

Directors' report and financial statements

for the year ended 31 May 1992

Registered number 2529667



Directors' report and consolidated financial statements

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Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 May 1992.

Principal activities

The principal activity of the company during the year was that of a holding company. The principal activity of the company's subsidiary undertaking was that of a professional football club.

Business review

The group incurred a significant loss for the second year in succession. A review of the group's business is being carried out by the new Board of Directors in order to develop a five year programme of financial measures and other initiatives capable of arresting the accumulated losses of past years.

Post balance sheet events

On 28 May 1992 it was announced that Cameron Hall Developments Limited were to make an unconditional offer for the entire issued share capital of the company which they did not already own. The offer closed on 6 July 1992 by which time Cameron Hall Developments Limited had acquired 87.64% of the company. Consequently the company is now a subsidiary undertaking of Cameron Hall Developments Limited.

On 28 August 1992 the company was deregistered as a public limited company and re-registered as a private limited company. The new name of the company is Newcastle United Limited.

Results

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The loss for the year was £2,306,491 (1991: £2,998,467).

Significant changes in fixed assets

The movements in tangible fixed assets are shown in note 7.

Directors' report

Directors and directors' interests

The directors who held office during the year were as follows:

Sir John Hall (appointed 18 November 1991, Chairman from 27 December 1991)

G R Forbes (Chairman until 27 December 1991)

W G McKeag (resigned 18 November 1991)

S Seymour (resigned 18 November 1991)

P C Mallinger

R Young

R Cushing (resigned 18 November 1991)

D S Hall (appointed 18 November 1991) W F Shepherd (appointed 18 November 1991) D McVickers (appointed 18 November 1991)

The following changes in directors have occurred since the year end:

R Jones (appointed 31 July 1992)
G R Forbes (resigned 7 July 1992)
P C Mallinger (resigned 7 July 1992)
D McVickers (resigned 7 July 1992)
R Young (resigned 10 July 1992)

The directors who held office at the end of the financial year had the following interests in the ordinary shares of the company:

	Number of ordinary	shares of 50p each
	31 May 1992	At 31 May 1992
	•	or date of
		appointment
		if later
G R Forbes	138,795	331,325
P C Mallinger	580,590	520,590
R Young	1,232,382	730,887
Sir John Hall	10,600	-
D S Hall	10,000	-
W F Shepherd	491,589	-
D McVickers	-	-

The Directors are sad to record the death of Mr Stan Seymour, the club's president. Mr Seymour, who was previously a director of the company, died on 5 November 1992.

Directors' report (continued)

Political and charitable contributions

The group made no political contributions during the year. Donations to UK charities amounted to £10,872.

Auditors

On 18 August 1992, Coopers and Lybrand Deloitte resigned as auditors to the company and KPMG Peat Marwick were appointed.

In accordance with Section 385 of the Companies Act 1985, a resolution for the re-appointment of KPMG Peat Marwick as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

Secretary

St James' Park Newcastle upon Tyne NEI 4ST

30 December 1992



Maybrook House 27 Grainger Street Newcastle upon Tyne NE1 5JT

Report of the auditors to the members of Newcastle United PLC.

We have audited the financial statements on pages 5 to 22 in accordance with Auditing Standards.

The financial statements have been prepared on a going concern basis and the validity of this depends upon the continuing support of the group's bankers and other providers of finance. In the absence of such support this basis would be invalid. Adjustments would then have to be made to value assets at their recoverable amount, to provide for any further liabilities which might arise, and to reclassify fixed assets and long term liabilities as current assets and liabilities.

