BRITISH AIRWAYS TRAVEL SHOPS LIMITED

Report and Accounts

31 March 2001

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0382 13/09/01

Registered No. 2524175

DIRECTORS

D A Moss (Chairman)

R N Hayes

P A Kemp

T A Hall

H Kotchie

SECRETARY

P H Jarvis

AUDITORS

Ernst & Young LLP Becket House 1 Lambeth Palace Road London SE1 7EU

BANKERS

Barclays Bank PLC 90/92 High Street Crawley West Sussex RH10 1BP

REGISTERED OFFICE

Waterside PO Box 365 Harmondsworth UB7 0GB

DIRECTORS' REPORT

The directors present their report and audited accounts for the year ended 31 March 2001.

RESULTS AND DIVIDENDS

The profit for the year after taxation amounts to £1,657,000 (2000 – £1,232,000). An interim dividend of £9,000,000 was paid during the year. The directors do not recommend a final dividend.

PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS DEVELOPMENTS

The company acts as a travel agency selling a range of products including airline tickets, holidays, car hire and rail tickets. The company expects no change in their principle activities.

DIRECTORS AND THEIR INTERESTS

The directors of the company during the year were:

D A Moss

R Heape (resigned 27 October 2000) T M Oakley (resigned 3 November 2000)

R N Hayes

D Thomson (resigned 28 July 2000)

J Rishton (appointed 28 July 2000; resigned 27 February 2001)

P A Kemp (appointed 27 February 2001) T A Hall (appointed 3 November 2000) H Kotchie (appointed 12 December 2000)

None of the directors had any beneficial interest in shares of the company either at 31 March 2000 or 31 March 2001.

The directors' interests in the share capital of British Airways Plc, the ultimate parent undertaking, were as follows:

	Subject to no restrictions		Subject to	restrictions		Options xecutive and hare scheme
	31 March	l April	31 March	1 April	31 March	1 April
	2001	2000	2001	2000	2001	2000
		or date of		or date of		or date of
	ар	ppointment	а	ppointment	•	appointment
D A Moss	_	43	-	_	120,617	66,247
R N Hayes	5,745	4,807	164	1,102	45,199	18,884
P A Kemp	1,200	1,200	117	117	34,080	34,080
T A Hall	7,477	7,477	128	128	56,852	56,852
H Kotchie	901	901	75	75	_	_

The options under the executive share schemes and the SAYE share schemes are at prices ranging from £3.72 to £4.18. No options were exercised during the year.

LIABILITY INSURANCE

The ultimate parent undertaking has entered into a directors' and officers' liability insurance policy covering the directors and officers of its subsidiary undertakings.

DIRECTORS' REPORT

POLICY ON EMPLOYEES

British Airways Travel Shops Limited is an equal opportunity employer and gives full and fair consideration to applications for employment by disabled persons. The company's policy is to provide continuous employment to employees who have become disabled during their employment by the company. The company's comprehensive training, career development and promotion opportunities are available to all disabled employees.

The company's policy is to communicate openly and honestly with all employees. Company financial information is made available to all employees on a weekly and monthly basis and the company's objectives and targets are communicated at quarterly forums and at the commencement of the financial year.

Regular open forums are held by directors of the company with groups of staff representing all levels within the company with the aim of taking into account the views of all employees.

The company involves staff in the company's performance through a profit share scheme and individual incentive targets.

PAYMENT POLICY

The company is part of the British Airways group. British Airways is a signatory to the Confederation of British Industry (CBI) code of practice on supplier payment and is committed to the payment of its suppliers to agreed terms. Further information in respect of this code can be obtained from the CBI at Centre Point, 103 New Oxford Street, London WC1A 1DU. The number of days purchases in creditors as at 31 March 2001 in respect of the company is calculated as 48 days (2000 – 40 days).

AUDITORS

On 28 June 2001, Ernst & Young, the company's auditor, transferred its entire business to Ernst & Young LLP, a limited liability partnership incorporated under the Limited Liability Partnerships Act 2000. The directors consented to treating the appointment of Ernst & Young as extending to Ernst & Young LLP with effect from 28 June 2001. The company has passed elective resolutions in accordance with the provisions of sections 386(1) and 379(A) of the Companies Act 1985 and Ernst & Young LLP will automatically continue in office as the company's auditors.

