

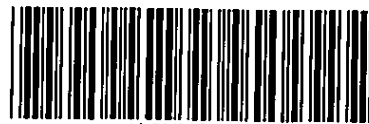
**Clytha Holdings Limited**

**Directors' report and consolidated  
financial statements**

**Registered Number 2543555**

**30 June 2013**

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## Company information

**Directors:** SOL Jonsson  
SJ Wightman  
D Fletcher  
M Wadsworth  
K Jonsson (appointed 28/03/2013)

**Company secretary:** J Hopkins

**Registered office.** Eland Road  
Denaby Main  
Doncaster  
South Yorkshire  
DN12 4HA

**Registered number:** 2543555 (England and Wales)

**Auditor:** KPMG LLP  
1 The Embankment  
Neville Street  
Leeds  
LS1 4DW

**Bankers.** Lloyds Banking Group  
P O Box 85  
14 Church Street  
Sheffield  
S1 1HP

**Solicitors:** HLW  
Commercial House  
Commercial Street  
Sheffield  
S1 2AT

## Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 June 2013

### Principal activities

The company's principal activity is that of a holding company. Through its subsidiary undertakings, it carries on the business of specialist aluminium product design and development, aluminium and hardware stockholders, electrostatic powder coating, toughening of glass and manufacture of IGUs.

The Directors are pleased to report an increase in trading profit before tax to £1,061,837 (2012 £1,001,271) despite a decrease in turnover from £26,609,486 to £25,525,862.

Senior Glass Systems is maintaining its profitability and the Directors believe that continued improvement will be seen in the coming years.

Being in the construction sector the Group is dependent on the macro economic climate and the market remains tight. It is expected that the group will introduce new products in the coming year and with its other advantages, such as its own paintline facility and its own glass supply, it is confident it can maintain and grow its market share.

### Proposed dividend

A dividend of £200,000 is proposed for the year (2012 £167,040 paid).

### Directors

The directors who held office during the period were as follows:

SOL Jonsson  
SJ Wightman  
D Fletcher  
M Wadsworth  
K Jonsson (appointed 28/03/2013)

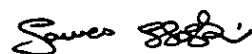
### Disclosure of information to auditor

The directors who held office at the date of approval of this report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware, and each director has taken all the steps that they ought to have taken as a member to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

### Auditor

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

By order of the board



J Hopkins  
Secretary

Eland Road  
Denaby Main  
Doncaster  
South Yorkshire  
DN12 4HA

10<sup>TH</sup> December 2013

## **Statement of directors' responsibilities in respect of the Directors' Report and the financial statements**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of their profit or loss for that period. In preparing each of the group and parent company financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and parent company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.



**KPMG LLP**

1 The Embankment  
Neville Street  
Leeds  
LS1 4DW  
United Kingdom

**Independent auditor's report to the members of Clytha Holdings Limited**

We have audited the group and parent company financial statements of Clytha Holdings Limited for the year ended 30 June 2013 set out on pages 6 to 25. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditor**

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

**Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's web-site at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

**Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the group and parent company's affairs as at 30 June 2013 and of the group's profit for the year then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

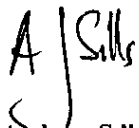


## **Independent auditor's report to the members of Clytha Holdings Limited** *(continued)*

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



**Andrew Sills (Senior Statutory Auditor)**  
**For and on behalf of KPMG LLP, Statutory Auditor**  
Chartered Accountants  
1 The Embankment  
Neville Street  
Leeds  
LS1 4DW

