BUSINESS IN FOCUS LIMITED

COMPANY LIMITED BY GUARANTEE

ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED

31 MARCH 2007

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ABBREVIATED ACCOUNTS

YEAR ENDED 31 MARCH 2007

CONTENTS	PAGE
Officers and professional advisers	1
The directors' report	2
Independent auditor's report to the company	4
Abbreviated profit and loss account	5
Reconciliation of movements in members' funds	6
Abbreviated balance sheet	7
Cash flow statement	8
Notes to the abbreviated accounts	10

OFFICERS AND PROFESSIONAL ADVISERS

The board of directors

Mr J P Bevan Mr G Bray Mr G D Evans Cllr M R Harvey Mr S D Hudd Mr D R H James

Mr D W C Morgan (Chairman)

Mr J P Sheppard Mr W D Snowdon Mr K Thomas Mr R G Thomas Mrs J Gnffiths Mr T Mansell Clir D R Bevan Clir M D Stephens Clir R D L Burns Dr C Grace Mr P S Kerkin Mr R James

Company secretary

Eversecretary Ltd

Registered office

Enterprise Centre Bryn Road Tondu Bridgend CF32 9BS

Auditor

Clay Shaw Thomas Limited Chartered Accountants & Registered Auditors

Ty Atebion Bocam Park Bridgend CF35 5LJ

Bankers

National Westminister Bank Plc

28 Adare Street Bridgend CF31 1EN

Solicitors

Geldards LLP 1 Dumfries House Dumfries Place Cardiff

Eversheds LLP 1 Callaghan Square

Cardiff CF10 5BT

THE DIRECTORS' REPORT

YEAR ENDED 31 MARCH 2007

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 March 2007

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The company is an approved enterprise agency. Its principal objectives are to stimulate and promote the creation of new enterprises in the Bridgend, Rhondda Cynon Taff, Cardiff and the Vale of Glamorgan Local Authority areas and to provide assistance, whether financial or otherwise, to help new and existing SME's expand within these areas.

FUTURE DEVELOPMENTS

This anticipated loss was due in the large part to the impact of a substantial late and unexpected reduction in the contract for General Support for Business - Pre and Post Start - notified to the company in March 2006

As a consequence the company agreed an Action Recovery Plan November 2006 the essential elements of which were implemented during the December 2006 to February 2007 period

The company is now in a position to return to a profitable position during the financial year 2007/08

RESULTS

The loss for the year amounted to £191,770 The directors have not recommended a dividend

DIRECTORS

The directors who served the company during the year were as follows

Mr J P Bevan

Mr G Bray

Mr G D Evans

Clir M R Harvey

Mr S D Hudd

Mr D R H James

Mr D W C Morgan (Chairman)

Mr J P Sheppard

Mr W D Snowdon

Mr K Thomas

Mr R G Thomas

Mrs J Griffiths

Mr T Mansell

Clir D R Bevan

Cllr M D Stephens

Clir R D L Burns Dr C Grace

Mr P S Kerkın

Mr R James

THE DIRECTORS' REPORT (continued)

YEAR ENDED 31 MARCH 2007

DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

select suitable accounting policies and then apply them consistently,

make judgements and estimates that are reasonable and prudent,

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

there is no relevant audit information of which the company's auditor is unaware, and

the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

AUDITOR

A resolution to re-appoint Clay Shaw Thomas Limited as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985

Registered office Enterprise Centre Bryn Road Tondu Bridgend CF32 9BS Signed on behalf of the directors

LC Mon

D W C Morgan Chairman

Approved by the directors on 31 Feb. 2007

INDEPENDENT AUDITOR'S REPORT TO BUSINESS IN FOCUS LIMITED

UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts which comprise the Profit and Loss Account, Statement of Total Recognised Gains and Losses, Reconciliation of Members' Funds, Balance Sheet, Cash Flow Statement and the related notes, together with the financial statements of Business In Focus Limited for the year ended 31 March 2007 prepared under Section 226 of the Companies Act 1985

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our audit work, for this report, or for the opinions we have formed

RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITOR

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you.