Subject to the group's bankers and other providers of finance continuing to provide the group with adequate sources of finance, in our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 31 May 1992 and of the loss and cash flows of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants
Registered Auditor

hope late Mandeh

30 December 1992 Newcastle upon Tyne Consolidated profit and loss account for the year ended 31 May 1992

on the year enact of may 1992 .	Note	1992	1991 £
Turnover		£ 5,292,822	4,190,797
Other operating income		582,341	226,982
		5,875,163	4,417,779
Payroll costs	4	(2,880,108)	(2,309,443)
Signing on fees	4	(494,585)	(444,887)
Depreciation		(450,570)	(387,277)
Other operating costs		(2,779,862)	(2,238,086)
Operating loss		(729,962)	(961,914)
Interest receivable and similar income	5	2,098	5,085
Interest payable and similar charges	6	(602,261)	(622, 129)
Cost of change of team manager		(290,449)	(293, 166)
Net transfer fees		(685,917)	(669,461)
Share issue costs			(456,882)
Y andinant activities before toyation	2-4	(2,306,491)	(2,998,467)
Loss on ordinary activities before taxation Taxation	14	(=)5000, 152,	-
Loss for the financial year		(2,306,491)	(2,998,467)
MODO TOT MIC SECURIOR J. T.			

A statement of movements on reserves is given in note 17.

Balance sheets at 31 May 1992

	Note	Gr	oup	Com	pany
		1992	1991	1992	1991
		£	£	£	£
Fixed assets					
Tangible assets	7	10,212,515	10,200,815	-	-
Investments	8		_	3,994,968	3,994,968
			<u></u>		
Current assets					× .
Stocks	9	134,410	193,727	-	-
Debtors	10	635,505	399,812	1,209,743	42,798
Cash at bank and in hand		20,194	21,787	u j.	· -
					
		790,109	615,326	1,209,743	42,798
Creditors: amounts falling		,			,
due within one year	11	(5,164,903)	(3,385,995)	(305,555)	-
•					
Net current (liabilities)/assets		(4,374,794)	(2,770,669)	904,188	42,798
1100 00110110 (1101/111100), 1000011					
Total assets less current liabilities		5,837,721	7,430,146	4,899,156	4,037,766
Creditors: amounts falling					
due after more than one year	12	(3,492,902)	(3,609,897)	(194,445)	(500,000)
Deferred income	15	(1,403,204)	(1,739,088)	-	-
•					
Net assets		941,615	2,081,161	4,704,711	3,537,766
			-		
Capital and reserves					
Called up share capital	16	5,161,913	3,994,968	5,161,913	3,994,968.
Revaluation reserve	17	1,132,528	1,180,562		-
Profit and loss account	17	(5,352,826)	(3,094,369)	(457,202)	(457,202)
•	`	941,615	2,081,161	4,704,711	3,537,766
`,			_,~~,~~	-,,-	

These financial statements were approved by the board of directors on 30 December 1992 and were signed on its behalf by:

Director

KPMG Peat Marwick

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Consolidated cash flow statement for the year ended 31 May 1992

Consolidated cash flow statement					A.4
for the year ended 31 May 1992	No.	19		19	
		£	£	£	£
Net cash outflow from operating activities	20	(1	,063,476)	(1	,165,957)
Return on investments and servicing of finance Interest received Interest paid Interest element of finance lease rental payments Elvidends received		2,046 (575,895) (26,366) 52		5,039 (600,019) (22,110) 46	
Net cash outflow from returns on investment and servicing of finance			(600,163)		(617,044)
Investing activities Purchase of tangible fixed assets Sale of tangible fixed assets		(543,639) 74,817		(250,958) 23,916	
Net cash outflow from investing activities			(468,822)		(227,042)
Net cash outflow before financing			(2,132,461)		(2,010,043)
Financing Issue of ordinary share capital Repayment of amounts borrowed New short-term loans Receipt of grants/sponsorship Finance lease capital raised Capital element of finance lease rental payments Expenses paid in connection with share issue		(1,166,945) 657,128 (316,500) (44,934) (90,800) 85,844		449,874 (1,450,000 (1,000,000 (95,622 78,240 456,882))
Net cash inflow from financing			(875,307)	(1,560,626)
Decrease in cash and cash equivalents		21	(1,257,154	!) -	(449,417)
			(2,132,46)	L) -	(2,010,043)

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules, modified to include the revaluation of certain assets. They have been prepared on the going concern basis on the assumption that the group's bankers and other providers of finance will continue to support the group.

