

Company Registration No. 2526028 (England and Wales)

**ENTA TECHNOLOGIES LIMITED**  
**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 SEPTEMBER 2001**



# ENTA TECHNOLOGIES LIMITED

## COMPANY INFORMATION

---

<b>Directors</b>	Jason Tsai Yueh-Taou Chang Tsai
<b>Secretary</b>	Jason Tsai
<b>Company number</b>	2526028
<b>Registered office</b>	5th Floor 7/10 Chandos Street London W1G 9DQ
<b>Auditors</b>	Simmons Gainsford 7/10 Chandos Street Cavendish Square London W1G 9DQ
<b>Business address</b>	Stafford Park 6 Telford TF3 3AT

---

# ENTA TECHNOLOGIES LIMITED

## CONTENTS

---

	<b>Page</b>
Directors' report	1 - 2
Auditors' report	3
Profit and loss account	4
Balance sheet	5
Notes to the financial statements	6 - 11

---

# ENTA TECHNOLOGIES LIMITED

## DIRECTORS' REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2001

---

The directors present their report and financial statements for the year ended 30 September 2001.

### Principal activities and review of the business

The principal activity of the company continued to be that of the distribution of computer hardware and software products.

The directors consider the trading in the period under review satisfactory having regard to the difficult economic climate. The market continues to be highly competitive; however, the company is benefiting from cost advantage by sourcing products of high quality direct from the Far East and remains as main distributor for well known computer brand names.

Our strength and reputation in the market have given us greater opportunities in recruiting new brand suppliers and high profile customers. The company continues to maintain its financial stability through policies of prudent cost saving and cautious investments.

With more investments in marketing and system efficiency, the directors are optimistic of the prospect of financial improvement.

### Results and dividends

The results for the year are set out on page 4.

### Directors

The following directors have held office since 1 October 2000:

Jason Tsai  
Yueh-Taou Chang Tsai

### Directors' interests

The directors' beneficial interests in the shares of the parent company were as stated below:

	Ordinary shares of £ 1 each	
	30 September 2001	1 October 2000
Jason Tsai	-	-
Yueh-Taou Chang Tsai	51	51

Jason Tsai is the beneficiary of The JTS Settlement that holds 49 shares of the parent company.

### Charitable contributions

During the year the company made charitable donations of £70,343 (2000: £13,300).

### Auditors

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Simmons Gainsford be reappointed as auditors of the company will be put to the Annual General Meeting.

# ENTA TECHNOLOGIES LIMITED

## DIRECTORS' REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2001

---

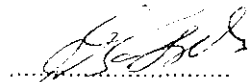
### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board



Jason Tsai

Director

19-6-02

# ENTA TECHNOLOGIES LIMITED

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ENTA TECHNOLOGIES LIMITED

We have audited the financial statements of Enta Technologies Limited on pages 4 to 11 for the year ended 30 September 2001. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

  
Simmons Gainsford

Chartered Accountants  
Registered Auditor

19 June 2002  
.....

7/10 Chandos Street  
Cavendish Square  
London  
W1G 9DQ

# ENTA TECHNOLOGIES LIMITED

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2001

	Notes	£	£
Turnover	2	49,774,687	48,703,112
Cost of sales		(46,106,775)	(45,123,796)
<b>Gross profit</b>		<u>3,667,912</u>	<u>3,579,316</u>
Distribution costs		(458,240)	(523,798)
Administrative expenses		(3,206,409)	(3,415,555)
Other operating income		6,624	559,574
<b>Operating profit</b>	3	<u>9,887</u>	<u>199,537</u>
Other interest receivable and similar income		108,257	105,199
Interest payable and similar charges	4	(5,465)	(2,987)
<b>Profit on ordinary activities before taxation</b>		<u>112,679</u>	<u>301,749</u>
Tax on profit on ordinary activities	5	(40,053)	(40,133)
<b>Profit on ordinary activities after taxation</b>	14	<u><u>72,626</u></u>	<u><u>261,616</u></u>

The profit and loss account has been prepared on the basis that all operations are continuing operations.

