

## REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## MEMBER OF LLOYDS BANKING GROUP PLC



# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

Registered office

One Vine Street, London W1J 0AH

Registered number

02495714

Directors

W L D Chalmers (Chairman)
A J Cumming (Non-Executive Director)
M J Draper (Chief Executive Officer)
C R Hurley (Chief Portfolio Officer)
H A McKay (Non-Executive Director)
A T Rougier (Director)

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#### **Strategic Report**

#### Business review and principal activities

LDC (Managers) Limited ('the company') is a company limited by shares, domiciled and incorporated in the United Kingdom. The company is authorised and regulated by the Financial Conduct Authority ("FCA") and registered number is 147964

The company's registered number is 02495714. The principal activity of the company is private equity fund management and the provision of services to Lloyds Development (Holdings) Capital Limited ("LDC(H)") and its group undertakings ("LDC Business").

As shown in the company's Statement of comprehensive income on page 10, the company's revenue for the year ended 31 December 2019 was £48.1m compared to £45.4m for the year ended 31 December 2018. The profit before taxation is £0.2m for the year ended 31 December 2019 compared to £0.3m for the year ended 31 December 2018.

No dividends were paid in the year (2018: None)

#### **Performance**

2019 has been a period of strong performance in investment activity. We continue to back ambitious management teams, partnering with them to add tangible value to regional business.

To date, it has become clear that the spread of the COVID-19 virus will have a material impact on many economies globally, including the UK, both through the effects of the virus itself and the measures taken by governments to restrict its spread. LDC (Managers) Limited ('the company') is monitoring the situation and is working closely with each investment company on the matter to mitigate risks identified during the course of this difficult period.

#### **Key performance indicators (KPIs)**

The company's KPIs are the level and quality of new investment written per annum and the returns on assets under management within the LDC Business. On new business written, for the year to 31 December 2019, the latest fund invested £365 million in 18 new deals (2018: £437 million in 23 deals), the significant majority of which were management buyouts.

For the year ended 31 December 2019, the company achieved 12 exits (2018: 23).

#### Section 172(1) Statement and Statement of Engagement with Employees and Other Stakeholders

In accordance with the Companies Act 2006 (the 'Act') (as amended by the Companies (Miscellaneous Reporting) Regulations 2018), the Directors provide the following statement describing how they have had regard to the matters set out in section 172(1) of the Act, when performing their duty to promote the success of the company under section 172. Further details on key actions in this regard are also contained within the Directors' Report on page 6

The Directors' acknowledge that one of the primary responsibilities of the Board is to ensure the strategy of the company, as aligned to that of LBG, achieves long-term success and generates sustainable returns, central to which is ensuring engagement with stakeholders, and considering in all instances the long-term implications of decisions made, acting at all times to maintain the highest possible standards of conduct. This approach has during the course of the year been central to the activities of the Directors, as discussed below. The company is a subsidiary of Lloyds Banking Group plc ('LBG'), and as such follows many of the processes and practices of LBG, which are further referred to in this statement where relevant.

#### **Shareholders**

As a wholly owned subsidiary of Lloyds Banking Group plc ('LBG'), the Directors ensure that the strategy, priorities, processes and practices of the company are fully aligned where required to those of LBG, ensuring that the interests of LBG as the company's ultimate shareholder are duly acknowledged. Further information in respect of the relationship of

LBG with its shareholders is included within the Strategic Report within the LBG Annual Report and Accounts for 2019, available on the LBG website.

#### **Customers**

The Directors ensure the company as part of LBG works toward achieving LBG's customer ambitions, to treat all customers fairly, and to make it easy for customers to find, understand and access products that are right for them. To ensure Directors truly understand the needs of customers, every opportunity is taken to consider direct customer feedback and related management information, including as part of the Directors' strategic decision making process.

#### Supporting the UK Economy

Young people interested in business and entrepreneurship are critical to the future of the UK economy. During 2019, the company have partnered with The Prince's Trust to support young entrepreneurs across the UK over the next three years, providing both financial and practical support. In addition to The Prince's Trust, we continue to support local communities and charities across the United Kingdom.

#### Colleagues and culture

Colleagues' wellbeing is critical to the operations of the business, with an aim of ensuring all colleagues can feel confident in bringing their true selves to work and reaching their full potential. The Board and senior management have a vital role to play in shaping and embedding a healthy culture, and this has been one of the major focuses at Board level. The values and standards of behaviour we set are an important influence and there are strong links between governance, strategy and establishing a culture that supports long-term success. Our aim is a culture where every colleague is encouraged to take responsibility for ensuring we do the right thing.

#### **Suppliers**

The company's approach to supplier management is part of that of LBG, LBG's Sourcing & Supply Chain Management Policy is adopted by the company. This Policy has been designed to assist in managing the inherent risk in outsourcing services, and dealing with third party suppliers.