Basis of consolidation

The group financial statements include the results of Newcastle United PLC and its subsidiary undertaking for the year ended 31 May 1992.

In accordance with Section 230(4) of the Companies Act 1985 Newcastle United PLC is exempt from the requirement to present its own profit and loss account. The company is a holding company and did not trade during the year and consequently made neither a profit or a loss (1991: loss £457, 182).

Fixed assets and depreciation

Depreciation is provided to write off the cost or valuation less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Residential properties and

Benwell Sports Hall - 60 years
Ground erections and equipment - 6 years
East Stand Executive Boxes - 20 years

Ground developments - Life of St James' Park lease

Fixtures and fittings - 6 years Motor vehicles - 4 years

No depreciation is provided on freehold land.

Notes (continued)

Accounting policies (continued)

Grants

Grants received from the Football Grounds Improvement Trust and other related grants are included within accruals and deferred income in the balance sheet and credited to trading profit over the estimated useful economic lives of the assets to which they relate.

Leases

Where the company enters into a lease which entails taking substantially all the risks and rowards of ownership of an asset, the lease is treated as a 'finance lease'. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life or the term of the lease, whichever is shorter. Future instalments under such leases, net of finance charges, are included with creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element which reduces the outstanding obligation for future instalments.

All other leases are accounted for as 'operating leases' and the rental charges are charged to the profit and loss account on a straight line basis over the life of the lease.

Stocks

Stocks comprise goods for resale in the club shops and bar and catering stocks throughout the ground. They are stated at the lower of cost and net realisable value.

Turnover

Turnover represents all income arising from the activities of the Football Club. Transfer fees received are excluded and are shown separately in the profit and loss account.

Transfer fees, signing-on fees and loyalty bonuses

Transfer fees payable and receivable are charged or credited in full to the profit and loss account at the time at which the transfer takes place. Signing-on fees and loyalty bonuses paid to players are charged to the profit and loss account according to the due date for payment. Transfer fees contingent on future appearances and signing-on fees due in the future on continued service are not provided for but are noted as contingent liabilities.

Notes (continued)

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1 Accounting policies (continued)

Deferred texation

Deferred taxation is provided at current rates under the liability method on all material timing differences to the extent that it is likely that a liability will crystallise in the foreseeable future.

Assets acquired for non cash consideration

The group has entered into a number of agreements whereby fixed assets are supplied in return for advertising, match tickets and hospitality facilities.

Fixed assets acquired in this way are capitalised at their estimated market value at the date of the agreement and a corresponding credit is made to deferred income.

Of the amount capitalised an amount equal to the value of the facilities provided is credited to the profit and loss account over the period of the agreement between the two parties.

The excess of the capitalised value of the asset, if any, over the value of the facilities provided in return, is released to income over the life of the asset.

2 Loss on ordinary activities before taxation

	1992	1991
	£	£
Loss on ordinary activities before taxation is stated		
after charging		
Auditors' remuneration:	15,600	13,000
Depreciation and other amounts written off tangible fixed assets:		
Owned	405,239	336,798
Leased	45,331	50,479
Hire of other assets - operating leases	50,084	47,483

Notes (continued)

3 Remuneration of directors

	1992 £	1991 £
Directors' emoluments: Benofits in kind Remuncration as executives	2,798 21,265	3,622 43,563
	24,063	47,185

The emoluments, excluding pension contributions, of the chairman to 27 December 1991 were £967, and from 27 December to 31 May 1992 £Nil (1991 :£1,050). The emoluments of the highest paid director during the year were £19,476 (1991: £39,913).

The emoluments, excluding pension contributions, of the directors (including the chairman and highest paid director) were within the following ranges:

			Number of directors		
			1992	1991	
£0		£ 5,000	9	7	
£15,001	-	£20,000	1	•	
£35,001	_	£40,000	-	1	

4 Staff numbers and costs

The average number of persons employed by the group (including directors) during the year, analysed by category, was as follows:

	Number of employees		
	1992	1991	
Full-time	116	96	
Part-time	194	50	
	310	146	

The increase in employee numbers reflects the inclusion of gatemen within part-time employees for 1992.