17 December 2013



**Consolidated profit and loss account**  
*for the year ended 30 June 2013*

	<i>Note</i>	2013 £	2012 £
<b>Turnover</b>	<i>1</i>	<b>25,525,862</b>	26,609,486
Cost of sales		<b>(15,167,001)</b>	(16,337,438)
<b>Gross profit</b>		<b>10,358,861</b>	10,272,048
Administrative expenses		<b>(9,005,897)</b>	(9,005,268)
<b>Operating profit</b>		<b>1,352,964</b>	1,266,780
Gain on sale of fixed assets		<b>37,327</b>	24,490
Interest payable and similar charges	<i>5</i>	<b>(328,454)</b>	(289,999)
<b>Profit on ordinary activities before taxation</b>	<i>2-4</i>	<b>1,061,837</b>	1,001,271
Tax on profit on ordinary activities	<i>6</i>	<b>(218,950)</b>	(285,917)
<b>Profit after tax</b>		<b>842,887</b>	715,354

There are no recognised gains or losses other than those shown above

All profits are from continuing operations

The notes on pages 10 to 25 form part of these financial statements

**Consolidated balance sheet**  
*at 30 June 2013*

	Note	2013		2012	
		£	£	£	£
<b>Fixed assets</b>					
Intangible assets	8		17,425		20,175
Tangible assets	9		2,437,877		2,554,689
			<u>2,455,302</u>		<u>2,574,864</u>
<b>Current assets</b>					
Stock	11	3,839,840		3,713,185	
Debtors	12	10,090,605		9,665,368	
Cash		907,798		773,392	
		<u>14,838,243</u>		<u>14,151,945</u>	
<b>Creditors: amounts falling due within one year</b>	13	(13,321,371)		(13,228,187)	
<b>Net current assets</b>			<u>1,516,872</u>		<u>923,758</u>
<b>Total assets less current liabilities</b>			<u>3,972,174</u>		<u>3,498,622</u>
<b>Creditors, amounts falling due after more than one year</b>	14		(421,279)		(569,590)
<b>Provisions for liabilities and charges</b>	15		(33,125)		(54,149)
<b>Net assets</b>			<u>3,517,770</u>		<u>2,874,883</u>
<b>Capital and reserves</b>					
Called up share capital	16		8,352		8,352
Capital redemption reserve	17		170,750		170,750
Profit and loss account	17		3,338,668		2,695,781
<b>Shareholders' funds</b>	18		<u>3,517,770</u>		<u>2,874,883</u>

These financial statements were approved by the board of directors on 10 December 2013 and were signed on its behalf by

  
S.O.L. Jonsson  
Director

**Company balance sheet**  
**at 30 June 2013**

	Note	2013		2012	
		£	£	£	£
<b>Fixed assets</b>					
Tangible assets	9		180,122		188,408
Investments	10		91,750		91,750
			<u>271,872</u>		<u>280,158</u>
<b>Current assets</b>					
Debtors	12	2,532,435		2,540,519	
Cash		10,614		26,109	
		<u>2,543,049</u>		<u>2,566,628</u>	
<b>Creditors: amounts falling due within one year</b>	13	(890,880)		(753,296)	
<b>Net current assets</b>			<u>1,652,169</u>		<u>1,813,332</u>
<b>Total assets less current liabilities</b>			<u>1,924,041</u>		<u>2,093,490</u>
<b>Creditors: amounts falling due after more than one year</b>	14		(389,139)		(421,950)
<b>Net assets</b>			<u>1,534,902</u>		<u>1,671,540</u>
<b>Capital and reserves</b>					
Called up share capital	16		8,352		8,352
Capital redemption reserve	17		170,750		170,750
Profit and loss account	17		1,355,800		1,492,438
<b>Shareholders' funds</b>	18		<u>1,534,902</u>		<u>1,671,540</u>

These financial statements were approved by the board of directors on 10 December 2013 and were signed on its behalf by

  
S.O.E. Jonsson  
Director

**Consolidated cash flow statement**  
*for the year ended 30 June 2013*

	<i>Note</i>	2013 £	2012 £
Cash inflow from operating activities	20	1,321,576	679,055
Returns on investments and servicing of finance	21	(328,454)	(289,999)
Taxation		(418,639)	15,844
Capital expenditure	21	(395,493)	(531,440)
Equity dividends paid		-	(167,040)
		<hr/>	<hr/>
Cash inflow/(outflow) before financing		178,990	(293,580)
Financing	21	(44,584)	867,004
		<hr/>	<hr/>
Increase in cash in the period		<u>134,406</u>	<u>573,424</u>