#### Regulators

The company and its Directors have a strong, open and transparent relationship with relevant regulators and other authorities. The Board has received regular updates on regulatory interaction, providing a view of key areas of focus as required. The status of regulatory relationships continue to be closely monitored, enhancing proactive engagement across key regulatory changes and areas of focus. The approach of LBG, including that of the Company, to managing regulatory change is discussed further on page 11 of the LBG Annual Report and Accounts for 2019, available on the LBG website.

#### Principal risks and uncertainties

The key business risks and uncertainties affecting the company are considered to relate to the ability of the funds managed by the company to generate sufficient profits to settle management fees. This is ultimately dependent on the continued performance of the underlying portfolio companies.

In line with IFRS 7, the company has disclosed its financial risk management policy within note 4 to the financial statements.

On behalf of the board

Director 23 April 2020

C R Hurley

## Report of the Directors For the year ended 31 December 2019

LDC (Managers) Limited ('the company') is a company limited by shares, domiciled and incorporated in the United Kingdom.

### **Directors**

The directors who were in office during the year and up to the point of signing the financial statements were: W L D Chalmers, A J Cumming, M J Draper, C R Hurley, H A McKay and A T Rougier.

W Chalmers was appointed to the company at 12 September 2019 M G Culmer resigned from the company from 1 August 2019

#### **Future outlook**

To date, it has become clear that the spread of the COVID-19 virus will have a material impact on many economies globally, including the UK, both through the effects of the virus itself and the measures taken by governments to restrict its spread.

The company is monitoring the situation and is working closely with each investment company on the matter to mitigate risks identified during the course of this difficult period.

#### Statement of directors' responsibilities

The directors are responsible for preparing the Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- I state whether applicable IFRSs as adopted by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements;
- 🛘 make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Report of the Directors For the year ended 31 December 2019 continued

#### Statement of disclosure of information to auditors

So far as each director is aware, there is no relevant audit information of which the company's auditors are unaware, and they have taken all steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

The independent auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and have been re-appointed.

## Third party indemnity

Lloyds Banking Group plc has granted to the Directors of the Company, a deed of indemnity through deed poll which constituted 'qualifying third party indemnity provisions' for the purposes of the Companies Act 2006. The deed was in force during the whole of the financial year and at the date of approval of the financial statements or from the date of appointment in respect of the Director who joined the Board of the Company during the financial year. Directors no longer in office but who served on the Board of the Company at any time in the financial year had the benefit of this contract of indemnity during that period of service. The indemnity remains in force for the duration of a Director's period of office. The deed indemnifies the Directors to the maximum extent permitted by law. The Deed for existing Directors is available for inspection at the registered office of Lloyds Banking Group plc. In addition, the Group has in place appropriate Directors and Officers Liability Insurance cover which was in place throughout the financial year.

On behalf of the board

C R Hurley Director

23 April 2020

# Independent auditors' report to the members of LDC (Managers) Limited

## Report on the audit of the financial statements

#### **Opinion**

In our opinion, LDC (Managers) Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2019 and of its loss and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union; and
- D have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Report and Financial Statements (the "Annual Report"), which comprise: the statement of financial position as at 31 December 2019; the statement of comprehensive income, the statement of cash flows, the statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### Conclusions relating to going concern

ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of the above matters.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern.

#### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic Report and Report of the Directors, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

#### Strategic Report and Report of the Directors

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Report of the Directors for the year ended 31 December 2019 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

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In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Report of the Directors.

#### Responsibilities for the financial statements and the audit

#### Responsibilities of the directors for the financial statements

As explained more fully in the Statement of directors' responsibilities set out on page 6, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

#### Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

## Other required reporting

#### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- U the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Jonathan Wiseman (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London

**13** April 2020

# Statement of Comprehensive Income For the year ended 31 December 2019

	Note	2019 £'000	2018 £'000
Revenue			
Management Fees		41,296	39,135
Monitoring Fees		6,797	6,238
Total Revenue		48,093	45,373
Operating Expenses	6	(47,870)	(45,067)
Profit Before Taxation		223	306
Taxation	8	(869)	(684)
Loss After Taxation		(646)	(378)

The notes on pages 14 to 29 form part of the financial statements. All operations are continuing.

## Statement of Financial Position As at 31 December 2019

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	Note	2019	2018
		£'000	£'000
Assets			
Property, Plant and Equipment	9	3,209	1,586
Trade and other receivables	10	3,504	3,890
Intercompany Receivable	11	70,039	64,972
Deferred Taxation	8	391	307
Cash and Cash Equivalents	12	6,646	2,423
Total Assets		83,789	73,178
Liabilities			
Trade and other payables	13	17,756	13,671
ntercompany Payable	15	60,215	52,741
axation	•	1,627	2,080
'AT		457	306
Total Liabilities		80,055	68,798
Equity			
Share Capital	16	200	200
Retained Earnings		3,534	4,180
Total Equity		3,734	4,380
Total Equity and Liabilities	s	83,789	73,178

The financial statements on pages 10 to 29 have been signed on behalf of the board by

C R Hurley

Director

23 April 2020

The notes on page 14 to 29 form part of these financial statements.

