# BET CATERING SERVICES LIMITED REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 MARCH 1996

**REGISTERED NUMBER: 2505731** 



# BET CATERING SERVICES LIMITED REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 MARCH 1996

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#### REPORT AND FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 30 MARCH 1996

#### **DIRECTORS' REPORT**

The directors submit their report and audited financial statements for the year ended 30 March 1996.

#### **BUSINESS AND FINANCIAL REVIEW**

The Company's principal activity is the provision of catering services and the directors do not envisage any change in the activity of the Company during the next financial year.

#### **RESULTS AND DIVIDEND**

A summary of the results for the year is given in the profit and loss account on page 6. No dividend is proposed in respect of the financial year and £1,945,000 (1995: £1,418,000) has been transferred to reserves.

#### **CREDITORS PAYMENT POLICY**

It is BET's policy to settle the terms of payment with those with whom BET companies do business when agreeing the terms of a transaction, to ensure that the terms of payment are clear and to abide by the agreed terms.

#### **DIRECTORS**

The directors who served during the year were:-

Mr J.H.N. Gibson

Mr J.K. Walker

Mr P. Griffiths

Mr P. R. Wakeham

## BET CATERING SERVICES LIMITED REPORT AND FINANCIAL STATEMENTS YEAR ENDED 30 MARCH 1996

### <u>DIRECTORS' REPORT</u> (continued)

#### **DIRECTORS' INTERESTS**

None of the directors had any beneficial interest in the share capital of the Company. The beneficial interest of the directors in the ordinary shares of BET Public Limited Company at 1 April 1995 or the date of appointment, if later, and 30 March 1996 were:-

	Ordinary Shares		Incentive	e plans	Executive Option Scheme		<u>Sharesave</u> <u>Scheme</u>	
	<u>1996</u>	<u>1995</u>	<u>1996</u>	<u>1995</u>	<u>1996</u>	<u>1995</u>	<u>1996</u>	<u>1995</u>
Mr J.H.N. Gibson	4,232	4,232	nil	nil	nil	nil	nil	nil
Mr J.K. Walker	nil	nil	70,410	nil	149,654	149,654	nil	nil
Mr P. Griffiths	62	62	70,361	nil	78,829	78,829	18,939	18,939
Mr P.R.Wakeham	6,361	3,326	146,855	nil	324,000	324,000	18,351	18,351

There have been no changes in options during the year.

The executive directors, together with the other participants in the executive share option and incentive schemes, are potential beneficiaries in respect of the 3,727,808 ordinary shares currently held by the BET Employee Share Trust.

#### REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 30 MARCH 1996

#### **EMPLOYMENT POLICIES**

BET Catering Services Limited makes its employees aware of the economic and financial factors affecting the Company via memorandums and management briefings. Managers enhance motivation and commitment of their work force by providing opportunities for involvement and participation at a unit level.

The Company provides equal opportunities regardless of gender, marital status, ethnic origin or nationality. Wherever possible equal consideration is given to the employment of disabled persons.

In order to ensure the health and safety of employees, BET Catering Services Limited maintains a policy of providing secure working conditions and appropriate training standards at all locations.

#### POST BALANCE SHEET EVENTS

There are no material post balance sheet events between the year end and the date the accounts are signed.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

UK company law requires directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss of the Company for that period.

The directors confirm that suitable accounting policies have been used and applied consistently and reasonable and prudent judgements and estimates have been made in the preparation of the financial statements for the year ended 30 March 1996. The directors also confirm that applicable accounting standards have been followed and that the financial statements have been prepared on a going concern basis.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# BET CATERING SERVICES LIMITED REPORT AND FINANCIAL STATEMENTS YEAR ENDED 30 MARCH 1996

#### **AUDITORS**

The Company has passed an elective resolution to dispense with the annual re-appointment of auditors.

BY ORDER OF THE BOARD

J. WALKER DIRECTOR

**DATE: 24 April 1996** 

#### REPORT AND FINANCIAL STATEMENTS.

#### YEAR ENDED 30 MARCH 1996

#### REPORT OF THE AUDITORS TO THE MEMBERS OF

#### **BET CATERING SERVICES LIMITED**

We have audited the financial statements on pages 6 to 19.

