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KITEVALE LIMITED

Financial Statements 1996



Annual Report and Financial Statements for the year ended 29th September 1996

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Directors

J. Barnes

J.F. Mallinson

G.T. Parr

Secretary and registered office

R. Taylor 1 Water Street Manchester. M3 4JU

Auditors

Company Number

Company Number 2522705 (England and Wales)

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Report of the Directors' for the year ended 29th September 1996

The directors present their report together with the audited financial statements for the year ended 29th September 1996.

Results and dividends

The profit and loss account is set out on page 6 and shows the profit for the year.

The directors recommend that no final dividend be paid for the year.

Principal activities, trading review and future developments

The principal activity of the company continues to be Fish and Chip Restaurant and Takeaway Facility. The company operates a franchise area in the North West of England under the trading name "Harry Ramsden's".

The directors are satisfied with the results for the year and the financial position of the company at the year end, and expect the profitable trading to continue in the new financial year.

Fixed assets

Details of movements in fixed assets are set out in the notes to the financial statements.

In the opinion of the directors' the value of the company's freehold land and buildings is not materially different from the book value included in these financial statements.

Directors

The directors of the company during the year and their interests in the ordinary share capital of the company were:

		Ordinary Share	
		1996	1995
		No.	No.
J. Barnes		_	-
J. F. Mallinson	*	174,900	174,900
G. T. Parr		158,470	158,470

^{*} Including shares held by a connected company.

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Report of the Directors' for the year ended 29th September 1996 (Continued....)

Directors (continued..)

Messrs. J. Barnes and G. T. Parr are also directors of Harry Ramsden's plc, which owns 34% of the ordinary shares of the Company.

Employment of Disabled Persons

The company is committed to a policy of recruitment and promotion on the basis of aptitude and ability without discrimination of any kind. Management actively pursues both the employment of disabled persons whenever a suitable vacancy arises and the continued employment and retraining of employees who become disabled whilst employed by the group. Particular attention is given to the training, career development and promotion of disabled employees with a view to encouraging them to play an active role in the development of the company.

Employee Involvement

The flow of information to staff has been maintained by our staff newspaper. Management regularly visit branches and discuss with members of staff matters of current interest and concern to the business.

Auditors

Dale Pickard & Co. have expressed their willingness to continue in office, and a resolution to re-appoint them will be proposed at the next Annual General Meeting.

Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

Report of the Directors' for the year ended 29th September 1996 (Continued....)

Statement of Directors' Responsibilities (continued...)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the board

R. Taylor - Secretary

15th November 1996

Report of the Auditors to the Members of Kitevale Limited.

We have audited the financial statements on pages 6 to 17 which have been prepared under the historical cost convention and on the basis of accounting policies set out on page 9.

Respective Responsibilities of the Directors and Auditors

As described on page 5 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 29th September 1996 and of the profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Dale Pickard & Co.

Registered Auditors and Chartered Accountants

Bank House 4 Wharf Road

Sale

Cheshire.

M33 2AF

15th November 1996

KITEVALE LIMITED

Profit and Loss Account for the year ended 29th September 1996

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	Note	29th September 1996 £	1st October 1995 £
Turnover	1	4,498,864	4,719,360
Cost of sales		2,636,124	2,658,054
Gross profit		1,862,740	2,061,306
Administrative costs		1,569,615	1,555,751
Operating profit		293,125	505,555
Interest receivable		47,244	26,425
		340,369	531,980
Interest payable	2	212,492	164,958
Profit on ordinary activities before taxation	3	127,877	367,022
Taxation	5	48,095	131,316
Profit on ordinary activities after taxation for the year		79,782	235,706
Dividend	6		136,369
Retained profits			
- for the year		79,782	99,337
- brought forward		818,292	718,955
		898,074	818,292

There were no recognised gains and losses other than those recognised in the profit and loss account.

The accounting policies and notes on pages 9 to 17 form part of these financial statements.