The registered number for the company is 02495714.

## Statement of Changes in Equity For the year ended 31 December 2019

	Note	Number of Shares '000	Share Capital £'000	Retained Earnings £'000	Total Equity £'000
At 1 January 2019		200	200	4,180	4,380
Loss for the year		, <u>-</u>	-	(646)	(646)
Dividend paid	17	· -	-	-	-
At 31 December 2019		200	200	3,534	3,734
At 1 January 2018		200	200	4,558	4,758
Loss for the year		-	-	(378)	(378)
Dividend paid	1 <i>7</i>	-	-	-	-
At 31 December 2018		200	200	4,180	4,380

The notes on pages 14 to 29 form part of the financial statements.

## Statement of Cash Flows For the year ended 31 December 2019

	2019 £'000	2018 £'000
Cash Flows from operating activities		
Management fees received Monitoring Fees received Taxation Paid VAT payments Operating Income/(Expenses)	36,230 6,958 (1,407) (1,340) 12	156,703 4,724 - (857) 874
Net cash flows generated from operating activities	40,453	161,444
Cash flows from financing activities		
Net transfers to Lloyds Development Capital (Holdings) Ltd	(36,230)	(159,703)
Net cash outflow from financing activities	(36,230)	(159,703)
Net increase in cash and cash equivalents	4,223	1,741
Cash and cash equivalents at start of year	2,423	682
Cash and cash equivalents at end of year	6,646	2,423

The notes on pages 14 to 29 form part of the financial statements.

#### Notes to the financial statements for the year ended 31 December 2019

#### 1. General information

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The company's immediate parent company is Lloyds Development Capital (Holdings) Limited ("LDC(H)"). The company's ultimate parent company is Lloyds Banking Group plc ("LBG"), which is also the parent undertaking of the largest group of undertakings for which group financial statements are drawn up and of which the company is a member. As at 10 October 2017, LBG Equity Investments Limited is the parent undertaking of the smallest of such group of undertakings with the previous parent undertaking being Lloyds Bank Plc. Copies of both financial statements may be obtained from the Company Secretary's Department, Lloyds Banking Group plc, 25 Gresham Street, London EC2V 7HN.

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The company is reliant on funding provided by LDC(H). The directors are satisfied that it is the intention of LBG, that its subsidiaries including LDC(H) and the company will continue to receive funding in the future and, accordingly, the financial statements have been prepared on a going concern basis.

#### 2. Accounting Policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### a. Basis of presentation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and International Financial Reporting Standards Interpretations Committee (IFRIC) interpretations as adopted by the European Union and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared on the historical cost basis, except for the revaluation of financial assets. A summary of the principal accounting policies is set out below.

#### b.0 Changes in accounting policy and presentation

The company has applied, for the first time, certain standards and amendments, which are effective for annual periods on or after 1 January 2019. The nature and impact of each new standard and amendment is described below:

#### **IFRS 16 Leases**

IFRS 16 replaces IAS 17 'Leases' and eliminates the classification of leases as either operating leases or finance leases for a lessee and requires lease assets and lease liabilities to be recognised in the Statement of Financial Position, initially measured at present value of future lease payments. In addition, the depreciation of lease assets and interest on lease liabilities will be recognised in the Statement of Comprehensive Income. Cash payments will be separated into principal and interest in the Statement of Cash flows. This standard is effective from 1 January 2019.

Adoption of the standard has not impacted the company as it has no material leases.

#### c. Management estimates and judgements

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those estimates. There are no individually significant assumptions where a reasonable alternative assumption would have a material impact on these financial statements.

For fair value of financial instruments, please refer to note 5.

#### Notes to the financial statements for the year ended 31 December 2019 continued

#### 2. Accounting Policies continued

#### d. Cash and cash equivalents

Cash and cash equivalents comprise of cash in hand, demand deposits and highly liquid investments that are convertible into cash with an insignificant risk of changes in value with original maturities of three months or less.

All cash or cash equivalent balances disclosed in the Statement of Financial Position are carried at nominal value and are available for use by the company.

#### e. Revenue recognition

Revenue is recognised in the statement of comprehensive income using the five steps approach. Revenue consists of management fees and monitoring fees from investee companies where investee companies is defined as an investment portfolio company in the funds under management.

#### Management fees

Management fees are outlined in the Limited Partnership Agreement ('LPA') which serves as the contract between the company and its customer. Under the LPA the company is obligated to perform management services for the fund in return for an annual management fee. This is considered to be the performance obligation of the company.