#### Respective responsibilities of directors and auditors

As described on page 3 the Company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of affairs of the Company at 30 March 1996 and of its profit and cash flow for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Coopers & Lybrand

**Chartered Accountants & Registered Auditors** 

orper My brand

London

Date 24 April 1996

### REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 30 MARCH 1996

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 MARCH 1996

		<u>1996</u> £000	1995 £000
	<u>Notes</u>		
Turnover	2	87,999	73,264
Cost of Sales	3	80,342	67,197
		<del></del>	<del></del>
Gross Profit		7,657	6,067
Administrative Expenses		3,895	2,983
Distribution Costs		776	1,263
		<del></del>	
Operating Profit		2,986	1,821
Interest (payable)/receivable	4	(90)	17
Profit on ordinary		<del></del>	
activities before taxation	5	2,896	1,838
Taxation	7	(951)	(420)
		<del></del>	
Profit after taxation and for the year	16	<u>1,945</u>	<u>1,418</u>

All the Company's trading and results are in respect of continuing activities.

#### REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 30 MARCH 1996

#### **HISTORICAL COST PROFIT AND LOSSES**

There is no difference between the profit on ordinary activities before taxation and the retained profit for the year, and their historical cost equivalents.

#### **TOTAL RECOGNISED GAINS AND LOSSES**

There are no recognised gains or losses other than those included in the profit and loss account above and, therefore, no separate statement of total recognised gains and losses has been presented.

#### RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

The movement in shareholders' funds in the year is represented by the movement in the profit and loss reserve. This movement is reconciled in note 16.

#### REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 30 MARCH 1996

BALANCE	SHEET	AS AT 30	<b>MARCH 1996</b>
	/ \/ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		, 114CXXXVXX

BALANCE SHEET AS AT 30 MARCH 1996		<u>1996</u>	<u>1995</u>	
	<u>Notes</u>	£000	£000	
Fixed Assets:	<u> </u>			
Tangible Assets	8	1,579	1,302	*
Current Assets:				
Stock Debtors Cash at bank and in hand	9	1,891 12,306 3,440	2,345 10,570 2,731	
Current Liabilities :		17,637	15,646	
Creditors: Amounts falling due within one year	11	14,990	14,795	*
Net Current Assets		<u>2,647</u>	<u>851</u>	
<b>Total Assets Less Current Liabilities</b>		4,226	2,153	
Creditors: Amounts falling due after more than one year	12	190	31	*
Provisions for Liabilities & Charges	14		31	
Net Assets		<u>4,036</u>	<u>2,091</u>	
Capital and Reserves:				
Called up Share Capital Reserves	15 16	100 3,936	100 1,991	
Equity Shareholders' Funds		<u>4,036</u>	<u>2,091</u>	

<sup>\*</sup>Restated as per notes 8 & 11

The financial statement on pages 6 to 19 were approved by the Directors and signed on their behalf by:

Name \_\_\_\_\_

DIRECTOR

Date: 24 April 1996

#### **REPORT AND FINANCIAL STATEMENTS**

#### YEAR ENDED 30 MARCH 1996

## CASH FLOW STATEMENT YEAR ENDED 30 MARCH 1996

	Notes Notes	<u>1996</u> £000	<u>1995</u> £000
Net cash flow from operating activities:			
Operating profit		2,986	1,821
Depreciation		439	254
Profit on disposal of tangible fixed assets		(22)	(2)
Decrease/(increase) in stocks		454	(1,431)
(Increase) in debtors		(1,736)	(6,830)
(Decrease)/increase in creditors		<u>(139)</u>	5,616
		<del></del>	
Net cash inflow/(outflow) from operating		<u>1,982</u>	(572)
activities			
Returns on investments and servicing of finance:		(0.0)	
Interest (paid)/received		(83)	17
Interest paid on finance leases		(7)	-
Net cash (outflow)/inflow from returns on		<u></u>	
investments and servicing of finance		<u>(90)</u>	<u> 17</u>
Taxation:			
Taxation paid		<u>(434)</u>	(424)
Investing activities:			
Purchase of tangible fixed assets		(783)	(821)
Proceeds from sale of tangible fixed assets		89	8
Net cash (outflow) from investing activities		<u>(694)</u>	<u>(813)</u>
			7
Net cash inflow/(outflow) before financing		<u>764</u>	(1,792)
Financing:			
Repayment of principal under finance leases	18	(55)	
Increase/(decrease) in cash and cash equivalents:			
* "	1.5		,,
Increase/(decrease) in cash at bank and in hand	17	<u>709</u>	<u>(1,792)</u>

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### **FOR THE YEAR ENDED 30 MARCH 1996**

#### 1. PRINCIPAL ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies, which have been applied consistently, is set out below.