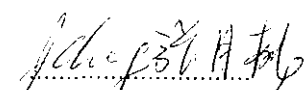
There are no recognised gains and losses other than those passing through the profit and loss account.

# ENTA TECHNOLOGIES LIMITED

## BALANCE SHEET AS AT 30 SEPTEMBER 2001

	Notes	2001 £	£	2000 £	£
<b>Fixed assets</b>					
Tangible assets	6		3,373,461		3,227,533
<b>Current assets</b>					
Stocks	7	1,728,418		2,146,505	
Debtors	8	5,561,518		5,604,430	
Cash at bank and in hand		859,177		1,648,265	
		8,149,113		9,399,200	
<b>Creditors: amounts falling due within one year</b>	9	(6,411,287)		(7,588,072)	
<b>Net current assets</b>			1,737,826		1,811,128
<b>Total assets less current liabilities</b>			5,111,287		5,038,661
<b>Creditors: amounts falling due after more than one year</b>	10	(2,769,000)		(2,769,000)	
			2,342,287		2,269,661
<b>Capital and reserves</b>					
Called up share capital	13	530,000		530,000	
Profit and loss account	14	1,812,287		1,739,661	
<b>Shareholders' funds - equity interests</b>	15	2,342,287		2,269,661	

The financial statements were approved by the Board on 19-6-02

  
Yueh-Taou Chang Tsai  
Director



# ENTA TECHNOLOGIES LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2001

### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold	Straight line over forty years
Fixtures, fittings & equipment	20% straight line
Motor vehicles	15% straight line

#### 1.4 Stock

Stock is valued at the lower of cost and net realisable value.

#### 1.5 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with FRS 17.

#### 1.6 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

#### 1.7 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

### 2 Turnover and profit on ordinary activities before taxation

Class of business	Turnover	
	2001	2000
	£	£
Sales of computer	49,774,687	48,703,112
	<u>49,774,687</u>	<u>48,703,112</u>

# ENTA TECHNOLOGIES LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2001

<b>3</b>	<b>Operating profit</b>	<b>2001</b>	<b>2000</b>
		<b>£</b>	<b>£</b>
	Operating profit is stated after charging:		
	Depreciation of tangible assets	418,248	317,600
	Auditors' remuneration	36,359	30,822
	and after crediting:		
	Government grants	-	47,666
		<u>          </u>	<u>          </u>
<b>4</b>	<b>Interest payable</b>	<b>2001</b>	<b>2000</b>
		<b>£</b>	<b>£</b>
	On bank loans and overdrafts	4,125	-
	On overdue tax	1,340	2,987
		<u>          </u>	<u>          </u>
		5,465	2,987
		<u>          </u>	<u>          </u>
<b>5</b>	<b>Taxation</b>	<b>2001</b>	<b>2000</b>
		<b>£</b>	<b>£</b>
	<b>Domestic current year taxation</b>		
	U.K. corporation tax	29,899	24,000
	Adjustment for prior years	10,154	16,133
		<u>          </u>	<u>          </u>
		40,053	40,133
		<u>          </u>	<u>          </u>

# ENTA TECHNOLOGIES LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2001

### 6 Tangible fixed assets

	Land and buildings Freehold	Fixtures, fittings & equipment	Motor vehicles	Total
	£	£	£	£
<b>Cost</b>				
At 1 October 2000	2,972,097	1,805,999	281,944	5,060,040
Additions	-	632,703	9,388	642,091
Disposals	-	-	(199,102)	(199,102)
At 30 September 2001	2,972,097	2,438,702	92,230	5,503,029
<b>Depreciation</b>				
At 1 October 2000	379,658	1,292,010	160,839	1,832,507
On disposals	-	-	(121,187)	(121,187)
Charge for the year	61,764	342,649	13,835	418,248
At 30 September 2001	441,422	1,634,659	53,487	2,129,568
<b>Net book value</b>				
At 30 September 2001	2,530,675	804,043	38,743	3,373,461
At 30 September 2000	2,592,439	513,989	121,105	3,227,533

7 Stocks	2001 £	2000 £
Finished goods and goods for resale	1,728,418	2,146,505

Replacement cost of the stocks held at 30th September 2001 is not materially different from the value stated in the accounts.