The promised consideration as per the LPA, is a variable consideration which is dependent on the market and thus highly susceptible to factors outside the company's influence. Although the company has experience with similar contracts, that experience is of little predictive value in determining future performance of the market. Consequently concluding that the actual amount of the management fee can be included as revenue as the uncertainty is then resolved. The company concludes that it is not highly probable that a significant reversal in the cumulative amount of the revenue recognised would occur if the company included its actual amount of the management fee.

At each reporting date, the company will need to update its estimate of the transaction price. Consequently concluding that the actual amount of the management fee can be included as revenue as the uncertainty is then resolved.

At the end of each year, the company allocates the annual management fee to the distinct services provided during the year. The fee is considered to be related specifically to the company's efforts to transfer the services for that year, which are distinct from the services provided in other years and the resulting allocation will be consistent with the allocation objective of IFRS 15.

This assessment is performed for each new contract entered into by the company.

#### Monitoring fees

Monitoring fees are outlined in the Investment Agreement ('IA') which serves as the contract between the company and its customer. Under the IA the company is obligated to perform management services for the portfolio company in return for an annual monitoring fee. This is considered to be the performance obligation of the company.

The promised consideration is a fixed amount that is detailed in the IA.

At each reporting date, the company updates its estimate of the transaction price. Consequently concluding that the actual amount of the monitoring fee can be included as revenue as the uncertainty is then resolved.

#### Notes to the financial statements for the year ended 31 December 2019 continued

## 2. Accounting Policies continued

#### e. Revenue recognition continued

At the end of each year, the company allocates the annual monitoring fee to the distinct services provided during the year. The fee is considered to be related specifically to the company's efforts to transfer the services for that year, which are distinct from the services provided in other years and the resulting allocation will be consistent with the allocation objective of IFRS 15.

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This assessment is performed for each new contract entered into by the company.

#### f. Staff Costs

Some long-term benefits are calculated with reference to the annual performance of the company, and are conditional on staff members' continued employment at the point at which they become payable. Such benefits are recognised on an accruals basis in line with the relevant service period in the statement of comprehensive income and the statement of financial position until the date of payment.

#### g.D Pensions and other post-retirement benefits

The company's ultimate parent company operates a number of group-wide defined contribution schemes for employees including those employees of the company.

The costs of the company's defined contribution plans are charged to the income statement in the period in which they fall due.

### h. Leases

Policy effective from 1 January 2019 (IFRS 16)

IFRS 16 replaces IAS 17 'Leases' and eliminates the classification of leases as either operating leases or finance leases for a lessee and requires lease assets and lease liabilities to be recognised in the Statement of Financial Position, initially measured at present value of future lease payments. In addition, the depreciation of lease assets and interest on lease liabilities will be recognised in the Statement of Comprehensive Income. Cash payments will be separated into principal and interest in the Statement of Cash flows. This standard is effective from 1 January 2019.

The standard will not have a material impact on the company.

Policy effective before 1 January 2019 (IAS 18)

The total payments made under operating leases are charged to the statement of comprehensive income on a straight-line basis over the lease term. All payments represent the minimum lease payments paid to the lessee.

#### i. Provisions for liabilities and charges

Provisions are valued at the best estimate required to settle a present obligation and are not discounted.

#### Notes to the financial statements for the year ended 31 December 2019 continued

#### 2. Accounting Policies continued

#### j. Property, plant and equipment

Property, plant and equipment comprises furniture, fittings and office equipment and are carried at cost less accumulated depreciation and any recognised impairment loss. Property, plant and equipment are depreciated using the straight-line method over the estimated useful lives of the assets.

- Fixtures, fittings and furnishings: 2-10 years
- ■□ Office equipment (including computers): 3-6 years

At each end of the reporting period, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

Recoverable amount is the higher of fair value less costs to sell and value in use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

While each asset's residual value and useful life is reviewed and changed if appropriate, at each end of the reporting period, as a result of the cost model being adopted, third party revaluations of property, plant and equipment will not be completed.

#### k. Taxation

Tax expense comprises current and deferred tax. Current and deferred tax are charged or credited in The Statement of Comprehensive Income except to the extent that the tax arises from a transaction or event which is recognised, in the same or a different period, outside The Statement of Comprehensive Income (either in other comprehensive income, directly in equity, or through a business combination), in which case the tax appears in the same statement as the transaction that gave rise to it.

Current tax is the amount of corporate income taxes expected to be payable or recoverable based on the profit for the period as adjusted for items that are not taxable or not deductible, and is calculated using tax rates and laws that were enacted or substantively enacted at the balance sheet date.

Current tax includes amounts provided in respect of uncertain tax positions when management expects that, upon examination of the uncertainty by Her Majesty's Revenue and Customs (HMRC) or other relevant tax authority, it is more likely than not that an economic outflow will occur. Provisions reflect management's best estimate of the ultimate liability based on their interpretation of tax law, precedent and guidance, informed by external tax advice as necessary. Changes in facts and circumstances underlying these provisions are reassessed at each balance sheet date, and the provisions are re-measured as required to reflect current information.