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Balance Sheet at 29th September 1996

	Not	e 1	996	1	995
Fixed assets Intangible assets Tangible assets Investments	7 8 9	£	£ 312,487 3,981,907 7,302	£	£ 350,120 3,724,123 7,302
Current assets Stocks Debtors Cash at bank and in hand	10 11	167,478 156,862 826,756	4,301,696	154,469 149,063 678,097	
Creditors Amounts falling due withi one year	n 12	1,151,096 2,776,246	<u>2</u>	981,629 ,383,752	
Net current liabilities			(<u>1,625,150</u>)	(1,402,123)
Total assets less current liabilities			2,676,546		2,679,422
Creditors Amounts falling due after more than one year Provisions for liabilitie and charges	13	902,027 346,445	1	,012,82 4 318,306	
			1,248,472		1,331,130
Capital and reserves Called up share capital Profit and loss account	15 17		530,000 898,074		530,000 818,292
			1,428,074		1,348,292

These financial statements were approved by the Board of Directors on 15th November 1996.

J. F. Mallinson

J. Barnes

) Directors

The accounting policies and notes on pages 9 to 17 form part of these financial statements.

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Cash Flow Statement for the year ended 29th September 1996

	Note	£	1996	5 £	19 £.	995 £
Net cash inflow from operating activities	18	_		477,525	2	597,306
Returns on investments and servicing of finance						
Interest received Interest paid Dividends paid		47, (212,	2 44 4 92)		26,425 (164,958 (136,369	
Net cash outflow from return on investments and service of finance				(165,248))	(274,902)
Taxation Corporation tax paid (included) advance corporation tax)	luding			(22,714))	(27,252)
Investing activities Payments to acquire intar	agiblo.			289,563		295,152
fixed assets	_	-			(75,000))
Payments to acquire tanging fixed assets	ible	(472,	770 \		(222,162)	1
Receipts from sales of to fixed assets Purchase of investment	angible	23,	·		- (2)	
Net cash outflow from inves	sting			(449,279)		(297,164)
Net cash outflow before fir	nancing	3		(159,716))	(2,012)
Financing Capital element of finance lease payments Brewery Loan Lease purchase agreement	ce	(101, (30, 21,	000)		(105,201) 126,250)
Net cash (outflow)/inflow from financing				(110,160))	21,049
(Decrease)/Increase in cash and cash equivalents	1 19			(269,876))	19,037

Accounting policies

Basis of accounting

There have been no changes in accounting policy during the year.

The financial statements have been prepared under the historical cost convention, and include the results of the company's operations, all of which are continuing.

Turnover

Turnover represents sales to outside customers at invoiced amounts less value added tax.

Depreciation

Freehold and long leasehold properties are not depreciated, it being company policy to maintain them to such a standard that the estimated residual value, based on prices prevailing at the time of acquisition or subsequent valuation, are at least equal to their book value. Any permanent diminution in the value of such properties is charged to the profit and loss account as appropriate.

Depreciation is provided to write off the cost, less estimated residual value, of all tangible fixed assets, except freehold and long leasehold properties over their expected useful lives. It is calculated on the original cost of the assets at the following rates:

Short leasehold improvements	Period of Lease
Plant and equipment	10.0%
Motor Vehicle	20.0%
Fixtures and fittings	10.0%
Computer	33.3%

Intangible assets

Pre-opening costs, categorised as pre-trading expenditure, are capitalised and amortised over a period of five years.

The franchise agreement, with associated legal costs, is capitalised and amortised over a period the lower of 21 years or the life of the franchise.

Stocks

Stocks are valued at the lower of cost and net realisable value.

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Accounting policies (Continued)....

Leased assets

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases"), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable over the term of the lease. The corresponding leasing commitments are shown as amounts payable to the lessor. Depreciation on the relevant assets is charged to the profit and loss account.

Lease payments are split between capital and interest using the actuarial method. The interest is charged to the profit and loss account. The capital part reduces the amounts payable to the lessor

All other leases are treated as "operating leases". Their annual rentals are charged to the profit and loss account on a straight-line basis over the term of the lease.

Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes to the extent that it is probable that a liability or asset will crystallise.

Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

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Notes forming part of the Financial Statements for the year ended $29 \, \mathrm{th}$ September 1996

1. Turnover and profits

Turnover and profits are generated within the United Kingdom from the one continuing activity of the company, fish and chip restaurant and takeaway.