8 Debtors	2001 £	2000 £
Trade debtors	4,753,736	5,068,750
Amounts owed by parent and fellow subsidiary undertakings	-	419,040
Other debtors	253,344	-
Prepayments and accrued income	554,438	116,640
	5,561,518	5,604,430

# ENTA TECHNOLOGIES LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2001

9	Creditors: amounts falling due within one year	2001	2000
		£	£
	Trade creditors	3,824,514	4,808,769
	Corporation tax	29,899	24,000
	Other taxes and social security costs	694,470	400,502
	Directors' current accounts	-	5,255
	Other creditors	27,227	981,421
	Accruals and deferred income	1,835,177	1,368,125
		<u>6,411,287</u>	<u>7,588,072</u>
10	Creditors: amounts falling due after more than one year	2001	2000
		£	£
	Other loans	2,769,000	2,769,000
		<u>2,769,000</u>	<u>2,769,000</u>
	<b>Analysis of loans</b>		
	Wholly repayable within five years	2,792,623	3,746,160
		<u>2,792,623</u>	<u>3,746,160</u>
	Included in current liabilities	(23,623)	(977,160)
		<u>2,769,000</u>	<u>2,769,000</u>

Other loans are unsecured, interest free and have no fixed date of repayment.

### 11 Provisions for liabilities and charges

Deferred taxation provided in the financial statements and the amounts not provided are as follows:

	Not provided		Provided	
	2001	2000	2001	2000
	£	£	£	£
Accelerated capital allowances	56,298	30,031	-	-
	<u>56,298</u>	<u>30,031</u>	<u>-</u>	<u>-</u>

# ENTA TECHNOLOGIES LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2001

### 12 Pension costs

The company contributes to a money purchase scheme for its directors and a defined contribution scheme for other staff. The contributions paid in the year is £23,446 (2000: £21,836).

#### Defined contribution

	2001 £	2000 £
Contributions payable by the company for the year	23,446	21,836

### 13 Share capital

	2001 £	2000 £
<b>Authorised</b>		
1,000,000 Ordinary shares of £ 1 each	1,000,000	1,000,000
<b>Allotted, called up and fully paid</b>		
530,000 Ordinary shares of £ 1 each	530,000	530,000

### 14 Statement of movements on profit and loss account

	Profit and loss account £
Balance at 1 October 2000	1,739,661
Retained profit for the year	72,626
Balance at 30 September 2001	1,812,287

### 15 Reconciliation of movements in shareholders' funds

	2001 £	2000 £
Profit for the financial year	72,626	261,616
Opening shareholders' funds	2,269,661	2,008,045
Closing shareholders' funds	2,342,287	2,269,661

# ENTA TECHNOLOGIES LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2001

### 16 Contingent liabilities

At the balance sheet date the company has contingent liabilities in respect of documentary credits amounting to £7,500,000 (2000: £7,500,000). The credits are guaranteed by way of a fixed charge over all book and other debts to a limit of £2,000,000.

An unlimited multilateral company guarantee was given to the company bankers to secure the import facilities of the group where applicable.

17 Directors' emoluments	2001 £	2000 £
Emoluments for qualifying services	60,000	41,175
Company pension contributions to money purchase schemes	4,790	11,808
	<u>64,790</u>	<u>52,983</u>

### 18 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was:

	2001 Number	2000 Number
Management and administration	27	39
Marketing and sales	57	32
Warehouse and production	19	26
	<u>103</u>	<u>97</u>

#### Employment costs

	£	£
Wages and salaries	1,519,680	1,471,488
Social security costs	4,646	6,250
Other pension costs	23,446	21,836
	<u>1,547,772</u>	<u>1,499,574</u>

### 19 Control

Enta Technologies Limited is a wholly owned subsidiary of Enta UK Limited, a company registered in England and Wales.