**Reconciliation of net cash flow to movements in net debt**

		2013 £	2012 £
Increase in cash in the period	22	134,406	573,424
Cash outflow/(inflow) from financing	22	44,584	(867,004)
		<hr/>	<hr/>
Change in net debt resulting from cash flows		178,990	(293,580)
		<hr/>	<hr/>
Movement in net debt in the period		178,990	(293,580)
Net debt at start of the period	22	(5,439,231)	(5,145,651)
		<hr/>	<hr/>
Net debt at the end of the period	22	<u>(5,260,241)</u>	<u>(5,439,231)</u>

## Notes

*(forming part of the financial statements)*

### **1 Accounting policies**

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the group's financial statements

#### ***Basis of preparation***

The consolidated financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules

#### ***Basis of consolidation***

The consolidated financial statements incorporate the results of the parent company, Clytha Holdings Limited, and its subsidiary undertakings

The acquisition method has been adopted in accounting for subsidiary undertakings. Under this method the results of the subsidiaries are included in the consolidated profit and loss account from the date of acquisition. Goodwill arising on consolidation (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) is capitalised and amortised over a period of twenty years.

Under s408 of the Companies Act 2006 the Company is exempt from the requirement to present its own profit and loss account.

#### ***Going concern***

The group's business activities, together with the factors likely to affect its future development, performance and position, are set out in the Directors Report on pages 2.

The financial position of the group, its cash flows, liquidity position and borrowing facilities are described in the group's cash flow statement and note 21 to the financial statements.

The group meets its day-to-day working capital requirements through an overdraft facility of £75,000, and an invoice discounting facility secured against 80% of the Group's debtor book.

The group's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the company should be able to operate within the level of its current facilities and meet its covenants.

The directors have reasonable expectations that the group has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### ***Purchased goodwill***

Purchased goodwill (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) arising on business combinations is capitalised and amortised over a period of ten years.

#### ***Turnover***

Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to customers.

## Notes (continued)

### 1 Accounting policies (continued)

#### *Tangible fixed assets*

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets over their estimated useful economic lives as follows

Improvements to leasehold property	- Over life of lease
Plant and machinery	- Over 15 years
Plant and Machinery – Paint Line	- Over 20 years
Fixtures and fittings	- Over 4 years
Motor vehicles	- Over 4 years
Computer equipment	- Over 5 years

#### *Stocks*

Stocks are stated at the lower of cost and net realisable value

#### *Taxation*

Deferred tax is recognised without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS19

#### *Leases and hire purchase contracts*

Assets acquired under finance lease and hire purchase contracts are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease

#### *Pensions*

The group participates in a group personal pension scheme. Contributions payable for the period are charged in the profit and loss account

#### *Related parties*

The company has taken advantage of the exemption in Financial Reporting Standard Number 8, Related Party Disclosures, in respect of transactions with group companies as consolidated financial statements are being prepared

#### *Classification of financial instruments*

Following the adoption of FRS 25, financial instruments issued by the Group are treated as equity (i.e. forming part of shareholders' funds) only to the extent that they meet the following two conditions

- a) they include no contractual obligations upon the Group to deliver cash or other financial assets or to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the Group, and
- b) where the instrument will or may be settled in the Group's own equity instruments, it is either a non-derivative that includes no obligation to deliver a variable number of the Group's own equity instruments or is a derivative that will be settled by the Group's exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity instruments

To the extent that this definition is not met, the proceeds of issue are classified as a financial liability. Where the instrument so classified takes the legal form of the Group's own shares, the amounts presented in these financial statements for called up share capital exclude amounts in relation to those shares