Deferred tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the balance sheet. Deferred tax is calculated using tax rates and laws that have been enacted or substantively enacted at the balance sheet date, and which are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax liabilities are generally recognised for all taxable temporary differences but not recognised for taxable temporary differences arising on investments in subsidiaries, associates and joint arrangements where the reversal of the temporary difference can be controlled and it is probable that the difference will not reverse in the foreseeable future. Deferred tax liabilities are not recognised on temporary differences that arise from goodwill which is not deductible for tax purposes.

#### Notes to the financial statements for the year ended 31 December 2019 continued

## 2. Accounting Policies continued

#### k. Taxation continued

Deferred tax assets are recognised to the extent it is probable that taxable profits will be available against which the deductible temporary differences can be utilised, and are reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

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Deferred tax assets and liabilities are not recognised in respect of temporary differences that arise on initial recognition of assets and liabilities acquired other than in a business combination. Deferred tax is not discounted.

Estimation of income taxes includes the assessment of recoverability of deferred tax assets. Deferred tax assets are only recognised to the extent they are considered more likely than not to be recoverable based on existing tax laws and forecasts of future taxable profits against which the underlying tax deductions can be utilised.

#### I.□ Financial instruments

#### Classification

In accordance with IFRS 9, the company classifies its financial assets and financial liabilities at initial recognition into the categories of financial assets and financial liabilities discussed below. In applying that classification, a financial asset or financial liability is considered to be held for trading if:

- It is acquired or incurred principally for the purpose of selling or repurchasing it in the near term; or
- On initial recognition, it is part of a portfolio of identified financial instruments that are managed together and for which, there is evidence of a recent actual pattern of short-term profit-taking; or
- It is a derivative (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument).

#### (i) Financial assets

The company classifies its financial assets as subsequently measured at amortised cost or measured at fair value through profit or loss on the basis of both:

- The entity's business model for managing the financial assets
- ■□ The contractual cash flow characteristics of the financial asset

#### Financial assets measured at amortised cost

The company includes in this category non-financing receivables including intercompany receivables, fee debtors and other trade receivables.

Financial assets measured at fair value through profit or loss (FVPL)

A financial asset is measured at FVPL if:

- (i) Its contractual terms do not give rise to cash flows on specified dates that are solely payments of principal and interest (SPPI) on the principal amount outstanding; or
- (ii) It is not held within a business model whose objective is either to collect contractual cash flows, or to both collect contractual cash flows and sell; or

### Notes to the financial statements for the year ended 31 December 2019 continued

#### 2. Accounting Policies continued

#### I. Financial instruments continued

(iii) At initial recognition, it is irrevocably designated as measured at FVPL when doing so eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on the on different bases.

The company includes in this category equity instruments and debt instruments which are acquired principally for the purpose of generating a profit from short-term fluctuations in price. This category also includes derivative contacts in an asset position. The company currently does not hold any financial assets which would fall into this category.

#### (ii) Financial liabilities

The company classifies its financial assets as subsequently measured at amortised cost or measured at fair value through profit or loss as described below:

Financial liabilities measured at fair value through profit or loss (FVPL)

A financial liability is measured at FVPL if it meets the definition of held for trading. The company currently does not hold any financial liabilities which would fall into this category.

#### Financial liabilities measured at amortised cost

This category includes all financial liabilities, other than those measured at FVPL. The company includes in this category intercompany payables and other short-term trade payables.

#### (iii) Recognition

The company recognises a financial asset or financial liability when it becomes a party to the contractual provisions of the instrument.

#### (iv) Initial measurement

Financial assets and financial liabilities at FVPL are recorded in the statement of financial position at fair value. All transaction costs for such instruments are recognised directly in profit or loss.

Financial assets and liabilities (other than those classified as at FVPL) are measure initially at their fair value plus any attributable incremental costs of acquisition or issue.

#### (v) Subsequent measurement

After initial measurement, the company measures financial instruments which are classified as at FVPL at fair value. Subsequent changes in the fair value of those financial instruments are recorded in net gains and losses on financial assets and liabilities at FVPL in the statement of comprehensive income.

Financial assets and financial liabilities which are classified as measured at amortised cost using the effective interest method less any allowance for impairment. Gains and losses are recognised in profit or loss when the liabilities are derecognised, as well as through the amortisation process.

The effective interest method (EIR) is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating and recognising the interest income or interest expense in profit or loss over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of the financial asset or to the amortised cost of the financial liability. When calculating the effective interest rate, the company estimates cash flows considering all contractual terms of the financial instruments, but does not consider expected credit losses. The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

#### Notes to the financial statements for the year ended 31 December 2019 continued

#### 2. Accounting Policies continued

#### I. Financial instruments continued

#### (vi) Derecognition

A financial asset is derecognised where the rights to receive cash flows from the asset have expired, or the company has transferred its rights to receive cash flows from the asset, or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a pass-through arrangement and the company has:

- Transferred substantially all of the risks and rewards of the asset; or
- Neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred
  control of the asset.