Newcastle mided PLC

Notes (continued)

4	Staff numbers and costs (continued)
	The aggregate payroll costs including signing on fees of these persons were as follows:

		1992 £	1991 £
	Wages and salaries	3,380,788	2,639,522
	Social security costs	264,889	217,900
	Other pension costs	19,465	30,074
		3,665,142	2,887,496
	Less: staff costs attributable to change of team manager	(290,449)	(133,166)
	C) †	3,374,693	2,754,330
	Disclosed as:		
	Payroll costs	2,880,108	2,309,443
	Signing on fees	494,585	444,887
		3,374,693	2,754,330
5	Interest receivable and similar income		•
		1992	1991
		£	£
	Bank deposit interest	2,046	5,039
	Other income	52	
		2,098	5,085
6	Interest payable and similar charges		
-		1992	1991
		£	£
	On bank loans, overdrafts and other loans	259,378	198,785
	wholly repayable within five years On all other loans	316,517	401,234
	Finance charges payable in respect of	510,521	, , , , , , ,
	finance leases and hire purchase contracts	26,366	22,110
		602,261	622,129
	,		

Notes (continued)

7 Tangible fixed assets

·	Land and buildings £	Fixtures and fittings £	Motor Tota vehicles £	al £
Group				
Cost or valuation At beginning of year Additions Disposals	10,252,433 276,706 (87,848)	605,743 236,008	114,906 10,973,08 30,925 543,63 (13,499) (101,34	39
At end of year	10,441,291	841,751	132,332 11,415,3	74 —
Depreciation At beginning of year Charge for year On disposals	406,361 293,324 (11,879)	321,397 120,404 -	44,509 772,20 36,842 450,5' (8,099) (19,9'	70
At end of year	687,806	441,801	73,252 1,202,8	59 —
Net book value At 31 May 1992	9,753,485	399,950	59,080 10,212,5	15
At 31 May 1991	9,846,072	284,346	70,397 10,200,8	15

Included within fixed assets are assets held under finance leases with the following net book values: land and buildings £21,982 (1991: £32,971), fixtures and fittings £109,539 (1991: £44,828) and motor vehicles £56,614 (1991: £65,533).

Included with land and buildings is land with a cost value of £68,165 (1991: £68,165) on which no depreciation has been charged.

Notes (continued)

7 Tangible fixed assets (continued)

The net book value of land and buildings comprises:

	1992 £	1991 £
Freehold	293,730	208,321
Long leasehold	9,451,838	9,637,751
Short leasehold	7,917	-
		
	9,753,485	9,846,072

Particulars relating to assets which were revalued at 1 January 1990 are given below:

	1992	1991
	£	£
Land and buildings		
At valuation	9,969,500	9,982,000
Aggregate depreciation thereon	629,991	371,845
Net book value	9,339,509	9,610,155
Historical cost of revalued assets	7,477,339	7,502,339
Aggregate depreciation based on historical cost	1,427,100	1,168,955
	+	
Historical cost net book value	6,050,239	6,333,384

Other tangible fixed assets, including subsequent additions to land and buildings, are included at cost.

Notes (continued)

8 Investment

	Company		
1	1992	1991	
	£	£	
Investment in subsidiary at cost	3,994,968	3,994,968	

The company holds 100% of the 7,989,936 issued 50p ordinary shares in Newcastle United Football Company Limited, a company registered in England and Wales. The principal activity of Newcastle United Football Company Limited is that of a professional football club.

9 Stocks

	Gra	up
	1992	1991
•	£	, £
Consumables	23,061	19,258
Goods for resale	111,349	174,469
	134,410	193,727
		-

10 **Debtors** Group Company 1992 1991 1992 1991 £ £ Amounts falling due within one year Trade debtors 564,724 328,232 Amounts owed by subsidiary undertaking 1,209,743 42,798 Other debtors 21,355 27,063 Prepayments and accrued income 49,426 44,517

635,505

399,812

1,209,743

42,798

Notes (continued)