## Notes (continued)

### 2 Profit on ordinary activities before taxation

	2013 £	2012 £
<i>Profit on ordinary activities before taxation is stated after charging/(crediting)</i>		
Auditor's remuneration		
Company		
- audit of these financial statements	6,000	6,000
- other services	3,000	3,000
Group		
- audit of financial statements of subsidiaries pursuant to legislation	25,000	19,000
- other services relating to taxation	9,000	9,000
Depreciation		
- owned assets	340,483	388,355
- assets on hire purchase contracts	209,150	117,618
Operating leases		
- plant and machinery	857,243	907,598
- property	858,806	853,308
Gain on sale of fixed assets	(37,327)	(24,490)
Amortisation of acquired goodwill	2,750	2,750
	<u>          </u>	<u>          </u>

### 3 Remuneration of directors

	2013 £	2012 £
Directors' emoluments	388,633	372,529
	<u>          </u>	<u>          </u>
Group contributions to money purchase pension schemes	11,540	11,454
	<u>          </u>	<u>          </u>

The emoluments of the highest paid director, excluding pension contributions were £170,464 (2012 £165,559) and company pension contributions of £5,398 (2012 £5,358) were made to a money purchase scheme on his behalf

	Number of directors	
	2013	2012
Retirement benefits are accruing to the following number of directors under		
Money purchase schemes	3	3
	<u>          </u>	<u>          </u>

During the year the company received an additional £nil (2012 £100,000) in loans from its Directors. The total amounts owed to Directors as at the year-end are as follows

	2013 £	2012 £
Directors' loans payable	370,000	370,000
	<u>          </u>	<u>          </u>

## Notes (continued)

### 4 Staff numbers and costs

The average number of persons employed by the group (including directors) during the period, analysed by category, was as follows

	2013 Number	2012 Number
Administration	68	69
Warehouse and distribution	93	89
	<u>161</u>	<u>158</u>

The aggregate payroll costs of these persons were as follows

	2013 £	2012 £
Wages and salaries	3,627,947	3,584,580
Social security costs	312,140	296,176
Other pension costs	122,779	115,688
	<u>4,062,866</u>	<u>3,996,444</u>

### 5 Interest payable and similar charges

	2013 £	2012 £
On bank loans and overdrafts	<u>328,454</u>	<u>289,999</u>





## Notes (continued)

### 6 Taxation

#### Analysis of charge in period

	2013 £	2012 £
<i>UK corporation tax</i>		
Current tax on income for the period	294,181	270,828
Adjustments in respect of prior periods	(54,207)	(23,832)
	<hr/>	<hr/>
Total current tax	239,974	246,996
<i>Deferred tax (see note 15)</i>		
Origination and reversal of timing differences	(19,377)	27,841
Adjustment in respect of previous years	3,228	14,782
Impact of tax rate change	(4,875)	(3,702)
	<hr/>	<hr/>
Total deferred tax	(21,024)	38,921
	<hr/>	<hr/>
Tax on profit on ordinary activities	218,950	285,917
	<hr/>	<hr/>

The current tax charge for the period is lower(2012 lower) than the standard rate of corporation tax in the UK of 23.75%, (2012 25%) The differences are explained below

	2013 £	2012 £
Current tax reconciliation		
Profit on ordinary activities before tax	1,061,837	1,001,271
	<hr/>	<hr/>
Current tax at 23.75% (2012 25%)	252,186	250,318
<i>Effects of</i>		
Expenses not deductible for tax purposes	9,725	23,280
Fixed asset timing differences	35,695	14,714
Previous year adjustments	(54,207)	(23,882)
Chargeable gains	-	530
Utilisation of tax losses and other deductions	-	(17,964)
Tax not at standard rate	(3,425)	-
	<hr/>	<hr/>
Total current tax charge (see above)	239,974	246,996
	<hr/>	<hr/>

## Notes (continued)

### 7 Dividends

The amounts are set out below:

	2013 £	2012 £
7,500 (2012 7,500) A shares of £1 each	180,000	150,000
17,500 (2012 17,500) C Preference shares of £1 each	-	-
479 (2012 479) E shares of £1 each	20,000	17,040
	<u>200,000</u>	<u>167,040</u>