When the company has transferred its right to receive cash flows from an asset (or entered into a pass-through arrangement), and has neither transferred nor retained substantially all of the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the company's continuing involvement in the asset. In that case, the company also recognises and associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligation that the company retain.

The company derecognises a financial liability when the obligation under the liability is discharged, cancelled or expired.

#### Impairment

The company holds only trade and intercompany receivables with no financing component at amortised cost and, as such, has chosen to apply an approach similar to the simplified approach for expected credit losses (ECL) under IFRS 9 to all its intercompany receivables and trade receivables. Therefore, the company does not track changes in the credit risk, but instead, recognises a loss allowance based on lifetime ECLs at each reporting date.

The company's approach to ECLs reflects a probability-weighted outcome, the time value of money and reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The company has made an assessment based on historical observed loss rates when measuring ECLs on trade receivables. Provisions are based on historical observed loss rates over the expected life of the receivables and have been applied accordingly.

#### m. Future accounting developments

No standards and interpretations have been issued, up to the date of the issuance of the company's financial statements which are expected to have a material impact on the company's financial statements.

#### 3. Capital management

The company's objective in managing capital is to maintain share capital and retained earnings at an appropriate level to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for its shareholder.

The company is FCA regulated and required to hold a minimum regulatory capital of £5,000.

### Notes to the financial statements for the year ended 31 December 2019 continued

#### 4. Financial risk management

Market risk, liquidity risk and credit risk are minimal given the cash flow position and the support of the parent entity.

#### 4.1 Market Risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices:

#### Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The only financial instruments held by the company are intercompany and trade related receivables and payables which are interest free. Therefore there is no anticipated impact on profit or loss due to changes in interest rates in the market.

#### Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The only financial instruments held by the company are intercompany and trade related receivables and payables and all transactions of the company are completed using pounds sterling. Therefore, the company is not exposed to currency risk.

#### Price risk

Price risk is the risk of unfavourable changes in the fair values of equity instruments or equity-linked derivatives as the result of changes in the levels of equity indices and the value of individual shares. The company does not hold any such instruments, therefore the company is not exposed to price risk.

#### 4.2 Liquidity risk

Liquidity risk is defined as the risk that the company will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset. The company's exposure to this risk is considered to be minimal as payables are primarily held with the immediate parent company LDC(H), which is highly unlikely to demand payment.

Liquidity risk is minimal given the support of the immediate parent company and ultimate parent company.

#### 4.3 Credit risk

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Credit risk is the risk that the counterparty to a financial instrument will cause a financial loss for the company by failing to discharge an obligation. Receivables are primarily held with LDC GP LLP ("General Partner") and LDC(H) in relation to management fees and therefore the risk exposure is considered to be minimal.

These financial assets are intercompany, trade and other receivables subject to IFRS 9's ECL impairment model. At 31 December 2019, the total intercompany, trade and other receivables was £74 million on which no loss allowance had been provided. (2018: total of £69 million on which no loss had been incurred).

As only the company only holds intercompany and trade receivables which are impacted by the IFRS 9 ECL model, the company has adopted the simplified approach. The loss allowance shown is therefore based on lifetime ECLs. In calculating the loss allowance, the company has made an assessment based on historical observed loss rates over the expected life of the receivables and has been applied accordingly.

#### Notes to the financial statements for the year ended 31 December 2019 continued

#### 5. Fair value of financial assets and liabilities

For all financial assets and liabilities held by the company, the carrying value is an approximation of fair value, including: intercompany balances; trade and other payables and trade and other receivables.

#### 6. Operating expenses

	2019 £'000	2018 £'000
Auditors' remuneration - statutory audit	55	42
Auditors' remuneration - other	637	453
Legal & Professional	<i>7,</i> 513	7,909
Staff costs	27,578	24,768
Depreciation	685	447
Marketing	1,217	957
IT	1,844	2,083
Indirect costs	3,730	4,402
Other	4,611	4,006
Total	47,870	45,067

Operating expenses (excluding indirect costs) are primarily settled by LDC(H) on behalf of the company.

For the year ended 31 December 2019 £0.6m has been accrued to date for audit fees to be paid on behalf of the funds under management and included as other audit fees (2018: £0.4m).

Indirect costs of £3.7m has been accrued relating to property rental costs and finance staff costs incurred by LBG which is recharged to the company (2018: £4.4m).

#### 7. Staff costs

## a) Compensation

	2019 £'000	2018 £'000
Wages and salaries	23,378	20,942
Social security costs	3,130	2,757
Other Pension Costs	1,070	1,069
Total	27,578	24,768

The average number of persons employed by the company, including executive directors, during the period was 95 (2018: 93).