2. Interest payable

	Loans wholly repayable within five years.	1996 £	1995 £
	Bank loan, not by instalments Lease interest, by instalments ECSC Loan, not by instalments	150,380 18,930 23,238	84,893 30,741 35,840
	Loans partly repayable after five years. Brewery loan, by instalments	192,548	151,474
		212,492	164,958
3.	Profit on ordinary activities before taxation	1996 £	1995 £
	This is arrived at after charging: Amortisation Depreciation of tangible fixed assets	37,633	44,344
	owned by the companyheld under finance leasesAuditors' remuneration	113,057 52,805 8,500	94,546 52,805 8,500
	Staff costs (note 4) Loss on disposal of assets Directors' emoluments (note 16) Hire of plant and machinery	1,317,474 25,634 22,622 33,257	1,265,792 4,314 14,466 36,197
4.	Employees		
	Staff costs consist of:	1996 £	1995 £
	Wages and salaries Social security costs Other pension costs	1,225,815 82,161 9,498	1,178,466 81,464 5,862
		1,317,474	1,265,792

The average weekly number of employees during the year was as follows:

	1996	1995
	Numbe	r Number
Part time	65	93
Full time	131	122
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KITEVALE LIMITED

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Notes forming part of the Financial Statements for the year ended 29th September 1996 (Continued...)

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_				
5.	Taxation		1996 £	1995 £
	Based on profits for the year		_	2
	UK corporation tax at 24.5% current year prior year	(1995, 28%)	15,972 3,984	58,556 (89,652)
	Deferred taxation current year prior year		33,089 (4,950)	64,373 98,039
			48,095	131,316
6.	Dividend		1996 £	1995 £
	Interim dividend paid			136,369
7.	Intangible asset	Agreement	Pre-trading Expenditure	Total
	Cost At beginning of year Additions	£ 285,333 -	£ 182,825 -	£ 468,158 -
	At end of year	285,333	182,825	468,158
	Amortisation At beginning of year Charge for year	26,833 7,869	91,205 29,764	118,038 37,633
	At end of year	34,702	120,969	155,671
	Net book value:			
	At 29th September 1996	250,631	61,856	312,487
	At 1st October 1995	258,500	91,620	350,120
			£.*	

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Notes forming part of the Financial Statements for the year ended 29th September 1996 (Continued....)

Ω	Tangible assets				
0.	Cost	Freehold Land and Buildings £	Long Leasehold Buildings £		1 F
	At beginning of year Additions Disposals	1,411,264 2,359	1,175,700 18,251 -		1,171,086 4,087,853 202,048 472,770 (67,929) (67,929)
	At end of year	1,413,623	1,193,951	579,915	1,305,205 4,492,694
	Depreciation At beginning of year Charge for year Disposals	_	- - -	75,835 25,968 -	287,895 363,730 139,894 165,862 (18,805) (18,805)
	At end of year	-	-	101,803	408,984 510,787
	Net book value:				
	At 29th Septemb 1996	er 1,413,623	1,193,951	478,112	896,221 3,981,907
	At 1st October 1995	1,411,264	1,175,700	253,968	883,191 3,724,123

The net book value of Plant and Equipment includes an amount of £364,709 (1995: £417,514) in respect of assets held under finance leases for which depreciation of £52,805 (1995: £52,805) has been charged during the year.

9. Investments

	1996 £	1995 £
Investments, at cost	7,302	7,302

The company has a minor holding in Cyberdrome Enterprises Limited and 20% of the ordinary shares in Design Exchange (Liverpool) Limited.

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Notes forming part of the Financial Statements for the year ended 29th September 1996 (Continued....)

. Stocks	1996	1995
	£	£
Goods for resale	64,974	63,708
Consumable stock	102,504	90,761
	167,478	154,469
Debtors		
	1996	1995
	£	£
Trade debtors	18,217	7,896
Other debtors	62,280	66,187
Prepayments	76,365	74,980
	- · · · · · · · · · · · · · · · · · · ·	
	156,862	149,063

All amounts shown under debtors fall due for payment within one year.

12. Creditors falling due within one year

redictions ratifing due within one Aea	l T	
-	1996	1995
	£	£
Trade creditors	394,590	388,909
Other creditors	63,813	150,538
Creditors for taxation and social		•
security	31,629	31,914
Value Added Tax	191,786	149,247
Bank overdraft	1,742,705	1,324,170
Brewery Loan (Note 13)	30,000	30,000
Obligations under finance leases		
(Note 13)	101,608	101,738
Accruals	197,641	182,772
Corporation Tax	21,706	24,464
Obligations under HP agreements	768	_

	2,776,246	2,383,752

The bank overdraft is secured by a floating charge over the assets of the company.