11 Creditors: amounts falling due within one year

	G	roup	Com	pany
	1992	1991	1992	1991
	£	Ŧ	£	£
Bank overdraft	2,306,096	1,050,535		
Bank loans (see note 13)	347,200	296,795		
Other loans (see note 13)	607,329	449,233	-	-
Obligations under finance leases and hire purchase	·	77		
contracts (see note 13)	75,277	58,356	-	-
Trade creditors	997,506	675,016	-	-
Other creditors including taxation and social security:				
Social security	150,472	134,609		-
Other creditors	196,527	125,505	-	-
Accruals and deferred income	484,496	595,946	305,555	
	5,164,903	3,385,995	305,555	-

12 Creditors: amounts falling due after more than one year

	Group		Company	
	1992	1991	1992	1991
	£	£	£	£
Bank Ioans (see note 13)	2,240,800	2,540,600	•	-
Other loans (see note 13)	728,893	978,222	-	•
Obligations under finance leases and hire purchase contracts (see note 13)	67,246	79,211	_	
Trade creditors	200,601	5,263		-
Other creditors	255,362		-	-
Accruals and deferred income	-	6,601	194,445	500,000
	2 402 002	2 400 907	104 445	500 000
	3,492,902	3,609,897	194,445	500,000

Notes (continued)

13 Creditors: loans and obligations under finance leases and hire purchase contracts

•		,
•	I to say	1.
	100	Call

	Group	
	1992	1991
	£	£
Repayable within five years	1,548,000	1,300,820
Repayable after five years	1,040,000	1,536,575
		
	2,588,000	2,837,395
Due within one year	(347,200)	(296,795)
	2,240,800	2,540,600
		. ,

The bank loans and bank overdraft are secured by a mortgage on certain freehold land and buildings and by a fixed and floating charge over all the assets of the group.

The bank loans bear interest at 214 % above London Inter Bank Offer Rate (LIBOR) and are repayable by instalments as follows:

- a) Loan for £2,240,000 repayable in 60 equal quarterly instalments commencing on 31 December 1990;
- b) Loan for £348,000 repayable in equal quarterly instalments over 7 years from 18 November 1988.
- ii Other loans

	Grou	ıp
	1992	1991
	£	£
Other loans repayable by instalments are as follows:		
Repayable within five years	1,108,647	1,116,167
Repayable after five years	227,575	311,288
		
	1,336,222	1,427,455
Due within one year	(607,329)	(449,233)
	728,893	978,222

The principal terms of those loans partly repayable after more than five years are as follows:

a) £222,222 is repayable in equal monthly instalments over 12 years from 1 February 1991. Interest is charged at the higher of 13% or 3% above the Bank of Scotland base rate but is waived provided the group comply with certain conditions regarding the purchase of drinks.

Notes (continued)

- 13 Creditors: loans and obligations under finance leases and hire purchase contracts (continued)
 - b) £422,000 repayable in equal monthly instalments over 8 years from 1 March 1991. Interest is charged at 1% per annum.
 - iii The maturity of obligations under finance leases and hire purchase contracts is as follows:

	Gr	oup
	1992	1991
	£	£
Within one year	75,277	58,356
Within one year In the second to fifth years	67,246	79,211
••	142,523	137,567

14 Provisions for liabilities and charges

No current taxation has been provided in the financial statements as the company has incurred a tax loss during the year.

The amounts provided for deferred taxation and the amounts not provided are set out below:

	Group Amount provided		Group Total Potential Liability	
	1992	1991	1992	1991
	£	£	£	£
Difference between accumulated depreciation				
and capital allowances	•	-	210,000	195,000
Other timing differences	-	-	(16,000)	(29,000)
Losses carried forward	-	-	(194,000)	(166,000)
				
	-	-	-	-
				

In the opinion of the directors, no liability to deferred tax arises on the revaluation of ground developments.