## Notes to the financial statements for the year ended 31 December 2019 continued

#### 7. Staff costs continued

#### b) Key management compensation

Key management comprise the executive directors of the company in office during the year. Amounts disclosed in note 7(c) represent the aggregate key management compensation payable to directors in respect of amounts incurred in LDC (Managers) Limited.

	2019 £'000	
Salaries and other short and long term benefits Post Employment benefits	2,163 89	2,337 77

#### c) Directors

The directors' emoluments were as follows:

	2019 £'000	2018 £'000
Aggregate emoluments Aggregate amounts (excluding shares) receivable under long-term incentive schemes	2,336 -	2,511

The aggregate of the emoluments of the highest paid director was £1,221,066 (2018: £1,344,514). No contributions were paid to the defined contribution pension scheme in respect of directors' qualifying services (2018: £nil). No share options were exercised in the year.

#### 8. Taxation

### a) Analysis of charge in year

2019	2018
£'000	£'000
597	556
356	11 <i>7</i>
212	93
(274)	(72)
(22)	(10)
869	684
	£'000 597 356 212 (274) (22)

### Notes to the financial statements for the year ended 31 December 2019 continued

## 8. Taxation continued

## b) Factors affecting the tax charge for the year

Taxation on the company's profit before taxation for the year differed from the taxation charge that would arise using the standard rate of corporation tax of 19.00% (2018: 19.00%). The differences are explained below:

	2019 £'000	2018 £'000
Profit before taxation	223	306
Tax charge at UK corporation tax rate of 19.00% (2018: 19.00%)	42	58
Effects of:		
Effect of reduction in deferred tax rate	(22)	(10)
Disallowed items	802	632
Adjustments in respect of previous years	82	45
Other timing differences	(35)	(41)
Tax charge/(credit)	869	684

Within the March 2020 budget, the UK government stated its intention to maintain the corporation tax rate at 19 per cent on 1 April 2020.

The effect of this proposed rate change on the company's deferred tax balances has been assessed and is not significant.

### c) Deferred tax asset

2019	2018
£'000	£'000
307	318
274	<i>7</i> 2
(212)	(93)
22	<u> </u>
	<b>£'000</b> 307 274 (212)

## Notes to the financial statements for the year ended 31 December 2019 continued

## 9. Property, plant and equipment

2019	Office Equipment £'000	Fixtures, fittings and furnishings £'000	Total £'000
At 1 January 2019			
Cost	1,8 <i>47</i>	2,807	4,654
Accumulated depreciation	(1,38 <i>7</i> )	(1,681)	(3,068)
Net Book Amount	460	1,126	1,586
Opening net book amount	460	1,126	1,586
Additions		2,308	2,308
Disposals	•	· -	•
Depreciation charge	(149)	(536)	(685)
Closing net book amount	311	2,898	3,209
At 31 December 2019			
Cost	1,847	5,115	6,962
Accumulated depreciation	(1,536)	(2,21 <i>7</i> )	(3,753)
Net Book Amount	311	2,898	3,209

2018	Office Equipment £'000	Fixtures, fittings and furnishings £'000	Total £'000
At 1 January 2018			
Cost	1,702	2,807	4,509
Accumulated depreciation	(1,382)	(1,239)	(2,621)
Net Book Amount	320	1,568	1,888
Opening net book amount	320	1,568	1,888
Additions	145	-	145
Disposals	-	-	-
Depreciation charge	(5)	(442)	(447)
Closing net book amount	460	1,126	1,586
At 31 December 2018			
Cost	1,847	2,807	4,654
Accumulated depreciation	(1,387)	(1,681)	(3,068)
Net Book Amount	460	1,126	1,586

### Notes to the financial statements for the year ended 31 December 2019 continued

### 9. Property, plant and equipment continued

The directors' review of each asset's residual value and relevant useful life and their review of impairment indications did not result in any changes to depreciation methods.

There are no restrictions on title or use of recognised property, plant and equipment nor are there any items pledged as security for financial instruments.

There are no contractual commitments to purchase property plant and equipment at the 31 December 2019 (2018: nil).

#### 10. Trade and other receivables

	2019 £'000	2018 £'000
Fee debtors	2,895	3,469
Sundry debtors	11	28
Prepayments	598	393
Total	3,504	3,890

At 31 December 2019, write-off against fee or sundry debtors of £0.1m had been incurred however, an ECL of £nil has been recognised. (2018: £1.3m write-off against fee or sundry debtors but a provision for doubtful debts of nil was recognised).

#### 11. Intercompany Receivable

	2019 £'000	2018 £'000
Receivable from LDC (Holdings) Limited	30,503	29,008
Receivable from LDC GP LLP	39,536	35,964
Total	70,039	64,972

Receivables do not carry any interest and are stated at their nominal value, being their initial fair value, as reduced by appropriate allowances for impairment. They are recognised at performance date and derecognised on settlement by the debtor. At the end of the financial year, none of the debtors were considered uncollectable. These are repayable on demand, therefore the carrying value is approximate to the fair value.

