

Registered number: 02534965

**P J HAYMAN & COMPANY LIMITED**

**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 MARCH 2022**



**P J HAYMAN & COMPANY LIMITED**

**COMPANY INFORMATION**

<b>Directors</b>	P J Hayman J C Speers R Rupal N Sparkes
<b>Company secretary</b>	R Rupal
<b>Registered number</b>	02534965
<b>Registered office</b>	Stansted House Rowlands Castle Hampshire PO9 6DX
<b>Independent auditors</b>	PKF Littlejohn LLP Statutory Auditor 15 Westferry Circus Canary Wharf London E14 4HD

**P J HAYMAN & COMPANY LIMITED**

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**P J HAYMAN & COMPANY LIMITED**

**DIRECTORS' REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**

The directors present their report and the financial statements for the year ended 31 March 2022.

**Principal activity**

The principal activity of the Company was that of an insurance intermediary.

**Results and dividends**

The profit for the year, after taxation, amounted to £1,484 (2020 – loss of £ 612,319).

A dividend of £Nil (2021 - £Nil) was proposed and paid in the year.

**Directors**

The directors who served during the year were:

P J Hayman  
J C Speers  
R Rupal  
N Sparkes

**Disclosure of information to auditors**

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

**Small Company Exemption**

This report is prepared in accordance with the small companies regime under the Companies Act 2006.

**Auditors**

The auditors, PKF Littlejohn LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 01 December 2022 and signed on its behalf.

P J Hayman  
Director



**P J HAYMAN & COMPANY LIMITED**

**DIRECTORS' RESPONSIBILITIES STATEMENT  
FOR THE YEAR ENDED 31 MARCH 2022**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **P J HAYMAN & COMPANY LIMITED**

### **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF P J HAYMAN & COMPANY LIMITED**

#### **Opinion**

We have audited the financial statements of P J Hayman & Company Limited (the 'company') for the year ended 31 March 2022 which comprise the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the director's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### **Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## **P J HAYMAN & COMPANY LIMITED**

### **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF P J HAYMAN & COMPANY LIMITED**

#### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report have been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit;
- the directors were not entitled to take advantage of the small companies' exemptions in preparing the directors' report and from the requirement to prepare a strategic report.

#### **Responsibilities of directors**

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- We obtained an understanding of the company and the sector in which it operates to identify laws and regulations that could reasonably be expected to have a direct effect on the financial statements. We obtained our understanding in this regard through discussions with management and our application of cumulative audit knowledge and experience of the sector.
- We determined the principal laws and regulations relevant to the company in this regard to be those arising from FCA Regulation, companies legislation and the financial reporting framework and UK taxation legislation.

**P J HAYMAN & COMPANY LIMITED**

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF P J HAYMAN & COMPANY LIMITED**


- We designed our audit procedures to ensure the audit team considered whether there were any indications of non-compliance by the company with those laws and regulations. These procedures included, but were not limited to:
  - Agreement of the financial statements disclosures to underlying supporting documentation;
  - Enquires of management and review of minutes of Board and management meetings throughout the period;
  - Understanding of the Company's policies and procedures in monitoring compliance with laws and regulations;
  - Review of any legal expenses;
  - Review of any regulatory correspondence
- We also identified the risks of material misstatement of the financial statements due to fraud. We considered, in addition to the non-rebuttable presumption of a risk of fraud arising from management override of controls, the risk of material misstatement due to fraud related revenue recognition.
- As in all of our audits, we addressed the risk of fraud arising from management override of controls by performing audit procedures which included, but were not limited to, the testing of journals, reviewing accounting estimates for evidence of bias and evaluating the business rationale of any significant transactions that were unusual or outside the normal course of business.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone, other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



**Ian Cowan (Senior Statutory Auditor)**  
**For and on behalf of PKF Littlejohn LLP**  
**Statutory Auditor**  
**5 December 2022**