In 2013 there were dividends waived of £3,500 for the C Preference Shares (2012 dividends waived of £30,000 for the A shares and £3,500 for the C Preference Shares)

### 8 Intangible fixed assets

Group	Purchased goodwill £	Goodwill on consolidation £	Total £
<b>Cost</b>			
At beginning of year	66,500	59,768	126,268
Additions	-	-	-
	<u>66,500</u>	<u>59,768</u>	<u>126,268</u>
<b>At end of year</b>	<u>66,500</u>	<u>59,768</u>	<u>126,268</u>
<b>Amortisation</b>			
At beginning of year	46,325	59,768	106,093
Charge for year	2,750	-	2,750
	<u>49,075</u>	<u>59,768</u>	<u>108,843</u>
<b>At end of year</b>	<u>49,075</u>	<u>59,768</u>	<u>108,843</u>
<b>Net book value</b>			
At end of year	<u>17,425</u>	<u>-</u>	<u>17,425</u>
At beginning of year	<u>20,175</u>	<u>-</u>	<u>20,175</u>
<b>Company</b>			<b>Purchased Goodwill £</b>
<b>Cost</b>			
At beginning and end of year			30,000
<b>Amortisation</b>			
At beginning of year			30,000
Charge for the year			-
			<u>30,000</u>
<b>At end of year</b>			<u>30,000</u>
<b>Net book value</b>			
At beginning and end of year			-

## Notes (continued)

### 9 Tangible fixed assets

Group	Improvements to leasehold property £	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Total £
<b>Cost</b>						
At beginning of year	609,580	3,378,339	891,114	1,054,646	992,639	6,926,318
Additions	65,476	46,516	19,987	204,382	100,941	437,302
Disposals	-	-	-	(188,385)	-	(188,385)
At end of year	675,056	3,424,855	911,101	1,070,643	1,093,580	7,175,235
<b>Depreciation</b>						
At beginning of year	430,990	1,719,428	872,868	493,908	854,435	4,371,629
Charge for year	33,190	195,264	17,781	219,342	84,056	549,633
On disposals	-	-	-	(183,904)	-	(183,904)
At end of year	464,180	1,914,692	890,649	529,346	938,491	4,737,358
<b>At 30 June 2013</b>	<b>210,876</b>	<b>1,510,163</b>	<b>20,452</b>	<b>541,297</b>	<b>155,089</b>	<b>2,437,877</b>
At 30 June 2012	178,590	1,658,912	18,246	560,738	138,204	2,554,689

Company	Improvements to leasehold property £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Total £
<b>Cost</b>					
At beginning of year	283,232	28,245	292,354	102,801	706,632
Additions	-	-	45,750	2,335	48,085
Disposals	-	-	(115,750)	-	(115,750)
At end of year	283,232	28,245	222,354	105,136	638,967
<b>Depreciation</b>					
At beginning of year	217,813	28,245	170,164	102,002	518,224
Charge for year	6,886	-	44,308	694	51,888
Disposals	-	-	(111,267)	-	(111,267)
At end of year	224,699	28,245	103,205	102,696	458,845
<b>Net book value</b>					
<b>At 30 June 2013</b>	<b>58,533</b>	<b>-</b>	<b>119,149</b>	<b>2,440</b>	<b>180,122</b>
At 30 June 2012	65,419	-	122,190	799	188,408

Included in the total net book value of fixed assets is £538,277 (2012 £548,359), in respect of assets held under finance leases and similar hire purchase contracts. Depreciation in the year on assets at the year end held under finance leases was £209,150 (2012 £117,618).