BASIS OF OPINION

We conducted our work in accordance with Bulletin 2006/3 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

OPINION

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in ascordance with that provision

> CLAY SHAW THOMAS LIMITED Chartered Accountants & Registered Auditors

Ulus De

Ty Atebion Bocam Park Bridgend CF35 5LJ

31/7/2007

ABBREVIATED PROFIT AND LOSS ACCOUNT

YEAR ENDED 31 MARCH 2007

GROSS PROFIT	Note	2007 £ 3,231,360	2006 £ 4,029,197
Administrative expenses		(3,332,654)	(3,765,339)
OPERATING (LOSS)/PROFIT	2	(101,294)	263,858
Interest receivable Interest payable and similar charges	5	15 (151,060)	258 (121,151)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		(252,339)	142,965
Tax on (loss)/profit on ordinary activities	6	60,569	(18,964)
(LOSS)/PROFIT FOR THE FINANCIAL YEAR		(191,770)	124,001

All of the activities of the company are classed as continuing

RECONCILIATION OF MOVEMENTS IN MEMBERS' FUNDS

YEAR ENDED 31 MARCH 2007

	2007	2006
(Loss)/Profit for the financial year Opening members' funds	(191,770) 4,994,432	124,001 4,870,431
Closing members' funds	4,802,662	4,994,432

ABBREVIATED BALANCE SHEET

31 MARCH 2007

		2007	7	2006	
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	7		8,560,720		8,611,070
Investments	8		1		1
			8,560,721		8,611,071
CURRENT ASSETS					
Debtors	9	742,417		990,644	
Cash at bank and in hand		17,982		24,502	
		760,399		1,015,146	
CREDITORS: AMOUNTS FALLING DUE					
WITHIN ONE YEAR	11	945,533		950,029	
NET CURRENT (LIABILITIES)/ASSETS			(185,134)		65,117
TOTAL ASSETS LESS CURRENT LIABILI	TIES		8,375,587		8,676,188
CREDITORS: AMOUNTS FALLING DUE					
AFTER MORE THAN ONE YEAR	12		1,246,650		1,351,110
A TEXTIONE HAND ONE TEAM					
			7,128,937		7,325,078
PROVISIONS FOR LIABILITIES					
Deferred taxation	10		_		4,371
Deferred income	13		2,326,275		2,326,275
			4 902 662		4 004 433
			4,802,662		4,994,432
RESERVES	15				
Revaluation reserve	16		3,890,642		3,890,642
Profit and loss account	16		912,020		1,103,790
MEMBERS' FUNDS			4,802,662		4,994,432

These abbreviated financial statements have been prepared in accordance with the special provisions for medium-sized companies under Part VII of the Companies Act 1985

These abbreviated accounts were approved by the directors and authorised for issue on 31 Third are signed on their behalf by

D W C NICRGAN (CHAIRMAN)

G BRAY (DIRECTOR)