**15 Westferry Circus**  
**Canary Wharf**  
**London E14 4HD**



**P J HAYMAN & COMPANY LIMITED**

**STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31 MARCH 2022**

	Note	2022 £	2021 £
Turnover	4	1,295,381	557,322
Administrative expenses		(1,357,728)	(1,510,097)
Other operating income	4(a)	63,463	196,871
<b>Operating (loss)/profit</b>	5	<b>1,116</b>	<b>(755,904)</b>
Tax on (loss)/profit	8	368	143,585
<b>(Loss)/profit for the year</b>		<b>1,484</b>	<b>(612,319)</b>
Other comprehensive income for the year		-	-
<b>Total comprehensive (loss)/profit for the year</b>		<b><u>1,484</u></b>	<b><u>(612,319)</u></b>

The notes on pages 9 to 19 form part of these financial statements.

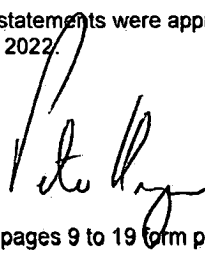
**P J HAYMAN & COMPANY LIMITED**  
**REGISTERED NUMBER: 02534965**

**BALANCE SHEET**  
**AS AT 31 MARCH 2022**

	Note	£	2022 £	£	2021 £
<b>Fixed assets</b>					
Tangible assets	9		28,189		68,862
Investments	10		71		71
			<u>28,260</u>		<u>68,933</u>
<b>Current assets</b>					
Debtors: amounts falling due within one year	11	492,687		435,336	
Cash at bank and in hand	12	2,049,043		1,169,082	
		<u>2,541,730</u>		<u>1,604,418</u>	
Creditors: amounts falling due within one year	13	(2,091,703)		(1,196,548)	
<b>Net current assets</b>			<u>450,027</u>		<u>407,870</u>
<b>Total assets less current liabilities</b>			<u>478,287</u>		<u>476,803</u>
<b>Provisions for liabilities</b>					
Other provisions	14	(89,376)		(89,376)	
			<u>(89,376)</u>		<u>(89,376)</u>
<b>Net assets</b>			<u><u>388,911</u></u>		<u><u>387,427</u></u>
<b>Capital and reserves</b>					
Called up share capital	15		100,000		100,000
Profit and loss account	16		288,911		287,427
			<u><u>388,911</u></u>		<u><u>387,427</u></u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 01 December 2022.

P J Hayman  
Director



The notes on pages 9 to 19 form part of these financial statements.

**P J HAYMAN & COMPANY LIMITED**

**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 MARCH 2022**

	<b>Called up share capital</b>	<b>Profit and loss account</b>	<b>Total equity</b>
	£	£	£
At 1 April 2021	100,000	287,427	387,427
Profit for the year	-	1,484	1,484
<b>At 31 March 2022</b>	<b><u>100,000</u></b>	<b><u>288,911</u></b>	<b><u>388,911</u></b>

	<b>Called up share capital</b>	<b>Profit and loss account</b>	<b>Total equity</b>
	£	£	£
At 1 April 2020	100,000	899,746	639,051
Loss for the year	-	(612,319)	(612,319)
<b>At 31 March 2021</b>	<b><u>100,000</u></b>	<b><u>287,427</u></b>	<b><u>387,427</u></b>

The notes on pages 9 to 19 form part of these financial statements.

**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2022**

**1. General information**

The Company is a private Company limited by shares and is incorporated and domiciled in England and Wales. The principal place of business is the same as the registered office.

**2. Accounting policies**

**2.1 Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The financial statements contain information about P J Hayman & Company Limited as an individual Company and do not contain consolidated financial information as the parent of a group. The Company is exempt under section 400 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as it and its subsidiary undertakings are included in the consolidated financial statements of its parent, CSP Holding Limited, a company registered in England and Wales.

The following accounting principal accounting policies have been applied:

**2.2 Financial reporting standard 102 - reduced disclosure exemptions**

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 4 Statement of Financial Position paragraph 4.12(a)(iv);
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 11 Financial Instruments paragraphs 11.39 to 11.48A;
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.29; and
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of CSP Holding Limited as at 31 March 2022 and these financial statements may be obtained from the CSP Holding Limited's registered office.