## Notes (continued)

### 10 Fixed asset investments

Company	Shares £
<i>Cost and net book value</i>	
At beginning and end of year	91,750

The companies in which the company's interest at the year end is more than 20% are as follows

Subsidiary holding	Country of incorporation	Principal activity	Class and % of shares held
Senior Architectural Systems Limited	England	Specialist aluminium stockholders	Ordinary 100%
Senior Glass Systems Limited	England	Glass manufacturers	Ordinary 100%
Senior Aluminium Systems (Scotland) Limited	England	Non-trading	Ordinary 100%
Senior Aluminium Systems (SE) Limited	England	Non-trading	Ordinary 100%
Senior Aluminium Systems (Midlands) Limited	England	Non-trading	Ordinary 100%
Senior Aluminium Systems (Design) Limited	England	Non-trading	Ordinary 100%
Senior Supplies Limited	England	Non-trading	Ordinary 100%
APC Coatings Limited	England	Non-trading	Ordinary and preference 100%
Architectural Power Coatings (Scotland) Limited	England	Non-trading	Ordinary 100%
Senior Coatings Limited	England	Non-trading	Ordinary 100%

### 11 Stock

	2013 £	Group 2012 £
Raw materials	540,153	499,646
Work in progress	28,263	38,327
Goods held for resale	3,271,424	3,175,212
	<u>3,839,840</u>	<u>3,713,185</u>

## Notes (continued)

### 12 Debtors

	Group		Company	
	2013	2012	2013	2012
	£	£	£	£
Trade debtors	8,927,650	8,533,654	-	-
Other debtors	1,162,955	1,131,714	304,637	309,720
Amounts owed by group undertakings	-	-	2,213,961	2,217,203
Deferred tax asset (note 15)	-	-	13,837	13,596
	<u>10,090,605</u>	<u>9,665,368</u>	<u>2,532,435</u>	<u>2,540,519</u>

### 13 Creditors: amounts falling due within one year

	Group		Company	
	2013	2012	2013	2012
	£	£	£	£
Invoice discounting facility	5,475,235	5,217,201	-	-
Bank loans and overdrafts	53,880	70,000	-	-
Other loans	-	137,126	-	87,500
Obligations under finance leases and hire purchase contracts	200,145	201,206	28,916	18,580
Trade creditors	5,394,851	5,344,526	15,635	18,793
Other creditors	1,229,739	1,354,911	39,101	46,837
Amounts owed to group undertakings	-	-	188,404	188,404
Other taxes and social security	469,957	426,988	384,973	347,493
Corporation tax	280,064	458,729	16,351	28,189
Shares classified as liabilities	17,500	17,500	17,500	17,500
Dividends payable	200,000	-	200,000	-
	<u>13,321,371</u>	<u>13,228,187</u>	<u>890,880</u>	<u>753,296</u>

The invoice discounting facility commenced in July 2012 and is for an initial period of 2 years with a rate of interest at 2.25% above Lloyds TSB plc base rate. It is then cancellable by either party giving 3 months notice. It is secured against the trade debtor balances of the Group.

Included within creditors are bank loans for £53,880 (2012 £70,000), with interest payable at 2.75% above the bank base rate, secured by debentures across all group companies. The bank loans are secured against various assets of the company and are repayable over 3 years. Interest is payable at 3% per annum.

Other loans relate to a loan from South Yorkshire Investment Fund and is repayable over 3 years. Interest is payable at 12% per annum, and a loan from Finance Yorkshire which is repayable over 3 years at 12% per annum.

## Notes(continued)

### 14 Creditors: falling due after more than one year

	Group		Company	
	2013 £	2012 £	2013 £	2012 £
Other loans	-	90,612	-	43,750
Obligations under finance leases and hire purchase contracts	51,279	108,978	19,139	8,200
Shareholders' loans	370,000	370,000	370,000	370,000
	<u>421,279</u>	<u>569,590</u>	<u>389,139</u>	<u>421,950</u>

#### Analysis of debt

	Group		Company	
	2013 £	2012 £	2013 £	2012 £
Debts can be analysed as falling due				
In one year or less, or on demand	5,746,760	5,625,533	46,416	106,080
Between one and two years	51,279	199,590	19,139	51,950
Between two and five years	-	-	-	-
Greater than five years	370,000	370,000	370,000	370,000
	<u>6,168,039</u>	<u>6,195,123</u>	<u>435,555</u>	<u>528,030</u>