CASH FLOW STATEMENT

YEAR ENDED 31 MARCH 2007

Note	2007	£	2006 £	£
NET CASH INFLOW FROM OPERATING	: E		£	
ACTIVITIES		322,164		32,122
RETURNS ON INVESTMENTS AND				
SERVICING OF FINANCE Interest received	15		258	
Interest paid	(1 <u>51,060</u>)		(121,151)	
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		(151,045)		(120,893)
TAXATION		(36,104)		(29,935)
CAPITAL EXPENDITURE Payments to acquire tangible fixed assets	(25,305)		(101,451)	
	(23,303)		(101,101)	
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE		(25,305)		(101,451)
FINANCING	(70 477)		(191,726)	
Repayment of bank loans	(78,477)	(78,477)	(131,720)	(191,726)
NET CASH OUTFLOW FROM FINANCING		(70,477)		(131,720)
INCREASE/(DECREASE) IN CASH		31,233		(411,883)
RECONCILIATION OF OPERATING (LOSS)/PR FROM OPERATING ACTIVITIES	OFIT TO NET CASI	H INFLOW		
FROM OPERATING ACTIVITIES				
		2007 £		2006 £
Operating (loss)/profit		(101,294)		263,858
Depreciation Decrease in stocks		75,655 -		87,517 7,721
Decrease/(increase) in debtors		312,224 35,579		(433,705) 106,731
Increase in creditors		322,164		32,122
Net cash inflow from operating activities		322,104		32,122
RECONCILIATION OF NET CASH FLOW TO MO	VEMENT IN NET D	EBT		
	2007		2006	•
Increase/(decrease) in cash in the period	£ 31,233	£	£ (411,883)	£
Net cash outflow from bank loans	78,477		191,726	
		109,710		(220,157)
Change in net debt		109,710		(220,157)
Net debt at 1 April 2006		(1,767,603)		(1,547,446)
Net debt at 31 March 2007		(1,657,893)		(1,767,603)
				_

CASH FLOW STATEMENT (continued)

YEAR ENDED 31 MARCH 2007

ANALYSIS OF CHANGES IN NET DEBT

	At 1 Apr 2006 £	Cash flows £	At 31 Mar 2007 £
Net cash		(5 500)	47.000
Cash in hand and at bank Overdrafts	24,502 (276,094)	(6,520) 37,753	17,982 (2 <u>38,341</u>)
	(251,592)	31,233	(220,359)
Debt			
Debt due within 1 year	(164,901)	(25,983)	(190,884)
Debt due after 1 year	(1, <u>351,110</u>)	104,460	(1,246,650)
	(1,516,011)	78,477	(1,437,534)
Net debt	(1,767,603)	109,710	(1,657,893)

NOTES TO THE ABBREVIATED ACCOUNTS

YEAR ENDED 31 MARCH 2007

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of certain fixed assets

Consolidation

In the opinion of the directors, the company and its subsidiary undertakings comprise a medium-sized group. The company has therefore taken advantage of the exemption provided by Section 248 of the Companies Act 1985 not to prepare group accounts.

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax

Fixed accets

All fixed assets are initially recorded at cost

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Plant & Machinery

33 1/3% per annum

Fixtures & Fittings

33 1/3% per annum

Building refurbishment and enhancement

10% per annum

Investment properties

In accordance with Statement of Standard Accounting Practice No 19, the company's properties are held for long-term investment and are valued annually by the Board and every five years valued externally by a professional valuer. The surplus on revaluation of such properties are transferred to the investment property revaluation reserve, and deficits are written off to the profit and loss account.

The policy represents a departure from statutory accounting principles, which require depreciation to be provided on all fixed assets. The directors consider this policy is necessary in order that the accounts may give a true and fair view because current values and changes in current values are of prime importance rather than the calculation of systematic annual depreciation. Depreciation is only one of the many factors reflected in the valuation and the amount which might otherwise have been shown cannot be separately identified or quantified.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

Pension costs

The company operates a defined contribution pension scheme for an employee The contributions payable for the year are charged to the Profit and Loss Account

NOTES TO THE ABBREVIATED ACCOUNTS

YEAR ENDED 31 MARCH 2007

1. ACCOUNTING POLICIES (continued)

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date will result in an obligation to pay more, or a right to pay less or to receive more tax

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Deferred tax assets are recognised by the company to the extent that they are regarded as recoverable. The assets are regarded as recoverable to the extent, that the company forecast future profits from which the reversal can take place

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

Capitalisation of interest

Interest on capital borrowed directly attributable to finance the construction of properties is capitalised and included within the cost or valuation in the Balance Sheet. Interest is no longer capitalised when the properties are physically completed and available for rent

Deferred income

Government grants relating to capital expenditure are held as deferred income in the balance sheet and are released to the profit and loss account when the related assets are sold

Government grants of a revenue nature are credited to the profit and loss account in the same period as the related expenditure

2. OPERATING (LOSS)/PROFIT

Operating (loss)/profit is stated after charging

	2007	2006
	£	£
Depreciation of owned fixed assets	75,655	87,517
Auditor's remuneration - as auditor	7,600	5,800
Operating lease costs Other	28,631	47,811

NOTES TO THE ABBREVIATED ACCOUNTS

PARTICULARS OF EMPLOYEES

YEAR ENDED 31 MARCH 2007

3.