**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2022**

**2.3 Going concern**

The Directors have prepared forecasts to December 2023 based on reduced levels of business as the travel sector recovers from the various lockdowns and restrictions placed by governments worldwide. The Company has returned to profitability in the current financial year and the forecasts show this continuing for the rest of the year and having sufficient working capital to continue as a going concern.

The directors have also continued to consider the continued impact of COVID-19 on peoples travel plans as part of making the going concern assessment. The Directors believe that following the return to profitability in the current financial year the Company has a secure financial position to carry it through any further disruption of the insurance market and do not believe a material uncertainty exists in respect of going concern.

The Directors believe the Company has adequate resources and current and future sources of funding to continue in operational existence for the foreseeable future and therefore they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

**2.4 Revenue**

Turnover represents commissions and claims fee income arising on the handling of insurance contracts and associated services by the Company.

Commission is recognised when the Company's contractual right to such income is established, and to the extent that the Company's relevant obligations under the contracts concerned have been performed. For most of the Company's broking activities this means that commission is recognised at the inception of the underlying contract of insurance concerned.

Claims fees are recognised upon approval of the claim from the underwriter.

**2.5 Tangible fixed assets**

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Leasehold improvements	- 25%
Fixtures and fittings	- 25%
Computer equipment	- 25%

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, or if there is a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Comprehensive Income.

**2.6 Valuation of investments**

Investments in subsidiaries are measured at cost less accumulated impairment losses, if any.

**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2022**

**2.7 Financial instruments**

The Company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable.

Any impairment in financial assets is the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an estimate of the amount that the Company would receive for the asset if it were to be sold at the balance sheet date.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

**2.8 Foreign currency translation**

**Functional and presentation currency**

The Company's functional and presentational currency is GBP.

**Transactions and balances**

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses are included within administrative expenses in the Statement of Comprehensive Income.

**2.9 Dividends**

Equity dividends are recognised when they become payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders.

**2.10 Operating leases**

Rentals paid under operating leases are charged to profit and loss on a straight line basis over the lease term.

**2.11 Pensions**

**Defined contribution pension plan**

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of Comprehensive Income when they fall due. Amounts not paid are shown in accruals as a liability in the Balance Sheet. The assets of the plan are held separately from the Company in independently administered funds.

**2.12 Holiday pay accrual**

A liability is recognised to the extent of any unused holiday pay entitlement at the Balance Sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement at the Balance Sheet date.

**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2022**

**2.13 Provisions and contingencies**

Provisions are recognised when the Company has a legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount of the obligation can be estimated reliably.

Provisions are charged as an expense to the Statement of Comprehensive Income or added to the cost of an asset and depreciated in accordance with the relevant accounting policy in the year that the Company becomes aware of the obligation, and shown at the best estimate at the Balance Sheet date, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the balance sheet.

**2.14 Current taxation**

Tax is recognised in the Statement of Comprehensive Income. The current income tax charge is calculated on the basis of UK tax rates and laws that have been substantively enacted at the balance sheet date.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance Sheet date, except that:

- (a) the recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- (b) any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax is measured using tax rates, and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

**2.15 Insurance assets and liabilities**

Insurance brokers usually act as agents in placing the insurable risk of their clients and, as such, generally are not liable as principals for amounts arising from such transactions. Notwithstanding the legal relationships with clients and insurers, insurance brokers are entitled to retain investment income on any cash flows arising from insurance broking transactions.

Debit and credit balances arising from insurance broking transactions are reported as separate assets or liabilities unless such balances are due to or from the same party and the offset would survive the insolvency of that party, in which case they are aggregated into a single net balance.

Cash at bank relating to insurance activities is held in trust accounts.

**3. Judgments in applying accounting policies and key sources of estimation uncertainty**

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

**(a) Critical judgements in applying the entities accounting policies**

No judgements have been made in applying the entity's accounting policies that would have a significant effect on the amounts recognised in these financial statements.

**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2022**

**(b) Critical accounting estimates and assumptions**

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates, will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below:

**Dilapidation provision**

The Company has made provisions for the cost of returning the leased property to its original state. Management believe that the provision made is adequate, but this estimate is based upon information available at the reporting date, and is subject to change as further information becomes available.