The maturity of obligations under finance lease and hire purchase contracts is as follows

	Group		Company	
	2013 £	2012 £	2013 £	2012 £
Within one year	200,145	201,206	28,916	18,580
In the second to fifth years	51,279	108,978	19,139	8,200
	<u>251,424</u>	<u>310,184</u>	<u>48,055</u>	<u>26,780</u>

## Notes(continued)

### 15 Provisions for liabilities and charges

Group	Deferred taxation £	
At beginning of period		54,149
Charged to the profit and loss account in the period		(21,024)
At end of period		<u>33,125</u>
	2013 £	2012 £
The amount provides for deferred taxation are set out below		
Difference between accumulated depreciation and capital allowance	159,071	206,738
Other timing differences	(2,234)	(465)
Tax losses	(123,712)	(152,124)
	<u>33,125</u>	<u>54,149</u>
Company	Deferred taxation £	
At beginning of period		(13,596)
Credited to the profit and loss account		(241)
At end of period		<u>(13,837)</u>
	2013 £	2012 £
The amount provided for deferred taxation are set out below		
Difference between accumulated depreciation and capital allowance	(13,414)	(13,229)
Other timing differences	(423)	(367)
	<u>(13,837)</u>	<u>(13,596)</u>



## Notes (continued)

### 16 Called up share capital

*Allotted, called up and issued*

<i>Number</i>	<i>Class</i>	<i>Nominal value</i>	<b>2013</b> £	<b>2012</b> £
7,500 (2012 7,500)	A shares	£1	<b>7,500</b>	7,500
17,500 (2012 17,500)	C preference	£1	<b>17,500</b>	17,500
479 (2012 479)	E shares	£1	<b>479</b>	479
373 (2012 373)	F shares	£1	<b>373</b>	373
			<hr/> <b>25,852</b> <hr/>	<hr/> <b>25,852</b> <hr/>

All share capital is fully paid with the exception of 373 of F shares

	<b>2013</b> £	<b>2012</b> £
Shares classified as equity	<b>8,352</b>	8,352
Shares classified as debt	<b>17,500</b>	17,500
	<hr/> <b>25,852</b> <hr/>	<hr/> <b>25,852</b> <hr/>

### Rights of A shares

#### *Dividends*

Dividends payable per annum after the payment of dividends on C preference shares

#### *Winding up*

On winding up, a sum equal to the arrears on the dividends will be paid after the payment of arrears on the C preference shares dividends but in priority to the capital of any shares. On winding up, after the payment of dividend arrears on A shares and C preference shares, and the return of capital on the C preference shares, the remaining assets of the company will be distributed to the A shareholders up to a maximum of £3,500,000.

#### *Voting*

A shares carry one vote per share

### Rights of C preference shares

#### *Dividends*

Cumulative Preferential Dividends of 20% per annum on capital

#### *Winding up*

On winding up, a sum equal to the arrears on the dividends will be paid in priority to the capital and other dividend arrears of the company. On winding up, after the payment of dividend arrears on A shares and C shares, the capital paid up will be repaid in priority to the A shares.

#### *Voting*

The shares carry no voting rights

## Notes (continued)

### 16 Called up share capital (continued)

#### Rights of E Shares

##### *Winding up*

On winding up, after the payment of dividend arrears on A shares and C preference shares, and the return of capital on the A shares and C preference shares and the remaining distribution to the A shareholders as set out above, the balance of the assets remaining will be distributed to the holders of the E shares

##### *Voting*

E shares carry one vote per share

#### Rights of F Shares

The holders of F shares have the same voting and dividend rights as holders of A shares with no equity rights

### 17 Reserves

	Capital redemption reserve		Profit and loss reserve	
	Group £	Company £	Group £	Company £
At beginning of period	170,750	170,750	2,695,781	1,492,438
Dividend proposed	-	-	(200,000)	(200,000)
Retained profit for the period	-	-	842,887	63,362
<b>At end of period</b>	<b>170,750</b>	<b>170,750</b>	<b>3,338,668</b>	<b>1,355,800</b>