The average number of staff employed by the company during the financial year am	nounted to
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	2007	2006
	No	No
Number of administrative staff	27	39
Number of management staff	6	7
Number of other staff - manual	6	6
Number of other staff - Advisors	39	36
	-	-
	78	88
	_	_

The aggregate payroll costs of the above were

	2007	2006
	£	£
Wages and salaries	1,843,234	1,978,764
Social security costs	180,433	193,634
Other pension costs	54,907	58,859
Other pension costs	5,148	5,023
	2,083,722	2,236,280

4. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were

	2007 £	2006 £
Aggregate emoluments	65,603	64,658
Value of company pension contributions to money purchase schemes	5,148	5,023
	70,751	69,681

The number of directors who accrued benefits under company pension schemes was as follows

	2007	2006
	No	No
Money purchase schemes	1	1
	—	_

With the exception of the Executive Director, no board members receive any remuneration

5. INTEREST PAYABLE AND SIMILAR CHARGES

	2007	2006
	£	£
Interest on other loans	1 <u>51,060</u>	121,151

NOTES TO THE ABBREVIATED ACCOUNTS

YEAR ENDED 31 MARCH 2007

6. TAXATION ON ORDINARY ACTIVITIES

(a) Analysis of charge in the year

	2007		2006	
Current tax:	£	£	£	£
UK Corporation tax based on the results for the year Over/under provision in prior year Total current tax		: 		28,305 (1) 28,304
Deferred tax.				
Origination and reversal of timing differences (note : Capital allowances Losses	10) (13,158) (47,411)		(9,340) 	
Total deferred tax (note 10)	<u> </u>	(60,569)		(9,340)
Tax on (loss)/profit on ordinary activities		(60,569)		18,964

(b) Factors affecting current tax charge

The tax assessed on the (loss)/profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 19% (2006 - 19%)

(Loss)/profit on ordinary activities before taxation	2007 £ (2 <u>52,339)</u>	2006 £ 142,965
Taxation of accounting profits Depreciation Disallowable expenses Capital allowances	(47,944) 14,375 2,535 (19,072)	27,163 16,627 302 (15,789)
Under provision in previous year Losses carried forward Losses group relieved Total current tax (note 6(a))	47,411 2,695	28,304

NOTES TO THE ABBREVIATED ACCOUNTS

YEAR ENDED 31 MARCH 2007

7. TANGIBLE FIXED ASSETS

	Freehold Property £	Leasehold Property £	Plant & Machinery £	Fixtures & Fittings £	Equipment £	Total £
COST OR VALUATIO	N _		_			
At 1 Apr 2006 Additions	4,369,900 —	4,039,280 -	148,418 -	465,444 25,305	122,065	9,145,107 25,305
At 31 Mar 2007	4,369,900	4,039,280	148,418	490,749	122,065	9,170,412
DEPRECIATION						
At 1 Apr 2006	_	_	119,954	383,834	30,249	534,037
Charge for the year	_	_	17,593	45,855	12,207	75,655
At 31 Mar 2007	Ξ	Ξ	137,547	429,689	4 <u>2,456</u>	609,692
NET BOOK VALUE						
At 31 Mar 2007	4, <u>369,900</u>	4, <u>039,280</u>	1 <u>0,871</u>	6 <u>1,060</u>	7 <u>9,609</u>	8,560,720
At 31 Mar 2006	4,369,900	4,039,280	28,464	81,610	91,816	8,611,070

The company's investment properties were valued at a market value of £8,400,000 on 22 June 2005 by Messrs DTZ Debenham Tie Lueng, Chartered Surveyors