**4. Turnover**

Turnover is wholly attributable to the Company's principal activity.

All turnover arose in the United Kingdom.

**4(a) Other operating income**

Other operating income of £63,463 (2021: £196,871) reflects the amount received under the governments furlough arrangement introduced in response to the COVID-19 coronavirus pandemic.

**5. Operating Profit**

The operating profit is stated after charging:

	2022 £	2021 £
Depreciation of tangible fixed assets	40,695	29,071
Fees payable to the Company's auditor for the audit of the Company's annual financial statements	15,000	17,000
Other operating lease rentals	89,376	89,376
Defined contribution pension cost	<u>53,931</u>	<u>61,334</u>

**6. Employees**

Staff costs, including directors' remuneration, were as follows:

	2022 £	2021 £
Wages and salaries	743,917	864,469
Social security costs	72,591	77,759
Defined contribution pension cost	53,931	61,334
	<u>870,439</u>	<u>1,003,562</u>

The average monthly number of employees, including the directors, during the year was as follows:



**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2022**

	2022	2021
	No.	No.
Office management	6	6
Sales and administration	20	28
	<u>26</u>	<u>34</u>

**7. Directors' remuneration**

	2022 £	2021 £
Directors' emoluments	165,866	134,924
Defined contribution pension cost	13,970	12,033
	<u>179,836</u>	<u>146,957</u>

**8. Taxation**

	2022 £	2021 £
<b>Corporation tax</b>		
Current tax on profits for the year	3,880	(143,585)
Adjustment in respect of prior period	(4,248)	-
<b>Total current tax</b>	<u>(368)</u>	<u>(143,585)</u>

**Factors affecting tax charge for the year**

The tax assessed for the year is lower than (2021 - *higher than*) the standard rate of corporation tax in the UK of 19% (2021 - 19%). The differences are explained below:

	2022 £	2021 £
Profit/(loss) on ordinary activities before tax	<u>1,116</u>	<u>(755,904)</u>
Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)	212	(143,622)

**Effects of:**

Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	162	-
Depreciation in excess of Capital Allowances	3,506	37
Adjustment in respect of prior period	(4,248)	-
<b>Total tax credit for the year</b>	<u>(368)</u>	<u>(143,585)</u>

**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2022**

**Factors that may affect future tax charges**

On 3 March 2021, the UK government announced that it intended to increase the main rate of corporation tax to 25% for financial years beginning 1 April 2023. This rate was enacted on 10 June 2021.

A deferred tax asset of £18,258 in respect of decelerated capital allowances has not been provided due to the uncertainty of its future recovery.

**9. Tangible fixed assets**

	Leasehold improvements	Fixtures and fittings	Computer equipment	Total
	£	£	£	£
<b>Cost</b>				
At 1 April 2021	89,376	122,287	292,354	504,017
Additions	-	-	22	22
Disposals		-	-	-
At 31 March 2022	<u>89,376</u>	<u>122,287</u>	<u>292,376</u>	<u>504,039</u>
<b>Depreciation</b>				
At 1 April 2021	89,376	118,622	227,157	435,155
Charge owned for the year	-	1,305	39,390	40,695
Depreciation on disposals		-	-	-
At 31 March 2022	<u>89,376</u>	<u>119,927</u>	<u>266,547</u>	<u>475,850</u>
<b>Net book value</b>				
At 31 March 2022	<u>-</u>	<u>2,360</u>	<u>25,829</u>	<u>28,189</u>
At 31 March 2021	<u>-</u>	<u>3,665</u>	<u>65,197</u>	<u>68,862</u>

**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
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**10. Investments in Subsidiaries**

<b>Cost or valuation and net book value</b>	<b>£</b>
At 1 April 2021	71
Disposal	-
31 March 2022	<u>71</u>

The following were subsidiary undertakings of the Company:

<b>Name</b>	<b>Country of incorporation</b>	<b>Class of shares</b>	<b>Holding</b>	<b>Principal activity</b>
Free Spirit Insurance Services Limited	England	Ordinary	100 %	Dormant
Affinity Insurance Services Limited	England	Ordinary	68%	Insurance Broking
P J Hayman Insurance Services Limited	England	Ordinary	100 %	Dormant