By order of the Board

3

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

II Ernst & Young

REPORT OF THE AUDITORS to the members of British Airways Travel Shops Limited

We have audited the accounts on pages 6 to 12, which have been prepared under the historical cost convention and on the basis of the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 4, the company's directors are responsible for the preparation of the accounts in accordance with applicable United Kingdom law and accounting standards. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you. Our responsibilities, as independent auditors, are established in the United Kingdom by Statute, the Auditing Practices Board and by our profession's ethical guidance.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the company as at 31 March 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young LLP Registered Auditor

London

PROFIT AND LOSS ACCOUNT for the year ended 31 March 2001

		2001	2000
	Notes	£000	£000
TURNOVER	2	19,248	17,841
Cost of sales		(14,267)	(12,979)
GROSS PROFIT		4,981	4,862
Administrative expenses		(3,877)	(4,492)
OPERATING PROFIT	3	1,104	370
Interest receivable	6	553	845
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,657	1,215
Tax on profit on ordinary activities	7		17
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION Dividend paid		1,657 (9,000)	1,232
RETAINED (LOSS)/PROFIT FOR THE YEAR		(7,343)	1,232
STATEMENT OF ACCUMULATED PROFITS			7 .020
At 1 April 2000 Retained (loss)/profit for the year		9,071 (7,343)	7,839 1,232
retained (1055)/profit for the year		(1,343)	
At 31 March 2001		1,728	9,071
		100	

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

A statement of total recognised gains and losses has not been included as there were no recognised gains or losses for the current or previous financial year other than those already dealt with in the profit and loss account.

BALANCE SHEET at 31 March 2001

	Notes	2001 £000	2000 £000
FIXED ASSETS	8	_	57
CURRENT ASSETS Debtors Cash at bank and in hand	9	9,631 2,394	14,007 2,265
		12,025	16,272
CREDITORS: amounts falling due within one year	10	(8,297)	(5,258)
NET CURRENT ASSETS		3,728	11,014
TOTAL ASSETS LESS CURRENT LIABILITIES		3,728	11,071
CAPITAL AND RESERVES Called up share capital Profit and loss account	12	2,000 1,728	2,000 9,071
SHAREHOLDERS' FUNDS	13	3,728	11,071

Chairman 17/8/01

NOTES TO THE ACCOUNTS

at 31 March 2001

1. ACCOUNTING POLICIES

Accounting convention

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards.

Depreciation

Computer equipment is depreciated over its estimated useful life of 2-3 years.

Retirement benefits

Retirement benefits are payable through separately funded UK pension schemes. Contributions to pension funds are made on the basis of independent actuarial advice and charged to the profit and loss account so as to spread the cost over the remaining service lives of the employees.

Deferred taxation

Provision is made for deferred taxation, using the liability method, on all material timing differences to the extent that it is probable that the liabilities will crystallise.

Operating leases

Operating lease costs are charged to profit and loss account in the year they are incurred.

Cash flow statement

No cash flow statement has been provided under the provisions of FRS 1 (Revised 1996) as the company is a wholly-owned subsidiary of a European Union-registered parent undertaking.

2. TURNOVER

Turnover represents the net amount invoiced for goods and services supplied during the year. Turnover is attributable to one continuing activity representing travel agency business and all arises in the United Kingdom.

3. OPERATING PROFIT

This is stated after charging:

	2001	2000
	£000	£000
Depreciation	57	102
Auditors' remuneration	15	15
Property costs	4,362	4,213
		

4. DIRECTORS' REMUNERATION

The remuneration paid to directors amounts to £nil (2000 – £nil).

7.

British Airways Travel Shops Limited

NOTES TO THE ACCOUNTS at 31 March 2001

5. STAFF COSTS

The aggregate payroll costs for employees were as follows:

2001	2000
£000	£000
8,370	7,811
288	269
656	598
9,314	8,678
	£000 8,370 288 656

The average number of employees during the year, including directors, was 466 (2000 - 473).