#### Notes to the financial statements for the year ended 31 December 2019 continued

#### 12. Cash and cash equivalents

	2019 £'000	2018 £'000
Cash and cash equivalents	6,646	2,423
Total	6,646	2,423

There is no restricted cash held at the statement of financial position date.

## 13. Trade and other payables

	2019 £'000	2018 £'000
Provisions for Liabilities and Charges	3,084	2,606
Sundry Payables	14,672_	11,065
Total	17,756	13,671

Trade and other payables do not carry any interest and are stated at their nominal value, being their initial fair value, are unsecured and are not interest bearing. Included in Trade and other payables is an amount of £0.9m to be settled outside the 12 months after the reporting period (2018: £1.5m).

Notwithstanding the above and provisions mentioned in Note 14, typically trade and other payables are repayable on demand, therefore the carrying value is approximate to the fair value.

#### 14. Provisions for Liabilities and Charges

	2019 £'000	2018 £'000
Opening balance Additional provisions made in the period:	2,606	3,037
Audit fees accrual	55	42
Legal and professional charges	3,029	2,564
Amounts used/released	(2,606)	(3,037)
Closing balance	3,084	2,606

The company has provided for the costs on 9 (2018: 9) potential investments on which legal and professional work has been carried out. In the event that these investments do not complete, these costs become abort fees and the obligation to settle the costs will lie with the company.

## Notes to the financial statements for the year ended 31 December 2019 continued

#### 15. Intercompany Payable

	2019 £'000	2018 £'000
Payable to LDC (Holdings) Limited	60,215	52,741
Total	60,215	52,741

#### 16. Share Capital

The company is 100% owned by Lloyds Development Capital (Holdings) Limited with all shares having equal voting and dividend distribution rights.

The share capital consists of £1 ordinary shares that are authorised, issued and fully paid.

#### 17. Dividend

No dividend was paid in 2019 to date (2018: £nil).

#### 18. Related party transactions

#### Ultimate Parent

LBG is the ultimate parent of the company and meet the IAS 24 definition of related parties. The company utilises banking facilities of LBG, as at 31 December 2019 £6.6m (2018: £2.4m) were held within LBG undertakings.

Operating expenses include indirect costs of £3.7m (2018: £4.4m) relating to property rental costs and finance staff costs incurred by LBG which is recharged to the company.

#### Immediate Parent

LDC(H) is the immediate parent of the company and meet the IAS 24 definition of related parties. LDC(H) settles cash payments on behalf of the company. The amounts accrued as at 31 December 2019 are set out in note 15.

#### Manager of Partnerships

The company has been appointed as the 'Manager' by the LDC GP LLP to manage numerous partnerships it is involved in and LDC(H) through an Investment Management Agreement and meets the IAS 24 definition of related parties. During the period, in relation to services provided, the company recognised management fees amounting to £41.1m (2018: £38.8m) in the statement of comprehensive income. The amounts accrued as at 31 December 2019 are set out in note 11

The LDC Co-investment Plans and Opportunity Clubs also meet the IAS 24 definition of a related party. The company acts as the manager of each plan. Under the terms of the limited partnership agreements, the company operates co-investment plans whereby a predetermined percentage of the investment into the investee companies is offered to certain directors and executives of the company. The proportion available for this investment is determined by the plan committee. During the period, the LDC Co-investment Plans and Opportunity Clubs invested £4.4m (2018: £3.4m) in new investments. During the period, in relation to services provided, the company recognised management fees amounting to £0.2m (2018: £0.3m) in the statement of comprehensive income.

#### Notes to the financial statements for the year ended 31 December 2019 continued

#### 18. Related party transactions continued

Investee companies

The investment portfolio companies of the LDC group of entities from 2019 is also defined as a related party. During the period the company recognised monitoring fees amounting to £6.8m (2018: £6.2m) in these companies. As at 31 December 2019 £2.9m (2018: £3.5m) was accrued to the statement of financial position.

Key Management

Key management compensation has been disclosed in full in Note 7.

Key management participate as Limited Partners in the LDC Co-investments Plans and Opportunity Clubs, with the proportion determined by the plan committee. There were no other related party transactions in the period relating to the Directors of the company in post at the period end.

Other

The company contributes to its ultimate parent's defined contribution pension.

#### 19. Events after the reporting date

Since the year end, it has become clear that the spread of the COVID-19 coronavirus will have a material impact on many economies globally, including the UK, both through the effects of the virus itself and the measures taken by governments to restrict its spread.

Given the timing of the emergence and the spread of the COVID-19 virus, this is considered to be a non-adjusting post balance sheet event and so the measurement of assets and liabilities in the accounts have not been adjusted for its potential impact.

While it is too early to determine the full extent and duration of COVID-19 coronavirus or make an estimate of its financial effect, the virus may have a material impact on the investment portfolio and its valuation. The company is monitoring the situation and is working closely with each portfolio company on this matter.