**P J HAYMAN & COMPANY LIMITED**

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**11. Debtors**

	<b>2022</b>	<b>2021</b>
	<b>£</b>	<b>£</b>
Trade debtors	<b>334,587</b>	<b>276,350</b>
Amounts owed by group undertakings	<b>86,968</b>	<b>84,175</b>
Prepayments and accrued income	<b>35,160</b>	<b>43,087</b>
Corporation tax	<b>35,972</b>	<b>31,724</b>
	<b><u>492,687</u></b>	<b><u>435,336</u></b>

Amounts owed by group undertakings are unsecured, interest free, have no fixed date of repayment and are payable on demand.

**12. Cash and cash equivalents**

	<b>2022</b>	<b>2021</b>
	<b>£</b>	<b>£</b>
Cash at bank and in hand	<b>2,049,043</b>	<b>1,169,082</b>
	<b><u>2,049,043</u></b>	<b><u>1,169,082</u></b>

Cash at bank and in hand includes £1,730,567 (2021 - £1,020,909) held in bank accounts which is not available to the Company for working capital purposes as it is held on behalf of insurers and used to pay premiums to the insurers and settle claims to policyholders.

**13. Creditors: Amounts falling due within one year**

	<b>2022</b>	<b>2021</b>
	<b>£</b>	<b>£</b>
Insurance creditors	<b>1,761,539</b>	<b>931,148</b>
Trade creditors	<b>35,501</b>	<b>16,002</b>
Amounts owed to group undertakings	<b>65,414</b>	<b>-</b>
Taxation and social security	<b>22,503</b>	<b>19,823</b>
Other creditors	<b>12,158</b>	<b>9,710</b>
Accruals and deferred income	<b>194,588</b>	<b>219,865</b>
	<b><u>2,091,703</u></b>	<b><u>1,196,548</u></b>

Amounts owed to group undertakings are unsecured, interest free, have no fixed date of repayment and are payable on demand.

**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2022**

**14. Provisions**

	<b>Dilapidations</b>
	<b>£</b>
At 31 March 2021 and 31 March 2022	<u><u>89,376</u></u>

**15. Share capital**

	<b>2022</b>	<b>2021</b>
	<b>£</b>	<b>£</b>
<b>Shares classified as equity</b>		
<b>Allotted, called up and fully paid</b>		
100,000 - Ordinary shares of £1 each	<u><u>100,000</u></u>	<u><u>100,000</u></u>

**16. Reserves**

**Profit and loss account**

The profit and loss account represents cumulative profits and losses net of dividends and other adjustments.

**17. Commitments under operating leases**

At 31 March 2022 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	<b>2022</b>	<b>2021</b>
	<b>£</b>	<b>£</b>
Not later than 1 year	<b>89,376</b>	<b>89,376</b>
Later than 1 year and not later than 5 years	<b>201,096</b>	<b>290,472</b>
	<u><u><b>290,472</b></u></u>	<u><u><b>379,848</b></u></u>

**P J HAYMAN & COMPANY LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2022**

**18. Related party transactions**

The Company is exempt from disclosing transactions with Group companies in instances where subsidiaries of the Company's parent undertaking are wholly owned.

The directors are satisfied that there are no other related party transactions requiring disclosure under FRS 102.

**19. Capital Commitments**

Amounts contracted for but not provided in the financial statements amounted to £Nil (2021 - £Nil)

**20. Controlling party**

The ultimate parent undertaking is CSP Holding Limited, a Company registered in England and Wales. The financial statements of CSP Holding Limited are available from the Company Secretary at CSP Holding Limited, St Clare House, 30 - 33 Minories, London, EC3N 1PE.

In the opinion of the directors there is no one ultimate controlling party.

**21. Other Financial Commitments**

Barclays Bank Plc holds a fixed and floating charge over the undertaking and all assets of the Company to secure the banks indebtedness with the ultimate parent undertaking, CSP Holding Limited. At 31 March 2022 the amount secured was £4.7 million.