- a) Basis of preparation of financial statements The financial statements are prepared according to the historical cost convention.
- b) Turnover Turnover represents the amount receivable for goods and services supplied to customers by the Company, excluding value added tax and net of trade discounts. Turnover includes amounts receivable for goods and management fees where the Company acts as agent.
- c) Fixed assets and depreciation Fixed assets are depreciated on a straight line basis by reference to cost, the anticipated useful lives of the assets concerned, and residual value. The following rates have been used:

Motor vehicles - 25% on cost
Plant and Machinery - 20% on cost
Fixtures and Fittings - 20% on cost

- d) Stocks Stocks are valued at latest purchase prices, which are not materially different from the lower of cost and net realisable value.
- Pensions The Company participates in group pension schemes operated by BET Public Limited Company. Most of the pension schemes are of the defined benefit type and the assets are held in separate trustee administered independent funds. The funds are valued every three years by a professionally qualified independent actuary, the rates of contribution being determined by the actuary. In the intervening years, the actuary reviews the continuing appropriateness of the rates. Pension costs are accounted for on the basis of charging the expected cost of providing pensions over the period during which the company benefits from the employees' services. The effect of variations from regular costs is spread over the expected remaining working lifetime of members of the scheme after making suitable allowances for further withdrawals. The latest actuarial assessment of the scheme was at 5 April 1994. Particulars of the valuation of the group schemes are contained in the financial statements of BET Public Limited Company.

The total pension cost for the Company during the year was: £439,000 (1995 - £226,000).

f) Deferred taxation - The charge for corporation tax is based on the profit for the year and takes into account taxation deferred because of differences between the treatment of certain items for taxation and accounting purposes. Provision is made for other timing differences to the extent that it is probable that a liability or asset will crystallise.

#### NOTES TO THE FINANCIAL STATEMENTS

#### **FOR THE YEAR ENDED 30 MARCH 1996**

#### 1. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

g) Finance and Operating leases - Operating leases are charged to the profit and loss account on a straight line basis irrespective of when the payments are due. Leasing agreements which transfer substantially all the benefits and risks of ownership of an asset are treated as if the asset had been purchased outright. The assets are included in fixed assets and the capital element of the leasing commitments is shown as obligations under finance leases. The lease rentals are treated as consisting of capital and interest elements. The capital element is applied to reduce the outstanding obligations and the interest element is charged against profit in proportion to the reducing capital element outstanding. Assets held under finance leases are depreciated over the shorter of the lease terms and the useful lives of equivalent owned assets.

#### 2. TURNOVER

Turnover, which excludes value added tax and trade discounts, represents the invoiced value of catering services provided in the United Kingdom.

#### 3. EXCEPTIONAL ITEMS

		<u>1996</u> £000	<u>1995</u> £000
	The following item included within operating profit qualifies as exceptional by virtue of its size:		
	Release of prior year TUPE provision no		
	longer required (included within cost of sales)	<u>nil</u>	<u>471</u>
	Legal claim receipts in respect of costs		
	incurred in the previous year (included within cost of sales)	<u>523</u>	<u>nil</u>
4.	INTEREST (PAYABLE)/RECEIVABLE		
		<u>1996</u> £000	<u>1995</u> £000
	Interest (payable)/receivable on bank loans and overdrafts repayable within five years	(83)	17
	Finance lease charges	_(7)	<del></del>
	Interest (payable)/receivable	<u>(90)</u>	<u>17</u>

#### NOTES TO THE FINANCIAL STATEMENTS.

#### **FOR THE YEAR ENDED 30 MARCH 1996**

#### 5. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Profit on ordinary activities before taxation is stated after charging the following:-<u>1996</u> <u> 1995</u> £000 £000 Equipment hire under operating leases: Plant & Machinery 9 20 Other Equipment 218 378 Depreciation - owned assets 416 254 - leased assets 23 Auditors' remuneration 45 49 Maintenance and repair costs 330 Other hire of equipment 10 Profit on sale of fixed assets

#### 6. **DIRECTORS AND EMPLOYEES**

The average number of persons (excluding executive directors) employed by the Company during the year was:-

<b>gy</b>	<u>1996</u> Number	<u>1995</u> Number
By activity:		*
Catering	12,752	9,991
Administration	172	229
	*****	
	<u>12,924</u>	<u>10,220</u>
The aggregate payroll of these person	s was as follows:	
	<u>1996</u> £000	<u>1995</u> £000
Wages and salaries	38,935	33,400
Pension scheme costs	439	226
Social security costs	1,380	1,479
		<del>1112</del>
	<u>40.754</u>	<u>35,105</u>

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 30 MARCH 1996

### 6. <u>DIRECTORS AND EMPLOYEES (CONTINUED)</u>

Directors' emoluments:

Fees	<u>1996</u> £000	1995 £000
Other emoluments (including pension contributions and benefits in kind)  Directors' emoluments (excluding pension contributions) include amounts paid to:	<u>123</u>	116
The Chairman The highest paid Director	- <u>89</u>	- 100

The number of directors (including the Chairman and the highest paid Director) who received fees and other emoluments (excluding pension contributions) in the following ranges was:

			<u>1996</u> Number of Directors	<u>1995</u> Number of Directors
£0	-	£5,000	3	4
£85,001		£90,000	1	_
£95,001	-	£100,000	-	1

#### 7. <u>TAXATION</u>

The taxation charge based on the profit for the year comprises:

		<u>1996</u> £000	<u>1995</u> £000
UK corporation tax at	33%		
	- current year	(973)	(389)
	- prior period	(9)	-
Deferred tax (Note 14)	•	31	(31)
		<u>(951)</u>	<u>(420)</u>

#### NOTES TO THE FINANCIAL STATEMENTS.

#### **FOR THE YEAR ENDED 30 MARCH 1996**

#### 8. TANGIBLE FIXED ASSETS

	<u>Motor</u> <u>Vehicles</u> £000	Plant & Machinery £000	Fixtures & Fittings £000	<u>Total</u> £000
Cost				
As originally reported	546	890	218	1,654
Adjustment (see below)	<u>149</u>		<del></del>	<u>_149</u> ·
At 1 April 1995 as restated	695	890	218	1,803
Additions	363	355	65	783
Disposals	(220)	(14)	(4)	(238)
	<del></del>			
At 30 March 1996	<u>838</u>	<u>1,231</u>	<u>279</u>	<u>2,348</u>
<b>Depreciation</b>				
As originally reported	173	229	36	438
Adjustment (see below)	<u>63</u>	<u> </u>	<u>-</u>	_63
At 1 April 1995 as restated	236	229	36	501
Charge for the year	185	201	53	439
Disposals	(169)	(1)	(1)	(171)
At 30 March 1996	<u>252</u>	<u>429</u>	<u>88</u>	<u>769</u>
Net Book Value				
At 30 March 1996	<u>586</u>	<u>802</u>	<u>191</u>	<u>1,579</u>
At 1 April 1995	<u>459</u>	<u>661</u>	<u>182</u>	<u>1,302</u>

An adjustment has been made to the opening cost and accumulated depreciation figures for motor vehicles to recognise motor vehicles previously accounted for as operating leases which have now been capitalised in accordance with Financial Reporting Standard No. 5. The impact on the profit for the year ended 1 April 1995 and retained profit as at that date was immaterial.

The net book value of tangible fixed assets includes an amount of £254,288 (1995: £86,000) in respect of assets held under finance leases.

#### NOTES TO THE FINANCIAL STATEMENTS.

#### FOR THE YEAR ENDED 30 MARCH 1996

#### 9. STOCK

		<u>1996</u> £000	1995 £000
	Raw materials and consumables	1,701	1,976
	Garments in use	149	326
	Work in progress	<u>41</u>	<u>43</u>
		<u>1,891</u>	<u>2,345</u>
10.	<u>DEBTORS</u>		
	Amounts falling due within one year :		
	•	<u>1996</u>	<u> 1995</u>
		£000	£000
	Trade debtors	9,596	8,293
	Amounts owed by group companies	205	65
	Other debtors	1,857	1,314
	Prepayments and accrued income	648	898
		<u>12,306</u>	<u>10,570</u>
11.	<u>CREDITORS</u>		
	Amounts falling due within one year:		
	•	<u> 1996</u>	<u> 1995</u>
		£000	£000
	Trade creditors	8,384	8,188
	Amounts owed to group companies	523	26
	Tax payable	973	425
	Other taxation and social security	2,774	3,729
	Provisions for contract terminations	-	41
	Accruals	2,272	2,331
	Obligations under finance leases	64	55

An adjustment has been made to the prior year finance lease creditor in order to recognise the creditor in respect of motor vehicles previously accounted for as operating leases which have now been capitalised in accordance with Financial Reporting Standard No.5. The impact on the profit for the year ended 1 April 1995 and retained profit as at that date was immaterial.