6. INTEREST RECEIVABLE

2000
£000
845
2000
£000
_
17

There is no tax charge for the current year. Taxable profits will be sheltered in full by group relief from the parent undertaking, for which no payment is to be made.

Deferred taxation

If full provision for deferred taxation had been made there would have been an additional tax charge for the year of £nil (2000 – £nil).

17

NOTES TO THE ACCOUNTS at 31 March 2001

8.	FIXED ASSETS		
		Computer	
		equipment	Total
		£000	£000
	Cost:		
	At 1 April 2000 and 31 March 2001	174	174
	Depreciation:		
	At 1 April 2000	117	117
	Provided during the year	57	57
	At 31 March 2001	174	174
	Net book value:		
	At 31 March 2001	-	_
			
	At 1 April 2000	57	57
9.	DEBTORS		
•		2001	2000
		£000	£000
	Trade debtors	4,208	3,737
	Amounts due from parent undertaking	3,046	8,937
	Amounts due from fellow subsidiary undertakings	602	760
	VAT	34	144
	Other debtors	124	193
	Prepayments and accrued income	1,617	236
		9,631	14,007
10.	CREDITORS: amounts falling due within one year		
		2001	2000
		£000	£000
	Trade creditors	1,129	1,473
	Other creditors	1,343	974
	Accruals and deferred income	5,825	2,811
		8,297	5,258

NOTES TO THE ACCOUNTS at 31 March 2001

11. CONTINGENT LIABILITIES

The company has given bonds of £934,118 in respect of ABTA (2000 - £898,266) and the Civil Aviation Authority of £2,085,800 (2000 - £2,574,930). The company has also given a bond to Hoverspeed for £2,250 (2000 - £2,250), Alamo Rent-a-car for £5,000 (2000 - £5,000), Aeromar for US\$10,000 (2000 - US\$10,000), Air Lanka for £20,000 (2000 - £20,000), Aloha Airlines for US\$10,000 (2000 - US\$10,000), Singapore Airlines for £20,000 (2000 - £20,000), Malaysia Airlines for £50,000 (2000 - £50,000) and Cunard Seabourne Line for £22,500 (2000 - £10).

12. SHARE CAPITAL

		
2,000,000 ordinary shares of £1 each	2,000	2,000
Authorised, allotted, called up and fully paid:	£000	£000
	2001	2000

13. RECONCILIATION OF SHAREHOLDERS' FUNDS AND MOVEMENT ON RESERVES

			Total
		Profit	share-
	Share	and loss	holders
	capital	account	funds
	£000	£000	£000
At 1 April 1999	2,000	7,839	9,839
Profit for the year	_	1,232	1,232
At 1 April 2000	2,000	9,071	11,071
Loss for the year	-	(7,343)	(7,343)
At 31 March 2001	2,000	1,728	3,728

14. PENSION COMMITMENTS

Retirement benefits are provided for the majority of eligible employees through the New Airways Pension Scheme (NAPS) and the Airways Pension Scheme (APS). Both schemes are defined benefit and the schemes' assets are held in separate trustee-administered funds and are disclosed within the group accounts of British Airways Plc.

The total pension cost for the company for the year ended 31 March 2001 was £288,467 (2000 - £269,970).

Full details of the pension schemes are given in the accounts of British Airways Plc.

15. CAPITAL COMMITMENTS

There were no amounts contracted for but not provided in the accounts (2000 - £nil).

16. RELATED PARTY TRANSACTIONS

The company is a wholly-owned subsidiary of British Airways Plc and has taken advantage of the exemption in FRS 8 from making additional disclosure of related party transactions with the British Airways group or investees of the group.

NOTES TO THE ACCOUNTS at 31 March 2001

17. ULTIMATE PARENT UNDERTAKING

The ultimate parent undertaking is British Airways Plc, registered in England and Wales. The parent undertaking of the group of undertakings for which group accounts are drawn up and of which the company is a member is British Airways Plc, registered in England and Wales. Copies of British Airways Plc's accounts can be obtained from Waterside, PO Box 365, Harmondsworth, UB7 0GB.