## Notes (continued)

### 18 Reconciliation of movements in shareholders' funds

	Group		Company	
	2013	2012	2013	2012
	£	£	£	£
Opening shareholders' funds	2,874,883	2,326,036	1,671,540	1,834,562
Profit for the financial period	842,887	715,354	63,362	3,485
Share issue	-	533	-	533
Dividends	(200,000)	(167,040)	(200,000)	(167,040)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Closing shareholders' funds	3,517,770	2,874,883	1,534,902	1,671,540
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

### 19 Pension scheme

The group participates in a group personal pension scheme. The pension cost charge for the period represents contributions payable by the group to the fund and amounted to £122,779 (2012 £115,688). There were no outstanding or prepaid contributions at the beginning or end of the financial period.

### 20 Reconciliation of operating profit to net cash inflow from operating activities

	2013	2012
	£	£
Operating profit	1,352,964	1,266,780
Depreciation and related charges	552,383	508,720
Increase in stocks	(126,655)	(480,934)
Increase in debtors	(425,237)	(618,767)
Increase in creditors	(31,879)	3,256
	<u>          </u>	<u>          </u>
Net cash inflow from operating activities	1,321,576	679,055
	<u>          </u>	<u>          </u>

## Notes (continued)

### 21 Analysis of cash flows

	2013 £	£	2012 £	£
<b>Returns on investment and servicing of finance</b>				
Interest paid and similar charges	328,454		289,999	
	<u>328,454</u>		<u>289,999</u>	
<b>Capital expenditure</b>				
Purchase of tangible fixed assets	(437,302)		(574,897)	
Disposal of tangible fixed assets	41,809		43,457	
	<u>(395,493)</u>		<u>(531,440)</u>	
<b>Financing</b>				
Addition to invoice discounting facility	258,034		907,756	
Repayment of bank loans	(16,120)		(122,666)	
Repayment of other loans	(227,738)		(134,743)	
Repayment of /(addition to) hire purchase loans	(58,760)		116,497	
Addition to Directors' loans	-		100,000	
New shares issued	-		160	
	<u>(44,584)</u>		<u>867,004</u>	

### 22 Analysis of net debt

	2012 £	Cash flow £	2013 £
Cash in hand and at bank	773,392	134,406	907,798
	<u>773,392</u>	<u>134,406</u>	<u>907,798</u>
Invoice Discounting	(5,217,201)	(258,034)	(5,475,235)
Hire purchase	(310,184)	58,760	(251,424)
Bank loans	(70,000)	16,120	(53,880)
Other loans	(227,738)	227,738	-
Shares classified as liabilities	(17,500)	-	(17,500)
Directors' loans	(370,000)	-	(370,000)
	<u>(6,212,623)</u>	<u>44,584</u>	<u>(6,168,039)</u>
<b>Total</b>	<u>(5,439,231)</u>	<u>178,990</u>	<u>(5,260,241)</u>

## Notes (continued)

### 23 Commitments

#### (a) Annual commitments under non cancellable operating leases

	Group		Company	
	2013	2012	2013	2012
	£	£	£	£
<b>Property</b>				
Ending in less than one year	15,707	7,360	-	-
Ending in two to five years	29,000	69,500	-	-
Ending after five years	762,506	762,506	390,506	390,506
	<u>807,213</u>	<u>839,366</u>	<u>390,506</u>	<u>390,506</u>
<b>Plant and machinery</b>				
Ending in less than one year	182,702	463,054	-	-
Ending in two to five years	251,011	209,453	-	-
Ending after five years	102,879	20,330	-	-
	<u>536,592</u>	<u>692,837</u>	<u>-</u>	<u>-</u>
	<u><u>1,343,805</u></u>	<u><u>1,532,203</u></u>	<u><u>390,506</u></u>	<u><u>390,506</u></u>

#### (b) Capital commitments at the end of the financial period for which no provision has been made are £nil (2012 £nil)