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Notes forming part of the Financial Statements for the year ended 29th September 1996 (Continued....)

13. Creditors falling due after more than			
one year	1996	1995	
Brewery Loan Obligations under finance leases ECSC Loan Obligations under lease purchase agreements	£ 191,250 89,964 600,000 20,813	£ 221,250 191,574 600,000	
	902,027	1,012,824	

Two Brewery Loans are outstanding at the year end. The first is for ten years, with monthly capital repayments of £1,250, expiring in July 2002. The second is also for 10 years with monthly capital repayments of £1,250 expiring in February 2005.

The finance leases are secured on the assets concerned. The future minimum payments to which the company is committed under finance leases are as follows:

	1996	1995
Within one year	£ 128,005	£ 128,214
Between one and two years Between two and five years	76,172	128,005
between two did live years	38,001	114,173
Tobanash Santasa 1	242,178	370,392
Interest included above	50,606	77,080
	191,572	293,312
Obligations payable within one year	101,608	<u>101,738</u>
Obligations payable after one year	89,964	<u>191,574</u>

The European Coal & Steel Community Loan (ECSC) is due to be repaid on 31st July 1998. The interest charged is 8.13% per annum, with a rebate depending on the number of jobs created. The loan is secured by a floating charge over the assets of the company.

14.	Provision for liabilities and	1996	1995
	charges	Total potential	Total potential
	Deferred taxation	liability and amount provided	liability and amount provided
		£	£
	Accelerated capital allowances	251,795	221,737
	Other timing differences	94,650	96,569
			
	15	346,445	318,306
	15	•	

Notes forming part of the Financial Statements for the year ended 29th September 1996 (Continued....)

15. Share capital	Authorised, Issued
	and fully paid
	1996 1995
	££
Ordinary shares of £1 each	530,000 530,000

16. Transactions with Directors

During the year the company purchased the following services at normal commercial terms, with the following connected companies:

	Harry Ramsden's	All Age Leisure
	plc	Limited
	£	£
Management services	<u>315,173</u>	12,768

Mr J. Barnes and Mr G.T Parr are also directors of Harry Ramsden's plc, which itself owns 34% of the ordinary share capital of Kitevale Limited.

Mr J.F. Mallinson has a 100% interest in the ordinary share capital of All Age Leisure Limited.

17. Reconciliation of movement in shareholders funds	1996 £	1995 £
Profit for the year Dividend	79,782 -	235,706 (136,369)
Net addition for the year Shareholders funds at beginning of year	79,782 818,292	99,337 718,955
Shareholders funds at end of year end	898,074	818,292
18. Reconciliation of operating profit to net cash inflow from operations.	1996	1995
Operating profit Depreciation charges Amortisation charges Increase in stocks (Increase)/Decrease in debtors (Decrease) in creditors Loss on sale of assets	£ 293,125 165,862 37,633 (13,009) (7,799) (23,921) 25,634	147,351 44,344 (10,791)
	477,525	597,306

Notes forming part of the Financial Statements for the year ended 29th September 1996 (Continued....)

19. Analysis of changes in cash and cash equivalents during the year		
	1996 £	1995 £
Balance at beginning of year Net cash (outflow)/inflow	(646,073) (269,876)	(665,110) 19,037

Balance at end of year (915,949) (646,073)

20. Analysis of the balance of cash and cash equivalents as shown in the balance sheet

	1996	1995	Change	1995	1994	Change
Cash at bank & in hand	826,756	678,097	148,659	678,097	258,638	419,459
Bank over- draft (1	1,742,705)(1	,324,170)	(418,535)(1,	.324,170)	(923,748)(400,422)
(=	(915,949)	(646,073)	(269,876)	(646,073)	(665,110)	19,037

21. Analysis of changes in financing during the year

	Lease Purchase £	ECSC Loan £	Finance Leases £	Brewery Loan £	Total £
Balance at beginning of year New agreements Cash outflow	- 21,580	600,000	_	_	1,144,562 21,580 (131,740)
Balance at end of year	21,580	600,000	191,572	221,250	1,034,402