14,990

14,795

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 30 MARCH 1996

#### 12. <u>CREDITORS (CONTINUED)</u>

Amounts falling due after more than one year:

J	1996 £000	<u>1995</u> £000
Obligations under finance leases	<u>190</u>	<u>31</u>

The net finance lease obligations to which the Company is committed are:

	<u>1996</u>	<u> 1995</u>
	£000	£000
In one year or less	64	55
Between two and five years	190	31
Over five years	-	-
	<u>254</u>	<u>86</u>

#### 13. OPERATING LEASES

At 30 March 1996 the Company had annual commitments under non-cancellable operating leases as follows:

	1996 Land & Buildings £000	1995 Land & Buildings £000	1996 Other Assets £000	1995 Other Assets £000
Within one year	14	-	8	13
Between one and two years	9	-	22	32
Between two and five years	190	166	_	56
After five years	<del>-</del> _	<u> </u>		_=
	<u>213</u>	<u>166</u>	<u>30</u>	<u>101</u>

#### NOTES TO THE FINANCIAL STATEMENTS

#### **FOR THE YEAR ENDED 30 MARCH 1996**

#### 14. <u>DEFERRED TAXATION</u>

	Amount Provided		Total Potential Asset	
	<u>1996</u> £000	1995 £000	1996 £000	1995 £000
Tax effect of timing differences:				
Excess of depreciation over	~			
capital allowances	-	45	-	45
Other	<u>-</u>	<u>(14)</u>	<del>-</del>	(14)
	=	<u>31</u>	=	<u>31</u>

The movements on the provision for deferred taxation account are as follows:-

	£000	
Balance at 1 April 1995	31	
Deferred tax credit in Profit and Loss Account	(31)	
	·	
Balance at 30 March 1996	-	

#### 15. SHARE CAPITAL

	<u>1996</u> £000	1995 £000
Authorised		
75,000 "B" Ordinary Shares of £1 each	75	75
25,000 "A" Ordinary Shares of £1 each	25	25
	<del></del>	
	<u>100</u>	<u>100</u>

#### NOTES TO THE FINANCIAL STATEMENTS

#### **FOR THE YEAR ENDED 30 MARCH 1996**

#### SHARE CAPITAL (CONTINUED) **15.**

SHARE CALLAD (CONTINUED)	<u>1996</u> £000	1995 £000
Allotted called up and fully paid:		
75,000 "B" Ordinary Shares of £1 each	75	75
25,000 "A" Ordinary Shares of £1 each	25	25
	<u>100</u>	<u>100</u>

<sup>&</sup>quot;A" and "B" ordinary shares rank equally in respect of dividend rights, voting rights and priority on winding up.

The number of shares held by the parent company BET Developments Ltd is 75,000 "B" ordinary shares.

#### 16. **RESERVES AND SHAREHOLDERS' FUNDS**

	Profit and Loss Account £000	Shareholders' Funds £000
At 1 April 1995	1,991	2,091
Profit for year	1,945	1,945
At 30 March 1996	<u>3,936</u>	4,036

#### **17.** NOTES TO THE CASH FLOW STATEMENT

Analysis

sis of changes in cash and cash equivalents durin	1996 £000	<u>1995</u> £000
Balance at 1 April 1995 / 3 April 1994	2,731	4,523
Net cash inflow/(outflow)	709	(1,792)
	<del></del>	
Balance at 30 March 1996 / 1 April 1995	<u>3,440</u>	<u>2,731</u>

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 30 MARCH 1996

#### 18. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

	1996 Finance lease obligations £000
At 1 April 1995	86
Inception of finance lease contracts	223
Repayments of principal on finance leases	<u>(55)</u>
At 30 March 1996	<u>254</u>

#### 19. SUBSIDIARY UNDERTAKING

The Company's subsidiary, BET Catering Limited, which is 100% owned is registered in England and Wales. The principal activity of BET Catering Limited is the provision of administrative and other services.

In the opinion of the directors, the value of the Company's interest in the subsidiary is not less than the £100 of share capital disclosed in the BET Catering Limited financial statements. The amount, due to its size, is not stated on the face of the balance sheet of the Company.

Consolidated financial statements are not prepared as BET Catering Services Limited is itself a wholly owned subsidiary of BET Public Limited Company, a company incorporated in Great Britain.

#### 20. CAPITAL COMMITMENTS

As at 30 March 1996 there were no capital commitments.

#### 21. <u>CONTINGENT LIABILITIES</u>

	<u>1996</u> £000	1995 £000
Amount of bonds, guarantees and		
indemnities for contract performance	<u>1,305</u>	<u>1,305</u>

#### 22. <u>ULTIMATE HOLDING COMPANY</u>

The Company is a subsidiary of BET Public Limited Company, a company registered in England and Wales. Copies of the ultimate holding Company's financial statements may be obtained from:- The Secretary, BET Public Limited Company, Stratton House, Piccadilly, London W1X 6AS.