frac{\mathbb{G}{\mathbb{G}000}}{2,788}\$  57  12  645 (87) 22 580	\$000 \$\pmodestrack{\pmode

The accumulated funds are not distributable to the members by way of dividend. The accumulated funds of the subsidiary undertaking and related companies (£560,000) may only be used for charitable purposes. The accumulated funds of the company (£2,877,000) are allocated as follows:

	000£
Against s78(1) 1997/98 submission	27
Against \$78(1) 1997/98 submission  Against \$78(1) 1996/97 submission	160
Funding of assets	2,394
Yorkshire & Humberside (excluding	46
fixed assets)	250
Contingency allowance	
	2,877
	<del></del>

## 16. FINANCIAL COMMITMENTS

#### **Operating Leases**

At 31 March 1996 the group was committed to making the following payments during the next year in respect of operating leases.

	Land and buildings £000	Other £000
Leases which expire:		
Within one year	104	18
Within 2 to 5 years	-	176
After 5 years	370	
	474	194
	<del></del>	



## NOTES TO THE ACCOUNTS Year ended 31 March 1996

#### Capital commitments

Capital expenditure contracted for but not provided at 31 March 1996 was £2,664,000 (1995: £nil).

#### 17. PENSION SCHEME

Employees of the Board may participate in the London Borough of Camden Superannuation Fund, part of the Local Government Superannuation Scheme, a defined benefit statutory scheme. The Fund is administered by the Borough Council in accordance with the Local Government Pension Regulations 1995 as amended. The total pension cost for the Group was £727,000 (1995: £740,000).

The most recent valuation was carried out as at 31 March 1995 by independent qualified actuaries using the projected unit method. The main assumptions were:

Rate of investment return	9% per annum
Rate of salary increases	6.5% per annum
Rate of pension increases	4.5% per annum
Rate of growth in dividends from equity investment	4.5% per annum

Surpluses or deficiencies in the Fund are amortised as a percentage of salaries over a period of eleven years, slightly shorter than the average future service lifetime of the active members.

The pension cost is approximately 8.7% (1995 - 8.7%) of the relevant payroll. From 1 April 1996 the cost will increase to approx. 12.1% of pensionable payroll.

At the last valuation, the market value of the Fund's assets was taken as £252 million and the actuarial value of these assets represented 81% of the total liabilities of the Fund. Assets are not explicitly attributed to particular employers.

In addition, the company is responsible for meeting the costs of increases in pensions to certain former employees. The cost in this period amounted to £339,000 (1995: £386,000).

# 18. RECONCILIATION OF OPERATING (DEFICIT) TO NET CASH (OUTFLOW) FROM OPERATING ACTIVITIES

	1996 £000	1995 £000
Operating (deficit)	(945)	(555)
Depreciation	241	214
(Income) from interest in related company	(22)	(18)
Decrease/(increase) in current assets: stocks	(92)	(34)
debtors	(294)	(57)
(Decrease)/increase in current liabilities and provisions:		
creditors	898	129
provisions	15	(12)
Net cash (outflow) from operating activities	(199)	(333)



# 19. ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET

Cash and cash equivalents are defined as cash at bank and in hand, and money market deposits.

			Change in
	1996	1995	the year
	£000	£000	£000
Cash at bank and in hand	373	533	(160)
Money market deposits	5,391	4,072	1,319
	5,764	4,605	1,159