Deferred income

Notes (continued)

15

	Capital Grants	Assets received for non-cash consideration	Sponsorship	Total
	£	£	£	£
At beginning of year	713,490	164,487	861,111	1,739,088
Receivable during year	44,034	-		44,034
	757,524	184,487	861,111	1,783,122
Credited to trading profit	(16,609)	(29,976)	(333,333)	(379,918)
At end of year	740,915	134,511	527,778	1,403,204

16 Called up share capital

And anti-ul	£	£
Authorised 20,000,000 Ordinary shares of 50p each	10,000,000	10,000,000
Allotted, called up and fully paid 10,323,825 (1991: 7,989,936) Ordinary shares of 50p each	5,161,913	3,994,968

1992

1991

On 13 December 1991 the company made a rights issue to existing members and 2,333,889 ordinary shares at their par value of 50p each were allotted, thereby raising £1,166,945. The objective of the issue was to raise additional working capital for the company.

Notes (continued)

17 Reserves

	Group		Company	
	Revaluation reserve	Profit and loss account	Profit and loss account	
	£	£	£	
At beginning of year as previously reported	1,268,624	(3,182,431)	(457,202)	
Prior year adjustment (see below)	(88,062)	88,062		
At beginning of year restated Loss for year		(3,094,369) (2,306,491)	(457,202)	
Transfer	(48,034)	•		
At end of year	1,132,528	(5,352,826)	(457,202)	

The prior year adjustment is in respect of a change of accounting policy by which the supplementary depreciation on revalued assets is charged against the revaluation reserve and a corresponding credit made to the Profit and Loss Account.

18 Contingent liabilities

(3)

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At the end of the financial year the group had contingent liabilities in respect of signing on fee and loyalty bonuses amounting to a maximum of £655,760 in relation to the 1992/93 season which may become payable immediately under Football League rules if the players concerned leave the company. Additional transfer fees of £50,000 are payable to former clubs of certain players contingent upon future appearances of those players.

The company had no contingent liabilities.

19 Commitments

(i) Capital commitments at the end of the financial year for which no provision has been made.

	G	Group	
	1992	1991	
	£	£	
Contracted	-	89,638	
Authorised but not contracted	-	-	
	· · · · · · · · · · · · · · · · · · ·		

Notes (continued)

19 Commitments (continued)

ii) Operating leases

Annual commitments under non cancellable operating leases are as follows:

•	¹ Gr o	¹ Group	
	1992	1991	
	£	£	
Due within one year	75,277	58,356	
Due within one to five years	67,246	79,211	
	142,523	137,567	
<i>).</i>	**************************************	117000 , <u>222, 2220</u> , 2	
Reconciliation of operating profit to net cash in	flow/[outflow] from opera	ting activities	
N.	1992	1991	
7.7	£	£	
Operating loss	(729,962)	(961,914)	
Depreciation charge	450,570	387,277	
Loss/(Profit) on sale of tangible fixed assets	6,550	(2,428)	
Decrease/(increase) in stocks	59,317	(88,483)	
(Increase)/decrease in debtors	(235,693)	423,039	
Increase/(decrease) in creditors	836,310	(113,358)	
Net transfer fees	(685,917)	(669,461)	
Cost of change of team manager	(290,449)	(293, 166)	
Other items	(474,202)	152,537	
Net cash outflow from operating activities	(1,063,476)	(1,165,957)	

Notes (continued)

21 Analysis of changes in cash and cash equivalents

	Cash	Overdraft	Net
Balance at 1 June 1990	5,201	(584,532)	(579,331)
Net cash inflow/(outflow)	16,586	(466,003)	(449,417)
Balance at 1 June 1991	21,787	(1,050,535)	(1,028,748)
Net cash outflow	(1,593)	(1,255,561)	(1,257,154)
Balance at 31 May 1992	20,194	(2,306,096)	(2,285,902)

22 Post balance sheet events

- on 28 May 1992 it was announced that Cameron Hall Developments Limited were to make an unconditional offer for the entire issued share capital of the company which they did not already own. The offer closed on 6 July 1992 by which time Cameron Hall Developments Limited had acquired 87.64% of the company. Consequently the company is now a subsidiary undertaking of Cameron Hall Developments Limited.
- ii On 28 August 1992 the company was deregistered as a public limited company and reregistered as a private limited company. The new name of the company is Newcastle United Limited.