The historical cost of the investment properties at the year end were £5,110,907 (2006 £5,110,187), included in the net book value of the investment properties is capitalised interest costs of £108,029 (2006 £108,029) A potential tax liability of £1,167,193 will become due if the properties are sold at their market value, as noted above

8. INVESTMENTS

investments	ın	group	companies

At 1 April 2006 and 31 March 2007	_1
NET BOOK VALUE At 31 March 2007	_1
At 31 March 2006	_1

See note 18 for investment details

9. DEBTORS

	2007	2006
	£	£
Trade debtors	444,183	502,053
Amounts owed by group undertakings	6,682	6,237
Corporation tax repayable	7,799	· -
Other debtors	218,373	477,224
Prepayments and accrued income	9,182	5,130
Deferred taxation (note 10)	56,198	· -
	742,417	990,644

'Other debtors' include £199,402 (2006 $\,$ £462,037) due in respect of European Regional Development fund grants

£

NOTES TO THE ABBREVIATED ACCOUNTS

YEAR ENDED 31 MARCH 2007

10.	DEFERRED TAXATION		
	The deferred tax included in the Balance sheet is as follows		
		2007 £	2006 £
	Included in debtors (note 9) Included in provisions	56,198 -	(4,371)
		56,198	(4,371)
	The movement in the deferred taxation account during the year	was	
		2007 €	2006 £
	Balance brought forward Profit and loss account movement arising during the year	(4,371) 60,569	(13,711) 9,340
	Balance carried forward	56,198	(4,371)
	The balance of the deferred taxation account consists of the tax	effect of timing differer	nces in respect of
		2007	2006
	Excess of taxation allowances over depreciation on fixed assets Tax losses available	£ 8,787 47,411	£ (4,371)
		56,198	(4,371)
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	R	
		2007	2006
	Bank loans and overdrafts Trade creditors	£ 429,225 192,830	£ 440,995 120,073
	Other creditors including taxation and social security Corporation tax	_	28,305
	PAYE and social security VAT	44,736 109,451	58,028 136,829
	Other creditors	82,282	74,497
	Accruals and deferred income	858,524 87,009	858,727 91,302
		945,533	950,029
	The following liabilities disclosed under creditors falling due with	2007	2006
	Bank loans and overdrafts	£ 4 <u>29,225</u>	£ 440,995
12.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THA	N ONE YEAR	
		2007	2006
	Bank loans and overdrafts	1,246,650	£ 1,351,110

NOTES TO THE ABBREVIATED ACCOUNTS

YEAR ENDED 31 MARCH 2007

12. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR (continued)

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

	2007	2006
	£	£
Bank loans and overdrafts	1,246,650	1,351,110

The bank overdraft and loans are secured by a first legal mortgage over the company's properties and by an unscheduled mortgage debenture

13. DEFERRED INCOME

	2007 £	2006 £
Received and receivable: At 1 April 2006	2,326,275	2,326,275
At 31 March 2007	2,326,275	2,326,275
Amortisation:		
At 31 March 2007	<u>-</u>	
Net balance at 31 March 2007	2, <u>326,275</u>	2,326,275

In the seven years following receipt, there is a potential liability to repay a proportion of the government grants held as deferred income in the event that the asset to which the grant relates is sold. As at 31st March 2007, this potential liability amounted to £254,300 (2006 £254,300) with £2,071,975 (2006 £2,071,975) held as deferred income, where no such contingent obligation exists

14. RELATED PARTY TRANSACTIONS

During the year, the company charged services of £10,000 (2006 £Nil) to its subsidiary undertaking, Cardiff and Vale Enterprise International Limited At the year end, the balance due to Business In Focus Limited was £6,682 (2006 £6,237), see note 10

15. COMPANY LIMITED BY GUARANTEE

The company is limited by guarantee and therefore has no issued share capital

16. RESERVES

	Revaluation reserve	Profit and loss account
Balance brought forward Loss for the year	3,890,642 -	1,103,790 (191,770)
Balance carried forward	3,890,642	912,020